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Motor Vehicle
Manufacturers Association
of the United States, Inc.

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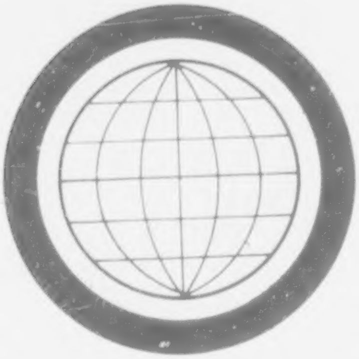
WORLD MOTOR VEHICLE DATA

1990 EDITION

WORLD MOTOR VEHICLE DATA



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PRESIDENT'S MESSAGE

This year's edition of our annual *World Motor Vehicle Data* continues its well-earned reputation as one of the most important and reliable sources of information on production, imports, exports, registrations and sales of motor vehicles around the world.

I believe you will find this, our 26th edition, a useful and valuable resource document.

As always, we look forward to hearing your suggestions on the content and scope of this publication and how it can be made more useful to you.

THOMAS H. HANNA
President and Chief Executive Officer

PREFACE

This statistical compilation of international motor vehicle data through 1988 includes production totals by manufacturers as well as by country. Since it is necessary to use different data sources from year to year, there are occasional differences in the number reported for various classes of vehicles for some countries. This is due to the lack of uniformity of definitions for certain vehicles. In such cases, car, truck and bus data vary from one source to another and, accordingly, in the year to year data reported.

Although special efforts have been made to segregate vehicle assembly data from production data, the world totals for production may include some duplication since it is not possible for all countries to identify assemblies from production.

The data in this report were supplied by foreign government agencies, trade associations, private services and the press. It should be noted that the basis on which the data are reported will vary. For example, vehicle output may be measured in terms of production, shipments, or factory sales. New vehicles sold may be measured in terms of retail sales or new registrations. Imports and exports are subject to problems of compilation and definition. As a result, data accuracies vary and international comparisons are, of course, affected by these discrepancies.

– Economic & International
Affairs Department

Cover: Pictured is the instrument panel of a 1990 Plymouth Laser. The world map in the center of the steering wheel was inserted for artistic effect and is not part of the vehicle. Photo courtesy of Chrysler Corporation.

IDENTIFICATION SYMBOLS

The following four symbols have been designed and placed at the top of each page as an easy reference to the information displayed on those pages.

ASSEMBLIES / PRODUCTION

EXPORTS FROM COUNTRY

IMPORTS TO COUNTRY

REGISTRATIONS / SALES

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WORLD - MOTOR VEHICLE PRODUCTION 1987-1988

Motor Vehicle Production by Country and Type

	1987			1988		
	Passenger Cars	Trucks and Buses	Total	Passenger Cars	Trucks and Buses	Total
Argentina	158,743	34,756	193,499	135,776	28,494	164,270
Australia	309,962	20,279	330,241	317,367	29,661	347,028
Austria	6,958	3,748	10,706	7,261	4,503	11,764
Belgium	276,005	58,383	334,388	324,908	72,624	397,532
Brazil	683,380	236,691	920,071	782,411	286,345	1,068,756
Canada	809,827	825,187	1,635,014	1,024,807	924,451	1,949,258
China	4,045	468,493	472,538	7,623	550,340	557,963
Czechoslovakia	172,355	54,544	226,899	163,834	53,842	217,676
France	3,051,830	441,380	3,493,210	3,223,987	474,478	3,698,465
Germany, East	218,600	47,306	265,906	217,900	44,290	262,190
Germany, West	4,373,629	260,445	4,634,074	4,346,283	279,031	4,625,314
Hungary	0	12,923	12,923	0	12,476	12,476
India	148,495	139,218	287,713	159,941	152,415	312,356
Italy	1,713,300	199,312	1,912,612	1,884,313	226,706	2,111,019
Japan	7,891,087	4,358,087	12,249,174	8,198,400	4,501,407	12,699,807
Korea, South	793,125	186,614	979,739	872,074	211,581	1,083,655
Mexico	277,408	117,850	395,258	353,900	158,876	512,776
The Netherlands	125,247	26,677	151,924	119,786	29,051	148,837
Poland	302,500	52,900	355,400	305,000	51,500	356,500
Spain	1,402,574	301,899	1,704,473	1,497,967	368,497	1,866,464
Sweden	431,777	70,045	501,822	407,117	76,507	483,624
United Kingdom	1,143,045	246,727	1,389,772	1,226,835	318,013	1,544,848
United States	7,098,910	3,825,778	10,924,688	7,113,137	4,100,550	11,213,687
U.S.S.R.	1,329,000	870,000	2,199,000	1,262,000	885,000	2,147,000
Yugoslavia	285,269	36,422	321,691	290,048	36,294	326,342
TOTAL	33,007,071	12,895,662	45,902,733	34,242,675	13,876,932	48,119,607

NOTE: As far as possibly can be determined, production in this table refers to vehicles locally manufactured.

SOURCE: Compiled by the Motor Vehicle Manufacturers Association of the U.S., Inc. from various sources.

WORLD - MOTOR VEHICLE PRODUCTION 1950-1988

Total Motor Vehicle Production - All Countries

	Passenger Cars	Trucks & Buses	Total
1950.........	8,174,032	2,403,394	10,577,426
1951.........	6,858,055	2,494,580	9,352,635
1952.........	5,924,626	2,399,397	8,324,023
1953.........	8,068,658	2,367,886	10,436,544
1954.........	7,964,360	2,384,636	10,348,996
1955.........	11,011,708	2,616,395	13,628,103
1956.........	9,071,889	2,603,314	11,675,203
1957.........	9,793,306	2,606,510	12,399,816
1958.........	8,685,724	2,603,312	11,289,036
1959.........	10,772,812	3,143,313	13,916,125
1960.........	12,838,910	3,649,430	16,488,340
1961.........	11,390,629	3,837,616	15,228,245
1962.........	14,011,817	3,987,446	17,999,263
1963.........	15,941,095	4,432,153	20,373,248
1964.........	16,734,646	4,992,356	21,727,002
1965.........	18,951,914	5,314,885	24,266,799
1966.........	19,151,634	5,700,313	24,851,947
1967.........	18,574,476	5,448,230	24,022,706
1968.........	21,613,654	6,742,348	28,356,002
1969.........	23,103,996	6,705,531	29,809,527
1970.........	22,494,258	6,909,221	29,403,479
1971.........	26,447,611	6,975,968	33,423,579
1972.........	27,886,168	7,691,615	35,577,783
1973.........	29,984,605	8,933,128	38,917,733
1974.........	25,946,555	8,786,271	34,732,826
1975.........	24,958,731	8,039,632	32,998,363
1976.........	28,793,648	9,547,364	38,341,012
1977.........	30,474,089	10,472,683	40,946,772
1978.........	31,183,666	11,115,770	42,299,436
1979.........	30,774,627	10,743,972	41,518,599
1980.........	28,577,518	9,936,117	38,513,635
1981.........	27,457,792	9,772,263	37,230,055
1982.........	26,626,660	9,485,934	36,112,594
1983.........	29,966,497	9,788,734	39,755,231
1984.........	30,478,607	11,579,079	42,057,686
1985.........	32,292,728	12,518,651	44,811,379
1986.........	32,855,292	12,442,064	45,297,356
1987.........	33,007,071	12,895,662	45,902,733
1988.........	34,242,675	13,876,932	48,119,607

VARIOUS OVERSEAS SOURCES

WORLD

WORLD - MOTOR VEHICLE PRODUCTION 1900-1945

Total Motor Vehicle Production - Selected Countries

	United States	Canada	France	Germany	Italy	United Kingdom	Other Countries	World Total
1900.....	4,192	0	3,000	2,312	0	0	0	9,504
1901.....	7,000	0	5,000	3,209	300	0	0	15,509
1902.....	9,000	0	9,000	4,738	350	0	0	23,088
1903.....	11,235	0	13,000	6,904	1,308	0	0	32,447
1904.....	22,830	0	17,000	11,370	3,080	0	0	54,280
1905.....	25,000	117	22,000	15,682	0	0	0	62,799
1906.....	34,000	99	26,000	22,000	0	0	0	82,099
1907.....	44,000	327	20,000	0	0	12,000	0	76,327
1908.....	65,000	524	30,000	0	0	10,500	0	106,024
1909.....	127,287	1,185	36,000	9,444	0	11,000	0	184,916
1910.....	187,000	2,643	38,000	13,113	0	14,000	0	254,756
1911.....	210,000	4,401	40,000	16,939	5,280	19,000	0	295,620
1912.....	378,000	9,131	41,000	22,773	6,670	23,200	0	480,774
1913.....	485,000	14,976	45,000	20,388	6,760	34,000	0	606,124
1914.....	573,039	17,968	0	0	9,210	0	0	600,217
1915.....	969,930	29,554	0	0	15,420	0	0	1,014,904
1916.....	1,617,708	41,289	0	0	17,370	0	0	1,676,387
1917.....	1,873,949	93,810	0	0	25,280	0	0	1,993,039
1918.....	1,170,686	82,408	0	0	22,230	0	0	1,275,324
1919.....	1,876,356	87,835	18,000	0	17,900	0	0	2,000,091
1920.....	2,227,349	94,144	40,000	0	21,080	0	0	2,382,573
1921.....	1,616,119	66,246	55,000	0	15,230	0	0	1,752,595
1922.....	2,544,176	101,007	75,000	0	16,390	73,000	0	2,809,573
1923.....	4,034,012	147,202	110,000	0	22,820	95,000	0	4,409,034
1924.....	3,602,540	132,580	145,000	18,000	37,450	146,600	12,352	4,094,522
1925.....	4,265,830	161,970	177,000	62,753	49,400	167,000	16,777	4,900,730
1926.....	4,300,934	204,727	192,000	45,431	67,800	198,000	20,338	5,029,230
1927.....	3,401,326	179,054	191,300	122,303	54,300	211,780	28,317	4,188,380
1928.....	4,358,759	242,054	223,600	147,493	57,600	211,877	36,661	5,278,044
1929.....	5,337,087	262,625	253,000	156,000	55,100	238,805	42,382	6,344,999
1930.....	3,362,820	153,372	230,000	71,100	46,400	236,528	33,217	4,133,437
1931.....	2,380,426	82,559	201,000	65,800	28,400	226,307	31,326	3,015,818
1932.....	1,331,860	60,789	163,000	52,088	29,600	232,719	45,600	1,915,656
1933.....	1,889,817	65,852	189,000	95,704	41,700	286,287	66,867	2,635,227
1934.....	2,737,070	116,852	181,000	174,566	45,402	342,499	89,596	3,686,985
1935.....	3,971,241	172,877	165,000	242,934	50,493	416,899	114,896	5,134,340
1936.....	4,461,462	162,159	204,000	271,000	53,144	481,542	160,345	5,793,652
1937.....	4,820,219	207,463	201,000	328,267	77,708	493,256	234,849	6,362,762
1938.....	2,508,407	166,086	227,200	342,169	70,777	444,877	236,727	3,996,243
1939.....	3,588,889	155,426	182,000	180,200	68,834	402,000	201,700	4,779,049
1940.....	4,512,895	223,103	0	72,000	0	133,869	0	4,941,867
1941- 1945.....	W	O	R L	D	W A	R	I I	

NOTE: Other Countries include Austria, Belgium, Czechoslovakia, Denmark Hungary, Poland, Russia, Spain, and Sweden

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1988

Total Motor Vehicle Production-Selected Countries

	Canada	Mexico	United States	TOTAL NORTH AMERICA	Austria	Belgi.m	France	Germany	Italy	The Nether-lands	Spain
1946.....	170,695	0	3,100,820	3,271,515	567	0	96,062	30,671	28,983	0	0
1947.....	242,107	0	4,795,587	5,037,694	1,891	126	137,383	23,343	43,736	0	0
1948.....	261,009	0	5,220,755	5,481,764	903	1,058	198,372	61,294	59,953	0	780
1949.....	290,664	0	6,243,834	6,534,498	2,248	200	285,641	163,583	86,054	210	488
1950.....	387,726	21,575	8,005,859	8,415,160	2,169	248	357,552	306,064	127,847	1,325	253
1951.....	415,420	46,081	6,757,014	7,218,515	2,359	N.A.	445,655	374,151	145,533	1,468	308
1952.....	434,102	46,987	5,561,796	6,042,885	2,915	550	498,982	428,383	138,446	1,205	400
1953.....	486,049	35,709	7,349,123	7,870,881	3,308	1,786	497,348	490,581	174,320	1,257	600
1954.....	352,109	33,380	6,536,729	6,922,218	10,240	3,620	600,040	680,597	216,715	1,500	620
1955.....	452,114	32,275	9,204,049	9,688,438	18,080	1,625	725,061	908,742	268,766	1,854	3,972
1956.....	471,350	39,387	6,918,758	7,429,495	15,935	383	827,079	1,075,819	315,802	2,529	4,500
1957.....	413,577	41,106	7,220,431	7,675,114	13,910	320	927,956	1,212,232	351,815	1,795	30,436
1958.....	356,418	38,955	5,121,269	5,516,642	19,166	382	1,127,549	1,495,256	403,580	1,557	31,050
1959.....	367,939	51,118	6,723,588	7,142,645	20,187	343	1,283,159	1,718,566	500,784	6,788	56,800
1960.....	397,739	49,807	7,905,119	8,352,665	12,568	256	1,369,210	2,055,149	644,833	19,339	58,209
1961.....	386,923	62,563	6,652,938	7,102,424	13,484	800	1,244,223	2,147,825	759,140	18,592	75,000
1962.....	505,187	66,637	8,197,311	8,769,135	12,395	1,043	1,536,133	2,356,612	948,793	28,577	100,163
1963.....	631,356	69,135	9,108,776	9,809,267	10,078	1,200	1,736,977	2,667,896	1,180,536	22,362	131,988
1964.....	670,990	90,752	9,307,860	10,069,602	7,860	2,070	1,615,896	2,909,657	1,090,078	36,208	178,128
1965.....	846,609	96,654	11,137,830	12,081,093	5,044	166,594	1,641,696	2,976,477	1,175,548	35,817	228,935
1966.....	872,214	113,807	10,396,298	11,382,319	4,210	195,219	2,024,552	3,050,708	1,365,898	39,994	340,418
1967.....	919,508	126,365	9,023,736	10,069,609	3,729	183,087	2,009,672	2,482,319	1,542,869	56,749	361,637
1968.....	1,150,218	143,478	10,820,410	12,114,106	4,088	172,906	2,075,617	3,106,958	1,663,648	66,442	393,433
1969.....	1,326,478	165,164	10,205,911	11,697,553	5,417	302,549	2,459,072	3,604,567	1,595,951	71,656	454,571
1970.....	1,159,504	192,841	8,283,949	9,636,294	3,937	272,433	2,750,086	3,842,247	1,854,252	79,219	536,026
1971.....	1,346,765	210,840	10,671,654	12,229,259	6,878	295,764	3,010,294	3,982,722	1,817,019	91,315	532,358
1972.....	1,430,084	229,766	11,310,708	12,970,558	6,255	271,453	3,328,320	3,815,982	1,839,793	130,861	695,217
1973.....	1,574,820	285,513	12,681,513	14,541,846	6,278	298,957	3,596,179	3,949,065	1,957,994	108,254	822,020
1974.....	1,524,874	350,755	10,071,042	11,946,671	4,642	183,128	3,462,847	3,099,777	1,772,515	82,081	837,414
1975.....	1,424,006	360,678	8,986,513	10,771,197	7,699	222,176	2,861,305	3,186,208	1,458,629	71,479	814,164
1976.....	1,640,112	324,979	11,497,596	13,462,687	8,739	326,978	3,402,715	3,868,089	1,590,677	86,323	866,240
1977.....	1,775,445	280,813	12,702,782	14,759,040	8,177	336,382	3,507,881	4,104,216	1,583,917	66,461	1,129,700
1978.....	1,818,492	384,128	12,899,202	15,101,822	5,488	303,260	3,507,930	4,186,364	1,656,115	85,200	1,143,831
1979.....	1,631,676	444,426	11,479,993	13,556,095	9,376	314,997	3,613,458	4,249,725	1,632,289	111,809	1,122,918
1980.....	1,374,359	490,006	8,009,841	9,874,206	16,061	259,966	3,378,433	3,878,553	1,611,856	114,881	1,181,659
1981.....	1,322,780	597,118	7,942,916	9,862,814	14,920	237,456	3,019,370	3,897,007	1,433,743	101,434	987,474
1982.....	1,276,452	472,637	6,985,595	8,734,684	15,155	278,014	3,148,807	4,062,665	1,453,043	109,005	1,069,507
1983.....	1,524,413	285,485	9,205,375	11,015,273	12,207	285,478	3,335,862	4,154,439	1,575,151	122,237	1,288,721
1984.....	1,829,283	343,698	10,939,048	13,112,029	10,999	249,461	3,062,152	4,045,482	1,601,177	129,121	1,308,769
1985.....	1,933,381	398,192	11,652,743	13,984,316	13,723	266,172	3,016,106	4,445,920	1,572,907	128,974	1,417,604
1986.....	1,854,125	341,052	11,334,775	13,529,952	11,707	275,867	3,194,615	4,596,983	1,831,700	142,354	1,532,623
1987.....	1,635,014	395,258	10,924,686	12,954,958	10,706	334,388	3,493,210	4,634,074	1,912,612	151,924	1,704,473
1988.....	1,949,258	512,776	11,213,687	13,675,721	11,764	397,532	3,698,465	4,625.314	2,111,019	148,837	1,866,464

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1988 (continued)

Total Motor Vehicle Production - Selected Countries

	Sweden	United Kingdom	Czecho-slovakia	East Germany	Hungary	Poland	Russia	Yugoslavia	Total Eastern Bloc	TOTAL EUROPE
1946.......	7,336	359,634	1,550	0	0	0	102,171	0	103,721	626,974
1947.......	9,287	441,284	14,604	0	0	0	132,988	0	147,572	804,622
1948.......	9,497	507,608	26,314	0	0	0	197,056	0	223,370	1,062,815
1949.......	11,069	628,196	27,523	0	0	0	275,992	0	303,515	1,481,202
1950.......	17,553	783,872	31,424	0	0	0	362,895	0	394,319	1,991,002
1951.......	22,950	733,883	29,582	0	0	0	288,683	0	318,265	2,044,572
1952.......	21,233	689,658	16,968	0	0	0	307,936	0	324,904	2,106,656
1953.......	29,427	834,275	19,298	0	0	0	354,175	0	373,473	2,406,375
1954.......	44,735	1,037,879	19,384	0	0	0	403,873	0	423,257	3,019,203
1955.......	50,299	1,237,068	24,183	36,438	0	16,500	445,268	0	522,389	3,737,856
1956.......	57,274	1,004,544	37,329	45,346	3,500	19,000	464,632	4,181	573,988	3,877,853
1957.......	71,654	1,149,095	48,359	51,078	4,000	21,000	495,408	7,213	627,058	4,386,271
1958.......	91,179	1,365,407	58,556	54,163	5,200	27,000	511,074	7,696	663,689	5,198,795
1959.......	112,394	1,560,427	66,662	67,341	4,900	34,500	494,994	8,658	677,055	5,936,503
1960.......	128,527	1,810,700	73,684	76,000	5,600	36,400	523,591	15,921	731,196	6,829,787
1961.......	131,755	1,464,134	77,053	84,200	6,400	35,990	555,330	21,254	780,227	6,635,180
1962.......	151,568	1,674,530	81,224	88,000	7,700	41,129	577,500	21,723	817,276	7,625,090
1963.......	167,850	2,011,720	70,781	94,000	6,000	48,388	587,012	30,721	836,902	8,767,509
1964.......	184,184	2,332,376	55,468	102,000	8,000	54,853	603,100	39,297	862,718	9,218,975
1965.......	205,717	2,177,261	90,713	118,056	7,131	59,800	634,312	47,739	957,751	9,570,840
1966.......	199,910	2,042,354	113,421	126,628	7,990	66,975	675,300	45,664	1,035,978	10,299,239
1967.......	214,650	1,937,119	133,174	134,101	8,250	68,359	728,800	5[illegible]4	1,128,488	9,920,119
1968.......	244,788	2,225,122	150,299	139,118	8,500	84,921	800,900	74,106	1,257,842	11,210,842
1969.......	271,440	2,182,793	158,582	147,680	9,000	101,800	844,300	94,983	1,356,345	12,304,361
1970.......	310,887	2,098,498	169,920	151,200	9,200	118,000	916,118	130,563	1,495,001	13,242,586
1971.......	317,295	2,198,146	176,862	160,762	9,500	145,700	1,142,700	132,368	1,767,892	14,019,683
1972.......	350,989	2,329,430	182,937	169,616	10,000	158,000	1,379,000	126,412	2,025,965	14,794,265
1973.......	378,042	2,163,941	197,802	180,203	10,500	192,400	1,602,000	143,826	2,326,731	15,607,461
1974.......	368,359	1,936,665	200,877	188,930	12,075	223,000	1,846,000	189,728	2,660,610	14,408,058
1975.......	366,753	1,648,399	211,073	186,800	12,100	257,300	1,964,056	205,567	2,835,896	13,472,708
1976.......	367,780	1,705,508	215,836	202,371	12,900	312,100	2,024,660	216,071	2,983,938	15,206,985
1977.......	298,121	1,714,240	197,585	204,394	13,313	374,400	2,088,369	257,762	3,135,823	15,884,918
1978.......	317,898	1,607,467	218,468	210,486	15,973	428,900	2,150,984	279,759	3,304,570	16,118,121
1979.......	373,645	1,478,512	228,738	220,000	13,814	435,800	2,173,200	315,110	3,388,662	16,293,391
1980.......	315,100	1,312,914	233,112	214,000	16,315	430,500	2,199,200	283,744	3,376,871	15,446,294
1981.......	331,428	1,184,205	229,513	219,400	12,288	308,000	2,197,500	266,423	3,233,124	14,440,159
1982.......	365,352	1,156,477	224,449	221,800	13,299	276,351	2,172,700	241,316	3,149,915	14,807,940
1983.......	414,522	1,289,111	223,849	229,545	12,852	335,679	2,180,000	247,978	3,229,903	15,707,631
1984.......	431,852	1,133,731	230,583	246,796	11,866	349,620	2,209,400	272,398	3,320,663	15,293,387
1985.......	461,072	1,313,946	235,043	261,795	14,834	349,496	2,232,000	256,286	3,351,454	15,987,878
1986.......	487,152	1,247,647	238,768	264,444	13,586	355,800	2,226,000	281,781	3,380,379	16,701,007
1987.......	501,822	1,389,772	226,899	265,906	12,923	355,400	2,199,000	321,691	3,381,819	17,514,800
1988.......	483,624	1,544,848	217,676	262,190	12,476	356,500	2,147,000	326,342	3,322,184	18,210,051

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1988 (continued)

Total Motor Vehicle Production-Selected Countries

	China	India	Japan	Korea	TOTAL ASIA	Morocco	TOTAL AFRICA	Argentina	Brazil	TOTAL SOUTH AMERICA	Australia	WORLD TOTAL
1946.....	0	0	14,921	0	14,921	0	0	0	0	0	0	3,913,410
1947.....	0	0	11,320	0	11,320	0	0	0	0	0	0	5,853,636
1948.....	0	0	20,367	0	20,367	0	0	0	0	0	0	6,564,946
1949.....	0	0	28,700	0	28,700	0	0	0	0	0	0	8,044,400
1950.....	0	14,688	31,597	0	46,285	0	0	0	0	0	126,721	10,579,168
1951.....	0	22,269	38,490	0	60,759	0	0	0	0	0	129,259	9,453,105
1952.....	0	15,291	38,966	0	54,257	0	0	0	0	0	116,293	8,320,091
1953.....	0	13,928	49,778	0	63,704	0	0	0	0	0	159,307	10,500,267
1954.....	0	14,462	70,073	0	84,535	0	0	0	0	0	200,605	10,228,561
1955.....	0	30,854	68,932	0	99,786	0	0	0	0	0	218,004	13,744,084
1956.....	0	32,136	111,066	0	143,202	0	0	0	0	0	204,176	11,654,528
1957.....	0	31,932	181,977	0	213,909	0	0	10,600	30,542	41,142	213,620	12,530,056
1958.....	0	26,796	188,303	0	215,099	0	0	26,100	60,983	87,083	241,324	11,258,943
1959.....	19,601	36,997	262,814	0	319,412	0	0	32,952	96,114	129,066	263,592	13,791,218
1960.....	22,574	51,136	481,551	0	555,261	0	0	89,338	133,041	222,379	326,250	16,286,342
1961.....	3,589	53,865	813,879	0	871,333	0	0	136,188	145,584	281,772	231,651	15,122,360
1962.....	9,740	56,967	990,706	1,777	1,059,190	2,247	2,247	129,880	191,194	321,074	329,629	18,106,365
1963.....	20,579	51,416	1.283,531	1,254	1,356,780	6,276	6,276	104,899	174,191	279,090	374,058	20,592,980
1964.....	28,062	67,135	1,702,475	249	1,797,921	4,302	4,302	166,483	183,707	350,190	411,750	21,852,740
1965.....	40,542	72,577	1,875,614	141	1,988,874	5,360	5,360	194,536	185,187	379,723	407,596	24,433,486
1966.....	55,861	72,530	2,286,399	3,430	2,418,220	5,146	5,146	179,453	224,609	404,062	343,929	24,852,915
1967.....	20,381	70,359	3,146,486	6,604	3,243,830	9,726	9,726	175,318	225,487	400,805	366,547	24,010,636
1968.....	25,100	79,541	4,085,826	17,657	4,208,124	12,956	12,956	180,976	279,715	460,691	418,307	28,425,026
1969.....	53,100	76,215	4,674,932	30,994	4,835,241	19,113	19,113	218,590	353,700	572,290	451,917	29,880,475
1970.....	87,166	82,766	5,289,157	28,819	5,487,908	21,034	21,034	219,599	416,089	635,688	473,790	29,497,300
1971.....	111,022	89,110	5,810,774	23,002	6,033,908	19,832	19,832	253,640	516,964	770,604	470,122	33,543,408
1972.....	108,227	90,048	6,294,438	18,648	6,511,361	18,414	18,414	278,222	622,171	900,393	466,917	35,661,908
1973.....	116,193	97,917	7,082,757	26,314	7,323,181	21,264	21,264	311,614	750,376	1,061,990	454,190	39,009,932
1974.....	104,771	87,889	6,551,840	30,290	6,774,790	24,012	24,012	322,410	905,920	1,228,330	489,339	34,871,200
1975.....	139,800	74,276	6,941,591	36,264	7,191,931	25,216	25,216	251,126	930,235	1,181,361	456,167	33,098,580
1976.....	135,200	85,058	7,841,447	48,292	8,109,997	25,018	25,018	206,948	986,611	1,193,559	456,216	38,454,462
1977.....	125,400	89,145	8,514,522	83,000	8,812,087	22,777	22,777	256,581	921,193	1,177,774	452,592	41,109,168
1978.....	149,062	98,846	9,269,153	156,418	9,673,479	19,666	19,666	194,687	1,064,014	1,258,701	394,908	42,556,755
1979.....	185,700	101,273	9,635,546	204,447	10,126,966	18,338	18,338	266,244	1,127,966	1,394,210	461,468	41,850,468
1980.....	222,288	113,326	11,042,884	123,135	11,501,633	16,708	16,708	288,917	1,165,174	1,454,091	364,109	38,657,041
1981.....	175,645	148,887	11,179,962	133,905	11,638,399	16,226	16,226	172,363	780,883	953,246	391,614	37,302,458
1982.....	196,304	152,580	10,731,794	163,484	11,244,162	16,690	16,690	132,116	859,295	991,411	408,570	36,203,457
1983.....	239,886	153,638	11,111,659	221,019	11,726,202	16,201	16,201	159,175	896,462	1,055,637	337,075	39,858,019
1984.....	316,367	180,919	11,464,920	265,361	12,227,567	13,580	13,580	167,323	864,663	1,031,986	399,084	42,077,633
1985.....	443,377	230,560	12,271,095	378,162	13,323,194	16,752	16,752	137,951	966,708	1,104,659	411,332	44,828,131
1986.....	372,753	238,838	12,259,817	601,546	13,472,954	16,594	16,594	174,864	1,056,332	1,231,198	362,247	45,313,950
1987.....	472,538	287,713	12,249,174	979,739	13,989,164	15,269	15,269	193,499	920,071	1,113,570	330,241	45,918,002
1988.....	557,963	312,356	12,699,807	1,083,855	14,653,781	11,610	11,610	164,270	1,068,756	1,233,026	347,028	48,131,217

NOTE: Different from world total shown on page 8 since this total does include both vehicle production and assemblies for the countries listed.

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - PRODUCTION 1960-1988

Passenger Cars Selected Countries (In Thousands)

	Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	1,817	1,175	1,353	596	110	40	139	165	6,703	82
1965.....	2,734	1,423	1,722	1,104	182	159	201	696	9,335	103
1970.....	3,528	2,458	1,641	1,720	279	450	352	3,179	6,550	250
1975.....	2,908	2,546	1,267	1,349	316	696	1,201	4,568	6,717	524
1976.....	3,547	2,980	1,333	1,471	317	753	1,239	5,028	8,498	527
1977.....	3,791	3,092	1,328	1,440	235	989	1,280	5,431	9,214	729
1978.....	3,890	3,111	1,257	1,509	254	986	1,312	5,748	9,177	875
1979.....	3,933	3,220	1,102	1,481	297	966	1,314	6,176	8,434	967
1980.....	3,521	2,939	959	1,445	235	1,029	1,327	7,038	6,376	983
1981.....	3,578	2,612	955	1,257	258	855	1,324	6,974	6,253	624
1982.....	3,761	2,777	888	1,297	295	928	1,307	6,882	5,074	721
1983.....	3,878	2,961	1,045	1,396	345	1,142	1,315	7,152	6,781	774
1984.....	3,790	2,713	909	1,439	373	1,177	1,327	7,073	7,773	707
1985.....	4,167	2,632	1,048	1,389	401	1,230	1,332	7,647	8,185	777
1986.....	4,311	2,773	1,019	1,652	421	1,282	1,326	7,810	7,829	832
1987.....	4,374	3,052	1,143	1,713	432	1,403	1,333	7,891	7,099	683
1988.....	4,346	3,224	1,227	1,884	407	1,498	1,380	8,198	7,111	783

Passenger Cars As Percent of World Production

1960.....	14.2	9.0	10.6	4.4	0.9	0.3	1.1	1.3	52.4	0.3
1965.....	14.2	7.1	8.9	5.7	0.9	0.8	1.1	3.6	48.6	0.5
1970.....	15.6	9.9	7.0	7.5	1.2	2.0	1.5	14.0	28.9	1.5
1975.....	11.5	10.1	5.0	5.4	1.2	2.8	4.8	18.1	26.6	3.1
1976.....	12.3	10.2	4.6	5.0	1.1	2.6	4.2	17.2	29.2	2.9
1977.....	12.3	10.0	4.2	4.7	0.8	3.2	4.1	17.6	29.8	2.5
1978.....	12.3	9.8	4.0	4.7	0.8	3.1	4.1	18.1	28.9	2.9
1979.....	12.5	10.2	3.5	4.7	0.9	3.1	4.2	19.6	26.7	3.1
1980.....	12.0	10.0	3.3	4.9	0.8	3.6	4.5	24.0	21.8	3.4
1981.....	12.8	9.3	3.4	4.5	0.9	3.1	4.7	24.9	22.3	2.2
1982.....	13.8	10.2	3.3	4.8	1.1	3.4	4.8	25.3	18.7	2.6
1983.....	12.8	9.8	3.5	4.6	1.1	3.8	4.4	23.7	22.4	2.6
1984.....	12.2	8.8	2.9	4.6	1.2	3.8	4.3	22.8	25.1	2.3
1985.....	12.7	8.0	3.2	4.2	1.2	3.8	4.1	23.4	25.0	2.4
1986.....	12.9	8.3	3.1	5.0	1.3	3.8	4.0	23.4	23.5	2.5
1987.....	13.0	9.1	3.4	5.1	1.3	4.2	4.0	23.5	21.2	2.0
1988.....	12.5	9.3	3.5	5.4	1.2	4.3	4.0	23.5	20.4	2.2

Passenger Car Exports as Percent of Domestic Production

1960.....	47.6	43.7	42.1	33.2	44.7	0.0	0.0	4.2	2.2	0.0
1965.....	51.9	37.0	36.4	28.2	48.5	0.0	24.2	14.5	2.2	0.0
1970.....	55.2	52.6	43.3	37.0	65.5	8.2	26.7	22.8	5.5	0.0
1975.....	50.8	53.5	40.7	49.0	68.7	22.1	25.8	40.0	9.5	6.8
1976.....	51.8	50.5	37.2	47.3	63.8	22.0	29.1	50.5	7.8	8.0
1977.....	51.2	52.4	35.8	44.7	76.7	31.8	28.3	54.5	7.5	7.6
1978.....	49.0	50.8	37.1	42.4	81.3	37.9	29.5	49.0	7.3	9.0
1979.....	50.8	52.7	37.2	43.7	80.3	41.1	28.8	50.2	8.8	8.5
1980.....	53.2	52.1	37.5	35.4	80.2	47.8	25.3	56.1	8.8	11.8
1981.....	54.5	53.4	32.5	33.7	81.0	50.6	25.0	56.6	8.1	26.8
1982.....	58.3	52.7	35.3	33.7	79.0	53.4	N.A.	54.8	7.0	16.7
1983.....	56.4	54.5	26.2	35.2	79.4	56.0	N.A.	53.2	7.9	17.2
1984.....	58.9	56.4	24.1	33.4	80.7	60.1	N.A.	56.2	7.6	21.5
1985.....	61.6	58.5	22.9	32.4	76.6	64.0	N.A.	57.9	8.1	20.7
1986.....	58.5	55.9	19.8	36.5	81.7	55.9	N.A.	58.6	8.3	16.6
1987.....	56.0	55.1	21.4	37.4	79.2	53.5	N.A.	57.1	8.9	41.1
1988.....	57.7	56.8	19.7	36.4	76.3	52.5	N.A.	54.1	9.4	30.4

N.A. - Not Available

DAIMLER-BENZ

WORLD - MOTOR VEHICLE PRODUCTION 1960-1988 (continued)

Commercial Vehicles - Selected Countries (In Thousands)

	West Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	230	194	458	49	19	18	385	316	1,202	40
1965.....	236	219	455	72	24	66	415	1,179	1,803	46
1970.....	314	292	457	134	32	86	570	2,110	1,734	72
1975.....	259	315	381	110	50	118	763	2,374	2,270	151
1976.....	301	423	372	120	51	113	776	2,813	3,000	216
1977.....	295	415	386	144	52	141	800	3,083	3,489	187
1978.....	296	397	385	148	51	158	839	3,816	3,723	187
1979.....	317	393	408	151	58	157	859	3,460	3,047	216
1980.....	358	440	389	167	63	153	872	4,005	1,637	182
1981.....	319	408	230	176	55	132	874	4,206	1,687	156
1982.....	301	372	269	156	54	142	866	3,850	1,910	139
1983.....	277	375	245	180	52	147	880	3,960	2,441	122
1984.....	255	349	225	162	59	132	902	4,392	3,161	185
1985.....	279	384	266	184	60	188	927	4,624	3,463	208
1986.....	286	422	229	179	66	251	954	4,450	3,502	241
1987.....	260	441	247	199	70	302	960	4,358	3,806	237
1988.....	279	474	318	227	77	368	970	4,501	4,076	286

Commercial Vehicle As Percent of World Production

	West Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	7.4	6.0	14.3	1.5	0.6	0.5	11.9	9.8	37.4	3.0
1965.....	4.9	3.8	9.2	1.4	0.5	1.5	8.4	23.8	36.4	1.7
1970.....	4.9	4.0	7.1	2.1	0.5	1.4	8.9	32.7	26.8	1.3
1975.....	3.6	4.0	4.9	1.4	0.6	1.5	9.8	30.4	29.1	1.9
1976.....	3.5	4.6	4.0	1.3	0.6	1.2	8.5	30.5	32.5	1.6
1977.....	3.1	4.1	3.8	1.4	0.5	1.4	7.9	30.2	34.4	1.5
1978.....	2.8	3.7	3.6	1.4	0.5	1.5	7.9	29.9	35.0	1.3
1979.....	3.1	3.8	3.9	1.5	0.5	1.5	8.3	33.3	29.4	1.6
1980.....	3.8	4.6	4.1	1.7	0.7	1.6	9.2	42.0	17.2	1.9
1981.....	3.4	4.3	2.4	1.9	0.6	1.4	9.2	44.4	17.8	1.6
1982.....	3.3	4.1	2.9	1.7	0.6	1.5	9.4	42.0	20.8	1.5
1983.....	2.8	3.8	2.5	1.8	0.5	1.5	8.9	40.3	24.8	1.2
1984.....	2.3	3.1	2.0	1.4	0.5	1.2	7.9	39.0	28.1	1.4
1985.....	2.3	3.2	2.2	1.5	0.5	1.5	7.4	38.1	28.5	1.6
1986.....	2.3	3.4	1.9	1.4	0.5	2.0	7.3	35.9	28.2	1.8
1987.....	2.0	3.4	1.9	1.5	0.5	2.3	7.4	33.8	29.5	1.8
1988.....	2.0	3.4	2.3	1.6	0.6	2.7	7.0	32.8	29.5	2.1

Commercial Vehicle Exports as Percent of Domestic Production

	West Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	49.3	29.0	31.9	12.3	61.8	0.0	0.0	10.0	18.0	0.0
1965.....	44.5	22.7	36.5	26.8	55.9	0.0	4.1	7.9	7.5	-
1970.....	50.1	37.6	37.7	28.9	72.3	11.3	6.9	17.1	7.3	-
1975.....	63.8	43.4	47.2	44.7	79.2	14.5	5.0	35.8	11.9	13.3
1976.....	64.2	34.0	50.6	40.9	83.2	9.2	4.7	41.6	8.2	8.6
1977.....	60.1	35.7	49.7	48.5	78.7	20.8	5.4	45.2	7.5	7.2
1978.....	57.1	38.7	36.9	50.4	82.3	28.7	6.0	45.5	7.8	9.4
1979.....	56.2	41.2	34.5	51.6	88.1	31.5	6.4	42.2	9.7	13.5
1980.....	58.9	40.5	31.3	48.7	84.1	29.8	6.6	50.4	12.4	22.8
1981.....	63.9	38.6	39.2	51.7	88.3	30.4	6.5	50.0	11.1	28.5
1982.....	67.6	37.6	33.8	58.2	96.2	33.7	N.A.	47.3	6.7	38.0
1983.....	59.9	38.1	37.5	60.9	88.0	25.0	N.A.	47.1	6.3	29.3
1984.....	61.0	42.1	34.0	63.6	93.6	31.5	N.A.	48.5	6.0	28.2
1985.....	63.6	41.9	19.5	63.0	78.3	36.7	N.A.	49.8	6.7	25.9
1986.....	60.5	42.7	19.2	64.3	75.9	38.6	N.A.	45.7	7.5	20.1
1987.....	59.9	38.7	22.2	62.7	90.9	24.1	N.A.	41.2	8.2	27.9
1988.....	60.9	42.6	20.4	62.2	90.6	29.1	N.A.	37.1	8.0	32.8

N.A. - Not Available

DAIMLER-BENZ

WORLD - MOTOR VEHICLE PRODUCTION 1987-1988

In Descending Order of 1988 Worldwide Vehicle Production

	1988			1987		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
1. General Motors - U.S.A.	7,743,418	5,662,843	2,080,575	7,487,563	5,604,801	1,882,762
2. Ford Motor - U.S.A.	6,226,823	4,234,583	1,992,240	5,929,707	4,051,039	1,878,668
3. Toyota - Japan	4,084,264	3,093,692	990,572	3,729,683	2,795,928	933,755
4. Volkswagen - W. Germany	2,875,337	2,748,152	127,185	2,753,821	2,616,442	137,379
5. Nissan - Japan	2,699,750	2,016,626	683,124	2,658,405	2,017,019	641,386
6. Peugeot-Citroen - France	2,465,267	2,227,528	237,739	2,233,041	2,022,186	210,855
7. Chrysler - U.S.A.	2,337,580	1,209,156	1,128,424	2,187,706	1,186,170	1,001,536
8. Renault - France	2,101,850	1,767,516	334,334	2,053,283	1,742,474	310,809
9. Fiat - Italy	2,049,647	1,790,631	259,016	1,895,213	1,674,570	220,643
10. Honda - Japan	1,709,828	1,489,185	220,643	1,580,872	1,361,645	219,227
11. Mazda - Japan	1,383,953	1,043,420	340,533	1,202,072	857,509	344,563
12. Mitsubishi - Japan	1,261,409	639,890	621,519	1,231,169	594,654	636,515
13. Suzuki - Japan	845,923	296,413	549,510	867,860	296,979	570,881
14. Daimler-Benz - W. Germany	801,871	553,772	248,099	822,280	595,765	226,515
15. Vaz - U.S.S.R.	731,455	731,455	0	728,250	728,250	0
16. Hyundai - Korea	647,387	584,339	63,048	606,816	544,648	62,168
17. Daihatsu - Japan	643,485	160,125	483,360	597,555	141,572	455,983
18. Fuji-Subaru - Japan	595,286	276,448	318,838	605,257	266,755	338,502
19. Isuzu - Japan	575,978	158,750	417,228	541,583	203,930	337,653
20. Rover Group - U.K.	548,744	474,687	74,057	536,912	471,504	65,408
21. Volvo - Sweden	481,595	412,507	69,088	486,014	430,794	55,220
22. B.M.W. - W. Germany	463,651	463,651	0	442,776	442,776	0
23. Kia - S. Korea	249,473	133,602	115,871	197,094	95,532	101,562
24. Alfa Romeo - Italy	233,089	229,003	4,086	195,646	192,024	3,622
25. Zastava - Yugoslavia	225,037	214,356	10,681	221,157	211,202	9,955
26. Polski Fiat - Poland	205,000	205,000	0	204,510	204,510	0
27. Daewoo - S. Korea	162,788	147,744	15,044	162,225	149,639	12,586
28. Saab-Scania - Sweden	158,894	120,562	38,332	171,195	134,112	37,083
29. Skoda - Czechoslovakia	158,760	158,760	0	168,398	168,398	0
30. Trabant - E. Germany	142,000	142,000	0	151,800	151,800	0
31. Zaz Zaporojetz - U.S.S.R.	140,031	140,031	0	167,495	167,495	0
32. Moskvitch - U.S.S.R.	115,322	115,322	0	182,030	182,030	0
33. Hino - Japan	80,962	0	80,962	65,817	0	65,817
34. Navistar Corp. - U.S.A.	80,942	0	80,942	69,709	0	69,709
35. Wartburg - E. Germany	79,100	79,100	0	78,200	78,200	0
36. G.A.Z. Volga - U.S.S.R.	74,005	74,005	0	71,419	71,419	0
37. Sevel - Argentina	62,289	55,679	6,610	72,226	64,077	8,149
38. I.M.V. - Yugoslavia	54,450	53,720	730	48,791	47,556	1,235
39. PACCAR - U.S.A.	38,094	0	38,094	31,158	0	31,158
40. Porsche - W. Germany	25,969	25,969	0	48,520	48,520	0
TOTAL 40 MANUFACTURERS	45,560,706	33,930,222	11,630,484	43,485,228	32,613,924	10,871,304
OTHERS	2,558,901	312,453	2,246,448	2,417,505	393,147	2,024,358
TOTAL PRODUCTION	48,119,607	34,242,675	13,876,932	45,902,733	33,007,071	12,895,662
North American Companies	16,426,857	11,106,582	5,320,275	15,705,843	10,842,010	4,863,833
Japanese Companies	13,880,838	9,174,549	4,706,289	13,080,273	8,535,991	4,544,282
Western European Companies	12,205,914	10,813,978	1,391,936	11,638,701	10,371,167	1,267,534
Eastern European Companies	1,925,160	1,913,749	11,411	2,022,050	2,010,860	11,190
Korean Companies	1,059,648	865,685	193,963	966,135	789,819	176,316

Data compiled by MVMA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Because of the numerous complex factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classification.

WORLD - MOTOR VEHICLE PRODUCTION 1987-1988

Includes Production from Plants Outside Parent Country

	1988			1987		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
GENERAL MOTORS						
G.M. - U.S.A.	5,147,300	3,501,124	1,646,176	5,129,333	3,603,074	1,526,259
G.M. - Canada	722,713	409,951	312,762	578,697	339,746	238,951
Opel - W. Germany	904,421	895,504	8,917	921,826	915,532	6,294
Lotus - U.K.	1,336	1,336	0	798	798	0
Vauxhall - U.K.	206,700	176,489	30,211	230,452	183,857	46,595
G.M. - Spain	361,291	361,291	0	297,734	297,734	0
G.M. - Brazil	242,785	192,854	49,931	193,306	153,770	39,536
G.M. - Mexico	84,055	51,477	32,578	68,917	43,790	25,127
G.M.-Holden - Australia	72,817	72,817	0	66,500	66,500	0
TOTAL	7,743,418	5,662,843	2,080,575	7,487,563	5,604,801	1,882,762
(Outside Parent Country)	(2,596,118)	(2,161,719)	(434,399)	(2,358,230)	(2,001,727)	(356,503)
FORD						
Ford - U.S.A.	3,329,096	1,805,741	1,523,355	3,312,391	1,830,376	1,482,015
Ford - Canada	653,113	499,616	153,497	586,966	433,976	152,990
Ford - W. Germany	608,890	608,890	0	560,582	560,582	0
Ford - Belgium	397,532	324,708	72,824	334,388	276,005	58,383
Ford - U.K.	508,375	375,542	132,833	487,935	386,698	101,237
Ford - Spain	281,666	281,666	0	276,611	276,611	0
Ford - Brazil	176,302	124,683	51,619	131,599	89,672	41,927
Ford - Mexico	128,753	98,815	29,938	84,671	67,578	17,093
Ford - Australia	111,899	95,318	16,581	121,428	110,298	11,130
Ford - Argentina	31,197	19,604	11,593	33,136	19,243	13,893
TOTAL	6,226,823	4,234,583	1,992,240	5,929,707	4,051,039	1,878,668
(Outside Parent Country)	(2,897,727)	(2,428,842)	(468,885)	(2,617,316)	(2,220,663)	(396,653)
TOYOTA						
Toyota - Japan	3,968,697	2,982,922	985,775	3,638,279	2,708,069	930,210
Toyota - U.S.A.	55,480	55,480	0	43,744	43,744	0
Toyota - Australia	55,080	55,080	0	43,964	43,964	0
Toyota - Brazil	5,007	210	4,797	3,696	151	3,545
TOTAL	4,084,264	3,093,692	990,572	3,729,683	2,795,928	933,755
(Outside Parent Country)	(115,567)	(110,770)	(4,797)	(91,404)	(87,859)	(3,545)
VOLKSWAGEN						
V.W. - W. Germany	1,453,286	1,372,035	81,251	1,473,780	1,393,220	80,560
V.W. Audi - W. Germany	426,462	426,462	0	417,234	417,234	0
V.W. - Argentina	16,511	16,051	460	20,112	19,021	1,091
V.W. - Brazil	371,600	332,492	39,108	320,801	270,153	50,648
V.W. - Mexico	59,164	52,798	6,366	48,807	43,727	5,080
V.W. - U.S.A.	35,998	35,998	0	66,696	66,696	0
Seat - Spain	512,316	512,316	0	406,391	406,391	0
TOTAL	2,875,337	2,748,152	127,185	2,753,821	2,616,442	137,379
(Outside Parent Country)	(995,589)	(949,655)	(45,934)	(862,807)	(805,988)	(56,819)
NISSAN						
Nissan - Japan	2,164,218	1,730,948	433,270	2,226,313	1,803,924	422,389
Nissan Diesel - Japan	49,288	0	49,288	35,933	0	35,933
Nissan - Mexico	101,140	72,395	28,745	85,432	58,611	26,821
Nissan - Australia	46,845	46,845	0	37,150	37,150	0
Nissan Motor Iberica - Spain	75,902	0	75,902	53,525	0	53,525
Nissan - U.K.	56,541	56,541	0	0	0	0
Nissan - U.S.A.	205,816	109,897	95,919	220,052	117,334	102,718
TOTAL	2,699,750	2,016,626	683,124	2,658,405	2,017,019	641,386
(Outside Parent Country)	(486,244)	(285,678)	(200,566)	(396,159)	(213,095)	(183,064)

WORLD - MOTOR VEHICLE PRODUCTION 1987-1988 (continued)

Includes Production from Plants Outside Parent Country

	1988			1987		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
PEUGEOT						
Peugeot - France	1,244,408	1,157,695	86,713	1,099,977	1,010,128	89,849
Citroen - France	773,162	681,333	91,829	740,075	666,006	74,069
Sevel Peugeot - Italy	59,197	0	59,197	46,937	0	46,937
Peugeot Talbot - Spain	107,553	107,553	0	112,274	112,274	0
Citroen - Spain	198,621	198,621	0	188,229	188,229	0
Peugeot/Talbot - U.K.	82,326	82,326	0	45,549	45,549	0
TOTAL	2,465,267	2,227,528	237,739	2,233,041	2,022,186	210,855
(Outside Parent Country)	(447,697)	(388,500)	(59,197)	(392,989)	(346,052)	(46,937)
CHRYSLER						
Chrysler - U.S.A.	1,718,279	1,072,845	645,434	1,662,865	1,109,421	553,444
Chrysler - Canada	488,825	59,016	429,809	422,791	12,538	410,253
Chrysler - Mexico	130,476	77,295	53,181	102,050	64,211	37,839
TOTAL	2,337,580	1,209,156	1,128,424	2,187,706	1,186,170	1,001,536
(Outside Parent Country)	(619,301)	(136,311)	(482,990)	(524,841)	(76,749)	(448,092)
RENAULT						
Renault - France	1,680,636	1,384,959	295,677	1,652,769	1,375,696	277,073
Renault - Argentina	45,886	42,969	2,917	57,193	54,220	2,973
Renault FASA - Spain	339,588	339,588	0	312,558	312,558	0
Renault RVI - Spain	3,907	0	3,907	3,911	0	3,911
Renault - U.K.	4,585	0	4,585	5,104	0	5,104
Mack - U.S.A.	22,668	0	22,668	18,535	0	18,535
Mack - Canada	4,580	0	4,580	3,213	0	3,213
TOTAL	2,101,850	1,767,516	334,334	2,053,283	1,742,474	310,809
(Outside Parent Country)	(421,214)	(382,557)	(38,657)	(400,514)	(366,778)	(33,736)
FIAT						
Fiat - Italy	1,378,994	1,371,014	7,980	1,239,580	1,226,722	12,858
Lancia - Italy	132,626	132,626	0	164,587	164,567	0
Autobianchi - Italy	132,151	132,151	0	109,619	109,619	0
Iveco - Italy	92,368	0	92,368	77,964	0	77,964
Sevel Fiat - Italy	62,183	0	62,183	57,025	0	57,025
Ferrari - Italy	3,996	3,996	0	3,902	3,902	0
Fiat Vehiculos - Argentina	1,155	0	1,155	1,175	0	1,175
Fiat - Brazil	213,649	150,844	62,805	213,647	169,760	43,887
Iveco Unic - France	61	0	61	67	0	67
Iveco-Magirus - W. Germany	15,945	0	15,945	12,862	0	12,862
Iveco Ford - U.K.	16,519	0	16,519	14,805	0	14,805
TOTAL	2,049,647	1,790,631	259,016	1,895,213	1,674,570	220,643
(Outside Parent Country)	(247,329)	(150,844)	(96,485)	(242,556)	(169,760)	(72,796)
HONDA						
Honda - Japan	1,293,416	1,072,773	220,643	1,241,122	1,021,895	219,227
Honda - Canada	50,058	50,058	0	15,685	15,685	0
Honda - U.S.A.	366,354	366,354	0	324,065	324,065	0
TOTAL	1,709,828	1,489,185	220,643	1,580,872	1,361,645	219,227
(Outside Parent Country)	(416,412)	(416,412)	0	(339,750)	(339,750)	0

WORLD - MOTOR VEHICLE PRODUCTION 1987-1988 (continued)

Includes Production from Plants Outside Parent Country

	1988			1987		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
MAZDA						
Mazda - Japan	1,220,664	880,131	340,533	1,197,872	853,309	344,563
Mazda - U.S.A.	163,289	163,289	0	4,200	4,200	0
TOTAL	1,383,953	1,043,420	340,533	1,202,072	857,509	344,563
[Outside Parent Country]	(163,289)	(163,289)	0	4,200	4,200	0
MITSUBISHI - Japan	1,261,409	639,890	621,519	1,231,169	594,654	636,515
SUZUKI - Japan	845,923	296,413	549,510	867,860	296,979	570,881
DAIMLER-BENZ						
Mercedes-Benz - W. Germany	698,600	553,772	144,828	730,772	595,765	135,007
Mercedes-Benz - Argentina	4,193	0	4,193	5,525	0	5,525
Mercedes-Benz - Brazil	45,791	0	45,791	43,749	0	43,749
Mercedes-Benz - Spain	23,140	0	23,140	11,147	0	11,147
Mercedes-Benz - U.S.A.	3,221	0	3,221	4,192	0	4,192
Freightliner - U.S.A.	23,688	0	23,688	23,571	0	23,571
Freightliner - Canada	3,238	0	3,238	3,324	0	3,324
TOTAL	801,871	553,772	248,099	822,280	595,765	226,515
[Outside Parent Country]	(103,271)	0	(103,271)	(91,508)	0	(91,508)
VAZ Lada - U.S.S.R.	731,455	731,455	0	728,250	728,250	0
HYUNDAI - S. Korea	647,387	584,339	63,048	606,816	544,648	62,168
DAIHATSU - Japan	643,485	160,125	483,360	597,555	141,572	455,983
FUJI-SUBARU - Japan	595,286	276,448	318,838	605,257	266,755	338,502
ISUZU - Japan	575,978	158,750	417,228	541,583	203,930	337,653
ROVER GROUP						
Austin Rover - U.K.	474,350	450,666	23,684	467,539	450,726	16,813
Range Rover - U.K.	45,949	24,021	21,928	40,711	20,778	19,933
Santana Land-Rover - Spain	28,445	0	28,445	28,662	0	28,662
TOTAL	548,744	474,687	74,057	536,912	471,504	65,408
[Outside Parent Country]	(28,445)	0	(28,445)	(28,662)	0	(28,662)
VOLVO						
Volvo - Sweden	331,218	286,555	44,663	336,993	297,665	39,328
Volvo - The Netherlands	119,786	119,786	0	125,247	125,247	0
Volvo - Brazil	4,588	0	4,588	4,480	0	4,480
Volvo - Canada	6,166	6,166	0	7,882	7,882	0
Volvo - U.S.A.	19,837	0	19,837	11,412	0	11,412
TOTAL	481,595	412,507	69,088	486,014	430,794	55,220
Outside Parent Country]	(150,377)	(125,952)	(24,425)	(149,021)	(133,129)	(15,892)

WORLD - MOTOR VEHICLE PRODUCTION 1987-1988 (continued)

Includes Production from Plants Outside Parent Country

	1988			1987		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
BMW - Germany	463,651	463,651	0	442,776	442,776	0
KIA - South Korea	249,473	133,602	115,871	197,094	95,532	101,562
ALFA ROMEO - Italy	233,089	229,003	4,086	195,646	192,024	3,622
ZASTAVA - Yugoslavia	225,037	214,356	10,681	221,157	211,202	9,955
POLSKI-FIAT - Poland	205,000	205,000	0	204,510	204,510	0
DAEWOO - South Korea	162,788	147,744	15,044	162,225	149,639	12,586
SAAB-SCANIA						
Saab - Sweden	120,562	120,562	0	134,112	134,112	0
Scania - Sweden	31,844	0	31,844	30,717	0	30,717
Scania - Argentina	886	0	886	1,274	0	1,274
Scania - Brazil	5,602	0	5,602	5,092	0	5,092
TOTAL	158,894	120,562	38,332	171,195	134,112	37,083
(Outside Parent Country)	(6,488)	0	(6,488)	(6,366)	0	(6,366)
SKODA - Czechoslovakia	158,760	158,760	0	168,398	168,398	0
TRABAUT - E. Germany	142,000	142,000	0	151,800	151,800	0
ZAZ ZAPOROJETZ - U.S.S.R.	140,031	140,031	0	167,495	167,495	0
MOSKVITCH - U.S.S.R.	115,322	115,322	0	182,030	182,030	0
HINO - Japan	80,962	0	80,962	65,817	0	65,817
NAVISTAR INTERNATIONAL CORP.						
N.I.C. - U.S.A.	70,011	0	70,011	59,984	0	59,984
N.I.C. - Canada	10,931	0	10,931	9,725	0	9,725
TOTAL	80,942	0	80,942	69,709	0	69,709
(Outside Parent Country)	(10,931)	0	(10,931)	(9,725)	0	(9,725)
WARTBURG - E. Germany	79,100	79,100	0	78,200	78,200	0
GAZ VOLGA - U.S.S.R.	74,005	74,005	0	71,419	71,419	0
SEVEL - Argentina	62,289	55,679	6,610	72,226	64,077	8,149
I.M.V. - Yugoslavia	54,450	53,720	730	48,791	47,556	1,235
PACCAR						
Kenworth - U.S.	15,474	0	15,474	12,935	0	12,935
Peterbilt - U.S.	17,970	0	17,970	14,219	0	14,219
Kenworth - Canada	4,650	0	4,650	4,004	0	4,004
TOTAL	38,094	0	38,094	31,158	0	31,158
(Outside Parent Country)	(4,650)	0	(4,650)	(4,004)	0	(4,004)
PORSCHE - W. Germany	25,969	25,969	0	48,520	48,520	0
TOTAL 40 MANUFACTURERS	45,560,706	33,930,222	11,630,484	43,485,228	32,613,924	10,871,304
OTHERS	2,558,901	312,453	2,246,448	2,417,505	393,147	2,024,358
TOTAL WORLD	48,119,607	34,242,675	13,876,932	45,902,733	33,007,071	12,895,662

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WORLD - MOTOR VEHICLE PRODUCTION 1987-1988

Manufacturers Ranked According to Domestic Production

Rank	1988 Total	1988 Passenger Cars	1988 Commercial Vehicles	1987 Total	1987 Passenger Cars	1987 Commercial Vehicles
1. General Motors -U.S.A.	5,147,300	3,501,124	1,646,176	5,129,333	3,603,074	1,526,259
2. Toyota-Japan	3,968,697	2,982,922	985,775	3,638,279	2,708,069	930,210
3. Ford-U.S.A.	3,329,096	1,805,741	1,523,355	3,312,391	1,830,376	1,482,015
4. Nissan-Japan	2,213,506	1,730,948	482,558	2,262,246	1,803,924	458,322
5. Peugeot-Citroen-France	2,017,570	1,839,028	178,542	1,840,052	1,676,134	163,918
6. Volkswagen-Audi-Germany	1,879,748	1,798,497	81,251	1,891,014	1,810,454	80,560
7. Fiat Group-Italy	1,802,318	1,639,787	162,531	1,652,657	1,504,810	147,847
8. Chrysler-U.S.A.	1,718,279	1,072,845	645,434	1,662,865	1,109,421	553,444
9. Renault-France	1,680,636	1,384,959	295,677	1,652,769	1,375,696	277,073
10 Honda-Japan	1,293,416	1,072,773	220,643	1,241,122	1,021,895	219,227
11. Mitsubishi-Japan	1,261,409	639,890	621,519	1,231,169	594,654	636,515
12. Mazda-Japan	1,220,664	880,131	340,533	1,197,872	853,309	344,563
13. Suzuki-Japan	845,923	296,413	549,510	867,860	296,979	570,881
14. VAZ-U.S.S.R.	731,455	731,455	0	728,250	728,250	0
15. Daimler-Benz-W. Germany	698,600	553,772	144,828	730,772	595,765	135,007
16. Hyundai-S. Korea	647,387	584,339	63,048	606,816	544,648	62,168
17. Daihatsu-Japan	643,485	160,125	483,360	597,555	141,572	455,983
18. Fuji-Subaru-Japan	595,286	276,448	318,838	605,257	266,755	338,502
19. Isuzu-Japan	575,978	158,750	417,228	541,583	203,930	337,653
20. Rover Group-U.K.	520,299	474,687	45,612	508,250	471,504	36,746
21. B.M.W.-W. Germany	463,651	463,651	0	442,776	442,776	0
22. Volvo-Sweden	331,218	286,555	44,663	336,993	297,665	39,328
23. Kia-S. Korea	249,473	133,602	115,871	197,094	95,532	101,562
24. Alfa Romeo-Italy	233,089	229,003	4,086	195,646	192,024	3,622
25. Zastava-Yugoslavia	225,037	214,356	10,681	221,157	211,202	9,955
26. Polski-Fiat-Poland	205,000	205,000	0	204,510	204,510	0
27. Daewoo-S. Korea	162,788	147,744	15,044	162,225	149,639	12,586
28. Skoda-Czechoslovakia	158,760	158,760	0	168,398	168,398	0
29. Saab-Scania-Sweden	152,406	120,562	31,844	164,829	134,112	30,717
30. Trabant-E. Germany	142,000	142,000	0	151,800	151,800	0
31. ZAZ Zaporojetz-U.S.S.R.	140,031	140,031	0	167,495	167,495	0
32. Moskvitch-U.S.S.R.	115,322	115,322	0	182,030	182,030	0
33. Hino-Japan	80,962	0	80,962	65,817	0	65,817
34. Wartburg-E. Germany	79,100	79,100	0	78,200	78,200	0
35. GAZ Volga-U.S.S.R.	74,005	74,005	0	71,419	71,419	0
36. Navistar-U.S.A.	70,011	0	70,011	59,984	0	59,984
37. Sevel - Argentina	62,289	55,679	6,610	72,226	64,077	8,149
38. I.M.V.-Yugoslavia	54,450	53,720	730	48,791	47,556	1,235
39. PACCAR - U.S.A.	33,444	0	33,444	27,154	0	27,154
40. Porsche-W. Germany	25,969	25,969	0	48,520	48,520	0

Data compiled by MVMA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Because of the numerous complex factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classification.

WORLD - MOTOR VEHICLE PRODUCTION 1950-1988

Total Production United States and Canada Compared to World Total

					% of World Total Production	
	U.S.	Canada	U.S. & Canada	World	U.S.	U.S. & Canada
1950.....	8,005,859	390,836	8,396,695	10,577,426	75.69	79.38
1951.....	6,757,014	415,420	7,172,434	9,352,635	72.25	76.69
1952.....	5,561,796	434,102	5,995,898	8,324,023	66.82	72.03
1953.....	7,349,123	486,049	7,835,172	10,436,544	70.42	75.07
1954.....	6,536,729	352,109	6,888,838	10,438,996	63.16	66.57
1955.....	9,204,049	452,114	9,656,163	13,628,103	67.54	70.85
1956.....	6,918,758	471,350	7,390,108	11,675,203	59.26	63.30
1957.....	7,220,431	413,577	7,634,008	12,399,816	58.23	61.57
1958.....	5,121,269	356,418	5,477,687	11,289,036	45.36	48.52
1959.....	6,723,588	367,939	7,091,527	13,916,125	48.32	50.96
1960.....	7,905,119	397,739	8,302,858	16,488,340	47.94	50.36
1961.....	6,652,938	386,923	7,039,861	15,228,245	43.69	46.23
1962.....	8,197,311	505,187	8,702,498	17,999,263	45.54	48.36
1963.....	9,108,776	631,356	9,740,132	20,373,248	44.71	47.81
1964.....	9,307,860	670,990	9,978,850	21,727,002	42.84	45.93
1965.....	11,137,830	846,609	11,984,439	24,266,799	45.90	49.39
1966.....	10,396,298	872,214	11,268,512	24,851,947	41.83	45.34
1967.....	9,023,736	919,508	9,943,244	24,022,706	37.56	41.39
1968.....	10,820,410	1,150,218	11,970,628	28,356,002	38.16	42.22
1969.....	10,205,911	1,326,478	11,532,389	29,809,527	34.24	38.69
1970.....	8,283,949	1,159,504	9,443,453	29,403,479	28.17	32.12
1971.....	10,671,654	1,346,765	12,018,419	33,423,579	31.93	35.96
1972.....	11,310,708	1,430,084	12,740,792	35,577,783	31.79	35.81
1973.....	12,681,513	1,574,820	14,256,333	38,917,733	32.59	36.63
1974.....	10,071,042	1,524,874	11,595,916	34,732,[illegible]	29.00	33.39
1975.....	8,986,513	1,424,006	10,410,519	32,998,363	27.23	31.54
1976.....	11,497,596	1,640,112	13,137,708	38,341,012	29.99	34.27
1977.....	12,702,782	1,775,445	14,478,227	40,946,772	31.02	35.36
1978.....	12,899,202	1,818,492	14,717,694	42,299,436	30.49	34.79
1979.....	11,479,993	1,631,676	13,111,669	41,518,599	27.65	31.58
1980.....	8,009,841	1,374,329	9,384,170	38,513,635	20.80	24.37
1981.....	7,942,916	1,322,780	9,265,696	37,230,055	21.34	24.89
1982.....	6,985,595	1,276,452	8,262,047	36,112,594	19.34	22.88
1983.....	9,205,375	1,524,413	10,729,788	39,755,231	23.16	26.99
1984.....	10,939,048	1,829,283	12,768,331	42,057,686	26.01	30.36
1985.....	11,652,743	1,933,381	13,586,124	44,811,379	26.00	30.32
1986.....	11,334,775	1,854,125	13,188,900	45,297,356	25.02	29.12
1987.....	10,924,686	1,635,014	12,559,700	45,902,733	23.80	27.36
1988.....	11,213,687	1,949,258	13,162,945	48,119,607	23.30	27.35

SOURCES: U.S.   : MOTOR VEHICLE MANUFACTURERS OF THE U.S., INC.
CANADA : STATISTICS CANADA
WORLD : VARIOUS OVERSEAS SOURCES

WORLD - TRUCK PRODUCTION 1972-1988

Medium and Heavy Trucks - Selected Countries
(Over 6 Ton Gross Vehicle Weight)*

	France	Germany West	Italy	Spain	Sweden	United Kingdom	Japan	U.S.A.	Brazil	Mexico
1972.....	39,724	96,201	31,326	16,665	30,296	106,462	0	368,125	36,134	20,366
1973.....	41,225	105,983	43,791	22,669	33,648	113,259	0	402,069	46,284	24,563
1974.....	46,292	112,629	52,603	26,252	37,672	110,049	0	411,441	54,945	30,179
1975.....	45,845	136,714	39,345	20,205	42,678	124,504	195,130	271,790	57,185	37,925
1976.....	49,121	139,341	33,723	17,581	43,465	107,551	207,071	285,490	34,225	24,308
1977.....	45,514	136,423	39,984	18,984	44,858	107,792	227,192	340,007	74,060	16,675
1978.....	43,059	125,714	28,055	15,606	44,006	102,809	253,899	373,853	65,198	24,046
1979.....	44,131	135,252	24,363	14,935	50,269	105,832	246,893	376,969	67,282	34,229
1980.....	50,788	153,037	28,570	14,407	55,105	93,810	241,074	240,714	76,979	46,739
1981.....	41,473	157,552	39,726	11,329	49,132	51,819	222,115	227,899	59,688	52,950
1982.....	38,774	150,904	26,634	15,725	48,376	59,772	202,652	158,428	38,053	24,683
1983.....	35,414	111,462	29,728	11,535	46,981	50,079	229,154	167,589	27,756	10,865
1984.....	34,419	100,510	27,978	11,832	53,722	48,004	233,980	271,982	36,665	15,772
1985.....	28,967	101,262	40,323	11,894	54,186	52,473	232,587	257,919	42,903	20,734
1986.....	30,259	104,520	33,810	10,557	59,350	38,444	208,508	227,717	57,656	6,625
1987.....	32,270	107,040	30,856	13,325	62,660	42,049	226,294	255,965	54,576	5,502
1988.....	39,795	120,253	34,310	16,286	68,417	50,189	245,156	276,982	52,064	7,005

* or over 13,200 lbs. G.V.W.

VARIOUS OVERSEAS SOURCES

WORLD - DIESEL CAR PRODUCTION 1970-1988

Diesel Passenger Cars - Selected Countries

	Citroen	Peugeot	Renault	Talbot	Total Diesel	Total Gas + Diesel	% Diesel
FRANCE							
1970........	0	38,783	0	0	38,788	2,245,397	1.7
1971........	0	48,891	0	0	48,891	2,466,300	2.0
1972........	0	52,944	0	0	52,944	2,719,401	1.9
1973........	0	50,879	0	0	50,879	2,866,728	1.8
1974........	0	76,218	0	0	76,218	2,698,785	2.8
1975........	692	84,389	0	0	85,081	2,546,154	3.3
1976........	24,688	101,418	0	0	126,106	2,979,559	4.2
1977........	37,150	130,283	0	0	167,433	3,092,439	5.4
1978........	46,665	110,417	0	0	157,082	3,111,380	5.0
1979........	53,684	134,493	3,565	0	191,742	3,220,394	6.0
1980........	33,996	133,332	69,335	0	236,663	2,938,581	8.1
1981........	35,094	120,892	111,658	3,113	270,757	2,611,864	10.4
1982........	24,439	122,700	113,110	13,984	274,233	2,777,125	9.9
1983........	52,737	108,911	118,192	9,777	289,617	2,960,823	9.8
1984........	124,607	146,771	152,019	4,823	428,220	2,713,289	15.8
1985........	132,298	180,382	146,056	1,397	460,133	2,632,366	17.5
1986........	150,453	199,229	193,283	(1)	542,965	2,773,094	19.6
1987........	153,100	216,524	238,783	(1)	608,407	3,051,830	19.9
1988........	168,020	270,816	240,944	(1)	679,780	3,223,987	21.1

	Mercedes	Opel	V.W.	Audi	Ford	B.M.W.	Total Diesel	Total Gas + Diesel	% Diesel
GERMANY									
1970........	96,155	0	0	0	0	0	96,155	3,527,864	2.7
1971........	99,294	0	0	0	0	0	99,294	3,696,779	2.7
1972........	114,794	6,191	0	0	0	0	120,985	3,521,540	3.4
1973........	113,120	23,002	0	0	0	0	136,122	3,649,880	3.6
1974........	146,701	30,143	0	0	0	0	176,844	3,839,596	4.6
1975........	158,430	23,208	0	0	0	0	181,638	2,907,819	6.2
1976........	157,685	33,843	7,869	0	0	0	199,397	3,546,900	5.5
1977........	171,818	30,081	92,572	0	649	0	295,120	3,790,544	7.8
1978........	184,523	49,618	204,210	2,975	18,462	0	468,788	3,890,176	11.7
1979........	211,414	51,533	268,000	28,795	9,912	0	540,859	3,932,556	13.3
1980........	216,503	32,742	214,199	26,773	5,344	0	468,788	3,520,934	12.8
1981........	208,194	45,986	412,057	64,093	7,472	0	673,709	3,577,807	18.8
1982........	212,915	117,529	387,833	63,633	8,911	100	727,188	3,761,436	19.3
1983........	152,974	93,456	281,841	42,694	5,064	16,197	533,335	3,877,641	13.8
1984........	174,819	86,771	273,364	36,800	55,178	15,407	642,339	3,790,164	16.9
1985........	187,589	128,099	367,685	45,652	76,878	33,520	839,423	4,166,686	20.2
1986........	216,265	128,203	415,328	33,662	89,481	51,596	934,535	4,310,828	21.7
1987........	205,857	95,945	355,992	20,886	90,186	33,626	802,492	4,373,629	18.4
1988........	162,571	83,375	239,834	47,443	94,804	28,658	656,485	4,346,283	15.1

WORLD - DIESEL CAR PRODUCTION 1970-1988 (continued)

Diesel Passenger Cars - Selected Countries

	Alfa-Romeo	Fiat	Innocenti	Lancia	Other	Total Diesel	Total Gas + Diesel	% Diesel
ITALY								
1976........	2,930	0	0	0	0	2,930	1,471,308	0.2
1977........	3,607	15	0	0	0	3,622	1,440,470	0.3
1978........	35	25,498	0	0	0	25,533	1,508,600	1.7
1979........	0	50,803	0	0	0	50,803	1,480,991	3.4
1980........	3,851	76,513	0	0	0	80,364	1,445,221	5.6
1981........	8,361	112,338	0	0	0	120,699	1,257,340	9.6
1982........	7,514	161,314	0	0	0	168,828	1,297,351	13.0
1983........	18,786	148,183	0	0	0	166,969	1,395,531	12.0
1984........	12,620	252,805	4,271	0	0	269,696	1,439,283	18.8
1985........	15,224	232,318	2,453	33,916	0	283,911	1,389,156	20.4
1986........	13,883	227,778	2,036	40,064	0	283,761	1,652,452	17.2
1987........	24,751	209,682	1,788	46,662	390	283,273	1,713,300	16.5
1988........	28,113	166,992	404	28,370	166	224,045	1,884,313	11.9

	Peugeot	Renault	Seat	Citroen	Ford	Talbot	Total Diesel	Total Gas + Diesel	% Diesel
SPAIN									
1975........	0	0	4,319	0	0	624	4,943	696,124	0.7
1976........	0	0	4,414	0	0	3,888	8,302	753,125	1.1
1977........	0	0	6,882	0	0	5,328	12,210	988,964	1.2
1978........	431	0	6,203	0	0	4,550	11,184	986,116	1.1
1979........	12,419	0	17,783	0	0	3,319	33,521	965,809	3.5
1980........	16,331	0	21,417	0	0	3,475	41,223	1,028,813	4.0
1981........	20,333	7,652	14,604	0	0	1,110	43,699	855,325	5.1
1982........	15,351	17,460	31,300	0	0	40	64,151	927,500	6.9
1983........	13,811	30,025	40,497	3,909	0	17,033	105,275	1,141,581	9.2
1984........	12,902	47,748	26,666	39,779	39,207	14,020	180,322	1,176,893	15.3
1985........	34,203	34,445	21,792	24,453	N.A.	12,687	127,580	1,230,071	10.4
1986........	34,432	19,769	13,499	24,830	N.A.	0	92,530	1,281,899	7.2
1987........	33,824	30,942	41,692	22,020	N.A.	0	128,478	1,402,574	9.2
1988........	27,476	12,960	25,143	14,395	N.A.	0	79,974	1,497,967	5.3

	Austin-Rover	Ford	Vauxhall	Other	Total Diesel	Total Gas + Diesel	% Diesel
UNITED KINGDOM							
1984........	1,806	8,612	0	0	10,418	908,906	1.1
1985........	258	20,192	6,573	0	27,023	1,047,973	2.6
1986........	0	15,621	5,130	7,986	28,737	1,019,519	2.8
1987........	5,698	22,904	5,906	12,662	47,170	1,142,985	4.1
1988........	6,686	15,728	5,480	26,928	54,822	1,226,835	4.5

VARIOUS OVERSEAS SOURCES

WORLD
EXPORT

WORLD - MOTOR VEHICLE EXPORTS 1926-1988

Total Motor Vehicles-Selected Countries (In Thousands)

	Belgium	Brazil	Canada	France	Germany	Italy	Japan	Spain	Sweden	U.K.	U.S.A.
1926.....	0.0	0.0	74.3	59.8	2.2	34.2	0.0	0.0	0.0	33.4	313.6
1927.....	0.0	0.0	57.4	52.0	4.1	33.3	0.0	0.0	0.0	36.3	393.1
1928.....	0.0	0.0	79.4	46.0	8.0	28.3	0.0	0.0	0.0	32.8	515.8
1929.....	0.0	0.0	101.7	49.2	7.8	23.7	0.0	0.0	0.0	42.2	546.2
1930.....	0.0	0.0	44.6	31.1	5.6	19.2	0.0	0.0	0.0	30.0	245.2
1931.....	0.0	0.0	13.8	26.3	11.5	11.9	0.0	0.0	0.0	24.4	135.8
1932.....	0.0	0.0	12.5	19.2	11.3	6.4	0.0	0.0	0.0	40.3	70.1
1933.....	0.0	0.0	20.4	25.5	13.5	7.1	0.0	0.0	0.0	51.9	111.5
1934.....	0.0	0.0	43.4	25.0	13.4	9.0	0.0	0.0	0.0	57.9	242.2
1935.....	0.0	0.0	64.3	18.9	24.9	14.4	0.0	0.0	0.0	68.6	271.4
1936.....	0.0	0.0	55.6	21.2	37.4	15.0	0.0	0.0	0.0	82.3	285.8
1937.....	0.0	0.0	65.9	25.1	69.6	25.9	0.0	0.0	0.0	99.2	395.2
1938.....	0.0	0.0	57.8	23.8	79.2	19.4	0.0	0.0	0.0	83.7	276.7
1939-45..	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1946.....	0.0	0.0	68.1	32.8	0.0	3.1	0.0	0.0	0.0	129.4	331.1
1947.....	0.0	0.0	83.8	78.6	0.0	10.6	0.0	0.0	0.0	199.5	534.4
1948.....	0.0	0.0	48.2	73.2	6.8	14.2	0.0	0.0	0.0	298.3	421.4
1949.....	0.0	0.0	29.6	101.3	15.3	17.5	0.0	0.0	0.0	350.0	274.4
1950.....	0.0	0.0	34.3	121.8	83.5	21.9	5.5	0.0	3.3	541.9	251.7
1951.....	0.0	0.0	60.5	125.7	120.0	32.3	6.7	0.0	5.0	505.0	434.7
1952.....	0.0	0.0	79.9	106.0	136.7	26.5	0.9	0.0	6.1	437.1	296.5
1953.....	0.0	0.0	45.2	113.6	177.0	31.5	1.1	0.0	4.8	412.1	288.9
1954.....	0.0	0.0	11.0	141.2	298.1	44.1	1.0	0.0	8.1	490.8	358.0
1955.....	0.0	0.0	18.4	173.1	404.0	74.6	1.2	0.0	10.9	528.6	386.8
1956.....	0.0	0.0	19.0	194.0	484.6	87.0	2.4	0.0	17.1	462.1	372.4
1957.....	0.0	0.0	20.1	265.0	584.3	119.1	6.6	0.0	28.1	547.3	335.8
1958.....	0.0	0.0	16.4	374.2	733.4	169.3	10.2	0.0	41.7	596.2	268.1
1959.....	0.0	0.0	11.8	603.7	871.0	221.2	19.3	0.0	54.8	697.0	266.3
1960.....	0.0	0.0	20.6	581.1	982.8	203.9	38.8	0.0	62.2	716.1	322.5
1961.....	0.0	0.0	12.4	483.8	1,006.2	245.0	57.0	0.0	61.2	538.7	259.0
1962.....	0.0	0.0	15.5	552.9	1,101.9	319.1	66.7	0.0	70.4	694.8	232.0
1963.....	0.0	0.0	22.8	604.3	1,331.8	305.3	98.6	0.0	80.3	774.8	267.8
1964.....	0.0	0.0	51.9	552.2	1,499.0	331.1	150.4	0.0	95.5	848.0	320.2
1965.....	0.0	0.0	103.4	613.1	1,527.3	326.7	194.2	0.0	98.0	793.8	167.7
1966.....	0.0	0.0	297.9	787.4	1,637.4	393.6	255.7	0.0	121.3	722.0	256.5
1967.....	0.0	0.0	543.8	835.0	1,463.2	426.9	362.2	0.0	139.3	637.8	363.2
1968.....	0.0	0.0	803.0	958.0	1,919.8	587.1	612.4	0.0	154.1	818.6	422.6
1969.....	683.1	0.0	1,124.3	1,174.8	2,055.7	630.1	858.1	0.0	160.0	952.8	437.8
1970.....	733.5	-	928.8	1,525.4	2,103.9	671.0	1,086.8	0.0	205.5	862.7	379.1
1971.....	865.6	1.7	1,020.4	1,631.6	2,293.0	680.5	1,779.0	0.0	234.7	915.8	486.8
1972.....	866.5	13.5	1,102.4	1,769.2	2,188.1	699.8	1,965.5	0.0	218.2	767.4	531.0
1973.....	942.4	24.5	1,122.8	1,931.1	2,347.7	705.3	2,067.6	0.0	208.1	762.0	661.0
1974.....	770.4	64.7	1,063.3	1,948.6	1,880.6	733.8	2,618.1	0.0	193.0	725.5	815.5
1975.....	792.1	73.1	1,005.6	1,938.3	1,653.5	710.5	2,677.6	171.2	195.3	695.9	864.1
1976.....	1,018.7	80.4	1,188.1	2,085.9	2,043.2	745.3	3,709.6	198.4	175.2	683.9	880.8
1977.....	1,029.5	70.0	1,316.9	2,268.1	2,127.7	714.3	4,352.8	343.4	161.8	666.7	899.1
1978.....	1,039.9	96.2	1,326.4	2,299.4	2,073.3	714.8	4,600.7	418.9	201.6	608.4	954.6
1979.....	1,030.5	105.6	1,043.6	2,439.9	2,175.5	725.3	4,562.8	446.5	227.0	550.9	1,047.9
1980.....	883.8	157.1	938.5	2,218.9	2,084.3	591.6	5,967.0	537.2	192.9	481.0	807.2
1981.....	860.0	212.7	897.5	1,861.2	2,153.3	496.5	6,048.4	473.2	202.3	196.6	718.4
1982.....	948.6	173.4	1,104.6	1,863.5	2,397.9	528.0	5,590.5	543.0	221.1	403.9	506.7
1983.....	966.8	168.7	1,277.1	2,030.2	2,354.5	601.0	5,669.5	677.1	237.1	365.3	687.8
1984.....	870.8	196.5	1,568.7	1,886.0	2,388.7	583.6	6,109.2	738.1	270.2	295.7	772.2
1985.....	979.8	207.6	1,612.1	1,892.8	2,745.9	565.7	6,730.5	864.0	257.8	291.8	890.6
1986.....	1,065.9	183.3	1,578.4	1,994.1	2,693.7	718.4	6,804.9	813.8	273.9	245.6	881.6
1987.....	1,166.8	345.6	1,364.8	2,103.0	2,607.3	766.0	6,304.9	836.9	245.6	299.6	861.0
1988.....	1,188.7	320.5	1,643.3	2,279.2	2,693.7	827.3	6,104.2	951.4	214.6	331.9	1,016.7

COMPILED FROM VARIOUS SOURCES

WORLD - CAR IMPORTS 1968-1988

New Passenger Car Import Registrations - Selected Countries

	FRANCE		WEST GERMANY		UNITED KINGDOM		ITALY		SWEDEN		JAPAN		U.S.A.	
Year	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %
1968...	265,351	21.4	290,234	20.4	91,379	8.3	177,372	15.2	127,045	58.6	15,000	1.0	985,767	10.5
1969...	331,847	24.3	376,234	20.4	100,734	10.4	246,692	20.3	131,418	58.3	17,305	0.8	1,061,617	11.3
1970...	257,249	19.8	474,050	22.5	153,809	14.3	378,080	27.7	114,716	56.4	16,807	0.7	1,230,981	14.7
1971...	298,344	20.2	542,849	25.2	248,310	19.3	379,267	26.4	112,465	56.8	18,502	0.7	1,485,873	15.1
1972...	338,062	20.6	582,069	26.2	384,946	23.5	393,418	28.8	128,757	58.3	24,409	0.9	1,529,402	14.6
1973...	362,495	20.8	526,483	25.9	455,802	27.4	387,906	26.8	128,638	57.0	31,594	1.1	1,719,913	15.2
1974...	273,469	17.9	451,726	26.7	353,931	27.8	357,212	27.9	161,479	62.1	39,454	1.7	1,369,148	15.7
1975...	301,491	20.3	524,655	24.9	396,767	33.2	330,324	31.4	163,100	64.2	42,985	1.6	1,500,928	18.2
1976...	425,795	22.9	500,407	21.6	532,750	41.4	440,916	37.1	206,726	66.1	41,224	1.7	1,446,637	14.8
1977...	422,519	22.2	539,834	21.1	600,578	45.3	442,756	36.3	166,706	69.1	41,566	1.7	1,987,759	18.3
1978...	405,932	20.9	584,515	21.9	785,069	49.2	450,000	37.1	134,707	67.1	49,934	1.8	1,946,094	17.8
1979...	428,708	21.7	607,541	23.2	965,910	56.3	534,411	38.3	141,573	65.8	60,161	1.2	2,351,053	22.6
1980...	428,516	22.9	638,682	26.3	858,319	56.7	617,500	41.5	126,754	65.8	44,871	1.5	2,469,180	28.2
1981...	514,974	28.1	589,873	25.3	826,533	55.7	711,830	40.9	122,337	64.9	38,110	1.3	2,431,680	28.8
1982...	629,482	30.6	520,224	24.1	8[illegible]7,494	57.7	665,356	40.7	141,357	64.7	35,515	1.2	2,295,767	29.6
1983...	658,897	32.7	591,605	24.4	1,019,749	58.9	579,616	36.6	136,338	62.8	35,285	1.1	2,457,357	27.5
1984...	630,309	35.9	638,991	26.7	1,006,468	57.5	603,303	36.9	150,353	65.1	41,982	1.4	2,523,874	24.9
1985...	646,226	36.6	647,978	27.2	1,064,391	58.1	698,813	40.0	175,788	66.8	50,172	1.6	3,011,132	27.6
1986...	695,612	36.4	840,555	29.7	1,053,803	56.0	701,582	38.4	185,941	68.8	68,357	2.2	3,444,190	30.9
1987...	760,009	36.1	852,120	29.2	1,040,725	51.7	780,140	39.5	226,462	71.7	97,751	3.0	3,854,138	35.9
1988...	816,848	36.8	816,892	29.1	1,249,691	56.4	858,919	39.3	251,834	73.2	133,583	3.6	3,708,996	35.4

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - CAR IMPORTS 1980-1989

Passenger Car Import Penetration - Selected Countries
(In Percentages)

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YEAR
GERMANY													
1980.....	22.3	25.2	26.0	25.4	25.8	25.1	28.3	32.6	27.0	26.4	25.9	29.0	26.3
1981.....	25.4	27.9	24.3	27.1	24.3	25.4	25.5	31.9	23.2	24.1	22.7	23.1	25.3
1982.....	21.9	23.7	23.2	25.3	25.1	23.3	23.6	30.0	23.7	25.2	22.8	22.8	24.1
1983.....	22.6	23.9	22.6	23.7	24.1	22.2	24.8	30.8	23.6	25.8	26.3	26.5	24.4
1984.....	25.1	25.1	26.9	25.3	24.8	37.4	31.4	29.7	26.3	23.5	23.7	25.1	26.7
1985.....	27.6	26.6	28.5	27.7	27.7	26.3	25.6	31.5	26.6	26.0	27.1	26.2	27.2
1986.....	29.4	30.4	30.2	29.4	31.1	28.1	29.7	33.4	29.7	29.6	29.1	27.4	29.7
1987.....	28.7	28.6	30.3	30.8	27.7	28.1	28.9	36.1	27.9	28.3	27.3	29.0	29.2
1988.....	29.5	28.8	30.5	28.9	27.6	27.3	29.8	36.8	29.4	28.6	26.5	26.9	29.1
1989.....	29.7	30.2	32.9	29.2	30.5	28.9	28.3	33.5	28.8	29.3	29.8		
FRANCE													
1980.....	20.3	19.7	18.7	19.3	23.3	22.2	29.8	26.7	23.8	23.6	25.0	26.4	22.9
1981.....	27.8	25.3	25.6	26.7	25.2	23.4	35.5	29.9	30.7	28.9	29.6	31.0	28.1
1982.....	28.3	27.6	25.3	30.6	32.5	28.2	42.5	32.8	32.3	30.6	30.5	29.9	30.6
1983.....	36.1	32.1	32.0	31.4	31.5	27.2	40.0	33.7	32.3	31.8	32.8	33.3	32.7
1984.....	35.7	34.7	32.5	35.9	36.8	34.3	40.8	33.0	39.3	34.9	35.8	38.1	35.9
1985.....	36.4	34.7	31.9	37.4	34.7	33.9	45.1	39.9	39.7	34.8	36.2	35.8	36.6
1986.....	38.0	37.9	37.1	37.6	36.8	31.3	44.7	35.7	37.4	34.5	34.7	32.0	36.4
1987.....	36.2	35.4	34.6	36.2	37.1	35.1	41.0	35.9	36.0	33.4	36.7	36.2	36.1
1988.....	37.2	35.7	33.3	34.0	34.8	34.7	43.1	39.2	39.2	34.7	36.0	39.4	36.8
1989.....	38.6	36.0	33.8	34.9	40.5	32.6	43.2	40.2	40.7	37.8	38.5	40.9	38.1
ITALY													
1980.....													41.5
1981.....	——	41.0	——	——	42.7	——	——	40.8	——	——	41.2	——	41.4
1982.....	——	41.4	——	——	42.2	——	——	41.9	——	——	41.8	——	41.8
1983.....	41.5	37.9	39.2	35.3	35.4	37.2	37.3	42.1	34.2	35.0	32.7	30.9	36.5
1984.....	35.1	38.6	34.7	34.3	36.8	35.0	37.8	42.8	37.0	38.6	36.2	42.0	36.9
1985.....	36.6	41.0	41.3	38.0	41.2	40.1	41.4	44.0	38.4	41.6	40.7	37.6	40.0
1986.....	39.4	39.2	38.2	38.2	37.2	35.4	40.1	39.5	36.7	38.7	39.6	40.0	38.4
1987.....	38.6	39.3	39.5	41.9	38.4	36.6	41.4	44.5	38.6	38.8	40.2	38.3	39.5
1988.....	40.0	40.3	38.8	37.9	39.6	38.5	40.9	48.8	37.7	38.3	39.7	36.1	39.3
1989.....	40.7	41.5	42.3	43.1	42.9	41.2	42.0	49.6	38.4	42.5	42.3	45.0	42.2
UNITED KINGDOM													
1980.....	59.5	57.7	55.3	58.5	56.6	58.9	59.6	63.8	53.7	50.7	46.9	44.1	56.7
1981.....	53.0	53.7	53.6	55.3	51.6	56.8	49.7	63.1	55.7	57.0	55.3	51.7	55.7
1982.....	59.8	57.0	56.4	59.4	56.2	57.9	54.3	59.7	58.7	55.1	57.0	55.7	57.7
1983.....	56.9	56.7	55.3	58.4	56.1	58.2	52.9	56.8	61.0	60.7	53.2	53.5	56.9
1984.....	55.8	58.6	56.1	53.5	56.1	55.0	57.8	60.8	59.1	60.5	55.4	60.5	57.5
1985.....	56.4	56.3	60.6	59.8	59.4	59.8	57.6	58.7	56.9	57.2	59.4	49.9	58.1
1986.....	52.9	54.6	56.0	56.9	57.5	56.0	56.3	59.1	56.4	54.5	53.0	51.5	56.0
1987.....	48.8	49.1	50.3	49.3	50.7	52.3	47.1	54.9	54.2	51.8	52.8	50.7	51.7
1988.....	54.5	53.7	55.0	54.9	55.1	56.6	50.8	61.0	53.9	58.3	57.5	53.8	56.4
1989.....	54.1	57.7	54.7	57.4	55.8	55.2	52.4	60.2	59.9	56.1	56.5	53.9	56.9
U.S.A.													
1980.....	27.0	27.1	25.1	27.2	28.4	27.2	29.8	29.0	27.6	21.7	24.1	27.4	26.7
1981.....	27.4	28.8	25.3	29.0	28.6	28.4	29.6	24.8	24.5	24.2	26.2	31.6	27.3
1982.....	31.1	27.7	25.9	25.4	24.5	30.6	31.7	32.8	27.2	25.7	24.9	29.1	27.8
1983.....	30.5	29.5	26.9	24.1	24.7	26.1	27.1	28.3	23.6	22.8	24.5	25.6	26.0
1984.....	25.1	22.1	21.5	19.5	23.3	23.6	23.1	25.9	23.8	23.6	25.1	26.1	23.5
1985.....	24.8	23.1	20.7	20.2	24.9	26.9	29.5	25.6	21.5	30.8	32.4	31.4	25.7
1986.....	27.1	26.3	27.6	26.0	26.7	26.5	32.0	29.3	24.0	30.3	33.6	32.4	28.3
1987.....	31.6	28.6	26.9	26.0	29.8	30.3	33.1	32.4	32.3	34.7	34.0	34.7	31.1
1988.....	30.6	26.9	27.1	27.7	27.9	28.4	30.0	32.0	30.4	29.5	30.5	30.1	29.2
1989.....	29.1	26.6	27.8	26.8	26.9	28.7	28.9	29.8	27.4	30.2	31.0	30.4	28.5

V.D.A.

WORLD - CAR IMPORTS FROM JAPAN 1978-1988

Japanese Passenger Car Import Penetration - Selected Countries
(In Percentages)

	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988
Australia	33.3	31.2	35.2	34.1	47.2	46.4	47.4	46.5	44.9	42.5	46.5
Austria	7.0	12.4	19.2	25.4	26.4	28.0	27.0	25.9	26.9	31.2	33.0
Belgium	17.9	18.0	24.7	25.0	21.5	22.5	20.1	19.8	20.8	20.6	21.3
Denmark	13.7	18.0	30.9	24.2	25.3	31.1	32.7	31.8	35.1	32.6	32.8
Finland	20.4	23.9	36.3	33.0	35.3	40.0	37.9	39.4	40.4	41.1	41.4
France	1.8	2.2	2.9	2.6	2.9	2.7	3.0	3.0	2.9	2.9	2.9
Germany, West	3.7	5.6	10.4	10.0	9.8	10.6	12.0	13.3	15.0	15.1	15.2
Greece	13.8	16.4	49.2	48.2	45.8	39.9	30.9	27.6	28.6	35.1	38.9
Ireland	23.9	26.7	30.5	29.7	26.9	30.0	27.4	33.8	43.4	43.9	44.0
Italy	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.5	0.7	1.0
The Netherlands	19.0	19.6	25.7	24.4	22.4	23.5	22.0	22.3	24.4	25.9	27.7
New Zealand	33.5	48.4	58.4	63.4	64.3	63.2	65.2	63.2	60.2	52.9	58.2
Norway	20.4	24.2	39.1	37.9	36.8	36.0	33.5	34.1	35.0	37.8	39.3
Portugal	17.6	7.9	7.5	11.9	8.5	8.1	8.5	9.8	9.8	8.5	7.8
Spain	0.0	0.0	0.0	1.3	1.4	1.2	0.6	0.8	0.6	0.2	0.9
Sweden	9.7	10.0	12.1	13.7	15.2	15.2	15.0	16.1	20.9	21.7	25.5
Switzerland	12.6	16.0	23.2	27.2	26.7	27.4	24.5	25.5	26.7	28.8	31.1
United Kingdom	11.0	10.8	11.9	11.0	11.0	10.7	11.1	10.9	11.1	9.7	9.4
United States	12.0	16.6	21.3	21.8	22.6	20.9	18.3	20.1	20.8	21.3	19.9

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - PRODUCTION, REGISTRATIONS, IMPORTS, EXPORTS 1982-1988

Passenger Cars - Selected Countries (In Thousands)

	1982	1983	1984	1985	1986	1987	1988
WORLD RRODUCTION	27,252	30,238	30,971	32,738	33,327	33,580	34,834
GERMANY							
New registrations......	2,158	2,427	2,394	2,379	2,829	2,916	2,808
Import.................	824	1,058	1,091	1,088	1,288	1,339	1,287
Export.................	2,194	2,189	2,233	2,588	2,520	2,451	2,507
of which to Europe.....	1,785	1,748	1,698	1,934	1,953	1,891	2,028
of which to U.S........	257	278	368	439	448	378	254
Production.............	3,761	3,878	3,790	4,167	4,311	4,374	4,348
FRANCE							
New registrations......	2,058	2,018	1,758	1,768	1,912	2,105	2,217
Import.................	992	975	898	978	989	1,134	1,058
Export.................	1,464	1,614	1,530	1,539	1,551	1,681	1,833
of which to Europe.....	1,095	1,100	1,068	1,159	1,323	1,476	1,616
Production.............	2,777	2,961	2,713	2,632	2,773	3,052	3,224
UNITED KINGDOM							
New registrations......	1,557	1,794	1,751	1,834	1,885	2,014	2,216
Import.................	934	1,076	1,020	1,072	1,072	1,047	1,357
Export.................	313	274	219	240	201	245	261
of which to Europe.....	140	111	99	138	143	162	173
Production.............	888	1,045	909	1,048	1,019	1,143	1,227
ITALY							
New registrations......	1,851	1,452	1,592	1,748	1,798	1,971	2,169
Import.................	853	639	758	848	805	942	-
Export.................	437	492	481	450	603	641	686
of which to Europe.....	383	449	433	408	540	591	627
Production.............	1,297	1,398	1,439	1,389	1,652	1,713	1,884
SWEDEN							
New registrations......	218	217	231	263	270	316	344
Import.................	158	163	178	190	183	223	-
Export.................	233	274	301	307	344	342	311
of which to Europe.....	103	116	126	123	142	138	134
Production.............	295	345	373	401	421	432	407
SPAIN							
Export.................	495	613	708	762	717	707	787
Production.............	928	1,142	1,177	1,230	1,282	1,403	1,498
U.S.S.R.							
Production.............	1,307	1,315	1,327	1,332	1,335	1,333	1,380
JAPAN[1]							
New registrations......	3,038	3,136	3,095	3,104	3,146	3,275	3,717
Import.................	35	37	44	52	73	108	151
Export.................	3,770	3,806	3,981	4,427	4,573	4,508	4,432
of which to Europe.....	898	1,037	1,037	1,086	1,320	1,402	1,447
of which to U.S.A......	1,741	1,772	1,939	2,216	2,348	2,261	2,101
Production.............	6,882	7,152	7,073	7,647	7,810	7,891	8,198
SOUTH KOREA							
Export.................	0	0	0	119	299	535	565
Production.............	0	122	159	264	457	793	872
U.S.A.							
New registrations......	7,754	8,924	10,118	10,889	11,140	10,168	10,478
Import.................	3,067	2,387	2,439	2,838	3,328	3,197	0
*Export................	353	554	616	704	648	633	780
Production.............	5,074	6,781	7,773	8,185	7,829	7,099	7,111
BRAZIL							
New registrations......	557	610	533	603	673	412	558
Export.................	121	133	152	161	138	280	226
Production.............	721	774	707	777	832	683	783

[1] Beginning 1978 data exclude "non-countable KD sets".
* Including exports to Canada.

DAIMLER-BENZ

WORLD - PRODUCTION, REGISTRATIONS, IMPORTS, EXPORTS 1982-1988 (continued)

Commercial Vehicles - Selected Countries (In Thousands)

	1982	1983	1984	1985	1986	1987	1988
WORLD PRODUCTION	9,204	9,838	11,598	12,600	12,451	12,904	13,819
GERMANY							
New registrations......	124	144	130	134	143	153	161
Import.................	36	49	48	54	63	67	85
Export.................	204	166	156	178	173	156	170
of which to Europe.....	113	119	121	150	156	140	152
Production.............	301	277	255	279	286	260	279
FRANCE							
New registrations......	363	348	316	342	391	418	429
Import.................	127	132	122	170	172	200	222
Export.................	140	143	147	161	180	171	202
of which to Europe.....	70	79	83	106	135	135	166
Production.............	372	375	349	384	422	441	474
UNITED KINGDOM							
New registrations......	231	288	269	287	291	315	360
Import.................	71	97	103	109	102	109	145
Export.................	91	92	77	52	44	55	71
of which to Europe.....	40	32	28	30	37	46	59
Production.............	269	245	225	266	229	247	318
ITALY							
New registrations......	152	112	122	114	137	169	195
Import.................	61	49	61	66	47	59	–
Export.................	91	109	103	116	115	125	141
of which to Europe.....	79	98	90	101	107	117	132
Production.............	156	180	162	184	179	199	227
SWEDEN							
New registrations......	19	18	20	23	25	31	37
Import.................	15	16	17	19	21	27	–
Export.................	52	46	55	47	50	63	69
of which to Europe.....	30	30	34	35	42	46	50
Production.............	54	52	59	60	66	70	77
SPAIN							
Export.................	48	26	33	69	97	130	165
Production.............	142	147	132	188	251	302	368
U.S.S.R.							
Production.............	866	874	887	900	910	960	970
JAPAN							
New registrations......	2,223	2,247	2,341	2,453	2,562	2,744	3,014
Import.................	1	1	1	1	1	2	4
Export.................	1,820	1,863	2,129	2,304	2,032	1,797	1,672
of which to Europe.....	214	224	220	266	241	230	243
of which to U.S.A......	414	537	728	917	1,085	897	655
Production.............	3,850	3,960	4,392	4,824	4,450	4,358	4,501
SOUTH KOREA							
Export.................	0	0	0	4	7	11	12
Production.............	0	99	107	114	144	187	212
U.S.A.							
New registrations......	2,430	2,977	4,049	4,675	4,801	4,964	5,209
Import.................	699	785	1,025	1,275	1,310	1,226	0
*Export................	127	154	191	231	263	312	325
Production.............	1,910	2,441	3,161	3,483	3,502	3,808	4,076
BRAZIL							
New registrations......	135	119	143	160	193	168	189
Export.................	53	36	44	49	45	66	94
Production.............	139	122	158	190	224	237	286

* Including exports to Canada.

DAIMLER-BENZ

WORLD - NEW REGISTRATIONS 1928-1988

New Motor Vehicles - Selected Countries (In Thousands)

	Canada	Belgium	France	West Germany	Italy	Japan	Netherlands	Spain	Sweden	Switzerland	U.K.	U.S.
1928.....	0.0	0.0	0.0	0.0	17.9	0.0	0.0	0.0	0.0	0.0	213.2	3,480.7
1929.....	0.0	0.0	222.4	0.0	39.1	0.0	0.0	0.0	24.1	0.0	237.4	4,407.3
1930.....	0.0	0.0	225.6	97.1	31.1	0.0	0.0	0.0	22.2	0.0	225.0	3,036.7
1931.....	0.0	0.0	188.3	68.8	18.5	0.0	0.0	0.0	19.5	0.0	205.9	2,222.0
1932.....	45.9	0.0	166.1	48.0	22.8	0.0	0.0	0.0	8.0	0.0	210.3	1,276.8
1933.....	45.3	0.0	177.2	93.6	32.0	0.0	0.0	0.0	8.5	0.0	248.5	1,739.7
1934.....	73.4	0.0	176.6	154.4	34.2	0.0	0.0	0.0	15.5	0.0	309.4	2,292.4
1935.....	101.5	0.0	162.4	213.9	29.6	0.0	0.0	0.0	20.5	0.0	383.0	3,254.6
1936.....	113.3	0.0	190.2	258.8	24.6	0.0	0.0	0.0	26.1	0.0	411.0	4,016.1
1937.....	144.4	0.0	185.0	261.8	39.7	0.0	0.0	0.0	34.6	0.0	419.0	4,102.0
1938.....	121.2	0.0	205.7	272.7	45.0	0.0	0.0	0.0	43.0	0.0	374.8	2,256.4
WAR YEARS												
1946.....	120.0	0.0	67.5	7.3	22.0	0.0	0.0	0.0	19.4	8.5	222.9	2,440.4
1947.....	230.3	0.0	62.3	6.3	27.7	0.0	0.0	0.0	35.5	22.8	271.6	4,046.4
1948.....	221.3	0.0	112.4	26.8	43.9	0.0	0.0	0.0	25.4	26.9	222.2	4,526.1
1949.....	286.3	0.0	175.5	114.5	64.5	0.0	0.0	0.0	22.4	27.6	268.9	5,800.3
1950.....	429.7	0.0	238.8	262.7	99.7	25.9	0.0	0.0	73.2	31.1	232.9	7,468.7
1951.....	385.6	0.0	317.9	253.0	107.4	35.7	0.0	0.0	74.0	33.3	221.6	6,064.8
1952.....	400.8	0.0	378.5	276.8	110.5	48.5	0.0	0.0	63.9	33.3	273.8	4,970.5
1953.....	463.7	0.0	378.0	320.1	139.6	63.8	0.0	0.0	89.7	39.8	396.4	6,669.3
1954.....	377.6	0.0	443.4	466.3	167.6	74.8	0.0	0.0	142.1	46.3	500.5	6,364.6
1955.....	455.5	97.3	541.2	599.2	193.1	72.9	0.0	0.0	141.5	56.2	658.8	8,126.9
1956.....	490.3	105.0	608.1	683.5	231.0	107.2	91.7	0.0	145.0	62.1	551.5	6,849.4
1957.....	468.4	105.2	639.2	720.5	222.6	161.1	83.7	0.0	167.5	63.3	569.3	6,840.4
1958.....	447.6	104.2	697.4	864.0	237.5	171.1	71.1	0.0	161.0	64.3	731.1	5,381.2
1959.....	502.1	116.9	664.4	1,011.8	284.7	238.1	97.7	0.0	184.1	75.1	841.0	6,383.4
1960.....	524.5	147.6	761.7	1,073.4	427.8	408.2	122.9	0.0	174.8	97.1	1,035.5	7,520.1
1961.....	515.1	155.0	838.0	1,213.2	553.8	742.9	148.8	0.0	196.7	117.3	987.5	6,773.4
1962.....	582.5	166.6	1,044.9	1,338.9	704.5	933.0	174.6	0.0	212.0	136.9	981.1	8,007.6
1963.....	632.6	196.7	1,191.0	1,398.3	1,038.4	1,210.5	212.6	0.0	247.1	139.2	1,220.0	8,800.8
1964.....	711.7	224.4	1,211.7	1,473.3	894.0	1,494.2	261.2	0.0	275.4	145.6	1,424.5	9,426.9
1965.....	802.5	275.0	1,202.8	1,648.7	939.6	1,675.0	336.9	0.0	294.7	149.1	1,356.6	10,842.8
1966.....	812.1	255.9	1,367.8	1,633.4	1,074.7	2,060.1	249.4	0.0	226.6	156.0	1,297.5	10,618.9
1967.....	798.8	260.3	1,382.7	1,467.5	1,240.7	2,714.8	297.0	0.0	194.2	162.6	1,343.3	9,875.8
1968.....	879.8	292.0	1,408.8	1,547.6	1,253.9	3,308.2	373.9	0.0	229.9	167.7	1,353.4	11,179.5
1969.....	909.3	334.6	1,589.0	1,986.4	1,309.0	3,835.4	390.6	0.0	243.9	195.2	1,233.3	11,335.3
1970.....	765.6	321.8	1,504.4	2,271.8	1,448.2	4,100.4	479.2	0.0	222.8	225.0	1,339.5	10,178.3
1971.....	883.9	286.1	1,695.7	2,314.5	1,513.6	4,021.1	445.8	0.0	215.1	251.1	1,544.2	11,823.8
1972.....	993.5	359.3	1,886.7	2,292.0	1,552.5	4,366.6	472.5	0.0	236.4	279.0	1,938.2	13,001.7
1973.....	1,170.2	363.6	2,016.0	2,169.0	1,533.0	4,915.4	472.8	0.0	242.4	256.3	1,942.5	14,380.1
1974.....	1,188.7	369.4	1,777.8	1,800.7	1,381.9	3,849.7	444.1	0.0	277.5	217.0	1,473.9	11,358.0
1975.....	1,104.9	382.4	1,688.7	2,215.1	1,124.2	4,308.9	486.9	0.0	302.0	198.3	1,390.6	10,659.0
1976.....	1,203.9	444.6	2,151.4	2,449.4	1,282.6	4,104.1	550.4	722.5	331.9	212.3	1,472.9	12,809.5
1977.....	1,286.6	453.2	2,205.4	2,699.2	1,329.3	4,194.2	594.4	767.2	261.2	245.0	1,521.5	14,335.6
1978.....	1,307.7	448.4	2,244.5	2,819.9	1,287.5	4,881.9	627.5	760.4	217.7	285.9	1,833.5	14,909.4
1979.....	1,380.1	459.4	2,291.5	2,793.7	1,509.9	5,153.8	623.7	728.7	232.2	297.2	1,991.9	13,828.9
1980.....	1,284.8	433.7	2,196.5	2,601.7	1,652.9	5,015.5	499.2	678.7	212.3	302.9	1,762.9	11,237.7
1981.....	1,173.1	380.4	2,169.3	2,478.9	1,948.5	5,127.0	433.3	596.7	207.3	313.4	1,690.9	10,629.4
1982.....	931.9	372.6	2,419.2	2,279.1	1,996.0	5,261.4	445.7	639.6	237.2	311.2	1,818.5	10,184.8
1983.....	1,054.4	387.2	2,363.9	2,570.9	1,563.1	5,382.3	497.6	665.1	235.2	292.5	2,043.0	11,900.7
1984.....	1,207.0	377.3	2,073.6	2,524.4	1,680.5	5,436.8	508.7	628.3	251.4	287.0	1,989.3	14,162.4
1985.....	1,539.6	389.8	2,108.5	2,513.1	1,759.7	5,556.8	558.3	707.0	286.0	286.0	2,087.8	15,563.8
1986.....	1,472.0	431.5	2,302.1	2,972.8	1,833.7	5,707.9	640.0	850.7	294.7	323.7	2,130.9	15,940.9
1987.....	1,478.5	447.0	2,524.3	3,068.6	2,100.7	6,018.4	840.2	1,139.6	346.4	328.5	2,275.1	15,129.5
1988.....	1,543.6	489.1	2,646.6	2,968.5	2,328.5	6,721.0	542.5	1,286.9	380.9	347.5	2,515.9	15,687.1

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - NEW REGISTRATIONS 1982-1988

New Passenger Cars-Selected Countries

	1982	1983	1984	1985	1986	1987	1988
Italy...................	1,851,174	1,451,512	1,572,402	1,646,106	1,724,833	1,976,541	2,184,324
France..................	2,056,490	2,017,617	1,757,673	1,766,328	1,911,521	2,105,180	2,217,149
Germany, West...........	2,155,537	2,426,774	2,393,939	2,379,261	2,829,438	2,915,654	2,807,939
United Kingdom..........	1,555,027	1,791,699	1,749,647	1,832,027	1,882,474	2,013,693	2,215,574
Belgium.................	344,690	338,933	352,227	359,831	395,039	406,239	427,172
The Netherlands.........	431,889	485,634	486,059	518,335	592,453	589,195	512,433
Luxembourg..............	25,796	26,482	28,597	29,235	32,960	32,660	30,918
Denmark.................	85,405	116,238	134,345	157,474	169,386	124,097	88,603
Ireland.................	73,330	61,094	55,893	59,592	58,760	54,341	61,888
Greece..................	91,927	75,222	85,945	109,435	96,181	74,180	76,043
Portugal................	85,194	92,294	85,636	104,195	114,226	129,243	227,064
Spain...................	535,733	550,436	522,229	575,051	689,051	928,264	1,020,705
TOTAL EEC...............	9,292,192	9,433,935	9,224,592	9,536,870	10,496,322	11,349,287	11,869,812
Austria.................	201,155	256,676	215,640	242,670	262,175	243,221	253,072
Finland.................	128,761	120,174	127,655	138,976	144,021	152,327	174,479
Iceland.................	8,951	4,969	7,135	5,632	13,362	18,081	12,206
Norway..................	115,573	109,672	107,237	159,079	167,352	115,097	67,822
Sweden..................	218,428	217,123	231,121	263,033	270,070	315,950	343,963
Switzerland.............	290,890	273,886	267,488	265,467	300,170	303,302	319,406
TOTAL WESTERN EUROPE	10,255,950	10,416,435	10,180,868	10,611,727	11,653,472	12,497,265	13,040,760
U.S.A...................	7,754,342	8,924,186	10,128,729	10,888,608	11,139,842	10,165,660	10,477,863
Canada..................	727,097	830,457	914,679	958,358	1,065,143	1,028,501	1,043,127
Japan...................	3,038,272	3,135,610	3,095,554	3,104,074	3,146,023	3,274,800	3,717,359

MOTOR VEHICLE MANUFACTURERS ASSOCIATION

WORLD - TOTAL REGISTRATIONS 1928-1988

Total Motor Vehicles-Selected Countries (In Thousands)

	Argentina	Australia	Belgium	Canada	France	West Germany	Italy	Japan	Netherlands	South Africa	Spain	Sweden	U.K.	U.S.
1928.....	333.9	0.0	0.0	1,081.4	1,115.8	478.0	0.0	66.8	0.0	0.0	0.0	127.7	1,332.8	24,688.8
1929.....	411.4	0.0	0.0	1,178.5	1,322.4	580.8	222.4	80.8	0.0	0.0	0.0	136.8	1,438.4	26,704.8
1930.....	435.8	0.0	0.0	1,223.1	1,544.1	682.7	245.5	89.2	0.0	0.0	0.0	145.3	1,536.1	26,749.9
1931.....	417.3	0.0	0.0	1,191.0	1,711.0	688.4	251.4	97.8	0.0	0.0	0.0	149.4	1,583.3	26,094.0
1932.....	371.9	0.0	0.0	1,104.1	1,731.9	654.4	256.7	100.9	0.0	0.0	0.0	146.9	1,615.9	24,391.0
1933.....	322.1	0.0	0.0	1,073.0	1,855.2	682.5	283.6	100.8	0.0	0.0	0.0	143.9	1,710.8	24,159.2
1934.....	338.4	0.0	0.0	1,119.2	1,938.5	781.7	316.8	114.4	0.0	0.0	0.0	149.8	1,843.9	25,261.7
1935.....	354.6	0.0	0.0	1,165.6	2,004.9	1,083.0	326.1	125.9	0.0	0.0	0.0	159.1	2,037.6	26,546.1
1936.....	370.9	0.0	0.0	1,229.3	2,095.3	1,243.1	284.[illegible]	136.7	0.0	0.0	0.0	173.3	2,233.3	28,508.9
1937.....	387.1	0.0	0.0	1,308.8	2,171.7	1,480.4	353.5	145.5	0.0	0.0	0.0	191.9	2,412.3	30,058.9
1938.....	405.7	0.0	0.0	1,382.8	2,269.0	1,673.8	373.0	151.2	0.0	0.0	0.0	219.2	2,588.2	29,813.7

WAR YEARS

	Argentina	Australia	Belgium	Canada	France	West Germany	Italy	Japan	Netherlands	South Africa	Spain	Sweden	U.K.	U.S.
1946.....	420.4	0.0	0.0	1,605.3	1,700.0	340.3	288.8	130.2	0.0	0.0	0.0	202.7	2,489.8	34,373.0
1947.....	463.7	0.0	0.0	1,809.8	1,750.0	399.8	373.1	150.5	0.0	0.0	0.0	238.1	2,788.4	37,841.5
1948.....	508.7	0.0	0.0	2,001.0	1,850.0	604.2	415.3	181.6	0.0	0.0	0.0	262.4	2,822.1	41,085.5
1949.....	523.9	0.0	0.0	2,250.8	1,950.0	835.5	486.2	206.1	0.0	0.0	0.0	281.0	3,181.6	44,690.3
1950.....	557.5	0.0	0.0	2,556.8	2,150.0	1,053.3	577.1	225.5	0.0	0.0	0.0	345.0	3,368.9	49,161.7
1951.....	574.3	0.0	0.0	2,829.2	2,289.7	1,347.2	675.2	264.2	0.0	0.0	0.0	410.4	3,531.2	51,912.8
1952.....	587.0	0.0	0.0	3,113.7	2,583.1	1,639.4	782.0	322.9	0.0	0.0	0.0	465.8	3,690.4	53,282.4
1953.....	583.9	0.0	0.0	3,380.5	2,970.0	1,941.6	913.9	378.7	0.0	0.0	0.0	542.3	3,886.7	56,217.4
1954.....	584.1	0.0	0.0	3,608.9	3,308.0	2,258.6	997.7	434.6	0.0	0.0	235.3	652.3	4,346.0	58,506.4
1955.....	601.7	0.0	0.0	3,912.4	3,700.0	2,584.6	1,198.4	471.3	0.0	0.0	217.6	754.9	4,853.9	62,688.8
1956.....	624.1	0.0	0.0	4,229.8	4,200.0	3,023.1	1,382.9	553.9	0.0	0.0	268.1	855.1	5,288.5	65,148.3
1957.....	671.0	0.0	0.0	4,482.2	4,750.0	3,499.8	1,595.9	682.2	0.0	0.0	307.8	987.0	5,632.2	67,124.9
1958.....	717.3	0.0	0.0	4,689.9	5,230.0	4,108.2	1,769.1	817.3	0.0	1,108.7	326.4	1,097.8	6,052.9	68,298.6
1959.....	788.5	0.0	0.0	4,983.5	5,745.0	4,763.2	2,087.8	1,009.1	0.0	1,147.0	379.8	1,215.9	6,539.8	71,354.4
1960.....	885.5	0.0	0.0	5,160.5	6,340.0	5,842.0	2,431.2	1,353.5	0.0	1,198.3	430.7	1,324.0	7,184.6	73,857.8
1961.....	872.8	0.0	0.0	5,404.9	6,993.3	6,825.6	2,952.8	1,803.6	0.0	1,259.1	546.2	1,438.9	7,703.8	75,981.4
1962.....	1,100.0	0.0	0.0	5,848.6	7,850.0	7,663.7	3,580.2	2,729.3	0.0	1,089.9	660.4	1,581.8	8,318.1	79,150.3
1963.....	1,216.1	0.0	0.0	5,833.1	8,800.0	8,689.1	4,521.8	3,762.4	0.0	1,181.0	796.0	1,698.7	9,222.8	82,696.7
1964.....	1,378.2	0.0	0.0	6,224.7	9,788.0	9,868.0	5,319.3	4,988.5	0.0	1,311.0	987.4	1,809.5	10,181.3	86,313.3
1965.....	1,487.9	3,738.7	0.0	6,511.1	10,627.8	10,739.4	6,137.0	6,300.0	1,514.7	1,408.0	1,194.5	1,934.5	10,880.0	90,357.7
1966.....	1,651.8	3,805.5	1,769.4	6,798.2	11,545.7	11,899.5	7,056.0	7,821.4	1,764.0	1,441.0	1,513.0	2,033.3	11,460.0	93,949.9
1967.....	1,799.8	4,089.0	N.A.	7,176.4	12,230.0	12,352.3	8,041.7	10,029.0	1,889.0	1,661.0	1,904.4	2,126.1	12,319.0	96,906.9
1968.....	1,978.9	4,301.0	2,089.6	7,539.2	13,000.0	13,142.9	9,077.1	12,482.3	2,238.0	1,775.0	2,253.5	2,222.6	12,792.7	100,896.1
1969.....	2,153.3	4,549.8	2,202.4	7,884.9	13,770.0	14,330.1	10,043.1	15,126.7	2,510.0	1,970.0	2,681.8	2,349.8	13,218.9	105,098.4
1970.....	2,289.4	4,783.9	2,350.7	8,083.4	14,394.8	15,804.9	11,120.4	17,581.8	2,777.0	2,115.0	3,118.7	2,446.5	13,571.2	108,418.2
1971.....	2,486.4	5,038.9	2,450.5	8,523.8	15,150.5	16,758.5	12,287.6	19,357.9	3,028.0	2,175.0	3,584.7	2,513.1	14,132.5	112,986.3
1972.....	2,738.8	5,280.6	2,575.2	9,089.3	15,975.0	17,840.6	13,516.1	22,408.5	3,234.0	2,409.4	4,107.2	2,618.0	14,821.6	118,796.7
1973.....	2,749.1	5,598.6	2,698.1	9,709.4	16,800.0	18,383.5	14,508.3	24,999.3	3,418.0	2,532.7	4,727.8	2,666.6	15,695.1	125,653.9
1974.....	3,064.9	5,902.0	2,819.0	10,489.8	17,434.0	18,704.4	15,449.5	26,781.3	3,558.0	2,788.4	5,297.4	2,809.2	15,663.2	129,933.6
1975.....	3,276.4	6,213.6	2,935.9	11,028.1	17,932.0	19,498.5	16,252.8	28,090.6	3,741.0	3,118.9	5,848.9	2,931.0	15,994.8	132,948.7
1976.....	3,502.4	6,400.0	3,083.1	11,333.1	18,660.0	20,549.2	17,173.9	30,089.3	3,870.0	3,201.7	6,142.9	3,059.7	16,291.7	138,542.9
1977.....	3,887.7	6,681.6	3,201.4	12,048.6	19,445.5	21,789.8	17,749.5	32,008.0	4,186.0	3,203.8	7,102.7	3,039.1	N.A.	142,092.6
1978.....	3,897.1	6,926.6	3,306.2	12,515.8	20,258.5	23,079.3	17,420.1	34,120.7	4,393.0	3,315.3	7,762.0	3,041.6	16,279.2	148,414.6
1979.....	4,022.1	7,113.0	3,421.1	12,892.3	21,049.5	24,161.8	18,360.4	36,231.0	4,673.0	3,363.1	8,361.4	3,058.8	16,866.9	151,869.3
1980.....	4,328.9	7,283.1	3,513.2	13,210.8	21,720.5	24,852.7	19,115.0	37,856.2	4,888.0	3,494.7	8,937.4	3,077.3	17,357.7	155,796.2
1981.....	4,611.8	7,565.9	3,546.1	13,391.6	22,350.0	25,327.1	20,150.7	39,621.0	4,980.0	3,739.2	9,383.4	3,092.6	17,522.3	158,286.4
1982.....	4,873.9	7,989.2	3,571.0	13,823.8	23,109.5	25,683.7	21,257.8	41,336.4	5,018.0	4,055.9	9,859.5	3,142.7	17,930.8	159,643.2
1983.....	5,000.9	8,177.9	3,606.7	14,094.5	23,683.5	26,362.6	22,152.7	42,931.6	5,118.0	4,203.9	10,318.1	3,222.0	18,306.6	163,748.3
1984.....	5,165.1	8,834.4	3,647.8	13,879.7	23,921.0	27,070.9	22,680.6	44,523.8	5,224.0	4,470.0	10,397.7	3,304.6	18,908.8	166,248.8
1985.....	5,306.1	8,729.1	3,698.8	14,266.8	24,090.5	27,821.9	23,324.0	46,157.3	5,330.0	4,569.5	10,884.0	3,382.6	19,303.0	171,653.7
1986.....	5,435.8	8,916.0	3,727.3	14,275.0	24,403.0	28,983.7	23,856.0	47,972.3	5,414.0	4,674.8	11,406.0	3,497.3	19,918.9	176,191.3
1987.....	5,542.0	9,022.7	3,841.1	14,773.0	24,854.9	30,105.2	24,397.0	49,901.9	5,625.0	4,793.4	12,130.5	3,626.1	23,520.6	179,044.4
1988.....	5,680.0	9,221.1	3,972.3	15,680.0	25,342.0	31,036.4	25,460.0	52,450.2	5,790.0	4,931.9	12,880.8	3,764.0	24,597.7	184,396.7

N.A. - Not Available

COMPILED FROM VARIOUS SOURCES

WORLD - TOTAL U.S. REGISTRATIONS 1930-1988

Total United States Motor Vehicle Registrations

	PASSENGER CARS			TRUCKS AND BUSES		
	World Total	U.S. Total	U.S. %	World Total	U.S. Total	U.S. %
1930........	29,936,035	23,120,897	77.2	5,979,359	3,715,100	62.1
1931........	29,215,439	22,396,253	76.7	6,122,804	3,697,715	60.4
1932........	27,852,366	20,901,401	75.0	5,968,594	3,489,599	58.5
1933........	27,731,090	20,657,257	74.5	5,931,341	3,501,946	59.0
1934........	28,994,832	21,544,727	74.3	6,383,598	3,716,983	58.2
1935........	30,649,556	22,567,827	73.6	6,861,061	3,978,299	58.0
1936........	33,168,383	24,182,662	72.9	7,733,125	4,324,229	55.9
1937........	34,895,504	25,467,229	73.0	8,536,898	4,591,663	53.8
1938........	35,413,754	25,250,477	71.3	8,734,213	4,563,241	52.2
1939........	36,591,709	26,226,371	71.7	9,225,542	4,783,556	51.9
1940........	37,188,928	27,465,826	73.9	8,959,476	4,987,407	55.7
1941-1945...	WORLD WAR II					
1946........	35,286,271	28,217,028	80.0	10,476,505	6,155,974	58.8
1947........	39,547,035	30,849,353	78.0	13,521,013	6,992,145	66.7
1948........	42,812,336	33,355,250	77.9	15,017,578	7,730,281	51.5
1949........	47,605,945	36,457,943	76.6	15,997,250	8,232,353	51.5
1950........	53,050,697	40,339,077	76.0	17,348,885	8,822,614	50.9
1951........	56,007,121	42,688,309	76.2	17,976,144	9,224,446	51.3
1952........	58,359,912	43,823,097	75.1	19,591,854	9,439,321	48.2
1953........	62,470,082	46,429,270	74.3	20,491,207	9,788,173	47.8
1954........	66,612,882	48,468,418	72.8	21,742,095	10,036,943	46.2
1955........	73,036,095	52,144,739	71.4	22,860,264	10,544,053	46.1
1956........	78,311,927	54,210,901	69.2	24,278,346	10,937,346	45.0
1957........	82,675,331	55,917,897	67.6	25,628,879	11,207,007	43.7
1958........	86,159,439	56,890,558	66.0	25,721,650	11,406,036	44.3
1959........	92,417,425	59,453,984	64.3	27,119,026	11,900,436	43.9
1960........	98,305,000	61,671,390	62.7	28,582,497	12,186,378	42.6
1961........	104,866,047	63,420,580	60.5	30,203,966	12,540,857	41.5
1962........	113,319,108	66,085,289	58.3	32,979,521	13,065,047	39.6
1963........	120,813,965	69,038,443	57.1	34,188,179	13,658,289	40.0
1964........	130,142,034	71,994,795	55.3	35,959,954	14,318,467	39.8
1965........	139,776,281	75,257,588	53.8	38,118,064	15,100,079	39.6
1966........	148,381,109	78,124,688	52.7	41,681,848	15,825,164	38.0
1967........	158,259,971	80,398,967	50.8	44,636,958	16,506,909	37.0
1968........	169,905,943	83,604,514	49.2	46,561,488	17,293,560	37.1
1969........	181,207,779	86,857,794	47.9	50,820,983	18,238,575	35.9
1970........	193,479,410	89,243,557	46.1	52,899,026	19,174,640	36.2
1971........	206,873,546	92,718,395	44.8	55,288,810	20,267,947	36.7
1972........	220,274,168	97,082,060	44.1	59,246,278	21,714,611	36.7
1973........	236,220,508	101,985,442	43.2	61,968,239	23,668,492	38.2
1974........	248,567,095	104,856,341	42.2	65,757,937	25,077,215	38.1
1975........	260,200,842	106,705,934	41.0	67,698,092	26,242,775	38.8
1976........	269,416,600	110,188,640	40.9	72,287,886	28,354,264	39.2
1977........	284,609,166	112,287,522	39.5	76,371,090	29,805,046	39.0
1978........	297,359,390	116,573,394	39.2	82,297,515	31,841,218	38.7
1979........	307,847,761	118,428,730	38.5	85,914,114	33,440,569	38.9
1980........	320,389,836	121,600,843	38.0	90,592,343	34,195,376	37.7
1981........	330,/98,675	123,098,411	37.2	96,405,064	35,188,004	36.5
1982........	340,265,535	123,701,665	36.4	98,787,169	35,941,575	36.4
1983........	352,031,754	126,443,782	35.9	103,887,834	37,305,499	35.9
1984........	365,104,996	128,157,682	35.1	107,924,511	38,091,134	35.3
1985........	374,483,098	131,864,029	35.2	113,023,510	39,789,646	35.2
1986........	386,349,579	135,431,112	35.1	113,436,144	40,760,227	35.9
1987........	394,029,867	137,323,632	34.8	121,176,363	41,720,817	34.4
1988........	412,907,178	141,251,695	34.2	126,882,443	43,145,037	34.0

Data for 1960 to the present compiled by M.V.M.A. from overseas sources.
Data prior to 1960 extracted from the Department of Commerce reports and The American Automobile.

WORLD - TOTAL REGISTRATIONS 1988

Total Motor Vehicle Registrations

				Population		
Continent/Country	Cars	Trucks & Buses	Total Vehicles	Number (000)	Per Car	Per Vehicle
AFRICA						
Algeria	725,000	480,000	1,205,000	25,063	35	21
Angola	122,000	41,000	163,000	8,971	74	55
Benin	22,000	12,000	34,000	4,551	207	134
Botswana	17,000	26,000	43,000	1,220	72	28
Burkina Faso	11,000	13,000	24,000	7,704	700	321
Burundi	8,000	10,000	18,000	5,233	654	291
Cameroon	90,000	79,000	169,000	10,874	121	64
Central Africa Rep	8,100	8,000	16,100	2,999	370	186
Chad	8,000	6,000	14,000	5,714	714	408
Congo	26,000	20,000	46,000	2,031	78	44
Djibouti	13,000	1,000	14,000	327	25	23
Egypt	425,000	247,000	672,000	54,779	129	82
Equatorial Guinea	5,000	3,200	8,200	389	78	47
Ethiopia	43,000	20,000	63,000	47,709	1,110	757
Gabon	18,000	12,000	30,000	1,110	62	37
Gambia	5,500	800	6,300	840	153	133
Ghana	58,000	46,000	104,000	13,754	237	132
Guinea	13,000	13,000	26,000	6,147	473	236
Guinea Bissau	3,200	2,400	5,600	929	290	166
Ivory Coast	168,000	91,000	259,000	11,798	70	46
Kenya	128,000	143,000	271,000	23,727	185	88
Liberia	8,000	3,000	11,000	2,544	318	231
Libya	404,000	312,000	716,000	4,271	11	6.0
Madagascar	48,000	43,000	91,000	11,148	232	123
Malawi	15,000	15,600	30,600	8,063	538	263
Mali	21,000	8,000	29,000	8,460	403	292
Mauritania	8,000	5,000	13,000	1,084	136	83
Mauritius	33,000	13,000	46,000	1,048	32	23
Morocco	593,272	245,725	838,997	25,380	43	30
Mozambique	84,000	24,000	108,000	15,259	182	141
Niger	16,000	18,000	34,000	7,440	465	219
Nigeria	773,000	606,000	1,379,000	115,152	149	84
Reunion	136,000	46,000	182,000	575	4.2	3.2
Rwanda	12,500	8,500	21,000	7,276	582	346
Senegal	85,000	37,000	122,000	7,704	91	63
Seychelles	4,200	1,600	5,800	70	17	12
Sierra Leone	23,000	7,000	30,000	4,318	188	144
Somalia	19,000	11,000	30,000	8,552	450	285
South Africa Rep	3,114,649	1,126,313	4,240,962	35,625	11	8.4
Sudan	34,000	45,000	79,000	25,008	736	317
Swaziland	15,000	15,000	30,000	757	50	25
Tanzania	43,000	52,000	95,000	24,748	575	260
Togo	25,000	14,000	39,000	3,423	137	88
Tunisia	171,000	177,000	348,000	7,930	46	23
Uganda	31,000	14,000	45,000	16,811	542	374
Zaire	94,000	86,000	180,000	33,991	362	189
Zambia	96,000	67,000	163,000	7,770	81	48
Zimbabwe	173,000	79,000	252,000	9,987	58	40
Total	7,996,421	4,354,138	12,350,559	630,261	79	51

WORLD - TOTAL REGISTRATIONS 1988 (continued)

Total Motor Vehicle Registrations

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population Number (000)	Population Per Car	Population Per Vehicle
ASIA						
Afghanistan	31,696	30,805	62,501	16,592	523	265
Bahrain	82,776	7,948	90,724	483	5.8	5.3
Bangladesh	59,850	58,050	117,900	112,757	1,884	956
Brunei	66,000	14,000	80,000	267	4.0	3.3
China Mainland	900,000	3,425,000	4,325,000	1,069,628	1,188	247
Hong Kong	195,326	128,304	323,630	5,700	29	18
India	1,730,000	1,599,390	3,329,390	833,422	482	250
Indonesia	965,245	1,040,265	2,005,510	187,726	194	94
Iran	1,557,000	551,000	2,108,000	51,005	33	24
Iraq	251,000	269,000	520,000	17,610	70	34
Israel	696,000	141,000	837,000	4,477	6.4	5.3
Japan	30,776,243	21,673,912	52,450,155	123,231	4.0	2.3
Jordan	136,000	66,000	202,000	3,031	22	15
Korea, South	1,117,999	917,449	2,035,448	45,243	40	22
Kuwait	464,000	114,500	578,500	1,967	4.2	3.4
Laos	16,500	3,300	19,800	3,923	238	198
Malaysia	1,332,803	373,769	1,706,572	16,901	13	10
Myanmar	27,000	42,000	69,000	39,893	1,478	578
Oman	116,000	166,000	282,000	1,389	12	4.9
Pakistan	504,390	151,088	655,478	110,358	219	168
Philippines	376,646	123,110	499,756	61,971	165	124
Qatar	85,392	36,033	121,425	342	4.0	2.8
Saudi Arabia	2,300,000	2,000,000	4,300,000	12,678	5.5	2.9
Singapore	251,414	117,401	368,815	2,668	11	7.2
Sri Lanka	150,000	130,000	280,000	17,541	117	63
Syria	113,000	134,000	247,000	12,210	108	49
Taiwan	1,579,121	524,144	2,103,265	20,283	13	10
Thailand	815,825	1,407,000	2,222,825	55,017	67	25
United Arab Emirates	263,000	149,000	412,000	1,455	5.5	3.5
Yemen, North	20,000	59,000	79,000	6,937	347	88
Yemen, South	11,000	16,000	27,000	2,488	226	92
Total	46,991,226	35,468,468	82,459,694	2,839,193	60	34
NORTH & CENTRAL AMERICA						
Antigua	11,800	2,700	14,500	86	7.3	5.9
Bahamas	69,000	14,000	83,000	247	3.6	3.0
Barbados	37,459	5,012	42,471	256	6.8	6.0
Belize	1,267	2,078	3,345	179	141	54
Bermuda	18,339	3,027	21,366	58	3.2	2.7
Canada	11,900,000	3,960,000	15,860,000	25,334	2.1	1.6
Cayman Islands	8,500	1,200	9,700	23	2.7	2.4
Costa Rica	150,000	119,059	269,059	2,922	19	11
Dominica	2,500	1,500	4,000	76	30	19
Dominican Rep.	114,000	72,000	186,000	7,307	64	39
El Salvador	74,634	79,523	154,157	5,548	74	36
Guatemala	125,000	100,000	225,000	9,412	75	42
Haiti	32,000	20,000	52,000	6,216	194	120
Honduras	30,000	50,000	80,000	5,106	170	64
Jamaica	93,000	15,000	108,000	2,362	25	22
Mexico	5,410,000	2,385,000	7,795,000	88,087	16	11
Montserrat	1,731	390	2,121	12	6.9	5.7
Netherlands/Antilles	67,000	14,000	81,000	187	2.8	2.3
Nicaragua	48,000	32,000	80,000	3,692	77	46
Panama	145,000	45,000	190,000	2,370	16	12
Puerto Rico	1,294,904	223,640	1,518,544	3,286	2.5	2.2
St. Lucia	6,500	4,000	10,500	128	20	12
St. Vincent	4,400	2,634	7,034	112	25	16
Trinidad/Tobago	264,399	67,473	331,872	1,261	4.8	3.8
U.S.A.	141,251,695	43,145,037	184,396,732	247,498	1.8	1.3
Virgin Islands	38,000	8,600	46,600	106	2.8	2.3
Total	161,199,128	50,372,873	211,572,001	411,871	2.6	1.9

WORLD - TOTAL REGISTRATIONS 1988 (continued)

Total Motor Vehicle Registrations

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population Number (000)	Population Per Car	Population Per Vehicle
SOUTH AMERICA						
Argentina	4,186,440	1,493,560	5,680,000	32,617	7.8	5.7
Bolivia	74,948	135,769	210,717	6,876	92	33
Brazil	11,760,459	1,156,094	12,916,553	153,992	13	12
Chile	618,496	306,727	925,223	12,866	21	14
Colombia	600,000	600,000	1,200,000	31,821	53	27
Ecuador	60,000	160,000	220,000	10,490	175	48
Falkland Islands	750	750	1,500	2	2.7	1.3
Guyana	21,000	8,500	29,500	779	37	26
Paraguay	60,000	30,000	90,000	4,518	75	50
Peru	389,939	225,859	615,798	21,792	56	35
Suriname	32,500	12,500	45,000	400	12	9
Uruguay	170,000	80,000	250,000	16,811	99	67
Venezuela	1,300,000	411,813	1,711,813	19,246	15	11
Total	19,274,532	4,621,572	23,896,104	312,210	16	13
EUROPE						
Andorra	29,046	3,866	32,912	56	2.9	1.7
Austria	2,784,792	673,002	3,457,794	7,555	3.7	2.2
Belgium	3,573,344	398,953	3,972,297	9,897	3.8	2.5
Bulgaria	1,138,400	146,000	1,284,400	9,037	7.9	7.0
Cyprus	152,341	9,590	161,931	696	5.6	4.3
Czechoslovakia	2,999,987	480,691	3,480,678	15,661	6.3	4.5
Denmark	1,596,116	301,668	1,897,784	5,074	4.3	2.7
Finland	1,811,300	222,866	2,034,166	4,990	2.8	2.5
France	22,370,000	2,972,000	25,342,000	55,813	2.5	2.2
Germany, East	3,600,450	282,088	3,882,538	16,736	4.6	4.3
Germany, West	29,190,322	1,846,118	31,036,440	60,162	2.1	1.9
Greece	1,507,952	707,971	2,215,923	10,048	6.7	4.5
Hungary	1,789,562	222,674	2,012,236	10,571	5.9	5.3
Iceland	128,916	13,712	142,628	251	1.9	1.8
Ireland	749,459	204,234	953,693	3,734	5.0	3.9
Italy	23,500,000	1,980,000	25,480,000	57,439	2.4	2.3
Luxembourg	168,476	15,641	184,117	369	2.2	2.0
Monaco	13,500	3,400	16,900	29	2.1	1.7
Norway	1,621,955	313,873	1,935,828	4,204	2.6	2.2
Poland	4,519,094	1,001,066	5,520,160	38,389	8.5	7.0
Portugal	1,340,000	405,000	1,745,000	10,240	7.6	5.9
Romania	284,000	174,000	458,000	23,155	82	51
San Marino	18,304	3,432	21,736	23	1.3	1.1
Spain	10,787,424	2,073,404	12,860,828	39,784	3.7	3.1
Sweden	3,492,656	281,387	3,784,043	8,371	2.4	2.2
Switzerland	2,761,282	446,139	3,207,421	6,485	2.3	2.0
The Netherlands	5,251,000	539,000	5,790,000	14,689	2.8	2.5
Turkey	1,309,557	643,941	1,953,498	55,377	42	28
United Kingdom	20,923,423	3,674,323	24,597,746	56,648	2.7	2.3
U.S.S.R.	15,874,700	8,800,000	24,674,700	287,015	18	12
Yugoslavia	3,200,000	877,500	4,077,500	23,753	7.4	5.8
Total	168,477,358	29,697,539	198,174,897	836,195	5.0	4.2
OCEANIA						
Australia	7,243,600	1,977,500	9,221,100	16,090	2.2	1.7
Fiji Islands	30,000	25,000	55,000	758	25	14
French Polynesia	37,000	15,000	52,000	185	5.0	3.6
Guam	52,923	15,754	68,677	128	2.4	1.9
New Caledonia & Dependencies	45,000	17,000	62,000	156	3.5	2.5
New Zealand	1,555,000	315,000	1,870,000	3,397	2.2	1.8
American Samoa	990	99	1,089	47	47	43
Vanuatu	4,000	2,500	6,500	150	38	23
Total	8,968,513	2,367,853	11,336,366	20,911	2.3	1.8
WORLD TOTAL	412,907,176	126,882,443	539,789,621	5,050,641	12	9.4

COMPILED FROM VARIOUS OVERSEAS SOURCES

AFRICA

AFRICAN CONTINENT 40
MOROCCO 41
SOUTH AFRICA, REPUBLIC OF 43

AFRICA - IMPORTS 1983-1988

Imports to African Continent by Country of Origin

	1983			1984			1985		
	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%
Belgium...........	421	579	0.12	6	66	0.01	2	25	0.00
Canada............	28	167	0.04	4	77	0.02	3	55	0.02
France............	111,719	157,816	33.54	106,721	153,613	29.92	103,732	143,618	41.68
Italy.............	11,596	17,150	3.65	15,667	21,934	4.27	3,387	9,599	2.79
Japan.............	46,798	167,633	35.63	72,823	222,526	43.34	34,808	129,374	37.55
Sweden............	864	2,204	0.46	604	1,990	0.39	587	2,144	0.62
United Kingdom....	49,800	71,955	15.30	49,854	65,339	12.72	18,833	29,223	8.48
United States.....	282	963	0.20	167	577	0.11	152	530	0.15
Germany, West.....	40,192	51,981	11.05	34,567	47,348	9.22	19,979	29,989	8.70
TOTAL.........	261,699	470,448	100.00	280,213	513,470	100.00	181,483	344,557	100.00

	1986			1987			1988		
	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%
Belgium...........	57	132	0.05	73	74	0.03	0	0	0.00
Canada............	9	133	0.05	8	184	0.08	*	*	*
France............	56,375	85,616	34.48	38,702	60,997	25.85	36,777	53,663	16.41
Italy.............	4,328	8,095	3.26	2,502	5,044	2.14	3,725	6,904	2.11
Japan.............	34,344	118,580	47.76	43,040	141,022	59.76	96,406	223,751	68.42
Sweden............	486	1,281	0.52	302	1,214	0.51	553	913	0.28
United Kingdom....	5,565	9,536	3.84	5,579	8,250	3.50	6,630	9,936	3.04
United States.....	74	329	0.13	109	454	0.19	527	1,271	0.39
Germany, West.....	18,870	24,594	9.91	16,128	18,733	7.94	26,913	30,581	9.35
TOTAL.........	120,108	248,296	100.00	106,443	235,972	100.00	171,631	327,019	100.00

* Included with United States.

AUTOMOBILE INTERNATIONAL

MOROCCO - ASSEMBLIES 1988

Motor Vehicles by Manufacturer and Model

PASSENGER CARS	Units
CITROEN	248
Bx16 TRS	24
Bx16 [CA]	75
Bx16 RD	142
BX16 Turbo	7
FIAT	1,106
Uno 45 5 door	386
Uno 70	9
Uno Diesel	74
Regata 70	193
Regata 85	141
Regata Diesel	48
Regata WE	96
Croma IE	55
Croma 1600	104
PEUGEOT	2,500
205 GL	264
205 SR	241
205 GRD	318
505 SR	70
505 GRD	20
309 GL	70
309 SR	287
309 GRD	477
405 GL	72
405 GRD Turbo	19
405 CA	662
RENAULT	4,868
R4 GTL	2,357
Super 5 GL	144
Super 5 GTL	53
R5 Campus	71
R9 GTL	284
R9 TL	269
R9 TD	253
R11 GTL	252
R21 TL	131
R21 GTS	280
R21 GTS CA	471
R21 GTD	149
R25 GTS	144
R25 GTD	10
TOTAL PASSENGER	8,722

COMMERCIAL VEHICLES

	Units
BEDFORD	756
CJM 3BCO	552
PJK I BZO	204
BERLIET	920
J35	30
J55	68
J60	32
6080 C	218
6808 J	104
6090 N-J	28
JE 11	5
JE 15	20
CLR 220	75
R 310 T	28
CLM 280	28
GBH 280	12
P S 10	136
PA 130/150	76
PG 260 S	40
PP 150	8
PR 14 SR	12
D.A.F	93
TB 2105	43
MB 200	35
FB 3000	15
MITSUBISHI	753
Canter CEL	226
Canter EZL	84
FK 415 EDLE	83
FK 415 FLB	277
FK 415 HLE	36
FM 515 JL	8
FM 515 FDL	12
FP 435 FRL	16
FP 435 JDL	7
FP 435 LL	4
VOLVO	366
N 10.46	30
N 10.58	15
N 10.42 [4x2]	165
N 10.42 [6x4]	15
F 10.34	20
FSR [11T]	6
B7	26
B7 FA	9
B 10M-60	80
TOTAL COMMERCIAL	2,888

ORGANE CORPORATIF DU COMMERCE ET DE L'INDUSTRIE AUTOMOBILE

MOROCCO - SALES 1986-1988

Motor Vehicle Retail Sales by Manufacture and Model

	1988	1987	1986
PASSENGER CARS			
CITROEN	272	313	0
BX 16 TRS	131	222	0
BX 16 Diesel	141	91	0
FIAT	1,248	1,525	2,583
131	0	1	7
Argenta	3	15	110
Uno 45 3 door	0	129	774
Uno 45 5 door	418	496	0
Uno 55	0	1	202
Uno 70	65	71	54
Uno Diesel	84	44	0
Regata 70 C	231	197	461
Regata 85 S	152	188	380
Regata Diesel	95	181	575
Regata WKD	84	112	0
Croma IE	49	90	0
Croma 1600	67	0	0
PEUGEOT	2,583	2,162	2,018
504 St. Wagon	0	0	3
205 GL	265	301	317
205 SR	233	156	214
205 GRD	311	308	392
309 GL	125	198	0
309 SR	284	425	479
309 GRD	454	452	0
505 GL	66	75	170
505 GR	0	0	277
505 SR	77	134	0
505 GRD	56	113	166
405 GL	70	0	0
405 SR CA	642	0	0
RENAULT	5,008	5,340	5,825
R4 GTL	2,345	2,255	2,386
R5 TL	0	0	534
R5 GTL	0	0	64
Super 5 GL	173	231	0
Super 5 GTL	192	168	0
R9 TC	0	0	514
R9 GTL	278	269	416
R9 TL	318	206	0
R9 TD	252	368	0
R9 GTD	0	0	479
R18 TL	5	96	210
R18 GTS	0	108	480
R18 St. Wagon	0	0	26
R11 GTL	311	417	10
R25 GTS	157	184	396
R25 GTD	19	54	110
R21 TL	109	141	0
R21 GTS	267	843	0
R21 CA	471	0	0
R21 GTD	111	0	0
TALBOT	0	0	45
Samba	0	0	8
Horizon GL	0	0	12
Horizon EXD	0	0	6
Solara	0	0	19
COMMERCIAL VEHICLES			
BEDFORD	587	564	508
CJM 3 BCO	504	445	353
PJK 1 BZO	83	119	155

	1988	1987	1986
BERLIET	1,043	1,103	913
J 35	68	62	36
J 48	0	0	39
J 55	76	59	64
J 60	68	124	62
6080 C/J/N	367	411	349
6090 C/J	35	15	26
6111	0	2	0
CE 11	1	0	0
J3 11	9	0	0
JE 13 (4x4)	0	2	14
JE 15	24	34	27
GLR 230	0	12	31
CLR 220	84	46	0
GBH 280	9	1	4
Alpiroute 230	0	0	5
R 310 T	25	65	19
TBH 280	0	0	1
TLM 280	0	7	13
CLM 280	29	12	0
Ourika	0	45	132
PS 10	137	114	0
PA 130	0	4	21
PA 150	55	13	0
PG 60 S	0	25	19
PG 260 S	35	0	0
PM 100	0	4	1
PP 150	12	16	17
PGK 205	0	6	6
PR 14 GTE/SR	9	24	27
D.A.F	90	122	91
SB 3000	11	5	0
MB 200	46	67	31
B 1700	0	22	15
B 1900	0	28	45
TB 2105	33	0	0
EBRO	3	0	0
HINO	44	24	37
KL 400	44	24	37
MITSUBISHI	728	496	183
Canter CEL	184	105	0
Canter EZL	104	29	0
FK 415 EDLE	86	62	10
FK 415 FLB	277	247	130
FK 415 HLE	43	14	41
FM 515 JL	6	15	1
FM 515 FDL	8	7	1
FP 435 FRL	10	12	0
FP 435 JDL	6	4	0
PP 435 LL	4	1	0
VOLVO	365	363	392
N 7.42	0	3	0
N 7.48	0	3	0
N 7.58	0	0	1
N 10.48	24	15	23
N 10.58	17	15	19
N 10.42 (4x2)	161	131	125
N 10.42 (6x4)	6	1	10
F 10.34	35	29	28
BB 57.65	0	0	1
B 6 FA	0	0	1
B 7	9	2	0
B 7 FA	3	16	24
B 10M-55	33	38	104
B 10M-60	72	110	56

ORGANE CORPORATIF DU COMMERCE DT DE L'INDUSTRIE AUTOMOBILE

REPUBLIC OF SOUTH AFRICA - SALES 1951-1988

Motor Vehicles by Type

	Passenger Cars	Commercial Vehicles	Total
1951........	37,688	11,166	48,854
1952........	35,090	11,712	46,802
1953........	35,481	10,391	45,872
1954........	35,659	12,757	48,416
1955........	50,989	21,301	72,290
1956........	52,133	20,281	72,414
1957........	83,438	23,355	106,793
1958........	89,363	21,606	110,969
1959........	87,220	18,954	106,174
1960........	98,779	20,385	119,164
1961........	75,938	20,726	96,664
1962........	81,308	24,864	106,172
1963........	110,468	37,494	147,962
1964........	143,373	52,618	195,991
1965........	127,898	47,093	174,391
1966........	139,076	47,074	186,150
1967........	139,223	54,820	194,043
1968........	151,546	60,245	211,791
1969........	177,945	78,351	256,296
1970........	201,854	95,719	297,573
1971........	175,884	119,798	295,682
1972........	182,961	109,316	292,277
1973........	229,442	112,941	342,383
1974........	226,776	115,151	341,927
1975........	229,031	134,574	363,605
1976........	185,132	115,116	300,248
1977........	166,764	90,037	256,801
1978........	204,736	98,959	303,695
1979........	213,270	100,797	314,067
1980........	277,058	127,708	404,766
1981........	301,528	152,013	453,541
1982........	283,433	142,690	426,123
1983........	272,822	132,317	405,139
1984........	268,751	137,059	405,810
1985........	204,322	101,005	305,327
1986........	174,453	90,223	264,676
1987........	200,824	108,326	309,150
1988........	230,500	127,388	357,888

CENTRAL STATISTICAL SERVICES

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CHINA 46

INDIA 48

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CHINA - PRODUCTION, REGISTRATIONS 1959-1988

Motor Vehicle Production by Type

	Car	Jeep	Truck	Truck Chassis	Total(1)
1959.......	101	281	18,938	5,325	19,601
1960.......	98	569	21,294	4,146	22,574
1961.......	5	290	3,169	423	3,589
1962.......	11	311	9,160	1,363	9,740
1963.......	11	67	20,500	3,762	20,579
1964.......	100	102	27,542	6,787	28,062
1965.......	133	378	38,054	11,516	40,542
1966.......	302	770	48,478	14,279	55,861
1967.......	144	599	16,996	6,300	20,381
1968.......	279	1,599	19,076	7,100	25,100
1969.......	163	4,845	40,616	10,200	53,100
1970.......	196	8,853	65,686	18,585	87,166
1971.......	562	12,750	83,616	25,548	111,022
1972.......	661	13,258	82,102	21,609	108,227
1973.......	1,130	15,086	88,070	23,687	116,193
1974.......	1,508	17,315	76,054	19,111	104,771
1975.......	1,819	19,491	105,103	27,497	139,800
1976.......	2,611	19,180	102,849	28,310	135,200
1977.......	2,330	14,983	99,460	23,540	125,400
1978.......	2,640	12,934	125,073	28,970	149,062
1979.......	4,152	17,181	154,086	34,585	185,700
1980.......	5,418	20,382	163,853	48,321	222,288
1981.......	3,428	15,452	148,247	39,986	175,645
1982.......	4,030	15,326	164,330	42,541	196,304
1983.......	6,046	18,247	199,363	62,263	239,886
1984.......	6,010	16,553	265,194	85,348	316,367
1985.......	5,707	20,747	351,003	114,069	443,377
1986.......	10,765	25,271	228,304	71,821	372,753
1987.......	4,045	27,351	288,066	92,065	472,538
1988.......	36,798	35,978	364,000	136,234	644,951

Motor Vehicles In Use (As of End of June)

	Car & Light Buses	Trucks			Total Motor Vehicles(1)
		Gas	Diesel	Total	
1965.......	30,124	188,909	22,160	211,069	289,873
1966.......	30,665	202,871	24,481	227,352	322,904
1967.......	31,742	205,964	23,122	229,086	374,446
1968.......	31,551	221,736	24,461	246,197	384,939
1969.......	35,914	252,068	29,044	281,112	436,413
1970.......	50,851	334,143	37,303	371,446	487,557
1971.......	47,994	405,172	44,207	449,379	542,896
1972.......	59,519	514,209	49,835	564,044	642,792
1973.......	71,998	571,502	54,291	625,793	717,583
1974.......	86,221	647,070	64,779	711,849	825,226
1975.......	105,465	728,123	82,642	810,765	946,833
1976.......	117,411	806,163	97,301	903,464	1,100,463
1977.......	143,014	952,655	117,499	1,070,154	1,250,827
1978.......	162,844	1,098,354	168,031	1,266,385	1,429,229
1979.......	193,945	1,181,165	190,568	1,371,733	1,565,678
1980.......	200,967	1,276,238	203,755	1,479,993	1,680,960
1981.......	243,227	1,401,089	228,733	1,629,822	1,873,049
1982.......	285,719	1,507,511	259,944	1,767,455	2,053,174
1983.......	319,335	1,621,020	286,775	1,907,795	2,227,130
1984.......	392,094	1,741,649	328,291	2,069,940	2,433,713
1985.......	513,127	1,995,871	378,128	2,373,999	2,887,126
1986.......	761,086	2,305,432	507,945	2,813,377	3,574,463
1987.......	876,215	2,629,778	616,946	3,246,724	4,122,939
1988*......	900,000	2,800,000	625,000	3,425,000	4,325,000

[1] Includes buses and other types of vehicles.
* Estimate.

CHINA AUTOMOTIVE TECHNOLOGY AND RESEARCH CENTER

CHINA - EXPORTS, IMPORTS 1988

Motor Vehicles by Country of Destination and Type

	Cars	4X4	Trucks	Buses	Special Vehicles	Total Vehicles
Algeria	0	0	30	0	1	31
Bolivia	0	0	24	0	0	24
Burma	0	7	39	0	0	46
Chile	0	0	9	1	20	30
Ethiopia	0	1	11	1	4	17
Italy	0	0	0	0	20	20
Korea, North	0	0	777	8	18	803
Nepal	0	14	48	0	11	73
Netherlands	0	18	0	0	0	18
Nigeria	0	0	19	0	9	28
Pakistan	0	0	0	0	15	15
Philippines	0	0	52	0	0	52
Saudi Arabia	0	3	14	1	1	19
Somalia	0	0	7	5	3	15
Spain	0	0	22	0	0	22
Uganda	0	0	17	0	4	21
USSR	26	0	4	0	3	33
Zaire	0	0	15	0	2	17
Other	10	15	65	8	62	160
Total	36	58	1,153	24	173	1,444

Imports By Country of Origin and Type

	Cars	Cars Knockdown	4X4	Trucks	Trucks Knockdown	Buses	Special Vehicles	Total Vehicles
Brazil	281	0	0	900	0	0	1	1,182
Czechoslovakia	0	0	0	1,461	0	0	3	1,464
France	21	5,328	1	10	624	3	3	5,990
Germany, East	0	0	0	3,582	0	0	0	3,582
Germany, West	291	14,031	4	9	0	28	45	14,408
Great Britain	5	0	1	5	0	22	95	128
Hong Kong	35	0	7	66	0	29	15	152
Hungary	0	0	0	795	0	400	8	1,203
Italy	6	0	0	218	0	1,073	23	1,320
Japan	4,937	440	522	5,941	1,070	5,401	732	19,043
Poland	10,868	0	0	260	0	1,411	53	12,592
Romania	1,800	0	5,225	1,704	0	0	150	8,879
United States	139	648	6	23	0	44	119	979
USSR	16,530	0	4,067	776	0	0	40	21,413
Others	377	0	19	113	0	306	61	876
Total	35,290	20,447	9,852	15,863	1,694	8,717	1,348	93,211

INDIA - PRODUCTION 1950-1988

Motor Vehicle Production by Type

	Passenger Cars	Utility Vehicles	Trucks	Buses	Total
1950.....	6,672	0	8,016	0	14,688
1951.....	12,385	0	9,884	0	22,269
1952.....	6,952	0	8,339	0	15,291
1953.....	4,936	0	8,990	0	13,926
1954.....	5,435	0	9,027	0	14,462
1955.....	10,927	4,104	12,787	3,036	30,854
1956.....	12,984	4,824	10,920	3,408	32,136
1957.....	11,604	4,680	11,892	3,756	31,932
1958.....	7,812	3,752	11,128	4,104	26,796
1959.....	12,653	5,226	14,259	4,859	36,997
1960.....	19,097	5,501	20,430	6,108	51,136
1961.....	21,866	7,052	18,864	6,083	53,865
1962.....	23,326	7,597	20,381	5,663	56,967
1963.....	27,521	8,184	15,711	*	51,416
1964.....	23,227	10,391	33,517	*	67,135
1965.....	24,790	10,488	37,299	*	72,577
1966.....	27,597	9,777	35,156	*	72,530
1967.....	33,344	5,561	31,454	*	70,359
1968.....	37,308	7,293	34,940	*	79,541
1969.....	35,169	7,838	33,208	*	76,215
1970.....	37,440	9,334	35,992	*	82,766
1971.....	41,746	11,053	36,311	*	89,110
1972.....	38,828	12,518	38,702	*	90,048
1973.....	39,937	13,071	44,909	*	97,917
1974.....	36,009	10,015	35,177	6,688	87,889
1975.....	23,070	8,162	30,793	12,251	74,276
1976.....	31,556	6,741	32,040	14,721	85,058
1977.....	37,849	9,594	30,702	11,000	89,145
1978.....	34,366	11,010	39,331	14,139	98,846
1979.....	29,233	12,340	45,457	14,243	101,273
1980.....	30,538	15,068	53,242	14,478	113,326
1981.....	42,106	17,029	69,480	20,272	148,887
1982.....	42,674	19,660	74,382	15,808	152,580
1983.....	44,613	21,660	68,974	18,391	153,638
1984.....	64,013	22,246	73,194	21,466	180,919
1985.....	102,456	26,876	79,358	21,870	230,560
1986.....	116,004	27,783	74,357	20,694	238,838
1987.....	148,495	32,366	85,283	21,569	287,713
1988.....	159,941	35,112	97,272	20,031	312,356

* Included with trucks.

ASSOCIATION OF INDIAN AUTOMOBILE MANUFACTURERS

INDIA - PRODUCTION 1982-1988

Motor Vehicles by Type and Manufacturer

	1982	1983	1984	1985	1986	1987	1988
PASSENGER CARS							
Hindustan Motors................	21,836	23,683	24,376	24,064	22,387	25,561	27,557
Maruti Udyog....................	0	175	12,087	48,635	63,504	90,909	95,390
Premier Automobiles.............	20,711	20,929	26,620	29,223	28,501	31,191	36,567
Sipani Automobiles..............	126	302	930	523	55	350	210
Standard Motors.................	1	1	0	11	1,557	484	217
Total...........................	42,674	45,090	64,013	102,456	116,004	148,495	159,941
UTILITY VEHICLES							
Mahindra & Mahindra.............	19,660	21,660	22,246	26,809	21,580	28,995	29,839
Maruti Udyog....................	0	0	0	67	6,203	3,371	5,273
Total...........................	19,660	21,660	22,246	26,876	27,783	32,366	35,112
COMMERCIAL VEHICLES							
Ashok Leyland (Diesel)..........	16,363	13,411	14,430	15,938	15,285	16,347	18,791
Bajaj Auto Ltd. (Diesel)........	11,708	9,626	12,906	13,987	13,344	16,045	15,028
D.C.M. Toyota...................	0	0	0	1,323	2,365	3,073	3,452
Eicher Motors...................	0	0	0	0	754	2,375	4,631
Hindustan Motors (Diesel).......	2,340	1,653	2,001	2,249	2,216	1,991	1,772
Hindustan Motors (Gas)..........	156	255	306	162	0	0	0
Mahindra Nissan.................	0	0	0	1,099	1,654	1,139	2,338
Mahindra & Mahindra (Diesel)....	8,901	9,559	49	79	202	88	149
Mahindra & Mahindra (Gas).......	133	99	11,486	11,498	10,726	6,688	5,420
Premier Automobiles (Diesel)....	2,319	983	796	472	43	0	0
Premier Automobiles (Gas).......	478	330	157	3	3	1	0
Standard Motor Products (Diesel)	4,751	5,395	5,810	4,583	2,807	1,530	1,687
Swaraz Mazda....................	0	0	0	600	1,530	1,909	3,111
Telco (Diesel)..................	43,097	46,074	46,740	49,235	44,122	55,666	60,924
Total...........................	90,246	87,385	94,680	101,228	95,051	106,852	117,303

ASSOCIATION OF INDIAN AUTOMOBILE MANUFACTURERS

INDIA - PRODUCTION, SALES 1986-1988

Motor Vehicles by Type and Manufacturer

Manufacturer	PRODUCTION			SALES		
	1988	1987	1986	1988	1987	1986
PASSENGER CARS						
Hindustan Motors	27,557	25,561	22,387	27,420	25,198	22,025
Maruti Udyog	95,390	90,909	63,504	94,573	91,043	60,167
Premier Automobiles	36,567	31,191	28,501	36,864	33,005	26,099
Sipani Aubomobiles	210	350	55	210	350	71
Standard Motors	217	484	1,557	210	484	1,557
TOTAL PASSENGER CARS	159,941	148,495	116,004	159,277	150,080	109,919
JEEPS						
MAHINDRA & MAHINDRA						
Jeep Petrol	3,416	4,486	4,787	3,243	4,570	6,348
Jeep Diesel	26,423	24,509	16,793	27,391	25,318	17,363
MARUTI UDYOG	5,273	3,371	6,203	5,097	3,631	4,901
TOTAL JEEPS	35,112	32,366	27,783	35,731	33,519	28,610
LIGHT COMMERCIAL VEHICLES						
D.A. & TREKKER						
Hindustan D.A.	0	49	57	0	79	51
Hindustan Trekker	850	1,051	1,387	900	1,039	1,450
Premier D.A.	0	1	3	0	2	4
TOTAL LIGHT COMMERCIAL VEHICLES	850	1,101	1,447	900	1,120	1,505
LIGHT DUTY TRUCKS						
Ashok Leyland	139	0	0	149	0	0
Bajaj Tempo	15,028	16,045	13,344	14,846	15,941	13,273
D.C.M.-Toyota	3,452	3,073	2,385	3,497	3,152	2,493
Eicher Motors	4,631	2,375	754	4,322	2,350	649
Hindustan Motors	4	5	21	12	7	18
Mahindra Nissan	2,338	1,139	1,654	2,135	1,354	1,327
Mahindra & Mahindra	5,569	6,776	10,928	5,113	5,885	10,549
Premier Automobiles	0	0	43	0	0	50
Standard Motors	1,687	1,530	2,807	1,684	1,530	2,807
Swaraz Mazda	3,111	1,909	1,530	3,094	1,901	1,664
Tata Engg. & Loco. Co.	10,392	8,237	3,384	10,983	7,399	3,166
TOTAL LIGHT DUTY TRUCKS	46,351	41,089	36,850	45,835	39,519	35,996

INDIA - PRODUCTION, SALES 1986-1988 (continued)

Motor Vehicles by Type and Manufacturer

	PRODUCTION			SALES		
Manufacturer	1988	1987	1986	1988	1987	1986
			MEDIUM-DUTY and HEAVY TRUCKS			
Ashok Leyland	9,320	6,899	5,650	9,109	6,857	6,223
Hindustan Motors	860	884	739	913	964	774
Premier Automobiles	0	0	0	0	14	47
Tata Engg. & Loco. Co.	39,891	35,310	29,671	41,408	34,991	30,370
TOTAL TRUCKS	50,071	43,093	36,060	51,430	42,826	37,414
			BUSES			
Ashok Leyland	9,332	9,448	9,615	8,854	9,109	9,842
Hindustan Motors	58	2	12	51	4	0
Premier Automobiles	0	0	0	0	0	0
Tata Engg. & Loco. Co.	10,641	12,119	11,067	11,461	11,115	11,928
TOTAL BUSES	20,031	21,569	20,694	20,366	20,228	21,770
			ALL COMMERCIAL VEHICLES			
Ashok Leyland	18,791	16,347	15,265	18,112	15,966	16,065
Bajaj Tempo	15,028	16,045	13,344	14,846	15,941	13,273
D.C.M. Toyota	3,452	3,073	2,385	3,497	3,152	2,493
Eicher Motors	4,631	2,375	754	4,322	2,350	649
Hindustan Motors	1,772	1,991	2,216	1,876	2,093	2,293
Mahindra Nissan	2,338	1,139	1,654	2,135	1,354	1,327
Mahindra & Mahindra	5,569	6,776	10,928	5,113	5,885	10,549
Premier Automobiles	0	1	46	0	16	101
Standard Motors	1,687	1,530	2,807	1,684	1,530	2,807
Swaraz Mazda	3,111	1,909	1,530	3,094	1,901	1,664
Tata Engg. & Loco. Co.	60,924	55,666	44,122	63,852	53,505	45,464
TOTAL COMMERCIAL VEHICLES	117,303	106,852	95,051	118,531	103,693	96,685
			THREE-WHEELERS			
A.P.I.	11,910	11,551	10,202	11,292	11,478	10,364
Bajaj Auto	56,218	47,560	41,855	55,708	48,237	41,878
Scooters India	1,004	1,213	1,037	1,032	1,167	1,070
TOTAL THREE WHEELERS	69,132	60,324	53,094	68,032	60,882	53,312
			SUMMARY			
Cars	159,941	148,495	116,004	159,277	150,080	109,919
Jeeps	35,112	32,366	27,783	35,731	33,519	28,610
Commercial	117,303	106,852	95,051	118,531	103,693	96,685
Three-Wheelers	69,132	60,324	53,094	68,032	60,882	53,312
TOTAL	381,488	348,037	291,932	381,571	348,174	288,526

ASSOCIATION OF INDIAN AUTOMOBILE MANUFACTURERS

INDIA - TOTAL REGISTRATIONS 1966-1988

Total Motor Vehicle Registrations by Type

	Passenger Cars & Taxis	Trucks & Jeeps	Buses	Total
1966........	394,920	319,878	73,175	787,973
1967........	423,698	324,442	76,033	824,173
1968........	458,776	349,460	82,729	890,965
1969........	509,315	372,346	87,436	969,097
1970........	549,649	400,369	91,582	1,041,600
1971........	599,921	425,161	93,907	1,118,989
1972........	652,326	451,428	99,394	1,203,148
1973........	642,695	374,354	94,619	1,111,668
1974........	691,053	399,835	104,873	1,195,761
1975........	673,542	428,372	113,586	1,215,500
1976........	684,980	444,525	114,934	1,244,439
1977........	779,291	481,446	118,905	1,379,642
1978........	813,696	507,626	124,479	1,445,801
1979........	876,421	563,046	133,163	1,572,630
1980........	927,768	598,729	140,346	1,666,843
1981........	997,911	645,398	153,757	1,797,066
1982........	1,066,060	727,970	163,961	1,957,991
1983........	1,196,745	802,092	177,748	2,176,585
1984........	1,217,900	844,200	190,900	2,253,000
1985........	1,338,583	984,959	213,410	2,536,952
1986........	1,414,300	1,060,600	230,400	2,705,300
1987........	1,471,388	1,160,760	246,264	2,878,412
1988........	1,730,000	1,339,730	259,660	3,329,390

AUTOMOTIVE COMPONENT MANUFACTURERS ASSOCIATION OF INDIA

JAPAN - PRODUCTION 1956-1988

Motor Vehicles by Type of Fuel

	PASSENGER CARS			TRUCKS			BUSES			
	Gasoline	Diesel	Total	Gasoline	Diesel	Total	Gasoline	Diesel	Total	TOTAL
1956.....	0	0	32,056	61,338	11,620	72,958	480	5,572	6,052	111,066
1957.....	0	0	47,121	108,762	18,058	126,820	463	7,573	8,036	181,977
1958.....	0	0	50,643	111,196	18,870	130,066	234	7,360	7,594	188,303
1959.....	0	0	78,598	150,310	27,175	177,485	208	6,523	6,731	262,814
1960.....	0	0	165,094	255,015	53,005	308,020	181	8,256	8,437	481,551
1961.....	0	0	249,508	471,769	81,621	553,390	539	10,442	10,981	813,879
1962.....	0	0	268,784	625,830	84,886	710,716	416	10,790	11,206	990,706
1963.....	0	0	407,830	772,789	89,992	862,781	435	12,485	12,920	1,283,531
1964.....	0	0	579,660	984,662	124,480	1,109,142	459	13,214	13,673	1,702,475
1965.....	0	0	696,176	1,044,865	115,225	1,160,090	0	0	19,348	1,875,614
1966.....	0	0	877,656	1,239,323	148,535	1,387,858	0	0	20,885	2,286,399
1967.....	0	0	1,375,755	1,536,926	206,442	1,743,368	0	0	27,363	3,146,486
1968.....	0	0	2,055,821	1,750,443	240,964	1,991,407	0	0	38,598	4,085,826
1969.....	0	0	2,611,499	1,747,769	273,822	2,021,591	0	0	41,842	4,674,932
1970.....	0	0	3,178,708	1,761,899	301,984	2,063,883	0	0	46,566	5,289,157
1971.....	0	0	3,717,858	1,778,611	279,709	2,058,320	0	0	34,596	5,810,774
1972.....	0	0	4,022,289	1,936,354	301,986	2,238,340	0	0	33,809	6,294,438
1973.....	0	0	4,470,550	2,153,222	417,694	2,570,916	0	0	41,291	7,082,757
1974.....	0	0	3,931,842	2,148,745	425,434	2,574,179	0	0	45,819	6,551,840
1975.....	0	0	4,567,854	1,965,050	372,582	2,337,632	0	0	36,105	6,941,591
1976.....			5,027,792	2,334,615	436,901	2,771,516	0	0	42,139	7,841,447
1977.....	5,391,090	39,955	5,431,045	2,505,310	529,671	3,034,981	19,575	28,921	48,496	8,514,522
1978.....	5,910,957	65,011	5,975,968	2,626,379	610,687	3,237,066	27,498	28,621	56,119	9,269,153
1979.....	6,100,257	75,514	6,175,771	2,678,455	718,759	3,397,214	31,070	31,491	62,561	9,635,546
1980.....	6,863,207	174,901	7,038,108	3,035,721	877,467	3,913,188	52,308	39,280	91,588	11,042,884
1981.....	6,774,653	199,478	6,974,131	3,109,052	993,944	4,102,996	63,359	39,476	102,835	11,179,962
1982.....	6,633,107	248,479	6,881,586	2,852,124	931,094	3,783,218	30,658	36,332	66,990	10,731,794
1983.....	6,846,563	305,325	7,151,888	3,042,447	861,376	3,903,823	23,817	32,131	55,948	11,111,659
1984.....	6,804,151	269,022	7,073,173	3,297,302	1,022,236	4,319,538	36,471	35,738	72,209	11,464,920
1985.....	7,312,283	334,533	7,646,816	3,449,798	1,094,890	4,544,688	39,609	39,982	79,591	12,271,095
1986.....	7,425,257	384,552	7,809,809	3,416,094	991,572	4,407,666	10,554	31,788	42,342	12,259,817
1987.....	7,489,924	401,163	7,891,087	3,224,246	1,083,854	4,308,100	14,889	35,098	49,987	12,249,174
1988.....	7,723,379	475,021	8,198,400	3,176,461	1,267,533	4,443,994	21,148	36,265	57,413	12,699,807

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1962-1988

Passenger Cars by Cylinder Capacity

	360 c.c. & less	361- 1,000 c.c.	1,001- 1,500 c.c.	1,501- 2,000 c.c.	Over 2,000c.c.	Total
1962........	57,935	37,401	104,518	68,930	0	268,784
1963........	77,772	62,799	135,016	129,216	3,027	407,830
1964........	82,354	103,417	249,928	137,998	5,963	579,660
1965........	94,007	131,655	344,818	122,557	3,139	696,176
1966........	119,861	176,854	425,331	150,309	5,301	877,656
1967........	282,536	246,601	634,631	199,335	12,652	1,375,755
1968........	481,756	348,324	806,566	395,567	23,608	2,055,821
1969........	559,633	367,349	1,069,287	590,263	24,967	2,611,499
1970........	749,450	165,334	1,258,235	954,070	51,619	3,178,708
1971........	634,736	230,547	1,405,710	1,375,632	71,233	3,717,858
1972........	488,406	310,277	1,645,571	1,482,695	95,340	4,022,289
1973........	375,189	263,567	1,976,630	1,751,707	103,457	4,470,550
1974........	248,307	190,184	1,852,098	1,532,133	109,120	3,931,842
1975........	160,272	2,458,096		1,740,454	209,032	4,567,854

	550c.c. & less	551- 2,000c.c.	Over 2,000c.c.	Diesel	Total
1976........	167,729	4,549,253	310,810	0	5,027,792
1977........	180,002	4,771,484	439,604	39,955	5,431,045
1978........	176,383	5,262,241	472,333	65,011	5,975,968
1979........	175,100	5,512,601	412,556	75,514	6,175,771
1980........	195,923	6,203,946	403,338	174,901	7,038,108
1981........	185,310	6,100,679	488,664	199,478	6,974,131
1982........	187,660	5,916,090	529,357	248,479	6,881,586
1983........	203,587	6,148,306	494,670	305,325	7,151,888
1984........	194,702	6,128,831	480,618	269,022	7,073,173
1985........	160,672	6,658,819	494,792	334,533	7,648,816
1986........	134,541	6,790,569	500,147	384,552	7,809,809
1987........	127,749	6,773,600	588,575	401,163	7,891,087
1988........	156,108	6,832,218	735,053	475,021	8,198,400

MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY

JAPAN - PRODUCTION 1966-1988

Commercial Vehicles by Loading Capacity

	1,000 kg & less	1,000- 2,000 kg	2,001- 5,000 kg	5,001- 7,000 kg	Over 7,000 kg	All-Wheel Drive Vehicle	Light Vans	Total
1966.....	1,058,205	200,032	39,820	27,875	32,689	29,237	0	1,387,858
1967.....	1,329,579	236,971	58,649	32,825	53,535	31,809	0	1,743,368
1968.....	1,530,722	252,448	73,925	28,608	67,123	38,581	0	1,991,407
1969.....	1,513,156	286,639	78,524	23,862	76,937	42,473	0	2,021,591
1970.....	807,613	282,213	100,706	19,939	83,040	53,000	717,372	2,083,883
1971.....	884,917	268,713	82,475	19,480	73,385	63,581	665,789	2,058,320
1972.....	979,807	289,504	89,702	14,847	86,382	63,244	734,854	2,238,340
1973.....	1,171,536	355,920	132,151	18,139	91,304	70,100	731,766	2,570,916
1974.....	1,256,395	324,921	120,058	28,507	96,750	92,252	655,298	2,574,179

	2 ton & less	3-4 ton & less	5-6 ton	7-8 ton	9-10 ton & Over	Tractor	Special Purpose Vehicles	Light Vans	Total
1975.....	1,517,983	187,084	29,590	19,782	43,556	4,288	3,890	531,489	2,337,632
1976.....	1,768,581	354,618	30,028	17,883	37,419	5,068	3,125	554,814	2,771,516
1977.....	1,899,704	499,629	38,871	19,231	44,281	7,217	2,806	523,242	3,034,981
1978.....	2,008,432	574,045	34,158	23,294	59,487	8,991	3,666	526,973	3,237,066
1979.....	2,034,306	629,288	34,851	15,776	75,838	10,226	4,979	592,152	3,397,214
1980.....	2,360,019	745,263	50,359	18,139	55,246	10,428	5,763	667,971	3,913,188
1981.....	2,347,294	794,197	52,309	17,459	51,461	8,115	5,373	826,786	4,102,998
1982.....	2,139,332	700,543	33,020	12,452	44,086	12,456	4,687	836,682	3,783,218
1983.....	2,198,389	757,042	31,080	9,299	45,711	6,454	3,944	851,904	3,903,823
1984.....	2,410,911	847,809	40,976	10,177	54,989	9,883	5,549	939,244	4,319,538
1985.....	2,310,182	1,044,389	33,588	13,818	57,026	8,644	3,821	1,073,420	4,544,888
1986.....	1,874,427	1,258,612	27,585	7,830	42,822	8,080	2,080	1,186,270	4,407,666
1987.....	1,834,832	1,175,050	28,910	7,021	54,536	10,383	1,701	1,195,887	4,308,100
1988.....	2,000,325	1,114,227	30,232	8,322	74,153	12,971	2,484	1,201,280	4,443,994

Commercial Vehicles with Diesel Engines

	2,000 kg	2,001- 5,000 kg	5,001- 7,000 kg	Over 7,000 kg	All-Wheel Drive Vehicles	Light Vans	Total
1966...........	51,890	32,178	26,477	32,598	5,392	0	148,535
1967...........	67,067	49,128	31,202	53,332	5,723	0	208,442
1968...........	75,354	66,425	27,689	66,477	5,019	0	240,964
1969...........	96,019	72,824	23,005	76,335	5,639	0	273,822
1970...........	96,920	95,878	19,466	81,639	7,881	0	301,984
1971...........	100,836	79,127	19,130	72,614	8,002	0	279,709
1972...........	124,429	87,729	14,802	65,079	10,147	0	301,986
1973...........	167,776	130,174	17,891	89,270	12,583	0	417,694
1974...........	170,060	117,991	28,134	93,255	15,994	0	425,434

	2 ton	3-4 ton	5-6 ton	7-8 ton	9-10 ton & Over	Tractor	Special Purpose Vehicles	Light Vans	Total
1975.....	168,716	103,151	29,199	19,782	43,556	4,288	3,890	0	372,682
1976.....	166,209	177,580	28,512	17,906	37,501	5,068	3,125	0	436,901
1977.....	211,358	203,788	38,702	19,231	44,281	7,217	2,806	2,288	529,671
1978.....	246,641	227,873	34,054	23,294	59,487	8,991	3,666	8,681	610,687
1979.....	312,270	254,937	34,811	15,776	75,838	10,226	4,979	10,124	718,761
1980.....	435,371	288,164	50,250	18,139	55,246	10,428	5,763	14,106	877,467
1981.....	547,547	292,857	52,281	17,459	51,461	8,115	5,373	18,851	999,944
1982.....	509,137	288,315	33,018	12,452	44,066	12,456	4,687	46,963	931,094
1983.....	485,730	219,132	31,080	9,299	45,711	6,454	3,944	80,026	881,376
1984.....	603,493	233,981	40,976	10,177	54,989	9,883	5,549	63,188	1,022,236
1985.....	624,868	281,722	33,588	13,818	57,026	8,644	3,821	71,803	1,094,880
1986.....	519,252	307,170	27,585	7,830	42,822	8,080	2,060	76,793	991,572
1987.....	574,388	324,864	28,910	7,021	54,536	10,383	1,701	82,271	1,083,854
1988.....	668,608	370,086	30,232	8,322	74,153	12,971	2,484	100,677	1,207,533

NOTE: In 1966-1969 figures "Light vans" were included in the groups by weight, mostly in the 1,000 kg. and less.

MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY (1966-1974)
JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC. (1975-1988)

JAPAN - PRODUCTION 1960-1988

Motor Vehicles by Type and Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1960.....	0	3,154	0	3,154	13,037	110	13,147	7,409	5,795	2,354	15,558
1965.....	11,333	136,597	225	148,155	37,304	54,159	91,463	26,239	21,738	2,968	50,945
1966.....	21,750	151,660	447	173,857	59,410	82,669	142,079	20,273	24,494	3,145	47,912
1967.....	60,473	164,528	489	225,490	94,398	78,682	173,080	4,692	24,651	3,395	32,738
1968.....	89,296	170,532	527	260,355	103,746	76,001	179,747	801	29,917	3,563	34,281
1969.....	104,840	158,537	898	264,275	124,877	62,513	187,390	55	35,867	3,448	39,370
1970.....	141,636	147,460	566	289,662	158,259	75,288	233,547	0	52,199	4,345	56,544
1971.....	157,751	153,915	103	311,769	115,466	68,921	184,387	0	44,779	4,098	48,877
1972.....	110,430	160,719	134	271,283	130,339	53,471	183,810	0	54,985	3,923	58,908
1973.....	113,764	193,048	39	306,851	130,730	77,718	208,448	0	73,143	4,301	77,444
1974.....	77,749	166,924	26	244,699	102,209	62,240	164,449	0	68,574	5,542	74,116
1975.....	92,123	165,547	4	257,674	108,663	67,162	175,825	0	56,464	4,947	61,411
1976.....	70,964	189,707	119	260,790	158,179	83,286	241,465	0	54,487	4,172	58,659
1977.....	82,601	235,596	394	318,591	155,705	130,940	286,645	0	52,542	5,217	57,759
1978.....	123,233	203,454	1,063	327,750	140,229	165,220	305,449	0	57,565	4,843	62,408
1979.....	133,556	232,171	618	366,345	153,841	180,449	334,290	0	71,248	5,260	76,508
1980.....	155,604	274,981	1,789	432,374	202,038	223,595	425,633	0	69,003	5,887	74,890
1981.....	147,219	323,625	1,410	472,254	190,451	282,188	472,639	0	63,058	6,218	69,276
1982.....	127,619	335,479	1,147	464,245	201,388	312,118	513,506	0	56,436	5,049	61,485
1983.....	185,159	343,584	1,553	530,296	230,462	310,218	540,680	0	47,906	4,223	52,129
1984.....	162,405	402,567	1,104	566,076	242,680	306,735	549,415	0	55,859	4,985	60,844
1985.....	161,559	416,535	843	578,937	259,673	324,711	584,384	0	62,975	6,088	69,063
1986.....	142,064	460,150	305	602,519	287,039	341,264	628,303	0	49,983	5,131	55,114
1987.....	141,572	455,544	439	597,555	266,755	338,502	605,257	0	59,213	6,604	65,817
1988.....	160,125	483,067	293	643,485	276,448	318,838	595,286	0	74,128	6,834	80,962

	Nissan Diesel			Nissan				Suzuki		
	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1960.....	1,503	457	1,960	55,049	59,697	719	115,465	0	6,075	6,075
1965.....	4,117	853	4,970	169,815	172,262	3,088	345,165	1,828	40,177	42,005
1966.....	6,062	889	6,951	231,508	236,792	3,298	471,598	3,394	65,101	68,495
1967.....	9,964	1,088	11,052	352,045	368,028	5,994	726,067	26,454	89,114	115,568
1968.....	13,404	1,243	14,647	571,614	400,543	7,677	979,834	96,471	96,906	193,377
1969.....	16,848	1,342	18,190	697,691	442,261	8,763	1,148,715	121,871	116,243	238,114
1970.....	21,141	1,311	22,452	899,008	464,945	10,069	1,374,022	144,843	127,459	272,302
1971.....	20,903	1,171	22,074	1,101,506	483,508	6,476	1,591,490	150,963	116,458	267,421
1972.....	19,842	720	20,562	1,352,251	503,596	8,397	1,864,244	90,493	119,717	210,210
1973.....	22,970	889	23,859	1,487,360	542,727	9,254	2,039,341	88,328	155,406	243,734
1974.....	27,818	1,019	28,837	1,255,669	544,216	9,151	1,809,036	55,277	148,563	203,840
1975.....	26,336	951	27,287	1,532,731	538,580	6,136	2,077,447	50,668	133,547	184,215
1976.....	25,810	1,133	26,943	1,610,319	686,218	7,166	2,303,703	43,347	158,234	201,581
1977.....	29,022	1,546	30,568	1,615,866	654,723	7,462	2,278,051	55,808	184,101	239,909
1978.....	28,426	1,374	29,800	1,733,132	648,079	11,387	2,392,598	62,459	185,270	247,729
1979.....	40,908	1,525	42,433	1,738,946	587,441	11,434	2,337,821	69,798	275,137	344,935
1980.....	45,788	2,333	48,121	1,940,615	878,646	24,791	2,844,052	87,830	380,853	468,683
1981.....	42,032	2,009	44,041	1,864,251	668,998	31,039	2,564,288	94,765	484,901	579,666
1982.....	34,770	2,181	36,951	1,815,792	574,665	17,277	2,407,734	113,881	489,272	603,153
1983.....	30,782	1,690	32,472	1,858,782	610,576	13,182	2,482,540	137,528	493,782	631,310
1984.....	35,268	2,167	37,435	1,846,407	621,856	13,423	2,481,686	164,058	525,813	689,871
1985.....	34,071	2,280	36,351	1,864,701	622,480	12,907	2,500,088	236,198	545,703	781,901
1986.....	30,968	1,735	32,703	1,769,484	465,898	7,613	2,242,995	300,604	571,807	872,411
1987.....	34,231	1,702	35,933	1,803,924	414,780	7,609	2,226,313	296,979	570,881	867,860
1988.....	47,196	2,092	49,288	1,730,948	425,122	8,148	2,164,218	296,413	549,510	845,923

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1960-1988 (continued)

Motor Vehicles by Type and Manufacturer

	Honda			Isuzu				Mazda				Mitsubishi			
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1960.....	0	0	0	7,933	27,358	2,794	38,085	23,417	19,725	0	43,142	5,203	18,109	1,591	24,903
1965.....	8,779	43,748	52,527	30,515	62,888	4,650	98,053	81,289	192,736	381	274,406	45,905	115,942	3,174	165,021
1966.....	3,209	54,589	57,798	32,599	70,317	5,193	108,109	92,143	206,468	565	299,176	75,643	159,292	3,229	238,164
1967.....	67,169	82,120	149,289	38,716	87,889	6,195	132,800	129,051	258,449	823	388,323	105,959	207,160	4,259	317,378
1968.....	186,560	132,257	318,817	39,776	101,193	6,871	147,840	178,115	282,063	931	461,109	130,253	225,206	4,517	359,976
1969.....	232,704	132,183	364,887	36,429	112,223	6,551	155,203	201,132	226,247	847	428,226	127,812	204,360	5,086	337,258
1970.....	276,884	116,024	392,908	18,815	119,538	7,405	145,758	224,520	204,578	749	429,847	246,422	205,210	5,528	457,160
1971.....	215,256	93,322	308,578	14,769	114,067	6,873	135,709	300,990	199,756	344	501,090	260,981	217,945	5,300	484,226
1972.....	235,248	95,321	330,569	13,274	164,761	4,914	182,949	379,703	260,139	422	640,264	222,890	216,439	5,003	444,332
1973.....	256,962	98,054	355,016	14,734	196,805	6,214	217,753	465,734	272,805	633	739,172	280,998	275,710	6,124	562,832
1974.....	316,012	112,797	428,809	28,140	212,475	7,598	248,213	378,028	359,175	885	738,088	233,121	255,425	6,972	495,518
1975.....	328,107	85,646	413,753	64,735	174,341	5,745	244,821	387,145	254,919	550	642,614	288,546	226,242	5,450	520,238
1976.....	473,597	86,478	560,075	91,157	237,535	7,047	335,739	446,618	269,422	632	716,672	402,844	238,494	6,285	647,623
1977.....	576,631	88,300	664,931	74,971	256,043	9,818	340,832	498,691	300,584	728	800,003	466,432	303,248	6,732	776,412
1978.....	652,920	89,762	742,682	102,863	298,906	6,417	408,186	493,111	356,004	2,040	851,155	628,886	336,430	7,502	972,818
1979.....	708,375	96,484	804,859	86,397	331,285	7,106	424,788	647,001	322,482	1,938	971,421	528,555	402,110	7,852	938,517
1980.....	845,514	111,388	956,902	107,057	356,342	8,728	472,127	736,544	379,517	4,955	1,121,016	659,622	438,063	7,245	1,104,930
1981.....	852,177	156,750	1,008,927	129,564	320,471	7,207	457,242	840,830	331,494	4,484	1,176,808	606,883	479,510	8,400	1,094,793
1982.....	854,463	160,335	1,014,798	113,299	285,680	5,892	404,871	824,247	282,019	3,898	1,110,164	572,644	389,943	6,858	969,445
1983.....	857,686	174,754	1,032,440	116,184	268,997	5,520	390,701	861,580	307,140	2,630	1,171,350	523,754	443,582	7,369	974,705
1984.....	843,807	145,229	989,036	88,536	338,224	5,497	432,257	764,309	366,335	2,677	1,133,321	547,838	539,403	7,915	1,095,156
1985.....	956,410	163,901	1,120,311	213,052	367,677	6,286	587,015	815,074	373,253	5,365	1,193,692	570,865	574,180	7,732	1,152,777
1986.....	1,025,403	210,995	1,236,398	211,176	337,737	5,986	554,900	811,371	383,586	868	1,195,825	578,642	592,642	6,471	1,177,755
1987.....	1,021,895	219,227	1,241,122	203,930	331,663	5,990	541,583	853,309	344,005	558	1,197,872	594,654	629,136	7,379	1,231,169
1988.....	1,072,773	220,643	1,293,416	158,750	411,393	5,835	575,978	880,131	339,831	702	1,220,664	639,860	613,639	7,910	1,261,409

	Toyota				Aichi	Prince				Others			
	Passenger Cars	Trucks	Buses	Total	Trucks	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	GRAND TOTAL
1960.....	42,118	112,130	522	154,770	19,753	10,928	19,768	0	30,696	0	14,843	14,843	481,551
1965.....	236,151	239,407	2,085	477,643	33,822	47,018	42,834	1,724	91,576	0	83	83	1,875,614
1966.....	316,189	268,185	3,165	587,539	38,886	21,538	23,333	934	45,805	0	30	30	2,286,399
1967.....	476,807	350,203	5,120	832,130	42,568	0	0	0	0	0	3	3	3,146,486
1968.....	659,189	424,747	13,469	1,097,405	38,567	0	0	0	0	0	71	71	4,085,826
1969.....	964,088	492,196	14,927	1,471,211	22,041	0	0	0	0	0	52	52	4,674,932
1970.....	1,068,321	524,276	16,593	1,609,190	5,672	0	0	0	0	0	95	95	5,289,157
1971.....	1,400,186	544,616	10,231	1,955,033	0	0	0	0	0	0	130	130	5,810,774
1972.....	1,487,661	589,176	10,296	2,087,133	0	0	0	0	0	0	174	174	6,294,438
1973.....	1,631,940	662,321	13,837	2,308,098	0	0	0	0	0	0	209	209	7,082,757
1974.....	1,484,737	615,697	14,546	2,114,980	0	0	0	0	0	0	275	275	6,551,840
1975.....	1,714,836	608,895	12,322	2,336,053	0	0	0	0	0	0	253	253	6,941,591
1976.....	1,730,767	741,499	15,585	2,487,851	0	0	0	0	0	0	346	346	7,841,447
1977.....	1,884,260	819,699	16,799	2,720,758	0	0	0	0	0	0	183	183	8,514,522
1978.....	2,039,115	868,549	21,493	2,929,157	0	0	0	0	0	0	421	421	9,269,153
1979.....	2,111,302	858,094	26,829	2,996,225	0	0	0	0	0	0	394	394	9,635,546
1980.....	2,303,284	954,200	35,860	3,293,344	0	0	0	0	0	0	612	612	11,042,884
1981.....	2,248,171	930,179	42,069	3,220,419	0	0	0	0	0	0	600	600	11,179,962
1982.....	2,258,253	861,616	24,688	3,144,557	0	0	0	0	0	0	885	885	10,731,794
1983.....	2,380,753	871,801	19,781	3,272,335	0	0	0	0	0	0	701	701	11,111,659
1984.....	2,413,133	981,675	34,441	3,429,249	0	0	0	0	0	0	574	574	11,464,920
1985.....	2,569,284	1,058,248	38,090	3,665,622	0	0	0	0	0	0	954	954	12,271,095
1986.....	2,684,024	961,709	14,434	3,660,167	0	0	0	0	0	0	707	707	12,259,817
1987.....	2,708,069	910,504	19,706	3,638,279	0	0	0	0	0	0	414	414	12,249,174
1988.....	2,982,322	980,176	25,599	3,988,097	0	0	0	0	0	0	481	481	12,699,807

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1961-1988

Passenger Car Models by Toyota Motor Corporation

	Century	Crown	Mark II (Cressida)	Chaser	Cresta	Soarer	Corona	Carina	Camry*
Before 1961...	0	144,435	0	0	0	0	41,216	0	0
1961..........	0	55,475	0	0	0	0	46,972	0	0
1962..........	0	47,483	0	0	0	0	49,739	0	0
1963..........	0	80,266	0	0	0	0	66,195	0	0
1964..........	0	96,012	0	0	0	0	98,503	0	0
1965..........	0	81,188	0	0	0	0	179,447	0	0
1966..........	0	86,843	0	0	0	0	252,492	0	0
1967..........	174	92,092	0	0	0	0	320,250	0	0
1968..........	1,063	130,654	69,451	0	0	0	308,644	0	0
1969..........	683	134,747	297,378	0	0	0	231,683	0	0
1970..........	775	135,321	246,334	0	0	0	284,485	12,592	0
1971..........	653	106,223	251,967	0	0	0	311,614	95,854	0
1972..........	1,143	90,096	219,842	0	0	0	297,306	130,607	0
1973..........	1,332	117,814	205,960	0	0	0	295,237	180,499	0
1974..........	1,253	86,199	108,173	0	0	0	356,420	121,770	0
1975..........	748	134,697	108,405	0	0	0	366,527	152,008	0
1976..........	965	105,605	92,134	0	0	0	326,244	167,122	0
1977..........	1,138	112,205	233,442	25,555	0	0	266,129	165,616	0
1978..........	1,014	131,410	213,293	38,784	0	0	257,881	206,561	0
1979..........	1,267	143,761	189,047	33,814	0	0	267,580	212,314	0
1980..........	712	150,616	167,954	21,834	29,875	0	219,614	171,427	59,546
1981..........	738	150,528	222,031	22,531	43,409	30,728	183,382	167,056	65,469
1982..........	664	136,005	222,901	28,209	54,772	22,185	191,570	179,189	36,202
1983..........	1,419	130,630	206,162	27,359	65,368	28,060	190,077	150,749	150,323
1984..........	977	158,555	210,214	32,865	68,277	25,777	237,454	140,358	191,727
1985..........	1,043	166,474	255,685	47,595	76,004	23,016	201,661	156,141	225,116
1986..........	1,344	129,832	246,145	56,414	86,121	40,009	188,482	186,347	251,994
1987..........	1,534	143,345	230,306	46,214	76,944	30,322	173,521	178,418	349,814
1988..........	1,895	196,019	238,159	51,988	86,463	32,187	255,988	187,198	326,096

JAPAN - PRODUCTION 1961-1988 (continued)

Passenger Car Models by Toyota Motor Corporation

	Celica	Vista	Corolla	Sprinter	Tercel	Corsa	Starlet	Sprinter Carib (Tercel 4-WD)	Corolla II	Toyota MR2	Supra
1966..........	0	0	12,180	0	0	0	0	0	0	0	0
1967..........	0	0	162,555	0	0	0	0	0	0	0	0
1968..........	0	0	242,749	43,058	0	0	0	0	0	0	0
1969..........	0	0	354,518	87,796	0	0	0	0	0	0	0
1970..........	5,602	0	460,319	76,737	0	0	0	0	0	0	0
1971..........	111,204	0	596,863	73,312	0	0	0	0	0	0	0
1972..........	150,162	0	647,700	96,432	0	0	0	0	0	0	0
1973..........	177,174	0	669,402	97,353	0	0	48,762	0	0	0	0
1974..........	149,751	0	677,455	95,850	0	0	45,688	0	0	0	0
1975..........	139,193	0	757,265	136,387	0	0	46,003	0	0	0	0
1976..........	223,631	0	816,897	114,273	0	0	31,160	0	0	0	0
1977..........	254,234	0	817,732	101,202	0	0	17,868	0	0	0	0
1978..........	293,917	0	735,603	103,441	26,424	21,566	128,561	0	0	0	0
1979..........	245,468	0	727,419	116,849	104,914	28,627	143,281	0	0	0	0
1980..........	206,523	0	856,623	98,620	183,908	36,523	173,235	0	0	0	0
1981..........	180,444	0	722,599	98,681	204,298	25,883	197,914	0	0	0	0
1982..........	218,934	15,800	655,316	87,462	215,310	36,797	154,538	31,978	47,811	0	0
1983..........	183,502	26,762	625,633	119,737	163,904	42,210	118,606	86,558	95,942	0	0
1984..........	155,713	24,648	613,685	95,484	106,986	35,926	114,797	93,230	82,900	14,677	0
1985..........	135,484	27,834	668,280	82,182	93,013	38,996	163,774	82,182	85,400	51,271	0
1986..........	151,469	30,003	638,815	70,384	98,425	45,895	191,080	68,139	63,503	42,506	59,534
1987..........	118,000	53,500	674,215	108,223	150,573	43,888	138,755	38,768	58,325	28,368	47,013
1988..........	93,725	56,307	784,521	125,937	157,651	44,832	135,986	50,679	58,487	18,129	37,220

* Including wagons for commercial use.

TOYOTA MOTOR CORPORATION

JAPAN - PRODUCTION 1971-1988

Commercial Vehicles by Toyota Motor Corporation

	Dyna	Toyoace	Hiace	TownAce	Liteace	Stout	Master Ace
1971......	41,454	32,014	55,386	0	27,343	10,630	0
1972......	46,440	45,793	58,183	0	42,036	7,955	0
1973......	50,813	54,981	78,471	0	63,203	7,707	0
1974......	45,158	42,042	73,578	0	49,015	10,395	0
1975......	41,058	35,356	68,610	0	61,115	12,495	0
1976......	49,894	38,900	79,219	13,195	70,850	17,645	0
1977......	55,067	25,613	90,919	57,356	52,642	19,328	0
1978......	67,790	32,527	101,767	67,560	45,526	15,632	0
1979......	63,426	33,700	118,997	89,233	52,582	12,239	0
1980......	67,029	30,345	165,503	31,826	60,412	15,665	0
1981......	60,101	25,811	163,432	60,304	95,108	11,881	0
1982......	45,841	22,185	127,036	49,599	78,807	10,065	0
1983......	46,890	23,565	120,733	90,309	77,707	10,324	0
1984......	51,664	35,094	138,628	144,217	81,084	6,445	0
1985......	55,874	39,872	145,593	135,568	76,120	4,822	13,694
1986......	45,742	19,094	116,017	138,947	78,984	3,026	16,930
1987......	53,458	21,065	136,460	115,734	81,715	2,530	20,726
1988......	59,434	24,491	150,883	119,112	90,355	2,433	24,234

	Hilux	Publica Pickup	Coaster	Land Cruiser	Blizzard	Toyota Truck
1971......	77,865	36,896	4,539	39,193	0	N.A.
1972......	79,523	37,365	5,238	38,811	0	N.A.
1973......	100,050	37,913	7,278	38,846	0	N.A.
1974......	120,866	28,355	6,403	52,893	0	8,746
1975......	129,782	26,570	6,073	68,943	0	8,731
1976......	179,952	29,480	8,174	84,249	0	9,903
1977......	236,863	25,591	8,417	109,050	0	10,396
1978......	241,144	20,987	9,182	133,376	0	6,817
1979......	251,888	9,541	10,041	115,592	0	7,211
1980......	334,481	9,918	12,395	116,223	1,806	9,143
1981......	326,593	7,162	14,270	127,798	2,104	9,649
1982......	324,627	4,135	11,116	129,620	1,274	5,148
1983......	349,816	3,424	7,052	124,297	391	4,378
1984......	434,786	3,301	9,619	115,048	1,383	2,709
1985......	490,560	3,075	11,888	135,694	1,220	2,346
1986......	490,248	2,794	5,893	95,206	1,049	1,747
1987......	419,989	2,190	6,391	94,274	982	1,605
1988......	448,003	1,586	7,577	100,895	1,004	1,008

TOYOTA MOTOR CORPORATION

JAPAN - EXPORTS 1950-1988

Motor Vehicle Exports by Type

	Passenger Cars	Trucks	Buses	Total
1950.....	7	5,409	93	5,509
1951.....	0	6,580	153	6,733
1952.....	0	681	184	865
1953.....	0	689	409	1,098
1954.....	0	679	308	988
1955.....	2	907	322	1,231
1956.....	46	1,884	517	2,447
1957.....	410	5,512	632	6,554
1958.....	2,357	7,540	346	10,243
1959.....	4,884	13,959	442	19,285
1960.....	7,013	31,028	768	38,809
1961.....	11,531	44,529	977	57,037
1962.....	16,011	49,871	808	66,690
1963.....	31,447	65,877	1,240	98,564
1964.....	66,965	81,721	1,735	150,421
1965.....	100,716	90,923	2,529	194,168
1966.....	153,090	100,900	1,744	255,734
1967.....	223,491	135,687	3,067	362,245
1968.....	406,250	201,290	4,889	612,429
1969.....	560,431	290,872	6,765	858,068
1970.....	725,586	351,611	9,579	1,086,776
1971.....	1,299,351	469,448	10,225	1,779,024
1972.....	1,407,340	547,593	10,557	1,965,490
1973.....	1,450,884	606,013	10,659	2,067,556
1974.....	1,727,396	874,725	15,966	2,618,087
1975.....	1,827,286	833,672	16,654	2,677,612
1976.....	2,539,117	1,152,609	17,882	3,709,608
1977.....	2,958,879	1,369,917	24,021	4,352,817
1978.....	3,042,237	1,528,045	30,453	4,600,735
1979.....	3,101,990	1,423,930	36,861	4,562,781
1980.....	3,947,160	1,953,685	66,116	5,966,961
1981.....	3,946,542	2,017,521	84,384	6,048,447
1982.....	3,770,036	1,773,547	46,930	5,590,513
1983.....	3,806,396	1,822,429	40,685	5,669,510
1984.....	3,980,619	2,072,325	56,240	6,109,184
1985.....	4,426,762	2,238,104	65,606	6,730,472
1986.....	4,572,791	2,004,733	27,399	6,604,923
1987.....	4,507,530	1,762,220	35,168	6,304,918
1988.....	4,431,890	1,626,576	45,688	6,104,154

NOTE: Export figures shown here include only new complete vehicles, chassis and knocked-down units manufactured in Japan and do not include used vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN
EXPORT

JAPAN - EXPORTS 1956-1988

Motor Vehicle Exports to North America

Year	TO U.S.A. Passenger Cars	TO U.S.A. Trucks	TO U.S.A. Buses	TO U.S.A. Total	TO CANADA Passenger Cars	TO CANADA Trucks	TO CANADA Buses	TO CANADA Total	Total N. America	As % of Total Japanese Exports
1956......	0	16	0	16	0	0	0	0	0	0
1957......	11	2	0	13	0	0	0	0	0	0
1958......	1,479	40	0	1,519	0	0	0	0	0	0
1959......	2,696	843	0	3,539	0	0	0	0	0	0
1960......	942	560	1	1,503	11	6	0	17	1,520	3.92
1961......	972	834	0	1,806	8	5	0	13	1,819	3.25
1962......	2,795	2,547	0	5,342	74	29	0	103	5,445	8.16
1963......	2,942	4,574	1	7,517	144	42	1	187	7,704	7.82
1964......	12,680	6,546	17	19,243	1,022	212	4	1,238	20,481	13.62
1965......	22,127	12,297	17	34,441	5,333	624	6	5,963	40,404	20.81
1966......	50,520	14,745	12	65,277	2,752	438	20	3,210	68,487	26.78
1967......	66,417	15,613	5	82,035	5,208	859	0	6,067	88,102	24.32
1968......	152,100	30,447	0	182,547	20,628	3,174	0	23,802	206,349	33.69
1969......	218,109	63,053	0	281,162	49,961	6,103	2	56,066	337,228	39.30
1970......	323,671	98,793	0	422,464	65,010	8,134	0	73,144	495,608	45.60
1971......	653,695	160,084	0	813,779	116,722	16,450	0	133,172	946,951	53.23
1972......	590,150	248,808	0	838,958	143,053	22,802	0	165,855	1,004,813	51.12
1973......	583,861	239,180	0	823,041	75,182	15,735	0	90,917	913,958	44.20
1974......	683,580	315,997	0	999,577	111,989	26,431	0	138,420	1,137,997	43.47
1975......	711,902	208,047	0	919,949	73,463	10,542	0	84,005	1,003,954	37.49
1976......	1,050,685	319,760	0	1,370,445	111,381	16,398	0	127,779	1,498,224	40.39
1977......	1,339,023	375,548	1	1,714,572	125,209	14,784	0	139,993	1,854,565	42.61
1978......	1,407,669	483,868	0	1,891,537	119,568	17,448	0	137,016	2,028,553	44.09
1979......	1,546,740	525,926	0	2,072,666	60,904	12,696	0	73,600	2,146,266	47.04
1980......	1,819,092	588,553	0	2,407,645	158,375	26,555	2	184,932	2,592,577	43.45
1981......	1,761,403	543,411	0	2,304,814	199,951	46,517	1	246,469	2,551,283	42.18
1982......	1,691,806	413,713	0	2,105,519	152,906	38,597	0	191,503	2,297,022	41.09
1983......	1,697,852	536,477	46	2,234,375	164,863	48,075	0	212,938	2,447,313	43.16
1984......	1,851,855	727,459	125	2,579,439	176,415	42,713	0	219,128	2,798,567	45.81
1985......	2,215,811	916,089	98	3,131,998	197,012	55,553	0	252,565	3,384,563	50.29
1986......	2,348,456	1,085,706	0	3,434,162	222,129	62,744	0	284,873	3,719,035	56.31
1987......	2,204,653	880,096	1	3,084,750	241,539	54,155	0	295,694	3,380,444	53.62
1988......	2,051,321	644,514	3	2,695,838	222,459	60,524	0	282,983	2,978,821	48.80

NOTE: Export figures shown here include only new complete vehicles, chassis and knocked-down units manufactured in Japan and do not include used vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - EXPORTS 1965-1988

Motor Vehicle Exports by Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1965........	862	4,037	0	4,899	188	657	845	4,530	3,249	287	8,066
1966........	1,098	5,305	23	6,426	325	1,152	1,477	3,879	2,739	161	6,779
1967........	1,880	7,877	21	9,778	483	1,437	1,920	1,491	3,505	431	5,427
1968........	3,305	12,782	95	16,182	7,693	3,195	10,888	868	3,114	538	4,520
1969........	3,489	21,077	473	25,039	7,411	6,038	13,449	23	3,808	474	4,305
1970........	1,926	17,903	281	20,110	11,595	6,410	18,005	0	6,239	737	6,976
1971........	2,483	9,934	35	12,452	17,129	11,406	28,535	0	4,965	1,178	6,143
1972........	1,645	4,763	3	6,411	26,135	9,153	35,288	0	7,838	810	8,648
1973........	1,751	7,316	0	9,067	34,152	9,148	43,300	0	7,415	654	8,069
1974........	2,282	15,776	0	18,058	35,039	15,367	50,406	0	15,148	1,387	16,535
1975........	2,133	17,987	0	20,120	29,236	18,771	48,007	0	15,398	2,534	17,932
1976........	5,809	32,164	113	38,086	51,635	28,213	79,848	0	13,820	860	14,680
1977........	9,239	51,166	393	60,798	58,004	60,162	118,166	0	18,324	2,458	20,782
1978........	19,871	46,065	830	66,766	60,693	90,172	150,865	0	19,108	1,216	20,324
1979........	30,931	47,117	774	78,822	71,551	103,100	174,651	0	16,302	1,860	18,162
1980........	57,590	83,047	1,687	142,324	126,281	105,898	232,179	0	22,625	2,689	25,314
1981........	66,060	80,803	1,510	148,373	122,785	116,865	239,650	0	23,030	3,202	26,232
1982........	53,649	79,334	1,180	134,163	119,476	109,324	228,800	0	22,437	2,061	24,498
1983........	63,041	71,032	1,577	135,650	142,889	112,241	255,130	0	13,093	1,547	14,640
1984........	58,830	91,655	1,084	151,569	128,624	101,966	230,590	0	14,167	2,423	16,590
1985........	60,019	69,196	853	130,068	169,127	114,833	283,960	0	24,948	2,838	27,786
1986........	57,893	62,237	282	120,412	192,565	114,968	307,533	0	15,974	1,929	17,903
1987........	68,621	57,620	467	126,708	191,254	105,452	296,706	0	15,418	3,025	18,443
1988........	70,743	52,451	293	123,487	182,287	86,621	268,908	0	18,428	2,886	21,314

	Nissan Diesel			Nissan				Suzuki		
	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1965........	0	0	0	39,389	32,856	912	73,157	0	490	490
1966........	82	0	82	62,418	40,028	123	102,569	0	775	775
1967........	260	0	260	79,846	52,005	656	132,507	0	759	759
1968........	278	0	278	131,618	74,533	506	206,657	281	886	1,167
1969..	533	52	585	196,898	102,745	649	300,292	928	1,100	2,028
1970........	1,632	83	1,715	267,197	126,494	1,610	395,301	1,252	2,085	3,337
1971........	2,187	64	2,251	456,241	172,801	2,163	631,205	889	1,709	2,578
1972........	3,070	67	3,137	550,559	161,531	3,680	715,770	853	3,210	4,063
1973........	2,316	160	2,476	520,693	187,292	2,639	710,624	742	3,287	4,029
1974........	7,430	138	7,568	631,840	230,713	1,433	863,986	1,156	11,877	13,033
1975........	9,984	158	10,142	648,641	234,311	1,909	884,861	479	18,585	19,064
1976........	10,917	242	11,159	797,009	343,315	2,643	1,142,967	1,534	38,387	39,921
1977........	10,245	331	10,576	855,422	358,040	3,524	1,216,986	3,651	38,848	42,499
1978........	9,682	491	10,173	855,388	357,512	6,088	1,218,988	1,544	39,919	41,463
1979........	11,153	704	11,857	836,680	289,526	7,985	1,134,191	3,815	45,205	49,020
1980........	18,362	929	19,291	1,041,113	405,085	19,629	1,465,827	16,115	79,965	96,080
1981........	21,959	1,096	23,055	984,665	422,968	29,362	1,436,995	28,984	107,116	136,100
1982........	15,869	1,224	17,093	973,121	354,558	14,517	1,342,196	30,403	115,202	145,605
1983........	12,394	647	13,041	953,665	395,619	10,440	1,359,724	37,158	120,446	157,604
1984........	15,076	1,391	16,467	1,011,920	382,129	9,337	1,403,386	90,347	127,253	217,600
1985........	14,060	1,171	15,231	1,032,825	392,640	10,151	1,435,416	170,721	132,136	302,857
1986........	12,900	471	13,371	1,023,267	280,637	4,472	1,308,376	229,763	140,299	370,062
1987........	11,302	798	12,100	964,099	204,164	6,578	1,174,841	230,231	128,496	358,727
1988........	12,701	835	13,536	848,137	186,867	7,931	1,042,935	227,835	95,511	323,146

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1965-1988 (continued)

Motor Vehicle Exports by Manufacturer

	Honda			Isuzu				Mazda				Mitsubishi			
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1965	2,162	242	2,404	9,892	8,235	876	19,003	4,416	5,532	0	9,948	1,776	3,381	82	5,239
1966	1,938	230	2,168	6,511	7,836	761	15,108	4,723	4,675	0	9,398	1,653	3,315	69	5,037
1967	5,861	247	6,108	5,346	9,548	670	15,564	13,249	9,833	34	23,116	3,874	4,203	142	8,219
1968	26,307	1,225	27,532	4,664	11,039	998	16,701	23,021	15,566	9	38,596	5,324	4,467	112	9,903
1969	12,595	8,172	20,767	4,062	12,344	1,354	17,760	40,858	23,574	124	64,556	6,798	5,999	282	13,079
1970	19,297	4,032	23,329	3,113	12,096	1,862	17,071	59,310	34,630	168	94,108	15,435	8,502	340	24,277
1971	30,037	4,263	34,300	1,162	18,213	1,780	21,155	125,994	41,527	159	167,680	60,513	25,468	362	86,343
1972	33,567	4,007	37,574	127	60,993	1,543	62,663	188,065	100,203	52	288,320	52,959	27,457	317	80,733
1973	69,466	4,581	74,047	105	57,560	2,318	59,983	236,875	106,835	80	343,790	62,044	28,990	497	91,531
1974	113,453	6,725	120,178	3,963	98,635	3,355	105,953	219,244	168,795	200	388,239	114,986	61,960	920	177,866
1975	184,309	6,965	191,274	22,784	86,892	3,128	112,804	225,047	122,961	309	348,317	100,913	54,030	796	155,739
1976	293,270	14,209	307,479	62,903	117,410	2,771	183,084	274,099	161,275	134	435,508	217,041	61,901	620	279,562
1977	434,660	10,526	445,186	34,649	128,184	4,207	167,040	339,621	184,868	358	524,847	255,363	76,416	923	332,702
1978	487,662	7,938	495,600	54,731	166,022	2,071	222,824	341,133	192,946	1,709	535,788	320,851	133,274	1,647	455,772
1979	539,231	7,719	546,950	36,008	173,600	2,204	211,812	434,662	144,603	1,702	580,967	243,720	127,485	1,496	372,701
1980	651,142	7,844	658,986	44,909	222,653	3,850	271,412	500,348	194,518	4,541	699,407	360,242	208,815	1,839	570,896
1981	661,120	6,572	667,692	57,586	198,577	2,373	258,536	615,314	183,748	6,677	805,739	346,643	240,172	2,774	589,589
1982	605,534	7,828	613,362	54,328	165,338	1,687	221,353	572,531	150,975	3,151	726,657	298,153	171,150	1,690	470,993
1983	603,475	8,809	612,284	44,533	153,540	3,243	201,316	590,410	163,688	6,122	760,220	302,172	191,199	2,169	495,540
1984	625,020	8,245	633,265	59,539	220,485	5,935	285,959	561,999	221,447	4,643	788,089	343,987	217,820	2,939	564,746
1985	660,613	7,482	668,095	154,376	246,052	7,410	407,838	603,580	234,006	6,408	843,994	376,719	256,220	2,319	635,258
1986	697,994	9,900	707,894	154,912	235,146	3,789	393,847	591,322	241,257	583	833,162	414,875	240,738	987	656,600
1987	689,906	5,362	695,268	146,225	211,658	3,911	361,794	629,668	194,626	462	824,756	395,380	267,632	1,826	664,838
1988	675,122	5,447	680,569	141,464	214,794	4,475	360,733	643,637	175,042	1,739	820,418	410,959	220,995	1,433	633,387

	Toyota				Aichi	Prince				Others	
	Passenger Cars	Trucks	Buses	Total	Trucks	Passenger Cars	Trucks	Buses	Total	Trucks	GRAND TOTAL
1965	33,297	29,855	368	63,520	954	4,204	1,435	4	5,643	0	194,168
1966	70,545	33,993	607	105,145	770	0	0	0	0	0	255,734
1967	111,461	45,308	1,113	157,882	705	0	0	0	0	0	362,245
1968	203,169	73,287	2,631	279,087	918	0	0	0	0	0	612,429
1969	287,369	104,376	3,357	395,102	1,108	0	0	0	0	0	858,088
1970	346,462	130,932	4,498	481,892	655	0	0	0	0	0	1,086,776
1971	604,923	176,880	4,484	786,287	95	0	0	0	0	0	1,779,024
1972	555,430	165,037	4,085	724,552	86	0	0	0	0	0	1,965,245
1973	525,056	191,273	4,311	720,640	0	0	0	0	0	0	2,067,556
1974	605,433	242,299	8,533	856,265	0	0	0	0	0	0	2,618,087
1975	612,744	247,788	7,820	868,352	0	0	0	0	0	0	2,677,612
1976	835,817	330,998	10,499	1,177,314	0	0	0	0	0	0	3,709,608
1977	968,270	433,138	11,827	1,413,235	0	0	0	0	0	0	4,352,817
1978	900,366	465,407	16,401	1,382,174	0	0	0	0	0	0	4,600,735
1979	905,392	458,120	20,136	1,383,648	0	0	0	0	0	0	4,562,781
1980	1,149,420	604,673	31,352	1,785,445	0	0	0	0	0	0	5,966,961
1981	1,063,385	615,711	37,390	1,716,486	0	0	0	0	0	0	6,048,447
1982	1,062,841	581,532	21,420	1,665,793	0	0	0	0	0	0	5,590,513
1983	1,089,053	580,368	14,940	1,684,361	0	0	0	0	0	0	5,669,510
1984	1,100,353	672,082	28,488	1,800,923	0	0	0	0	0	0	6,109,184
1985	1,198,982	746,532	34,441	1,979,955	0	0	0	0	0	0	6,730,458
1986	1,210,200	650,677	14,886	1,875,763	0	0	0	0	0	0	6,604,923
1987	1,192,146	560,490	18,301	1,770,937	0	0	0	0	0	0	6,304,918
1988	1,231,908	557,719	26,094	1,815,721	0	0	0	0	0	0	6,104,154

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1988

Motor Vehicle Exports by Country of Destination

	PASSENGER CARS				TRUCKS				BUSES			1988 Total Export	1987 Total Export
Destinations	Large	Small	Midget	Total	Large	Small	Midget	Total	Large	Small	Total		
SOUTH EAST ASIA	14,286	176,090	3	190,379	128,922	138,767	45	267,734	4,868	10,768	15,636	473,749	472,877
Korea Republic	46	326	3	375	82	4	0	86	0	0	0	461	60,923
North Korea	19	30	0	49	46	24	0	70	0	23	23	142	196
China	9,538	15,774	0	25,312	5,321	8,970	0	14,291	212	7,845	8,057	47,660	27,802
Taiwan	1,233	1,779	0	3,012	16,239	2,688	0	18,927	1,321	33	1,354	23,293	23,122
Mongolia	2	0	0	2	0	0	0	0	0	1	1	3	0
Hong Kong	1,324	19,859	0	21,183	10,385	7,312	0	17,697	268	1,283	1,551	40,431	40,848
Vietnam	16	35	0	51	37	13	0	50	0	48	48	149	385
Thailand	840	27,350	0	28,190	67,837	34,240	0	102,077	632	19	651	130,918	94,502
Singapore	218	19,706	0	19,924	1,971	6,034	0	8,005	30	458	488	28,417	17,264
Malaya	112	16,830	0	16,942	5,766	17,304	0	23,070	432	4	436	40,448	32,563
Sabah	0	60	0	60	134	331	0	465	0	60	60	585	529
Brunei	292	3,537	0	3,829	235	202	0	437	4	25	29	4,295	3,076
Philippines	235	16,227	0	16,462	3,569	4,426	0	7,995	424	40	464	24,921	10,900
Indonesia	17	22,241	0	22,258	3,891	34,957	0	38,848	806	0	806	61,912	87,874
Cambodia	24	9	0	33	39	1	0	40	0	7	7	80	38
Laos	12	22	0	34	230	20	0	250	0	8	8	292	208
Burma	49	61	0	110	445	198	0	643	26	45	71	824	270
India	70	270	0	340	3,976	7,895	0	11,871	48	35	83	12,094	10,513
Pakistan	124	28,809	0	28,933	7,077	12,467	0	19,544	564	555	1,119	49,596	54,185
Sri Lanka	57	1,274	0	1,331	805	1,040	0	1,845	5	149	154	3,330	3,668
Maldive	0	1	0	1	0	35	0	35	0	0	0	36	23
Bangladesh	17	1,219	0	1,236	536	620	45	1,201	96	64	160	2,597	2,951
Macao	11	264	0	275	13	75	0	88	0	4	4	367	254
Afghanistan	17	147	0	164	12	2	0	14	0	19	19	197	150
Nepal	13	248	0	261	221	99	0	320	0	34	34	615	569
Bhutan	0	12	0	12	55	10	0	65	0	9	9	86	64
NORTH EAST ASIA	57,450	65,685	0	123,135	71,598	25,232	0	96,830	55	5,463	5,518	225,483	203,693
Iran	1	39	0	40	7,090	2,650	0	9,740	0	1,473	1,473	11,253	10,448
Iraq	33	13	0	46	32	0	0	32	0	29	29	107	432
Bahrain	764	1,061	0	1,825	364	185	0	549	0	73	73	2,447	2,201
Yemen Republic	7	48	0	55	253	11	0	264	0	27	27	346	443
Saudi Arabia	37,391	14,194	0	51,585	43,221	14,010	0	57,231	1	1,734	1,735	110,551	107,717
Kuwait	5,798	7,266	0	13,064	4,817	1,012	0	5,829	0	437	437	19,330	19,635
Oman	3,504	4,084	0	7,588	5,065	390	0	5,455	0	508	508	13,551	10,460
Yemen	314	25	0	339	602	18	0	620	0	23	23	982	133
Israel	0	27,340	0	27,340	0	4,465	0	4,465	0	0	0	31,805	21,067
Jordan	95	1,516	0	1,611	1,733	1,011	0	2,744	0	552	552	4,907	4,604
Syria	2	19	0	21	6	2	0	8	0	6	6	35	90
Lebanon	80	346	0	426	37	2	0	39	0	11	11	476	119
United Arab Emirates	8,195	8,475	0	16,670	5,716	1,206	0	6,922	54	489	543	24,135	20,841
Qatar	1,266	1,259	0	2,525	2,662	270	0	2,932	0	101	101	5,558	5,503
EUROPE	64,909	1,389,934	1,216	1,456,059	92,317	155,044	700	248,061	64	1,179	1,243	1,705,363	1,643,402
Denmark	228	28,802	0	29,030	2,292	4,131	0	6,423	0	2	2	35,455	51,507
United Kingdom	4,655	199,040	0	203,695	12,646	19,875	700	33,221	0	0	0	236,916	224,686
Ireland	12	31,112	0	31,124	3,397	6,649	0	10,046	0	9	9	41,179	30,666
Netherlands	1,004	139,782	0	140,786	3,489	15,839	0	19,328	0	1	1	160,115	170,880
Belgium	1,684	112,306	0	113,990	3,797	8,646	0	12,443	0	0	0	126,433	114,427
France	2,015	65,465	0	67,480	3,762	9,416	0	13,178	0	0	0	80,658	70,542
Germany, West	33,721	386,098	0	419,819	12,589	28,953	0	41,542	0	0	0	461,361	436,034
Portugal	2	9,652	0	9,654	11,329	15,384	0	26,713	0	130	130	36,497	39,160
Spain	140	1,305	0	1,445	50	182	0	232	0	0	0	1,677	1,530
Italy	55	1,866	0	1,921	142	691	0	833	0	0	0	2,754	2,352
Greece	20	17,744	1,216	18,980	4,937	5,832	0	10,769	0	0	0	29,749	31,073
Iceland	161	6,156	0	6,317	153	227	0	380	0	4	4	6,701	10,014
Norway	694	25,027	0	25,721	3,360	3,349	0	6,709	2	18	20	32,450	58,362
Sweden	3,954	79,479	0	83,433	7,984	3,560	0	11,544	0	0	0	94,977	88,833
Monaco	0	119	0	119	6	37	0	43	0	0	0	162	40
Andorra	0	173	0	173	10	162	0	172	0	0	0	345	339
Germany, East	54	4	0	58	1	0	0	1	0	0	0	59	53
Switzerland	11,150	101,402	0	112,552	6,194	9,052	0	15,246	0	90	90	127,888	110,523
Azores	0	30	0	30	0	0	0	0	0	0	0	30	42
Gibraltar	9	906	0	915	748	160	0	908	0	244	244	2,067	1,127
Malta	9	1,386	0	1,395	123	466	0	595	0	9	9	1,999	1,237
Finland	387	73,426	0	73,813	8,445	8,501	0	16,946	0	1	1	90,760	80,316
Poland	0	6,508	0	6,508	1	1	0	2	0	0	0	6,510	3,884
U.S.S.R.	3	4	0	7	820	0	0	820	0	486	486	1,313	658
Austria	4,788	88,327	0	93,115	1,166	10,328	0	11,494	0	1	1	104,610	93,403
Hungary	0	374	0	374	0	1	0	1	0	0	0	375	433
Yugoslavia	60	3,174	0	3,234	0	718	0	718	0	0	0	3,952	3,161
Romania	0	0	0	0	0	0	0	0	0	1	1	1	1
Bulgaria	0	19	0	19	1	0	0	1	0	9	9	29	101
Cyprus	71	8,809	0	8,880	3,620	2,500	0	6,120	25	91	116	15,116	11,892
Turkey	27	945	0	972	1,233	329	0	1,562	37	83	120	2,654	5,209
Faroe	6	494	0	500	16	55	0	71	0	0	0	571	957

JAPAN - EXPORTS 1988 (continued)

Motor Vehicle Exports by Country of Destination

Destinations	PASSENGER CARS				TRUCKS				BUSES			1988 Total Export	1987 Total Export
	Large	Small	Midget	Total	Large	Small	Midget	Total	Large	Small	Total		
AFRICA	4,966	91,865	0	96,831	85,379	34,520	50	119,949	314	13,581	13,895	230,275	148,051
Morocco	66	59	0	125	1,469	642	20	2,131	12	481	493	2,749	1,434
Ceuta & Melilla	0	370	0	370	0	35	20	55	0	0	0	425	402
Algeria	0	51	0	51	1,175	306	0	1,481	0	6	6	1,538	2,856
Tunisia	1	3	0	4	167	105	0	272	0	61	61	337	98
Libya	87	55,320	0	55,407	29,035	54	0	29,089	17	1,213	1,230	85,726	4,613
Egypt	35	190	0	225	3,371	2,606	0	5,977	1	321	322	6,524	7,029
Sudan	53	439	0	492	1,027	577	0	1,604	5	231	236	2,332	1,232
Mauritania	1	95	0	96	55	11	0	66	0	20	20	182	111
Senegal	24	745	0	769	406	234	0	640	0	101	101	1,510	1,353
Gambia	18	38	0	56	103	26	0	129	0	32	32	217	151
Guinea Bissau	2	6	0	8	60	4	0	64	0	12	12	84	42
Guinea	13	133	0	146	49	118	0	167	0	10	10	323	73
Sierra Leone	53	75	0	128	130	84	0	214	0	5	5	347	347
Liberia	52	242	0	294	120	159	0	279	0	20	20	593	527
Ivory Coast	59	1,879	0	1,938	995	643	0	1,638	1	24	25	3,601	6,237
Ghana	67	443	0	510	963	252	0	1,215	0	66	66	1,791	1,641
Togo	62	520	0	582	558	249	0	807	0	240	240	1,629	1,436
Benin	9	88	0	97	118	55	0	173	1	6	7	277	241
Mali	14	58	0	72	176	53	0	229	0	12	12	313	249
Upper Volta	0	241	0	241	259	62	0	321	0	26	26	588	175
Cape Verde	1	3	0	4	4	0	0	4	0	0	0	8	1
Canary Isl	277	8,136	0	8,413	1,264	2,911	0	4,175	0	0	0	12,588	10,308
Nigeria	17	272	0	289	1,378	122	0	1,500	0	783	783	2,572	1,794
Niger	8	57	0	65	346	6	0	352	56	5	61	478	423
Rwanda	63	247	0	310	515	151	0	666	0	200	200	1,176	1,580
Cameroon	188	1,221	0	1,409	875	381	0	1,256	0	471	471	3,136	5,960
Chad	4	12	0	16	837	0	0	837	0	8	8	861	68
Central Africa	5	122	0	127	161	33	0	194	0	35	35	356	248
Eq. Guinea	1	1		2	4	0	0	4	0	0	0	6	5
Gabon	100	1,708	0	1,808	713	593	0	1,306	0	85	85	3,199	2,196
Congo	38	604	0	642	362	109	0	471	0	67	67	1,180	1,189
Zaire	38	636	0	674	627	693	0	1,320	0	222	222	2,216	1,577
Brundi	5	133	0	138	277	16	0	293	0	177	177	608	622
Angola	62	383	0	445	630	33	0	663	4	81	85	1,193	300
Sao Tome & Principe	0	7	0	7	0	3	0	3	0	0	0	10	2
St. Helena	3	174	0	177	0	0	0	0	0	0	0	177	245
Ethiopia	10	117	0	127	498	74	0	572	3	52	55	754	1,264
Djibouti	9	271	0	280	255	157	0	412	0	66	66	758	819
Somalia	0	31	0	31	100	25	0	125	0	7	7	163	606
Kenya	127	2,870	0	2,997	4,589	1,433	0	6,022	133	588	721	9,740	11,189
Uganda	23	311	0	334	330	205	0	535	2	52	54	923	1,318
Tanzania	101	333	0	434	1,312	268	0	1,580	0	143	143	2,157	1,733
Seychelles	0	206	0	206	30	51	0	81	0	13	13	300	178
Mozambique	9	174	0	183	331	170	0	501	0	58	58	742	739
Madagascar	13	234	0	247	280	203	0	483	3	42	45	775	521
Mauritius	0	1,139	0	1,139	301	376	2	679	31	85	116	1,934	2,408
Reunion	6	1,554	0	1,560	287	422	8	717	0	22	22	2,299	2,076
Zimbabwe	113	1,654	0	1,767	2,215	297	0	2,512	1	114	115	4,394	2,488
South Africa	2,993	7,552	0	10,545	24,451	18,961	0	43,412	36	6,907	6,943	60,900	64,513
Lesotho	0	3	0	3	1	1	0	2	0	0	0	5	6
Malawi	25	83	0	108	249	36	0	285	8	38	46	439	338
Zambia	110	407	0	517	775	513	0	1,288	0	131	131	1,936	952
Botswana	0	0	0	0	1,255	0	0	1,255	0	40	40	1,295	86
Swaziland	0	0	0	0	75	0	0	75	0	0	0	75	0
Comoro	1	15	0	16	16	2	0	18	0	2	2	36	44
OCEANIA	34,507	108,073	0	142,580	79,724	37,888	0	117,612	208	5,084	5,292	265,484	194,887
Australia	30,686	61,257	0	91,943	64,450	29,214	0	93,664	134	4,142	4,276	189,883	113,413
Papua New Guinea	246	991	0	1,237	2,950	1,058	0	4,008	5	789	794	6,039	6,546
New Zealand	2,234	37,804	0	40,038	6,272	5,306	0	11,578	57	17	74	51,690	54,195
Cook Islands	1	27	0	28	8	29	0	37	0	2	2	67	81
Western Samoa	6	8	0	14	107	25	0	132	0	33	33	179	223
Vanuatu	4	112	0	116	73	68	0	141	1	29	30	287	182
Fiji	29	160	0	189	279	221	0	500	0	8	8	697	639
Solomon Islands	2	102	0	104	61	55	0	116	0	19	19	239	257
Tonga	1	30	0	31	18	31	0	49	0	8	8	88	99
Kiribati	2	6	0	8	53	8	0	61	0	6	6	75	39
Nauru	0	4	0	4	0	2	0	2	0	1	1	7	13
New Caledonia	10	282	0	292	342	216	0	558	0	15	15	865	1,024
Guam	1,103	5,732	0	6,835	3,483	793	0	4,276	7	0	7	11,118	13,129
American Samoa	16	107	0	123	392	73	0	465	0	0	0	588	1,220
American Oceania	0	13	0	13	4	23	0	27	0	4	4	44	99
Norfolk	0	66	0	66	3	11	0	14	0	1	1	81	98
Tahiti	12	203	0	215	338	343	0	681	0	0	0	896	950
French Oceania	0	0	0	0	9	5	0	14	0	0	0	14	9
Saipan	148	921	0	1,069	804	148	0	952	4	0	4	2,025	1,680
NM Carolines	7	248	0	255	78	259	0	337	0	10	10	602	793

JAPAN - EXPORTS 1988 (continued)

Motor Vehicle Exports by Country of Destination

Destinations	PASSENGER CARS Large	Small	Midget	Total	TRUCKS Large	Small	Midget	Total	BUSES Large	Small	Total	1988 Total Export	1987 Total Export
NORTH AMERICA	532,585	1,741,193	0	2,273,778	520,553	184,485	0	705,038	3	0	3	2,978,819	3,380,444
Canada	28,646	193,813	0	222,459	45,207	15,317	0	60,524	0	0	0	282,983	295,694
U.S.A.	503,939	1,547,380	0	2,051,319	475,346	169,168	0	644,514	3	0	3	2,695,836	3,084,750
CENTRAL AMERICA	5,268	69,931	118	75,317	17,105	11,008	264	28,377	4	1,687	1,691	105,385	149,988
Mexico	0	0	0	0	1	0	0	1	0	0	0	1	13
Guatemala	236	1,245	0	1,481	929	734	0	1,663	0	59	59	3,203	4,822
Honduras	172	572	0	744	1,192	1,103	0	2,295	0	64	64	3,103	2,545
Belize	0	24	0	24	0	5	0	5	0	1	1	30	24
El Salvador	195	914	0	1,109	580	802	0	1,382	0	241	241	2,732	2,916
Nicaragua	10	205	0	215	383	152	0	535	0	48	48	798	751
Costa Rica	44	1,910	0	1,954	886	626	0	1,512	4	40	44	3,510	9,308
Panama	159	666	0	825	605	106	0	711	0	169	169	1,705	10,948
Bermuda	0	1,742	0	1,742	103	382	0	485	0	15	15	2,242	1,926
Bahamas	58	407	26	491	12	113	0	125	0	17	17	633	3,014
Jamaica	24	1,838	0	1,862	545	211	0	756	0	157	157	2,775	1,179
Barbados	56	1,986	21	2,063	83	631	0	714	0	48	48	2,825	2,879
Trinidad	1	2,357	0	2,358	81	0	0	81	0	2	2	2,441	4,407
Cuba	14	10	0	24	63	0	0	63	0	109	109	196	603
Haiti	179	687	0	866	789	435	0	1,224	0	216	216	2,306	2,535
Dominican Republic	90	1,072	0	1,162	726	807	260	1,793	0	90	90	3,045	13,065
Puerto Rico	3,394	45,995	0	49,389	7,384	2,956	0	10,340	0	0	0	59,729	73,373
America Virgin Isl	13	921	0	934	650	161	0	811	0	0	0	1,745	2,450
St. Vincent	7	146	0	153	58	68	0	126	0	31	31	310	306
Grenada	9	208	0	217	118	24	0	142	0	39	39	398	452
British Dominica	15	107	0	122	225	113	0	338	0	53	53	513	381
St. Lucia	14	626	0	640	221	231	0	452	0	77	77	1,169	1,087
Aruba	100	839	67	1,006	89	109	0	198	0	11	11	1,215	1,021
Curacao Island	163	928	1	1,092	151	316	0	467	0	29	29	1,588	1,650
Bonaire Island	0	37	0	37	0	10	0	10	0	0	0	47	25
St. Martin	34	925	0	959	67	141	0	208	0	41	41	1,208	1,912
Grand Cayman	88	373	0	461	50	94	0	144	0	19	19	624	782
St. Kitts	14	223	0	237	50	33	0	83	0	24	24	344	401
Antigua	91	927	3	1,021	206	70	4	280	0	70	70	1,371	1,484
Montserrat	0	92	0	92	20	10	0	30	0	7	7	129	112
British Virgin Isl	0	77	0	77	5	21	0	26	0	10	10	113	262
Other British Isl	0	10	0	10	9	8	0	17	0	0	0	27	81
Guadeloupe	4	850	0	854	392	282	0	674	0	0	0	1,528	1,409
Martinique	84	998	0	1,082	429	238	0	667	0	0	0	1,749	1,243
French West Indies	0	14	0	14	3	16	0	19	0	0	0	33	24
SOUTH AMERICA	6,298	50,580	0	56,878	27,145	12,054	0	39,199	776	1,268	2,044	98,121	81,458
Colombia	2,068	21,106	0	23,174	6,097	4,295	0	10,392	384	34	418	33,984	17,549
Venezuela	2,170	10,160	0	12,330	6,511	0	0	6,511	360	200	560	19,401	17,043
Guyana	7	41	0	48	13	3	0	16	0	10	10	74	122
Surinam	12	29	0	41	90	27	0	117	0	127	127	285	122
French Guiana	0	214	0	214	87	76	0	163	0	0	0	377	305
Ecuador	1,128	7,340	0	8,468	1,056	1,527	0	2,583	31	55	86	11,137	9,210
Peru	58	831	0	889	2,137	411	0	2,548	0	21	21	3,458	10,340
Bolivia	377	593	0	970	543	61	0	604	0	722	722	2,296	3,134
Chile	404	8,577	0	8,981	9,932	4,543	0	14,475	1	49	50	23,506	20,337
Brazil	3	1	0	4	1	0	0	1	0	0	0	5	0
Paraguay	82	1,166	0	1,248	875	426	0	1,301	0	21	21	2,570	2,035
Uruguay	0	496	0	496	3	485	0	488	0	4	4	988	1,189
Argentina	9	6	0	15	0	0	0	0	0	25	25	40	72
OTHERS	1,633	15,498	0	17,131	3,084	692	0	3,776	0	566	566	21,473	30,318
GRAND TOTAL	721,902	3,708,649	1,337	4,431,888	1,025,827	599,690	1,059	1,626,576	6,292	39,396	45,688	6,104,152	6,304,918

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - IMPORTS 1952-1988

Motor Vehicle Imports by Type

	Passenger Cars	Trucks & Others	Buses	Total	Imported from U.S.A.			
					Passenger Cars	Trucks*	Buses	Total
1952.....	15,449	417	122	15,988	0	0	0	0
1953.....	25,929	1,336	141	27,406	0	0	0	0
1954.....	14,976	1,287	74	16,317	0	0	0	0
1955.....	5,311	1,408	29	6,748	0	0	0	0
1956.....	6,684	2,318	101	9,103	0	0	0	0
1957.....	6,179	529	10	6,718	0	0	0	0
1958.....	5,450	1,238	14	6,702	4,546	1,133	14	5,693
1959.....	5,994	1,114	3	7,111	5,376	1,043	3	6,422
1960.....	3,540	695	94	4,329	2,679	678	94	3,451
1961.....	4,310	1,358	50	5,718	2,852	938	41	3,831
1962.....	5,646	6,531	51	12,228	3,287	5,998	16	9,301
1963.....	9,339	2,708	17	12,064	3,666	1,747	4	5,417
1964.....	12,185	719	9	12,913	3,316	389	3	3,708
1965.....	12,881	465	2	13,348	3,168	141	0	3,309
1966.....	15,244	507	3	15,754	3,402	167	0	3,569
1967.....	14,352	506	13	14,871	2,798	268	1	3,067
1968.....	15,000	568	3	15,571	4,043	219	0	4,262
1969.....	15,748	370	5	16,123	4,133	90	3	4,226
1970.....	19,080	465	7	19,552	5,281	236	5	5,522
1971.....	18,551	495	1	19,047	4,633	244	0	4,877
1972.....	24,759	562	3	25,324	5,445	312	1	5,758
1973.....	36,922	1,105	4	38,031	11,981	617	2	12,600
1974.....	42,218	1,396	0	43,614	14,880	875	0	15,755
1975.....	45,480	663	0	46,143	16,469	468	0	16,937
1976.....	40,416	607	5	41,028	13,809	442	0	14,251
1977.....	41,395	878	1	42,274	14,441	725	0	15,166
1978.....	54,517	905	7	55,429	13,293	670	0	13,963
1979.....	64,808	1,534	8	66,350	20,660	986	0	21,646
1980.....	46,285	1,623	9	47,917	10,450	631	0	11,081
1981.....	31,877	1,475	14	33,366	4,176	531	2	4,709
1982.....	35,295	754	70	36,119	3,051	254	0	3,305
1983.....	37,281	643	70	37,994	2,697	178	5	2,880
1984.....	44,128	677	75	44,880	2,306	214	0	2,520
1985.....	52,225	870	56	53,151	1,487	197	0	1,684
1986.....	73,466	741	55	74,262	3,299	283	0	3,582
1987.....	108,339	2,393	39	110,771	5,751	724	4	6,479
1988.....	150,629	3,294	61	153,984	21,124	687	4	21,815

* Including other vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - NEW REGISTRATIONS 1956-1988

Motor Vehicle Registrations by Type

	Passenger Cars	Trucks	Buses	Total	Three-Wheelers
1956......	31,743	70,020	5,388	107,151	103,572
1957......	44,431	110,363	6,269	161,063	114,518
1958......	49,236	115,646	6,196	171,078	103,339
1959......	73,050	158,607	6,473	238,130	151,958
1960......	145,227	255,693	7,260	408,180	260,143
1961......	229,057	504,703	9,159	742,919	217,441
1962......	259,269	662,781	10,941	932,991	143,364
1963......	371,076	826,421	13,021	1,210,518	114,070
1964......	493,536	985,453	15,214	1,494,203	74,475
1965......	586,287	1,073,832	14,843	1,674,962	42,851
1966......	740,259	1,302,416	17,467	2,060,142	30,498
1967......	1,131,337	1,561,943	21,491	2,714,771	21,465
1968......	1,569,312	1,715,328	24,195	3,308,835	14,269
1969......	2,036,677	1,772,058	26,704	3,835,439	9,656
1970......	2,379,137	1,693,502	27,828	4,100,467	6,431
1971......	2,402,757	1,596,536	21,824	4,021,117	4,508
1972......	2,627,087	1,717,731	21,757	4,366,575	2,006
1973......	2,953,026	1,970,281	25,771	4,949,078	610
1974......	2,286,795	1,540,254	22,690	3,849,739	6
1975......	2,737,641	1,551,454	19,836	4,308,931	0
1976......	2,449,429	1,631,363	23,259	4,104,051	0
1977......	2,500,095	1,671,238	22,916	4,194,249	0
1978......	2,856,710	1,800,376	24,777	4,681,863	0
1979......	3,036,873	2,092,894	23,985	5,153,752	0
1980......	2,854,176	2,137,947	23,387	5,015,510	0
1981......	2,866,695	2,237,404	22,897	5,126,996	0
1982......	3,038,272	2,201,366	21,793	5,261,431	0
1983......	3,135,611	2,226,396	20,310	5,382,317	0
1984......	3,095,554	2,320,938	20,267	5,436,759	0
1985......	3,104,083	2,431,178	21,573	5,556,834	0
1986......	3,146,023	2,540,174	21,617	5,707,814	0
1987......	3,274,800	2,721,581	22,018	6,018,399	0
1988......	3,717,359	2,980,103	23,542	6,721,004	0

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC

JAPAN - NEW REGISTRATIONS 1970-1988

Motor Vehicles by Type and Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1970.....	142,745	133,869	282	276,896	137,503	65,723	203,226	3	38,717	3,226	41,946
1975.....	87,760	149,160	7	236,927	81,979	48,604	130,583	0	37,472	2,942	40,414
1976.....	67,834	158,428	1	226,263	104,629	57,608	162,237	0	36,916	3,193	40,109
1977.....	67,415	177,544	1	244,960	94,660	63,264	157,924	0	35,960	3,088	39,048
1978.....	97,707	168,452	0	266,159	80,111	74,811	154,922	0	43,534	3,475	47,009
1979.....	99,934	186,859	0	286,793	82,197	81,653	163,850	0	54,467	3,341	57,808
1980.....	91,181	196,348	0	287,529	77,192	114,042	191,234	0	43,873	3,307	47,180
1981.....	80,966	232,746	0	313,712	71,904	158,322	230,226	0	35,817	3,105	38,922
1982.....	76,803	262,449	0	339,252	77,267	194,382	271,649	0	33,116	3,016	36,132
1983.....	112,214	271,720	0	383,934	79,680	210,371	290,051	0	32,926	2,581	35,507
1984.....	107,279	308,673	0	415,952	88,190	216,827	305,017	0	36,638	2,441	39,079
1985.....	97,437	339,452	0	436,889	82,120	226,556	308,676	0	35,109	3,257	38,366
1986.....	87,609	383,666	0	471,275	73,699	233,327	307,026	0	34,571	3,285	37,856
1987.....	75,767	404,884	0	480,651	68,520	253,522	322,042	0	40,888	3,571	44,459
1988.....	90,139	431,441	0	521,580	79,791	248,238	328,029	0	51,032	3,998	55,030

	Nissan Diesel			Nissan				Suzuki		
	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1970.....	17,433	929	18,362	587,598	332,615	7,272	927,485	142,989	124,707	267,696
1975.....	13,853	820	14,673	856,435	315,879	3,725	1,176,039	47,316	120,483	167,799
1976.....	16,929	890	17,819	741,644	329,735	4,140	1,075,519	51,496	123,686	175,182
1977.....	18,144	915	19,059	755,342	300,870	3,859	1,060,071	50,774	139,521	190,295
1978.....	22,601	1,106	23,707	834,391	301,915	4,175	1,140,481	60,038	150,646	210,684
1979.....	28,594	1,024	29,618	890,427	340,278	3,947	1,234,652	65,554	229,345	294,899
1980.....	24,607	1,081	25,688	828,158	335,040	3,241	1,166,439	71,555	301,418	372,973
1981.....	19,647	1,258	20,905	806,878	324,276	3,193	1,134,347	63,132	369,776	432,908
1982.....	17,737	918	18,655	822,297	283,275	2,771	1,108,343	81,980	368,297	450,277
1983.....	18,149	954	19,103	833,103	264,198	3,317	1,100,618	90,969	371,942	462,911
1984.....	20,351	908	21,259	804,872	266,670	3,378	1,074,920	77,324	379,325	456,649
1985.....	19,575	1,109	20,684	781,801	262,301	3,174	1,047,276	68,330	415,629	483,959
1986.....	20,115	1,084	21,199	765,738	245,655	3,047	1,014,440	63,626	428,281	491,907
1987.....	24,633	1,093	25,726	764,633	255,102	2,869	1,022,604	62,148	444,340	506,488
1988.....	31,863	1,260	33,123	860,680	296,359	3,221	1,160,260	64,546	457,449	521,995

JAPAN - NEW REGISTRATIONS 1970-1988 (continued)

Motor Vehicles by Type and Manufacturer

Honda

	Passenger Cars	Trucks	Total
1970.....	253,075	110,741	363,816
1975.....	160,785	87,489	248,274
1976.....	166,960	81,810	248,770
1977.....	165,716	79,816	245,532
1978.....	171,241	83,091	254,332
1979.....	175,919	86,946	262,865
1980.....	166,975	103,950	270,925
1981.....	186,198	148,241	334,439
1982.....	239,568	151,008	390,576
1983.....	245,117	159,876	404,993
1984.....	246,136	146,388	392,524
1985.....	296,634	158,048	454,682
1986.....	304,946	203,478	508,424
1987.....	337,094	209,880	546,974
1988.....	401,070	212,026	613,096

Isuzu

	Passenger Cars	Trucks	Buses	Total
1970.....	19,094	98,314	5,722	123,130
1975.....	40,262	97,648	3,623	141,533
1976.....	29,196	113,393	3,829	146,418
1977.....	38,070	122,486	4,325	164,881
1978.....	48,616	131,427	4,774	184,817
1979.....	50,474	145,738	4,486	200,698
1980.....	62,806	127,379	4,659	194,844
1981.....	64,990	119,695	4,790	189,475
1982.....	57,949	116,119	4,589	178,657
1983.....	57,807	110,822	3,862	172,491
1984.....	41,276	117,394	3,825	162,495
1985.....	46,677	115,304	3,933	165,914
1986.....	59,067	110,216	3,915	173,198
1987.....	58,207	122,720	3,704	184,631
1988.....	55,633	146,601	3,350	205,584

Mazda

	Passenger Cars	Trucks	Buses	Total
1970.....	156,994	178,054	551	335,599
1975.....	177,699	141,576	484	319,759
1976.....	163,213	128,656	517	292,386
1977.....	176,179	123,485	384	300,048
1978.....	171,610	170,264	319	342,193
1979.....	203,133	200,918	254	404,305
1980.....	196,560	195,282	210	392,052
1981.....	220,795	164,947	184	385,926
1982.....	247,347	146,983	384	394,714
1983.....	244,535	150,887	278	395,700
1984.....	215,205	155,548	308	371,061
1985.....	189,792	155,728	311	345,831
1986.....	194,139	157,465	233	351,837
1987.....	198,561	161,396	220	360,177
1988.....	217,872	186,910	281	405,063

Mitsubishi

	Passenger Cars	Trucks	Buses	Total
1970.....	213,594	192,433	5,182	411,209
1975.....	169,633	172,756	5,110	347,499
1976.....	184,575	182,351	5,543	372,469
1977.....	217,984	204,060	5,739	427,783
1978.....	261,314	227,518	6,082	494,914
1979.....	266,781	274,383	5,893	547,057
1980.....	250,706	271,046	5,673	527,425
1981.....	235,704	274,031	5,592	515,327
1982.....	225,767	282,745	5,477	513,989
1983.....	189,355	288,966	4,854	483,175
1984.....	198,448	328,430	4,874	531,752
1985.....	168,292	347,327	5,200	520,819
1986.....	146,261	356,348	5,589	508,198
1987.....	158,323	387,008	5,684	551,015
1988.....	180,874	435,036	6,373	622,283

Toyota

	Passenger Cars	Trucks	Buses	Total
1970.....	708,729	396,382	4,664	1,109,775
1975.....	1,072,781	366,366	3,125	1,442,272
1976.....	898,658	401,664	5,146	1,305,468
1977.....	892,389	406,051	4,605	1,303,045
1978.....	1,081,746	426,116	4,848	1,512,710
1979.....	1,142,293	463,713	5,040	1,611,046
1980.....	1,064,172	424,962	5,216	1,494,350
1981.....	1,098,018	389,906	4,775	1,492,699
1982.....	1,173,779	345,254	4,638	1,523,671
1983.....	1,247,546	346,539	4,464	1,598,549
1984.....	1,274,842	344,517	4,533	1,623,892
1985.....	1,322,828	355,971	4,588	1,683,387
1986.....	1,382,581	366,881	4,461	1,753,923
1987.....	1,453,796	417,004	4,858	1,875,658
1988.....	1,633,171	482,005	5,018	2,120,184

	Aichi Trucks
1970.....	4,391
1975.....	0
1976.....	0
1977.....	0
1978.....	0
1979.....	0
1980.....	0
1981.....	0
1982.....	0
1983.....	0
1984.....	0
1985.....	0
1986.....	0
1987.....	0
1988.....	0

Imports

	Passenger Cars	Trucks & Buses	Total
1970.....	16,813	123	16,936
1975.....	42,985	168	43,153
1976.....	41,224	187	41,411
1977.....	41,566	37	41,603
1978.....	49,934	1	49,935
1979.....	60,161	0	60,161
1980.....	44,871	0	44,871
1981.....	38,110	0	38,110
1982.....	35,515	1	35,516
1983.....	35,285	0	35,285
1984.....	41,982	177	42,159
1985.....	50,172	179	50,351
1986.....	68,357	171	68,528
1987.....	97,751	223	97,974
1988.....	133,583	1,184	134,767

GRAND TOTAL

	Passenger Cars	Trucks	Buses	Total
1970.....	2,379,137	1,693,502	27,828	4,100,467
1975.....	2,737,641	1,551,454	19,836	4,308,931
1976.....	2,449,429	1,631,363	23,259	4,104,051
1977.....	2,500,095	1,671,238	22,916	4,194,249
1978.....	2,856,710	1,800,376	24,777	4,681,863
1979.....	3,036,873	2,092,894	23,985	5,153,752
1980.....	2,854,176	2,137,947	23,387	5,015,510
1981.....	2,866,695	2,237,404	22,897	5,126,996
1982.....	3,038,272	2,201,366	21,793	5,261,431
1983.....	3,135,611	2,226,396	20,310	5,382,317
1984.....	3,095,554	2,320,938	20,267	5,436,759
1985.....	3,104,083	2,431,178	21,573	5,556,834
1986.....	3,146,023	2,540,174	21,617	5,707,814
1987.....	3,274,800	2,721,581	22,018	6,018,399
1988.....	3,717,359	2,980,103	23,542	6,721,004

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - NEW REGISTRATIONS 1985-1988

Passenger Cars Ranked According to Top 15 Models

1988

Rank	Model	Make	Units
1	Corolla	Toyota	281,613
2	Mark II	Toyota	181,720
3	Crown	Toyota	174,586
4	Carina	Toyota	169,018
5	Sunny	Nissan	158,156
6	Corona	Toyota	149,480
7	Civic	Honda	134,023
8	Bluebird	Nissan	129,087
9	Sprinter	Toyota	120,648
10	Cresta	Toyota	87,263
11	Starlet	Toyota	86,636
12	Familia	Mazda	83,907
13	Cedric	Nissan	83,658
14	Camry	Toyota	74,678
15	Accord	Honda	73,800

1987

Rank	Model	Make	Units
1	Corolla	Toyota	235,544
2	Mark II	Toyota	172,235
3	Sunny	Nissan	171,353
4	Carina	Toyota	157,308
5	Crown	Toyota	134,655
6	Bluebird	Nissan	117,730
7	Corona	Toyota	119,857
8	Sprinter	Toyota	105,829
9	Civic	Honda	103,201
10	Familia	Mazda	88,595
11	Starlet	Toyota	88,310
12	Cresta	Toyota	78,000
13	Camry	Toyota	73,653
14	Cedric	Nissan	72,007
15	Skyline	Nissan	71,422

1986

Rank	Model	Make	Units
1	Corolla	Toyota	200,220
2	Sunny	Nissan	189,408
3	Carina	Toyota	165,562
4	Mark II	Toyota	166,141
5	Bluebird	Nissan	128,085
6	Corona	Toyota	120,479
7	Crown	Toyota	116,476
8	Familia	Mazda	109,456
9	Civic	Honda	107,501
10	Starlet	Toyota	103,225
11	Skyline	Nissan	86,840
12	Cresta	Toyota	81,994
13	Sprinter	Toyota	69,984
14	Laurel	Nissan	68,913
15	Accord	Honda	65,050

1985

Rank	Model	Make	Units
1	Corolla	Toyota	216,991
2	Sunny	Nissan	175,382
3	Mark II	Toyota	149,127
4	Bluebird	Nissan	139,515
5	Carina	Toyota	136,469
6	Corona	Toyota	132,182
7	Familia	Mazda	122,527
8	Civic	Honda	121,672
9	Crown	Toyota	115,680
10	Starlet	Toyota	97,915
11	Sprinter	Toyota	82,726
12	Skyline	Nissan	82,007
13	Cresta	Toyota	77,354
14	March	Nissan	75,355
15	Laurel	Nissan	73,548

JAPAN AUTOMOBILE DEALERS ASSOCIATION

JAPAN - PRODUCTION, EXPORTS, NEW REGISTRATIONS 1988

Motor Vehicles by Manufacturer and Type

	PRODUCTION			EXPORTS		
	Passenger Cars	Commercial Vehicles	Total Vehicles	Passenger Cars	Commercial Vehicles	Total Vehicles
Toyota............	2,982,922	985,775	3,968,697	1,231,906	583,815	1,815,721
Nissan............	1,730,948	433,270	2,164,218	848,137	194,798	1,042,935
Mazda.............	880,131	340,533	1,220,664	643,637	176,781	820,418
Honda.............	1,072,773	220,643	1,293,416	675,122	5,447	680,569
Mitsubishi........	639,890	621,519	1,261,409	410,959	222,428	633,387
Suzuki............	296,413	549,510	845,923	227,635	95,511	323,146
Fuji..............	276,448	318,838	595,286	182,287	86,621	268,908
Daihatsu..........	160,125	483,360	643,485	70,741	52,744	123,485
Isuzu.............	158,750	417,228	575,978	141,464	219,269	360,733
Hino..............	0	80,958	80,958	0	21,314	21,314
Nissan Diesel.....	0	49,288	49,288	0	13,536	13,536
Others............	0	481	481	0	0	0
TOTAL.............	8,198,400	4,501,403	12,699,803	4,431,888	1,672,284	6,104,152

	NEW REGISTRATIONS			
	Passenger Cars	Commercial Vehicles	Total Vehicles	Exports as % Production
Toyota............	1,633,171	487,023	2,120,194	45.8
Nissan............	860,680	299,580	1,160,260	48.2
Mazda.............	217,872	187,191	405,063	67.2
Honda.............	401,070	212,026	613,096	52.6
Mitsubishi........	180,874	441,411	622,285	50.2
Suzuki............	64,546	457,449	521,995	38.2
Fuji..............	79,791	248,237	328,028	45.2
Daihatsu..........	90,139	431,441	521,580	19.2
Isuzu.............	55,633	149,951	205,584	62.6
Hino..............	0	55,030	55,030	26.3
Nissan Diesel.....	0	33,123	33,123	27.5
Others............	133,583 *	1,184 *	134,767 *	0.0
TOTAL.............	3,717,359	3,003,646	6,721,005	48.1

* Imported vehicles.

NOTE: Production and export figures do not include KD sets. Also includes mini-size four-wheel vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION - JAPAN AUTOMOBILE DEALERS ASSOCIATION -
JAPAN MINI VEHICLE DEALERS ASSOCIATION

JAPAN - NEW REGISTRATIONS 1975-1988

New Import Car Registrations by Cylinder Capacity

	550c.c. & less	551-1,000c.c.	1,001-1,500c.c.	1,501-2,000c.c.	Over 2,000c.c.	Total
1975.....	157,120	0	2,531,396	0	49,125	2,737,641
1976.....	178,054	0	2,224,783	0	46,592	2,449,429
1977.....	165,072	0	2,277,934	0	57,089	2,500,095
1978.....	172,213	54,632	868,922	1,696,515	64,428	2,856,710
1979.....	170,263	61,222	996,406	1,724,260	84,721	3,036,872
1980.....	174,030	59,230	1,021,112	1,527,873	71,931	2,854,176
1981.....	165,538	45,053	1,121,527	1,456,356	78,221	2,866,695
1982.....	179,786	60,518	1,380,870	1,353,401	63,697	3,038,272
1983.....	197,911	149,705	1,317,561	1,390,224	80,210	3,135,611
1984.....	193,546	168,485	1,220,583	1,430,872	82,068	3,095,554
1985.....	161,017	165,535	1,163,425	1,540,563	73,543	3,104,083
1986.....	138,255	131,345	1,168,651	1,626,679	81,093	3,146,023
1987.....	126,868	122,961	1,210,879	1,703,004	111,088	3,274,800
1988.....	153,677	131,070	1,229,482	2,037,088	166,042	3,717,359

New Truck Registrations by Loading Capacity

	Midget	Small	3-4 ton	5-6 ton	7-8 ton	9-10 ton & Over	Jeeps, Tractors Others	Total
1975.....	431,181	999,155	66,265	2,463	5,901	37,040	9,449	1,551,454
1976.....	459,395	1,043,467	72,688	2,782	4,916	36,025	12,090	1,631,363
1977.....	507,393	1,031,804	68,606	2,933	4,334	40,607	15,561	1,671,238
1978.....	549,022	1,094,590	73,544	3,691	5,149	54,079	20,301	1,800,376
1979.....	686,494	1,220,668	81,570	6,661	5,400	64,782	27,319	2,092,894
1980.....	839,308	1,144,167	74,006	4,305	4,162	47,292	24,707	2,137,947
1981.....	1,064,253	1,046,420	60,965	2,312	3,570	36,576	23,308	2,237,404
1982.....	1,154,909	933,321	59,963	1,950	3,238	31,779	16,206	2,201,366
1983.....	1,204,553	910,529	60,763	1,714	2,803	34,530	11,504	2,226,396
1984.....	1,265,190	935,031	63,548	2,277	3,217	39,650	12,025	2,320,938
1985.....	1,367,685	945,484	62,059	2,238	2,826	36,680	14,006	2,431,178
1986.....	1,475,580	954,918	61,307	2,504	2,748	37,936	5,181	2,540,174
1987.....	1,547,247	1,042,219	73,565	2,663	2,819	46,701	6,367	2,721,581
1988.....	1,596,220	1,214,847	94,094	3,308	3,061	59,709	8,864	2,980,103

NOTE: Jeeps are reclassified into "Small" from January 1986 on.

JAPAN AUTOMOBILE DEALERS ASSOCIATION, INC.

JAPAN - NEW REGISTRATIONS 1961-1988

Domestic Passenger Cars by Toyota Motor Corporation*

	Century	Crown	Mark II (Cressida)	Chaser	Cresta	Soarer	Corona	Carina	Camry	Vista
before 1961	0	118,587	0	0	0	0	37,388	0	0	0
1961........	0	51,676	0	0	0	0	43,112	0	0	0
1962........	0	47,217	0	0	0	0	48,301	0	0	0
1963........	0	76,037	0	0	0	0	60,871	0	0	0
1964........	0	79,236	0	0	0	0	89,488	0	0	0
1965........	0	66,691	0	0	0	0	147,124	0	0	0
1966........	0	68,981	0	0	0	0	190,821	0	0	0
1967........	42	72,008	0	0	0	0	224,117	0	0	0
1968........	1,048	90,095	55,771	0	0	0	179,526	0	0	0
1969........	718	97,137	245,545	0	0	0	75,908	0	0	0
1970........	782	89,048	142,449	0	0	0	190,580	7,165	0	0
1971........	691	85,783	94,193	0	0	0	179,158	67,704	0	0
1972........	1,120	70,796	158,674	0	0	0	182,459	84,766	0	0
1973........	1,235	98,785	154,473	0	0	0	187,753	155,150	0	0
1974........	1,190	67,749	82,428	0	0	0	206,575	108,254	0	0
1975........	786	108,702	83,459	0	0	0	262,098	134,432	0	0
1976........	1,001	90,998	55,484	0	0	0	216,003	141,691	0	0
1977........	1,139	92,704	164,183	22,415	0	0	139,376	130,031	0	0
1978........	1,016	116,687	155,399	38,620	0	0	154,560	166,227	0	0
1979........	1,235	130,145	132,588	33,841	0	0	173,811	166,844	0	0
1980........	731	121,867	103,428	20,619	28,250	0	122,035	137,946	56,729	0
1981........	708	110,925	128,018	24,600	41,893	28,419	108,360	130,443	56,712	0
1982........	648	102,288	114,609	27,094	54,475	23,607	151,593	143,274	40,795	14,640
1983........	1,415	106,266	118,319	28,496	64,712	28,314	152,883	136,170	48,830	26,214
1984........	983	126,652	126,285	32,583	67,448	25,621	172,103	140,611	58,233	24,389
1985........	1,027	118,450	158,479	47,784	77,354	22,874	145,773	155,547	58,461	27,363
1986........	1,343	118,859	173,479	53,881	83,089	39,554	132,908	183,145	59,496	31,055
1987........	1,499	136,961	182,161	46,929	78,000	30,639	133,345	176,061	73,653	52,088
1988........	1,901	177,413	191,317	53,383	87,263	32,251	167,470	187,624	74,676	55,224

	Celica	Corolla	Sprinter	Tercel	Corsa	Corolla II	Sprinter Carib (Tercel 4 wd)	Toyota MR2	Starlet	Supra
before 1961	0	0	0	0	0	0	0	0	0	0
1961........	0	0	0	0	0	0	0	0	0	0
1962........	0	0	0	0	0	0	0	0	0	0
1963........	0	0	0	0	0	0	0	0	0	0
1964........	0	0	0	0	0	0	0	0	0	0
1965........	0	0	0	0	0	0	0	0	0	0
1966........	0	11,311	0	0	0	0	0	0	0	0
1967........	0	139,175	0	0	0	0	0	0	0	0
1968........	0	201,940	35,180	0	0	0	0	0	0	0
1969........	0	273,640	57,684	0	0	0	0	0	0	0
1970........	3,024	326,028	65,349	0	0	0	0	0	0	0
1971........	63,656	336,017	68,303	0	0	0	0	0	0	0
1972........	61,134	390,509	89,683	0	0	0	0	0	43,048	0
1973........	86,211	405,429	93,901	0	0	0	0	0	48,825	0
1974........	47,687	374,494	97,831	0	0	0	0	0	45,887	0
1975........	54,030	401,083	129,836	0	0	0	0	0	30,827	0
1976........	53,569	356,921	115,347	0	0	0	0	0	19,779	0
1977........	45,645	321,666	103,460	0	0	0	0	0	66,887	0
1978........	60,956	342,522	98,698	19,623	15,785	0	0	0	81,853	0
1979........	48,097	360,683	116,707	30,932	31,866	0	0	0	93,215	0
1980........	22,083	333,597	100,833	28,667	34,221	0	0	0	100,500	0
1981........	23,916	323,588	96,352	30,582	28,969	0	0	0	100,652	0
1982........	24,535	305,970	90,965	22,139	35,373	46,029	6,581	0	82,120	0
1983........	21,261	270,862	115,797	19,614	40,532	90,818	11,574	0	77,987	0
1984........	14,066	251,079	97,836	19,577	37,004	85,438	17,495	10,534	102,492	0
1985........	11,361	274,800	82,726	18,808	37,426	65,838	15,655	7,852	107,361	0
1986........	12,176	255,053	70,153	20,438	44,287	62,123	15,302	6,087	93,781	13,295
1987........	10,249	296,209	105,629	18,612	44,535	58,559	12,497	6,041	92,092	6,994
1988........	7,648	350,795	124,676	17,969	44,074	56,063	24,128	5,808		9,157

JAPAN - NEW REGISTRATIONS 1961-1988 (continued)

Commercial Vehicles by Toyota Motor Corporation

	Dyna	Toyoace	Hiace	Town Ace	Master Ace	Liteace	Stout
before 1961	10,368	98,197	0	0	0	0	63,387
1961........	5,911	36,104	0	0	0	0	18,520
1962........	7,663	39,653	0	0	0	0	18,773
1963........	13,845	45,462	0	0	0	0	18,669
1964........	20,408	55,057	0	0	0	0	14,860
1965........	19,632	49,668	0	0	0	0	12,458
1966........	25,425	56,259	0	0	0	0	11,751
1967........	32,707	58,538	7,034	0	0	0	11,006
1968........	33,925	40,685	40,094	0	0	0	8,772
1969........	38,153	37,171	47,438	0	0	0	6,314
1970........	37,559	32,192	51,714	0	0	1,360	4,672
1971........	32,467	31,966	44,279	0	0	27,135	3,693
1972........	36,574	44,727	44,669	0	0	41,776	3,307
1973........	40,367	51,901	54,133	0	0	60,439	3,154
1974........	28,797	38,010	40,393	0	0	48,889	1,902
1975........	25,139	33,262	41,091	0	0	58,898	1,417
1976........	28,105	34,382	44,910	11,180	0	67,203	1,415
1977........	27,458	26,267	52,140	56,767	0	52,635	1,405
1978........	31,804	26,901	59,631	70,470	0	45,545	1,141
1979........	31,882	33,066	61,283	96,673	0	45,086	1,097
1980........	26,353	28,735	63,994	60,661	0	72,883	875
1981........	21,548	23,908	57,174	60,239	0	59,787	644
1982........	18,537	19,715	47,367	45,478	1,622	51,364	344
1983........	18,926	18,433	51,501	56,836	11,733	50,318	201
1984........	21,525	20,233	53,626	55,741	10,915	47,387	209
1985........	24,964	19,010	57,943	59,106	13,446	46,773	139
1986........	26,813	17,451	58,504	66,318	16,862	53,097	32
1987........	29,194	18,859	67,474	74,608	20,544	60,332	-
1988........	35,122	21,381	80,844	86,543	24,558	67,735	-

	Hilux	Publica Pickup	Coaster	Land Cruiser	Blizzard	Toyota Truck
before 1961	0	0	146	N.A.	0	N.A.
1961........	0	0	146	N.A.	0	N.A.
1962........	0	0	287	N.A.	0	N.A.
1963........	0	0	777	N.A.	0	N.A.
1964........	0	13,685	1,814	N.A.	0	N.A.
1965........	0	12,546	1,636	390	0	N.A.
1966........	0	12,576	2,143	481	0	N.A.
1967........	0	10,221	3,301	552	0	N.A.
1968........	26,727	5,372	3,548	740	0	N.A.
1969........	34,919	3,560	4,365	930	0	N.A.
1970........	34,318	12,707	4,517	977	0	645
1971........	27,670	10,468	3,385	1,098	0	368
1972........	30,385	10,854	3,931	1,143	0	267
1973........	27,026	12,190	5,416	1,044	0	341
1974........	21,096	8,257	4,096	1,008	0	225
1975........	19,336	7,293	3,091	864	0	96
1976........	22,680	6,554	3,372	1,356	0	111
1977........	17,215	5,601	3,219	2,796	0	109
1978........	15,915	4,982	3,504	5,068	0	165
1979........	15,593	4,504	3,843	7,311	0	101
1980........	17,116	3,907	3,603	8,769	1,648	46
1981........	14,288	3,530	3,260	11,032	1,868	18
1982........	18,104	2,597	3,159	7,731	1,002	18
1983........	14,734	2,519	3,155	4,366	405	4
1984........	17,720	2,220	3,249	4,066	1,192	1
1985........	18,416	2,083	3,389	6,861	1,294	0
1986........	18,914	1,674	3,234	6,904	1,097	0
1987........	24,609	1,444	3,472	8,392	955	0
1988........	27,690	1,215	3,715	9,516	1,021	0

NOTE: Including utility wagons for commercial use.
TOYOTA MOTOR CORPORATION

JAPAN - NEW REGISTRATIONS 1980-1988

Imported Passenger Cars by Country of Origin

	United States		United Kingdom		Germany, West		France		Italy		Sweden		Other Countries		TOTAL	
	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%
1980																
Large	10,685	53.8	862	4.3	6,745	34.0	251	1.3	73	0.4	1,243	6.2			19,859	100.0
Small	373	1.5	2,811	11.2	19,293	77.1	821	3.3	1,611	6.5	103	0.4			25,012	100.0
Total	11,058	24.6	3,673	8.2	26,038	58.0	1,072	2.4	1,684	3.8	1,346	3.0			44,871	100.0
1981																
Large	7,150	41.5	619	3.6	8,481	49.1	139	0.8	51	0.3	814	4.7			17,254	100.0
Small	592	2.8	2,018	9.7	16,464	78.9	599	2.9	1,041	5.0	142	0.7			20,856	100.0
Total	7,742	20.3	2,637	6.9	24,945	65.5	738	1.9	1,092	2.9	956	2.5			38,110	100.0
1982																
Large	3,484	24.3	504	3.5	9,331	65.0	163	1.1	59	0.4	811	5.7			14,352	100.0
Small	78	0.4	1,580	7.5	17,367	82.1	542	2.5	1,343	6.3	254	1.2			21,164	100.0
Total	3,562	10.0	2,084	5.9	26,698	75.2	705	2.0	1,402	3.9	1,065	3.0			35,516	100.0
1983																
Large	2,630	16.8	439	2.8	11,455	73.2	154	1.0	82	0.5	894	5.7			15,654	100.0
Small	16	0.1	1,771	9.0	15,332	78.1	549	2.8	1,614	8.2	350	1.8			19,632	100.0
Total	2,646	7.5	2,210	6.3	26,787	75.9	703	2.0	1,696	4.8	1,244	3.5			35,286	100.0
1984																
Large	2,377	12.9	519	2.8	14,291	77.6	184	1.0	132	0.7	884	4.8	31	0.2	18,418	100.0
Small	5	-	1,750	7.4	18,343	77.8	687	2.9	2,110	9.0	606	2.6	63	0.3	23,564	100.0
Total	2,382	5.7	2,269	5.4	32,634	77.7	871	2.1	2,242	5.3	1,490	3.6	94	0.2	41,982	100.0
1985																
Large	1,808	9.1	599	3.0	15,815	79.3	269	1.4	120	0.6	1,267	6.4	67	0.3	19,945	100.0
Small	8	-	1,914	6.4	24,342	80.5	740	2.5	2,372	7.9	766	2.5	85	0.3	30,227	100.0
Total	1,816	3.6	2,513	5.0	40,157	80.0	1,009	2.0	2,492	5.0	2,033	4.1	152	0.3	50,172	100.0
1986																
Large	2,339	8.7	826	3.1	21,103	78.5	257	1.0	276	1.0	2,038	7.6	34	0.1	26,873	100.0
Small	6	-	3,207	7.7	32,813	79.1	1,472	3.6	2,770	6.7	1,113	2.7	103	0.2	41,484	100.0
Total	2,345	3.4	4,033	5.9	53,916	78.9	1,729	2.5	3,046	4.5	3,151	4.6	137	0.2	68,357	100.0
1987																
Large	3,941	10.3	1,346	3.5	28,454	74.5	420	1.1	692	1.8	3,227	8.5	92	0.3	38,172	100.0
Small	65	0.1	5,425	9.1	45,835	76.9	3,513	5.9	3,140	5.3	1,472	2.5	129	0.2	59,579	100.0
Total	4,006	4.1	6,771	6.9	74,289	76.0	3,933	4.0	3,832	3.9	4,699	4.8	221	0.3	97,751	100.0
1988																
Large	8,832	16.9	2,196	4.2	34,848	66.8	520	1.0	908	1.7	4,647	8.9	185	0.4	52,136	100.0
Small	5,679	7.0	7,593	9.3	56,800	69.7	5,633	6.9	3,308	4.0	2,090	2.6	344	0.4	81,447	100.0
Total	14,511	10.9	9,789	7.3	91,648	68.6	6,153	4.6	4,216	3.2	6,737	5.0	529	0.4	133,583	100.0

NOTE: Large cars are in the engine displacement range of over 2,001 cc. Small cars are in the range of up to 2,000cc.

JAPAN AUTOMOBILE IMPORTERS' ASSOCIATION

JAPAN - NEW REGISTRATIONS 1975-1988

Imported Passenger Cars by Manufacturer and Country of Origin

	Citroen	Peugeot	Renault	Others	Total French
1975	487	0	10	3	510
1977	565	45	104	1	715
1978	1,157	79	212	2	1,450
1979	1,228	260	303	1	1,792
1980	693	126	253	0	1,072
1981	390	85	263	0	738
1982	322	77	294	12	705
1983	427	19	249	8	703
1984	495	26	344	6	871
1985	635	59	311	4	1,009
1986	924	402	403	0	1,729
1987	1,757	1,274	902	0	3,933
1988	2,417	2,364	1,371	1	6,153

	Audi	BMW	Ford	Mercedes-Benz	Porsche	Volkswagen	Others	Total German
1975	2,613	1,631	223	2,725	311	14,085	520	22,108
1977	3,125	1,710	128	3,431	813	12,661	295	22,163
1978	4,124	2,386	1,137	4,261	1,083	15,187	255	28,433
1979	3,632	4,070	1,184	5,341	1,219	17,554	115	33,115
1980	3,803	3,187	275	3,887	855	14,002	29	26,038
1981	3,243	3,662	53	5,320	611	12,047	9	24,945
1982	3,283	5,293	9	5,739	560	11,793	21	26,698
1983	3,563	6,298	82	6,612	535	9,664	33	26,787
1984	5,372	8,854	92	7,488	518	10,239	71	32,634
1985	5,391	11,766	89	9,194	619	12,987	111	40,157
1986	7,717	15,250	73	13,820	831	16,067	158	53,916
1987	8,772	21,015	45	18,749	1,676	23,740	292	74,289
1988	11,342	26,826	18	22,625	2,434	27,947	456	91,648

	Alfa Romeo	Fiat	Autobianchi	Ferrari	Lancia	Maserati	Others	Total Italian
1975	645	560	0	0	6	0	753	1,964
1977	339	659	0	0	102	0	429	1,529
1978	208	902	0	0	138	0	541	1,789
1979	485	1,168	0	45	60	0	795	2,553
1980	294	714	0	48	51	0	577	1,684
1981	212	408	0	29	18	0	425	1,092
1982	121	455	490	40	21	0	275	1,402
1983	104	580	739	40	60	26	147	1,696
1984	119	814	932	65	134	55	123	2,242
1985	77	810	1,236	65	99	39	166	2,492
1986	73	1,233	1,311	136	128	45	120	3,046
1987	134	1,672	1,127	286	339	199	75	3,832
1988	415	2,006	544	390	645	154	62	4,216

	Volvo	Saab	Swedish Total	Rover Group	Ford	Lotus	Rolls Royce	Jaguar Daimler	Others	Total U.K.
1975	52	0	52	1,140	358	91	61	0	296	1,946
1977	978	12	990	815	276	184	62	0	159	1,496
1978	1,299	60	1,359	1,320	887	157	76	0	534	2,954
1979	1,712	124	1,836	3,114	721	90	80	0	121	4,126
1980	1,243	103	1,346	3,132	295	68	39	0	139	3,673
1981	814	142	956	2,350	110	60	35	0	82	2,637
1982	811	253	1,064	1,632	33	43	42	272	62	2,084
1983	918	325	1,243	1,691	0	52	51	331	85	2,210
1984	1,046	444	1,490	1,585	0	83	71	414	116	2,269
1985	1,489	544	2,033	1,655	0	124	74	426	234	2,513
1986	2,228	923	3,151	2,880	0	127	155	603	268	4,033
1987	3,265	1,434	4,699	5,166	0	218	292	953	142	6,771
1988	4,634	2,103	6,737	7,318	0	259	379	1,652	181	9,789

	American Motors	Chrysler	Ford	General Motors	Honda	Others	Total U.S.	Others	Total Imported Cars
1975	88	1,040	8,140	7,102	0	0	16,370	35	42,985
1977	39	851	6,937	6,845	0	0	14,672	1	41,566
1978	59	832	6,362	6,694	0	0	13,947	2	49,934
1979	30	1,139	6,895	8,675	0	0	16,739	0	60,161
1980	14	619	4,446	5,979	0	0	11,058	0	44,871
1981	2	404	2,925	4,411	0	0	7,742	0	38,110
1982	1	205	1,360	1,998	0	0	3,562	0	35,515
1983	31	29	1,074	1,512	0	0	2,646	0	35,285
1984	109	38	743	1,492	0	0	2,382	94	41,982
1985	48	51	452	1,265	0	0	1,816	152	50,172
1986	47	59	406	1,829	0	4	2,345	137	68,357
1987	169	131	883	2,829	9	5	4,006	221	97,751
1988	0	443	3,809	4,841	5,395	23	14,511	529	133,583

JAPAN AUTOMOBILE IMPORTERS ASSOCIATION

JAPAN - TOTAL REGISTRATIONS 1950-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Special Purpose Vehicles	Total	Three Wheelers
1950.....	42,588	152,109	18,306	12,494	225,497	111,888
1951.....	57,533	170,160	21,621	14,836	264,150	152,734
1955.....	153,325	250,988	34,421	32,572	471,306	429,491
1956.....	181,074	295,234	38,241	39,400	553,949	493,839
1957.....	218,524	373,575	42,840	47,257	682,196	553,958
1958.....	259,631	455,842	47,050	54,784	817,307	612,342
1959.....	318,758	575,701	51,075	63,588	1,009,122	742,340
1960.....	457,333	775,715	56,192	64,286	1,353,526	822,159
1961.....	663,951	1,159,542	63,450	76,612	1,963,555	904,262
1962.....	889,032	1,677,467	72,029	90,776	2,729,304	903,496
1963.....	1,233,651	2,337,249	81,414	110,038	3,762,352	879,277
1964.....	1,672,359	3,090,969	93,011	132,111	4,988,450	793,635
1965.....	2,181,275	3,865,478	102,695	150,572	6,300,020	682,949
1966.....	2,833,246	4,798,961	114,289	174,876	7,921,372	573,843
1967.....	3,836,409	5,856,191	129,217	207,207	10,029,024	472,075
1968.....	5,209,319	6,879,252	148,286	245,409	12,482,266	388,291
1969.....	6,933,732	7,733,403	170,137	289,394	15,126,666	317,702
1970.....	8,778,972	8,281,759	187,980	333,132	17,581,843	243,934
1971.....	10,572,122	8,705,716	194,360	385,679	19,857,877	202,906
1972.....	12,531,149	9,230,385	202,819	444,160	22,408,513	167,671
1973.....	14,473,630	9,810,306	212,622	502,723	24,999,281	136,465
1974.....	15,853,548	10,157,905	222,430	547,423	26,781,306	119,659
1975.....	17,236,321	10,043,853	226,284	584,100	28,090,558	47,998
1976.....	18,475,565	10,750,017	222,384	621,294	30,069,260	41,406
1977.....	19,825,712	11,294,549	224,648	663,041	32,007,950	36,299
1978.....	21,279,689	11,904,903	226,970	709,172	34,120,734	30,978
1979.....	22,667,297	12,577,139	229,039	757,538	36,231,013	24,298
1980.....	23,659,520	13,177,479	230,020	789,155	37,856,174	17,724
1981.....	24,612,270	13,955,848	230,905	821,934	39,620,957	11,453
1982.....	25,539,061	14,716,570	230,813	849,935	41,336,379	9,277
1983.....	26,385,444	15,436,908	230,513	878,715	42,931,580	7,848
1984.....	27,144,032	16,240,899	230,063	908,592	44,523,586	6,854
1985.....	27,844,580	17,139,806	231,228	941,647	46,157,261	6,123
1986.....	28,653,669	18,108,548	232,516	977,605	47,972,338	5,457
1987.....	29,478,342	19,162,476	234,137	1,026,981	49,901,936	4,946
1988.....	30,776,243	20,349,801	238,021	1,086,090	52,450,155	4,637

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - TOTAL REGISTRATIONS 1962-1988

Vehicles In Use by Year of First Registration As of the End of March, 1988

Model Year	Passenger Cars	%	Trucks	%	Buses	%	Special Purpose Vehicles	%	Total	%
1973 & Older...	228,844	0.8	172,224	2.1	9,831	4.2	39,277	5.8	450,176	1.2
1974...........	105,582	0.4	83,553	1.0	5,226	2.2	14,032	2.1	208,393	0.6
1975...........	196,211	0.7	134,581	1.6	6,207	2.6	14,873	2.2	351,872	1.0
1976...........	278,646	1.0	183,023	2.2	9,422	4.0	17,964	2.7	489,055	1.3
1977...........	490,449	1.8	282,957	3.2	12,206	5.2	23,990	3.6	789,602	2.1
1978...........	1,071,022	3.8	396,854	4.8	16,058	6.8	33,897	5.1	1,517,831	4.1
1979...........	1,695,073	6.1	590,167	7.1	17,550	7.5	44,419	6.7	2,347,209	6.3
1980...........	2,142,054	7.7	669,789	8.1	18,418	7.8	47,300	7.1	2,877,561	7.8
1981...........	2,466,929	8.9	687,173	8.3	19,090	8.1	46,882	7.0	3,220,074	8.7
1982...........	2,724,297	9.8	719,380	8.7	18,525	7.9	50,517	7.6	3,512,719	9.5
1983...........	2,931,973	10.5	753,331	9.1	17,993	7.7	55,803	8.4	3,759,100	10.2
1984...........	2,952,773	10.6	810,170	9.8	18,319	7.8	59,125	8.9	3,840,387	10.4
1985...........	3,007,842	10.8	828,777	10.0	19,778	8.4	62,441	9.4	3,918,838	10.6
1986...........	3,166,344	11.4	818,781	9.9	19,848	8.5	62,476	9.4	4,067,449	11.0
1987...........	3,343,696	12.0	895,716	10.8	20,086	8.6	76,503	11.5	4,336,001	11.7
1988...........	1,022,998	3.7	274,499	3.3	6,091	2.6	18,466	2.8	1,322,054	3.6
T O T A L......	27,824,733	100.0	8,280,975	100.0	234,648	100.0	667,765	100.0	37,008,121	100.0

NOTE: The figures do not include vehicles of 550 c.c. & less (360 c.c. & less up to the end of 1975).

MINISTRY OF TRANSPORT

Diesel Vehicles in Use by Type

	Cars	% of Total Cars	Trucks	% of Total Trucks	Buses	% of Total Buses	Special Purpose Vehicles	% of Total S.P.V.	Total	% of Total Vehicles
1962..........	1,492	0.2	193,486	7.5	61,764	85.7	29,770	29.8	286,512	7.9
1963..........	9,134	0.7	246,755	7.7	69,734	85.7	42,856	35.9	368,479	7.9
1964..........	13,232	0.8	302,467	7.8	77,485	83.3	56,631	40.0	449,815	7.8
1965..........	13,697	0.6	350,905	7.7	83,785	81.6	69,038	43.3	517,425	7.4
1966..........	15,019	0.5	434,592	8.1	89,788	78.6	85,596	46.7	624,995	7.4
1967..........	14,615	0.4	541,530	8.6	96,187	74.4	109,014	50.5	761,346	7.3
1968..........	13,504	0.3	650,953	9.0	101,991	68.8	138,751	54.6	905,199	7.0
1969..........	11,985	0.2	763,791	9.5	108,647	63.9	170,597	57.2	1,055,020	6.8
1970..........	10,738	0.1	884,882	10.4	110,698	58.9	205,143	60.1	1,211,461	6.8
1971..........	8,328	0.1	1,011,815	11.4	114,167	58.7	239,620	61.2	1,373,930	6.8
1972..........	4,853	0.0	1,157,203	12.3	119,806	59.1	288,723	64.6	1,570,585	7.0
1973..........	3,942	0.0	1,341,640	13.5	124,703	58.7	338,481	66.9	1,808,766	7.2
1974..........	3,129	0.0	1,468,728	14.3	133,869	60.2	375,536	68.2	1,981,262	7.4
1975..........	4,220	0.0	1,568,244	15.5	143,278	63.3	404,196	68.9	2,119,938	7.5
1976..........	12,969	0.1	1,720,323	15.9	143,368	64.5	438,551	70.3	2,315,211	7.7
1977..........	39,383	0.2	1,900,745	16.8	151,047	67.2	479,981	72.1	2,571,156	8.0
1978..........	90,052	0.4	2,131,624	17.9	159,725	70.4	525,663	73.9	2,907,064	8.5
1979..........	164,899	0.7	2,429,434	19.3	168,883	73.7	574,667	75.9	3,337,883	9.2
1980..........	302,217	1.3	2,691,335	20.4	177,482	77.2	609,034	77.0	3,780,068	10.0
1981..........	431,695	1.8	2,920,091	20.9	185,348	80.3	642,064	78.0	4,179,198	10.5
1982..........	605,066	2.4	3,167,352	21.5	192,147	83.2	670,092	78.7	4,634,657	11.2
1983..........	819,279	3.1	3,434,113	22.2	198,173	86.0	700,063	79.6	5,151,628	12.0
1984..........	1,028,938	3.8	3,718,199	22.9	203,234	88.3	731,694	80.5	5,682,065	12.8
1985..........	1,248,196	4.5	4,003,083	23.4	208,994	90.4	766,071	81.4	6,226,344	13.5
1986..........	1,478,571	5.2	4,277,624	23.6	214,177	92.1	803,190	82.2	6,773,562	14.1
1987..........	1,726,740	5.9	4,602,385	24.0	219,176	93.6	849,504	82.7	7,397,805	14.8
1988..........	2,018,739	6.6	5,034,263	24.7	225,577	94.8	908,011	83.6	8,186,590	15.6

NOTE: The figures are as of the end of December and include three wheelers.

MINISTRY OF TRANSPORT

KOREA - PRODUCTION 1962-1988

Motor Vehicles by Type

Year	Passenger Cars	Trucks	Buses	Total
1962.........	1,710	67	0	1,777
1963.........	1,063	191	0	1,254
1964.........	216	33	0	249
1965.........	106	35	0	141
1966.........	3,117	313	0	3,430
1967.........	4,983	1,385	236	6,604
1968.........	11,630	5,085	942	17,657
1969.........	19,494	9,618	1,882	30,994
1970.........	14,487	10,529	3,803	28,819
1971.........	12,428	7,511	3,063	23,002
1972.........	9,525	6,542	2,581	18,648
1973.........	12,751	10,069	3,494	26,314
1974.........	9,069	17,276	3,945	30,290
1975.........	18,498	14,973	3,808	37,279
1976.........	26,701	19,376	3,468	49,545
1977.........	43,981	35,776	5,453	85,210
1978.........	86,823	64,856	7,279	158,958
1979.........	113,564	78,576	12,307	204,447
1980.........	57,225	53,857	12,053	123,135
1981.........	68,760	52,116	13,358	134,234
1982.........	94,460	47,199	20,931	162,590
1983.........	121,987	73,438	25,594	221,019
1984.........	158,503	80,304	26,554	265,361
1985.........	264,458	84,614	29,090	378,162
1986.........	457,383	107,777	36,386	601,546
1987.........	793,125	128,183	58,431	979,739
1988.........	872,074	142,677	68,904	1,083,655

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - PRODUCTION 1975-1988

Motor Vehicles by Manufacturer and Type

	Hyundai				Daewoo				Dong-A			
	Passenger Cars	Buses	Trucks	Total	Passenger Cars	Buses	Trucks	Total	Passenger Cars	Buses	Trucks	Total
1975.....	4,722	2,024	346	7,092	2,659	1,382	4,464	8,505	915	0	0	915
1976.....	14,826	1,861	2,612	19,299	3,788	1,384	3,432	8,604	1,096	0	44	1,140
1977.....	27,466	1,773	9,015	38,254	4,270	2,418	7,309	13,997	1,697	0	453	2,150
1978.....	57,054	3,428	21,297	81,779	13,162	3,061	11,537	27,760	1,130	0	1,373	2,503
1979.....	71,744	5,206	26,895	103,845	18,430	5,867	14,396	38,693	1,250	14	671	1,935
1980.....	39,701	5,756	15,782	61,239	7,500	4,737	12,176	24,413	1,299	528	1,050	2,877
1981.....	52,961	6,266	10,824	70,051	8,888	3,635	7,806	20,329	2,158	563	1,733	4,454
1982.....	78,071	3,723	9,189	90,983	14,845	3,878	4,073	22,796	1,009	384	1,747	3,140
1983.....	93,015	2,806	12,296	108,117	27,406	3,219	4,521	35,146	1,430	268	3,820	5,518
1984.....	123,110	3,578	14,183	140,871	33,876	3,329	5,152	42,357	1,517	433	2,479	4,429
1985.....	225,970	4,296	10,489	240,755	36,805	3,651	4,479	44,935	1,683	351	1,964	3,998
1986.....	408,177	4,445	16,312	428,934	47,082	3,596	5,149	55,826	2,098	159	3,502	5,759
1987.....	544,648	18,422	43,746	606,816	149,639	3,220	9,366	162,225	3,306	107	2,249	5,662
1988.....	584,339	20,253	42,795	647,387	147,744	3,851	11,193	162,788	6,389	211	2,088	8,688

	Kia				Asia			
	Passenger Cars	Buses	Trucks	Total	Passenger Cars	Buses	Trucks	Total
1975.....	10,202	0	10,152	20,354	0	402	11	413
1976.....	6,991	0	13,259	20,250	0	233	29	262
1977.....	10,548	0	18,936	29,484	0	1,262	63	1,325
1978.....	16,477	0	29,269	45,746	0	790	1,371	2,161
1979.....	22,140	0	36,108	58,248	0	1,220	375	1,595
1980.....	8,725	0	24,644	33,369	0	1,032	188	1,220
1981.....	4,753	1,022	30,264	36,039	0	1,872	257	2,129
19[illegible].....	535	11,330	30,660	42,525	0	1,616	1,123	2,739
1983.....	136	17,275	46,227	63,638	0	2,026	6,283	8,309
1984.....	0	17,340	57,664	75,004	0	1,874	642	2,516
1985.....	0	18,522	66,409	84,931	0	2,270	1,210	3,480
1986.....	26	24,020	79,961	104,007	0	4,167	2,418	6,585
1987.....	95,532	30,464	71,098	197,094	0	6,218	1,194	7,412
1988.....	133,602	33,859	82,012	249,473	0	10,730	3,515	14,245

NOTE: Dong-A purchased Keohwa in 1988. Passenger car production for Keohwa for the years 1975-1988 is included under Dong-A.

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - EXPORTS 1983-1988

Motor Vehicles by Manufacturer and Type

Manufacturer	1983	1984	1985	1986	1987	1988
HYUNDAI						
Passenger Cars.....	16,052	48,286	118,583	297,964	403,419	404,881
Trucks.............	2,448	2,079	1,454	3,982	4,356	2,756
Buses..............	0	11	4	188	149	82
Total............	18,500	50,376	120,041	302,134	407,924	407,719
DAEWOO						
Passenger Cars.....	288	444	516	712	71,082	85,284
Trucks.............	53	179	273	141	336	434
Buses..............	16	50	90	6	115	720
Total............	357	673	879	859	71,533	86,438
KIA						
Passenger Cars.....	0	0	0	26	60,336	73,813
Trucks.............	440	622	694	1,126	1,660	2,665
Buses..............	160	450	628	324	1,414	1,862
Total............	600	1,072	1,322	1,476	63,410	78,340
ASIA						
Trucks.............	0	0	710	1,510	2,162	2,133
Buses..............	10	43	23	85	623	519
Total............	10	43	733	1,595	2,785	2,652
KEOHWA						
Passenger Cars.....	65	48	*	*	*	*
DONG-A						
Passenger Cars.....	0	0	111	176	394	533
Trucks.............	14	16	21	127	253	38
Buses..............	6	7	-	2	11	3
Total............	20	23	132	305	658	574
OTHERS						
Trucks.............	4,958	115	3	0	0	411
TOTAL						
Passenger Cars.....	16,405	48,778	119,210	298,878	535,231	564,511
Trucks.............	7,913	3,011	3,155	6,886	8,767	8,437
Buses..............	192	561	745	605	2,312	3,186
Total............	24,510	52,350	123,110	306,369	546,310	576,134

* Reported under Dong-A.

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - SALES 1983-1988

Motor Vehicles by Manufacturer and Type

	1983	1984	1985	1986	1987	1988
PASSENGER CARS						
Daewoo............	27,511	33,635	37,479	46,906	148,683	164,679
Dong-A/Keohwa....	1,419	1,539	1,761	2,079	3,128	6,084
Hyundai..........	92,131	120,865	216,129	406,331	542,264	582,704
Kia..............	132	0	0	26	90,604	134,605
Total..........	121,193	156,039	255,369	455,342	784,679	888,072
TRUCKS AND SPECIAL VEHICLES						
Asia.............	6,266	639	1,178	2,403	3,376	3,431
Daewoo...........	4,509	5,143	4,710	4,881	9,365	11,093
Dong-A...........	3,597	2,440	1,881	3,503	2,266	2,042
Hyundai..........	11,393	13,969	10,358	12,983	38,918	43,337
Kia..............	45,996	57,498	66,954	79,610	70,907	81,684
Others...........	1,546	258	45	413	435	1,180
Total..........	73,307	79,947	85,126	103,793	125,267	142,767
BUSES						
Asia.............	2,000	1,941	2,230	3,829	6,054	10,582
Daewoo...........	3,248	3,305	3,715	3,437	3,281	4,060
Dong-A...........	262	371	288	159	107	205
Hyundai..........	3,174	3,495	4,164	4,196	16,400	20,119
Kia..............	17,241	17,346	18,500	23,864	30,570	33,805
Total..........	25,925	26,458	28,897	35,485	56,412	68,771
TOTAL MOTOR VEHICLES						
Asia.............	8,266	2,580	3,408	6,232	9,430	14,013
Daewoo...........	35,268	42,083	45,904	55,224	161,329	179,832
Dong-A...........	5,278	4,350	3,930	5,741	5,501	8,331
Hyundai..........	106,698	138,329	230,651	423,510	597,582	646,160
Kia..............	63,369	74,844	85,454	103,500	192,081	250,094
Others...........	1,546	258	45	413	435	1,180
Total..........	220,425	262,444	369,392	594,620	966,358	1,099,610

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - TOTAL REGISTRATIONS 1970-1988

Motor Vehicles by Type and Use

	BY TYPE				BY USE	
Year	Passenger Cars	Trucks	Buses	Total	Private	Commercial
1970........	60,677	52,863	15,831	129,371	55,522	73,849
1971........	67,582	59,344	17,411	144,337	66,729	77,608
1972........	70,244	62,241	17,550	150,035	73,577	76,358
1973........	78,334	73,509	18,871	170,714	90,075	80,639
1974........	76,462	87,022	20,060	183,544	101,053	82,491
1975........	84,212	94,491	21,818	200,521	112,912	87,609
1976........	96,099	106,578	23,643	226,320	136,776	89,544
1977........	125,613	122,989	26,710	275,312	175,526	99,786
1978........	184,886	169,053	30,597	384,536	258,876	125,660
1979........	241,422	215,259	37,697	494,378	348,265	146,113
1980........	249,102	236,164	42,463	527,729	378,019	149,710
1981........	267,605	253,554	50,595	571,754	414,511	157,243
1982........	305,811	274,859	66,326	646,996	479,346	167,650
1983........	380,993	317,041	87,282	785,316	602,671	182,645
1984........	465,149	375,152	108,018	948,319	746,711	201,608
1985........	556,659	428,462	128,309	1,113,430	901,690	211,740
1986........	664,226	490,581	154,627	1,309,434	1,076,631	232,803
1987........	844,350	566,569	200,456	1,611,375	1,362,448	248,927
1988........	1,117,999	657,849	259,600	2,035,448	1,764,536	270,912

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

TAIWAN

TAIWAN - PRODUCTION, SALES, REGISTRATIONS 1966-1988

Passenger Cars by Size

	1988	1987	1986	1985	1984	1983	1982
Small Automobile Production (Units)....	268,531	247,267	170,923	149,150	162,274	148,295	125,897
Small Automobile Sales (Units)..........	263,882	245,761	170,027	149,225	161,829	145,647	126,286
Sales Growth Rates (%)...................	7.4	44.5	13.9	-7.8	11.1	15.3	-2.8
Large Automobile Production (Units)....	7,194	5,849	3,731	3,125	3,381	957	538
Large Automobile Sales (Units)..........	7,077	5,859	3,672	3,233	3,510	674	376
Sales Growth Rates (%)...................	20.8	59.6	13.6	-7.9	420.8	79.3	37.2

DEPARTMENT OF STATISTICS, MINISTRY OF ECONOMIC AFFAIRS

Total Motor Vehicle Registrations by Type

	Passenger Cars	Pickup Truck	Truck	Bus	Total Vehicles
1966...........	19,209	4,597	11,143	5,539	40,488
1967...........	25,108	6,944	11,780	5,757	49,589
1968...........	30,698	11,876	15,322	6,193	64,089
1969...........	39,620	16,339	19,086	7,315	82,360
1970...........	49,541	20,764	20,241	7,954	98,500
1971...........	55,111	25,593	21,992	8,900	111,596
1972...........	71,948	32,132	24,352	9,431	137,863
1973...........	95,113	41,161	27,172	10,185	173,631
1974...........	122,517	55,715	33,841	11,191	223,264
1975...........	144,960	71,300	35,599	12,443	264,302
1976...........	170,984	86,089	41,764	13,724	312,561
1977...........	209,921	103,824	45,698	14,904	374,347
1978...........	255,667	112,309	49,000	14,959	431,935
1979...........	340,633	141,196	60,106	16,265	558,200
1980...........	425,443	175,268	62,253	18,004	680,968
1981...........	505,291	211,304	66,562	18,790	801,947
1982...........	592,154	245,170	69,385	19,181	925,890
1983...........	687,960	278,689	73,871	20,458	1,060,978
1984...........	807,155	309,015	79,444	20,445	1,216,059
1985...........	830,315	325,173	83,353	20,845	1,259,686
1986...........	1,046,660	332,091	86,121	21,698	1,486,570
1987...........	1,254,965	358,879	92,221	21,598	1,727,663
1988...........	1,579,121	398,683	103,526	21,955	2,103,285

MINISTRY OF COMMUNICATIONS, BUREAU OF STATISTICS

TAIWAN - PRODUCTION 1988

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Light Trucks	Heavy Trucks	Chassis	Total
YUE LOONG MOTOR					
1,200 c.c.......	16,928	2,730	0	3,372	23,030
1,300 c.c.......	691	0	0	0	691
1,500 c.c.......	168	0	0	557	725
1,600 c.c.......	14,034	0	0	203	14,237
1,800 c.c.......	3,713	0	0	0	3,713
2,000 c.c.......	1,761	0	0	6,133	7,894
2,200 c.c.......	0	0	0	7,606	7,606
3,000 c.c.......	210	0	0	0	210
Total.........	37,505	2,730	0	17,871	58,106
FORD LIO HO MOTOR					
800 c.c.......	4,094	4,460	0	0	8,554
1,300 c.c.......	27,108	0	0	0	27,108
1,500 c.c.......	20,411	3,011	0	862	24,284
1,600 c.c.......	3,115	0	0	0	3,115
1,800 c.c.......	11,141	0	0	0	11,141
2,000 c.c.......	5,604	0	0	0	5,604
Total.........	71,473	7,471	0	862	79,806
SAN FU MOTORS					
700 c.c.......	2,485	2,502	0	0	4,987
1,400 c.c.......	7,422	0	0	0	7,422
1,800 c.c.......	6,218	0	0	0	6,218
2,000 c.c.......	2,488	0	0	0	2,488
2,300 c.c.......	0	3,682	0	0	3,682
Total.........	18,613	6,184	0	0	24,797
SAN YANG					
1,500 c.c.	36,632	0	0	0	36,632
Total.........	36,632	0	0	0	36,632
YEU TYAN					
1,000 c.c.......	23,529	2,287	0	0	25,816
1,600 c.c.......	3,731	0	0	0	3,731
1,900 c.c.......	3,153	0	0	0	3,153
2,000 c.c.......	2	0	0	0	2
Total.........	30,415	2,287	0	0	32,702
CHINA MOTOR					
800 c.c......	10,595	11,268	0	0	21,863
1,100 c.c......	0	414	0	0	414
1,600 c.c......	7,147	5,357	0	0	12,504
3,298 c.c......	0	0	0	1,037	1,037
6,557 c.c......	0	0	323	0	323
6,919 c.c......	0	0	475	0	475
7,545 c.c......	0	0	6	0	6
11,149 c.c......	0	0	279	0	279
Total.........	17,742	17,039	1,083	1,037	36,901
KUOZUI MOTORS					
3,431 c.c......	0	0	657	0	657
4,009 c.c......	0	0	586	0	586
6,443 c.c......	464	743	0	0	1,207
8,821 c.c......	0	82	0	0	82
9,419 c.c......	0	0	237	0	237
13,267 c.c......	0	0	572	0	572
16,745 c.c......	0	0	1,133	0	1,133
Total.........	464	825	3,185	0	4,474
TOTAL.............	212,844	36,536	4,268	19,770	273,418

TAIWAN TRANSPORTATION VEHICLE MANUFACTURERS ASSOCIATION and
CHINA EXTERNAL TRADE DEVELOPMENT COUNCIL

TAIWAN - SALES 1987-1988

Domestic Motor Vehicles by Manufacturer and Type

	Passenger Cars		Trucks		Chassis		Light Trucks	
	1987	1988	1987	1988	1987	1988	1987	1988
YUE LOONG								
1,200 c.c....	20,956	16,878	0	0	5,759	3,372	3,322	2,730
1,300 c.c....	4,223	691	0	0	0	0	0	0
1,400 c.c....	0	168	0	0	0	557	0	0
1,500 c.c....	3,244	0	0	0	860	203	0	0
1,600 c.c....	7,555	14,034	0	0	1,807	0	0	0
1,800 c.c....	14,868	3,713	0	0	0	0	0	0
2,000 c.c....	2,599	1,761	0	0	4,782	6,133	0	0
2,200 c.c....	0	0	0	0	7,857	0	0	7,606
2,400 c.c....	0	0	0	0	0	0	0	0
2,800 c.c....	506	0	0	0	0	0	0	0
3,000 c.c....		210	0	0	0	0	0	0
Total.......	53,951	37,455	0	0	21,065	10,265	3,322	10,336
FORD LIO HO								
800 c.c....	3,531	4,094	0	0	0	0	3,401	4,460
1,300 c.c....	21,786	27,108	0	0	0	0	0	0
1,500 c.c....	11,952	20,411	0	0	611	862	1,912	3,011
1,800 c.c....	4,804	11,141	0	0	0	0	0	0
2,000 c.c....	3,516	5,604	0	0	0	0	0	0
Total.......	45,589	68,358	0	0	611	862	5,313	7,471
SAN FU MOTORS								
700 c.c....	3,481	2,485	0	0	0	0	3,113	2,502
1,400 c.c....	5,739	7,422	0	0	0	0	0	0
1,800 c.c....	4,525	6,218	0	0	0	0	0	0
2,000 c.c....	1,858	2,488	0	0	0	0	0	0
Total.......	15,603	18,613	0	0	0	0	3,113	2,502
SAN YANG IND.								
1,500 c.c....	34,903	36,632	0	0	0	0	0	0
Total.......	34,903	36,632	0	0	0	0	0	0
YEU TYAN								
1,000 c.c....	15,770	23,528	0	0	0	0	4,835	2,287
1,600 c.c....	4,440	3,731	0	0	0	0	0	0
1,900 c.c....	0	3,152	0	0	0	0	0	0
2,000 c.c....	3,230	2	0	0	0	0	0	0
Total.......	23,440	30,413	0	0	0	0	4,835	2,287
CHINA MOTOR								
800 c.c....	8,731	10,595	0	0	0	0	10,194	11,268
1,100 c.c....	0	0	0	0	0	0	0	414
1,600 c.c....	5,055	7,147	0	0	389	0	2,800	5,357
3,298 c.c....	0	0	0	0	902	1,037	0	0
6,557 c.c....	0	0	125	323	0	0	0	0
6,919 c.c....	0	0	182	475	0	0	0	0
7,545 c.c....	0	0	0	6	0	0	0	0
11,149 c.c....	0	0	200	279	0	0	0	0
Total.......	13,786	17,742	507	1,083	1,291	1,037	12,994	17,039
KUOZUI MOTOR								
1,500 C.C....	0	957	0	0	0	0	0	1,298
3,431 c.c....	0	0	450	641	0	0	0	0
4,009 c.c....	0	0	719	799	0	0	0	0
6,443 c.c....	613	512	0	0	0	0	1,013	1,001
8,821 c.c....	0	0	0	0	0	0	108	74
9,419 c.c....	0	0	224	138	0	0	0	0
13,267 c.c....	0	0	289	165	0	0	0	0
16,745 c.c....	0	0	1,032	1,624	0	0	0	0
Total.......	613	1,469	2,714	3,367	0	0	1,121	2,373
TOTAL...........	187,885	210,682	3,221	4,450	22,987	12,164	30,698	42,008

TAIWAN TRANSPORTATION VEHICLE MANUFACTURERS ASSOCIATION and
CHINA EXTERNAL TRADE DEVELOPMENT COUNCIL

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AUSTRIA - PRODUCTION 1970-1988

Motor Vehicle Production by Type

	Passenger Cars & Kombi	Trucks	Buses	Total
1970..........	1,172	5,835	184	7,191
1971..........	589	6,066	202	6,857
1972..........	381	5,820	240	6,441
1973..........	329	6,030	263	6,622
1974..........	1,469	6,591	307	8,367
1975..........	284	6,536	295	7,115
1976..........	1	7,911	373	8,285
1977..........	0	7,583	313	7,896
1978..........	31	5,485	395	5,911
1979..........	2,806	6,236	293	9,335
1980..........	7,555	7,422	284	15,261
1981..........	7,073	6,247	274	13,594
1982..........	7,051	7,810	294	15,155
1983..........	6,148	5,769	300	12,217
1984..........	5,629	5,027	343	10,999
1985..........	7,118	6,331	274	13,723
1986..........	6,801	4,616	290	11,707
1987..........	6,958	3,472	276	10,706
1988..........	7,261	4,216	287	11,764

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

AUSTRIA - PRODUCTION, EXPORTS, IMPORTS, REGISTRATIONS 1987-1988

Motor Vehicle Production and Exports by Type

	1987		1988	
	Production	Exports	Production	Exports
PASSENGER CARS	6,958	6,673	7,261	7,074
TRUCKS	3,472	1,121	4,216	2,422
Up to 4 tons	308	230	761	719
6 - 10 tons	75	3	78	3
10 - 12 tons	218	19	247	43
12 - 16 tons	1,172	119	943	487
16 tons & over	1,699	750	2,187	1,170
BUSES	276	28	287	11
TOTAL	10,706	7,822	11,764	9,507

Motor Vehicle Imports by Type

	1987	1988
PASSENGER CARS (Including station wagons & kombi)	239,917	272,870
TRUCKS	28,025	29,911
TRUCK TRACTORS	866	766
BUSES	342	294
SPECIAL VEHICLES	390	1,179
TOTAL VEHICLES	269,540	305,020

New Motor Vehicle Registrations by Type

	1987	1988
Passenger Cars\Kombi	243,221	253,072
Trucks	23,792	27,716
Truck Tractors (1)	8,746	8,818
Buses	567	574
Special Vehicles	1,120	1,385
TOTAL REGISTRATIONS	277,446	291,565

(1) Agricultural tractors included.

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

AUSTRIA - NEW REGISTRATIONS 1987-1988

Passenger Cars by Manufacturer

	1987	1988
Alfa-Romeo.......	1,839	1,316
BMW..............	5,435	8,715
Daihatsu.........	2,451	2,162
Fiat.............	11,631	12,893
Ford.............	23,132	22,019
G.M.-Opel........	27,854	29,132
Honda............	5,047	7,825
Jaguar...........	138	157
Lada.............	3,146	590
Lancia...........	1,163	1,138
Mazda............	19,663	23,359
Mercedes-Benz....	9,277	9,654
Mitsubishi.......	8,522	10,319
Nissan...........	13,732	11,583
PSA Concern......	16,981	15,973
Citroen.........	7,685	6,591
Peugeot/Talbot.	9,296	9,382
Porsche..........	254	297
Renault..........	11,725	10,775
Rover Group......	395	244
Saab.............	325	372
Skoda............	1,353	8
Subaru...........	4,136	3,081
Suzuki...........	5,168	5,946
Toyota...........	17,271	19,353
V.W..............	49,270	52,267
Volkswagen.....	40,308	41,647
Audi...........	7,591	9,638
Seat...........	1,371	982
Volvo............	2,954	3,045
Others...........	359	1,049
TOTAL............	243,221	253,072

R.A.I.

AUSTRIA - REGISTRATIONS 1970-1988

New Registrations by Type

	Passenger Cars & Kombi	Trucks	Truck Tractors	Other Trucks	New Buses	Total
1970.........	127,392	14,748	11,974	2,297	428	156,839
1971.........	195,192	15,214	12,622	2,004	463	225,495
1972.........	211,624	18,890	13,901	2,178	634	247,227
1973.........	186,982	13,323	10,725	1,955	449	213,434
1974.........	166,981	12,460	10,709	1,825	584	192,559
1975.........	185,167	10,365	10,515	1,519	586	208,152
1976.........	225,467	15,350	11,838	1,858	795	255,308
1977.........	295,936	16,243	11,884	1,813	747	326,623
1978.........	158,313	16,374	10,942	1,701	814	188,144
1979.........	214,297	18,667	11,159	1,889	714	246,726
1980.........	227,548	20,225	12,475	2,127	725	263,100
1981.........	198,659	18,516	10,503	1,877	576	230,131
1982.........	201,155	16,929	10,463	712	602	229,861
1983.........	256,676	18,928	11,105	803	544	288,056
1984.........	215,640	19,644	10,325	776	655	247,040
1985.........	242,670	19,929	10,797	2,029	577	276,002
1986.........	262,175	21,000	10,052	2,218	515	295,960
1987.........	243,221	22,637	9,901	2,524	567	278,850
1988.........	253,072	26,350	10,184	2,961	574	293,141

Total Registrations by Type

	Passenger Cars	Kombi	Trucks	Truck Tractors	Other Trucks	Buses	Total
1970.........	1,041,527	155,057	121,048	250,381	30,113	6,804	1,604,930
1971.........	1,153,498	171,664	128,068	259,841	31,293	6,906	1,751,270
1972.........	1,267,171	192,992	137,805	269,813	32,222	7,269	1,907,272
1973.........	1,334,140	206,609	139,730	275,865	32,852	7,360	1,996,556
1974.........	1,403,375	232,551	143,841	283,914	33,583	7,704	2,104,968
1975.........	1,455,638	265,084	146,041	291,578	33,808	7,964	2,200,113
1976.........	1,501,114	326,936	150,990	299,968	34,147	8,143	2,321,298
1977.........	1,554,413	410,837	155,844	307,671	34,660	8,420	2,472,045
1978.........	1,580,870	459,398	162,367	315,454	35,250	8,509	2,561,868
1979.........	1,602,317	536,361	172,464	323,535	36,145	8,678	2,679,500
1980.........	1,621,811	625,139	183,724	333,396	37,338	8,980	2,810,388
1981.........	1,609,421	703,511	190,296	339,506	37,952	9,147	2,889,833
1982.........	1,587,386	773,685	192,967	345,280	38,672	9,184	2,947,194
1983.........	1,555,873	858,593	197,125	351,920	39,303	9,154	3,011,968
1984.........	2,468,452*		203,322	358,417	40,823	9,200	3,080,214
1985.........	2,530,800*		206,746	364,317	42,089	9,183	3,153,135
1986.........	2,609,390*		212,463	369,924	43,485	9,209	3,244,471
1987.........	2,684,780*		221,139	375,352	45,487	9,267	3,336,025
1988.........	2,784,792*		234,611	381,055	48,062	9,274	3,457,794

* Includes Kombi.

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

BELGIUM - PRODUCTION / ASSEMBLIES 1978

Motor Vehicles by Manufacturer, Type and Model

	Passenger Cars	Station Wagons	Light Trucks	Trucks	Mini-Buses	Buses	Special Vehicles	Total
APAL	27	0	0	0	0	0	0	27
FORD WERKE	253,154	71,754	69,220	0	3,013	391	0	397,532
Sierra	253,154	71,754	0	0	0	0	0	
Transit	0	0	69,220	0	0	0	0	
GENERAL MOTORS	359,158	0	0	0	0	0	0	359,158
Opel								
Ascona	72,963	0	0	0	0	0	0	
Kadett	257,773	0	0	0	0	0	0	
Manta	3,688	0	0	0	0	0	0	
Vectra	24,734	0	0	0	0	0	0	
MOL	0	0	0	0	0	0	15	15
RENAULT	124,676	55,732	0	0	0	0	0	180,408
RX 40	100,166	55,732	0	0	0	0	0	
R21	19,862	0	0	0	0	0	0	
R5	4,648	0	0	0	0	0	0	
VAN HOOL	0	0	0	0	0	607	0	607
VOLKSWAGEN	184,573	0	0	0	0	0	0	184,573
Golf	167,864	0	0	0	0	0	0	
Passat	16,709	0	0	0	0	0	0	
VOLVO	53,225	37,445	0	17,228	0	0	0	107,898
740	53,225	37,445	0	0	0	0	0	
TOTAL 1988	974,813	164,931	69,220	17,228	3,013	998	15	1,230,218
TOTAL 1987	996,374	127,035	55,408	13,762	2,818	950	27	1,196,174

F.E.B.I.A.C.

BELGIUM - EXPORTS 1983-1988

Motor Vehicles by Type

	1983	1984	1985	1986	1987	1988
Passenger Cars......	841,374	771,798	887,594	925,695	1,018,474	992,184
Station Wagons......	89,280	47,517	44,016	68,157	77,001	108,170
Minibuses...........	1,572	2,116	1,416	2,804	2,558	2,929
Light Trucks........	21,942	36,099	34,130	55,646	54,034	67,594
Trucks..............	10,087	11,222	10,666	11,895	12,749	15,992
Buses...............	1,080	884	687	755	827	840
Road Tractors.......	65	45	39	74	95	155
Special Vehicles....	1,390	1,120	1,292	895	1,058	842
TOTAL...............	966,790	870,801	979,840	1,065,921	1,166,796	1,188,706

Passenger Vehicles by Country of Destination

	1983	1984	1985	1986	1987	1988
Austria.............	27,996	23,839	24,288	23,890	18,303	21,757
Canada..............	1	0	2	0	0	0
Chile...............	0	0	1	1	0	0
Czechoslovakia......	4	0	6	0	30	0
Denmark.............	13,187	17,471	17,869	19,635	13,455	8,342
Finland.............	4,226	4,097	6,415	8,045	9,761	10,949
France..............	182,351	138,583	179,968	184,615	228,142	235,457
Germany, West.......	328,620	314,417	306,531	343,238	365,903	343,026
Greece..............	441	1,757	112	10	1	7
Iceland.............	879	2,998	0	16	2,880	0
Ireland.............	3,875	3,920	2,464	1,701	1,176	733
Israel..............	2,426	0	8	6	634	997
Italy...............	67,160	57,800	86,836	87,722	103,842	93,438
Japan...............	26	11	3	902	1,525	1,660
Luxembourg..........	21,899	23,932	22,605	24,110	24,250	24,214
Morocco.............	31	0	0	0	0	0
Norway..............	9,239	7,962	14,091	16,942	9,476	5,424
Poland..............	45	618	44	154	37	0
Portugal............	668	102	88	281	579	3,607
Spain...............	7,257	3,455	13,838	30,239	60,157	71,596
Sweden..............	10,808	6,739	16,667	15,841	19,044	22,808
Switzerland.........	20,778	11,684	12,400	13,773	16,572	21,008
The Netherlands.....	74,985	63,300	94,539	112,284	91,203	64,243
United Kingdom......	139,937	94,706	98,377	85,850	91,319	126,261
U.S.A...............	14,503	18,999	28,852	20,553	29,209	29,245
Yugoslavia..........	173	565	23	568	597	817
Other Countries.....	711	24,456	6,999	6,280	9,938	17,694
TOTAL...............	932,226	821,431	933,026	996,656	1,098,033	1,103,283

F.E.B.I.A.C.

BELGIUM - IMPORTS 1983-1988

Motor Vehicles by Type

	1983	1984	1985	1986	1987	1988
Passenger Cars.....	356,948	343,044	356,991	378,952	405,462	399,313
Station Wagons.....	16,615	15,111	16,720	20,041	19,346	20,225
Minibuses..........	412	782	991	875	912	1,052
Light Trucks.......	15,822	18,879	21,292	26,264	25,826	28,692
Trucks.............	4,060	4,200	4,875	5,112	5,717	6,847
Buses..............	156	171	199	184	206	313
Road Tractors......	1,381	1,594	1,904	2,488	2,793	3,760
Special Vehicles...	8,370	9,570	9,854	11,290	11,069	14,305
TOTAL..............	403,764	393,351	412,826	445,206	471,331	474,507

Passenger Cars by Country of Origin

	1983	1984	1985	1986	1987	1988
Germany, West.......	122,528	125,796	128,848	136,003	155,993	156,882
Germany, East.......	1,005	1,007	1,203	1,004	718	653
South Korea.........	783	835	0	120	1,000	1,388
Spain...............	1,424	4,591	4,408	6,500	6,614	6,013
France..............	83,531	89,627	105,612	100,196	105,730	105,963
Italy...............	29,821	29,194	19,907	25,330	20,810	16,695
Japan...............	101,078	76,827	78,515	89,916	91,507	103,543
The Netherlands.....	3,264	3,628	4,168	5,635	5,727	5,219
Poland..............	384	0	986	1,040	342	636
Romania.............	0	0	0	7	0	0
United Kingdom......	7,479	8,574	8,817	5,091	5,722	4,578
Sweden..............	2,418	3,388	3,491	4,100	4,312	3,544
Czechoslovakia......	2,588	2,437	2,951	3,549	2,466	820
U.S.S.R.............	17,279	12,606	15,219	20,737	24,405	13,609
U.S.A...............	27	2	7	56	160	756
Yugoslavia..........	366	425	570	584	214	291
TOTAL...............	373,975	358,937	374,702	399,868	425,720	420,590

F.E.B.I.A.C.

BELGIUM - NEW REGISTRATIONS 1983-1988

Passenger Cars Ranked According to Top 20 Manufacturers

1983

Rank	Make	Units
1.	Opel	37,774
2.	Volkswagen	32,151
3.	Renault	27,887
4.	Ford	26,413
5.	Citroen	22,848
6.	Toyota	22,342
7.	Fiat	18,693
8.	Datsun	17,433
9.	Vaz Lada	14,925
10.	Peugeot	13,860
11.	Audi	12,217
12.	Mazda	11,559
13.	B.M.W	10,026
14.	Mitsubishi	9,993
15.	Talbot	9,161
16.	Honda	8,999
17.	Mercedes-Benz	8,456
18.	Volvo	6,961
19.	Alfa Romeo	4,291
20.	Austin	3,462
	Others	19,892
	TOTAL	338,933

1984

Rank	Make	Units
1.	Opel	41,274
2.	Ford	33,942
3.	Volkswagen	3[illegible],[illegible]27
4.	Renault	29,206
5.	Citroen	21,813
6.	Peugeot	20,782
7.	Toyota	20,714
8.	Fiat	19,626
9.	Nissan	14,206
10.	Vaz Lada	13,864
11.	Audi	13,708
12.	Mazda	10,157
13.	Mitsubishi	9,848
14.	B.M.W	9,051
15.	Honda	8,917
16.	Mercedes-Benz	8,878
17.	Volvo	7,542
18.	Talbot	5,580
19.	Austin	5,081
20.	Alfa Romeo	3,827
	Others	21,874
	TOTAL	352,227

1985

Rank	Make	Units
1.	Opel	45,239
2.	Volkswagen	37,617
3.	Renault	33,049
4.	Ford	32,531
5.	Citroen	24,906
6.	Peugeot	23,999
7.	Toyota	23,215
8.	Nissan	14,844
9.	Audi	13,317
10.	Vaz Lada	13,261
11.	Fiat	12,212
12.	Mercedes-Benz	10,070
13.	Honda	9,097
14.	Mazda	8,903
15.	Mitsubishi	8,876
16.	Volvo	8,442
17.	B.M.W	8,383
18.	Seat	4,159
19.	Austin	4,094
20.	Talbot	3,194
	Others	20,423
	TOTAL	359,831

1986

Rank	Make	Units
1.	Opel	46,170
2.	Volkswagen	42,013
3.	Ford	35,082
4.	Renault	33,051
5.	Peugeot	28,900
6.	Toyota	27,648
7.	Citroen	25,734
8.	Nissan	18,542
9.	Vaz Lada	15,628
10.	Fiat	14,840
11.	Audi	14,543
12.	Mercedes	12,037
13.	Honda	10,268
14.	B.M.W	10,046
15.	Mitsubishi	9,985
16.	Volvo	9,960
17.	Mazda	9,596
18.	Seat	5,314
19.	Austin	3,545
20.	Skoda	3,484
	Others	20,855
	TOTAL	395,039

1987

Rank	Make	Units
1.	Opel	46,821
2.	Volkswagen	43,878
3.	Ford	39,487
4.	Renault	35,339
5.	Peugeot	31,322
6.	Toyota	26,843
7.	Citroen	25,980
8.	Nissan	19,423
9.	Audi	16,138
10.	Vaz Lada	16,049
11.	Fiat	13,508
12.	Mercedes	12,280
13.	Mazda	10,572
14.	B.M.W	10,015
15.	Mitsubishi	9,559
16.	Volvo	9,227
17.	Honda	8,455
18.	Seat	5,557
19.	Alfa Romeo	3,373
20.	Suzuki	3,277
	Others	19,158
	TOTAL	408,239

1988

Rank	Make	Units
1.	Opel	46,848
2.	Volkswagen	46,313
3.	Ford	42,888
4.	Peugeot	38,512
5.	Renault	36,012
6.	Toyota	30,299
7.	Citroen	25,023
8.	Nissan	20,695
9.	Audi	16,825
10.	Vaz Lada	13,599
11.	Mercedes-Benz	12,109
12.	Fiat	11,313
13.	B.M.W	11,310
14.	Mazda	9,743
15.	Mitsubishi	9,643
16.	Volvo	9,035
17.	Honda	8,704
18.	Seat	5,396
19.	Suzuki	4,319
20.	Alfa Romeo	3,514
	Others	21,494
	TOTAL	427,172

F.E.B.I.A.C.

BELGIUM - NEW REGISTRATIONS 1987-1988

Commercial Vehicles by Manufacturer and Type

	Light Trucks		Medium-Heavy Trucks		Truck Tractors		Total	
	1988	1987	1988	1987	1988	1987	1988	1987
Renault........	4,345	4,599	591	498	194	179	5,130	5,276
Mercedes.......	1,468	1,276	2,093	1,778	458	513	4,019	3,567
Volkswagen....	2,254	2,436	84	91	0	1	2,338	2,528
Citroen........	3,504	3,310	0	0	0	0	3,504	3,310
Toyota.........	1,909	2,427	0	18	0	0	1,909	2,445
Fiat...........	1,584	1,628	0	0	0	0	1,584	1,628
Ford...........	2,578	2,216	78	95	6	16	2,662	2,327
Peugeot........	1,793	1,705	0	0	0	0	1,793	1,705
D.A.F..........	278	234	1,124	1,068	584	524	1,986	1,826
Volvo..........	34	27	848	944	789	709	1,671	1,680
Suzuki.........	639	1,357	0	0	0	0	639	1,357
Nissan.........	1,806	1,295	0	0	0	0	1,806	1,295
Scania.........	0	0	387	436	708	695	1,095	1,131
Barkas.........	477	626	0	0	0	0	477	626
Mazda..........	603	600	67	66	0	0	670	666
Mitsubishi....	795	753	131	118	0	0	926	871
Chevrolet.....	46	11	0	1	0	0	46	12
Vaz Lada	46	34	0	0	0	0	46	34
Opel...........	555	510	0	0	0	0	555	510
M.A.N..........	0	0	331	244	329	353	660	597
Subaru.........	44	81	0	0	0	0	44	81
Daihatsu......	352	544	0	0	0	0	352	544
Bedford.......	0	42	0	2	0	0	0	44
Iveco..........	258	170	530	552	283	261	1,071	983
Land Rover....	114	196	0	0	0	0	114	196
Isuzu..........	185	153	0	0	0	0	185	153
M.A.N.-V.W....	0	0	74	36	0	1	74	37
A.R.O..........	24	40	0	0	0	0	24	40
Seat...........	170	36	0	0	0	0	170	36
Jeep...........	27	14	0	0	0	0	27	14
Austin.........	58	21	0	0	0	0	58	21
Lada...........	19	2	0	0	0	0	19	2
Wartburg......	18	27	0	0	0	0	18	27
Dodge..........	10	11	1	8	0	0	11	19
Others.........	53	73	170	165	114	99	337	337
TOTAL.........	26,046	26,454	6,509	6,120	3,465	3,351	36,020	35,925

F.E.B.I.A.C.

BELGIUM - TOTAL REGISTRATIONS 1960-1988

Total Motor Vehicle Registrations by Type

	Passenger Cars	Buses	Trucks	Road Tractors	Special Vehicles	Total
1960.........	753,136	5,568	—— 171,093 ——		0	929,797
1962.........	914,565	6,281	—— 194,015 ——		0	1,114,861
1964.........	1,151,198	7,037	—— 213,667 ——		0	1,371,902
1966.........	1,435,767	7,294	—— 229,193 ——		0	1,672,254
1966(1).....	1,503,117	12,674	192,217	44,809	16,546	1,769,363
1968.........	1,813,099	14,445	201,341	40,580	20,108	2,089,573
1969.........	1,920,638	14,965	205,831	39,710	21,279	2,202,423
1970.........	2,059,616	16,169	212,156	39,249	23,534	2,350,724
1971.........	2,154,149	17,026	215,637	38,767	24,923	2,450,502
1972.........	2,273,163	17,717	219,642	38,306	26,402	2,575,230
1973.........	2,389,544	18,549	224,029	37,906	28,063	2,698,091
1974.........	2,502,158	19,346	229,871	37,753	29,891	2,819,019
1975.........	2,613,835	19,553	235,360	37,007	30,182	2,935,937
1976.........	2,737,989	19,854	237,325	36,397	31,547	3,063,112
1977.........	2,871,332	19,733	242,263	35,138	32,922	3,201,388
1978.........	2,973,418	19,745	247,454	31,657	33,944	3,306,218
1979.........	3,076,570	19,753	258,553	31,514	34,747	3,421,137
1980.........	3,158,737	19,560	267,869	31,415	35,858	3,513,239
1981.........	3,206,472	18,948	255,765	28,842	36,096	3,546,123
1982.........	3,230,951	18,744	257,068	28,003	36,326	3,571,092
1983.........	3,262,713	17,866	261,126	28,284	36,686	3,606,675
1984.........	3,300,248	17,170	265,017	28,498	36,827	3,647,760
1985.........	3,342,704	16,817	272,839	29,243	37,212	3,698,815
1986.........	3,360,313	16,250	286,872	31,198	32,678	3,727,311
1987.........	3,457,426	15,869	301,664	32,660	33,450	3,841,069
1988.........	3,573,344	15,808	313,706	33,719	35,720	3,972,297

(1) In 1966 the responsibility for registering vehicles was transferred to a different agency.

Growth Rate, New and Scrapped Vehicles

	Growth of Vehicles in use During Period	New Vehicles Registered	Vehicles Scrapped	Growth Vehicle Parc as % of New Registrations
1978-1979	118,774	471,102	352,328	25.21
1979-1980	95,558	464,184	368,626	20.59
1980-1981	36,391	401,791	365,400	9.06
1981-1982	27,966	395,597	367,631	7.07
1982-1983	38,498	384,042	345,547	10.02
1983-1984	43,724	402,689	358,965	10.86
1984-1985	53,525	406,534	353,009	13.17
1985-1986	78,943	438,727	359,784	17.99
1986-1987	107,297	450,643	343,346	23.81
1987-1988	133,625	483,072	349,447	27.66

Total Registrations by Fuel Type

	Gasoline	Diesel	LPG	Electric	Others	Total
1979......	3,057,759	477,267	24,656	478	94,578	3,654,738
1980......	3,075,019	539,511	45,819	506	92,890	3,753,745
1981......	3,000,343	612,736	92,789	548	45,099	3,751,515
1982......	2,965,144	675,617	101,397	550	43,812	3,786,520
1983......	2,938,249	751,301	94,944	566	43,016	3,828,076
1984......	2,912,258	839,678	82,831	583	42,337	3,877,687
1985......	2,895,018	924,864	70,984	601	41,771	3,933,238
1986......	2,916,553	1,018,207	59,143	607	41,289	4,035,799
1987......	2,944,679	1,120,414	48,745	635	40,820	4,155,293
1988......	2,960,991	1,244,423	40,838	673	40,334	4,287,259

NOTE: Includes motorcycles, farm tractors, etc.

F.E.B.I.A.C.

DENMARK - NEW REGISTRATIONS 1986-1988

Passenger Cars by Manufacturer

	1988	1987	1986
Alfa Romeo......	399	698	529
BMW.............	1,651	1,971	3,510
Dacia...........	51	139	319
Daihatsu........	1,283	2,146	3,340
Fiat Auto.......	4,643	7,060	8,184
Ford............	10,709	13,861	20,313
F.S.O....... ...	206	624	1,221
G.M.-Opel.......	11,943	17,969	27,072
Honda...........	1,619	2,611	3,283
Jaguar..........	28	52	32
Lada............	2,658	3,977	4,308
Mazda...........	9,251	11,543	17,281
Mercedes-Benz...	1,201	1,618	1,573
Mitsubishi......	1,417	2,428	4,060
Nissan..........	4,621	6,371	9,826
Peugeot.........	11,979	13,688	13,008
Citroen.......	5,236	7,804	8,124
Peugeot.......	6,743	5,884	4,884
Renault.........	549	427	853
Rolls-Royce.....	0	0	1
Rover Group.....	279	705	308
Saab............	636	1,000	1,651
Skoda...........	1,849	3,067	3,627
Subaru..........	364	363	638
Suzuki..........	366	171	325
Toyota..........	10,172	14,808	20,653
V.W.-Audi.......	7,493	10,577	14,644
Audi..........	1,133	1,308	963
Seat..........	345	1,030	1,101
Volkswagen....	6,015	8,239	12,580
Volvo...........	2,639	4,429	6,477
Wartburg........	297	782	763
Zastava.........	193	838	1,261
Others..........	107	174	326
TOTAL...........	88,603	124,097	169,388

CENTRAL REGISTER OF MOTOR VEHICLES

EUROPEAN COMMUNITY - PRODUCTION 1987-1988

Passenger Cars by Country and Manufacturer

	Production	
	1987	1988
GERMANY		
AUDI	417,234	426,442
Audi 80 - 1369	4	0
Audi 80 Quattro - 1576	1	113
Audi 80 - 1577	20,832	8,230
Audi 80 - 1760	187,301	194,257
Audi 80 - 1826	26,108	16,255
Audi 80 TD - 1883	0	6
Audi 80 - 1970	3,526	19,792
Audi 80 - 1760 Quattro	3,662	1,572
Audi 80 - 1826 Quattro	2,209	625
Audi 80 - 1970 Quattro	2	716
Audi 80 - 1570 D	10,973	40,533
Audi 80 - 2283 Quattro	1,018	772
Audi 90 - 1760	2,297	0
Audi 90 - 1970	7,927	9,809
Audi 90 - 1980 Quattro	33	840
Audi 90 - 2119	4,599	7,147
Audi 90 - 2119 Quattro	2,018	973
Audi 90 - 1577 TD	7	569
Audi 90 - 2293	11,917	9,924
Audi 90 - 2293 Quattro	5,864	5,764
Audi 100 TD - 2253	0	6
Audi 100/Avant - 1760	23,961	18,704
Audi 100/Avant - 1970	12,385	16,553
Audi 100/Avant - 1971 D/TD	9,906	6,307
Audi 100/Avant - 2119	20,323	12,258
Audi 100/Avant - 2283	30,647	32,934
Audi 100/Avant TD - 2443	0	2
Audi 100/Avant - 1760 Quattro	143	41
Audi 100/Avant - 2119 Quattro	2,889	2,526
Audi 100/Avant - 2454 Quattro	0	13
Audi 100 - 2283 Quattro	4,803	3,512
Audi 200 - 2119	4,487	3,282
Audi 200/Avant - 2119 Quattro	5,980	3,824
Audi 200 - 2454 Quattro	0	2
Audi Coupe - 1760	4,756	1
Audi Coupe - 1970	30	7
Audi Coupe - 2119	3,514	0
Audi Coupe - 2200	0	1,448
Audi Coupe - 2283	1,546	2,933
Audi Coupe Quattro - 1970	2	79
Audi Coupe Quattro - 2119	850	0
Audi Coupe Quattro - 2200	0	377
Audi Coupe Quattro - 2283	279	795
Audi Quattro - 2119	435	610
Audi V8 - 3520	0	2,331
DAIMLER-BENZ	595,765	553,772
190 - 190E - 1977	78,032	78,233
190D - 1983	58,426	42,287
190D - 2479	26,812	17,452
190DT - 2479	1,349	3,287
190E - 2276	29,726	20,471
190E (16) - 2276	2,374	534
190E (16) - 2498	0	959
190E - 2548	17,048	15,392
200E - 1977	3,577	10,054
200E - 1977 (124)	21,511	22,229
200D - 1983	30,887	29,077
DAIMLER-BENZ (con't)		
230E - 2276 (124)	47,962	52,445
230CE - 2276 (124)	3,370	7,741
250D/DT - 2479 (124)	38,674	33,943
260E - 2548 (124)	28,498	26,468
260SE - 2548	4,657	3,120
300E - 2932 (124)	42,786	36,758
300CE - 2932 (124)	5,010	13,711
300SE - 2932	14,684	19,561
300SL - 2932	3,261	2,746
300SEL - 2932	6,886	8,686
300SDL - 2938	5,509	0
300E/CE (124) - 2960	0	28
300SL (129) - 2960	0	55
300D - 2975 (124)	20,305	15,709
300DT - 2975 (124)	3,962	4,431
420SE/SEL - 4146	20,967	11,415
420SEC/SL - 4146	1,193	918
500SE/SEL - 4939	3,885	3,652
500SEC/SL - 4939	1,875	1,795
500SL - 4973	0	31
560SE/SEL - 5491	13,494	13,318
560SEC/SL - 5491	20,186	16,483
200T - 1977 (124) St. Wagon	2,236	2,313
200TD - 1977 (124) St. Wagon.	1,680	1,176
200TE - 1996 (124) St. Wagon.	0	314
207D - 2350 St. Wagon	3,694	3,050
209D - 2938 St. Wagon	1,013	884
210 - 2276 St. Wagon	335	285
230 - 2276 FG St. Wagon	141	133
230TE - 2276 (124) St. Wagon.	9,025	11,136
250D - 2479 FG St. Wagon	383	423
250TD - 2479 (124) St. Wagon.	6,710	5,534
260E - 2548 FG St. Wagon	151	173
300TD - 2975 (124) St. Wagon.	3,022	2,700
300TE - 2975 (124) St. Wagon.	6,862	9,851
300TDT - 2975 St. Wagon	2,386	1,319
300TDT - 2975 (124) St. Wagon	297	552
307D - 2350 St. Wagon	268	308
309D - 2938 St. Wagon	480	439
310 - 2276 St. Wagon	176	193
B.M.W	442,776	463,651
316i - 1754	46,888	54,122
318i - 1754	49,021	50,991
320i - 1977	61,630	38,342
320it - 1977	0	7,245
320i - 1977 Cabriolet	2,425	7,378
320iS - 1990	11	2,419
M 3 - 2267	6,396	3,426
M 3 - 2267 Cabriolet	0	130
324D/tDt - 2426	25,061	14,458
325i - 2476	53,042	43,280
325it/ixt - 2476	0	7,997
325iX - 2476	10,327	5,494
325i - 2476 Cabriolet	24,249	13,637
325it - 2476 St. Wagon	16	0
325E - 2674	22,393	3,402
518i - 1754	7,172	0

EUROPEAN COMMUNITY-
PRODUCTION 1987-1988 (continued)

Passenger Cars by Country and Manufacturer

	Production 1987	Production 1988
B.M.W. (con't)		
520i - 1977	23,540	0
520i - 1976	90	51,210
524TD - 2426	8,585	14,200
525i - 2475	1,184	0
525i - 2476	68	45,132
Z 1 - 2476	0	58
525E - 2674	4,925	0
528i - 2769	2,922	0
528E - 2674	19,068	0
530i - 2965	76	12,279
535i - 3400	11,562	0
535i - 3406	1,845	28,097
628 - 2769	77	0
635 - 3400	5,615	3,666
730i - 2965	15,304	15,454
735i - 3406	33,237	19,698
735i - 3406 L	1,209	6,879
750i - 4953	1,266	3,463
750i - 4953 L	3,594	11,194
FORD	560,582	608,890
Escort - 1087	5,465	1,618
Escort - 1271	51,416	50,441
Escort - 1368	69,032	59,439
Escort - 1567	84,866	100,284
Escort - 1597 D	37,288	34,190
Escort T - 1087 St. Wagon	582	11
Escort T - 1271 St. Wagon	8,316	8,676
Escort T - 1368 St. Wagon	5,721	8,310
Escort T - 1567 . Wagon	3,648	5,514
Escort T - 1597 St. Wagon D	11,928	13,083
Orion - 1271	1,881	3,672
Orion - 1368	13,011	10,354
Orion - 1567	13,804	15,653
Orion - 1597 D	16,807	16,092
Fiesta - 935	22,305	11,605
Fiesta - 1087	77,437	120,899
Fiesta - 1368	8,989	14,680
Fiesta - 1597 D	19,968	28,406
Sierra - 2271	8,146	6,968
Scorpio - 1765	1,057	15
Scorpio - 1954	51,474	51,070
Scorpio - 2389	11,582	8,095
Scorpio - 2481 D	4,197	3,033
Scorpio - 2772	440	16
Scorpio - 2914	31,464	36,766
OPEL	915,532	895,504
Kadett - 1187	17,223	15,061
Kadett - 1187 St. Wagon	2,291	1,424
Kadett - 1281	215,216	183,496
Kadett - 1281 St. Wagon	33,365	37,573
Kadett TD - 1477	0	4,873
Kadett TD - 1477 St. Wagon	0	2,193
Kadett - 1587	119,579	182,798
Kadett - 1587 St. Wagon	20,763	30,754
Kadett - 1587 D	42,399	35,240
Kadett - 1587 St. Wagon D	23,640	21,451
Kadett D - 1688	0	31
Kadett D - 1688 St. Wagon	0	17
Kadett - 1771 St. Wagon	1,470	2,704

	Production 1987	Production 1988
OPEL (con't)		
Kadett - 1771	25,151	23,396
Kadett - 1984	35,804	41,488
Kadett - 1984 St. Wagon	900	5,976
Ascona - 1281	7,638	3,342
Ascona - 1587	89,215	48,273
Ascona - 1587 D	9,914	4,615
Ascona - 1771	19,240	9,650
Ascona - 1984	42,425	24,064
Manta - 1771	1,422	538
Manta - 1956	7,680	3,150
Rekord - 1956	0	1,896
Rekord - 2182	504	960
Omega - 1771	30,261	22,680
Omega - 1771 St. Wagon	7,717	5,325
Omega - 1984	98,664	89,417
Omega - 1984 St. Wagon	25,129	25,431
Omega - 2244 D/TD	13,581	9,220
Omega - 2244 D/TD St. Wagon	8,409	4,611
Omega - 2393	0	2,062
Omega - 2393 St. Wagon	0	916
Omega - 2935	6,620	2,939
Omega - 2935 St. Wagon	0	2,852
Senator - 2244 TD	2	0
Senator - 2461	1,835	2,349
Senator - 2935	9,675	12,235
Vectra - 1389	0	1,332
Vectra - 1587	0	22,446
Vectra - 1688 D	0	1,141
Vectra - 1771	0	3,267
Vectra - 1984	0	22,318
PORSCHE	48,520	25,969
944/944 - 2449 Turbo	18,965	3,428
944 - 2479 Turbo	0	1,797
928 - 4632 S	5,403	1,728
928 - 4957 S	0	1,935
924 - 2479 S	8,868	881
944 - 2681	0	2,994
944 - 2990 S Cabriolet	0	137
911 - 3292 Turbo	2,778	1,142
911 - 3125 Carrera CP	6,904	2,608
911 - 3125 Carrera TG Cabriolet	7,602	2,641
911 - 3164 Carrera CP/TG Cabriolet	0	5,396
911 - 3299 T	0	1,141
911 - 3600 Carrera	0	141
VOLKSWAGEN	1,393,220	1,372,035
Polo - 1085	39,991	53,340
Polo - 1085 Coupe	27,627	18,464
Polo - 1085 St (Derby)	3,376	151
Polo - 1263	14,345	16,491
Polo - 1263 St	3,660	127
Polo - 1263 Coupe	20,256	19,248
Polo - 1263 D	4,957	2,607
Polo - 1263 St D	236	6
Polo - 1263 Coupe D	1,690	282
Golf - 1085	1,015	1,950
Golf - 1263	185,169	177,167
Golf - 1577	181,685	194,833
Golf - 1577 Cabriolet	4,825	4,437

EUROPEAN COMMUNITY - PRODUCTION 1987-1988 (continued)

Passenger Cars by Country and Manufacturer

	Production 1987	Production 1988
VOLKSWAGEN (con't)		
Golf - 1570 D	226,731	161,454
Golf - 1760	195,860	237,418
Golf - 1760 Cabriolet	26,099	29,902
Jetta - 1085	0	181
Jetta - 1263	15,652	11,513
Jetta - 1577	38,104	36,100
Jetta - 1570	34,636	26,960
Jetta - 1760	95,508	89,409
Scirocco - 1577	4,685	2,503
Scirocco - 1760	18,258	11,103
Passat - 1263	68	0
Passat - 1263 Santana	7	0
Passat - 1577	9,984	957
Passat - 1577 Santana	1,402	23,875
Passat - 1760	16,648	1,604
Passat - 1760 Santana	13,866	101,041
Passat - 1570 D	11,295	1,470
Passat - 1570 Santana D	2,282	2,860
Passat - 1896 Santana	0	16
Passat - 1970	3,148	183
Passat - 1970 Santana	1,763	528
Passat - 2110	875	68
Passat - 2400	0	1
Passat - 2119 Santana	5,350	0
Passat Variant - 1263	252	0
Passat Variant - 1577	25,756	17,057
Passat Variant - 1570 D	38,010	10,127
Passat Variant - 1760	38,241	50,333
Passat Variant - 1896	0	19
Passat Variant - 1970	3,551	578
Passat Variant - 2110	9,805	1,300
Corrado - 1760	70	3,206
Caravelle - 1570 (Minibus) D	9,082	6,655
Caravelle - 1695 (Minibus) D	786	1,655
Caravelle - 1888 (Minibus)	2,823	2,699
Caravelle - 2119 (Minibus)	13,558	9,831
Transporter - Kombi - 1586 D	20,055	15,803
Transporter - Kombi - 1695 D	3,770	7,441
Transporter - Kombi - 1888	5,544	4,630
LT - Kombi - 2119	7,910	9,452
LT - Kombi - 2366 D	2,250	2,141
LT - Kombi - 2384	247	233
Ambulances - 1586 D	202	116
Ambulances - 1695 D	10	22
Ambulances - 1888	219	205
Ambulances - 2119	226	283
Total German Passenger Cars	4,373,629	4,346,283
V.D.A.		
BELGIUM		
FORD	276,005	324,908
Sierra 1300	299	-
Sierra 1600	37,079	33,596
Sierra 1600 St. Wagon	7,587	10,180
Sierra 1800	46,901	51,859
Sierra 1800 St. Wagon	8,825	16,509
Sierra 2000	109,458	135,713
Sierra 2000 St. Wagon	20,381	33,921

	Production 1987	Production 1988
FORD (con't)		
Sierra 2300	28,436	26,526
Sierra 2300 St. Wagon	10,720	11,144
Sierra XR4	6,319	4,297
Sierra 4x4	0	1,163
Total Belgium Passenger Cars	276,005	324,908
F.E.B.I.A.C.		
GREAT BRITAIN		
ROVER GROUP	471,504	474,687
Honda Ballade	3,999	3,775
Honda Legend	2,659	1,269
Maestro	44,674	47,733
Metro	158,098	140,931
Mini	37,217	36,545
Montego	73,447	79,487
Rover 200	76,278	92,192
Rover 800	54,354	48,734
Land/Range Rover	20,778	24,021
FORD	386,698	375,542
Fiesta	106,145	93,781
Escort	122,882	119,487
Orion	62,138	61,188
Sierra	95,533	101,086
JAGUAR/DAIMLER	47,960	51,939
Daimler	3,788	10,775
Double Six	1,092	1,351
DS 420	176	154
Sovereign	4,290	4,265
XJ6	28,848	25,043
XJS	9,766	10,351
PEUGEOT-TALBOT-U.K	45,549	82,326
Arrow	2,592	0
309	41,164	30,988
405	1,793	51,338
VAUXHALL	183,857	176,489
Astra	77,417	72,723
Cavalier	94,520	87,121
Belmont	11,920	16,645
ASTON MARTIN	222	214
Lagonda	15	34
V8	22	16
Vantage	34	43
Volante	115	112
Zagato	36	9
CARBODIES (Taxis)	2,128	2,332
LOTUS	798	1,336
Esprit	462	1,090
Excel	336	246
M.C.W.	302	909

EUROPEAN COMMUNITY-PRODUCTION 1987-1988 (continued)

Passenger Cars by Country and Manufacturer

	Production 1987	Production 1988
NISSAN (U.K.)	0	56,541
Bluebird	0	56,541
PANTHER (Kallista)	209	229
RELIANT	225	206
SS1	225	206
ROLLS-ROYCE/BENTLEY	2,570	2,968
Bentley	685	930
Corniche/Camargue	202	185
Mulsanne	220	190
Spirit/Phantom	1,463	1,663
T.V.R.	550	701
280	76	5
350	239	92
390	73	51
400	0	15
420	25	19
450	0	4
S Convertible	137	515
OTHERS	413	416
Total Great Britain Passenger Cars	1,142,985	1,226,835

SMMT

SPAIN

	Production 1987	Production 1988
CITROEN	112,985	110,925
AX 11 RE	0	17,978
AX 11 TRE	22,288	24,395
AX 14 TRS	7,745	12,186
AX 14 TZS	8,201	7,752
AX GT	1,195	10,676
AX 14 D/RD/TRD	0	2,420
Visa Special	8,428	535
Visa Club	3,026	0
Visa 11E	3,734	99
Visa 11RE	11,478	703
Visa Challenger	1,730	0
Visa 14 TRS	1,110	0
Visa GTi	1,343	185
Visa 17 D	7,184	3,234
Visa 17 D Challenger	887	6
Visa 17 RD	7,002	1,873
BX Base	5,063	0
BX 14E	2,057	4,911
BX 14 TRE	5,048	4,684
BX 16 TRS/RS	1,319	1,935
BX Athena	2,433	4,163
BX 19 TRS/Athena	232	2,807
BX 19 GTi	4,170	3,721
BX 17 D/TRD	2,792	4,347
BX 19 D	1,302	943
CITROEN (con't)		
BX 19 TRD	2,326	1,772
Peugeot 505 GR	110	0
Peugeot 505 SR	121	0
Peugeot 505 GRD	189	0
Peugeot 505 SRDT	119	0
Peugeot 505 GL	67	0
Peugeot 505 GLD	152	0
Peugeot 505 GTDT	287	0
Peugeot 505 GTi	67	0
FASA-RENAULT	237,736	253,953
4 TL	27,991	17,650
S5 C	13,083	2,083
S5 TL	11,736	7,617
S5 GTL	23,913	29,447
S5 GTS	4,527	4,077
S5 GT Turbo	5,312	5,056
S5 GTD	2,890	1,841
S5 GTX	617	6,924
S5 Five	0	44,857
S5 Bacara	0	823
9 GTC	814	1,050
9 GTL	6,111	7,536
9 TSE	2,947	2,769
9 TXE	2,702	1,169
9 GTD	3,008	2,153
9 Broadway	0	1,445
11 GTC	376	530
11 GTX	2,622	904
11 Turbo	1,498	763
11 GTL	21,359	8,151
11 TSE	17,182	12,982
11 TXE	13,045	5,515
11 GTD	7,641	4,745
11 Broadway	0	13,196
19 GTS	0	6,561
19 GTX	0	3,962
19 TSE	0	3,960
19 TXE	0	4,154
19 GTD	0	96
21 GTS	25,997	17,158
21 TXE	24,563	15,229
21 GTD	17,403	4,221
21 TDX	399	4,776
21 TS	0	4,511
21 Ti	0	8,042
FORD	263,382	266,565
Fiesta C	94,722	82,245
Fiesta CL	16,931	18,962
Fiesta Ghia	12,516	11,626
XR2	27,608	25,896
Escort B/C	631	830
Escort L/CL	39,394	50,064
Escort Ghia	19,147	17,032
Orion CL	11,792	20,124
Orion Ghia	40,641	39,786

EUROPEAN COMMUNITY - PRODUCTION 1987-1988 (continued)

Passenger Cars by Country and Manufacturer

	PRODUCTION	
	1987	1988
GENERAL MOTORS	294,090	354,208
Corsa City	8,714	24,148
Corsa LS	166,434	225,431
Corsa GL	33,032	44,485
Corsa GLS	2,673	0
Corsa GT	16,688	23,116
Corsa TR LS	27,259	0
Corsa TR GL	9,649	0
Corsa TR GLS	3,559	0
Corsa GSi	0	8,853
Kadett LS	5,401	17,505
Kadett GL	16,760	10,670
Kadett GLS	3,921	0
PEUGEOT-TALBOT	107,960	105,722
Horizon LS	15	0
Horizon GL	1	0
Horizon GT	710	0
Horizon EXD/GTD	303	0
205 GL	4,696	4,826
205 GR	11,999	12,913
205 GT	4,765	4,052
205 GTX	6,417	4,999
205 SR	5,224	3,590
205 XE	1,136	874
205 XL	3,717	4,977
205 XR	7,180	6,780
205 GLD	3,430	3,420
205 GRD	7,472	4,945
205 SRD	6,134	2,894
205 XLD	3,219	3,126
205 XRD	6,593	3,783
205 Lacoste	2,750	2,044
205 XS/GTi	0	1,370
205 Open	4,538	343
205 Open D	2,341	0
205 Junior	1,722	17,697
309 GL	3,706	3,125
309 GLD	1,326	4,161
309 SR	9,579	4,490
309 GR	3,505	4,439
309 GT	2,476	1,927
309 SRD	3,006	5,147
SEAT	386,421	406,594
Panda	10	0
Marbella	55,151	70,227
Ibiza 1.21	109,753	128,002
Ibiza 1.51	34,619	54,760
Ibiza D	16,343	9,262
Ronda 1.21	31	0
Ronda 1.51	29	0
Ronda D	8	0
Malaga G	30,181	34,319
Malaga D	7,136	4,806
Malaga CKD	1,920	144
VW Polo 40	70,974	44,905
VW Polo 55	31,100	9,339
VW Polo Diesel	13,946	10,622
VW Polo Classic G	0	14,953

	PRODUCTION	
	1987	1988
SEAT (con't)		
VW Polo Classic D	0	154
VW Polo Coupe	0	23,972
VW Passat G	7,620	395
VW Passat D	2,870	273
VW Santana G	3,341	281
VW Santana D	1,389	180
Total Spain Passenger Cars	1,402,574	1,497,967
A.N.F.A.C.		
FRANCE		
CITROEN	666,006	681,333
2 CV 6	43,255	22,717
Visa 650	11,273	535
Visa 950	4,025	99
Visa 1124	15,676	799
Visa 1360	1,278	0
Visa 1580	1,175	185
Visa 1768 Diesel	11,909	3,425
AX - 954	92,219	123,431
AX - 1124	90,198	106,152
AX - 1300	3,738	4,411
AX - 1360	42,609	58,916
AX - 1360 D	-	19,072
C15 St. Wagon 1118	459	619
C15 St. Wagon 1124	1,211	94
C15 St. Wagon 1294	0	1,448
C15 St. Wagon 1360	0	246
C15 St. Wagon 1768 Diesel	18,882	21,874
BX - 1124	8,590	8,108
BX - 1360	71,825	65,288
BX - 1580	71,666	70,696
BX - 1905	38,399	39,853
BX - 1768 Diesel	23,390	11,915
BX - 1769 D	26	47,599
BX - 1905 Diesel	78,659	49,930
BX - 2141	30	0
CX 2000	3,631	1,912
CX 2200	3,952	3,353
CX 2500	7,697	4,451
CX 2500 Diesel	20,234	14,205
PEUGEOT	1,010,128	1,157,695
104	20,201	5,205
205 - 954	74,210	96,642
205 - 1118	6,348	8,127
205 - 1124	104,988	108,326
205 - 1204	8,939	0
205 - 1294	994	26,638
205 - 1360	122,723	125,095
205 - 1442	9,293	4,313
205 - 1580	47,942	29,264
205 - 1592	0	4,457
205 - 1769 Diesel	110,253	101,618
205 - 1905	29,661	29,191
205 - 1905 D	1	870

EUROPEAN COMMUNITY-PRODUCTION 1987-1988 (continued)

Passenger Cars by Country and Manufacturer

	PRODUCTION	
	1987	1988
PEUGEOT (con't)		
305 - 1290	2,496	0
305 - 1472	4,601	421
305 - 1580	16,257	6,405
305 - 1769 Diesel	1,449	226
305 - 1905	5,892	3,168
305 - 1905 Diesel	10,087	5,954
309 - 1118	38,637	24,681
309 - 1294	62,682	68,141
309 - 1442	8,642	10,504
309 - 1580	62,161	43,327
309 - 1592	815	4,544
309 - 1905	30,637	20,683
309 - 1769 Diesel	6,958	2,107
309 - 1905 Diesel	61,695	61,291
405 - 1360	2,859	9,347
405 - 1580	41,011	103,061
405 - 1769 Diesel	35	28,929
405 - 1905	44,765	115,268
405 - 1905 Diesel	902	54,241
504 - 1618	600	0
504 - 1796	600	8,832
504 - 1971	431	48
504 - 2304 Diesel	1,565	1,512
505 - 1796	8,371	3,562
505 - 1971	19,343	18,562
505 - 1995	64	130
505 - 2155	2,045	532
505 - 2165	12,279	6,809
505 - 2849	3,117	1,593
505 - 2498 Diesel	23,579	14,071
RENAULT	1,375,696	1,384,959
R4 - 845	2,186	589
R4 - 956	30,858	8,257
R4 - 1108	27,892	49,521
R5 - 956	39,199	25,325
R5 - 1108	206,377	196,380
R5 - 1237	69,385	106,680
R5 - 1397	91,606	89,419
R5 - 1595 Diesel	37,906	39,766
R5 - 1721	18,322	23,717
Express - 1108	8,889	7,741
Express - 1397	16,676	27,087
Express - 1595 Diesel	22,774	26,322
R9 - 1108	3,725	3,545
R9 - 1237	17,539	13,695
R9 - 1397	50,805	25,246
R9 - 1595 Diesel	15,290	7,319
R9 - 1721	22,171	11,688
R11 - 1108	0	231
R11 - 1237	18,752	26,483
R11 - 1397	83,414	65,812
R11 - 1595 Diesel	36,329	26,730
R11 - 1721	63,836	27,680
Fuego - 1995	834	892
R18 - 1995	3,114	2,938
R19 - 1237	0	5,043
R19 - 1390	0	49,032
R19 - 1397	0	10,848
R19 - 1721	0	30,775

	PRODUCTION	
	1987	1988
RENAULT (con't)		
R19 - 1764	0	54
R19 - 1870 D	0	16,567
R21 - 1397	0	5,412
R21 - 1721	177,876	160,066
R21 - 1965	3,691	4,262
R21 - 1995	61,659	54,630
R21 - 2165	30,166	15,502
R21 - 2975	39	151
R21 - 2068 Diesel	94,353	83,765
R25 - 1995	41,474	36,390
R25 - 2165	23,629	26,966
R25 - 2458	2,185	1,947
R25 - 2664	3,473	1,668
R25 - 2850	2,150	6,627
R25 - 2068 Diesel	22,958	29,847
Espace - 1995	10,910	14,217
Espace - 2165	2,865	6,243
Espace - 2068 Diesel	9,173	10,628
Alpine - 2458	1,216	1,256
Total French Passenger Cars	3,051,830	3,223,987
ITALY		
ALFA ROMEO	192,017	229,003
1300	450	811
1500	2,400	0
Sprint 1700	663	4,212
Alfa 33 - 1200	1,136	956
Alfa 33 - 1300	39,516	43,384
Alfa 33 - 1500	41,699	27,701
Alfa 33 - 1700	19,064	27,244
Alfa 33 - 1800	6,691	0
Alfa 33 - 1800 Diesel	3,426	8,074
Alfa 75 - 1600	17,151	20,259
Alfa 75 - 1800	14,154	17,095
Alfa 75 - 2000	17,101	19,473
Alfa 75 - 2000 Diesel	11,467	9,851
Alfa 75 - 2400 Diesel	0	1,064
Alfa 75 - 2500	1,445	1,572
Alfa 75 - 3000	3,157	3,370
Alfa 90 - 1800	692	0
Alfa 90 - 2000	1,019	0
Alfa 90 - 2400 Diesel	1,530	0
Alfa 90 - 2500	164	0
Spider 1600/2000	4,647	4,171
Alfa 164 - 2000	2,355	24,828
Alfa 164 - 2500 Diesel	1,520	9,124
Alfa 164 - 3000	445	5,814
Alfa 6 2000/2500	8	0
Alfa 6 2500 Diesel	117	0
AUTOBIANCHI	109,619	132,151
Y 10 - 1000	106,175	129,759
Y 10 - 1050	3,444	1,769
Y 10 - 1300	0	623

EUROPEAN COMMUNITY - PRODUCTION 1987-1988 (continued)

Passenger Cars by Country and Manufacturer

	PRODUCTION	
	1987	1988
DE TOMASO	48	16
FERRARI	3,902	3,996
412	170	93
208 GTB/GTS Turbo	418	386
328 GTB/GTS	1,749	1,877
Mondial	542	503
Testarossa	1,023	1,076
F 40	0	61
FIAT	1,228,279	1,372,665
Panda 750-770	210,420	245,271
Panda 1000	77,316	74,876
Panda 1300 Diesel	4,533	3,571
Uno 903	91,766	88,532
Uno 1000	250,217	255,340
Uno 1100	118,332	105,392
Uno 1300	55,422	42,243
Uno 1300 Diesel	114,198	54,816
Uno 1500	33,797	25,240
Uno 1700 Diesel	18,528	8,698
X 1/9 Bertone	1,557	1,651
Ritmo 1100	17,341	0
Ritmo 1300	6,267	0
Ritmo 1500	4,284	0
Ritmo 1600	1,934	0
Ritmo 1700 Diesel	8,033	0
Ritmo 1930 Diesel	4,022	0
Ritmo 2000	878	0
Tipo 1100	5,098	61,924
Tipo 1400	4,882	143,456
Tipo 1600	789	39,597
Tipo 1700 Diesel	1,121	37,189
Tipo 1930 Diesel	143	27,177
Croma 1600	3,171	4,084
Croma 2000	40,070	51,153
Croma 2500 Diesel	20,981	20,894
Regata 1100	854	189
Regata 1300	57,134	37,375
Regata 1500	14,158	16,657
Regata 1600	22,910	12,693
Regata 1700 Diesel	13,181	3,932
Regata 1714 Diesel	0	1,230
Regata 1900 Diesel	24,942	5,237
Regata 1930 Diesel	0	4,248
INNOCENTI MILANO	10,443	10,392
500	846	7,867
3C	0	49
2C - 650	2,947	0
Mini Matic	46	0
Mini Diesel	354	26
3C	1,555	0
990	4,695	2,072
990 D	0	378

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

	PRODUCTION	
	1987	1988
LAMBORGHINI	313	284
Countach	205	214
Jalpa	36	29
LM Jeep	72	41
LANCIA	164,567	132,626
Delta 1100	760	627
Delta 1300	19,829	19,558
Delta 1500	184	74
Delta 1600	10,928	12,793
Delta 1930 Diesel	8,347	4,085
Delta 2000	2,653	7,092
Prisma 1300	13,290	5,871
Prisma 1500	6,434	12,984
Prisma 1600	27,141	15,172
Prisma 1930 Diesel	16,119	8,687
Prisma 2000	1,609	1,133
Thema 2000	31,141	27,247
Thema 2500 Diesel	22,196	15,598
Thema 2800	1,462	721
Thema 3000	2,474	984
MASERATI	3,658	3,001
330 - 4900	12	23
Biturbo 2000	2,101	1,867
Biturbo 2500	1,523	481
Biturbo 2800	22	630
RAYTON FISSORE	447	179
Magnum	57	13
Magnum Diesel	390	166
Total Italian Passenger Cars	1,713,300	1,884,313

A.N.F.I.A.

THE NETHERLANDS

VOLVO	125,247	119,786
340 - 1400 B	41,658	28,910
340 - 1600 D	7,726	4,622
340 - 1700 B	41,510	29,221
360 - 2000 B	29,044	21,421
440 - 1700 B	0	19,668
480 - 1700 B	5,309	15,944
Total Dutch Passenger Cars	125,247	119,786

R.A.I.

TOTAL EUROPEAN COMMUNITY	12,085,570	12,624,079

EUROPEAN COMMUNITY - PRODUCTION 1973-1988

Passenger Cars by Cylinder Capacity - Selected Countries

	Less than 1,000 cm3	%	Between 1,000 - 1,500 cm3	%	Over 1,500 cm3	%	TOTAL
FRANCE							
1973.......	874,599	31	1,369,297	48	622,832	21	2,866,728
1974.......	1,088,550	40	1,126,229	42	484,006	18	2,698,785
1975.......	920,114	36	1,082,729	43	543,311	21	2,546,154
1976.......	845,844	28	1,447,268	49	686,447	23	2,979,559
1977.......	873,237	28	1,554,775	50	664,427	22	3,092,439
1978.......	709,459	23	1,694,838	54	707,083	23	3,111,380
1979.......	597,338	18	1,817,274	56	805,782	26	3,220,394
1980.......	466,303	16	1,688,977	57	783,301	27	2,938,581
1981.......	433,101	17	1,397,194	53	781,569	30	2,611,864
1982.......	396,954	14	1,623,951	59	756,220	27	2,777,125
1983.......	297,349	10	1,777,283	60	886,191	30	2,960,823
1984.......	227,008	8	1,409,648	52	1,076,633	40	2,713,289
1985.......	273,651	11	1,274,064	48	1,084,651	41	2,632,366
1986.......	269,131	10	1,165,756	42	1,338,207	48	2,773,094
1987.......	297,225	10	1,224,047	40	1,530,558	50	3,051,830
1988.......	277,595	9	1,338,126	41	1,608,266	50	3,223,987
GERMANY, WEST							
1973.......	35,026	1	1,203,998	33	2,410,856	66	3,649,880
1974.......	42,783	2	1,238,074	44	1,558,739	54	2,839,596
1975.......	124,978	4	1,211,864	42	1,570,977	54	2,907,819
1976.......	233,029	7	968,975	27	2,344,896	66	3,546,900
1977.......	175,029	5	1,092,525	29	2,522,990	66	3,790,544
1978.......	157,607	4	1,260,403	32	2,472,166	64	3,890,176
1979.......	161,281	4	1,234,395	31	2,536,880	65	3,932,556
1980.......	139,136	4	1,251,148	35	2,130,650	61	3,520,934
1981.......	97,843	3	1,101,877	31	2,378,087	66	3,577,807
1982.......	66,906	2	1,144,951	30	2,549,579	68	3,761,436
1983.......	53,337	1	1,084,852	28	2,739,452	70	3,877,641
1984.......	52,176	1	883,356	23	2,854,632	75	3,790,164
1985.......	25,542	1	916,467	22	3,224,677	77	4,166,686
1986.......	47,884	1	854,189	20	3,408,755	79	4,310,828
1987.......	22,305	1	835,848	19	3,515,476	80	4,373,629
1988.......	11,605	0.3	808,921	19	3,525,757	81	4,346,283
ITALY							
1973.......	839,236	46	727,922	[illegible]	256,175	14	1,823,333
1974.......	781,041	48	590,394	36	259,251	16	1,630,686
1975.......	590,529	44	477,105	35	280,910	21	1,348,544
1976.......	581,811	40	565,279	38	324,218	22	1,471,308
1977.......	553,072	38	564,735	39	322,663	23	1,440,470
1978.......	496,432	33	627,051	41	385,117	26	1,508,600
1979.......	400,210	27	708,353	48	372,428	25	1,480,991
1980.......	426,198	29	621,137	43	397,886	28	1,445,221
1981.......	433,963	35	491,798	39	331,579	26	1,257,340
1982.......	454,350	35	472,287	36	370,714	29	1,297,351
1983.......	477,396	34	598,940	43	319,195	23	1,395,531
1984.......	442,691	31	671,115	47	325,477	23	1,439,283
1985.......	446,867	32	640,299	46	301,990	22	1,389,156
1986.......	658,087	40	603,641	37	390,724	23	1,652,452
1987.......	746,337	44	567,006	33	399,957	23	1,713,300
1988.......	804,170	43	606,872	32	473,271	25	1,884,313
UNITED KINGDOM							
1973.......	234,014	13	907,965	52	605,342	35	1,747,321
1974.......	205,106	13	784,379	51	544,634	36	1,534,119
1975.......	165,164	13	649,062	51	453,469	36	1,267,695
1976.......	134,748	10	736,020	55	462,681	35	1,333,449
1977.......	146,900	11	725,463	55	455,457	34	1,327,820
1978.......	145,271	12	696,658	57	381,020	31	1,222,949
1979.......	127,157	12	616,105	57	327,190	31	1,070,452
1980.......	156,735	17	521,933	56	245,076	27	923,744
1981.......	229,189	24	526,065	55	198,983	21	954,237
1982.......	197,153	22	547,676	62	142,855	16	887,684
1983.......	193,448	18	723,289	69	127,244	12	1,043,981
1984.......	161,554	18	637,868	70	109,154	12	908,576
1985.......	183,383	18	694,876	66	169,714	16	1,047,973
1986.......	162,090	16	665,093	65	191,779	19	1,018,962
1987.......	153,214	13	718,046	63	271,423	24	1,142,683
1988.......	129,446	11	764,283	62	333,106	27	1,226,835

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

WESTERN EUROPE - PRODUCTION 1987-1988

Passenger Cars by Manufacturer

	1988	% of Total	1987	% of Total
VAG/SEAT	2,205,091	17.4	2,196,875	18.0
Fiat/Lancia/Alfa	1,864,794	14.7	1,692,932	13.9
PSA	1,841,900	14.5	1,685,012	13.8
Renault	1,600,792	12.6	1,576,597	12.9
Ford	1,576,366	12.4	1,487,683	12.2
GM/Opel/Vauxhall	1,398,026	11.0	1,367,397	11.2
Mercedes Benz	553,772	4.4	595,765	4.9
Rover	474,687	3.7	468,845	3.8
BMW	463,651	3.7	442,776	3.6
Volvo	406,341	3.2	422,912	3.5
Saab	120,562	1.0	134,112	1.1
Nissan	56,541	0.4	0	0.0
Jaguar	51,939	0.4	47,960	0.4
Porsche	25,969	0.2	48,520	0.4
Innocenti	10,392	0.1	10,443	0.1
Ferrari	3,996	0.0	3,902	0.0
Maserati	3,001	0.0	3,658	0.0
Rolls Royce	2,968	0.0	2,570	0.0
Bertone	1,651	0.0	1,557	0.0
Lotus	1,336	0.0	798	0.0
Others	5,486	0.0	4,857	0.0
TOTAL	12,669,261	100.0	12,195,171	100.0

Trucks Over 3.5 Ton Gross Vehicle Weight

Mercedes-Benz	101,360	25.6	91,748	26.5
Iveco/Ford	82,169	20.8	69,811	20.1
Renault RVI	53,367	13.5	44,641	12.9
Volvo	40,491	10.2	35,399	10.2
Leyland Daf	33,135	8.4	28,765	8.3
Scania	27,926	7.1	27,261	7.9
MAN	22,754	5.8	21,023	6.1
Enasa/Pegaso	11,099	2.8	9,517	2.7
AWD	5,762	1.5	1,747	0.5
Motor Iberica	5,230	1.3	4,299	1.2
ERF	4,222	1.1	2,955	0.9
Seddon Atkinson	2,430	0.6	1,861	0.5
Volkswagen	2,321	0.6	2,400	0.7
Foden	1,669	0.4	829	0.2
Dennis	478	0.1	542	0.2
Terberg	306	0.1	117	0.0
Faun	183	0.0	140	0.0
DSV	105	0.0	0	0.0
Shelvoke	97	0.0	115	0.0
Ginaf	67	0.0	66	0.0
Sovam	18	0.0	19	0.0
GM/Bedford	0	0.0	3,508	1.0
FTF	0	0.0	16	0.0
TOTAL	395,189	100.0	346,779	100.0

AUTOMOTIVE INDUSTRY DATA LTD.

WESTERN EUROPE - NEW REGISTRATIONS 1987-1988

Passenger Cars by Manufacturer

	1988	1987
VAG..............	1,937,383	1,855,271
Fiat Group......	1,929,260	1,759,139
PSA.............	1,677,713	1,503,081
Ford............	1,465,121	1,476,274
Opel/GM.........	1,358,617	1,313,871
Renault.........	1,313,474	1,313,894
Rover Group.....	446,268	416,144
Mercedes Benz...	441,823	435,430
Nissan..........	379,806	363,638
BMW.............	354,446	295,829
Toyota..........	352,846	349,619
Volvo...........	267,332	267,367
Mazda...........	248,501	236,149
Mitsubishi......	157,975	150,919
Honda...........	139,211	128,981

	1988	1987
Lada............	117,844	123,980
Suzuki..........	87,273	81,147
Saab............	66,095	69,548
Subaru..........	50,938	55,479
Daihatsu........	35,457	37,472
Skoda...........	33,717	37,259
Jaguar..........	21,856	17,364
Porsche.........	15,550	14,377
Isuzu...........	14,781	9,800
FSO.............	9,087	2,925
Proton..........	189	0
Others..........	81,703	77,716
TOTAL..........	13,003,866	12,392,673

Passenger Cars by Country

	1988	1987	% Change 1988/1987
Austria.........	253,072	243,221	4.1
Belgium.........	427,172	406,239	5.2
Denmark.........	88,603	124,097	-28.6
Ireland.........	60,788	54,219	12.1
Finland.........	173,519	151,432	14.6
France..........	2,217,149	2,105,180	5.3
Germany.........	2,807,939	2,915,854	-3.7
Greece..........	57,666	50,501	14.2
Italy...........	2,184,324	1,976,537	10.5
Luxembourg......	30,722	29,805	3.1
Netherlands.....	482,617	555,743	-13.2
Norway..........	67,822	115,097	-41.1
Portugal........	227,064	129,243	75.7
Spain...........	1,046,466	902,760	15.9
Sweden..........	343,963	315,950	8.9
Switzerland.....	319,406	303,302	5.3
United Kingdom..	2,215,574	2,013,693	10.0
TOTAL...........	13,003,866	12,392,673	4.9

AUTOMOTIVE INDUSTRY DATA LTD.

WESTERN EUROPE - NEW REGISTRATIONS 1988

Japanese Passenger Cars by Country and Manufacturer

	Daihatsu	Honda	Isuzu	Mazda	Mitsubishi	Nissan	Subaru	Suzuki	Toyota	Total	% Japanese
Austria............	2,162	7,825	259	23,359	10,319	11,583	3,081	5,946	19,353	83,887	33.1
Belgium............	2,843	8,704	219	9,743	9,643	20,695	3,070	4,319	30,299	89,535	21.0
Denmark............	1,283	1,619	5	9,251	1,417	4,621	384	386	10,172	29,088	32.8
Finland............	434	5,870	0	10,109	9,021	18,304	1,986	1,282	24,749	71,755	41.4
France.............	0	9,854	0	17,853	3,518	18,765	0	1,034	14,968	65,992	3.0
Germany West......	11,946	43,418	7,827	91,508	62,368	81,733	14,031	27,641	85,289	425,761	15.2
Greece.............	27	1,480	130	574	574	8,889	307	1,563	8,884	22,428	38.9
Ireland............	785	1,147	615	2,304	2,288	7,645	691	773	10,525	26,773	44.0
Italy..............	884	1,067	223	76	4,230	594	1,006	9,545	2,265	19,890	0.9
The Netherlands...	7,715	12,709	0	23,546	14,050	26,713	4,952	18,449	25,705	133,839	27.7
Norway.............	301	2,241	73	6,181	2,974	4,190	1,262	394	9,050	26,666	39.3
Portugal..........	1	973	0	510	998	4,648	283	331	10,050	17,794	7.8
Spain..............	12	749	8	627	882	2,474	75	1,303	2,994	9,124	0.9
Sweden.............	1,298	5,819	518	19,909	8,339	20,348	1,786	3,769	26,057	87,824	25.5
Switzerland.......	1,781	8,387	1,450	11,332	14,838	12,908	12,887	4,748	31,337	99,478	31.1
United Kingdom....	3,838	26,714	3,454	21,005	12,397	134,724	4,877	5,705	39,853	252,867	11.4

VARIOUS OVERSEAS SOURCES

EUROPE - NEW REGISTRATIONS, SALES 1970-1988

New Passenger Car Sales by European Subsidiaries of United States Manufacturers - Selected Countries (Shown as Percentage of New Registrations)

	France	West Germany	Sweden	United Kingdom	Total of 4 Countries
1970......	16.88	37.47	18.59	47.95	33.36
1971......	17.53	37.20	18.87	42.57	32.17
1972......	18.48	38.40	18.68	45.85	34.01
1973......	16.45	35.66	17.60	42.96	31.16
1974......	14.71	30.90	16.34	41.46	27.73
1975......	14.09	34.47	17.69	37.88	28.37
1976......	17.67	37.51	20.01	41.81	31.13
1977......	16.65	35.87	20.06	42.05	30.68
1978......	16.91	35.21	19.97	41.32	30.69
1979......	5.88	29.79	20.88	36.44	24.01
1980......	5.40	27.07	17.46	39.42	23.12
1981......	7.38	27.98	19.64	39.50	24.17
1982......	8.96	29.45	20.41	42.18	25.34
1983......	9.34	30.34	19.53	43.54	26.17
1984......	12.21	29.00	20.58	44.00	28.14
1985......	12.47	26.14	21.04	43.06	27.03
1986......	11.73	25.39	20.10	42.49	26.07
1987......	11.43	25.89	20.79	42.26	26.01
1988......	11.31	25.39	19.12	40.05	25.47

VARIOUS OVERSEAS SOURCES

New Japanese Passenger Car Registrations in Western Europe (In Thousands)

	Total	Japanese Imports	% of Total	Nissan	Toyota	Mazda
1973......	8,787	341	3.9	143	140	44
1974......	7,537	319	4.2	141	116	48
1975......	7,779	434	5.6	170	150	78
1976......	8,844	538	6.1	180	177	105
1977......	9,299	624	6.7	190	186	130
1978......	9,479	638	6.7	200	185	101
1979......	9,843	750	7.6	236	176	150
1980......	9,552	995	10.4	274	254	165
1981......	9,330	936	10.0	260	204	173
1982......	9,493	950	10.0	270	205	175
1983......	9,928	1,048	10.6	289	234	211
1984......	9,655	1,037	10.7	283	226	199
1985......	10,525	1,122	10.7	298	271	202
1986......	11,547	1,345	11.7	338	334	239
1987......	12,393	1,413	11.4	364	350	236
1988......	13,004	1,467	11.3	380	353	249

VARIOUS OVERSEAS SOURCES

FINLAND - REGISTRATIONS 1950-1988

New Registrations by Type

	Cars	Vans	Trucks	Buses	Other Auto-mobiles	TOTAL
1960.....	23,550	9,130	7,431	653	198	40,962
1961.....	27,790	20,859	6,409	715	258	56,031
1962.....	41,002	15,789	6,244	726	274	64,035
1963.....	52,225	5,020	4,979	681	254	63,159
1964.....	82,106	6,880	5,555	596	312	95,449
1965.....	100,129	8,131	7,470	704	386	116,820
1966.....	78,929	9,838	7,607	657	354	97,385
1967.....	65,836	14,391	5,773	715	328	87,043
1968.....	48,444	5,356	4,344	706	264	59,114
1969.....	84,542	10,428	5,360	629	317	101,278
1970.....	92,104	16,983	5,322	726	336	115,471
1971.....	75,320	15,390	4,835	644	381	96,570
1972.....	101,398	5,497	4,844	780	425	112,944
1973.....	118,649	6,510	5,230	830	425	131,644
1974.....	96,633	7,188	5,310	791	500	110,422
1975.....	117,819	7,207	5,398	812	585	131,621
1976.....	92,707	8,241	4,726	914	545	107,133
1977.....	90,546	8,261	4,053	628	373	103,861
1978.....	81,175	6,905	3,987	614	344	93,025
1979.....	100,132	8,199	4,487	589	346	113,755
1980.....	103,760	11,594	5,083	641	565	121,623
1981.....	105,629	12,898	4,816	556	522	124,421
1982.....	128,761	13,498	4,176	535	560	147,530
1983.....	120,174	13,463	4,093	596	616	138,942
1984.....	127,655	13,826	3,856	482	593	146,412
1985.....	138,976	13,931	3,676	471	616	157,670
1986.....	144,021	15,266	3,772	490	712	164,261
1987.....	152,327	17,442	4,096	550	1,202	175,617
1988.....	174,479	21,602	4,252	570	1,647	202,550

Total Registrations by Type

1950.....	26,814	3,299	26,512	3,539	1,092	61,256
1951.....	36,231	5,394	29,828	3,603	1,150	76,206
1952.....	52,619	8,208	35,006	4,124	1,295	101,252
1953.....	59,216	9,257	34,412	4,009	1,286	108,180
1954.....	70,795	9,958	34,336	4,189	1,409	120,687
1955.....	85,448	11,852	38,259	4,458	1,559	141,576
1956.....	102,961	15,297	42,509	4,522	1,798	167,087
1957.....	122,075	12,691	42,109	4,925	2,013	183,813
1958.....	139,704	10,364	42,946	5,115	1,959	200,088
1959.....	162,968	11,731	45,216	5,409	2,102	227,426
1960.....	183,409	19,751	45,839	5,778	2,115	256,892
1961.....	219,148	27,978	45,781	6,199	2,480	301,586
1962.....	263,033	32,504	45,248	6,503	2,600	349,888
1963.....	305,444	34,482	44,292	6,844	2,858	393,920
1964.....	375,829	33,472	45,143	6,887	2,924	464,255
1965.....	454,291	36,583	44,512	6,979	3,276	545,641
1966.....	505,926	40,728	44,495	7,158	3,785	602,092
1967.....	551,198	48,761	44,161	7,426	4,211	655,757
1968.....	580,747	48,369	44,264	7,660	4,435	685,475
1969.....	643,057	51,825	45,210	7,861	4,743	752,696
1970.....	711,968	56,707	46,195	8,116	5,024	828,010
1971.....	752,915	67,071	46,572	8,246	5,252	880,056
1972.....	818,044	68,632	47,472	8,363	5,395	947,906
1973.....	894,104	71,170	48,728	8,429	5,689	1,028,120
1974.....	936,681	74,420	50,477	8,592	6,038	1,076,208
1975.....	996,284	77,546	50,905	8,651	6,581	1,139,967
1976.....	1,032,884	81,792	50,887	8,841	7,069	1,181,473
1977.....	1,075,399	85,920	50,295	8,771	7,261	1,227,646
1978.....	1,115,265	88,642	50,479	8,786	7,630	1,270,802
1979.....	1,169,501	91,339	51,756	8,826	8,136	1,329,558
1980.....	1,225,931	96,624	52,527	8,963	8,782	1,392,827
1981.....	1,279,192	102,303	52,698	9,054	9,384	1,452,631
1982.....	1,352,055	108,684	52,996	9,066	9,896	1,532,697
1983.....	1,410,458	114,775	53,036	9,102	10,585	1,597,956
1984.....	1,473,975	121,162	52,622	9,069	11,159	1,667,987
1985.....	1,546,094	127,618	52,019	9,017	11,867	1,746,615
1986.....	1,619,848	135,718	51,747	9,166	12,470	1,828,949
1987.....	1,698,671	146,219	51,956	9,233	13,640	1,919,719
1988.....	1,795,908	160,901	52,736	9,229	15,392	2,034,166

CENTRAL STATISTICAL OFFICE OF FINLAND

FINLAND - NEW REGISTRATIONS 1987-1988

Motor Vehicles by Manufacturer and Type

PASSENGER CARS

	1988	1987
Toyota Corolla.........	15,602	14,021
Nissan Sunny...........	11,729	10,769
Lada 1200-1600,2105-7.	10,477	9,797
Opel Kadett............	8,496	6,101
Toyota Carina..........	5,686	3,583
Mazda 626..............	5,670	3,775
Saab 900...............	5,157	5,457
Volkswagen Golf........	4,841	3,861
Lada Samara............	4,747	4,763
Mazda 323..............	4,086	4,936
Fiat Uno...............	4,060	2,225
Ford Escort............	3,965	4,526
Ford Sierra............	3,954	3,529
Peugeot 405............	3,622	1,843
Honda Civic............	3,553	2,666
Opel Ascona............	3,509	4,205
Mitsubishi Lancer.....	3,405	3,274
Nissan Micra...........	3,126	3,156
Peugeot 309............	3,108	2,748
Nissan Bluebird........	2,922	0
Volvo 242-245..........	2,738	2,757
Volvo 343-360..........	2,678	3,000
Volkswagen Jetta.......	2,651	2,442
Peugeot 205............	2,462	0
Mitsubishi Galant.....	2,458	2,674
Volvo 760, 740.........	2,453	2,237
Toyota Camry...........	2,448	3,591
Mercedes Benz 124.....	2,442	2,446
Skoda	2,330	1,872
Ford Orion.............	2,311	1,999

TRUCKS

	1988	1987
Volvo...........	1,242	1,132
Scania..........	874	808
Mercedes-Benz...	754	785
Sisu............	703	677
M.A.N...........	169	130
Daf.............	103	69
Renault.........	102	74
Ford............	74	146
Mitsubishi......	65	95
Toyota..........	55	55

VANS

	1988	1987
Toyota..........	7,310	6,447
Volkswagen......	2,821	2,151
Nissan..........	2,438	1,981
Ford............	2,342	1,823
Mitsubishi......	1,495	1,231
Mazda...........	1,414	1,136
Isuzu...........	652	758
Mercedes-Benz...	551	512
Chevrolet.......	500	0
Subaru..........	376	0

BUSES

	1988	1987
Volvo...........	570	278
Scania..........	223	197
Mercedes-Benz...	43	38

CENTRAL STATISTICAL OFFICE OF FINLAND

FINLAND - TOTAL REGISTRATIONS 1988

Motor Vehicles by Manufacturer and Type

	Cars	Vans	Trucks	Buses	Other Auto-mobiles	TOTAL
Toyota	197,236	54,419	924	0	546	253,125
Nissan	206,549	17,304	0	0	61	223,914
Ford	170,796	18,709	2,738	5	1,108	193,356
Opel	146,821	779	19	0	35	147,654
Volvo	115,932	1,849	14,872	4,010	1,255	137,918
Volkswagen	108,955	20,387	329	52	979	130,702
Lada	130,461	0	0	0	28	130,489
Saab	121,033	165	0	0	87	121,285
Fiat	101,263	2,903	0	19	1,194	105,379
Mazda	77,891	5,476	0	0	13	83,380
Mercedes-Benz	52,509	7,596	9,411	553	4,331	74,400
Mitsubishi	51,245	4,833	549	5	100	56,732
Peugeot	41,496	2,755	0	0	371	44,622
Honda	40,563	0	0	0	1	40,564
Talbot	30,596	161	0	0	5	30,762
BMW	28,144	1	541	0	0	28,145
Skoda	25,354	1	0	0	0	25,355
Renault	20,767	1,176	0	0	124	22,608
Audi	18,698	0	11,518	0	24	18,722
Citroen	17,543	563	0	0	36	18,142
Scania	0	0	0	3,562	957	16,037
Suzuki	10,284	2,751	8,083	0	0	13,035
Sisu	0	0	0	601	1,027	9,711
Wartburg	7,696	1	2	0	0	7,697
Chevrolet	3,245	2,895	0	0	449	6,938
Seat	6,029	0	438	0	3	6,032
Isuzu	1,356	4,395	0	0	48	6,005
Bedford	0	4,796	0	4	336	5,932
Daihatsu	5,015	667	0	0	0	5,682
Morris	5,601	30	796	0	2	5,635
Moskvitsh	3,241	1,710	349	0	0	4,951
Subaru	4,507	376	0	0	7	4,890
Dodge	3,613	262	0	14	258	4,585
Vauxhall	4,500	0	206	0	0	4,500
FSO	3,079	1,347	6	0	0	4,426
Polski-Fiat	2,531	479	0	0	0	3,010
Plymouth	2,242	3	0	0	20	2,265
Austin	2,145	16	0	0	14	2,181
Zastava	1,954	0	0	0	0	1,954
Alfa-Romeo	1,929	0	0	0	0	1,929
Sunbeam	1,720	0	0	0	0	1,720
Niva	1,626	0	0	0	0	1,626
Chrysler	1,598	0	0	0	0	1,598
Mini	1,580	0	0	0	0	1,580
Simca	1,320	214	0	0	0	1,534
Oldsmobile	1,481	1	0	1	4	1,487
Range Rover	1,385	1	0	0	21	1,407
Lancia	1,011	0	0	0	0	1,011
Triumph	962	15	0	0	0	977
Other	10,406	1,865	1,955	403	1,948	16,577
TOTAL	1,795,908	160,901	52,736	9,229	15,392	2,034,166

CENTRAL STATISTICAL OFFICE OF FINLAND

FRANCE - PRODUCTION 1960-1988

Motor Vehicles by Type

	Passenger Cars & Commercial Vehicles	Trucks	Road(1) Tractors	Special(1) Vehicles	Buses	Total
1960.....	1,175,301	191,465	2,961	500	2,444	1,369,210
1961.....	1,063,595	178,187	3,205	511	2,441	1,244,223
1962.....	1,340,328	193,306	3,214	381	2,499	1,536,133
1963.....	1,520,827	213,386	3,807	426	2,764	1,736,977
1964.....	1,390,312	222,822	4,066	365	2,762	1,615,896
1965.....	1,423,078	216,093	3,743	349	2,525	1,641,696
1966.....	1,785,906	235,784	4,099	208	2,862	2,024,552
1967.....	1,776,502	230,383	4,670	341	2,787	2,009,672
1968.....	1,833,047	239,837	5,168	275	2,733	2,075,617
1969.....	2,168,462	287,486	7,909	322	3,124	2,459,072
1970.....	2,458,038	288,940	7,174	390	3,108	2,750,086
1971.....	2,693,989	312,751	7,694	623	3,554	3,010,294
1972.....	2,992,959	332,099	8,547	607	3,262	3,328,320
1973.....	3,202,391	390,192	11,651	0 *	3,596	3,596,179
1974.....	3,045,283	413,800	12,086	0	3,764	3,462,847
1975.....	2,546,175	311,734	7,455	0	3,398	2,861,305
1976.....	2,979,559	419,366	10,476	0	3,790	3,402,715
1977.....	3,092,439	412,277	9,759	0	3,165	3,507,881
1978.....	3,111,380	392,867	8,519	0	3,683	3,507,930
1979.....	3,220,394	389,735	7,655	0	3,329	3,613,458
1980.....	2,938,581	436,768	9,269	0	3,084	3,378,433
1981.....	2,611,864	404,690	8,712	0	2,816	3,019,370
1982.....	2,777,125	369,072	9,657	0	2,610	3,148,807
1983.....	2,960,823	372,473	7,331	0	2,566	3,335,862
1984.....	2,713,289	346,230	8,422	0	2,633	3,062,152
1985.....	2,632,366	380,753	7,879	0	2,987	3,016,106
1986.....	2,773,094	409,380	9,319	0	2,822	3,194,615
1987.....	3,051,830	429,059	9,765	0	2,556	3,493,210
1988.....	3,223,987	460,180	11,864	0	2,434	3,698,465

(1) Included with trucks.
* Starting with 1973, data are not available.

NOTE: Starting with 1975, CKD shipments are excluded from production data.

Production of Completely Knock-Down Motor Vehicles

	Passenger Cars	Trucks	Total
1970......	212,641	33,728	246,369
1971......	227,689	35,218	262,907
1972......	273,558	37,307	310,865
1973......	335,663	42,667	378,330
1974......	346,498	41,276	387,774
1975......	394,411	43,903	438,314
1976......	408,197	31,332	439,529
1977......	462,769	35,075	497,844
1978......	508,246	58,822	567,068
1979......	509,359	70,551	579,910
1980......	549,030	65,232	614,262
1981......	355,912	70,127	426,039
1982......	308,056	98,480	406,536
1983......	267,499	85,790	353,289
1984......	196,376	74,917	271,293
1985......	184,990	74,923	259,913
1986......	237,811	88,393	326,204
1987......	231,988	75,287	307,275
1988......	228,373	78,892	307,265

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1950-1988

Motor Vehicles by Type and Fuel

	PASSENGER CARS		TRUCKS		ROAD TRACTORS		BUSES		TOTAL VEHICLES	
	Gas	Diesel	Gas	Diesel	Gas	Diesel	Gas	Diesel	Gas	Diesel
1950...	257,292	0	86,747	10,547	77	610	164	2,115	344,280	13,272
1951...	319,881	0	110,723	11,404	43	951	242	2,411	430,889	14,766
1952...	369,938	0	114,653	11,193	129	940	320	1,789	485,040	13,922
1953...	371,168	0	113,211	9,778	180	857	272	1,882	484,831	12,517
1954...	444,242	0	137,536	13,484	464	1,129	330	2,855	582,572	17,468
1955...	561,465	0	144,162	14,486	384	1,596	249	2,719	706,260	18,801
1963...	1,507,717	13,110	170,873	38,706	78	3,729	33	2,731	1,678,701	58,276
1964...	1,374,784	15,528	172,001	48,755	25	4,041	23	2,739	1,546,833	69,063
1965...	1,411,192	11,886	172,703	39,647	14	3,729	37	2,488	1,583,948	57,750
1966...	1,772,033	13,873	182,859	46,688	23	4,214	537	2,325	1,955,452	67,100
1967...	1,759,883	16,619	180,225	45,488	6	4,664	31	2,756	1,940,145	69,527
1968...	1,813,148	19,899	193,760	40,909	10	5,158	0	2,733	2,006,918	68,699
1969...	2,135,329	33,133	211,573	68,004	13	7,896	8	3,116	2,346,923	112,149
1970...	2,419,249	38,789	211,024	70,742	24	7,150	0	3,108	2,630,297	119,789
1971...	2,646,298	47,691	234,879	70,178	0	7,894	0	3,554	2,881,177	129,117
1972...	2,940,015	52,944	249,164	74,388	0	8,547	0	3,262	3,189,179	139,141
1973...	3,151,512	50,879	299,998	78,543	0	11,651	0	3,596	3,451,510	144,669
1974...	2,969,065	76,218	308,129	93,585	0	12,086	0	3,764	3,277,194	185,653
1975...	2,360,593	185,582	207,237	97,042	0	7,455	0	3,396	2,567,830	293,475
1976...	2,748,147	231,412	295,023	113,867	0	10,476	0	3,790	3,043,170	359,545
1977...	2,919,678	172,761	287,460	115,058	0	9,759	0	3,165	3,207,138	300,743
1978...	2,954,298	157,082	268,999	115,349	0	8,519	0	3,683	3,223,297	284,633
1979...	3,028,652	191,742	275,457	106,623	0	7,655	0	3,329	3,304,109	309,349
1980...	2,702,348	236,233	295,982	131,517	0	9,269	0	3,084	2,998,330	380,103
1981...	2,341,107	270,757	262,248	133,730	0	8,712	0	2,816	2,603,355	416,015
1982...	2,502,892	274,233	243,053	116,362	0	9,657	0	2,610	2,745,945	402,862
1983...	2,671,206	289,617	250,898	114,244	0	7,331	0	2,566	2,922,104	413,758
1984,..	2,285,089	428,200	207,169	130,639	0	8,422	0	2,633	2,492,258	569,894
1985...	2,172,233	460,133	197,647	175,227	0	7,879	0	2,987	2,369,880	646,226
1986...	2,230,129	542,965	190,073	219,242	0	9,384	0	2,822	2,420,202	774,413
1987...	2,443,423	608,407	172,072	256,987	0	9,765	0	2,556	2,615,495	877,715
1988...	2,544,207	679,780	155,742	318,736	0	11,864	0	2,434	2,699,949	1,012,814

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1973-1988

Commercial Vehicles by Weight Groups

	0- 2.5t.	2.5t.- 4t.	4t.- 6t.	6t.- 9t.	9t.- 11.9t.	12t.- 14.9t.	15.t.- 19.9t.	10t.- & over	Road Trac- tors	Total
GASOLINE										
1973...........	280,059	38,685	2,894	212	143	0	3	2	0	299,998
1974...........	275,654	30,816	1,268	256	137	0	0	0	0	308,129
1975...........	216,869	21,246	725	150	113	0	0	0	0	238,903
1976...........	265,390	28,517	834	78	207	0	0	0	0	295,026
1977...........	263,797	22,672	714	65	211	0	1	0	0	287,460
1978...........	246,443	21,867	461	60	168	0	0	0	0	268,999
1979...........	254,363	20,703	174	41	176	0	0	0	0	275,457
1980...........	276,059	19,612	122	6	183	0	0	0	0	295,982

	0- 2.5t.	2.5t.- 3.9t.	4t.- 5t.	5t.- 6t.	6.1t.- 8.9t.	9t.- 11.9t.	12t.- 14.9t.	15t.- 19.9t.	20t. & Over	Road Trac- tors	Buses	Total
GASOLINE												
1981...........	243,675	16,052	8	127	3	141	42	0	0	0	0	262,248
1982...........	232,581	10,403	12	52	5	0	0	0	0	0	0	243,053
1983...........	243,881	11,776	3	2	3	0	0	0	0	0	0	255,665
1984...........	197,158	10,009	0	2	0	0	0	0	0	0	0	207,169
1985...........	189,827	7,820	0	0	0	0	0	0	0	0	0	197,647
1986...........	172,730	17,343	0	0	0	0	0	0	0	0	0	190,073
1987...........	151,698	20,374	0	0	0	0	0	0	0	0	0	172,072
1988...........	133,698	22,044	0	0	0	0	0	0	0	0	0	155,742

	0- 2.5t.	2.5t.- 4t.	4t.- 6t.	6t.- 9t.	9t.- 11.9t.	12t.- 14.9t.	15.t.- 19.9t.	0t.- & over	Road Trac- tors	Total
DIESEL										
1973...........	13,844	28,241	7,244	3,205	5,389	5,893	12,179	2,548	11,651	90,194
1974...........	15,482	34,592	9,675	3,733	5,591	6,684	14,132	3,696	12,086	105,671
1975...........	18,997	30,404	9,461	2,119	7,633	11,922	13,940	2,566	7,455	104,497
1976...........	21,848	41,704	11,952	3,847	9,079	10,419	12,155	2,863	10,473	124,340
1977...........	27,651	41,609	10,320	3,414	10,231	9,129	10,498	2,206	9,759	124,817
1978...........	28,014	45,297	7,726	8,053	9,088	7,062	8,512	1,597	8,519	123,868
1979...........	22,416	38,930	9,018	9,351	9,240	7,834	7,470	2,364	7,655	114,278
1980...........	31,222	48,559	10,406	9,115	9,703	10,893	8,565	3,054	9,269	140,786

	0- 2.5t.	2.5t.- 3.9t.	4t.- 5t.	5t.- 6t.	6.1t.- 8.9t.	9t.- 11.9t.	12t.- 14.9t.	15t.- 19.9t.	20t. & Over	Road Trac- tors	Buses	Total
DIESEL												
1981...........	51,453	43,900	2,048	3,754	2,586	6,732	12,148	7,505	3,604	8,712	2,816	145,258
1982...........	51,296	30,247	3,180	2,527	2,273	5,256	10,113	7,296	4,174	9,657	2,610	128,629
1983...........	48,495	28,482	1,818	2,602	1,476	4,809	9,546	9,057	3,192	7,331	2,566	119,374
1984...........	72,480	26,294	2,942	2,926	984	4,471	12,462	6,775	1,325	8,422	2,633	141,694
1985...........	122,293	27,659	2,638	1,549	2,057	2,090	9,956	5,629	1,356	7,879	2,987	186,093
1986...........	160,720	35,592	1,070	985	2,056	2,039	10,164	5,192	1,424	9,384	2,822	231,448
1987...........	186,496	44,611	2,245	1,130	2,475	2,677	10,415	5,283	1,655	9,765	2,556	269,308
1988...........	226,384	45,025	3,393	1,705	2,869	3,027	12,353	6,147	3,535	11,864	2,434	318,736

	0- 2.5t.	2.5t.- 4t.	4t.- 6t.	6t.- 9t.	9t.- 11.9t.	12t.- 14.9t.	15.t.- 19.9t.	0t.- & over	Road Trac- tors	Total
TOTAL										
1973...........	273,903	64,926	10,138	3,417	5,532	5,893	12,182	2,550	11,651	390,192
1974...........	291,136	65,408	10,941	3,989	5,728	6,684	14,132	3,696	12,086	413,800
1975...........	235,666	51,650	10,186	2,269	7,746	11,922	13,940	2,566	7,455	343,400
1976...........	287,238	70,221	12,786	3,925	9,286	10,419	12,155	2,863	10,473	419,366
1977...........	291,448	64,281	11,034	3,479	10,442	9,129	10,499	2,206	9,759	412,277
1978...........	274,457	67,164	8,187	8,113	9,256	7,062	8,512	1,597	8,519	392,867
1979...........	276,779	59,633	9,192	9,392	9,416	7,834	7,470	2,364	7,655	389,735
1980...........	307,281	68,171	10,528	9,121	9,886	10,893	8,565	3,054	9,269	436,768

	0- 2.5t.	2.5t.- 3.9t.	4t.- 5t.	5t.- 6t.	6.1t.- 8.9t.	9t.- 11.9t.	12t.- 14.9t.	15t.- 19.9t.	20t. & Over	Road Trac- tors	Buses	Total
TOTAL												
1981...........	295,328	61,952	2,056	3,881	2,589	6,873	12,190	7,505	3,604	8,712	2,816	407,506
1982...........	283,877	40,650	3,192	2,579	2,278	5,256	10,113	7,296	4,174	9,657	2,610	371,682
1983...........	292,376	40,258	1,821	2,604	1,479	4,809	9,546	9,057	3,192	7,331	2,566	375,039
1984...........	269,638	36,303	2,942	2,928	984	4,471	12,462	6,675	1,325	8,422	2,633	348,863
1985...........	312,120	35,479	2,638	1,549	2,057	2,090	9,956	5,629	1,356	7,879	2,987	383,740
1986...........	333,450	52,935	1,070	985	2,056	2,039	10,164	5,192	1,424	9,384	2,822	421,521
1987...........	338,194	64,985	2,245	1,130	2,475	2,677	10,415	5,283	1,655	9,765	2,556	441,380
1988...........	360,082	67,069	3,393	1,705	2,869	3,027	12,353	6,147	3,535	11,864	2,434	474,478

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1986-1988

Commercial Vehicles by Manufacturer

	1987	1988
UP TO 2.5 TONS G.V.W.		
Citroen............	67,498	86,089
Peugeot............	54,893	53,075
Renault............	215,803	220,918
Total............	338,194	360,082
2.5-4 TONS G.V.W.		
Citroen............	6,571	5,679
Peugeot............	34,956	33,638
Renault............	23,383	27,690
Sovam..............	75	62
Total............	64,985	67,069
4-9 TONS G.V.W.		
Renault............	5,844	7,961
Sovam..............	6	6
Total............	5,850	7,967
9-12 TONS G.V.W.		
Renault............	2,664	3,015
Sovam..............	13	12
Total............	2,677	3,027
12-15 TONS G.V.W.		
Renault............	10,415	12,353
Total............	10,415	12,353

	1987	1988
15-20 TONS G.V.W.		
Renault............	5,283	6,147
Total............	5,283	6,147
20 TONS & OVER G.V.W.		
Renault............	1,655	3,535
Total............	1,655	3,535
ARTICULATED UNITS		
Renault............	9,765	11,864
Total............	9,765	11,864
BUSES		
Heuliez............	228	179
Iveco-Unic.........	67	61
Renault............	2,261	2,194
Total............	2,556	2,434
TOTAL COMMERCIAL VEHICLES		
Citroen............	74,069	91,768
Heuliez............	228	179
Iveco-Unic.........	67	61
Peugeot............	89,849	86,713
Renault............	277,073	295,677
Sovam..............	94	80
GRAND TOTAL........	441,380	474,478

L'INFORMATION DU VEHICLE

FRANCE - PRODUCTION 1946-1988

Motor Vehicles by Manufacturer and Type

	RENAULT			CITROEN		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1946.....	8,491	20,345	28,836	12,654	11,791	24,445
1947.....	18,944	25,210	44,154	22,879	6,102	28,981
1948.....	29,917	37,808	67,725	34,164	8,621	42,785
1949.....	63,920	44,534	108,454	49,424	14,498	63,922
1950.....	83,107	50,809	133,916	64,761	17,007	81,768
1951.....	97,892	69,367	167,259	78,188	22,973	101,161
1952.....	121,026	50,987	172,013	88,626	29,048	117,674
1953.....	120,460	41,271	161,731	102,168	35,387	137,555
1954.....	157,701	42,928	200,629	102,758	51,296	154,054
1955.....	176,260	45,525	221,785	122,442	59,382	181,824
1956.....	214,921	46,939	261,860	129,900	61,003	190,903
1957.....	265,522	48,607	314,129	139,706	66,432	206,138
1958.....	363,924	43,937	407,861	178,858	67,447	246,305
1959.....	457,894	36,171	494,065	213,162	73,731	286,893
1960.....	464,122	58,746	522,868	231,736	84,482	316,218
1961.....	309,744	43,527	353,271	250,662	86,654	337,316
1962.....	471,288	65,667	536,955	308,925	82,859	391,784
1963.....	559,408	79,789	639,197	351,321	86,478	437,799
1964.....	421,808	71,847	493,655	368,532	96,427	464,959
1965.....	479,707	72,206	551,913	401,439	84,057	485,496
1966.....	666,224	71,755	737,979	451,875	83,103	534,978
1967.....	706,622	70,846	777,468	419,245	80,785	500,030
1968.....	734,455	72,952	807,407	384,040	76,672	460,712
1969.....	911,264	98,108	1,009,372	425,508	80,489	505,997
1970.....	1,055,803	103,942	1,159,745	471,078	69,079	540,157
1971.....	1,069,070	105,244	1,174,314	578,328	85,297	663,625
1972.....	1,202,486	115,841	1,318,327	648,956	87,595	736,551
1973.....	1,292,991	121,572	1,414,563	658,829	92,628	751,457
1974.....	1,355,799	131,729	1,487,528	598,744	89,856	688,600
1975.....	1,293,551	98,397	1,391,948	623,683	68,847	692,530
1976.....	1,218,358	147,084	1,365,442	614,321	64,928	679,249
1977.....	1,259,038	139,512	1,398,550	667,280	68,779	736,059
1978.....	1,240,941	131,143	1,372,084	678,949	55,497	734,446
1979.....	1,405,330	141,046	1,546,376	679,327	48,251	727,578
1980.....	1,492,339	220,846 *	1,713,185	536,366	49,034	585,400
1981.....	1,295,713	230,902 *	1,526,615	533,922	44,559	578,481
1982.....	1,491,853	227,965 *	1,719,818	522,317	29,946	552,263
1983.....	1,639,405	240,456 *	1,879,861	542,481	27,956	570,437
1984.....	1,429,138	215,605 *	1,644,743	473,846	37,127	510,973
1985.....	1,322,887	214,016 *	1,536,903	479,385	73,734	553,119
1986.....	1,305,191	269,773 *	1,574,964	521,640	66,713	588,353
1987.....	1,375,696	277,073 *	1,652,769	666,006	74,069	740,075
1988.....	1,384,959	295,677 *	1,680,636	681,333	91,829	773,162

* Starting in 1980 truck data includes Renault V.I.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1946-1988 (continued)

Motor Vehicles by Manufacturer and Model

	PEUGEOT			CHRYSLER-FRANCE		
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Total
1946.....	2,142	11,626	13,768	5,770	2,469	8,239
1947.....	12,955	13,449	26,404	7,650	4,138	11,788
1948.....	19,130	14,507	33,637	9,271	8,900	18,171
1949.....	30,500	13,750	44,250	21,471	5,497	26,968
1950.....	48,177	14,307	62,484	28,995	2,471	31,466
1951.....	57,462	23,366	80,828	40,991	1,504	42,495
1952.....	64,420	24,851	89,271	69,030	32	69,062
1953.....	67,689	25,508	93,197	50,996	10,577	61,573
1954.....	73,598	31,413	105,011	74,213	18,226	92,439
1955.....	92,086	32,654	124,740	141,900	16,704	158,604
1956.....	112,223	29,393	141,616	160,761	18,323	179,084
1957.....	126,902	39,619	166,521	151,405	19,128	170,533
1958.....	145,346	43,368	188,714	189,010	17,742	206,752
1959.....	154,729	49,124	203,853	225,897	9,474	235,371
1960.....	173,571	44,938	218,509	204,213	20,499	224,712
1961.....	193,338	43,299	236,637	201,621	16,335	217,956
1962.....	217,840	41,030	258,870	245,900	13,541	259,441
1963.....	273,185	15,984	289,169	272,202	8,656	280,858
1964.....	265,698	13,686	279,384	271,154	12,951	284,105
1965.....	260,141	31,035	291,176	237,486	6,124	243,610
1966.....	332,184	41,370	373,554	327,433	5,605	333,038
1967.....	374,028	31,286	405,314	275,785	5,536	281,321
1968.....	362,207	40,622	402,829	350,083	0	350,083
1969.....	440,717	48,361	489,078	388,276	0	388,276
1970.....	525,201	51,451	576,652	402,870	0	402,870
1971.....	559,480	61,513	620,993	484,267	0	484,267
1972.....	603,421	67,718	671,139	534,456	32	534,488
1973.....	684,538	81,440	765,978	560,498	27,641	588,139
1974.....	634,479	96,290	730,769	444,028	24,362	468,390
1975.....	578,125	81,652	659,777	449,013	24,783	473,796
1976.....	655,760	102,810	758,570	482,696	27,957	510,653
1977.....	676,109	105,786	781,895	476,565	28,533	505,098
1978.....	742,303	119,500	861,803	430,694	24,574	455,268
					TALBOT	
1979.....	754,448	111,017	865,465			
1980.....	607,033	127,428	734,461	302,843	24,517	327,360
1981.....	569,287	108,286	677,573	212,942	15,465	228,407
1982.....	536,500	92,889	629,389	226,455	15,577	242,032
1983.....	605,566	81,927	687,493	173,371	18,421	191,792
1984.....	736,648	80,818	817,466	73,657	11,544	85,201
1985.....	804,179	91,633	895,812	25,915	4,112	30,027
1986.....	946,263	84,661	1,030,924	(1)	(1)	(1)
1987.....	1,010,128	89,849	1,099,977	(1)	(1)	(1)
1988.....	1,157,695	86,713	1,244,408	(1)	(1)	(1)

(1) Included with Peugeot.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1980-1988

Passenger Cars by Manufacturer

	1980	1981	1982	1983	1984	1985	1986	1987	1988
Alpine..........	1,137	(3)	(3)	(3)	(3)	(3)	(3)	(3)	(3)
Regie Renault...	1,491,202	1,295,713	1,491,853	1,639,405	1,429,138	1,322,887	1,305,191	1,375,696	1,384,959
Groupe Renault	1,492,339	1,295,713	1,491,853	1,639,405	1,429,138	1,322,887	1,305,191	1,375,696	1,384,959
Citroen.........	536,366	533,922	522,317	542,481	473,646	479,385	521,640	666,006	681,333
Peugeot.........	607,033	569,287	536,500	605,566	736,648	804,179	946,263	1,010,128	1,157,695
Matra...........	8,785	(4)	(4)	(4)	(3)	(3)	(3)	(3)	(3)
Talbot..........	298,058	212,942	226,455	173,371	73,857	25,915	(5)	(5)	(5)
Peugeot S.A...	1,446,242	1,316,151	1,285,272	1,321,418	1,284,151	1,309,479	1,467,903	1,676,134	1,839,028
TOTAL..........	2,938,581	2,611,864	2,777,125	2,960,823	2,713,289	2,632,366	2,773,094	3,051,830	3,223,987

Passenger Cars - Knock-Down Sets by Manufacturer

	1980	1981	1982	1983	1984	1985	1986	1987	1988
Citroen.........	18,718	6,555	4,971	1,757	12,135	17,574	10,384	5,295	2,764
Peugeot.........	23,280	16,200	7,702	19,776	18,048	18,614	39,923	25,592	19,976
Talbot..........	104,704	77,524	79,968	81,840	54,821	34,193	(5)	(5)	(5)
Peugeot S.A...	146,702	100,279	92,641	103,373	85,004	70,381	50,307	30,887	22,740
Regie Renault...	321,177	255,633	215,415	182,014	110,796	114,609	187,504	201,101	205,633
TOTAL...........	467,879	355,912	308,056	285,387	195,800	184,990	237,811	231,988	228,373

Commercial Vehicles by Manufacturer

	1980	1981	1982	1983	1984	1985	1986	1987	1988
Renault Veh. Ind.	54,086	46,924	45,402	37,060	37,302	36,924	37,841	40,623	49,845
Regie Renault....	166,760	183,978	182,563	203,396	178,303	177,092	231,932	236,450	245,832
Groupe Renault.	220,846	230,902	227,965	240,456	215,605	214,016	269,773	277,073	295,677
Citroen..........	49,034	44,559	29,946	27,956	37,127	73,734	66,713	74,069	91,768
Peugeot..........	127,428	108,286	92,889	81,927	80,818	91,633	84,661	89,849	86,713
Talbot...........	24,517	15,465	15,577	18,421	11,544	4,112	(5)	(5)	(5)
Peugeot S.A....	200,979	168,310	138,412	128,304	129,489	169,479	151,374	163,918	178,481
C.B.M............	105	97	108	89	29	57	43	0	0
Sovam............	113	128	103	79	90	89	84	94	80
Iveco Unic.......	17,809	8,069	5,094	6,111	3,850	99	74	67	61
Heuliez..........	0	0	0	0	0	0	173	228	179
TOTAL............	439,852	407,506	371,682	375,039	348,863	383,740	421,521	441,380	474,478

Commercial Vehicles - Knock-Down Sets by Manufacturer

	1980	1981	1982	1983	1984	1985	1986	1987	1988
Citroen..........	47,256	33,782	49,028	32,851	28,583	26,889	27,320	23,882	27,280
Peugeot..........	2,016	6,967	17,976	24,733	21,633	24,987	31,368	33,262	37,569
Peugeot S.A....	49,272	40,749	67,004	57,584	50,216	51,876	58,688	57,144	64,849
Regie Renault....	19,315	29,378	31,476	30,318	25,277	23,047	29,705	18,143	14,043
TOTAL............	68,587	70,127	98,480	87,902	75,493	74,923	88,393	75,287	78,892

(1) P.S.A. Peugeot-Citroen - starting in 1978 + Talbot.
(2) Chrysler France.
(3) Included with Renault.
(4) Included with Talbot.
(5) Included with Peugeot.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1987-1988

Passenger Cars by Manufacturer and Model

	1987	1988
AUTOMOBILES PEUGEOT	1,010,128	1,157,695
Not over 1000 c.c.		
205	74,210	96,642
1000-1500 c.c.		
104	20,201	5,205
205	253,285	272,499
305	7,097	421
309	109,961	103,326
405	2,859	9,347
Over 1500 c.c.		
205 Gasoline	77,603	62,912
205 Diesel	110,254	102,488
305 Gasoline	22,149	9,573
305 Diesel	11,536	6,180
309 Gasoline	93,613	68,554
309 Diesel	68,853	63,398
405 Gasoline	85,776	218,332
405 Diesel	937	83,167
504 Gasoline	1,631	8,880
504 Diesel	1,565	1,512
505 Gasoline	45,219	31,188
505 Diesel	23,579	14,071
CITROEN	666,006	681,333
Not over 1000 c.c.		
2 CV	43,255	22,717
AX	92,219	123,431
Visa	15,298	634
1000-1500 c.c.		
AX	136,545	188,551
BX	80,415	73,396
C15 St. Wagon	1,670	2,407
Visa	16,954	799
Over 1500 c.c.		
BX Diesel	102,075	109,444
BX Gasoline	110,095	110,549
C15 St. Wagon	18,882	21,874
CX Gasoline	15,280	9,716

	1987	1988
CITROEN (con't)		
CX Diesel	20,234	14,205
Visa Gasoline	1,175	185
Visa Diesel	11,909	3,425
RENAULT	1,375,696	1,384,959
Not over 1000 c.c.		
R4	33,044	8,846
R5	39,199	25,325
1000-1500 c.c.		
Express	25,565	34,828
R11	102,166	92,526
R19	0	64,923
R21	0	5,412
R4	27,892	49,521
R5	367,368	392,479
R9	72,069	42,486
Over 1500 c.c.		
Alpine	1,216	1,256
Espace Gasoline	13,775	20,460
Espace Diesel	9,173	10,628
Express Diesel	22,774	26,322
Fuego	834	892
R11 Diesel	36,329	26,730
R11 Gasoline	63,836	27,680
R18 Gasoline	3,114	2,938
R19 Gasoline	0	30,829
R19 Diesel	0	16,567
R21 Gasoline	273,431	234,611
R21 Diesel	94,353	83,765
R25 Gasoline	72,911	73,598
R25 Diesel	22,958	29,847
R5 Diesel	37,906	39,766
R5 Gasoline	18,322	23,717
R9 Diesel	15,290	7,319
R9 Gasoline	22,171	11,688
TOTAL PASSENGER CARS	3,051,830	3,223,987

L'INFORMATION DU VEHICULE

FRANCE - EXPORTS 1950-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Road Tractors	Special Vehicles	Buses	Total	Passenger Cars to U.S.A.
1950.....	93,701	27,098	95	45	832	121,771	2,910
1951.....	92,750	31,866	186	34	865	125,701	N.A.
1952.....	80,492	24,648	166	111	627	106,044	572
1953.....	85,677	27,067	96	198	548	113,586	905
1954.....	105,276	35,117	113	60	650	141,216	1,518
1955.....	139,964	32,310	205	90	540	173,109	7,203
1956.....	162,442	30,813	251	113	399	194,018	11,917
1957.....	223,865	40,363	416	134	245	265,023	51,269
1958.....	326,978	46,239	492	102	431	374,242	107,634
1959.....	545,866	56,808	407	112	462	603,655	187,227
1960.....	508,992	71,209	529	83	331	581,144	82,452
1961.....	422,831	59,951	441	122	431	483,776	42,317
1962.....	490,242	62,129	190	75	249	552,885	41,911
1963.....	529,907	73,677	369	67	309	604,329	35,567
1964.....	478,822	72,229	536	56	564	552,207	43,460
1965.....	528,736	83,574	299	52	440	613,101	30,176
1966.....	697,892	88,597	389	38	518	787,434	36,706
1967.....	738,402	95,726	516	35	359	835,038	31,052
1968.....	872,456	84,471	535	83	423	957,968	40,977
1969.....	1,070,325	102,967	811	57	634	1,174,794	30,351
1970.....	1,394,460	129,382	1,055	55	470	1,525,422	42,873
1971.....	1,486,375	143,802	838	81	476	1,631,572	27,813
1972.....	1,651,333	116,371	751	84	677	1,769,216	16,544
1973.....	1,781,800	146,903	1,505	*	939	1,931,147	13,399
1974.....	1,765,297	178,910	3,270	*	1,085	1,948,562	22,735
1975.....	1,769,887	163,130	3,997	*	1,318	1,938,332	19,192
1976.....	1,910,904	171,729	2,513	*	828	2,085,974	21,177
1977.....	2,084,473	180,978	364	*	2,251	2,268,066	26,694
1978.....	2,087,290	209,418	2,260	*	400	2,299,368	31,822
1979.....	2,207,263	229,387	2,298	*	907	2,439,855	33,522
1980.....	2,001,396	214,269	2,437	*	848	2,218,950	51,638
1981.....	1,663,170	193,881	3,894	*	245	1,861,190	46,578
1982.....	1,679,139	180,112	3,692	*	523	1,863,466	115,636
1983.....	1,848,366	179,816	1,769	*	275	2,030,226	242,216
1984.....	1,708,929	174,025	2,577	*	482	1,886,013	232,791
1985.....	1,705,479	183,725	3,070	*	532	1,892,806	135,330
1986.....	1,777,895	212,798	2,874	*	557	1,994,124	63,448
1987.....	1,907,825	192,037	2,690	*	465	2,103,017	47,801
1988.....	2,058,128	216,861	3,694	*	522	2,279,205	19,975

* Included with trucks.
Export data include CKD shipments.

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - EXPORTS 1985-1988

Passenger Cars by Country of Destination

Country of Destination	1988	1987	1986	1985
EUROPE				
Germany, West..........	179,899	203,819	225,564	161,898
Belgium-Luxembourg....	115,088	112,144	103,341	108,204
Denmark................	13,985	14,853	18,954	11,210
Spain..................	374,220	331,531	205,857	0
Greece.................	2,731	2,377	8,301	5,121
Ireland................	7,555	4,348	4,809	8,372
Italy..................	313,257	305,511	280,076	292,804
The Netherlands.......	79,516	88,992	100,891	77,719
Portugal...............	78,904	57,413	55,016	0
United Kingdom........	301,283	218,294	205,453	145,865
EEC....................	1,486,238	1,339,080	1,183,862	808,993
Germany East...........	0	0	81	884
Austria................	28,550	27,784	30,504	23,065
Spain..................	0	0	0	191,288
Finland................	16,200	8,705	7,785	8,282
Greece Island..........	557	889	(1)	(1)
Malta, Gozo............	1,103	498	695	0
Norway.................	5,850	9,358	12,285	12,556
Portugal...............	0	0	0	38,027
Sweden.................	19,195	17,242	9,858	11,302
Switzerland............	39,656	38,139	46,991	36,839
Czechoslovakia.........	705	688	0	0
Turkey.................	18,810	14,833	10,713	15,161
Yugoslavia.............	20,183	18,494	18,604	13,149
Others.................	514	518	1,340	1,550
Export of Built-up Vehicles............	1,615,541	1,478,008	1,322,818	1,158,894
Export of Built-up and KD Shipments				
Spain..................	506,100	451,356	360,431	294,859
United Kingdom........	301,283	218,294	212,176	164,340
Turkey.................	49,328	43,188	33,023	30,998
Other Countries.......	921,228	911,350	900,995	807,882
Total Exports.........	1,777,939	1,624,188	1,506,825	1,297,879
AFRICA				
Algeria................	1,870	7,480	18,755	24,056
Cameroon...............	654	1,330	1,566	2,169
Ivory Coast............	1,621	4,217	3,551	3,156
Egypt..................	508	601	410	830
Gabon..................	732	642	799	1,234
Kenya..................	927	1,167	721	669
Morocco................	8,659	7,201	9,246	7,163
Nigeria................	8,777	824	10,056	43,687
Republic S. Africa....	-	-	30	3,525
Reunion................	7,988	6,758	5,370	5,804
Senegal................	801	1,121	1,033	1,035
Tunisia................	167	1,805	974	4,414
Zaire..................	530	1,037	1,250	1,158
Zimbabwe (Rhodesia)...	0	0	0	547
Others.................	4,051	5,320	5,018	5,137
Total (Complete Units)	37,285	39,303	56,779	104,562
ASIA				
Saudi Arabia...........	1,742	1,363	2,063	3,284
China..................	5,808	2,708	0	0
Indonesia..............	391	1,380	1,275	679
Iran...................	6,004	2,504	8,002	10,006
Israel.................	14,082	16,064	4,714	3,374
Japan..................	7,212	4,287	2,287	958
Kuwait.................	458	671	1,145	1,158
Syria..................	0	0	97	606
Taiwan.................	35,887	20,840	15,828	8,993
Thailand...............	4,593	2,873	1,214	5,698
Others.................	3,035	2,481	3,709	10,550
Total Complete (Units)	78,972	55,169	40,434	45,304
AMERICA				
Argentina..............	2,593	404	1,256	4,037
Brazil.................	1,542	1,074	585	0
Canada.................	5,502	9,990	10,859	15,166
Chile..................	3,373	2,414	812	3,902
Colombia...............	16,103	14,940	14,987	14,938
United States..........	19,975	47,801	63,448	135,330
Guadeloupe.............	4,445	4,044	3,297	2,893
Fr. Guyana.............	1,824	1,300	1,167	1,218
Martinique.............	4,384	3,821	2,830	2,745
Mexico.................	0	311	3,228	19,856
Uruguay................	1,579	1,328	1,191	(1)
Venezuela..............	6,789	4,902	9,698	5,403
Others.................	1,193	1,191	1,061	2,898
Total Complete (Units)	69,302	93,518	114,399	208,386
Export of Built-up and KD Shipments				
Argentina..............	65,804	78,917	80,717	58,191
Other Countries.......	66,709	93,114	193,860	262,540
Total Exports.........	132,513	172,031	274,577	320,731
AUSTRALIA-OCEANIA				
Australia..............	1,152	1,555	1,328	4,192
New Caledonia.........	2,141	1,864	1,990	852
New Zealand............	981	1,203	(1)	(1)
Fr. Polynesia..........	1,091	1,482	1,569	1,516
Others.................	5	8	588	552
Total Complete (Units)	5,370	6,112	5,484	7,112
TOTAL..................	2,058,128	1,907,825	1,894,684	1,789,981

(1) Exports of less than 600 units included in total.

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - IMPORTS 1950-1988

Motor Vehicles by Type

	ALL IMPORTS				IMPORTS FROM U.S.A.		
	Passenger Cars & Light Commercial Vehicles	Trucks	Buses	Total	Passenger Cars & Light Commercial Vehicles	Trucks & Buses	Total
1950...	4,251	565	0	4,816	1,725	82	1,807
1951...	11,561	1,836	0	13,397	1,881	223	2,104
1952...	7,847	793	0	8,640	1,941	65	2,006
1953...	6,053	640	0	6,693	2,011	73	2,084
1954...	7,753	529	0	8,282	3,286	50	3,336
1955...	10,067	745	0	10,812	4,611	232	4,843
1956...	9,959	1,220	0	11,179	3,013	296	3,309
1957...	8,226	1,281	0	9,507	1,549	486	2,035
1958...	8,706	1,214	0	9,920	1,363	431	1,794
1959...	11,439	2,469	0	13,908	893	368	1,261
1960...	25,990	4,052	0	30,042	2,291	418	2,709
1961...	80,725	5,016	0	85,741	1,509	212	1,721
1962...	107,662	10,242	0	117,904	1,436	251	1,687
1963...	147,157	11,709	702	159,568	1,596	417	2,013
1964...	158,345	13,305	906	172,556	1,788	483	2,271
1965...	147,089	11,222	916	159,227	2,222	612	2,834
1966...	186,751	13,965	536	201,252	1,886	279	2,165
1967...	185,319	15,422	544	201,285	1,742	266	2,008
1968...	284,842	21,373	635	306,850	1,310	251	1,561
1969...	349,028	33,539	825	383,392	598	255	853
1970...	298,730	28,371	460	327,561	570	293	863
1971...	357,511	38,077	748	396,336	331	368	699
1972...	412,516	46,495	758	459,769	410	245	655
1973...	462,900	47,634	581	511,115	536	387	923
1974...	375,613	54,036	654	430,303	435	346	781
1975...	399,362	40,100	736	440,198	659	292	951
1976...	603,917	90,973	1,043	695,933	923	308	1,231
1977...	574,539	95,139	1,014	670,692	598	317	915
1978...	564,068	83,287	1,314	648,669	769	303	1,072
1979...	604,403	106,599	1,409	712,411	1,796	404	2,200
1980...	675,023	113,655	1,451	790,129	1,335	444	1,779
1981...	786,306	115,165	1,219	902,690	1,062	295	1,357
1982...	991,671	125,621	1,474	1,118,766	668	1,894	2,562
1983...	975,618	130,632	827	1,107,077	122	1,066	1,188
1984...	897,764	121,384	907	1,020,055	186	405	591
1985...	978,425	160,320	1,044	1,139,789	522	1,276	1,798
1986...	989,078	171,264	930	1,161,272	141	1,584	1,725
1987...	1,119,478	195,312	932	1,315,722	724	2,412	3,136
1988...	1,152,709	215,687	1,111	1,369,507	2,071	2,557	4,628

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - IMPORTS 1987-1988

Motor Vehicles by Country of Origin and Type

	PASSENGER CARS		TRUCKS		BUSES		TOTAL	
	1987	1988	1987	1988	1987	1988	1987	1988
Belgium.............	150,271	189,873	9,326	10,592	258	294	159,855	200,559
Canada..............	4	23	23	10	0	0	27	33
Czechoslovakia......	954	409	35	47	0	0	989	456
Germany, West.......	280,445	309,348	31,559	31,957	417	401	312,421	341,706
Italy...............	167,339	170,344	44,021	58,367	54	32	211,414	228,743
Japan...............	64,318	67,433	10,997	10,005	0	9	75,316	77,447
Poland..............	2,968	3,758	472	478	0	0	3,440	4,236
Spain...............	300,087	252,671	69,374	69,229	30	16	369,491	321,916
Sweden..............	4,680	5,116	3,948	4,232	2	4	8,630	9,352
The Netherlands.....	10,934	9,183	5,417	5,508	86	143	16,437	14,834
United Kingdom......	49,654	62,220	10,998	12,259	1	190	60,653	74,669
U.S.A...............	724	2,071	2,412	2,557	0	0	3,136	4,628
U.S.S.R.............	32,946	22,667	14	7	61	0	33,021	22,674
Yugoslavia..........	21,588	23,151	1	15	0	0	21,589	23,166
Others..............	32,566	34,642	6,715	10,424	23	22	39,303	45,088
TOTAL...............	1,119,478	1,152,709	195,312	215,687	932	1,111	1,315,722	1,369,507

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE
IMPORT

FRANCE - IMPORTS 1987-1988

Motor Vehicles by Country and Manufacturer

	Passenger Cars		Trucks	
	1987	1988	1987	1988
GERMANY, WEST	421,626	463,778	52,088	52,228
VOLKSWAGEN	128,706	156,185	11,584	10,554
Audi	26,305	35,725	0	0
Volkswagen	102,401	120,460	11,584	10,554
B.M.W.	26,585	31,693	0	0
Opel	96,740	106,435	2,842	3,069
DAIMLER-BENZ	24,535	25,154	18,549	19,707
Mercedes	24,535	25,154	18,441	19,608
Unimog	0	0	108	99
Ford	143,448	142,899	17,605	17,076
Porsche	1,612	1,412	0	0
M.A.N.	0	0	919	1,139
Kassbohrer	0	0	295	327
Magirus	0	0	246	306
Other	0	0	48	50
SPAIN	31,845	35,175	7,578	8,050
Seat	30,807	33,512	1,426	1,672
Santana	867	1,034	2,996	2,637
Ebro	171	629	2,990	3,376
Pegaso	0	0	165	365
UNITED STATES	414	1,352	2,069	1,653
Cadillac	0	22	13	0
Jeep	412	1,330	2,056	1,609
Others	2	0	0	44
ITALY	153,758	161,253	24,206	26,683
FIAT	134,201	143,869	8,764	10,059
Autobianchi	7,877	5,696	3	0
Fiat	115,810	130,732	8,761	10,059
Lancia	10,514	7,441	0	0
Alfa Romeo	17,552	16,677	1	0
Innocenti	1,729	353	108	30
Ferrari	215	266	0	0
Maserati	58	79	0	0
Lamborghini	3	9	0	0
Iveco	0	0	15,333	16,594
JAPAN	61,885	63,924	10,523	9,760
Nissan	17,673	18,136	1,457	1,223
Mazda	16,579	17,853	831	1,065
Toyota	14,296	14,968	7,424	6,897
Honda	10,062	9,449	243	84
Mitsubishi	3,275	3,518	567	481
Suzuki	0	0	1	0

	Passenger Cars		Trucks	
	1987	1988	1987	1988
THE NETHERLANDS	0	0	3,123	4,035
Daf	0	0	2,794	3,812
Van Hool	0	0	236	210
Bova	0	0	71	0
Mol	0	0	22	13
POLAND	1,807	1,841	411	376
Polski/Fiat	1,807	1,841	411	376
UNITED KINGDOM	41,950	44,215	5,131	4,807
Austin Rover	39,889	40,813	0	0
GME	0	0	0	785
Land Rover	813	1,493	3,494	3,226
Mini Moke	0	0	598	429
Daimler	199	287	0	0
Jaguar	695	1,018	0	0
Honda	177	405	0	0
Rolls Royce/Bentley	29	43	0	0
Others	119	145	0	0
Bedford	0	0	715	284
Leyland	0	0	324	83
Morgan	29	11	0	0
ROMANIA	130	939	84	548
Aro	130	939	83	548
Dacia	0	0	1	0
SWEDEN	21,381	20,143	7,167	7,416
Volvo	18,755	17,265	4,666	4,917
Saab-Scania	2,626	2,878	2,501	2,499
U.S.S.R.	22,893	21,910	872	789
Lada	22,893	21,910	872	789
CZECHOSLOVAKIA	1,482	620	0	0
Skoda	1,482	620	0	0
YUGOSLAVIA	1,252	1,640	93	0
Zastava	1,252	1,640	93	0
OTHERS	0	58	398	771
TOTAL	780,023	816,848	113,719	117,116

L'INFORMATION DU VEHICULE

FRANCE - NEW REGISTRATIONS 1988

Motor Vehicles by Type and Manufacturer

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total	% of Total
Auto Peugeot	491,813	22.18	59,480	13.98	551,293	20.86
Citroen	265,878	11.99	73,052	17.17	338,930	12.83
Total PSA	757,691	34.17	132,532	31.15	890,223	33.69
Renault	642,501	28.98	175,991	41.37	818,492	30.97
Other Makes	109	0.00	991	0.23	1,100	0.04
Total French Makes	1,400,301	63.16	309,514	72.76	1,709,815	64.70
Alfa Romeo	16,677	0.75	0	0.00	16,677	0.63
Audi	35,725	1.61	0	0.00	35,725	1.35
Autobianchi	5,696	0.26	0	0.00	5,696	0.22
Bedford	0	0.00	284	0.07	284	0.01
BMW	31,693	1.43	0	0.00	31,693	1.20
Chrysler	1,330	0.06	0	0.00	1,330	0.05
Datsun/Nissan	18,136	0.82	1,223	0.29	19,359	0.73
D.A.F	0	0.00	3,797	0.89	3,797	0.14
Ebro	0	0.00	3,376	0.79	3,376	0.13
Fiat	130,732	5.90	10,059	2.36	140,791	5.33
Ford EEC	142,899	6.44	17,073	4.01	159,972	6.05
Honda	9,449	0.43	0	0.00	9,449	0.36
Iveco Unic	0	0	16,518	3.88	16,518	0.62
Jaguar	1,305	0.06	0	0.00	1,305	0.05
Lada	21,910	0.99	0	0.00	21,910	0.83
Lancia	7,441	0.34	0	0.00	7,441	0.28
Magirus	0	0.00	306	0.07	306	0.01
Mazda	17,653	0.80	1,065	0.25	18,918	0.72
Mercedes	25,154	1.13	19,387	4.56	44,541	1.69
Mitsubishi	3,518	0.16	0	0.00	3,518	0.13
M.A.N	0	0.00	1,139	0.27	1,139	0.04
Opel	106,435	4.80	0	0.00	106,435	4.03
Polski Fiat	1,841	0.08	0	0.00	1,841	0.07
Porsche	1,412	0.06	0	0.00	1,412	0.05
Rover Group	42,306	1.91	3,655	0.86	45,961	1.74
Saab	2,878	0.13	0	0.00	2,878	0.11
Scania	0	0.00	2,465	0.58	2,465	0.09
Seat	33,512	1.51	0	0.00	33,512	1.27
Skoda	620	0.03	0	0.00	620	0.02
Toyota	14,968	0.67	6,896	1.62	21,864	0.83
Volkswagen	120,460	5.43	10,542	2.48	131,002	4.96
Volvo	17,265	0.78	4,831	1.14	22,096	0.84
Zastava	1,640	0.07	0	0.00	1,640	0.06
Other Makes	3,993	0.18	13270	3.12	17,263	0.65
Total Imported Makes	816,848	36.84	115,886	27.24	932,734	35.30
ALL MAKES	2,217,149	100.00	425,400	100.00	2,642,549	100.00

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

FRANCE - NEW REGISTRATIONS 1987-1988

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1988	1987
DOMESTIC CARS			
CITROEN		265,878	262,822
2CV 6	602	6,837	10,889
LNA	652	0	4
LNA 11 E/RE/RS	1,124	0	13
Axel 11 R	1,129	1,272	1,970
Axel 12 TRS	1,299	1,023	681
AX 10 E/RE	954	69,458	41,818
AX 11 E/TRE	1,124	32,189	34,391
AX Sport	1,294	2,910	3,209
AX 14 TRS/ZS/GT	1,360	13,339	11,745
AX 14 RD/TRD	1,360	11,419	0
Visa Sp./Club	652	1,432	4,092
Visa 10 E	954	463	1,500
Visa 11/E/RE	1,124	1,192	7,188
Visa 14 TRS	1,360	2	1,294
Visa GT	1,360	0	2
Visa 1000 Pistes	1,440	3	0
Visa GTI	1,580	138	559
Visa 17 diesel	1,769	2,074	6,569
GSA X3/Sp	1,299	0	1
CX 20/RE	1,995	1,440	2,301
CX 22 TRS	2,165	1,203	2,480
CX 2500 D/RD/TRD	2,500	4,719	4,078
CX 25 RD Turbo/TRD Tubro	2,500	3,662	4,968
CX 25 TRI/RI/Prest	2,500	120	980
CX 25 GTI/Turbo	2,500	817	778
BX 14 E/RE	1,360	20,112	22,168
BX 16 RS/TRS/RE	1,580	28,503	35,523
Bx Diesel	1,769	27,745	6,292
BX 19 TRS	1,905	2,864	4,447
BX Sport/TRI	1,905	114	485
BX 19 GT/GTi	1,905	5,142	8,662
BX 19 D/RD/TRD	1,905	24,851	43,045
BX 4x4	1,905	22	0
BX 4TC	2,142	0	15
C25	1,796	65	86
C25	1,971	95	107
C25 D	2,500	639	480
Others	-	14	24
M.V.W	2,458	76	0
PEUGEOT		491,813	440,660
104 GR/X/GLS/Style Z	1,124	7,434	17,385
205 GL/XE	954	53,443	40,245
205 GL/GR	1,124	29,898	33,463
205 XL/Xr	1,124	12,105	12,843
205 Rallye	1,294	5,371	27
205 GR/SR	1,360	32,088	33,969
205 XR/XT	1,360	21,624	22,119
205 GT	1,360	4,128	5,075
205 autom	1,580	4,492	4,301
205 CT Cabr	1,360	1,803	928
205 GR	1,580	39	4,285
205 XR	1,580	5	3,839
205 GTi	1,580	6,317	9,974
205 CTi Cabr	1,580	790	1,026
205 Diesel	1,769	48,889	45,773
205 Turbo 16	1,775	1	1
205 GTi	1,905	9,824	12,850
305 GL	1,290	12	15
305 GL	1,472	592	3,830
305 GT/GR/SR	1,580	2,357	5,010
305 GT/GTX	1,905	8	554
305 GLD/SRD	1,905	2,139	4,152
309 GL/GE/XE	1,118	16,201	27,147
309 GL/GR/XL	1,294	21,790	22,690
309 GR/SR/XR	1,580	25,475	25,179
309 GLD/XLD	1,769	0	24
309 GT/GTi	1,905	6,170	8,895
309 Diesel	1,905	28,592	31,067
405 GL	1,360	3,804	992
PEUGEOT (con't)			
405 GL/GR/SR	1,580	48,531	22,011
405 SRD Turbo	1,769	18,932	0
405 GR/SR/GRi/SRi	1,905	33,966	18,613
405 GLD/GRD	1,905	27,523	0
405 mI 16	1,905	5,944	1,881
505 GL	1,796	1,345	3,894
405 GR/SR/GL/ST	1,971	1,868	2,428
505 Turbo	2,155	115	373
505 STI/GTI	2,165	890	2,156
505 GRD/SRD Turbo D	2,304	1	3
505 GRD/SRD/GTD Turbo D	2,498	6,144	10,872
505 V6	2,849	439	752
J5	1,796	109	96
J5	1,971	138	160
J5	2,500	674	544
Others	-	3	19
RENAULT		642,501	641,657
4L/TL	845	0	5
R 4 Savane	956	8,875	10,614
4 GTL	1,108	7,845	10,114
5 C/TC/SC	956	5	18,911
5 TL/GTL/GL/SL/Five	1,108	113,845	111,056
5 TR/GTR	1,237	56,283	35,452
5 TS/TX/GTL/GTS/TSE	1,397	11,367	25,177
5 BVA	1,397	7,133	6,771
5 Tbo/Alp. Tbo/GT Tb	1,397	9,648	12,453
5 TD/GTD	1,595	31,003	21,311
5 GTX/Baccara	1,721	12,565	8,529
Express St. Wagon	1,108	1,711	2,289
Express St. Wagon	1,397	1,727	2,085
Express St. Wagon D	1,595	2,848	2,164
9C/TC/GTC	1,108	0	2
9 C/TC	1,237	4,931	2,888
9 TL/GTL/TLE	1,397	2,855	10,492
9 GTS/TSE/ Turbo	1,397	345	639
9 BVA	1,397	191	535
9 TDE/GTD	1,596	3,646	5,372
9 GTX/TXE	1,721	689	2,639
11 GTC/TCE	1,108	0	2
11 TC	1,237	15,194	3,017
11 TL/GTL	1,397	15,415	37,003
11 Trubo/Turbo Zender	1,397	1,799	4,842
11 BVA	1,397	1,410	3,031
11 TD	1,596	19,291	17,573
11 GTX/TXE	1,721	9,400	31,205
18 L/TL/GTL	1,397	0	11
18 TS/GTL/GTS	1,647	0	7
18 Turbo	1,565	0	3
18 Diesel	2,068	0	5
19 TS/GTS/TSE	1,390	27,519	0
19 TR	1,397	6,146	0
19 GTX/TXE	1,721	16,475	0
19 TD/GTD/TDE	1,870	11,029	0
21 TL/TS/RS/GTE/GTS/TSE	1,721	81,718	108,313
21 BVA	1,995	656	0
21 GTX/TXE/RX/Ti	1,995	16,385	14,466
21 TD/GTD/ Turbo	2,068	58,412	53,823
21 RX/TXE	2,165	0	3
Espace GTS/TSE	1,995	8,398	6,776
Espace Turbo D/DX	2,068	8,969	4,895
25 TS/GTS/TX	1,995	25,609	28,847
25 TD TD/GTD/DX Turbo D	2,068	23,582	17,441
25 GTX	2,165	13,771	13,987
25 V6 Turbo	2,458	1,604	1,757
25 V6 Injection	2,664	647	1,973
25 V6 2.8 I	2,849	3,219	981
Trafic E	1,721	482	543
Trafic E	1,995	140	155
Trafic D	2,068	1,243	864
Alpine V6 Turbo	2,458	315	441
Alpine V6 GT	2,849	55	92
Others	-	106	103

FRANCE - NEW REGISTRATIONS 1987-1988 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1988	1987
TALBOT....................		0	13
Samba.....................	954	0	11
Samba GLS/Cabriolet.......	1,360	0	1
Others....................	-	0	1
OTHER FRENCH MAKES........	-	33	19
TOTAL FRENCH CARS.........		1,400,301	1,345,171
IMPORTED CARS			
ALFA ROMEO................		16,877	17,552
Alfasud...................	1,351	178	200
Alfasud...................	1,490	194	438
Alfa 33...................	1,351	3,251	3,219
Alfa 33...................	1,490	3,674	4,052
Alfa 33 4x4...............	1,490	235	387
Alfa 33...................	1,712	2,282	1,807
Alfetta 2000..............	1,962	0	55
Alfetta GTV 2500..........	2,492	2	149
Giulietta 1.8I............	1,779	0	1
Guilietta 2I..............	1,962	0	1
Spider....................	1,962	131	122
Alfa 75 1.6I..............	1,570	1,447	1,808
Alfa 75 1.8I..............	1,762	1	122
Alfa 75 1.8I..............	1,779	2,329	3,185
Alfa 75 2 I...............	1,962	1,190	1,124
Alfa 75 TD................	1,995	317	233
Alfa 75 3I................	2,959	473	354
Alfa 90 2I................	1,962	0	180
Alfa 90 Turbo D...........	2,393	0	2
Alfa 90 2.5I..............	2,492	6	129
Alfa 6....................	2,492	0	6
164 Twin SPA..............	1,962	381	0
164 2Li Turbo.............	1,995	101	0
164 2.5I TD...............	2,499	1	0
164 V6....................	2,959	486	0
AUDI......................		35,725	26,305
80........................	1,296	0	12
80 CC/CD Diesel...........	1,588	7,241	8
80 CC/GT..................	1,595	1	380
80 CC/CD/GT/S.............	1,781	18,424	14,537
80 GTE....................	1,781	0	50
80 Quatro/GTE Quatro......	1,781	38	204
90........................	1,994	1,729	1,080
90........................	2,226	2,020	1,706
90 Quattro................	2,226	229	195
100 Avant/Ascott..........	1,781	910	1,555
100 Avant/TD/Ascott CD....	1,986	1,809	2,302
100 Avant CC/Ascott.......	1,994	1,447	1,465
100 Avant CD/CS/CD........	2,226	1,037	922
100 Quatro................	2,226	140	255
200 Turbo.................	2,144	61	670
200 Avant/Quatro..........	2,226	393	0
200 Avant/Quatro..........	2,144	81	0
Coupe GT..................	1,781	184	467
Coupe GT..................	1,994	0	26
Coupe GT/Quattro..........	2,144	0	18
Coupe GT/Quattro..........	2,226	183	473
ARO.......................	1,289	939	130
ASTON MARTIN..............	5,340	5	4
AUSTIN ROVER..............		40,813	39,889
Metro 1000................	998	8,314	10,763
Metro 1300................	1,275	7,507	5,929
Maestro 1300..............	1,273	2,857	2,653
Maestro 1600..............	1,598	3	148
Maestro MG................	1,994	118	85
Mini 1000.................	998	8,337	7,939
Montego 1300..............	1,275	588	985
Montego 1600..............	1,598	3,135	2,006
Montego 2000..............	1,994	434	211
AUSTIN ROVER (con't)			
Rover 200 213.............	1,342	4,623	5,287
Rover 200 216.............	1,598	1,109	909
Rover 800 820.............	1,993	2,528	2,040
Rover 2000................	1,994	0	2
Rover 800 825.............	2,493	462	933
Rover 800 827.............	2,675	818	0
Rover 2600................	2,597	0	19
AUTOBIANCHI...............		5,696	7,877
A 112.....................	903	0	49
A 112.....................	965	0	1
Y 10 Fire.................	999	5,226	6,952
Y 10 Fire 4x4.............	999	112	138
Y 10 Touring..............	1,049	327	600
Y 10 Turbo................	1,049	31	137
BEDFORD...................		84	106
Midi......................	1,817	44	38
Midi Diesel...............	1,995	40	68
BENTLEY...................		26	15
Mulsanne..................	6,753	16	8
Turbo R...................	6,753	10	7
B.M.W.....................		31,693	26,585
316 i.....................	1,596	691	0
318.......................	1,766	3,349	4,474
318 i.....................	1,766	41	2,181
318 i.....................	1,796	2,465	584
320 i.....................	1,990	4,003	4,250
320 i Cabr................	1,990	439	5
M3........................	2,302	285	525
323 i.....................	2,316	0	3
324 D.....................	2,443	4,660	3,406
325 i.....................	2,494	2,801	3,605
325 i Cabr................	2,494	340	429
518 i.....................	1,766	391	370
520 i.....................	1,990	3,048	1,729
524 TD Diesel.............	2,443	2,291	1,824
525 i.....................	2,494	1,851	39
525 ETA...................	2,693	0	44
528 i.....................	2,788	678	764
530 i.....................	2,986	1,405	0
535 i.....................	3,430	637	80
535 i M5..................	3,453	29	0
628 CSI...................	2,788	5	56
635 CSI...................	3,430	51	33
635 CSI...................	3,453	17	38
728 i.....................	2,788	0	2
730 i.....................	2,986	1,284	1,320
735 i.....................	3,430	663	732
750 i.....................	4,988	289	92
CADILLAC..................	4,467	22	0
DAIMLER...................		288	199
Daimler...................	3,590	249	162
Double 6..................	5,345	39	37
EBRO......................		629	171
Patrol Diesel.............	3,246	482	171
Patrol TD.................	3,246	147	0
FERRARI...................		266	215
F 40......................	2,936	3	0
Mondial...................	3,186	55	46
328.......................	3,186	134	121
Testarossa................	4,943	58	31
412.......................	4,943	16	17

FRANCE - NEW REGISTRATIONS 1987-1988 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1988	1987
FIAT		130,732	115,810
Fiorino	1,301	71	0
Panda 770	770	15,730	12,096
Panda 45	903	0	2
Panda 4x4	965	0	2
Panda 1000	999	15,423	16,791
Panda 4x4	999	3,604	3,255
126	652	15	850
126	704	1,502	111
127	1,049	17	39
Uno 45	903	5,963	16,383
Uno Fire	999	28,733	18,237
Uno 55/60	1,116	21,903	16,445
Uno 70/Turbo	1,301	5,923	6,379
Uno Diesel	1,301	1	32
Uno TD	1,367	1,000	0
Uno 60 D	1,697	3,340	2,723
128 x 19	1,498	111	60
Tipo 1400	1,372	9,228	0
Tipo 1600	1,581	1,726	0
Tipo 1700 D	1,697	849	0
Tipo 1900 TD	1,929	992	0
Rimto III 60	1,116	498	4,554
Ritmo III 70	1,301	135	769
Ritmo II/III	1,498	0	2
Ritmo II/III	1,585	168	861
Ritmo III Diesel	1,697	44	881
Ritmo II Diesel	1,714	0	2
Ritmo III TD	1,929	35	1,112
Ritmo II 130 TC	1,995	0	24
Regata 70	1,301	2,464	3,603
Regata 85	1,498	18	41
Regata 85/100	1,585	1,140	2,282
Regata Diesel	1,697	514	522
Regata Diesel	1,714	0	1
Regata Diesel	1,929	899	1,204
Croma 1600	1,585	2,002	1,494
Croma 2000	1,995	2,232	2,673
Croma TD	1,929	776	0
Croma Diesel	2,445	2,749	1,945
Croma Diesel	2,499	1,029	684
900	903	0	1
FORD		142,899	143,448
Fiesta 950	957	5,126	13,206
Fiesta 1100	1,117	27,032	21,915
Fiesta 1300	1,296	0	4
Fiesta 1400	1,392	1,048	2,531
Fiesta 1600	1,597	1,539	2,798
Fiesta 1600 Diesel	1,608	11,836	5,848
Escort 1100	1,117	147	1,764
Escort 1300	1,296	0	1
Escort 1300	1,297	9,201	4,247
Escort 1400	1,392	1,932	8,317
Escort Cabr.	1,392	129	40
Escort Cabr.	1,597	591	268
Escort 1600	1,597	21,477	23,257
Escort 1600 Diesel	1,608	5,488	6,732
Escort 1800 D	1,753	5,644	0
Sierra 1600	1,593	0	8
Sierra 1600	1,597	1,942	3,651
Sierra 1800	1,769	991	0
Sierra 1800	1,796	4,860	14,742
Sierra 2000	1,993	16,506	6,527
Sierra 2300 Diesel	2,304	9,902	8,558
Sierra 4x4	2,792	87	207
Sierra 4x4	2,933	4	0
Orion 1300	1,297	403	213
Orion 1400	1,392	408	2,688
Orion 1600	1,597	5,906	6,856
Orion 1600 Diesel	1,608	2,723	4,284
Orion 1800 D	1,753	2,832	0
Scorpio 1800	1,796	3	43

Makes & Models	Engine in CM3	1988	1987
FORD (con't)			
Scorpio 2000	1,993	2,971	2,419
Scorpio 2400	2,394	609	970
Scorpio 2500 Diesel	2,499	788	756
Scorpio 2800	2,792	0	7
Scorpio 3000	2,933	99	97
Scorpio 4x4	2,933	97	124
Transit	1,593	85	91
Transit	1,993	72	64
Transit Diesel	2,496	624	415
G.M.E.		48	0
Midi	1,995	13	0
Midi TD	1,995	17	0
Midi Diesel	2,190	18	0
HONDA		9,449	10,062
Civic 1300	1,342	103	615
Civic 1400	1,396	2,933	101
Civic 1500	1,488	167	3,292
Civic 4x4	1,488	51	394
Civic 1600	1,590	1,483	840
Civic 4x4	1,590	232	0
Accord 1800	1,829	0	2
Accord 2000	1,955	1,823	2,454
Accord 2l.16S	1,958	689	937
Prelude 1800	1,829	3	625
Prelude 2000	1,958	1,620	797
Legend	2,675	345	5
HONDA GB		405	177
Honda Legend BVA	2,675	167	0
Honda Legend	2,493	238	177
INNOCENTI		353	1,729
650	617	86	244
990	993	157	523
Ministre	993	130	962
JAGUAR		1,018	695
XJ6	2,919	60	87
XJ6	3,590	24	18
XJS	3,590	138	72
XJS	5,345	112	75
XJ	4,235	0	1
Sovereign	2,919	188	135
Sovereign	3,590	433	250
Sovereign	4,235	0	1
Sovereign	5,345	63	56
JEEP		1,330	412
XJ Cherokee	2,088	534	412
XJ BVA	3,988	796	0
LADA		21,910	22,893
1200	1,198	540	686
Samara	1,288	11,734	11,234
2105	1,294	754	923
2104	1,451	3,739	4,589
2107	1,451	1,319	2,361
Niva 4x4	1,566	3,824	3,120
LAMBORGHINI	-	9	3
LANCIA		7,441	10,514
Delta 1300	1,301	997	1,511
Delta 1500	1,498	42	29
Delta 1600	1,585	854	1,344
Delta Turbo D	1,929	276	214
Delta 4x4	1,995	894	718
Prisma 1300	1,301	326	588
Prisma 1500	1,498	368	446

FRANCE - NEW REGISTRATIONS 1987-1988 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1988	1987
LANCIA (con't)			
Prisma 1600	1,585	697	1,506
Prisma Diesel	1,929	642	955
Prisma 4x4	1,995	94	86
Trevi 2000	1,995	0	3
Thema 2000	1,995	1,087	1,552
Thema Turbo D	2,445	887	1,491
Thema TD	2,499	212	0
Thema 2800	2,849	23	46
Thema 2900	2,927	82	25
LAND ROVER		1,493	813
Land Rover 2.5	2,495	0	1
Land Rover 2.5 D	2,495	78	36
Land Rover 3.5	3,528	1	0
Range Rover D	2,393	843	457
Range Rover 3.5	3,528	573	319
MASERATI		79	58
Biturbo	1,996	50	-
Biturbo	2,491	17	58
Biturbo	2,790	11	0
Others	-	1	0
MAZDA		17,853	16,579
121	1,139	26	0
121	1,324	406	0
323 1100	1,071	13	615
323 1300	1,296	37	2,538
323 1300	1,324	2,480	875
323 1500	1,490	31	2,810
323 1500	1,498	4,079	1,439
323 1600	1,597	518	535
323 4X4	1,597	40	83
323 1700 D	1,720	1,600	835
626 1600	1,587	13	1,681
626 1800	1,789	2,617	366
626 2000 E	1,998	2,237	1,367
626 2000 Diesel	1,998	3,111	2,186
929	1,970	57	65
929	1,998	30	619
929	2,184	335	224
929	2,954	185	250
Bongo E	1,998	12	37
RX7	2,616	26	46
MERCEDES		25,154	24,535
MB 100 D	2,399	106	0
190	1,997	5,034	5,516
190 Diesel	1,997	2,881	2,919
190 2.3I	2,299	1,440	2,275
190 2.5I Diesel	2,497	3,739	2,876
190 2.6I	2,599	896	724
200	1,997	603	616
200 Diesel	1,997	615	985
230	2,299	1,432	1,986
240 Diesel	2,399	0	1
250 Diesel	2,497	3,126	2,583
260	2,599	825	793
280	2,746	20	26
300	2,962	1,947	1,735
300 Cabr	2,962	48	54
300 Diesel	2,996	2,157	1,066
300 Diesel	2,998	17	27
420	4,196	28	56
500	4,973	73	131
560	5,547	152	167
Others	-	15	19
MITSUBISHI		3,518	3,275
Colt	1,468	848	880
Colt GTi	1,596	43	0
Colt Turbo	1,597	4	101
Lancer	1,468	283	398
Pajero Diesel	2,346	2	69

Makes & Models	Engine in CM3	1988	1987
MITSUBISHI (con't)			
Pajero Diesel	2,477	1,466	1,170
Pajero	2,555	4	14
Space Wagon	1,755	390	547
space Wagon	1,997	226	96
Galant 1800	1,755	101	0
Galant 2000	1,997	150	0
Others	-	1	0
MORGAN	-	11	15
NISSAN		18,136	17,873
Cherry 1500	1,488	0	23
Micra	986	6,181	5,120
Sunny 1300	1,270	703	822
Sunny 1500	1,488	1	82
Sunny 1600	1,597	3,880	3,889
Sunny 1600 4x4	1,597	214	110
Sunny GTi	1,598	856	559
Sunny 1700 Diesel	1,681	1,095	763
Bluebird	1,598	1,742	2,367
Bluebird Turbo	1,809	368	494
Bluebird Diesel	1,952	787	725
Bluebird	1,973	464	710
Bluebird (GB)	1,598	279	0
Bluebird Turbo (GB)	1,809	61	0
Bluebird Diesel (GB)	1,952	222	0
Bluebird (GB)	1,973	6	0
Bluebird (GB)	1,974	6	0
Silvia	1,809	73	90
Terrano	2,389	112	0
Cedric Diesel	2,793	14	450
Vanette	1,488	0	265
Vanette	1,952	349	212
Prairie	1,809	455	679
Prairie 4x4	1,974	16	15
Patrol Diesel	3,246	173	240
300 ZX	2,960	79	58
Others	-	2	0
OPEL		106,435	96,740
Corsa 1000	993	21,193	27,452
Corsa 1200	1,196	20,766	20,781
Corsa 1300	1,297	5,244	5,476
Corsa Diesel	1,488	14,543	2,090
Corsa GSi	1,598	652	0
Kadett 1200	1,196	1,632	2,075
Kadett 1300	1,297	9,186	11,496
Kadett 1500 D	1,488	810	0
Kadett 1600	1,598	6,979	4,193
Kadett Cabr	1,598	91	23
Kadett 1600 Diesel	1,598	4,449	3,221
Kadett 1800	1,796	892	173
Kadett 2000	1,998	1,481	2,175
Kadett Cabr	1,998	250	84
Ascona 1300	1,297	305	1,854
Ascona 1600	1,598	9,234	9,169
Ascona 1600 Diesel	1,598	504	1,071
Ascona 1800	1,796	0	7
Ascona 2000	1,998	221	596
Manta 1300	1,297	0	5
Manta 1800	1,796	15	143
Manta 2000	1,979	316	57
Rekord 1800	1,796	0	1
Rekord 2.2I CD	2,197	0	1
Rekord 2300 Diesel	2,260	0	53
Omega 1800	1,796	1,053	1,496
Omega 2000	1,998	1,769	1,518
Omega 2300 Diesel	2,260	1,488	1,216
Omega 3I	2,969	198	114
Senator TD	2,260	0	18
Senator	2,490	98	74
Senator	2,969	307	106
Monza	2,969	0	2
Vectra 1400	1,389	90	0

FRANCE - NEW REGISTRATIONS 1987-1988 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1988	1987
OPEL (con't)			
Vectra 1600	1,598	1,988	0
Vectra 1700 Diesel	1,699	123	0
Vectra 2000	1,998	580	0
POLSKIFIAT		1,841	1,807
125 P	1,481	563	384
Polonez	1,481	917	1,243
Polonez	1,598	381	0
PORSCHE		1,412	1,612
924	2,479	98	167
911	3,164	364	375
911 Cabr	3,164	78	69
911 Turbo	3,299	39	29
928	4,957	211	201
944	2,479	624	751
ROLLS ROYCE		17	14
Corniche	6,750	2	0
Silver	6,750	15	14
SAAB		2,878	2,628
900	1,985	444	478
900 Turbo	1,985	659	712
900 Turbo Cabr	1,985	103	78
9000	1,985	840	533
9000 Turbo	1,985	832	825
SANTANA		1,034	867
SJ 410	970	502	576
SJ 413	1,324	532	291
SEAT		33,512	30,607
Marbella	843	3,748	798
Marbella	903	1,302	2,304
Ronda	1,193	0	1,388
Ronda	1,461	31	980
Ronda Diesel	1,714	0	62
Ibiza	903	4,096	3,719
Ibiza	1,193	11,645	11,613
Ibiza	1,461	6,933	5,424
Ibiza Diesel	1,714	2,881	1,458
Malaga	1,193	834	950
Malaga	1,461	982	950
Malaga Diesel	1,714	1,453	1,001
SKODA		620	1,482
S 105	1,046	0	2
S 120	1,174	274	721
S 130	1,289	346	759
TOYOTA		14,988	14,296
Corolla 1300	1,295	4,338	4,382
Corolla 1600	1,587	3,075	1,561
Corolla 1800 Diesel	1,839	1,081	643
Tercel 1500 4x4	1,452	398	1,264
Celica	1,998	1,080	2,083
Celica Supra	2,954	289	266
Camry 1800	1,832	0	58
Model F	1,998	237	799
Carina	1,998	1,256	0
Lite-Ace	1,486	1,913	2,291
Land Cruiser	2,446	816	567
Land Cruiser	3,980	505	380
Others	-	0	2

Makes & Models	Engine in CM3	1988	1987
TVR	3,528	6	9
UMM	2,498	58	0
VOLKSWAGEN		120,460	102,401
Polo	1,043	18,219	22,579
Polo	1,272	7,798	4,552
Scirocco	1,781	186	668
Passat Diesel	1,588	495	1,054
Passat	1,595	153	720
Passat	1,781	5,467	1,888
Passat	1,994	24	193
Golf	1,272	16,002	12,202
Golf Diesel	1,588	22,193	13,956
Golf	1,595	11,069	7,222
Golf	1,781	27,297	24,522
Golf Cabr	1,781	2,021	1,432
Jetta	1,272	664	1,342
Jetta Diesel	1,588	3,684	3,419
Jetta	1,595	1,142	1,493
Jetta	1,781	3,033	4,467
Transport Diesel	1,588	722	514
Transport Diesel	1,715	175	41
Transport	1,913	42	82
Transport	2,109	73	49
Others	-	1	6
VOLVO		17,265	18,755
244	1,986	350	404
244 Diesel	2,383	399	353
245	1,986	268	388
245	2,316	44	-
245 Diesel	2,383	619	578
343	1,397	1	623
343	1,721	84	387
344	1,397	205	426
344 Diesel	1,595	600	693
344	1,721	357	723
345	1,397	1,752	1,797
345 Diesel	1,595	886	825
345	1,721	1,280	2,152
360	1,986	504	915
440	1,721	996	0
480 ES	1,721	1,703	1,838
740	1,986	2,372	2,726
740	2,316	202	215
740 Diesel	2,383	3,865	3,157
760 Turbo	2,316	147	101
760 Turbo Diesel	2,383	488	242
760	2,849	110	118
780	2,383	21	39
780	2,849	32	55
ZASTAVA		1,640	1,252
Yugo 45	903	1,341	994
Yugo 55	1,116	291	204
1100 55	1,116	8	54
OTHER IMPORTS		1	2
TOTAL IMPORTED MAKES		816,848	760,009
TOTAL ALL MAKES		2,217,149	2,105,180
OF WHICH DIESEL		522,387	384,113

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FRANCE - NEW REGISTRATIONS 1958-1988

Motor Vehicles by Type

	Passenger Cars and Light Commercial Vehicles	Trucks	Buses	Total
1958........	589,584	106,448	2,333	698,365
1959........	565,278	98,453	2,132	665,863
1960........	638,605	121,329	2,427	762,361
1961........	716,777	118,787	2,424	837,988
1962........	912,143	130,052	2,698	1,044,893
1963........	1,047,640	138,377	4,976	1,190,993
1964........	1,052,707	154,217	4,734	1,211,658
1965........	1,057,081	140,785	4,925	1,202,791
1966........	1,209,899	152,229	5,687	1,367,815
1967........	1,230,951	145,982	5,793	1,382,726
1968........	1,239,766	161,744	5,280	1,406,790
1969........	1,365,710	217,380	5,892	1,588,982
1970........	1,296,628	201,886	5,858	1,504,372
1971........	1,468,888	220,829	5,950	1,695,667
1972........	1,637,553	242,935	6,195	1,886,683
1973........	1,745,830	263,669	6,505	2,016,004
1974........	1,524,838	246,787	6,167	1,777,792
1975........	1,482,343	200,793	5,599	1,688,735
1976........	1,858,234	285,277	7,813	2,151,324
1977........	1,906,990	290,819	7,568	2,205,377
1978........	1,944,986	290,981	8,522	2,244,489
1979........	1,976,391	306,703	8,428	2,291,522
1980........	1,873,202	314,534	8,757	2,196,493
1981........	1,834,826	325,810	8,681	2,169,317
1982........	2,056,490	352,954	9,714	2,419,158
1983........	2,017,617	337,387	8,927	2,363,931
1984........	1,757,673	307,990	8,149	2,073,812
1985........	1,766,328	333,895	8,269	2,108,492
1986........	1,911,521	382,961	7,612	2,302,094
1987........	2,105,180	413,935	4,131	2,523,246
1988........	2,217,149	425,400	4,077	2,646,626

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - TOTAL REGISTRATIONS 1958-1988

Motor Vehicles by Type

	Passenger Cars and Light Commercial Vehicles	Trucks	Buses	Total
1958........	3,910,000	1,286,000	34,000	5,230,000
1959........	4,360,000	1,350,000	35,000	5,745,000
1960........	4,872,800	1,430,500	36,700	6,340,000
1961........	5,450,000	1,505,000	38,250	6,993,250
1962........	6,220,000	1,589,000	41,000	7,850,000
1963........	7,075,000	1,680,500	44,500	8,800,000
1964........	7,960,000	1,780,000	46,000	9,786,000
1965........	8,717,500	1,863,200	47,120	10,627,820
1966........	9,555,200	1,941,600	48,870	11,545,670
1967........	10,210,000	1,971,000	49,000	12,230,000
1968........	10,935,000	2,015,000	50,000	13,000,000
1969........	11,670,000	2,050,000	50,000	13,770,000
1970........	12,280,000	2,065,000	49,750	14,394,750
1971........	12,995,000	2,106,250	49,250	15,150,500
1972........	13,800,000	2,126,000	49,000	15,975,000
1973........	14,550,000	2,200,000	50,000	16,800,000
1974........	15,100,000	2,283,000	51,000	17,434,000
1975........	15,555,000	2,325,000	52,000	17,932,000
1976........	16,250,000	2,357,000	53,000	18,660,000
1977........	17,000,000	2,392,000	53,500	19,445,500
1978........	17,780,000	2,424,000	54,500	20,258,500
1979........	18,525,000	2,469,000	55,500	21,049,500
1980........	19,150,000	2,514,000	56,500	21,720,500
1981........	19,725,000	2,568,000	57,000	22,350,000
1982........	20,420,000	2,631,500	58,000	23,109,500
1983........	20,950,000	2,675,500	58,000	23,683,500
1984........	21,175,000	2,688,500	57,500	23,921,000
1985........	21,325,000	2,708,500	57,000	24,090,500
1986........	21,575,000	2,771,000	57,000	24,403,000
1987........	21,950,000	2,851,000	53,000	24,854,000
1988........	22,370,000	2,922,000	50,000	25,342,000

INSTITUT NATIONAL DE LA STATISTIQUE ET DES ETUDES ECONOMIQUES

FRANCE - TOTAL REGISTRATIONS 1982-1988

Total Registrations as of December 31

	1982	1983	1984	1985	1986	1987	1988
Passenger Cars and Light-Duty Commercial Vehicles							
Up to 5 CV............	6,754,900	7,056,000	7,301,100	7,510,800	7,715,900	7,997,700	8,324,700
6 - 10 CV............	12,068,200	12,375,200	12,442,400	12,439,100	12,535,700	12,682,600	12,820,600
11 CV & over..........	1,596,900	1,518,800	1,431,500	1,375,100	1,323,400	1,269,700	1,224,700
TOTAL PASSENGER CARS..	20,420,000	20,950,000	21,175,000	21,325,000	21,575,000	21,950,000	22,370,000
TOTAL LIGHT COMMERCIAL	1,521,300	1,485,400	1,412,400	1,364,000	1,337,100	1,314,200	1,295,100
Commercial Vehicles							
Less than 2.5 tons GVW	1,579,000	1,604,200	1,642,500	1,678,200	1,743,800	1,813,400	1,863,000
2.5 - 4 tons.........	578,800	588,000	590,100	590,600	597,700	612,300	634,700
4 - 6 tons..........	87,900	89,300	73,700	66,800	60,400	54,600	48,500
6 - 9 tons..........	54,500	55,300	52,200	50,100	48,800	48,000	46,800
9 - 12 tons..........	70,000	71,200	65,500	62,500	59,200	55,600	52,900
12 - 15 tons..........	39,400	40,000	38,200	36,800	36,700	36,900	37,400
15 - 20 tons..........	78,600	79,800	77,100	75,100	73,700	73,800	74,600
20 tons & over........	21,800	22,200	20,700	19,900	19,700	20,400	22,100
Road Tractors.........	121,500	125,500	128,500	128,500	131,000	136,000	142,000
Buses.................	58,000	58,000	57,500	57,000	57,000	53,000	50,000
TOTAL COMMERCIAL......	2,689,500	2,733,500	2,746,000	2,765,500	2,828,000	2,904,000	2,972,000
TOTAL ALL VEHICLES....	23,109,500	23,683,500	23,921,000	24,090,500	24,403,000	24,854,000	25,342,000
Diesel Vehicles							
Passenger Cars & Light Commercial Vehicles.	1,180,300	1,296,800	1,501,300	1,651,500	1,822,200	2,060,200	2,423,900
Less than 2.5 tons GVW	170,900	189,700	216,100	270,400	355,500	455,300	557,900
2.5 - 4 tons.........	336,800	355,300	370,200	382,900	402,400	430,400	467,200
4 - 6 tons..........	45,500	43,100	40,200	37,200	34,300	31,600	28,500
6 - 9 tons..........	46,200	45,900	45,600	44,200	43,600	43,400	42,800
9 - 12 tons..........	64,000	62,400	60,900	58,500	55,800	52,800	52,900
12 - 15 tons..........	39,400	38,500	38,200	36,800	36,700	36,900	37,400
15 - 20 tons..........	78,600	77,500	77,100	75,100	73,700	73,800	74,600
20 tons & over........	21,800	21,400	20,700	19,900	19,700	20,400	22,100
Road Tractors.........	121,500	125,500	128,500	128,500	131,000	136,000	142,000
Buses.................	38,200	38,400	38,600	39,000	39,800	38,100	37,000
TOTAL DIESEL VEHICLES.	2,143,200	2,294,500	2,537,400	2,744,000	3,014,700	3,378,900	3,886,300

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

GERMANY, WEST - PRODUCTION 1946-1988

Motor Vehicles by Type

	Passenger Cars	Kombi*	Trucks	Truck Tractors	Buses	Total
1946.....	9,962	0	13,241	431	244	23,878
1947.....	9,541	0	13,192	199	411	23,343
1948.....	29,945	0	28,832	1,568	949	61,294
1949.....	104,054	1	54,753	1,986	2,789	163,583
1950.....	216,107	3,302	81,680	1,131	3,844	306,064
1951.....	267,376	9,246	92,724	536	4,269	374,151
1952.....	301,089	16,554	105,793	250	4,697	428,383
1953.....	369,140	18,755	96,046	249	6,391	490,581
1954.....	518,190	42,982	113,146	175	6,104	680,597
1955.....	705,418	56,787	140,350	179	6,008	908,742
1956.....	847,829	63,167	159,488	523	4,612	1,075,619
1957.....	958,970	81,218	166,085	420	5,539	1,212,232
1958.....	1,180,738	126,116	180,792	603	7,007	1,495,256
1959.....	1,356,321	147,103	207,698	230	7,214	1,718,566
1960.....	1,674,298	142,481	230,155	524	7,691	2,055,149
1961.....	1,751,893	152,082	234,747	527	8,576	2,147,825
1962.....	1,945,291	163,875	234,370	4,913	8,163	2,356,612
1963.....	2,185,662	228,445	240,095	5,912	7,782	2,667,896
1964.....	2,370,274	279,909	246,678	5,690	7,106	2,909,657
1965.....	2,440,448	293,284	229,801	5,647	7,297	2,976,477
1966.....	2,515,275	314,775	205,252	6,882	8,524	3,050,708
1967.....	2,042,832	252,882	171,530	6,207	8,868	2,482,319
1968.....	2,535,433	326,753	225,438	8,594	10,740	3,106,958
1969.....	2,936,115	376,424	268,412	10,903	12,713	3,604,567
1970.....	3,129,112	398,752	285,280	14,411	14,692	3,842,247
1971.....	3,289,553	407,226	259,481	14,217	12,245	3,982,722
1972.....	3,166,021	355,519	267,407	11,976	15,059	3,815,982
1973.....	3,358,482	291,398	268,837	14,408	15,940	3,949,065
1974.....	2,570,671	268,925	221,940	19,765	18,476	3,099,777
1975.....	2,686,729	221,090	240,268	18,903	19,218	3,186,208
1976.....	3,301,352	245,548	283,282	17,795	20,112	3,868,089
1977.....	3,567,190	223,354	274,934	20,428	18,310	4,104,216
1978.....	3,625,501	264,675	265,812	15,791	14,585	4,186,364
1979.....	3,657,660	274,896	280,906	20,223	16,040	4,249,725
1980.....	3,239,351	281,583	314,983	25,281	17,355	3,878,553
1981.....	3,281,235	296,572	272,474	29,618	17,108	3,897,007
1982.....	3,487,590	273,846	257,333	29,746	14,150	4,062,665
1983.....	3,561,737	315,904	243,577	19,950	13,271	4,154,439
1984.....	3,504,075	286,089	227,207	18,630	9,461	4,045,462
1985.....	3,861,632	305,054	250,612	17,755	10,867	4,445,920
1986.....	3,983,985	326,843	256,817	18,685	10,633	4,596,963
1987.....	4,027,504	346,125	230,731	20,240	9,474	4,634,074
1988.....	4,009,565	336,718	244,182	24,552	10,297	4,625,314

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1959-1988

Commercial Vehicles by Weight Groups

Years	0-2 t.	2-4 t.	4-6 t.	6-8 t.	8-10 t.	10-12 t.	12-16 t.	16 t. & Over	Total
1959.....	85,992	46,800	9,153	4,993	32,551	16,887	11,322	*	207,698
1960.....	101,963	50,327	13,611	6,079	18,505	25,171	14,499	*	230,155
1961.....	107,049	51,708	12,168	4,924	10,931	22,917	21,323	3,727	234,747
1962.....	110,608	46,811	13,970	5,201	11,260	17,238	24,684	4,598	234,370
1963.....	95,545	64,473	16,444	7,291	9,716	16,696	24,429	5,501	240,095
1964.....	55,452	113,146	14,192	6,801	9,573	14,688	24,282	8,544	246,678
1965.....	16,697	135,499	17,834	7,019	8,251	12,850	22,222	9,429	229,801
1966.....	9,753	117,931	19,003	6,747	7,754	13,213	21,042	9,809	205,252
1967.....	10,698	100,381	14,919	6,337	6,874	9,373	14,094	8,854	171,530
1968.....	11,174	130,598	22,889	10,616	10,737	8,620	19,714	11,090	225,438
1969.....	14,049	148,148	32,695	13,265	8,547	10,548	24,272	16,888	268,412
1970.....	9,095	148,182	36,373	16,133	12,490	10,725	30,073	22,209	285,280
1971.....	9,819	122,112	35,099	21,592	10,638	8,691	31,392	20,138	259,481
1972.....	5,635	144,032	35,126	22,377	9,091	7,362	24,333	19,451	267,407
1973.....	3,248	140,241	36,355	22,785	9,117	10,045	23,920	23,126	268,837
1974.....	3,163	98,470	30,012	15,735	12,092	10,391	21,170	30,907	221,940
1975.....	1,706	95,262	28,209	17,406	15,218	10,022	22,355	50,090	240,268
1976.....	2,840	127,651	34,853	21,883	16,915	9,780	11,077	58,283	283,282
1977.....	2,863	126,047	34,444	21,625	15,133	10,809	8,864	55,149	274,934
1978.....	3,799	129,593	26,497	27,189	10,341	10,479	10,573	47,341	265,812
1979.....	8,223	130,476	31,361	25,274	8,210	11,968	9,696	55,698	280,906
1980.....	6,137	153,228	27,862	34,347	12,656	12,935	10,045	57,773	314,983
1981.....	6,490	115,493	22,557	27,853	11,767	14,387	10,426	63,501	272,474
1982.....	12,574	104,626	18,975	30,103	11,916	11,349	7,127	60,663	257,333
1983.....	31,159	101,299	19,607	24,509	7,692	9,983	6,108	43,220	243,577
1984.....	28,702	98,990	17,635	23,875	7,407	11,775	5,712	33,111	227,207
1985.....	46,783	100,760	19,562	22,767	8,079	11,539	6,809	34,313	250,612
1986.....	41,814	109,802	19,366	27,438	7,048	8,278	7,237	35,834	256,817
1987.....	15,952	107,535	20,444	28,549	4,509	8,472	7,042	38,228	230,731
1988.....	19,821	106,551	22,109	29,627	7,586	7,598	6,895	43,995	244,182

* 12 t. & over prior to 1961.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1986-1988

Commercial Vehicles by Manufacturer and Weight Group

	1986	1987	1988
UP TO 2 TONS G.V.W.			
Opel	28,465	6,294	8,917
Volkswagen	13,349	9,658	10,904
Total	41,814	15,952	19,821
2-4 TONS G.V.W.			
Volkswagen	69,191	68,502	68,026
Daimler-Benz	40,611	39,033	38,525
Total	109,802	107,535	106,551
4-6 TONS G.V.W.			
Daimler-Benz	16,461	17,481	19,212
Volkswagen	2,803	2,400	2,321
M.A.N	102	563	576
Total	19,366	20,444	22,109
6-8 TON G.V.W.			
Daimler-Benz	22,334	23,776	24,343
Volkswagen	1,939	0	0
Iveco-Magirus	1,966	1,577	1,537
M.A.N	1,199	3,196	3,747
Total	27,438	28,549	29,627
8-10 TONS G.V.W.			
Daimler-Benz	5,722	2,887	5,635
Volkswagen	441	0	0
M.A.N	591	1,338	1,594
Iveco-Magirus	294	284	357
Total	7,048	4,509	7,586
10-12 TONS G.V.W.			
Daimler-Benz	6,720	6,526	6,327
Iveco-Magirus	1,008	1,313	792
M.A.N	550	633	479
Total	8,278	8,472	7,598

	1986	1987	1988
12-15.9 TONS G.V.W.			
Daimler-Benz	5,253	5,390	5,480
Iveco-Magirus	1,083	441	588
M.A.N	901	1,211	827
Total	7,237	7,042	6,895
16 TONS G.V.W. & OVER			
Daimler-Benz	20,214	21,907	24,825
M.A.N	9,544	9,265	9,784
Iveco-Magirus	5,864	6,928	9,263
Faun	212	128	123
Total	35,834	38,228	43,995
ARTICULATED UNITS			
Daimler-Benz	11,816	13,442	15,542
M.A.N	4,595	4,817	5,747
Iveco-Magirus	2,260	1,969	3,203
Faun	14	12	60
Total	18,685	20,240	24,552
BUSES			
Daimler-Benz	5,084	4,565	4,939
M.A.N	2,434	1,658	2,039
Kassbohrer	2,001	2,031	2,137
Auwarter	852	870	977
Iveco-Magirus	2,260	350	205
Volkswagen	87	0	0
Total	12,718	9,474	10,297
TOTAL COMMERCIAL VEHICLES			
Daimler-Benz	134,215	135,007	144,828
Volkswagen	87,810	80,560	81,251
Opel	28,465	6,294	8,917
M.A.N	19,916	22,681	24,793
Iveco-Magirus	12,650	12,862	15,945
Kassbohrer	2,001	2,031	2,137
Auwarter	852	870	977
Faun	226	140	183
Total	286,135	260,445	279,031

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1987-1988

Motor Vehicles by Manufacturer and Type

	1988			1987		
	Passenger Cars*	Commercial Vehicles	Total	Passenger Cars*	Commercial Vehicles	Total
Domestically Produced						
Auwarter.............	0	977	977	0	870	870
BMW............	463,651	0	463,651	442,776	0	442,776
Daimler-Benz.........	553,772	144,828	698,600	595,765	135,007	730,772
Faun.................	0	183	183	0	140	140
Ford.................	608,890	0	608,890	560,582	0	560,582
Iveco-Magirus........	0	15,945	15,945	0	12,862	12,862
Kassbohrer...........	0	2,137	2,137	0	2,031	2,031
M.A.N................	0	24,793	24,793	0	22,681	22,681
Opel.................	895,504	8,917	904,421	915,532	6,294	921,826
Porsche..............	25,969	0	25,969	48,520	0	48,520
Volkswagen...........	1,372,035	81,251	1,453,286	1,393,220	80,560	1,473,780
Audi.................	426,462	0	426,462	417,234	0	417,234
Total................	4,346,283	279,031	4,625,314	4,373,629	260,445	4,634,074
Produced Outside Germany from Parts Manufactured in Germany						
Auwarter.............	0	211	211	0	605	605
BMW............	20,470	0	20,470	18,564	0	18,564
Daimler-Benz.........	16,655	80,493	97,148	14,648	66,465	81,113
Ford.................	345,327	53,153	398,480	293,995	40,937	334,932
Iveco-Magirus........	0	3,986	3,986	0	4,509	4,509
M.A.N................	0	1,139	1,139	0	791	791
Opel.................	534,427	13,125	547,552	446,398	9,572	455,970
Volkswagen...........	588,771	48,310	637,081	558,332	44,440	602,772
Audi.................	4,584	0	4,584	3,384	0	3,384
Total................	1,510,234	200,397	1,710,631	1,335,321	167,319	1,502,640

* Including kombis.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1988

Motor Vehicles by Manufacturer and Type

	FORD-WERKE					
Year	Passenger Cars	Kombi*	Trucks	Tractors	Buses	Total
1946........	0	0	7,092	0	0	7,092
1947........	0	0	2,600	0	0	2,600
1948........	182	0	5,374	0	175	5,731
1949........	11,109	0	5,768	0	480	17,357
1950........	24,443	0	5,156	0	217	29,816
1951........	27,059	6	7,493	0	602	35,160
1952........	30,685	8	8,933	0	771	40,397
1953........	34,054	1,879	7,156	0	952	44,041
1954........	38,998	5,868	12,547	0	1,057	58,470
1955........	52,654	9,133	17,544	0	1,049	80,380
1956........	58,129	10,677	17,238	6	96	86,146
1957........	59,761	11,556	15,926	36	10	87,289
1958........	95,810	20,387	12,332	2	1	128,532
1959........	108,145	26,950	16,865	3	0	151,963
1960........	163,482	29,194	21,201	4	0	213,881
1961........	201,711	36,029	23,643	0	0	261,383
1962........	243,006	34,238	26,457	0	0	303,701
1963........	321,153	36,064	26,190	0	0	383,407
1964........	279,399	27,541	26,482	0	0	333,422
1965........	264,188	52,217	19,514	0	0	335,919
1966........	254,031	37,170	103	0	0	291,304
1967........	171,983	21,797	875	0	0	194,655
1968........	187,650	20,113	1,437	0	0	209,200
1969........	277,997	22,859	1,664	0	0	302,520
1970........	382,795	26,614	1,013	0	0	410,422
1971........	446,347	32,209	2,215	0	0	480,771
1972........	409,494	26,472	0	0	0	435,966
1973........	426,407	29,615	0	0	0	456,022
1974........	266,628	18,917	0	0	0	285,545
1975........	385,447	27,688	0	0	0	413,135
1976........	448,608	37,999	0	0	0	486,607
1977........	505,101	37,649	0	0	0	542,750
1978........	508,353	35,807	0	0	0	544,160
1979........	516,663	30,294	0	0	0	546,957
1980........	399,473	20,044	0	0	0	419,517
1981........	455,241	31,676	0	0	0	486,917
1982........	492,424	26,016	0	0	0	518,440
1983........	505,160	42,790	0	0	0	547,950
1984........	488,884	50,895	0	0	0	539,779
1985........	472,340	32,891	0	0	0	505,231
1986........	530,023	32,230	0	0	0	562,253
1987........	530,407	30,175	0	0	0	560,582
1988........	573,296	35,594	0	0	0	608,890

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1988 (continued)

Motor Vehicles by Manufacturer and Type

	DAIMLER-BENZ					
	Passenger Cars	Kombi	Trucks	Truck Tractors	Buses	Total
1946.....	31	0	3,239	0	0	3,270
1947.....	581	0	2,870	0	0	3,451
1948.....	4,608	0	5,305	0	82	9,995
1949.....	17,160	0	5,774	0	396	23,330
1950.....	33,906	0	6,914	0	1,485	42,305
1951.....	42,222	0	11,140	0	1,129	54,491
1952.....	36,824	0	14,427	0	1,593	52,844
1953.....	34,975	0	12,759	0	2,173	49,907
1954.....	48,816	0	14,389	0	2,161	65,366
1955.....	63,683	0	23,183	0	2,296	89,162
1956.....	69,601	0	32,675	0	2,035	104,311
1957.....	80,899	0	36,277	0	3,072	120,248
1958.....	99,209	0	50,140	0	4,607	153,956
1959.....	108,440	0	49,700	0	3,998	162,138
1960.....	122,684	0	44,147	0	4,153	170,984
1961.....	137,431	0	42,816	0	4,182	184,429
1962.....	146,393	0	44,512	2,103	4,196	197,204
1963.....	153,182	0	50,295	2,391	3,778	209,646
1964.....	165,532	0	50,818	2,306	3,451	222,107
1965.....	174,007	0	52,600	2,707	3,560	232,873
1966.....	191,625	0	56,094	3,289	4,548	255,556
1967.....	200,470	0	45,910	2,956	4,802	254,138
1968.....	216,284	0	58,395	4,123	6,035	284,837
1969.....	256,713	0	77,707	5,489	8,296	348,205
1970.....	280,419	0	89,094	7,633	9,531	386,677
		0				
1971.....	284,230	0	82,111	8,122	8,047	382,510
1972.....	323,878	0	84,043	7,473	10,997	426,391
1973.....	331,682	0	94,715	9,739	12,100	448,236
1974.....	340,006	0	97,665	13,848	13,726	465,245
1975.....	356,477	0	140,677	14,831	13,344	525,329
1976.....	370,348	7,893	154,930	12,490	12,824	558,485
1977.....	401,250	7,840	148,822	13,674	11,595	583,181
1978.....	382,622	21,085	138,346	10,470	8,210	560,733
1979.....	393,754	39,449	148,408	14,719	8,529	604,859
1980.....	401,848	36,981	161,182	17,567	9,643	627,221
1981.....	414,527	34,483	152,391	21,232	9,647	632,280
1982.....	428,725	36,778	143,517	23,634	7,925	640,579
1983.....	445,813	37,546	120,890	15,951	7,723	627,923
1984.....	434,742	34,643	112,217	14,203	5,186	600,991
1985.....	510,479	27,430	114,059	11,875	5,345	669,188
1986.....	556,927	34,989	117,315	11,816	5,084	726,131
1987.....	556,906	38,859	117,000	13,442	4,565	730,772
1988.....	512,989	40,783	124,347	15,542	4,939	698,600

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1988 (continued)

Motor Vehicles by Manufacturer and Type

	OPEL					PASSENGER CARS				
	Passenger Cars	Kombi*	Trucks	Buses	Total	NSU**	Auto Union**	Bayer Motoren-Werke	Glas	Porsche
1946......	0	0	0	0	0	0	0	0	0	0
1947......	20	0	3,219	0	3,239	0	0	0	0	0
1948......	6,028	0	7,063	0	13,091	0	0	0	0	0
1949......	27,990	0	11,574	0	39,564	0	0	0	0	0
1950......	59,990	0	12,657	99	72,746	0	2,011	0	0	335
1951......	61,900	0	14,818	237	76,955	0	15,672	0	0	1,112
1952......	66,733	0	21,201	0	87,934	0	26,233	49	0	1,303
1953......	83,624	5,493	16,675	0	105,792	0	24,836	1,592	0	1,978
1954......	130,342	17,900	19,408	0	167,650	0	29,664	3,596	0	1,934
1955......	142,795	24,413	18,132	0	185,340	0	33,228	17,475	9,916	2,952
1956......	163,143	25,308	18,559	0	207,010	6,403	49,931	35,482	33,385	4,264
1957......	186,292	25,726	16,885	0	228,903	16,651	33,428	35,691	43,372	5,191
1958......	231,406	64,938	19,601	0	315,945	35,934	56,480	50,254	42,458	5,998
1959......	239,286	72,603	19,631	0	331,520	33,376	63,736	28,800	46,414	7,055
1960......	290,627	60,324	19,122	0	370,073	30,031	116,385	43,965	33,733	7,598
1961......	289,486	68,806	24,446	0	382,738	35,914	106,309	39,527	31,962	7,664
1962......	294,885	64,620	19,806	0	379,311	55,598	105,763	43,557	29,258	8,205
1963......	469,870	85,507	14,916	0	570,293	76,045	94,242	49,513	27,525	9,672
1964......	555,772	115,742	17,061	0	688,575	86,752	78,790	54,770	27,070	10,808
1965......	512,997	102,666	15,474	0	631,137	91,873	52,207	63,491	29,760	11,243
1966......	552,427	96,949	12,972	0	662,348	103,680	61,636	71,274	26,844	13,134
1967......	448,531	91,675	9,075	0	549,281	102,770	37,470	82,360	17,861	10,941
1968......	539,099	108,934	8,685	0	656,718	127,530	66,601	101,098	7,658***	14,133
1969......	665,754	122,457	12,994	0	801,205	264,414		139,630		15,292
1970......	698,622	113,018	9,212	0	820,852	316,539		158,618		16,757
1971......	730,118	101,754	6,846	0	838,718	282,200		163,832		10,905
1972......	777,292	94,072	6,117	0	877,481	299,484		181,964		14,503
1973......	788,662	79,520	6,173	0	874,355	409,793		196,075		15,415
1974......	507,204	71,060	5,381	0	583,645	266,420		184,681		9,915
1975......	593,270	62,607	1,662	0	657,539	205,162		217,458		9,424
1976......	853,208	65,648	2,840	0	921,696	240,905		267,618		32,554
1977......	858,956	63,348	2,863	0	925,167	317,928		284,771		36,130
1978......	878,107	74,549	3,799	0	956,455	295,000		311,793		36,879
1979......	879,771	80,472	8,223	0	968,466	323,395		328,281		36,011
1980......	699,640	87,023	6,137	0	792,800	285,052		330,087		28,622
1981......	722,496	87,662	6,490	0	816,648	311,671		337,757		31,734
1982......	863,059	88,397	9,638	0	961,094	305,024		362,607		36,329
1983......	840,306	94,184	20,502	0	954,932	358,213		407,507		48,288
1984......	692,414	84,072	18,986	0	795,472	344,733		412,447		44,017
1985......	797,786	105,364	34,921	0	938,071	358,612		431,085		54,458
1986......	795,772	101,299	28,465	0	925,536	352,735		432,285		52,939
1987......	793,848	121,684	6,294	0	921,826	417,234		442,776		48,520
1988......	754,277	141,227	8,917	0	904,421	426,462		483,651		25,969

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

** Now known as Audi AG.

*** Now known as BMW.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1988 (continued)

Motor Vehicles by Manufacturer and Type

VOLKSWAGEN

	Passenger Cars	Micro-Buses	Ambu-lances	Total Passenger Vehicles	VW-Kombi*	Trucks	Total
1946.....	9,931	0	0	9,931	0	0	9,931
1947.....	8,940	0	0	8,940	0	0	8,940
1948.....	19,127	0	0	19,127	0	0	19,127
1949.....	46,646	1	0	46,647	1	7	46,655
1950.....	82,399	1,141	0	83,540	1,253	5,764	90,557
1951.....	93,534	3,074	36	96,644	2,844	5,948	105,436
1952.....	114,348	5,194	481	120,023	5,031	10,959	136,013
1953.....	151,323	5,375	358	157,056	5,753	16,931	179,740
1954.....	202,174	7,630	589	210,393	8,868	23,112	242,373
1955.....	279,986	10,152	694	290,832	11,346	27,715	329,893
1956.....	333,190	11,798	586	345,574	16,010	34,106	395,690
1957.....	380,561	20,711	644	401,916	23,495	47,143	472,554
1958.....	451,526	23,841	486	475,853	21,732	55,814	553,399
1959.....	575,407	29,184	710	605,301	25,699	65,860	696,860
1960.....	725,939	30,350	658	756,947	30,425	78,486	865,858
1961.....	807,488	33,506	883	841,877	35,950	81,946	959,773
1962.....	925,747	41,179	728	967,654	59,409	85,361	1,112,424
1963.....	891,521	45,960	675	938,156	104,841	89,083	1,132,080
1964.....	1,034,797	54,146	829	1,089,772	135,237	92,286	1,317,295
1965.....	1,174,687	50,400	864	1,225,951	137,265	84,444	1,447,660
1966.....	1,168,146	49,557	816	1,218,519	173,972	84,018	1,476,509
1967.....	921,013	31,016	556	952,585	136,652	73,021	1,162,258
1968.....	1,191,854	64,411	1,241	1,257,506	192,267	99,160	1,548,933
1969.....	1,241,580	64,326	1,270	1,307,176	224,475	107,979	1,639,630
1970.....	1,193,853	71,729	1,242	1,266,824	251,541	102,832	1,621,197
1971.....	1,284,928	74,852	1,357	1,361,137	261,353	93,415	1,715,905
1972.....	1,082,098	66,400	1,860	1,150,358	222,825	104,160	1,477,343
1973.....	1,128,784	58,442	2,023	1,189,249	174,905	99,335	1,463,489
1974.....	955,355	38,700	1,762	995,817	174,163	69,718	1,239,698
1975.....	904,005	29,082	1,699	934,786	115,500	71,651	1,121,937
1976.....	1,061,940	31,390	1,221	1,094,551	127,568	93,920	1,316,039
1977.....	1,123,575	38,068	1,411	1,163,054	114,517	93,882	1,371,453
1978.....	1,177,106	34,331	1,310	1,212,747	133,234	93,067	1,439,048
1979.....	1,156,455	22,384	346	1,179,785	124,681	92,450	1,396,916
1980.....	1,064,534	28,673	1,422	1,094,629	137,535	114,591	1,346,755
1981.....	981,471	25,083	1,255	1,007,809	142,751	82,258	1,232,818
1982.....	974,021	24,203	1,079	999,303	122,655	74,910	1,196,868
1983.....	928,567	27,082	801	956,450	141,384	82,159	1,179,993
1984.....	1,056,737	31,417	684	1,088,838	114,479	77,519	1,280,836
1985.....	1,210,159	25,862	851	1,236,872	139,369	81,031	1,457,272
1986.....	1,234,037	28,489	758	1,263,284	158,345	87,810	1,509,439
1987.....	1,210,923	26,249	657	1,237,829	155,391	80,560	1,473,780
1988.....	1,231,455	20,840	626	1,252,921	119,114	81,251	1,453,286

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passenger and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1988

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
PASSENGER CARS	
BMW	463,651
1500-2000 cc	
316	54,122
318	50,991
520i	51,210
320it	7,245
320	39,342
320i Cabrio	7,378
320i S	2,419
2000-3000 cc	
M3	3,426
M3 Cabrio	130
324D	12,288
324 TDT	2,170
524 TD	14,200
525	0
525i	45,132
325i	43,280
325iT	6,065
325iX t	1,932
325iX	5,494
325i Cabrio	13,637
Z1	58
325E	3,402
530i	12,279
730i	15,454
Exceed 3000 cc	
635	3,666
735	19,698
535i	28,097
735i 4	6,879
750i	3,463
750i 4	11,194
DAIMLER-BENZ	553,772
1500-2000 cc	
200E	10,054
200 (124)	22,229
190, 190E	64,050
190/1	14,183
190 D	42,287
200 D	29,077
2000-3000 cc	
190E 2.3	20,471
190E 2.3-16	534
230E (124)	52,445
230 CE (124)	7,741
300 CE (124)	13,711
190 D 2.5	17,452
250 D (124)	33,143
250 DT (124)	800
190 DT 2.5	3,287
190 E 2.5-16	959
260 SE	3,120
260 E 4X4 (124)	741
260 E (124)	25,727
190 E 2.6	15,392
300 SE	19,561
300 E 4X4 (124)	2,672
300 E (124)	34,086
2000-3000 cc	
300 SL	2,746
300 SEL	8,686
DAIMLER-BENZ (con't)	
2000-3000 cc (con't)	
300 D (124)	15,167
300 E-24 (124)	14
300 CE-24 (124)	14
300 SL (129)	27
300 SL-24 (129)	28
300 DT 4X4 (124)	385
300 DT (124)	4,046
300 D 4X4 (124)	542
Exceed 3000 cc	
420 SE/SEL	11,415
420 SE/SL	918
500 SE/SEL	3,652
500 SEC/SL	1,795
500 SL-32129	31
560 SE/SEL	13,318
560 SEC/SL	16,483
Combi Not to Exceed 2000 cc	
200 T (124)	2,313
200 TD (124)	1,176
200TE (124)	314
Combi Exceed 2000 cc	
210	285
310	193
230E FG	133
230 TE (124)	11,136
207 D	3,050
307D	308
250 D FG	423
250 TD (124)	5,534
260 E FG	173
209 D	884
309 D	439
300 TD (124)	2,700
300 TE (124)	7,650
300 TDT	1,319
300 TDT 44 (124)	552
300 TE 4X4 (124)	2,201
FORD	608,890
Not to Exceed 1000 cc	
Fiesta 1000	11,605
1000-1500 cc	
Escort 1100	1,618
Escort 1300	50,441
Escort 1400	59,439
Fiesta 1100	120,899
Fiesta 1400	14,680
Orion 1300	3,672
Orion 1400	10,354
1500-2000 cc	
Escort 1600	100,284
Escort 1600 D	34,190
Orion 1600	15,653
Orion 1600 D	16,092
Fiesta 1600 D	28,406
Scorpio 1800	15
Scorpio 2000	51,070
2000-3000 cc	
Sierra 2300	6,968
Scorpio 2400	8,095
Scorpio 2500 D	3,033
Scorpio 2800	16
Scorpio 2900	36,766

GERMANY, WEST - PRODUCTION 1988 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
FORD (con't)	
Combi Not to Exceed 2000 cc	
Escort T 1100	11
Escort T 1300	8,676
Escort T 1400	8,310
Escort T 1600	5,514
Escort T 1600 D	13,083
OPEL	895,504
1000-1500 cc	
Kadett	178,557
Ascona	3,342
Vectra	1,332
Kadette TD	4,873
1500-2000 cc	
Kadett	247,682
Kadett D	35,271
Ascona	81,987
Ascona D	4,615
Manta	3,688
Omega	112,097
Vectra	48,031
Vectra D	1,141
Rekord	1,896
2000-3000 cc	
Rekord	960
Senator	14,584
Omega D/TD	9,220
Omega	2,062
Omega 3000	2,939
Combi Not to Exceed 2000 cc	
Kadett-Caravan	78,448
Kadett-Caravan D	21,451
Kadett-Caravan TD	2,193
Omega-Caravan	30,756
Combi Exceed 2000 cc	
Omega-Caravan D/TD	4,611
Omega-Caravan	916
Omega-Caravan 3000	2,852
PORSCHE	25,969
2000-3000 cc	
944/944 Turbo	8,219
924 S	881
944 S Cabrio	137
Exceed 3000 cc	
911 Carr CP	5,282
911 Carr TG Cab	5,363
Turbo 3.3	1,142
911 Turbo 959	1,141
911 Carr 4	141
928 S	1,728
928 S4	1,935
VOLKSWAGEN	1,372,036
1000-1500 cc	
Golf 1.1	1,950
Golf 1.3	177,167
VOLKSWAGEN (con't)	
1000-1500 cc	
Polo 1.1	53,340
Polo 1.3	16,491
Polo 1.3 D	2,607
Polo Coupe	18,464
Polo Coupe 1.3	19,248
Polo Coupe 1.3 D	282
Polo St (Derby) 1	151
Polo St 1.3. D	6
Polo St 1.3	127
Jetta 1.3	11,513
1500-2000 cc	
Golf 1.6 D	161,454
Golf 1.6	194,833
Golf Cabrio 1.6	4,437
Golf 1.8	237,418
Golf Cabrio 1.8	29,902
Passat 1.6 D	1,470
Passat St (Santana) 1.6 D	2,860
Passat St (Santana) 1.6	23,875
Passat St (Santana) 1.9D	16
Passat 1.6	957
Passat 1.8	1,604
Passat St (Santana) 1.8	101,041
Passat 2.0	183
Passat St (Santana) 2.0	528
Jetta 1.6 D	26,960
Jetta 1.6	36,100
Jetta 1.3	89,409
Scirocco 1.6	2,503
Scirocco 1.8	11,103
Caravelle (Bus) 1.6 D	6,655
Caravelle (Bus) 1.7 D	1,655
Caravelle (Bus) 1.9	2,699
Krankenwagen 1.6 D	116
Krankenwagen 1.7 D	22
Krankenwagen 1.9	205
Corrado	3,206
2000-3000 cc	
Passat 2.2	68
Passat 2.4	1
Caravelle (Bus) 2.1	9,831
Krankenwagen 2.1	283
Combi Not to Exceed 2000 cc	
Variant 1.6 D	10,127
Variant 1.6	17,057
Variant 1.8	50,333
Variant 1.9 D	19
Variant 2.0	578
Transporter-Combi 1.6 D	15,803
Transporter-Combi 1.7 D	7,441
Transporter-Combi 1.9	4,630
Combi Exceed 3000 cc	
Variant 2.2	1,300
Transporter Combi 2.2	9,452
LT-Combi 2.4 D	2,141
LT-Combi 2.4	233

GERMANY, WEST - PRODUCTION 1988 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
AUDI	426,482
1500-2000 cc	
Audi 80	238,534
Audi 80 D/TD	40,539
Audi 80 Quattro	3,026
Audi 90 TD	569
Audi 90	9,809
Audi 90 Quattro	840
Audi 100	28,834
Audi 100 Avant	6,423
Audi 100 Avant Quattro	14
Audi Coupe	8
Audi 100 Quattro	27
Audi Coupe Quattro	79
Audi 100 Avant/D/TD	904
Audi 100	5,403
2000-3000 cc	
Audi 90	17,071
Audi 90 Quattro	6,737
Audi 100	36,636
Audi 100 TD	19
Audi 100 Quattro	3,812
Audi 100 Avant	8,564
Audi Avant TD	9
Audi 100 Avant Quattro	2,231
Audi 200	3,283
Audi 200 Avant Quattro	744
Audi 200 Quattro	3,081
Audi Coupe	4,381
Audi Coupe Quattro	1,172
Audi Quattro	810
Audi 80 Quattro	772
Combi Exceed 3000 cc	
Audi V8	2,331
TOTAL PASSENGER CARS	4,346,283
COMMERCIAL VEHICLES	
AUWARTER	
Total Bus	977
DAIMLER-BENZ	144,828
2 - 4 tons	38,525
4 - 6 tons	19,212
6 - 8 tons	24,343
8 - 10 tons	5,835
10 - 12 tons	6,327
12 - 15.9 tons	5,480
DAIMLER-BENZ (con't)	
Over 16 tons	24,825
Total Commercial	124,347
Total Buses	4,939
Total Tractors	15,542
FAUN	183
Over 16 tons	123
Tractors	60
IVECO-MAGIRUS	15,945
6 - 8 tons	1,537
8 - 10 tons	357
10 - 12 tons	792
12 - 15.9 tons	588
Over 16 tons	9,263
Total Buses	205
Total Tractors	3,203
KASSBOHRER	
Total Buses	2,137
M.A.N.	24,793
4 - 6 tons	576
6 - 8 tons	3,747
8 - 10 tons	1,594
10 - 12 tons	479
12 - 15.9 tons	827
Over 16 tons	9,784
Total Buses	2,039
Total Tractors	5,747
OPEL	
Total Up to 2 tons	8,917
VOLKSWAGEN	81,251
Up to 2 tons	10,904
2 - 4 tons	68,026
4 - 6 tons	2,321
TOTAL COMMERCIAL VEHICLES	279,031
TOTAL MOTOR VEHICLES	4,825,314

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1950-1988

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Truck Tractors	Buses	Total	Total Exported to U.S.A.
1950......	68,877	156	13,768	320	333	83,454	347
1951......	91,191	1,403	26,322	23	1,061	120,000	479
1952......	100,330	2,359	32,776	13	1,174	136,652	1,526
1953......	137,892	5,421	32,434	18	1,224	176,989	2,365
1954......	231,008	15,529	49,758	20	1,769	298,084	10,211
1955......	319,850	24,613	57,927	2	1,571	403,963	39,903
1956......	382,281	31,071	69,576	134	1,533	484,595	64,140
1957......	455,923	46,318	79,362	236	2,435	584,274	114,136
1958......	557,666	72,849	98,956	170	3,751	733,392	142,984
1959......	669,018	88,685	109,603	52	3,593	870,951	217,012
1960......	780,556	84,785	114,165	39	3,285	982,830	208,197
1961......	809,834	75,821	116,276	41	4,268	1,006,240	202,740
1962......	906,682	79,735	109,869	1,660	3,934	1,101,880	258,431
1963......	1,101,503	115,568	108,891	1,861	3,958	1,331,781	295,898
1964......	1,230,642	147,224	115,676	2,149	3,273	1,498,964	369,489
1965......	1,259,268	159,863	102,402	2,327	3,394	1,527,254	412,295
1966......	1,351,841	181,315	96,376	3,411	4,481	1,637,424	574,712
1967......	1,196,182	165,997	91,684	3,913	5,437	1,463,213	492,685
1968......	1,566,118	219,980	121,906	5,146	6,604	1,919,754	743,951
1969......	1,667,377	236,218	138,923	6,062	7,136	2,055,716	729,845
1970......	1,706,243	240,306	139,685	8,187	9,527	2,103,948	757,385
1971......	1,891,178	255,054	132,297	7,557	6,919	2,293,005	872,215
1972......	1,820,144	206,947	143,889	7,916	9,242	2,188,138	732,099
1973......	1,995,554	177,673	154,693	9,233	10,538	2,347,691	785,646
1974......	1,540,808	166,103	144,928	15,884	12,830	1,880,553	654,867
1975......	1,355,588	120,366	149,232	14,447	13,834	1,653,467	373,849
1976......	1,704,379	132,503	178,552	13,110	14,676	2,043,220	344,467
1977......	1,832,724	106,380	161,968	14,845	11,810	2,127,727	465,907
1978......	1,793,476	110,769	150,181	10,643	8,234	2,073,303	413,340
1979......	1,880,654	116,677	155,009	12,775	10,386	2,175,501	332,443
1980......	1,737,494	136,000	181,516	18,717	10,527	2,084,254	335,979
1981......	1,823,749	125,730	168,898	24,136	10,814	2,153,327	242,451
1982......	2,073,068	121,161	170,176	23,393	10,123	2,397,921	257,267
1983......	2,057,372	131,438	142,011	15,582	8,123	2,354,526	277,992
1984......	2,100,892	132,103	134,387	14,888	6,387	2,388,657	366,831
1985......	2,424,450	143,603	158,856	12,508	6,453	2,745,870	440,025
1986......	2,373,483	146,924	155,240	12,295	5,797	2,693,739	445,393
1987......	2,314,245	137,006	136,061	14,977	5,010	2,607,299	377,348
1988......	2,365,783	141,284	145,751	18,068	6,005	2,676,891	254,187

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1986-1988

Motor Vehicles by Manufacturer and Type

	1986			1987			1988		
	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total
Auwerter..........	0	354	354	0	300	300	0	357	357
BMW..............	283,525	0	283,525	293,819	0	293,819	285,050	0	285,050
Daimler-Benz......	279,348	87,506	366,854	299,128	80,506	379,634	288,952	75,481	364,433
Faun..............	0	84	84	0	50	50	0	105	105
Ford..............	425,561	0	425,561	375,836	0	375,836	386,568	0	386,568
IVECO-Magirus.....	0	11,455	11,455	0	9,065	9,065	0	7,794	7,794
Kassbohrer........	0	1,149	1,149	0	1,127	1,127	0	1,017	1,017
M.A.N.............	0	13,642	13,642	0	12,231	12,231	0	11,817	11,817
Opel..............	515,413	7,738	523,151	501,963	5,316	507,279	543,754	26,520	570,274
Porsche...........	18,551	0	18,551	39,566	0	39,566	43,251	0	43,251
Volkswagen, inclusive of Audi............	984,669	47,896	1,032,565	940,939	47,453	988,392	972,832	50,241	1,023,073
TOTAL.............	2,507,067	169,824	2,676,891	2,451,251	156,048	2,607,299	2,520,407	173,332	2,693,739

NOTE: Includes shipments of disassembled vehicles or vehicle chassis which, according to the Brussels tariff system, are considered complete vehicles. It excludes those vehicles that are assembled abroad from imported components.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1988

Exports of Built-Up and Knock-Down Vehicles

Country of Destination	Passenger Cars	Trucks & Buses	Total
France	332,784	26,203	358,987
Belgium/Luxembourg	162,363	7,547	169,910
The Netherlands	140,229	13,828	154,057
Italy	306,725	19,035	325,760
Portugal	31,714	4,261	35,975
Spain	181,322	9,732	191,054
United Kingdom	403,659	32,672	436,331
Ireland	13,623	1,066	14,689
Denmark	28,135	3,669	31,804
Greece	6,528	1,259	7,787
TOTAL EEC	1,607,082	119,272	1,726,354
Iceland	363	65	428
Norway	20,581	2,199	22,780
Sweden	105,540	7,725	113,265
Finland	41,250	4,026	45,276
Switzerland	110,129	8,115	118,244
Austria	120,287	9,053	129,340
Andorra	330	22	352
Gibraltar	91	0	91
Malta	452	1	453
Yugoslavia	17,410	207	17,317
Turkey	1,088	662	1,750
U.S.S.R.	112	22	134
Poland	525	118	643
Czechoslovakia	345	5	350
Hungary	1,726	36	1,762
Romania	22	0	22
Bulgaria	261	326	587
Albania	3	0	3
TOTAL EUROPE	2,027,597	151,854	2,179,451
Canary Isl.	1,915	318	2,233
Morocco	366	46	412
Ceuta & Melilla	122	0	122
Algeria	363	169	532
Tunisia	400	138	538
Libya	162	212	374
Egypt	1,301	386	1,687
Sudan	152	155	307
Mauritania	13	43	56
Mali	15	30	45
Burkina Faso	77	27	104
Niger	31	13	44
Chad	5	3	8
Rep Cape Verde	1	1	2
Senegal	67	44	111
Gambia	23	23	46
Guinea-Bissau	2	0	2
Guinea	30	14	44
Sierra Leone	44	19	63
Liberia	127	8	135
Ivory Coast	157	26	183
Ghana	55	40	95
Togo	131	37	168
Benin	1	1	2
Nigeria	148	293	441
Cameroon	63	56	119
Central Africa Rep	7	11	18
Sao Tome & Princip	11	0	11
Gabon	83	32	115
Congo	59	13	72
Zaire	641	215	856
Rwanda	54	81	135
Burundi	96	58	154
Angola	10	11	21
Ethiopia	59	491	550
Djibouti	9	0	9
Comoros	15	28	43
Kenya	194	93	287
Uganda	51	56	107
Tanzania	108	44	152
Sychelles	1	0	1
Mozambique	47	115	162
Madagascar	21	30	51
Reunion	1,374	241	1,615
Mauritius	98	0	98
Comoros	2	0	2
Zambia	95	51	146
Zimbabwe	125	321	446
Malawi	123	17	140
South Africa Rep	19,156	42	19,198
Botswana	1	0	1
Swaziland	2	0	2
Lesotho	1	2	3
TOTAL AFRICA	28,214	4,054	32,268
U.S.A.	253,624	563	254,187
Puerto Rico	143	0	143
Canada	28,888	56	28,944
Mexico	32	2	34
Bermuda	46	0	46
Guatemala	90	4	94
Honduras	13	5	18
El Salvador	58	0	58
Nicaragua	3	0	3
Costa Rica	87	0	87
Panama	60	0	60
Cuba	5	0	5
Haiti	20	1	21
Bahamas	18	0	18
Dominican Rep	35	6	41
Guadeloupe	571	173	744
Antigua & Barbuda	2	0	2
British Virgin Island	1	0	1
Martinique	543	95	638
Jamaica	59	2	61
St. Lucia	14	0	14
St. Vincent	1	0	1
Barbados	99	0	99
Trinidad/Tobago	50	1	51
Grenada	30	0	30
Aruba	23	0	23
Netherlands Antilles	12	0	12
Columbia	235	1	236
Venezuela	278	31	309
Guyana	40	1	41
Surinam	6	0	6
French Guiana	90	23	113
Ecuador	179	54	233
Peru	96	0	96
Brazil	112	12	124
Chile	600	74	674
Bolivia	15	1	16
Paraguay	110	0	110
Uruguay	143	1	144
Argentina	290	0	290
TOTAL AMERICA	286,721	1,106	287,827
Egypt	1,781	43	1,824
Lebanon	453	1	454
Syria	374	7	381
Iraq	200	53	253
Iran	13	3,398	3,411
Israel	12,311	2,324	14,635
Jordan	454	127	581
Saudi Arabia	1,870	1,801	3,671
Kuwait	1,577	46	1,623
Bahrain	418	0	418
Qatar	908	0	908
United Arab Emirates	2,436	206	2,642
Oman	608	16	624
North Yemen	24	52	76
South Yemen	10	23	33
Afghanistan	3	0	3
Pakistan	121	43	164
India	105	29	134
Bangladesh	11	0	11
Sri Lanka	186	0	186
Nepal	7	1	8
Bhutan	2	0	2
Thailand	1,527	2,401	3,928
Laos	2	0	2
Vietnam	7	0	7
Indonesia	2,529	32	2,561
Malaysia	867	390	1,257
Brunei	155	2	157
Singapore	2,304	119	2,423
Philippines	174	41	215
China	16,424	80	16,504
North Korea	106	20	126
South Korea	220	3	223
Japan	85,035	107	85,142
Taiwan	18,131	100	18,231
Hong Kong	3,916	152	4,068
Macao	1	0	1
TOTAL ASIA	155,270	11,617	166,887
Australia	7,232	960	8,192
Papua New Guinea	8	0	8
New Zealand	755	70	825
American Oceania	81	0	81
New Caledonia	377	43	420
Fiji Isl.	1	0	1
French Polynesia	211	30	241
TOTAL OCEANIA	8,665	1,103	9,768
Tourist Deliveries	600	90	690
TOTAL COUNTRIES	2,507,067	169,824	2,676,891

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1987-1988

Vehicles Assembled Abroad Using German Made Parts
(Except Knock-Down Deliveries)

	1987			1988		
	Passenger Cars	Trucks & Busses	Total	Passenger Cars	Trucks & Busses	Total
Belgium...........	293,995	40,937	334,932	345,994	53,153	399,147
United Kingdom....	170,114	9,572	179,686	191,143	13,125	204,268
Switzerland.......	0	63	63	0	31	31
Austria...........	6,368	0	6,368	5,555	0	5,555
Spain.............	387,672	11,499	399,171	437,556	23,278	460,834
Yugoslavia........	0	2,768	2,768	0	2,285	2,285
Turkey............	0	1,046	1,046	0	756	756
Egypt.............	0	2,372	2,372	0	2,271	2,271
Ghana.............	0	12	12	0	43	43
Republic S. Africa	71,617	3,956	75,573	100,070	6,362	106,432
U.S.A.............	66,508	842	67,350	36,998	263	37,261
Mexico............	44,871	3,428	48,299	55,096	4,751	59,847
Brazil............	282,350	82,926	365,276	328,308	87,590	415,898
Argentina.........	8,574	5,370	13,944	6,754	4,168	10,922
Iran..............	0	1,847	1,847	0	5,156	5,156
Thailand..........	3,252	0	3,252	2,760	0	2,760
Indonesia.........	0	681	681	0	907	907
TOTAL.............	1,335,321	167,319	1,502,640	1,510,234	204,139	1,714,373

VERBAND DER AUTOMCBILINDUSTRIE E.V.

GERMANY, WEST - IMPORTS 1954-1988

Motor Vehicles by Type

	Passenger Car and Kombinationskraftwagen	Trucks	Buses	Truck Tractors	Total*	IMPORTED FROM U.S.A. Passenger Car and Kombinationskraftwagen	IMPORTED FROM U.S.A. Trucks	IMPORTED FROM U.S.A. Buses	IMPORTED FROM U.S.A. Total
1954......	4,711	689	15	35	5,450	383	32	1	416
1955......	17,002	1,734	27	149	18,912	311	107	0	418
1956......	20,225	1,329	101	107	21,762	360	109	1	470
1957......	26,680	1,005	119	62	27,866	474	266	1	741
1958......	63,645	950	95	53	64,743	671	380	0	1,051
1959......	115,733	1,418	155	57	117,363	735	146	3	884
1960......	89,349	2,673	161	112	92,295	1,432	193	0	1,625
1961......	95,570	4,164	98	141	99,973	2,111	176	1	2,288
1962......	163,697	4,081	93	196	168,067	2,182	166	0	2,348
1963......	132,774	3,671	106	230	136,781	1,843	86	0	1,929
1964......	183,901	5,229	128	207	189,465	1,978	134	0	2,112
1965......	274,069	5,597	117	335	280,118	3,857	69	0	3,926
1966......	328,202	31,229	186	259	359,876	2,865	85	0	2,950
1967......	323,939	16,658	337	220	341,154	2,105	95	0	2,200
1968......	393,527	13,545	684	276	408,032	2,176	62	1	2,239
1969......	494,168	20,250	520	467	515,405	2,274	108	0	2,382
1970......	680,226	21,307	404	797	682,734	2,523	213	1	2,737
1971......	774,084	20,218	433	715	795,450	2,538	190	0	2,728
1972......	778,159	19,828	427	776	799,190	2,760	165	1	2,926
1973......	768,086	25,285	410	1,152	794,933	3,656	150	1	3,807
1974......	590,346	18,099	410	873	609,728	1,693	151	0	1,844
1975......	769,434	23,871	551	1,250	795,106	4,344	203	0	4,547
1976......	853,676	27,718	678	1,093	883,165	3,867	191	0	4,058
1977......	959,682	29,605	1,517	1,101	991,905	11,721	356	1	12,078
1978......	1,068,931	36,600	1,538	1,112	1,108,181	14,377	540	2	14,919
1979......	1,055,778	42,346	2,025	1,879	1,102,028	23,562	1,004	1	24,567
1980......	1,026,790	45,663	1,951	1,284	1,075,688	5,419	880	60	6,359
1981......	947,396	46,023	1,413	1,791	996,623	3,023	666	1	3,690
1982......	837,358	36,240	1,430	1,438	876,466	1,891	204	4	2,099
1983......	1,072,353	49,255	1,175	1,085	1,123,868	1,394	155	1	1,550
1984......	1,108,566	48,509	1,258	1,422	1,159,755	1,395	139	2	1,536
1985......	1,083,985	54,589	1,499	1,328	1,141,401	1,458	154	4	1,616
1986......	1,312,404	63,655	1,765	1,301	1,379,125	3,001	152	1	3,154
1987......	1,364,945	67,527	2,400	1,270	1,436,142	7,267	209	5	7,481
1988......	1,285,801	87,735	1,396	1,453	1,376,385	17,837	365	8	18,210

* Including used vehicles.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - IMPORTS 1988*

Motor Vehicles by Country of Origin

	Passenger Cars	Trucks & Truck-Tractors	Buses	Total
Belgium & Luxembourg.....	350,887	20,967	699	372,553
Denmark..................	1,578	733	33	2,344
France...................	177,982	13,019	174	191,175
Greece...................	98	6	1	105
Ireland..................	6	2	0	8
Italy....................	117,661	17,648	49	135,358
The Netherlands..........	8,084	3,478	50	11,612
Portugal.................	158	9	0	167
Spain....................	91,772	4,160	0	95,932
United Kingdom...........	15,589	3,362	16	18,967
TOTAL EEC................	763,815	63,384	1,022	828,221
Austria..................	3,869	1,898	129	5,896
Czechoslovakia...........	2,406	103	1	2,510
Finland..................	1,921	70	0	1,991
Norway...................	147	44	6	197
Poland...................	3,258	69	2	3,329
Sweden...................	9,333	834	45	10,212
Switzerland..............	698	1,899	140	2,737
U.S.S.R..................	13,507	10	0	13,517
Yugoslavia...............	5,030	6,460	15	11,505
Other European Countries	667	225	28	920
TOTAL EUROPE.............	804,651	74,996	1,388	881,035
Brazil...................	2,076	2,808	0	4,884
Canada...................	746	21	0	767
Japan....................	458,177	10,924	0	469,101
Korea, South.............	1,962	0	0	1,962
Mexico...................	11	0	0	11
United States............	17,837	365	8	18,210
Other Countries..........	341	74	0	415
TOTAL....................	1,285,801	89,188	1,396	1,376,385

* Includes used vehicles.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - NEW REGISTRATIONS 1950-1988

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Special Vehicles	Tractors	Buses	Total
1950.....	149,509	0	68,925	2,359	0	3,074	223,867
1954.....	295,450	25,833	60,216	4,666	0	3,289	389,454
1955.....	394,135	29,726	68,820	5,227	0	3,155	501,063
1956.....	473,202	32,963	75,033	5,594	0	3,125	589,917
1957.....	530,303	34,336	67,622	4,259	0	3,057	639,577
1958.....	639,483	51,492	75,028	3,604	1,038	3,151	773,796
1959.....	772,342	55,315	82,767	4,298	1,528	3,535	919,785
1960.....	913,915	55,824	92,721	4,649	2,438	3,892	1,073,439
1961.....	1,018,241	76,887	104,290	6,547	3,230	3,973	1,213,168
1962.....	1,134,224	83,216	107,062	7,248	3,479	3,700	1,338,929
1963.....	1,161,917	109,083	110,415	9,260	4,054	3,553	1,398,282
1964.....	1,221,481	121,499	112,161	10,737	3,986	3,483	1,473,347
1965.....	1,382,829	134,735	113,319	10,652	3,716	3,505	1,648,756
1966.....	1,374,743	131,381	109,795	10,103	3,412	3,921	1,633,355
1967.....	1,240,458	116,197	95,383	8,552	2,986	3,971	1,467,547
1968.....	1,307,843	117,246	104,594	9,690	3,870	4,396	1,547,639
1969.....	1,686,919	154,129	123,779	11,372	4,985	5,217	1,986,401
1970.....	1,931,391	175,732	138,555	14,458	6,437	5,219	2,271,792
1971.....	1,973,933	177,624	132,911	16,596	8,037	5,371	2,314,472
1972.....	1,961,241	181,722	122,428	16,050	4,781	5,772	2,291,994
1973.....	1,880,009	150,992	110,459	16,545	5,442	5,541	2,168,988
1974.....	1,558,770	134,240	84,150	13,798	4,173	5,585	1,800,716
1975.....	1,955,633	150,415	85,332	13,330	5,031	5,339	2,215,080
1976.....	2,150,492	161,575	108,656	16,653	6,430	5,622	2,449,428
1977.....	2,390,878	170,400	107,983	17,533	6,404	6,039	2,699,237
1978.....	2,460,439	203,315	123,030	19,363	7,449	6,360	2,819,956
1979.....	2,400,211	223,188	132,176	23,058	8,600	6,461	2,793,694
1980.....	2,205,042	221,145	134,534	26,586	7,899	6,508	2,601,714
1981.....	2,089,115	241,220	112,774	24,466	6,006	5,314	2,478,895
1982.....	1,929,823	225,714	96,951	16,122	5,559	4,917	2,279,086
1983.....	2,166,266	260,508	115,724	15,982	7,090	5,336	2,570,906
1984.....	2,138,640	255,299	108,419	13,767	6,540	3,771	2,524,436
1985.....	2,110,734	268,527	106,830	16,194	6,764	4,046	2,513,095
1986.....	2,489,437	340,001	113,683	18,149	7,250	4,258	2,972,778
1987.....	2,542,500	373,154	120,537	19,789	7,783	4,850	3,068,613
1988.....	2,434,917	373,022	126,241	21,953	7,810	4,750	2,968,693

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - NEW REGISTRATIONS 1985-1988

Passenger Cars by Manufacturer and Type

	1985	1986	1987	1988
Domestic Makes				
B.M.W.	144,282	147,826	148,922	180,844
Daimler-Benz	273,528	303,044	289,399	281,995
(Imports from Spain)	0	0	0	3,165
Ford	254,275	296,894	300,931	281,552
(Imports from Belgium & Spain)	116,263	116,785	111,307	98,549
Opel	367,509	420,711	453,703	428,610
(Imports from Spain)	45,299	45,974	48,827	51,780
Porsche	11,394	10,469	8,465	7,216
Volkswagen	549,736	658,752	650,912	622,736
(Imports from Mexico & Spain)	5,087	1,343	23,745	7,164
Audi	130,242	150,901	210,834	187,296
Other German Makes	337	286	368	998
Total	1,731,283	1,988,883	2,063,534	1,991,047
Imported Makes				
Alfa Romeo/Lancia	7,926	6,703	6,249	15,473
Austin Rover (Including Land Rover)	7,086	13,056	11,144	8,191
Daihatsu	8,639	11,970	12,989	11,946
Fiat	102,558	124,325	126,521	116,511
Ford (USA, & Others)	761	113	109	251
Fuji Heavy	11,278	15,832	16,714	14,031
Honda	37,332	45,881	41,515	43,418
Matra	5,627	2,646	2,931	3,863
Mazda	66,863	86,172	90,969	91,508
Mitsubishi	45,182	62,909	68,579	62,368
Nissan	63,253	82,472	84,540	81,733
PSA	94,960	132,945	123,265	108,586
Citroen	37,038	46,655	43,392	38,077
Peugeot	57,922	86,290	79,873	70,509
Renault	74,123	87,961	86,424	74,332
Seat	4,362	5,469	10,461	15,142
Suzuki	18,429	22,880	27,123	27,641
Toyota	61,182	91,740	93,348	85,289
Volvo	14,226	17,325	17,301	17,474
Other Imported Makes	24,191	30,156	31,938	39,135
Total	647,978	840,555	852,120	816,892
TOTAL REGISTRATIONS	2,379,261	2,829,438	2,915,654	2,807,939
Total Import Penetration	27.2	29.7	29.2	29.1

STATISTISCHE MITTEILUNGEN DES KRAFTFAHRT-BUNDESAMTES

GERMANY, WEST - NEW REGISTRATIONS 1988

Passenger Cars by Manufacturer and Model

Manufacturer & Model	Units	%
ALFA ROMEO-LANCIA (I)	15,473	0.6
115 (Spider)	1,149	7.4
162 B (Alfa,75,90,D)	1,518	9.8
164 (Alfa 164)	621	4.0
905 (Alfa 33)	2,471	16.0
Lancia 156 (Y 10 Fire)	4,406	28.5
Lancia 831 (Delta, D)	3,380	21.8
Lancia 834 (Thema, D)	1,524	9.9
Others	404	2.6
ALPINA	281	-
AMC (USA/CDN)	3,376	0.1
AUSTIN ROVER (GB)	7,063	0.3
Mini MK II	3,036	43.0
HS, XS (Legend, Sterling)	1,239	17.5
XE (Montego)	279	4.0
XF (Metro)	1,379	19.5
XH (213,216,Vitesse)	891	12.6
Others	239	3.4
LAND ROVER (GB)	1,126	-
AZNP-SKODA (CS)	2,086	0.1
BMW	180,644	6.4
3/1,A/R (315-325i)	87,040	48.2
3/1 (324 D)	5,894	3.2
M 3	788	0.4
5/1,/H (518-M535i)	60,880	33.7
5/1 (524 TD)	4,457	2.5
6CS/1 (628-635)	492	0.3
7/1 (728-750)	20,031	11.1
Others	1,062	0.6
CHRYSLER (USA)	1,185	-
CITROEN (F)	38,077	1.4
AZ (2 CV)	8,061	21.2
VD (Visa, D)	1,418	3.7
ZA (AX)	10,182	26.7
XB (BX,D)	14,384	37.8
MA (CX2000-2400,2500D)	2,984	7.8
Others	1,048	2.8
PEUGEOT (F)	70,507	2.5
10,A,C(309)	7,706	10.9
10,A,C(309D)	4,089	5.8
15,B,E(405,D)	16,369	23.2
581(305,D)	590	0.8
551(505,D)	2,181	3.1
20/741,A,B,C,D(205)	24,687	35.0
20/741,A,C(205D)	9,919	14.1
280,P,L(J5,D)	650	0.9
Others	4,336	6.2
DAIHATSU (J)	11,946	0.4
G,100/101 (Charade,D)	5,154	43.1
L(Cuore)	4,256	35.6
F,70,75(Wildcat,Rocky,D)	1,348	11.3
Others	1,188	10.0
DAIMLER-BENZ	278,830	9.9
107(280-500,SL,SLC)	1,907	0.7
124,A,C,T,TA(200-300,E,TE)	98,749	35.4
124,A,TD(200-300,D,TD)	56,794	20.4
126,C(260-560,SE,SEL,SEC)	15,733	5.6
201(190,E)	57,033	20.5
201(190D)	39,634	14.2
601KB(208),DKB(207D)	6,620	2.4
460(230-300,G,GE,GD)	1,207	0.4
Others	1,153	0.4
FERRARI (I)	489	-

Manufacturer & Model	Units	%
FIAT (I)	116,511	4.2
126A(Bambino)	2,184	1.9
138A(Ritmo,D)	263	0.2
138R(Regata,D)	5,298	4.5
141A(Panda)	32,576	28.0
146A(Uno,D)	48,857	41.9
154(Croma,D)	7,706	6.6
160(Tipo,D)	10,692	9.2
146P,147(Fiommo Kombi,D)	1,186	1.0
280(Ducato,D)	2,430	2.1
Lancia 156(Y10)	1,363	1.2
Lancia 831 (Delta,Prisma,D)	1,037	0.9
Lancia 834 (Thema,D)	851	0.7
Others	2,068	1.8
FORD	272,147	9.7
FBD (Fiesta)	52,372	19.2
FBD (Fiesta D)	11,223	4.1
ABFT,ALF,GAF,AWF(Escort)	65,651	24.1
GAF,AWF (Escort D)	18,046	6.6
AFD,AFF (Orion, D)	9,393	3.5
GAE (Scorpio, D)	24,231	8.9
BEF,BFGC,BNC,BNE,BNG,GBC,GBG,GB (Sierra)	73,082	26.9
BNC,BNG,GBC,GBG(Sierra D)	7,345	2.7
TBS,TEL,TES,TWS(Transit, D)	9,710	3.6
Others	1,094	0.4
FORD (Other Than German)	9,656	0.3
(E)FBO(Fiesta)	5,881	30.9
(E)FBD(Fiesta D)	1,918	19.8
(E)GAA,GAF(Escort, D)	1,165	12.1
Others	692	7.2
FUJI HEAVY-SUBARU (J)	14,031	0.5
HONDA (J)	43,418	1.6
AB,BA,2,4(Prelude)	4,887	11.2
AG,AH,AL,AN,AR,AS,EC,ED,EE (Civic Shuttle)	24,774	57.1
CA,4,5(Accord)	12,361	28.5
KA 3(Legend)	839	1.9
Others	567	1.3
ISUZU (J)	7,827	0.3
JAGUAR (GB)	2,291	0.1
MATRA (F)	3,863	0.1
J11/13(Renault Espace,D)	3,859	99.9
Others	4	0.1
MAZDA (J)	91,508	3.3
DA(Mazda 121)	2,991	3.3
BF,1,2,BW(Mazda 323)	27,915	30.5
BF,BW(Mazda 323 D)	1,919	2.1
GC,GD,GV(Mazda 626)	38,282	41.8
GC,GD(Mazda 626 D)	1,609	1.7
HB,HC(Mazda 929)	2,473	2.7
FC(Mazda RX-7)	268	0.3
KBA,KCA(Ford)(Econovan,D)	1,884	2.1
SR1,2(E 2000,2200D)	656	0.7
Others	13,511	14.8
MERCEDES-BENZ (E)	3,165	0.1
MITSUBISHI (J)	62,368	2.2
C 10,50,V(Colt,Lancer,D)	23,806	38.2
E 10,30,39(Galant,D)	12,868	20.6
E 16(Sapporo)	896	1.4
D00W(Space Wagon,D)	3,759	6.0
L0 30 PW,P00,P20,W(L 300,D)	8,953	14.4
L0 40(Pajero,D)	11,657	18.7
Others	429	0.7

GERMANY, WEST - NEW REGISTRATIONS 1988 (continued)

Passenger Cars by Manufacturer and Model

Manufacturer & Model	Units	%
NISSAN (J)	81,733	2.9
B11,12,N13 (Sunny,D)	27,184	33.3
T 12,WU 11 (Bluebird,D)	13,501	16.6
JC 31,32 (Laurel,D)	1,165	1.4
JC 31 (300 ZX)	360	0.4
K 10 (Micra)	20,693	25.3
C 22 KC 120 (Vanette D)	2,445	3.0
K/W 160 Y60A(Patrol,D)	3,828	4.7
M NM 10 (Prairie)	254	0.3
WD 21 (Terrano)	4,564	5.6
Others	7,659	9.4
OPEL	376,830	13.4
Kadett	215,988	57.3
Kadett (Diesel)	10,499	2.8
Ascona	50,295	13.4
Ascona (Diesel)	1,213	0.3
Vectra, D	16,770	4.5
Manta	2,415	0.6
Omega	67,881	18.0
Omega (Diesel)	3,413	0.9
Senator,D	7,920	2.1
Others	436	0.1
GENERAL MOTORS (E/USA/CDN)	53,236	1.9
(E) Opel Corsa D	51,410	96.6
Others	1,826	3.4
PORSCHE	7,216	0.3
911 SC, Turbo	3,728	51.7
924, Turbo	555	7.7
928	1,011	14.0
944, Turbo	1,644	22.8
Others	278	3.8
RENAULT (F)	74,332	2.7
R 4, PKW	1,065	1.4
B/C 40 (R5,D)	32,927	44.3
R 9,D	2,025	2.7
B/C 37 (R 11)	10,899	14.7
B/C 37 (R 11 D)	987	1.3
L 48 (R 21, D)	8,889	12.0
K 48 (R 21 Nevada,D)	6,348	8.5
B 29 (R 25, D)	4,834	6.5
RT 5,RP6W,RT7W (Trafic D)	1,110	1.5
F 40 PKW (Rapid, D)	4,618	6.2
Others	630	0.9
ALPINE (F)	254	-
SAAB SCANIA (S)	6,051	0.2
900	1,744	28.8
9000	4,268	70.5
Others	39	0.7
SEAT (E)	15,142	0.5
021 A (Ibizza, D)	7,348	48.5
023 A (Malaga, D)	1,201	7.9
024 (Terra)	405	2.7
028 (Marbella)	6,157	40.7
Others	31	0.2
SUZUKI (J)	27,641	1.0
AA,EA(SA310 Swift)	7,000	25.3
EC (Alto)	4,959	17.9
ED (Carry)	1;435	5.2
ET (Vitara)	1,247	4.5
SJ (410,413 Samurai)	11,897	43.1
Others	1,103	4.0

Manufacturer & Model	Units	%
TOYOTA (J)	85,289	3.0
P7(Toyota 1000, Starlet D)	11,801	13.8
L 25 (Tercel)	480	0.6
E,8,9 (Corolla,D)	40,244	47.2
T15 17 (Carina,II,D)	10,108	11.9
T16 (Celica)	2,163	2.5
A 7(Supra)	1,206	1.4
V 1,2 (Camry D)	5,072	5.9
H2G,H5G (Hiace,D)	724	0.9
H2G, H3G (Lite Ace)	757	0.9
R2G (Kombi-Kleinbus)	1,222	1.4
J6,7 (Landcruiser,D)	6,088	7.1
W1 (MR 2)	506	0.6
Others	5,118	6.0
VAZ-LADA (SU)	11,172	0.4
VAZ 2104,2105 (Lada Nova)	2,954	26.4
VAZ 2107(Lada 1500,2107)	601	5.4
VAZ 2108 (Lada Samara)	6,025	53.9
VAZ 2121 (Lada Niva)	1,263	11.3
Others	329	3.0
VOLKSWAGEN	622,736	22.2
155 (Golf-Cabriolet)	9,282	1.5
19 E (Golf)	281,235	45.2
19 E (Golf D)	56,082	9.0
19 E (Jetta)	33,335	5.3
19 E (Jetta D)	4,899	0.8
251,253,D,255,D (Bus,Kombi)	28,546	4.6
261,D (Bus,Kombi)	2,123	0.3
328,351 (Passat)	112,103	18.0
328,351 (Passat D)	9,382	1.5
53 i (Corrado)	1,694	0.3
53 B (Scirocco)	5,991	1.0
86 (Polo, D)	77,347	12.4
Others	717	0.1
AUDI	187,296	6.7
44, Q (Audi 100,D,200)	48,555	25.9
81,85,89,Q (Audi 80,90)	128,498	68.6
81,89 (Audi 80,90,D)	8,002	4.3
Others	2,241	1.2
VOLVO (NL)	7,267	0.2
EX (480)	1,945	26.8
KX (440)	1,421	19.5
343,500,344 500,D	3,562	49.0
Others	339	4.7
VOLVO (S)	10,207	0.4
P 244, 245, D	1,598	15.7
744,745,D	8,425	82.5
Others	184	1.8
OTHER GERMAN MAKES	717	-
OTHER IMPORTS	2,950	0.1
TOTAL (1)	2,807,939	100.0

SUMMARY

France	187,081	6.7
United Kingdom	11,084	0.4
Italy	132,855	4.7
Japan	425,778	15.2
The Netherlands	7,319	0.2
Eastern Bloc (2)	13,320	0.5
Sweden	16,258	0.6
Spain	79,495	2.8
U.S.A.	5,918	0.2
Other Countries	2,136	0.1
TOTAL	881,242	31.4

(1) Including 382,497 or 13.6% cars with diesel engines.
(2) Including Yugoslavia.
KRAFTFAHRT-BUNDESAMTES

GERMANY, WEST - NEW REGISTRATIONS 1988

Commercial Vehicles by Manufacturer and Type

TRUCKS & SPECIAL VEHICLES	Units
AG VW - MAN............	2,308
Citroen (F)............	715
DAF (NL)...............	461
Daihatsu (J)...........	420
Daimler-Benz...........	44,990
Fiat (I)...............	11,494
Ford (D)...............	9,745
Ford (GB)..............	1,585
IBC (GB)...............	150
Iveco Fiat (I).........	4,288
Iveco Ford (GB)........	400
Iveco-Magirus..........	2,878
Isuzu (J)..............	250
Liebherr...............	161
M.A.N..................	6,312
Mercedes (E)...........	3,049
Mitsubishi (J).........	2,478
Nissan (J).............	4,218
Opel...................	1,314
Peugeot (F)............	3,183
Piaggio (I)............	193
Renault (F)............	4,286
Renault VI (F).........	587
Seat (E)...............	540
Scania (NL)............	742
Suzuki (J).............	365
Toyo Kobyo-Mazda (J)...	2,051
Toyota (J).............	1,890
Volkswagen.............	34,697
Volvo (B)..............	331
Volvo (S)..............	435
Other German Makes.....	836
Other Imported Makes...	842
Total..................	148,194

TRUCK TRACTORS (Included in col. 1)	Units
AG/VW-MAN............	13
DAF (NL).............	217
Daimler-Benz.........	3,923
Iveco-Fiat (I).......	437
Iveco Ford (GB)......	11
Iveco-Magirus........	65
Iveco-UNIC (F).......	2
M.A.N................	1,792
Renault VI (F).......	140
Saab-Scania (S)......	48
Scania (NL)..........	607
Volvo (S)............	505
Volvo (B)............	6
Other German Makes...	14
Other Imported Makes.	30
Total................	7,810

BUSES	Units
Auwarter.............	649
Daimler-Benz.........	1,901
Ford (D).............	87
Kassbohrer...........	1,165
M.A.N................	742
Other German Makes...	92
Other Imported Makes.	114
Total................	4,750

KRAFTFAHRT-BUNDESAMT

GERMANY, WEST - TOTAL REGISTRATIONS 1954-1988

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Truck Tractors	Buses	Ambu-lances	Special Vehicles	Total
1954........	1,534,879	49,552	611,613	0	26,451	3,754	32,369	2,258,618
1955........	1,821,090	86,758	609,595	0	27,543	3,784	35,825	2,584,595
1956........	2,200,033	120,473	629,749	0	29,113	3,908	39,856	3,023,132
1957........	2,627,923	153,712	641,479	0	30,541	4,156	41,941	3,499,752
1958........	3,171,319	203,631	653,370	0	31,518	4,223	44,090	4,108,151
1959........	3,779,934	252,147	650,281	0	32,143	4,065	44,623	4,763,193
1960........	4,558,605	297,612	690,118	9,121	34,131	4,168	48,209	5,641,964
1961........	5,412,860	361,017	744,074	12,373	36,297	5,010	53,960	6,625,591
1962........	6,348,414	422,977	775,707	15,434	37,333	5,152	58,641	7,663,658
1963........	7,248,271	502,776	808,924	19,131	37,846	5,384	66,720	8,689,052
1964........	8,103,623	586,066	837,384	22,197	38,053	5,700	74,936	9,667,959
1965........	9,043,160	675,618	868,315	24,637	38,711	6,457	82,485	10,739,383
1966........	9,890,940	756,185	887,801	26,482	39,777	6,677	91,672	11,699,534
1967........	10,483,765	809,159	886,682	27,164	40,917	6,824	97,767	12,352,278
1968........	11,171,369	874,330	912,614	29,106	42,728	7,099	105,653	13,142,899
1969........	12,198,180	970,380	960,700	32,398	45,480	7,360	115,552	14,330,050
1970........	13,298,909	1,077,575	1,009,129	36,599	48,242	7,716	126,720	15,604,890
1971........	14,300,649	1,174,954	1,043,104	41,145	50,972	8,134	139,571	16,758,529
1972........	15,064,119	1,259,878	1,060,156	43,023	53,763	8,574	151,074	17,640,587
1973........	15,723,664	1,312,810	1,075,777	44,919	55,963	9,473	160,921	18,383,527
1974........	16,009,961	1,346,315	1,066,052	45,155	58,517	9,533	168,861	18,704,394
1975........	16,763,736	1,397,443	1,045,715	45,448	60,551	9,836	175,792	19,498,521
1976........	17,722,117	1,458,352	1,060,649	47,470	62,123	10,851	187,651	20,549,213
1977........	18,853,121	1,524,053	1,085,426	50,219	64,180	11,123	201,716	21,789,838
1978........	20,006,586	1,613,111	1,125,345	54,010	66,544	11,433	220,296	23,097,325
1979........	20,910,101	1,703,407	1,167,452	58,178	68,584	11,851	242,256	24,161,829
1980........	21,454,655	1,781,405	1,204,046	60,867	70,518	12,900	268,326	24,852,717
1981........	21,812,267	1,868,644	1,210,018	60,365	70,902	13,490	291,396	25,327,082
1982........	22,085,969	1,949,938	1,189,767	60,166	70,881	13,505	313,491	25,683,717
1983........	22,624,320	2,064,523	1,188,638	62,057	71,084	13,591	338,379	26,362,592
1984........	23,193,062	2,184,575	1,188,750	62,463	69,314	13,589	359,181	27,070,934
1985........	23,776,791	2,322,506	1,192,288	64,597	69,207	13,580	382,971	27,821,940
1986........	24,699,740	2,524,070	1,203,445	67,389	69,325	13,899	406,053	28,983,721
1987........	25,557,913	2,746,271	1,215,267	70,293	70,037	13,819	431,649	30,105,249
1988........	26,227,965	2,962,357	1,230,928	72,394	70,186	13,714	458,896	31,036,440

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GREECE - SALES 1987-1988

New Passenger Car Retail Sales by Manufacturer

			% of Total	
	1988	1987	1988	1987
Nissan...........	8,899	8,860	15.4	17.5
Toyota...........	8,864	4,704	15.4	9.3
Lada.............	3,971	3,555	6.9	7.0
Seat.............	3,889	4,387	6.7	8.7
Fiat.............	3,431	2,864	5.9	5.7
GM/Opel..........	3,026	2,422	5.2	4.8
Volkswagen.......	2,778	1,604	4.8	3.2
Zastava..........	2,240	1,361	3.9	2.7
Citroen..........	2,062	2,240	3.6	4.4
Skoda............	2,002	1,967	3.5	3.9
Rover............	1,795	3,193	3.1	6.3
BMW..............	1,773	1,023	3.1	2.0
Suzuki...........	1,563	1,303	2.7	2.6
Honda............	1,490	1,004	2.6	2.0
Ford.............	1,490	1,478	2.6	2.9
Alfa Romeo.......	1,456	1,181	2.5	2.3
Lanica...........	1,243	981	2.2	1.9
Renault..........	1,040	676	1.8	1.3
Audi.............	942	1,303	1.6	2.6
Dacia............	762	1,311	1.3	2.6
Mazda............	574	583	1.0	1.2
Mitsubishi.......	574	713	1.0	1.4
Peugeot..........	520	443	0.9	0.9
Polski...........	336	254	0.6	0.5
Subaru...........	307	336	0.5	0.7
Mercedes-Benz....	230	213	0.4	0.4
Isuzu............	130	5	0.2	0.0
Volvo............	115	135	0.2	0.3
Hyundai..........	68	55	0.1	0.1
Daihatsu.........	27	212	0.0	0.4
Other Makes......	69	135	0.1	0.3
TOTAL............	57,666	50,501	100.0	100.00

AUTOMOTIVE INDUSTRY DATA LTD

GREECE - REGISTRATIONS 1975-1988

New Motor Vehicle Registrations

	Passenger Cars	Trucks	Buses	Total
1975.....	60,135	27,040	505	87,680
1976.....	69,922	27,547	760	98,229
1977.....	110,413	38,860	980	150,253
1978.....	108,863	42,321	1,228	152,412
1979.....	87,169	47,998	1,578	136,745
1980.....	41,841	52,304	1,394	95,539
1981.....	54,879	52,756	1,150	108,785
1982.....	91,927	57,403	722	150,052
1983.....	75,222	43,650	922	119,794
1984.....	85,945	35,091	393	121,429
1985.....	109,435	31,456	619	141,510
1986.....	96,181	27,674	368	124,223
1987.....	74,180	30,398	346	104,924
1988.....	76,043	34,229	465	110,737

Total Motor Vehicle Regisrrations

	Passenger Cars	Trucks	Buses	Total
1975.....	438,553	198,148	13,352	650,053
1976.....	509,334	226,573	14,139	750,046
1977.....	620,755	265,015	14,538	900,308
1978.....	728,161	306,181	15,680	1,050,022
1979.....	822,034	356,033	16,290	1,194,357
1980.....	858,845	389,377	16,338	1,264,560
1981.....	912,385	441,081	17,367	1,370,833
1982.....	996,256	496,589	17,701	1,510,546
1983.....	1,069,343	537,538	17,591	1,624,472
1984.....	1,154,937	571,079	17,841	1,743,857
1985.....	1,263,366	600,955	18,237	1,882,558
1986.....	1,359,173	627,231	18,485	2,004,889
1987.....	1,432,577	656,144	18,748	2,107,469
1988.....	1,507,952	688,894	19,077	2,215,923

NATIONAL STATISTICAL SERVICE OF GREECE

IRELAND - NEW REGISTRATIONS 1980-1988

New Passenger Cars by Engine Capacity, 1988

NEW PRIVATE CARS	Units		Units
Up to 900 c.c.	870	1501 to 1600 c.c.	10,930
901 to 1000 c.c.	14,104	1601 to 2000 c.c.	11,297
1001 to 1100 c.c.	589	2001 to 2400 c.c.	710
1101 to 1300 c.c.	17,687	2401 c.c. & over	496
1301 to 1400 c.c.	3,524		
1401 to 1500 c.c.	1,681	Total	61,888

New Trucks by Unladen Weight

Unladen Weight	1980	1981	1982	1983	1984	1985	1986	1987	1988
NEW GOODS VEHICLES									
Electric up to 1270 kg.	116	48	56	79	1	3	0	1	0
Up to 812 kg.	1,636	1,406	898	1,156	1,690	1,684	1,876	1,945	2,528
813 to 1016 kg.	1,482	1,975	1,825	2,038	2,877	4,100	3,352	2,941	3,994
1017 to 1269 kg.	2,790	2,325	1,665	1,838	2,175	1,973	1,901	1,608	1,614
1270 to 1524 kg.	1,281	1,987	2,277	2,622	3,125	3,560	3,555	3,056	2,974
1525 to 2032 kg.	1,093	1,144	1,196	1,174	1,236	1,506	1,191	1,291	1,554
2033 to 4064 kg.	1,058	860	748	755	610	634	590	454	542
4065 to 8128 kg.	1,313	951	784	875	670	674	628	442	493
8129 kg & Over	1,093	1,028	914	971	828	875	798	795	856
TOTAL	11,862	11,722	10,163	11,508	13,212	15,009	13,891	12,533	14,557

CENTRAL STATISTICAL OFFICE

IRELAND - NEW REGISTRATIONS 1985-1988

Passenger Cars by Manufacturer

	1985	1986	1987	1988
Alfa Romeo..............	169	92	37	114
Audi....................	607	514	420	402
Austin/Rover............	3,965	3,114	2,363	1,619
B.M.W...................	503	507	459	809
Citroen.................	443	528	574	778
Daihatsu................	513	752	685	785
Fiat....................	2,793	3,097	2,901	2,470
Ford....................	11,257	8,358	7,565	8,929
F.S.O...................	10	18	124	300
General Motors..........	7,942	6,656	5,712	6,185
Honda...................	702	1,224	1,097	1,149
Isuzu...................	72	196	279	615
Jaguar/Daimler..........	0	32	53	68
Lada....................	40	57	993	1,309
Lancia..................	142	222	258	254
Lotus...................	11	5	0	0
Mazda...................	1,394	3,176	2,147	2,304
Mercedes-Benz...........	381	533	481	385
Mitsubishi..............	804	1,779	1,780	2,288
Nissan..................	5,667	6,902	7,019	7,845
Peugeot.................	1,265	1,468	1,471	2,277
Porsche.................	5	11	3	11
Reliant.................	6	17	13	15
Renault.................	4,323	2,844	2,140	2,375
Rolls-Royce.............	3	1	2	0
Saab....................	180	216	160	127
Seat....................	17	423	591	456
Skoda...................	132	33	12	65
Subaru..................	129	585	576	691
Suzuki..................	436	1,078	488	773
Talbot..................	151	30	15	0
Toyota..................	10,707	10,216	9,710	10,525
V.W.....................	4,006	3,899	3,000	3,223
Volvo...................	1,086	914	539	1,220
Others..................	507	263	552	822
TOTAL...................	60,428	59,760	54,219	60,788

THE SOCIETY OF THE IRISH MOTOR INDUSTRY

Sales of Top Thirty Models, 1988

	Units	%
Toyota Corolla.........	4,444	7.3
Ford Fiesta............	3,480	5.7
Opel Astra.............	2,856	4.7
Nissan Micra...........	2,757	4.5
Toyota Carina..........	2,735	4.5
Nissan Sunny...........	2,601	4.3
Toyota Starlet.........	2,378	3.9
Ford Sierra............	2,138	3.5
Nissan Bluebird........	2,058	3.4
Opel Corsa.............	1,817	3.0
Fiat Uno...............	1,698	2.8
Ford Escort............	1,580	2.6
Mitsubishi Colt/Lancer	1,379	2.3
VW Golf................	1,350	2.2
VW Jetta...............	1,314	2.2
Ford Orion.............	1,184	1.9
Mazda 323..............	1,103	1.8
Opel Ascona/Vectra.....	1,101	1.8
Mazda 626..............	1,050	1.7
Lada Riva..............	987	1.6
Peugeot 405............	756	1.2
Rover 200..............	742	1.2
Mitsubishi Galant......	733	1.2
Peugeot 205............	719	1.2
Renault R21............	704	1.2
Volvo 300..............	698	1.1
Renault R5.............	673	1.1
Peugeot 309............	617	1.0
Honda Civic............	591	1.0
Daihatsu Charade.......	531	0.9

IRELAND - NEW REGISTRATIONS 1984-1988

Light Commercial Vehicles by Make

	1984	1985	1986	1987	1988
Bedford	187	325	135	77	30
Citroen	1	19	77	65	186
Daihatsu	0	234	417	476	639
Fiat	403	377	252	481	612
Ford	1,217	1,367	1,398	1,656	1,895
Freight Rover	0	0	17	22	51
G.M.	659	644	549	456	589
Hino	4	2	2	1	0
Isuzu	0	290	718	562	545
Leyland	333	376	*	0	0
Mazda	22	297	276	187	72
Mercedes	32	35	9	0	22
Mitsubishi	0	110	167	152	256
Nissan	2,058	2,213	1,466	1,483	2,334
Peugeot	884	942	891	1,020	1,346
Renault	1,857	1,952	1,375	809	987
Rover	0	0	112	216	85
Subaru	0	98	115	52	44
Suzuki	0	57	298	164	181
Talbot	207	124	104	64	4
Toyota	3,202	3,065	3,108	2,602	2,796
Volkswagen	308	719	647	583	521
Volvo	22	10	2	0	0
Others	93	171	216	146	191
TOTAL	11,489	13,427	12,351	11,274	13,386

Heavy Commercial Vehicles by Make**

	1984	1985	1986	1987	1988
Bedford	224	149	146	51	21
Bombardier/GAC	22	51	15	16	1
D.A.F.	155	136	147	150	175
Daihatsu	2	3	0	2	2
E.R.F.	2	2	2	2	1
Foden	0	0	3	0	2
Ford	285	298	219	172	159
Hino	341	360	324	297	358
Iveco	292	228	172	106	73
Isuzu	0	0	92	77	73
Leyland	109	149	108	81	85
M.A.N.	4	22	32	33	68
Mercedes Benz	250	289	293	182	296
Mitsubishi	108	171	239	280	368
Renault/Dodge	180	170	209	103	81
Scania	91	137	119	159	190
Seddon/Atkinson	2	4	3	2	7
Toyota	74	36	32	12	15
Volvo	121	188	136	191	151
Others	196	347	202	157	71
TOTAL	2,458	2,740	2,493	2,073	2,197

* See Rover.

** Unladen weight in excess of two tons.

SOCIETY OF THE IRISH MOTOR INDUSTRY

IRELAND - REGISTRATIONS 1974-1988

New Motor Vehicle Registrations by Type

	Passenger Cars	Commercial Vehicles	Total
1974..........	61,022	10,324	71,346
1975..........	53,066	8,239	61,305
1976..........	69,514	9,247	78,761
1977..........	82,310	11,102	93,412
1978..........	105,582	15,022	120,604
1979..........	95,910	15,549	111,459
1980..........	91,728	15,698	107,426
1981..........	104,645	14,215	118,860
1982..........	73,330	12,428	85,758
1983..........	61,094	13,502	74,596
1984..........	55,893	14,928	70,821
1985..........	59,592	17,146	76,738
1986..........	56,760	15,945	74,705
1987..........	54,341	14,411	68,752
1988..........	61,888	16,249	78,137

Total Motor Vehicle Registrations by Type

	1981	1982	1983	1984	1985	1986	1987	1988
Private Cars.......	774,594	709,000	718,555	711,098	709,546	711,087	736,595	749,459
Goods Vehicles.....	67,014	68,087	69,978	84,103	93,369	101,475	111,023	116,764
Motor Cycles.......	28,140	25,676	25,208	26,305	26,025	25,735	25,828	24,877
Tractors, Excavators.......	66,273	64,382	67,595	68,392	68,552	66,149	67,597	69,219
Public Service Vehicles..........	6,408	6,909	7,436	7,653	9,040	8,132	8,347	8,653
Exempt Vehicles....	5,835	5,847	6,407	6,085	6,905	7,146	7,525	7,598

CENTRAL STATISTICAL OFFICE

ITALY - PRODUCTION 1947-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1947........	25,375	16,063	2,298	43,736
1948........	44,425	13,756	1,772	59,953
1949........	65,379	18,702	1,973	86,054
1950........	101,310	23,557	2,980	127,847
1951........	119,267	24,836	1,450	145,553
1952........	113,653	23,259	1,534	138,446
1953........	143,610	28,424	2,286	174,320
1954........	180,866	33,758	2,091	216,715
1955........	230,988	34,926	2,852	268,766
1956........	279,909	33,440	2,453	315,802
1957........	318,791	30,777	2,247	351,815
1958........	369,386	32,140	2,034	403,560
1959........	470,674	27,905	2,205	500,784
1960........	595,923	45,792	2,918	644,633
1961........	693,695	62,816	2,629	759,140
1962........	877,860	65,350	3,583	946,793
1963........	1,105,291	71,579	3,666	1,180,536
1964........	1,028,930	58,305	2,843	1,090,078
1965........	1,103,932	69,298	2,318	1,175,548
1966........	1,282,418	80,733	2,747	1,365,898
1967........	1,439,211	100,369	3,089	1,542,669
1968........	1,544,932	115,420	3,296	1,663,648
1969........	1,477,366	115,747	2,838	1,595,951
1970........	1,719,715	131,503	3,034	1,854,252
1971........	1,701,064	112,163	3,792	1,817,019
1972........	1,732,379	103,216	4,198	1,839,793
1973........	1,823,333	129,940	4,721	1,957,994
1974........	1,630,686	133,375	8,454	1,772,515
1975........	1,348,544	103,673	6,412	1,458,629
1976........	1,471,308	114,298	5,071	1,590,677
1977........	1,440,470	138,570	4,877	1,583,917
1978........	1,508,599	142,208	5,308	1,656,115
1979........	1,480,991	145,415	5,883	1,632,289
1980........	1,445,221	158,121	8,514	1,611,856
1981........	1,257,340	167,992	8,411	1,433,743
1982........	1,297,351	149,005	6,687	1,453,043
1983........	1,395,531	172,220	7,400	1,575,151
1984........	1,439,283	155,505	6,389	1,601,177
1985........	1,389,156	176,868	6,883	1,572,907
1986........	1,652,452	175,528	3,720	1,831,700
1987........	1,713,300	195,587	3,725	1,912,612
1988........	1,884,313	221,924	4,782	2,111,019

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1962-1988

Commercial Vehicles by Weight Groups

	Under 2 t.	2-4 t.	4-6 t.	6-12 t.	Over 12 t.	TOTAL
1962.....	668	25,132	3,070	24,761	11,719	65,350
1963.....	2,315	26,969	5,890	18,147	18,258	71,579
1964.....	1,864	26,013	5,351	14,064	11,013	58,305
1965.....	19,740	19,708	10,439	12,911	6,500	69,298
1966.....	24,776	21,181	9,917	12,563	12,296	80,733
1967.....	24,402	29,495	11,895	15,760	18,817	100,369
1968.....	24,195	36,648	12,568	18,698	23,311	115,420
1969.....	22,470	44,842	11,284	15,995	21,156	115,747
1970.....	25,433	48,024	13,505	19,033	25,408	131,403
1971.....	25,502	37,919	12,892	17,761	18,089	112,163
1972.....	22,275	38,415	10,969	16,843	14,714	103,216
1973.....	21,819	52,056	11,996	21,566	22,503	129,940
1974.....	20,984	50,813	13,589	18,464	29,525	133,375
1975.....	12,825	42,965	15,231	9,679	22,973	103,673
1976.....	18,711	50,141	11,597	10,848	23,001	114,298
1977.....	21,689	63,522	13,231	12,968	27,160	138,570
1978.....	29,030	70,212	14,909	8,672	19,385	142,208
1979.....	37,848	70,663	12,597	7,519	16,875	145,502
1980.....	47,073	68,862	13,433	8,940	19,813	158,121
1981.....	37,050	81,277	9,709	15,509	24,447	167,992
1982.....	16,533	96,107	9,731	13,634	13,000	149,005
1983.....	16,556	113,324	12,612	16,400	13,328	172,220
1984.....	14,982	101,173	11,372	14,865	13,113	155,505
1985.....	14,142	111,064	17,409	17,215	17,038	176,868
1986.....	13,646	122,584	10,289	14,866	14,143	175,528
1987.....	12,858	144,361	17,512	16,873	13,983	195,587
1988.....	7,980	170,390	9,244	17,773	16,537	221,924

Commercial Vehicles by Loading Capacity

	0- 1.5 t.	2.5 t.	3.5 t.	5 t.	7 t.	Over 7 t.	TOTAL
1962.....	23,679	8,696	2,928	12,124	7,256	10,667	65,350
1963.....	23,808	11,366	4,556	12,691	2,123	17,035	71,579
1964.....	24,206	9,022	4,643	7,898	1,892	10,644	58,305
1965.....	36,583	11,752	5,101	7,840	1,522	6,500	69,298
1966.....	44,239	9,747	3,454	8,280	2,717	12,296	80,733
1967.....	50,463	14,136	4,020	9,142	4,752	17,856	100,369
1968.....	56,376	16,075	5,527	9,823	5,478	22,141	115,420
1969.....	60,597	17,120	4,763	7,468	4,926	20,873	115,747
1970.....	67,070	19,029	4,871	6,712	8,438	25,383	131,503
1971.....	55,949	19,818	3,982	5,093	6,298	21,023	112,163
1972.....	53,019	18,043	3,788	4,302	4,627	19,457	103,216
1973.....	67,326	17,380	6,330	6,578	8,833	23,493	129,940
1974.....	56,783	26,411	6,677	5,716	8,263	29,525	133,375
1975.....	43,666	21,506	9,243	3,869	2,416	22,973	103,673
1976.....	54,974	24,440	4,731	4,418	2,734	23,001	114,298
1977.....	56,409	39,591	7,302	6,301	1,807	27,160	138,570
1978.....	59,589	47,533	11,623	3,702	376	19,385	142,208
1979.....	65,970	50,547	7,410	4,239	461	16,875	145,502
1980.....	72,832	50,080	8,113	4,467	2,807	19,813	158,121
1981.....	75,898	48,559	4,357	8,879	5,852	24,447	167,992
1982.....	82,183	37,416	4,346	7,512	4,548	13,000	149,005
1983.....	95,935	43,827	2,521	12,765	3,640	13,532	172,220
1984.....	85,051	39,634	2,915	11,499	2,213	14,193	155,505
1985.....	95,208	41,726	5,069	12,020	3,114	19,731	176,868
1986.....	100,027	40,969	5,355	10,461	2,345	16,371	175,528
1987.....	114,918	44,415	8,363	9,028	2,686	16,177	195,587
1988.....	124,389	55,965	10,352	8,310	3,707	19,201	221,924

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1987-1988

Motor Vehicles by Manufacturer and Type

Manufacturer	Passenger Cars		Light Commercial		Trucks	
	1988	1987	1988	1987	1988	1987
Alfa Romeo Auto................	229,003	192,024	0	0	0	0
Alfa Romeo Commercial Vehicles	0	0	0	0	4,086	3,622
Bertone.......................	1,651	1,557	0	0	0	0
De Tomaso.....................	16	48	0	0	0	0
Fiat..........................	1,371,014	1,226,722	7,980	12,858	0	0
Autobianchi...................	132,151	109,619	0	0	0	0
Lancia........................	132,626	164,567	0	0	0	0
Ferrari.......................	3,996	3,902	0	0	0	0
Inbus.........................	0	0	0	0	0	0
Iveco Fiat....................	0	0	0	0	82,746	69,759
Lamborghini...................	284	313	0	0	0	0
Maserati......................	3,001	3,658	0	0	0	0
Menarini......................	0	0	0	0	0	0
Innocenti Milano..............	10,392	10,443	0	0	0	0
Rayton Fissore................	179	447	0	0	0	0
Sevel Fiat....................	0	0	62,183	57,025	0	0
Sevel PSA.....................	0	0	59,197	46,937	0	0
TOTAL.........................	1,884,313	1,713,300	129,360	116,820	86,832	73,381

Manufacturer	Truck Tractors		Buses		Total	
	1988	1987	1988	1987	1988	1987
Alfa Romeo Auto................	0	0	0	0	229,003	192,024
Alfa Romeo Commercial Vehicles	0	0	0	0	4,086	3,622
Bertone.......................	0	0	0	0	1,651	1,557
De Tomaso.....................	0	0	0	0	16	48
Fiat..........................	0	0	0	0	1,378,994	1,239,580
Autobianchi...................	0	0	0	0	132,151	109,619
Lancia........................	0	0	0	0	132,626	164,567
Ferrari.......................	0	0	0	0	3,996	3,902
Inbus.........................	0	0	571	612	571	612
Iveco Fiat....................	5,732	5,386	3,890	2,819	92,368	77,964
Lamborghini...................	0	0	0	0	284	313
Maserati......................	0	0	0	0	3,001	3,658
Menarini......................	0	0	321	294	321	294
Innocenti Milano..............	0	0	0	0	10,392	10,443
Rayton Fissore................	0	0	0	0	179	447
Sevel Fiat....................	0	0	0	0	62,183	57,025
Sevel PSA.....................	0	0	0	0	59,197	46,937
TOTAL.........................	5,732	5,386	4,782	3,725	2,111,019	1,912,612

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1962-1988

Commercial Vehicles by Manufacturer and Size Group

	1986	1987	1988
LIGHT GOODS VEHICLES			
Fiat Auto............	13,646	12,858	7,980
Sevel-Fiat...........	46,737	57,025	62,183
Sevel-PSA............	43,481	46,937	59,197
Total..............	103,864	116,820	129,360
OTHER TRUCKS UP TO 6 TONS G.V.W.			
Iveco................	34,399	44,289	54,168
Alfa Romeo...........	3,455	3,622	4,086
Total..............	37,854	47,911	58,254
6-12 TONS G.V.W.			
Iveco................	14,866	16,873	17,773
12 TONS & OVER G.V.W.			
Iveco................	14,143	8,597	10,805
ARTICULATED UNITS			
Iveco................	4,801	5,386	5,732
BUSES			
Iveco................	2,959	2,819	3,890
Inbus................	543	612	571
Menarini.............	218	294	321
Total..............	3,720	3,725	4,782
TOTAL COMMERCIAL			
Iveco................	71,168	77,964	92,368
Fiat Auto............	13,646	12,858	7,980
Sevel-Fiat...........	46,737	57,025	62,183
Sevel-PSA............	43,481	46,937	59,197
Alfa Romeo...........	3,455	3,622	4,086
Inbus................	543	612	571
Menarini.............	218	294	321
TOTAL..............	179,248	199,312	226,706

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1953-1988

Motor Vehicles by Manufacturer and Type

	ALFA ROMEO				LANCIA			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1953.....	3,477	942	328	4,747	7,658	1,271	166	9,095
1954.....	3,826	2,403	40	6,269	11,782	2,351	244	14,377
1955.....	5,919	6,049	180	12,148	6,572	2,381	335	9,288
1956.....	11,748	6,166	112	18,026	5,746	1,607	294	7,647
1957.....	16,675	5,930	286	22,891	10,269	1,861	107	12,237
1958.....	22,199	5,061	178	27,438	10,911	788	115	11,814
1959.....	32,089	2,257	34	34,380	12,130	1,109	201	13,440
1960.....	57,870	4,138	4	62,012	21,022	2,470	392	23,884
1961.....	57,181	3,030	234	60,445	27,119	3,126	175	30,420
1962.....	56,460	1,309	94	57,863	26,615	2,080	219	28,914
1963.....	85,605	1,305	164	87,074	40,921	3,019	215	44,155
1964.....	65,193	1,085	107	66,385	28,988	1,695	131	30,814
1965.....	61,236	729	60	62,025	25,949	759	65	26,773
1966.....	59,971	910	0	60,881	36,988	1,054	134	38,176
1967.....	76,831	1,987	0	78,818	43,172	1,247	93	44,512
1968.....	97,220	2,499	0	99,719	36,668	2,074	140	38,882
1969.....	104,305	2,698	0	107,003	31,556	1,510	200	33,266
1970.....	107,989	3,315	0	111,304	44,542	1,233	196	45,971
1971.....	123,309	3,708	0	127,017	52,789	40	65	52,894
1972.....	140,595	2,814	0	143,409	41,778	0	222	42,000
1973.....	204,902	3,081	0	207,983	52,631	0	175	52,806
1974.....	208,386	2,609	0	210,995	44,920	0	19	44,939
1975.....	189,682	2,128	0	191,810	45,745	0	-	45,745
1976.....	201,145	2,031	0	203,176	63,348	0	-	63,348
1977.....	201,118	2,057	0	203,175	68,944	0	-	68,944
1978.....	219,501	3,098	0	222,599	52,462	0	-	52,462
1979.....	207,514	2,036	0	209,550	60,459	0	-	60,459
1980.....	219,571	1,672	0	221,243	110,756	0	-	110,756
1981.....	197,287	1,570	0	198,857	78,257	0	-	78,257
1982.....	188,773	949	0	189,722	68,162	0	-	68,162
1983.....	206,926	1,190	0	208,116	104,896	0	-	104,896
1984.....	200,103	2,968	0	203,071	102,658	0	-	102,658
1985.....	157,625	2,938	0	160,563	127,322	0	-	127,322
1986.....	168,074	3,455	0	171,529	139,728	0	-	139,728
1987.....	192,024	3,622	0	195,646	164,567	0	-	164,567
1988.....	229,003	4,086	0	233,089	132,626	0	-	132,626

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1953-1988 (continued)

Motor Vehicles by Manufacturer and Type

	FIAT				FIAT: O.M.			FIAT: Autobianchi		
	Passenger Cars	Trucks	Buses	Total	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1953.....	131,324	18,937	1,406	151,867	7,422	368	7,790	0	569	569
1954.....	163,484	18,888	1,285	183,657	8,352	492	8,844	0	915	915
1955.....	217,937	13,428	1,815	238,180	6,734	481	7,215	0	1,044	1,044
1956.....	261,956	18,939	1,619	282,514	5,827	403	6,230	0	164	164
1957.....	290,385	16,643	1,436	308,464	6,013	418	6,431	750	617	1,367
1958.....	333,715	10,267	1,212	345,194	5,836	362	6,198	10,898	487	11,385
1959.....	412,682	16,524	1,584	430,790	6,884	237	7,121	12,665	385	13,050
1960.....	500,527	27,123	2,199	529,849	10,767	190	10,957	14,787	510	15,297
1961.....	566,284	39,627	1,756	607,667	13,304	326	13,630	25,553	2,806	28,359
1962.....	748,608	45,301	2,430	796,339	12,828	665	13,493	24,296	3,784	28,080
1963.....	909,887	45,311	2,716	957,914	17,546	398	17,944	37,242	2,857	40,099
1964.....	881,702	37,216	2,130	921,048	14,683	389	15,072	31,538	2,031	33,569
1965.....	957,941	49,883	1,702	1,009,526	15,675	421	16,096	32,713	1,533	34,246
1966.....	1,110,701	60,672	1,951	1,173,324	14,287	608	14,895	37,422	1,842	39,264
1967.....	1,233,892	73,835	2,207	1,309,934	17,815	722	18,537	37,778	2,948	40,726
1968.....	1,301,751	83,931	2,538	1,388,220	20,831	561	21,392	56,782	2,805	59,587
1969.....	1,219,161	89,804	2,149	1,311,114	18,753	445	19,198	72,799	2,982	75,781
1970.....	1,418,929	102,164	2,359	1,523,452	22,274	428	22,702	95,447	2,517	97,964
1971.....	1,371,729	86,968	3,139	1,461,836	20,311	555	20,866	87,958	1,136	89,094
1972.....	1,368,216	81,830	3,069	1,453,115	17,145	898	18,043	113,399	1,427	114,826
1973.....	1,390,251	100,294	4,029	1,494,574	25,322	502	25,824	113,896	1,243	115,139
1974.....	1,205,754	103,533	4,831	1,314,118	25,984	3,604	29,588	108,314	1,249	109,563
1975.....	1,006,660	78,685	4,314	1,089,659	21,618	2,098	23,716	71,347	1,242	72,589
1976.....	1,098,182	90,895	4,167	1,193,244	20,036	904	20,940	93,874	1,336	95,210
1977.....	1,057,261	114,077	4,489	1,175,827	21,179	388	21,567	72,704	1,257	73,961
1978.....	1,104,026	126,905	4,851	1,235,782	12,205	457	12,662	89,436	0	89,436
1979.....	1,081,473	125,519	5,335	1,212,327	13,597	116	13,713	88,734	0	88,734
1980.....	995,455	137,691	7,325	1,140,471	15,806	643	16,449	76,585	0	76,585
1981.....	876,985	140,828	5,690	1,023,503	15,783	1,532	17,315	76,987	0	76,987
1982.....	927,370	106,972	3,542	1,037,884	9,262	2,000	11,262	78,047	0	78,047
1983.....	975,151	135,114	6,585	1,116,850				80,149	0	80,149
1984.....	1,017,115	120,374	5,740	1,143,229		Listed Under		88,292	0	88,292
1985.....	975,812	137,149	6,210	1,119,171		Iveco-Fiat		99,896	0	99,896
1986.....	1,235,245	128,492	2,959	1,366,696				87,803	0	87,803
1987.....	1,230,624	145,028	2,819	1,378,471				109,619	0	109,619
1988.....	1,375,010	158,641	3,890	1,537,541				132,151	0	132,151

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1951-1988

Motor Vehicles by Type

					EXPORTS TO U.S.		
	Passenger Cars	Industrial Vehicles	Buses	Total	Passenger Cars	Industrial Vehicles	Total
1951.....	28,905	3,101	244	32,250	0	0	N.A.
1952.....	25,007	1,319	134	26,460	0	0	N.A.
1953.....	30,155	1,105	246	31,506	0	0	N.A.
1954.....	40,758	3,058	320	44,136	169	0	169
1955.....	69,397	4,665	583	74,645	324		324
1956.....	78,423	8,197	414	87,034	1,150	1	1,151
1957.....	110,990	7,721	412	119,123	13,226	3	13,229
1958.....	161,204	7,537	512	169,253	30,759	3	30,762
1959.....	216,881	3,868	445	221,194	48,113	81	48,194
1960.....	197,935	5,632	368	203,935	16,244	9	16,253
1961.....	234,893	9,548	598	245,039	9,933	7	9,940
1962.....	305,429	12,695	970	319,094	11,667	0	11,667
1963.....	291,876	12,421	977	305,274	13,024	0	13,024
1964.....	313,088	17,193	841	331,122	10,702	0	10,702
1965.....	307,534	18,324	873	326,731	9,390	6	9,396
1966.....	371,632	20,822	1,115	393,569	14,383	0	14,383
1967.....	404,401	20,821	1,633	426,855	17,242	0	17,242
1968.....	557,695	28,352	1,099	587,146	36,530	0	36,530
1969.....	594,590	34,242	1,244	630,076	41,360	0	41,360
1970.....	632,128	37,706	1,198	671,032	45,583	0	45,583
1971.....	640,193	38,448	1,875	680,516	52,580	0	52,580
1972.....	659,112	39,048	1,594	699,754	60,300	0	60,300
1973.....	656,285	47,653	1,410	705,348	52,450	0	52,450
1974.....	686,244	42,786	4,738	733,768	107,910	3	107,913
1975.....	661,310	46,590	2,597	710,497	108,295		108,295
1976.....	696,409	48,510	338	745,257	66,037	1	66,038
1977.....	644,403	68,368	1,568	714,339	54,894	1	54,895
1978.....	640,294	73,215	1,313	714,822	72,246	(-1)	72,245
1979.....	647,215	77,270	775	725,260	73,678	57	73,735
1980.....	511,239	77,282	3,105	591,626	37,742	1,935	39,677
1981.....	405,356	87,243	3,890	496,489	17,278	1,210	18,488
1982.....	437,311	87,478	3,203	527,992	6,206	2,709	8,915
1983.....	491,510	105,686	3,773	600,969	6,391	2,768	9,159
1984.....	480,667	99,234	3,725	583,626	9,735	2,474	12,209
1985.....	449,803	112,941	2,989	565,733	9,225	3,931	13,156
1986.....	603,075	113,895	1,411	718,381	12,459	2,204	14,663
1987.....	641,091	122,625	2,281	765,997	8,460	1,819	9,979
1988.....	686,419	139,298	1,619	827,336	4,675	2,078	6,753

NOTE: Includes some used vehicles.

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1987-1988

Motor Vehicles by Manufacturer and Type

Manufacturer	Passenger Cars 1988	Passenger Cars 1987	Light Commercial Vehicles 1988	Light Commercial Vehicles 1987	Trucks 1988	Trucks 1987
Alfa Romeo........	84,484	86,496	0	0	0	0
Bertone...........	1,543	1,477	0	0	0	0
De Tomaso.........	11	47	0	0	0	0
Fiat..............	532,093	480,680	27,096	29,787	0	0
Autobianchi.......	24,632	24,355	0	0	0	0
Lancia............	38,935	41,428	0	0	0	0
Ferrari...........	3,095	3,006	0	0	0	0
Iveco Fiat........	0	0	0	0	53,005	45,901
Lamborghini.......	275	275	0	0	0	0
Maserati..........	1,237	1,515	0	0	0	0
Innocenti Milano..	114	1,812	0	0	0	0
Sevel PSA.........	0	0	59,197	46,937	0	0
TOTAL.............	686,419	641,091	86,293	76,724	53,005	45,901

Manufacturer	Buses 1988	Buses 1987	Total Commercial Vehicles 1988	Total Commercial Vehicles 1987	TOTAL VEHICLES 1988	TOTAL VEHICLES 1987
Alfa Romeo........	0	0	0	0	84,484	86,496
Bertone...........	0	0	0	0	1,543	1,477
De Tomaso.........	0	0	0	0	11	47
Fiat..............	0	0	27,096	29,787	559,189	510,467
Autobianchi.......	0	0	0	0	24,632	24,355
Lancia............	0	0	0	0	38,935	41,428
Ferrari...........	0	0	0	0	3,095	3,006
Iveco Fiat........	1,619	2,281	54,624	48,182	54,624	48,182
Lamborghini.......	0	0	0	0	275	275
Maserati..........	0	0	0	0	1,237	1,515
Innocenti Milano..	0	0	0	0	114	1,812
Sevel PSA.........	0	0	59,197	46,937	59,197	46,937
TOTAL.............	1,619	2,281	140,917	124,906	827,336	765,997

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1988

Motor Vehicles by Country of Destination

	Passenger Cars	Commercial Vehicles	Total
Belgium/Luxembourg	15,989	2,164	18,153
Denmark	3,355	761	4,116
France	168,100	75,170	243,270
Germany, West	125,938	17,888	143,826
Greece	4,720	64	4,784
Ireland	2,898	186	3,084
The Netherlands	26,856	2,235	29,091
Portugal	39,061	2,617	41,678
Spain	81,812	5,921	87,733
United Kingdom	90,960	9,559	100,519
EEC	559,689	116,565	676,254
Austria	15,368	1,682	17,050
Czechoslovakia	404	5	409
Finland	6,324	1,113	7,437
Iceland	208	1	209
Malta	687	4	691
Norway	185	180	365
Poland	1,197	24	1,221
Sweden	9,757	1,451	11,208
Switzerland	30,888	2,012	32,900
Turkey	41	85	126
Yugoslavia	1,966	8,229	10,195
Other Countries	472	222	694
EUROPE	627,186	131,573	758,759
Algeria	513	8	521
Canary Islands	538	0	538
Egypt	2,863	128	2,991
Ethiopia	0	408	408
Kenya	3	138	141
Libya	0	1,531	1,531
Mali	0	7	7
Mauritius	72	8	80
Morocco	482	10	492
Mozambique	0	78	78
Nigeria	8	4	12
Reunion Island	823	0	823
Rwanda	40	18	58
Sudan	0	31	31
Tanzania	1	41	42
Tunisia	616	401	1,017
Zaire	141	194	335
Zambia	145	5	150
Other Countries	343	299	642
AFRICA	6,588	3,307	9,895

	Passenger Cars	Commercial Vehicles	Total
Canada	18	0	18
Chile	347	49	396
Costa Rica	32	0	32
Dominican Rep.	77	10	87
Ecuador	0	30	30
El Salvador	16	3	19
Guadeloupe	677	0	677
Guatemala	46	0	46
Guyana	285	0	285
Martinique	818	0	818
Paraguay	39	0	39
U.S.A.	4,675	2,078	6,753
Venezuela	4,567	522	5,089
Other Countries	454	46	500
AMERICA	12,051	2,738	14,789
Saudi Arabia	392	172	564
Brunei	53	0	53
China	1	1,250	1,251
Cyprus	531	45	576
Hong Kong	565	28	593
Kuwait	153	0	153
Japan	3,648	1	3,649
Jordan	172	21	193
Indonesia	432	0	432
Israel	7,312	559	7,871
Oman	22	1	23
Pakistan	24	714	738
Qatar	141	0	141
Singapore	1,079	53	1,132
Sri Lanka	76	0	75
Syria	0	1	1
Taiwan	21,632	72	21,704
United Arab Emirates	370	41	411
Other Countries	258	96	354
ASIA	36,861	3,054	39,915
Australia	1,042	40	1,082
New Caledonia	475	0	475
New Zealand	1,167	46	1,213
Tahiti	135	0	135
Other Countries	24	0	24
OCEANIA	2,843	86	2,929
TOURIST DELIVERIES	890	159	1,049
TOTAL 1988	686,419	140,917	827,336
TOTAL 1987	641,091	124,906	765,997

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - IMPORTS 1951-1988

Total Imports by Type

	TOTAL IMPORTS*					IMPORTS FROM U.S.A.		
	Passenger Cars	Trucks	Buses	Chassis	Total	Passenger Cars	Industrial Vehicles	Total
1951.....	857	209	1	0	1,067	152	13	165
1952.....	1,499	130	2	0	1,631	308	19	327
1953.....	1,639	166	2	0	1,807	235	5	240
1954.....	1,947	219	1	0	2,167	284	8	292
1955.....	3,043	643	42	0	3,728	181	14	195
1956.....	4,220	676	0	0	4,896	234	7	241
1957.....	4,734	243	2	0	4,979	302	16	318
1958.....	5,418	571	0	0	5,989	260	40	300
1959.....	10,737	1,215	6	0	11,958	311	18	329
1960.....	18,279	2,414	9	0	20,702	559	7	566
1961.....	33,703	5,774	8	0	39,485	504	5	509
1962.....	95,157	10,283	38	0	105,478	442	27	469
1963.....	191,194	13,646	64	0	204,904	124	142	266
1964.....	116,870	10,312	78	0	127,260	192	97	289
1965.....	103,037	8,391	95	0	111,523	163	153	316
1966.....	115,095	9,878	74	0	125,047	125	123	248
1967.....	141,169	11,675	94	0	152,938	175	126	301
1968.....	184,259	10,235	133	0	194,627	125	99	224
1969.....	257,477	12,291	11	0	269,779	99	133	232
1970.....	459,942	12,514	121	0	472,577	148	186	334
1971.....	396,151	14,457	94	0	410,702	136	278	414
1972.....	420,185	23,474	272	0	443,931	107	193	300
1973.....	418,371	25,736	60	0	444,167	159	199	358
1974.....	335,353	31,166	138	0	366,657	336	139	475
1975.....	378,703	31,171	943	0	410,817	274	76	350
1976.....	487,141	53,030	1,625	0	541,796	148	109	257
1977.....	477,573	68,002	1,262	0	546,837	128	147	275
1978.....	531,332	66,837	1,583	758	600,510	468	92	560
1979.....	647,650	68,299	2,244	1,389	719,582	679	91	770
1980.....	940,741	71,593	1,743	1,790	1,015,867	2,815	375	3,190
1981.....	897,980	83,589	1,362	1,823	984,754	1,554	187	1,741
1982.....	884,631	70,714	682	1,219	957,246	1,086	139	1,225
1983.....	659,996	58,186	483	535	719,200	656	110	766
1984.....	784,677	71,734	693	993	858,097	656	215	871
1985.....	868,912	75,773	668	1,129	946,482	999	47	1,046
1986.....	826,844	88,006	547	1,132	916,529	690	147	837
1987.....	978,506	98,241	939	577	1,078,263	563	89	652
1988.....	1,002,450	76,668	951	3,565	1,083,634	552	135	687

NOTE: Includes some used vehicles.

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - IMPORTS 1988

Motor Vehicles by Country of Origin and Type

Countries of Origin	Passenger Cars	Trucks	Total
Belgium/Luxembourg.......	106,422	8,225	114,647
Denmark..................	1,010	90	1,100
France...................	360,169	9,392	369,561
Germany, West............	287,679	17,627	305,306
Greece...................	254	6	260
Ireland..................	2	0	2
The Netherlands..........	9,419	4,545	13,964
Portugal.................	2,546	303	2,849
United Kingdom...........	21,294	4,457	25,751
Spain....................	47,525	5,654	53,179
EEC......................	836,320	50,299	886,619
Austria..................	1,075	232	1,307
Czechoslovakia...........	2,509	50	2,559
Finland..................	901	7	908
Yugoslavia...............	12,849	1,268	14,117
Poland...................	47,023	0	47,023
Romania..................	314	0	314
Sweden...................	7,343	876	8,219
Switzerland..............	345	178	523
U.S.S.R..................	1,689	24	1,713
Other Countries..........	1,053	83	1,136
EUROPE...................	911,421	53,017	964,438
AFRICA...................	10	334	344
Brazil...................	41,781	10,343	52,124
United States............	552	135	687
Other Countries..........	26	447	473
AMERICA..................	42,359	10,925	53,284
Rep. S Korea.............	2,905	0	2,905
Japan....................	2,026	16	2,042
Other Countries..........	59	48	107
ASIA.....................	4,990	64	5,054
OTHER COUNTRIES..........	60	143	203
USED VEHICLES............	43,610	13,136	56,746
TOTAL ALL COUNTRIES......	1,002,450	77,619	1,080,069

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILIISTICHE

ITALY - SALES 1986-1988

Passenger Car Retail Sales by Manufacturer

	1986	1987	1988
ITALIAN MAKES	1,123,910	1,196,401	1,325,405
Alfa Romeo	112,126	116,863	142,106
Ferrari	827	945	900
Fiat	817,020	864,069	955,823
Innocenti Milano	13,130	11,627	13,184
Lancia-Autobianchi	175,303	198,940	210,551
Maserati	3,554	3,502	2,606
Other Domestic	1,950	455	235
IMPORTS	701,582	780,140	858,919
Aro	2,068	2,484	1,743
Audi	13,926	24,432	44,605
Austin Rover	25,717	23,722	23,631
BMW	19,824	18,038	23,652
Chrysler	22	16	0
Citroen	58,190	69,109	70,681
Daihatsu	282	462	884
Nissan	16	27	594
Ford	69,474	78,438	79,814
Honda	187	190	1,067
Hyundai	1,391	2,158	2,886
Isuzu	0	108	223
Jaguar	263	610	804
Jeep	1,079	0	0
Lada	1,118	1,414	1,199
Mazda	27	9	76
Mercedes	21,464	26,597	30,803
Mitsubishi	474	714	4,230
Opel/G.M.	58,163	57,254	71,478
Peugeot Talbot	65,718	79,695	97,917
Porsche	749	811	625
Renault	159,328	156,862	154,953
Rolls Royce	34	29	30
Saab	3,100	3,908	4,515
Seat	43,347	61,546	71,982
Skoda	1,603	1,917	2,635
Subaru	202	354	1,006
Suzuki	6,615	9,899	9,545
Toyota	859	1,987	2,265
Uaz	936	1,163	1,200
U.M.M.	37	0	50
Volkswagen	128,649	139,871	138,991
Volvo	16,720	16,316	14,794
Other Imports	0	0	41
TOTAL DOMESTIC & IMPORTS	1,825,492	1,976,541	2,184,324

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - RETAIL SALES 1986-1988

Commercial Vehicles Under 3.5 Tons Gross Vehicle Weight

	1988	%	1987	%	1986	%
ITALIAN MAKES						
Fiat Auto........	60,556	42.0	51,058	41.1	45,954	43.6
Iveco...........	21,155	14.7	17,632	14.2	15,509	14.7
Alfa Romeo.......	2,251	1.6	2,186	1.8	2,277	2.2
TOTAL DOMESTIC...	83,962	58.2	70,876	57.1	63,740	60.5
IMPORTS						
Austin/Rover.....	334	0.2	0	0.0	8	0.0
Ciemme...........	7	0.0	29	0.0	29	0.0
Citroen..........	1,204	0.8	1,553	1.3	1,903	1.8
Daf..............	210	0.2	191	0.2	0	0.0
Ford.............	18,633	12.9	15,954	12.9	10,682	10.1
GM/Bedford.......	1,323	0.9	1,725	1.4	2,457	2.3
GM/Opel..........	4,494	3.1	2,938	2.4	2,667	2.5
GM/U.S.A.........	0	0.0	5	0.0	16	0.0
Mercedes.........	3,314	2.3	2,580	2.1	2,377	2.3
Nissan...........	6,207	4.3	4,183	3.4	2,930	2.8
Peugeot/Talbot...	2,341	1.6	2,833	2.2	2,298	2.2
Renault V.I......	1,537	1.1	1,465	1.2	1,388	1.3
Renault..........	13,032	9.0	13,289	10.7	9,213	8.7
Seat.............	1,256	0.9	756	0.6	0	0.0
Subaru...........	216	0.2	87	0.1	0	0.0
Suzuki...........	479	0.3	0	0.0	0	0.0
Volkswagen.......	5,612	3.9	5,738	4.6	5,683	5.4
TOTAL IMPORTS....	60,199	41.8	53,326	42.9	41,651	39.5
TOTAL............	144,161	100.0	124,202	100.0	105,391	100.0

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - NEW REGISTRATIONS 1950-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950.........	79,826	17,684	2,199	99,709
1953.........	112,110	25,870	1,633	139,613
1954.........	137,311	28,252	1,995	167,558
1955.........	161,903	29,287	1,956	193,146
1956.........	202,373	26,464	2,157	230,994
1957.........	195,540	25,114	1,926	222,580
1958.........	209,215	26,763	1,499	237,477
1959.........	253,321	29,711	1,710	284,742
1960.........	381,385	43,970	2,396	427,751
1961.........	491,755	59,953	2,136	553,844
1962.........	634,706	67,511	2,257	704,474
1963.........	951,704	84,013	2,718	1,038,435
1964.........	830,175	61,665	2,189	894,029
1965.........	886,297	51,490	1,793	939,580
1966.........	1,014,975	58,102	1,613	1,074,690
1967.........	1,162,246	76,456	2,001	1,240,703
1968.........	1,167,614	84,001	2,349	1,253,964
1969.........	1,217,929	88,355	2,738	1,309,022
1970.........	1,363,594	81,559	3,095	1,448,248
1971.........	1,434,529	76,190	2,911	1,513,630
1972.........	1,470,394	78,859	3,280	1,552,533
1973.........	1,449,1[illegible]	80,279	3,632	1,533,011
1974.........	1,280,710	96,074	5,089	1,381,873
1975.........	1,050,947	69,266	3,977	1,124,190
1976.........	1,187,621	90,060	4,893	1,282,574
1977.........	1,219,172	106,046	4,037	1,329,255
1978.........	1,194,424	89,703	3,415	1,287,542
1979.........	1,397,039	109,051	3,789	1,509,879
1980.........	1,530,488	117,698	4,719	1,652,905
1981.........	1,808,476	134,401	5,586	1,948,463
1982.........	1,851,174	139,087	5,721	1,995,982
1983.........	1,451,512	107,317	4,286	1,563,115
1984.........	1,572,402	104,102	3,978	1,680,482
1985.........	1,653,217	107,047	3,873	1,764,137
1986.........	1,769,191	102,667	3,412	1,875,270
1987.........	1,929,568	132,471	3,545	2,065,584
1988.........	1,966,506	151,050	3,350	2,120,906

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - TOTAL REGISTRATIONS 1950-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950........	342,021	223,520	11,596	577,137
1953........	612,944	285,240	15,740	913,924
1954........	690,728	290,187	16,753	997,668
1955........	861,319	316,783	18,299	1,196,401
1956........	1,030,663	332,985	19,283	1,382,931
1957........	1,231,082	344,267	20,576	1,595,925
1958........	1,392,525	353,970	22,563	1,769,058
1959........	1,658,810	405,734	23,227	2,087,771
1960........	1,976,188	429,927	25,056	2,431,171
1961........	2,449,123	477,135	26,577	2,952,835
1962........	3,030,056	521,495	28,671	3,580,222
1963........	3,912,597	578,075	30,894	4,521,566
1964........	4,674,644	612,229	32,421	5,319,294
1965........	5,472,591	631,675	32,746	6,137,012
1966........	6,356,578	666,328	33,087	7,055,993
1967........	7,294,578	712,653	34,476	8,041,707
1968........	8,266,434	775,228	35,420	9,077,082
1969........	9,173,699	831,911	37,504	10,043,114
1970........	10,191,042	890,507	38,856	11,120,405
1971........	11,294,480	952,515	40,610	12,287,605
1972........	12,484,313	995,591	36,150	13,516,054
1973........	13,424,690	1,045,663	37,996	14,508,349
1974........	14,303,761	1,104,542	41,235	15,449,538
1975........	15,059,689	1,149,044	43,825	16,252,558
1976........	15,925,097	1,201,875	46,965	17,173,937
1977........	16,466,239	1,233,920	49,367	17,749,526
1978........	16,240,877	1,127,355	51,913	17,420,145
1979........	17,073,208	1,232,735	54,446	18,360,389
1980........	17,686,236	1,370,628	58,149	19,115,013
1981........	18,603,369	1,485,193	62,168	20,150,730
1982........	19,616,106	1,575,018	66,688	21,257,812
1983........	20,388,599	1,693,361	71,017	22,152,977
1984........	20,888,210	1,720,445	71,981	22,680,636
1985........	21,500,000	1,750,000	74,000	23,324,000
1986........	22,100,000	1,780,000	76,000	23,956,000
1987........	22,800,000	1,838,000	78,000	24,716,000
1988........	23,500,000	1,900,000	80,000	25,480,000

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

LUXEMBOURG- NEW REGISTRATIONS1965-1988

Motor Vehicles by 1965-1971 Classification

	Passenger Cars	Commercial Vehicles			Buses	Special Vehicles	Total
		Trucks	Small Trucks	Total			
1965.....	8,850	303	922	1,225	54	371	10,500
1966.....	9,224	272	746	1,018	38	350	10,630
1967.....	7,987	204	610	814	32	283	9,116
1968.....	9,424	212	783	995	40	341	10,800
1969.....	10,647	220	758	978	37	361	12,023
1970.....	11,633	293	960	1,253	41	236	13,163
1971.....	13,485	348	967	1,315	49	255	15,104

Motor Vehicles by 1971-1988 Classification

	Passenger Cars	Buses	Small Trucks	Trucks	Road Tractors & Special Vehicles	Total
1971.....	13,794	49	607	384	243	15,077
1972.....	14,988	40	686	418	226	16,358
1973.....	15,948	71	772	405	229	17,425
1974.....	16,851	43	752	424	280	18,350
1975.....	17,356	44	574	288	196	18,458
1976.....	19,589	35	437	313	198	20,572
1977.....	20,734	59	503	452	351	22,099
1978.....	22,395	72	485	338	338	23,628
1979.....	22,796	94	662	459	503	24,514
1980.....	22,440	56	709	531	465	24,201
1981.....	23,008	52	704	351	532	24,647
1982.....	25,796	33	660	331	541	27,361
1983.....	26,482	38	627	265	374	27,786
1984.....	28,597	39	649	228	271	29,784
1985.....	29,235	37	748	228	371	30,619
1986.....	32,960	35	918	299	430	34,642
1987.....	32,660	40	945	401	549	34,595
1988.....	30,918	30	1,120	469	638	33,175

MINISTERE DE L'ECONOMIE NATIONALE

LUXEMBOURG - NEW REGISTRATIONS 1986-1988

Passenger Cars by Manufacturer

	1986	1987	1988
Alfa Romeo...........	278	337	377
BMW.................	596	722	1,028
Citroen.............	1,280	1,204	1,737
Daihatsu............	90	117	137
Fiat................	3,132	2,332	1,135
Ford................	4,251	4,330	4,666
General Motors (Opel)	3,094	3,100	2,759
Honda...............	578	679	765
Hyundai.............	3	77	0
Jaguar/Daimler......	34	57	76
Lada................	389	459	285
Lancia..............	194	202	248
Mazda...............	745	656	614
Mercedes-Benz.......	959	903	835
Mitsubishi (Colt)....	257	285	319
Nissan..............	793	1,013	961
Peugeot/Talbot.......	2,722	2,891	3,878
Porsche.............	71	66	60
Renault.............	3,150	3,038	2,922
Rover Group.........	251	204	234
Saab................	338	344	302
Seat................	446	524	424
Skoda...............	23	24	19
Subaru..............	113	186	200
Suzuki..............	122	118	105
Toyota..............	1,064	974	1,116
Volvo...............	392	391	320
V.W./Audi...........	3,662	4,500	4,923
Zastava.............	20	4	5
Others..............	69	68	272
TOTAL...............	29,116	29,805	30,722

SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

LUXEMBOURG - TOTAL REGISTRATIONS 1971-1989

Motor Vehicles by Type as of January 1, of Each Year

	Passenger Cars	Buses	Small Trucks	Trucks	Road Tractors & Special Vehicles	Total
1971.........	94,478	587	4,755	3,773	1,490	105,083
1972.........	102,163	595	4,562	4,109	1,679	113,108
1973.........	111,017	620	4,992	4,277	1,907	122,813
1974.........	119,659	680	5,556	4,453	2,120	132,468
1975.........	127,860	682	5,991	4,549	2,195	141,277
1976.........	140,087	731	6,569	4,675	2,621	154,683
1976(1).....	114,775	623	5,255	3,893	2,503	127,049
1977.........	130,719	651	5,456	4,231	2,733	143,790
1978.........	141,431	687	5,555	4,542	2,811	155,026
1979.........	150,763	713	5,598	4,668	3,103	164,845
1980.........	152,894	708	5,536	4,638	3,294	167,070
1981.........	156,190	718	5,597	4,684	3,481	170,670
1982.........	159,580	740	5,701	4,730	3,718	174,469
			Vehicles on the Road*			
1979.........	122,997	638	4,540	3,850	2,651	134,776
1980.........	128,612	647	4,668	3,891	2,843	140,661
1981.........	133,315	670	4,752	4,025	3,041	145,803
1982.........	137,924	696	4,864	4,090	3,290	150,864
1983.........	141,081	687	4,872	4,137	3,325	154,102
1984.........	145,849	704	4,920	4,191	3,498	159,162
1985.........	151,640	695	4,980	4,158	3,858	165,331
1986.........	156,048	693	5,136	4,134	4,145	170,156
1987.........	162,481	701	5,344	4,283	4,541	177,350
1988.........	168,476	717	5,545	4,406	4,973	184,117
1989.........	177,011	705	5,977	4,637	5,457	193,787

* Vehicles licensed.
(1) New series issued.

MINISTERE DE L'ECONOMIE NATIONALE

Motor Vehicles by Type and Country of Origin as of January 1, 1989

	Passenger Cars	Buses	Trucks	Special Vehicles	Total
Austria............	1	6	5	99	111
Belgium............	31	86	29	137	283
Canada.............	0	0	0	3	3
Czechoslovakia....	177	0	0	5	182
France.............	43,959	21	1,995	340	46,315
Germany East......	123	0	24	0	147
Germany West......	75,549	565	5,583	2,781	84,478
Italy..............	11,710	14	796	474	12,994
Japan..............	28,673	0	969	175	29,817
Poland.............	40	0	4	2	46
Romania............	13	0	4	1	18
Spain..............	1,680	0	17	11	1,708
Sweden.............	6,582	7	530	627	7,746
The Netherlands...	54	3	146	145	348
United Kingdom....	3,301	2	376	278	3,957
U.S.A..............	1,690	0	88	365	2,143
U.S.S.R............	3,365	0	44	0	3,409
Yugoslavia.........	56	0	0	1	57
Others.............	7	1	4	13	25
TOTAL..............	177,011	705	10,614	5,457	193,787

MINISTERE DE L'ECONOMIE - STATEC

THE NETHERLANDS - PRODUCTION / ASSEMBLIES 1983-1988

Motor Vehicles by Type and Manufacturer

	1988	1987	1986	1985	1984	1983
PASSENGER CARS	119,786	125,247	118,976	108,083	108,598	105,597
Volvo................	119,786	125,247	118,976	108,083	108,598	105,597
LIGHT DELIVERY VEHICLES	0	1	325	245	248	130
Volvo................	0	1	325	245	248	130
TRUCKS	13,797	13,366	11,221	10,158	10,069	8,237
Daf..................	9,551	9,220	7,912	7,373	7,197	6,180
Ginaf................	67	66	55	50	21	18
Scania...............	4,036	3,959	3,135	2,605	2,709	1,968
Terberg..............	143	117	117	129	142	91
F.T.F................	0	4	2	2	0	0
TRUCK TRACTORS	13,844	12,279	10,865	9,580	9,462	7,199
Daf..................	7,991	7,137	6,032	5,531	5,237	4,334
F.T.F................	0	12	8	13	28	16
Scania...............	5,690	5,130	4,825	4,036	4,197	2,839
Terberg..............	163	0	0	0	0	10
SPECIAL VEHICLES	0	0	0	0	0	86
Accles & Pollock.....	0	0	0	0	0	0
Spijkstaal...........	0	0	0	0	0	0
Gova.................	0	0	0	0	0	0
BUSES	1,410	1,031	967	907	744	988
Bova.................	289	223	210	173	175	180
Daf..................	1,121	765	726	734	550	808
Leyland..............	0	0	0	0	19	0
Den Oudsten..........	0	43	31	0	0	0
TOTAL VEHICLES	148,837	151,924	142,354	128,974	129,121	122,237

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - PRODUCTION / ASSEMBLIES 1988

Motor Vehicles by Manufacturer and Type

Country of Origin	Cylinders	Displacement in 1,000 cc	G.V.W. in code	1988 Units
PASSENGER CARS				
VOLVO				119,786
340 Series........	4	1.4	-	28,910
340 Series........	4	1.6	-	4,822
340 Series........	4	1.7	-	29,221
360 Series........	4	2.0	-	21,421
440 Series........	4	1.7	-	19,868
480 Series........	4	1.7	-	15,944
TRUCKS				
DAF				9,551
1100 Series.......	6	6.2	-	341
1300 Series.......	6	6.2	-	177
1600 Series.......	6	6.2	-	85
1700 Series.......	6	6.2	4	1,048
1800 Series.......	6	6.2	5	13
1800 Series.......	6	8.3	-	33
1900 Series.......	6	6.2	5	2,024
2100 Series.......	6	8.3	-	598
2100 Series.......	6	8.3	-	153
2300 Series.......	6	8.3	-	450
2300 Series.......	6	8.3	-	554
2500 Series.......	6	8.3	-	901
2500 Series.......	6	8.3	-	609
2800 Series.......	6	11.6	-	33
2800 Series.......	6	11.6	-	189
3300 Series.......	6	11.6	-	6
3300 Series.......	6	11.6	-	107
3600 Series.......	6	11.6	-	63
4400 Series.......	6	6.2	-	9
5400 Series.......	6	6.2	-	15
95 Series.......	6	11.6	5	1,266
95 Series.......	6	11.6	6	877
GINAF				68
200 Series.......	6	11.6	6	13
300 Series.......	6	11.6	6	13
500 Series.......	6	11.6	6	42
TERBERG				134
750 Series.......	6	6.0	5	1
750 Series.......	6	7.0	6	6
1000 Series.......	6	8.0	6	2
1000 Series.......	6	13.0	6	6
1000 Series.......	6	16.0	6	4
1150 Series.......	6	7.0	5	1
1150 Series.......	6	8.0	5	2
1150 Series.......	6	23.0	6	6
1350 Series.......	6	10.0	6	3
1350 Series.......	6	15.0	6	3
1350 Series.......	8	29.0	6	1
1450 Series.......	6	10.0	6	3
1450 Series.......	6	23.0	6	2
1450 Series.......	6	23.5	6	1
1450 Series.......	6	24.0	6	1
1500 Series.......	6	23.0	6	5
1650 Series.......	6	23.0	6	2
2000 Series.......	6	12.0	6	18
2000 Series.......	6	23.0	6	4
20,80 Series......	6	16.0	6	3
20,88 Series......	6	16.0	6	1
2850 Series.......	6	12.0	6	22
2850 Series.......	6	23.0	6	2
2850 Series.......	6	29.0	6	1
2950 Series.......	6	29.0	6	1
3000 Series.......	6	12.0	6	21
3000 Series.......	6	23.0	6	2
3000 Series.......	6	23.0	6	10
SCANIA				4,036
82 Series.......	6	8.5	5	33
92 Series.......	6	8.5	5	276
92 Series.......	6	8.5	6	34
93 Series.......	6	8.5	5	1,138
93 Series.......	6	8.5	6	133
112 Series.......	6	11.2	5	156
112 Series.......	6	11.2	6	159
113 Series.......	6	11.2	5	543
113 Series.......	6	11.2	6	641
142 Series.......	8	14.2	5	111
142 Series.......	8	14.2	6	92
143 Series.......	8	14.2	5	356
143 Series.......	8	14.2	6	384

THE NETHERLANDS - PRODUCTION / ASSEMBLIES 1988 (continued)

Motor Vehicles by Manufacturer and Type

Country of Origin	Cylinders	Displacement in 1,000 cc	G.V.W. in code	1988 Units
TRUCK TRACTORS				
DAF				7,391
1900 Series.....	6	6,2	–	78
2100 Series.....	6	8,3	–	261
2300 Series.....	6	8,3	–	178
2500 Series.....	6	8,3	–	721
2800 Series.....	6	11,6	–	200
3300 Series.....	6	11,6	–	548
3300 Series.....	6	11,6	–	8
3600 Series.....	6	11,6	–	42
3600 Series.....	6	11,6	–	10
95 Series......	6	11,6	7	5,945
TERBERG				167
170 Series......	6	7,0	6	7
170 Series......	6	11,5	6	1
170 Series......	6	12,5	6	1
170 Series......	6	13,0	6	1
170 Series......	6	16,0	6	3
200 Series......	6	7,0	6	51
200 Series......	6	12,0	6	6
200 Series......	6	14,0	6	33
200 Series......	6	15,0	6	3
200 Series......	6	16,0	6	10
200 Series......	6	17,0	6	5
280 Series......	6	7,0	6	38
20,80 Series....	6	16,0	6	7
SCANIA				5,690
92 Series......	6	8,5	4	95
93 Series......	6	8,5	4	334
112 Series......	6	11,2	4	424
112 Series......	6	11,2	7	14
113 Series......	6	11,2	4	2,644
113 Series......	6	11,2	7	98
113 Series......	6	11,2	8	2
142 Series......	8	14,2	4	378
142 Series......	8	14,2	7	8
142 Series......	8	14,2	8	2
143 Series......	8	14,2	4	1,603
143 Series......	8	14,2	7	64
143 Series......	8	14,2	8	24
BUSES				
BOVA				289
12,260..........	6	11,6	4	3
12,280..........	8	14,6	4	21
12,290..........	6	11,6	4	147
12,290..........	8	15,0	4	17
12,330..........	8	14,6	4	11
12,331..........	8	14,8	4	2
12,360..........	8	11,6	4	67
12,380..........	8	14,8	4	21
DAF				1,121
200 Series.....	6	11,6	–	218
2100 Series.....	6	8,3	–	8
2200 Series.....	6	11,6	–	304
2300 Series.....	6	8,3	–	190
3000 Series.....	8	11,6	4	401

Gross Vehicle Weight Codes

Trucks

1 = 3,5 - 5 tons
2 = 5 - 9 tons
3 = 9 - 12 tons
4 = 12 - 15 tons
5 = 15 - 19 tons
6 = 19 tons and over

Truck Tractors

1 = up to 20 tons
2 = 20 - 30 tons
3 = 30 - 35 tons
4 = 35 - 40 tons
5 = 40 - 45 tons
6 = 45 - 50 tons
7 = 50 - 60 tons
8 = 60 tons and over

Buses

1 = up to 5 tons
2 = 5 - 10 tons
3 = 10 - 15 tons
4 = 15 - 20 tons
5 = 20 - 25 tons
6 = 25 tons and over

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - NEW REGISTRATIONS 1983-1988

Passenger Car Registrations by Manufacturer

	1988	1987	1986	1985	1984	1983
Alfa Romeo........	3,815	4,152	4,017	3,734	4,447	4,487
Austin Rover.....	5,018	4,723	5,372	5,774	6,214	7,978
BMW..............	11,527	12,207	12,777	12,995	12,909	14,841
Chrysler.........	559	134	0	0	0	42
Citroen..........	23,423	30,492	31,123	24,855	22,145	23,345
Dacia............	30	82	101	133	36	28
Daihatsu.........	7,715	7,133	6,457	4,433	4,146	4,831
Fiat.............	23,302	29,559	33,549	30,019	31,798	28,227
FSO(Poland)......	1,087	66	305	279	159	108
Ford (Total).....	48,392	56,392	57,801	56,435	56,234	49,719
Ford (Europe)..	47,883	56,120	57,661	56,394	56,167	49,683
G.M. (Total).....	67,539	89,381	92,545	87,859	71,704	74,917
Opel...........	66,786	88,721	92,264	87,682	71,386	74,479
Honda............	12,709	11,962	14,824	11,890	12,731	10,819
Hyundai..........	4,969	4,811	1,399	1,320	2,449	3,277
Jaguar...........	486	579	378	402	319	0
Lada.............	7,198	12,435	12,747	8,732	7,250	9,254
Lancia...........	1,642	1,609	2,448	1,791	1,893	1,849
Mazda............	23,546	24,497	23,082	16,782	16,864	19,965
Mercedes-Benz....	12,487	12,381	13,307	11,909	9,280	8,914
Mitsubishi.......	14,050	15,296	14,629	12,692	13,553	14,084
Nissan...........	26,713	31,372	27,334	25,098	21,910	23,397
Peugeot/Talbot...	35,107	34,550	34,038	24,157	26,329	25,297
Porsche..........	136	188	211	225	166	213
Renault..........	21,603	22,671	27,686	28,904	26,075	29,213
Saab.............	1,522	2,219	2,562	2,462	3,075	3,679
Seat.............	6,158	6,523	4,349	7,213	6,832	1,143
Skoda............	2,211	3,573	5,032	3,269	3,752	3,002
Subaru...........	4,952	4,728	4,304	2,963	2,835	3,601
Suzuki...........	18,449	16,024	15,853	12,262	10,851	11,360
Toyota...........	25,705	31,169	29,901	24,560	18,628	19,847
Volkswagen/Audi..	48,453	56,606	52,391	44,966	42,298	38,076
Volvo............	21,840	26,582	29,047	26,861	23,512	22,114
Yugo.............	79	162	696	827	1,074	1,726
Other............	195	485	148	64	0	0
TOTAL............	482,617	556,743	560,411	485,686	461,538	459,379

R.A.I.

THE NETHERLANDS - NEW REGISTRATIONS 1988

Commercial Vehicle Registrations

G.V.W.	Under 3,500	3,501- 10,000	10,001- 15,000	Over 15,001	Truck Tractors	Buses	Fire Trucks	Sanitation Trucks	Total
Alfa Romeo...	18	0	0	0	0	0	0	0	18
A.R.O........	11	0	0	0	0	0	0	0	11
Austin.......	151	0	0	0	0	0	0	0	151
Beers........	0	0	0	53	14	0	0	8	75
Bova.........	0	0	0	0	0	80	0	0	80
Citroen......	1,167	0	0	0	0	0	0	0	1,167
Daf..........	78	322	461	1,914	1,538	368	0	0	4,681
Daihatsu.....	881	0	0	0	0	0	27	230	1,138
Den Oudsten..	0	0	0	0	0	8	0	0	8
Faun.........	0	0	0	30	0	0	0	0	30
F.T.F........	0	0	0	2	9	0	0	0	11
Fiat.........	1,667	94	3	2	0	6	0	0	1,772
Ford.........	4,398	96	67	12	5	0	2	0	4,580
Ginaf........	0	0	0	67	0	0	0	0	67
Gova.........	0	15	0	0	0	0	1	0	16
Isuzu........	630	0	0	0	0	0	0	0	630
Iveco........	447	182	81	126	207	13	0	0	1,056
Jeep.........	98	0	0	0	0	0	17	0	115
Lada.........	134	0	0	0	0	0	0	0	134
Landrover....	138	0	0	0	0	0	0	0	138
Magirus-Deutz	0	1	0	12	0	0	0	0	13
M.A.N........	0	0	85	624	543	2	0	2	1,256
M.A.N.-V.W...	0	135	10	0	0	4	0	0	149
Mazda........	1,438	17	0	0	0	0	0	2	1,457
Mercedes Benz	3,836	1,128	413	804	609	67	54	24	6,935
Mitsubishi...	2,561	82	12	6	0	0	0	1	2,662
Nebim........	0	0	0	41	7	0	0	1	49
Nissan.......	3,659	0	0	0	0	0	0	1	3,660
Opel.........	2,973	0	0	0	0	0	0	0	2,973
Peugeot......	1,427	0	0	0	0	0	0	0	1,427
Pegaso.......	0	0	0	16	36	0	0	0	52
Renault......	3,689	110	73	75	119	0	0	0	4,066
Scania.......	0	0	2	924	853	47	0	2	1,828
Seat.........	513	0	0	0	0	0	0	0	513
Spijkstaal...	3	48	20	0	0	0	0	0	71
Subaru.......	153	0	0	0	0	0	0	0	153
Suzuki.......	1,841	0	0	0	0	0	0	0	1,841
Steyr........	0	1	18	50	17	0	0	0	86
Tatra........	0	0	0	3	0	0	0	0	3
Terberg......	0	4	0	82	0	0	0	5	91
Toyota.......	3,856	7	0	0	0	0	0	0	3,863
Van Hool.....	0	0	0	0	0	81	0	0	81
Volkswagen...	5,448	46	0	0	1	6	1	0	5,502
Volvo........	199	63	310	715	981	116	7	13	2,404
TOTAL........	41,414	2,351	1,555	5,558	4,939	798	109	289	57,013

R.A.I.

THE NETHERLANDS - RETAIL SALES 1984-1988

Four-Wheel-Drive Vehicle Retail Sales

	1984	1985	1986	1987	1988
Alfa Romeo..........	0	8	4	5	4
AM Motors...........	0	0	2	1	1
Aro.................	13	9	29	53	12
Audi................	0	135	120	165	87
B.M.W...............	0	0	24	24	21
Daihatsu............	195	474	430	357	268
Fiat................	0	65	16	2	2
Ford................	0	35	24	38	29
Honda...............	0	72	51	31	50
Isuzu...............	247	315	355	369	257
Jeep................	23	14	29	188	177
Lada................	69	171	147	143	85
Land/Range-Rover....	385	378	369	413	204
Mazda...............	0	0	6	7	11
Mercedes............	56	52	32	58	32
Mitsubishi..........	280	240	1,098	1,351	1,643
Navistar............	1	1	0	0	0
Nissan..............	764	961	1,131	1,474	957
Subaru..............	31	115	174	231	167
Suzuki..............	1,546	1,963	2,215	2,547	2,130
Toyota..............	347	946	1,771	1,635	1,106
UMM.................	5	2	4	0	0
Unimog..............	5	5	3	4	0
Volkswagen..........	0	0	0	34	38
Others..............	0	2	0	0	0
TOTAL...............	3,967	5,963	8,034	9,130	7,281

R.A.I.

THE NETHERLANDS - NEW REGISTRATIONS 1986-1988

Motor Vehicles by Type

	Passenger Cars	Kombi*(1)	Delivery Vehicles	Trucks	Trucks Tractors	Special Vehicles	Buses	Total
1966..........	213,400	18,400	24,983	9,072	1,171	180	648	249,454
1967..........	263,588	21,083	24,768	6,762	1,032	206	673	297,029
1968..........	334,675	19,007	28,791	8,164	1,474	195	626	373,925
1969..........	349,588	27,239	29,496	8,999	1,749	258	475	390,565
1970..........	432,231	35,889	33,140	10,656	2,364	234	544	479,169
1971..........	402,708	32,357	28,749	11,087	2,230	334	647	445,755
1972..........	432,083	38,142	28,316	8,905	2,119	316	717	472,456
1973..........	429,931	38,685	29,277	9,884	2,749	278	714	472,833
1974..........	404,312	33,086	0	0	0	0	0	404,312
1975..........	480,000	40,000[2]	0	0	0	0	0	480,000
1976..........	508,451	40,250	29,251	8,575	2,716	458	930	550,381
1977..........	551,102	51,873	28,871	10,203	2,998	565	697	594,436
1978..........	581,458		32,085	9,981	2,676	517	802	627,519
1979..........	575,059	46,580	32,651	11,303	3,321	436	973	623,743
1980..........	451,587	33,923	32,564	10,160	3,186	552	1,108	499,157
1981..........	390,990	26,906	30,884	7,595	2,493	431	905	433,298
1982..........	406,991	24,898	27,998	6,612	2,869	383	825	445,678
1983..........	459,129	26,505	28,432	6,359	2,577	326	743	497,566
1984..........	461,391	24,668	36,504	7,449	2,273	266	795	508,678
1985..........	495,682	22,853	49,517	8,000	3,977	314	775	558,265
1986..........	560,510	31,943	64,337	9,482	4,571	326	770	639,996
1987..........	555,743	33,452	69,057	9,563	4,704	376	783	640,226
1988..........	482,616	29,817	44,101	9,592	4,954	401	866	542,530

[1] Included with passenger cars.
[2] Estimated.

* Kombi are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

NEDERLANDSE VERENIGING DE RIJWIEL-EN AUTOMOBIELINDUSTRIE

THE NETHERLANDS - TOTAL REGISTRATIONS 1970-1988

Motor Vehicles by Type (In Thousands)

	Passenger Cars	Small Delivery Vehicles	Trucks	Trucks, Tractors	Special Vehicles	Buses	Total Vehicles
1970.....	2,465	194	87	12	10	9	2,777
1971.....	2,702	204	88	14	10	10	3,028
1972.....	2,903	206	89	15	11	10	3,234
1973.....	3,080	211	90	16	12	9	3,418
1974.....	3,214	213	91	17	13	10	3,558
1975.....	3,399	209	92	18	13	10	3,741
1976.....	3,629	207	93	19	13	9	3,970
1977.....	3,851	200	95	20	13	9	4,188
1978.....	4,056	197	91	20	19	10	4,393
1979.....	4,312	225	83	21	22	10	4,673
1980.....	4,515	222	87	23	31	11	4,889
1981.....	4,594	231	85	22	37	11	4,981
1982.....	4,630	236	83	24	33	11	5,017
1983.....	4,728	240	81	24	33	12	5,118
1984.....	4,818	255	83	26	30	12	5,224
1985.....	4,901	280	84	26	27	12	5,330
1986.....	4,950	313	85	28	27	11	5,414
1987.....	5,118	351	87	30	27	12	5,625
1988.....	5,251	380	88	32	27	12	5,790

Passenger Cars by Fuel Type (In Thousands)

	1988	1987	1986	1985	1984	1983
Total Passenger Cars...........	5,251	5,118	4,950	4,901	4,772	4,729
Gasoline.........	4,137	4,070	3,973	3,988	3,933	3,927
Diesel...........	526	475	413	356	291	258
LPG..............	588	573	564	559	548	544

Passenger Cars In Use by Model Year as of August 1, of Each Year

Year	1988	1987	1986	1985	1984	1983	1982	1981	1980	1979	Other Model Years	Total
1980	0	0	0	0	0	0	0	0	317,882	556,070	3,641,388	4,515,340
1981	0	0	0	0	0	0	0	280,728	460,350	566,414	3,298,378	4,593,870
1982	0	0	0	0	0	0	278,269	388,564	462,838	583,890	2,948,378	4,629,538
1983	0	0	0	0	0	321,777	402,317	387,898	461,765	560,118	2,604,245	4,728,120
1984	0	0	0	0	320,435	454,540	407,113	388,876	448,278	552,035	2,252,372	4,817,747
1985	0	0	0	341,278	449,544	453,828	403,718	385,388	443,805	541,489	1,882,088	4,901,112
1986	0	0	391,999	487,044	460,720	452,538	402,271	382,778	438,852	522,924	1,422,935	4,949,859
1987	0	399,142	558,425	491,330	452,242	454,584	403,358	381,324	428,775	488,554	1,083,951	5,117,748
1988	343,215	5[illegible],573	556,865	489,988	451,611	452,980	400,011	370,487	395,132	421,985	818,799	5,250,847

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - TOTAL REGISTRATIONS 1988

Passenger Cars in Use as of August 1, 1988

	Units
ALFA ROMEO	33,685
Alfa 6	559
Alfa 33	9,135
Alfa 75	2,736
Alfasud	7,416
Alfetta	4,291
Giulia	876
Giulietta	5,381
Spider	1,617
ALPINE-RENAULT	228
AMERICAN MOTORS	514
AUDI	76,423
80	40,012
80 D	9,556
90	1,164
100	18,910
100 D	4,247
Coupe	874
BEFORD	895
BMW	145,432
3 Series	97,857
5 Series	33,044
7 Series	7,172
BUICK	1,822
Skylark	635
CADILLAC	718
CHEVROLET	9,353
Camaro	709
Caprice	1,295
Citation	597
Impala	591
Malibu	2,300
CHRYSLER	2,249
Sunbeam	1,512
CHRYSLER-SIMC	12,786
1307	545
1308	5,069
Horizon	6,300
CITROEN	230,233
2 CV4	1,598
2 CV6	35,316
Ami	534
AX	10,132
Axel	4,651
BX	56,347
BX D	10,949
CX	10,562
CX D	3,177
Dyane	7,349
GS	6,415
GSA	21,429
LN	871
LNA	1,655
Visa	51,444
Visa D	2,143
DAIHATSU	40,722
850	545
Charade	21,421
Charade D	3,329
Charmant	4,442
Cuore	10,067
DAIMLER	798
DATSUN	89,757
Bluebird	9,643
Bluebird D	2,503
Cherry	46,870
Laurel	2,051
Silvia	1,070
Stanza	6,413
Sunny	17,230
Violet	2,298
DODGE	818
FERRARI	225
FIAT	251,042
124	619
126	1,735
127	40,756
128	9,511
131	7,827
131 D	568
132	2,087
FIAT [con't]	
133	2,237
Argenta	2,631
Croma	2,023
Croma D	761
Panda	60,519
Regata	10,705
Regata D	1,376
Ritmo	47,286
Ritmo D	3,906
Tipo	676
Uno	45,450
Uno D	2,257
X 1/9	809
FORD	592,529
Capri	8,347
Escort	221,378
Escort D	14,215
Fiesta	99,636
Fiesta D	1,744
Granada	20,116
Granada D	1,182
Mustang	2,090
Orion	9,137
Orion D	2,966
Scorpio	14,661
Scorpio D	1,277
Sierra	75,390
Sierra D	15,116
Taunus	92,261
Transit	2,717
Transit D	1,449
F.S.O	1,679
HONDA	161,678
Accord	42,250
Civic	90,307
Integra	4,841
Jazz	3,580
Prelude	14,326
Quintet	5,536
HYUNDAI	21,049
Pony	18,362
Stellar	2,672
INNOCENTI	2,004
90	1,120

THE NETHERLANDS - TOTAL REGISTRATIONS 1988 (continued)

Passenger Cars in Use as of August 1, 1988

	Units
JAGUAR	4,034
Sovereign	1,123
XJ 6	1,730
JEEP	267
LADA	78,299
1200	26,865
1300	735
1500	6,142
1600	2,233
2104	5,171
2105	25,056
2107	4,862
Niva	1,207
Samara	5,525
LANCIA	8,242
Beta	1,619
Delta	1,213
Prisma	1,382
Thema	1,610
Y 10	1,512
LANDROVER	922
MATRA	1,619
Bagheera	525
MAZDA	199,632
121	897
323	51,776
323 D	1,744
323 HB	48,532
323 NB	9,409
616	780
626	66,486
626 D	8,108
818	2,082
929	3,261
1300	1,036
Legato	2,859
RX 7	813
MERCURY	1,376
MERCEDES-BENZ	129,397
190	8,490
190 D	14,616
200	6,954
200 D	26,549

	Units
MERCEDES-BENZ [con't]	
220 D	4,534
230	7,986
240 D	11,134
250	3,141
250 D	2,482
260	1,036
280	11,710
300	1,626
300 D	15,952
350	619
380	785
500	820
M.G.	2,963
MINI	35,377
850	5,998
1000	16,491
1100	10,094
Clubman	2,258
MITSUBISHI	153,725
Celeste	3,768
Colt	51,353
Colt D	2,102
Cordia	1,978
Galant	38,352
Galant D	11,116
Lancer	26,548
Lancer D	3,279
Sapporo	4,818
Space Wagon	1,410
Tredia	5,148
Wagon	598
MORRIS	1,916
Marina	1,189
NISSAN	146,418
Bluebird	11,585
Bluebird D	5,154
Cherry	18,576
Cherry D	4,010
Laurel	1,439
Laurel D	1,287
Micra	33,885
Prairie	2,349
Stanza	2,712
Sunny	48,473
Sunny D	15,366

	Units
OLDSMOBILE	2,080
Cutlass	689
OPEL	936,459
Ascona	173,796
Ascona D	12,405
Commodore	4,101
Corsa	79,725
Kadett	475,299
Kadett D	36,312
Manta	25,279
Monza	835
Omega	15,925
Omega D	3,118
Rekord	73,147
Rekord D	13,689
Senator	6,233
PEUGEOT	238,912
104	23,030
205	61,382
205 D	7,320
304	2,884
305	44,055
305 D	8,033
309	19,106
309 D	4,145
405	7,562
405 D	1,046
504	12,117
504 D	3,265
505	30,972
505 D	7,568
604	1,126
PLYMOUTH	305
POLSKI FIAT	156
PONTIAC	2,108
PORSCHE	4,417
911	1,268
924	1,881
944	733
PRINCESS	868
RANGER	152
RELIANT	1,085

THE NETHERLANDS - TOTAL REGISTRATIONS 1988 (continued)

Passenger Cars in Use as of August 1, 1988

	Units
RENAULT	295,931
R4	34,766
R5	91,309
R5 D	1,136
R6	1,206
R9	25,046
R9 D	2,498
R11	29,275
R11 D	3,664
R12	6,349
R14	12,706
R16	2,601
R18	35,849
R18 D	2,868
R20	6,011
R20 D	864
R21	10,363
R21 D	1,975
R25	12,862
R25 D	2,682
R30	922
Espace	709
Express	752
Fuego	4,551
ROLLS ROYCE	264
ROVER	9,507
213	1,550
216	1,059
2300	655
2600	1,504
3500	1,474
Range Rover	762
Vanden Plas	964
SAAB	34,676
90	1,246
96	2,848
99	11,720
900	16,331
9000	1,831
SEAT	28,479
Fura	7,107
Ibiza	9,083
Malaga	1,949
Marbella	4,341
Ronda	5,328
SIMCA	4,635
1100	3,454
SKODA	22,262
105	10,819
120	6,873
130	3,094
Rapid	1,369
SUBARU	24,816
1.6	2,295
1.8	798
1300	1,538
1600	2,269
1800	1,158
Justy	5,258
Mini Jumbo	10,823
SUNBEAM	411
SUZUKI	86,095
Alto	60,679
Carry	513
SA 310/413	2,000
SC 100	2,654
SJ 410/413	2,066
Swift	16,114
TALBOT	47,955
1100	3,108
1510	6,894
Horizon	19,659
Horizon D	1,069
Samba	5,535
Solara	9,501
Sunbeam	573
Tagora	800
TOYOTA	253,757
1000	1,883
Camry	5,075
Camry D	1,307
Carina	35,818
Carina D	5,079
Celica	11,759
Corolla	92,043
Corolla D	9,483
Corona	1,357
Cressida	3,151
Cressida D	1,025
Crown	834
Crown D	554
HiAce	617
HiAce D	1,011
LiteAce	656
Starlet	58,170
Tercel	20,748
TRIUMPH	7,716
Acclaim	2,377
Dolomite	654
Spitfire	2,362
TR 7	745
TVR	62
VAUXHALL	6,678
Cavalier	2,871
Chevette	2,363
Viva	837
VOLKSWAGEN	469,924
1200	8,037
Derby	9,711
Golf	161,003
Golf D	88,458
Jetta	34,796
Jetta D	18,868
Kever	3,001
Kleinbus	5,633
Kleinbus D	3,133
Passat	24,897
Passat D	22,384
Polo	53,115
Santana	1,736
Santana D	874
Scirocco	5,485
Transporter	1,358
VOLVO	263,562
66	28,884
240	15,104
240 D	1,896
242	2,350
244	17,857
244 D	1,368
245	6,732
245 D	644
264	1,267
340	81,282
340 D	7,966
343	39,057
345	7,219
360	20,205
480	1,415
740	11,598
740 D	3,542
760	1,245
VW-PORSCHE	185
WILLYS	567
WOLSELEY	144
ZASTAVA	6,851
1100	2,340
GTL	1,467
Yugo	2,467
TOTAL	5,250,647

STATISTIEK VAN DE MOTORVOERTUIGEN

NORDIC COUNTRIES - IMPORTS 1974-1988

Motor Vehicles by Country and Type

	Norway	Sweden	Denmark	Finland
PASSENGER CARS				
1974.........	91,909	178,778	68,380	83,472
1975.........	117,881	204,943	119,169	99,826
1976.........	137,778	241,970	173,221	81,353
1977.........	157,790	178,700	134,747	77,531
1978.........	66,419	131,700	140,728	70,099
1979.........	90,629	161,800	132,629	87,163
1980.........	102,350	141,666	55,701	95,513
1981.........	109,309	133,196	67,630	94,850
1982.........	122,113	162,095	93,711	110,630
1983.........	117,490	166,613	124,949	110,209
1984.........	108,484	177,662	149,336	116,518
1985.........	178,703	208,872	156,402	126,683
1986.........	186,643	212,407	203,141	140,340
1987.........	119,082	271,663	112,845	157,852
1988.........	68,210	280,007	78,700	160,274
TRUCKS				
1974.........	0	9,082	21,892	8,885
1975.........	0	11,571	25,381	8,205
1976.........	0	13,801	48,619	8,051
1977.........	16,359	15,998	30,718	10,244
1978.........	12,408	11,797	22,015	6,234
1979.........	13,730	13,641	24,044	8,981
1980.........	13,033	15,805	17,190	13,097
1981.........	17,716	13,968	12,476	14,387
1982.........	19,889	14,401	13,114	14,375
1983.........	21,624	15,354	19,344	15,047
1984.........	24,768	15,971	27,876	14,910
1985.........	41,890	20,249	33,976	14,461
1986.........	43,751	21,838	43,825	16,705
1987.........	27,988	29,312	28,747	19,747
1988.........	16,518	36,342	17,100	26,803
BUSES				
1974.........	0	1,480	600	3
1975.........	0	821	593	2
1976.........	0	821	719	6
1977.........	1,289	1,007	879	18
1978.........	1,081	698	800	34
1979.........	1,334	804	778	22
1980.........	1,113	816	845	20
1981.........	1,320	857	628	26
1982.........	1,404	1,033	700	16
1983.........	1,151	811	400	31
1984.........	1,342	705	444	32
1985.........	2,748	761	656	63
1986.........	1,776	797	660	64
1987.........	1,347	1,048	408	87
1988.........	1,081	514	400	127
TOTAL VEHICLES				
1974.........	103,791	189,340	90,872	92,360
1975.........	131,329	217,285	145,143	108,033
1976.........	151,071	256,592	222,559	89,410
1977.........	175,438	195,705	166,344	87,793
1978.........	79,908	144,195	163,543	76,367
1979.........	105,693	176,245	157,451	96,166
1980.........	116,496	158,287	73,736	108,630
1981.........	128,345	148,021	80,734	109,263
1982.........	143,406	177,529	107,525	125,021
1983.........	140,265	182,778	144,713	125,287
1984.........	134,594	194,338	177,656	131,460
1985.........	223,341	229,882	191,034	141,207
1986.........	232,170	235,042	247,626	157,109
1987.........	148,417	302,023	142,000	177,686
1988.........	85,809	316,863	96,200	187,204

OPPLYSNINGRADET FOR VEITRAFIKKEN

NORDIC COUNTRIES - NEW REGISTRATIONS 1974-1988

Motor Vehicles by Country and Type

	Norway	Sweden	Denmark	Finland
PASSENGER CARS				
1974	90,293	260,120	78,713	96,633
1975	102,811	285,328	115,561	117,619
1976	126,997	312,880	151,747	92,707
1977	145,247	241,374	141,230	90,546
1978	77,821	200,874	133,255	81,175
1979	88,866	215,325	126,952	100,132
1980	95,550	192,588	73,774	103,760
1981	104,670	188,522	71,880	105,629
1982	115,573	218,428	85,405	128,761
1983	109,672	217,123	116,238	120,174
1984	107,237	231,121	134,345	127,655
1985	159,079	263,033	157,474	138,976
1986	167,352	270,070	169,386	144,021
1987	115,097	315,950	124,097	152,327
1988	67,822	343,963	88,603	174,479
TRUCKS				
1974	10,024	15,302	23,683	12,998
1975	11,109	15,533	29,087	13,190
1976	12,870	17,961	44,669	13,512
1977	15,916	18,624	34,129	12,687
1978	12,668	15,753	22,216	11,236
1979	14,968	15,823	25,253	13,034
1980	14,022	18,558	18,775	17,222
1981	17,604	17,502	15,645	18,236
1982	20,434	17,377	17,695	18,234
1983	23,710	16,865	21,716	18,172
1984	26,645	19,282	31,634	18,275
1985	41,178	21,945	37,891	18,223
1986	41,376	23,610	44,082	19,750
1987	29,776	29,550	37,240	22,740
1988	21,109	36,015	22,277	27,501
BUSES				
1974	601	2,066	439	791
1975	685	1,148	521	812
1976	988	1,063	664	914
1977	1,292	1,235	777	628
1978	1,219	1,030	791	614
1979	1,178	1,060	744	589
1980	1,113	1,126	694	641
1981	1,575	1,311	698	556
1982	1,745	1,384	643	535
1983	1,526	1,229	507	596
1984	1,322	1,020	533	482
1985	1,352	988	567	471
1986	1,737	1,031	658	490
1987	1,718	949	574	550
1988	1,408	959	489	570
TOTAL VEHICLES				
1974	100,918	277,488	102,835	110,422
1975	114,605	302,009	145,169	131,621
1976	140,855	331,904	197,080	107,133
1977	162,455	261,233	176,136	103,861
1978	91,708	217,657	156,262	93,025
1979	105,012	232,208	152,949	113,755
1980	110,685	312,272	93,243	121,629
1981	123,849	207,335	88,223	124,420
1982	137,752	237,189	103,743	147,530
1983	134,908	235,217	138,461	138,942
1984	135,204	251,423	166,512	146,412
1985	201,609	285,966	195,332	157,670
1986	210,465	294,711	214,126	164,261
1987	146,591	348,449	161,911	175,617
1988	90,339	380,937	111,369	202,550

OPPLYSNINGRADET FOR VEITRAFIKKEN

NORDIC COUNTRIES - TOTAL REGISTRATIONS 1967-1988

Motor Vehicles by Country and Type

	DENMARK	FINLAND	SWEDEN	NORWAY
PASSENGER CARS				
1967...........	887,950	551,198	1,976,248	528,205
1968...........	955,337	580,747	2,071,303	575,177
1969...........	1,023,790	643,057	2,193,634	645,188
1970...........	1,076,875	711,968	2,287,709	694,248
1971...........	1,147,271	752,915	2,356,581	742,111
1972...........	1,203,243	818,044	2,443,282	787,879
1973...........	1,244,898	894,104	2,502,627	838,140
1974...........	1,256,318	936,681	2,638,885	890,361
1975...........	1,294,900	996,284	2,760,264	953,657
1976...........	1,338,379	1,032,884	2,881,311	1,022,918
1977...........	1,374,886	1,075,399	2,857,141	1,106,605
1978...........	1,407,730	1,115,265	2,856,177	1,146,894
1979...........	1,423,443	1,169,501	2,868,302	1,189,754
1980...........	1,389,800	1,225,931	2,882,956	1,233,615
1981...........	1,366,867	1,279,192	2,893,242	1,278,817
1982...........	1,358,238	1,352,055	2,935,988	1,337,884
1983...........	1,390,339	1,410,458	3,006,761	1,383,367
1984...........	1,439,993	1,473,975	3,080,981	1,429,710
1985...........	1,500,946	1,546,094	3,151,195	1,513,954
1986...........	1,558,096	1,619,848	3,253,601	1,592,195
1987...........	1,587,641	1,698,871	3,366,570	1,623,137
1988...........	1,596,116	1,795,908	3,482,656	1,621,955
TRUCKS				
1967...........	250,067	97,133	137,795	121,602
1968...........	254,226	97,068	138,762	122,460
1969...........	257,319	101,778	142,602	128,397
1970...........	247,118	107,926	144,521	134,074
1971...........	215,211	118,895	142,325	138,229
1972...........	198,979	121,499	145,317	148,798
1973...........	216,359	125,587	147,978	148,312
1974...........	214,832	130,935	153,978	144,995
1975...........	227,845	135,032	156,648	138,463
1976...........	250,047	139,748	165,183	138,709
1977...........	262,277	143,476	169,129	143,150
1978...........	265,045	146,751	172,774	145,825
1979...........	263,998	151,231	177,879	151,697
1980...........	252,800	157,933	181,571	152,545
1981...........	242,788	164,385	186,251	158,740
1982...........	236,267	171,576	193,461	166,456
1983...........	236,633	178,396	201,716	179,434
1984...........	244,881	184,943	209,979	197,954
1985...........	259,397	191,504	217,778	232,591
1986...........	275,008	199,935	229,917	264,527
1987...........	286,439	211,815	245,730	283,999
1988...........	293,575	229,029	267,281	294,102

	DENMARK	FINLAND	SWEDEN	NORWAY
BUSES				
1967...........	4,358	7,426	12,063	6,566
1968...........	4,490	7,660	12,577	6,732
1969...........	4,713	7,861	13,579	6,971
1970...........	5,030	8,116	14,254	7,172
1971...........	5,260	8,246	14,183	7,352
1972...........	5,495	8,363	15,359	7,648
1973...........	5,668	8,429	16,160	7,959
1974...........	5,898	8,592	16,482	8,341
1975...........	6,061	8,651	14,066	8,714
1976...........	6,302	8,841	13,209	9,215
1977...........	6,505	8,771	12,816	10,038
1978...........	6,836	8,786	12,687	10,779
1979...........	7,109	8,826	12,644	11,443
1980...........	7,351	8,963	12,796	11,919
1981...........	7,620	9,054	13,074	12,936
1982...........	7,785	9,066	13,277	14,152
1983...........	7,762	9,102	13,543	15,199
1984...........	7,836	9,069	13,607	16,097
1985...........	8,010	9,017	13,664	17,082
1986...........	8,105	9,166	13,779	18,278
1987...........	8,110	9,233	13,846	19,204
1988...........	8,093	9,229	14,106	19,771
TOTAL				
1967...........	1,142,375	655,757	2,126,106	656,373
1968...........	1,214,053	685,475	2,222,642	704,369
1969...........	1,285,822	752,696	2,349,815	780,556
1970...........	1,329,023	828,010	2,446,483	835,494
1971...........	1,367,742	880,056	2,513,089	887,692
1972...........	1,407,717	947,906	2,603,958	944,325
1973...........	1,466,925	1,028,120	2,666,763	994,411
1974...........	1,477,048	1,076,208	2,809,165	1,043,697
1975...........	1,528,806	1,139,967	2,930,978	1,100,834
1976...........	1,594,728	1,181,473	3,059,703	1,170,842
1977...........	1,643,668	1,227,646	3,039,086	1,259,793
1978...........	1,679,611	1,270,802	3,041,638	1,303,498
1979...........	1,694,550	1,329,558	3,058,825	1,352,894
1980...........	1,649,951	1,392,827	3,077,323	1,398,079
1981...........	1,617,275	1,452,631	3,092,567	1,450,493
1982...........	1,602,290	1,532,697	3,142,726	1,518,492
1983...........	1,634,734	1,597,956	3,222,020	1,578,000
1984...........	1,692,710	1,667,987	3,304,567	1,643,761
1985...........	1,768,353	1,746,615	3,382,637	1,763,627
1986...........	1,841,209	1,828,949	3,497,297	1,875,000
1987...........	1,882,280	1,919,719	3,626,146	1,926,340
1988...........	1,897,784	2,034,166	3,764,043	1,935,828

OPPLYSNINGSRADET FOR VEITRAFIKKEN

NORWAY - NEW REGISTRATIONS 1986-1988

Passenger Cars by Model

	1988	1987	1986
Ford Sierra	3,552	8,075	11,779
Toyota Corolla	4,119	6,813	7,783
VW Golf	3,569	6,392	8,242
Toyota Camry	2,280	5,354	3,791
Mazda 626	3,956	4,092	5,545
Volvo 240 Series	1,995	4,074	6,445
Opel Omega	2,756	4,070	510
Ford Escort	2,014	3,454	6,159
Nissan Sunny	1,873	3,380	5,253
Opel Kadett	1,949	3,285	6,286
Opel Ascona	1,836	3,119	5,173
Mazda 323	1,799	3,092	5,025
Volvo 340/360	1,220	2,443	4,092
Volvo 740 Series	1,454	2,377	3,125
Fiat Uno	443	2,267	3,429
Toyota Carina	2,228	2,264	5,170
Ford Scorpio	977	2,026	3,797
Peugeot 205	1,021	1,907	3,225
Mitsubishi Lancer	988	1,886	1,957
Ford Fiesta	1,282	1,885	2,054
Subaru 1.8	966	1,802	2,243
Citroen BX	1,044	1,796	1,744
Nissan Bluebird	1,125	1,718	2,615
Honda Accord	914	1,638	2,435
Mitsubishi Galant	1,141	1,635	2,558
Peugeot 309	669	1,503	1,433
VW Passat/Santana	1,625	1,444	1,968
Mercedes 200D-300E	701	1,391	2,195
Honda Civic	1,225	1,342	1,996
VW Jetta	533	1,315	1,717
Audi 80	505	1,290	2,471
Mazda 929	303	1,274	2,085
Lada/Togliatti Samara	1,056	1,192	704
Mitsubishi Colt	695	1,183	1,190
Saab 900	659	1,141	2,101
BMW 300 Series	559	1,094	2,630
Fiat Croma	242	1,071	805
Nissan Micra	600	960	1,317
Nissan Laurel	562	938	857
Opel Corsa	539	859	1,870
Renault 5	493	853	1,199
Peugeot 505	331	778	1,533
Daihatsu Charade	289	724	1,392
Subaru Justy	294	700	870
Audi 100/200	453	692	1,103
Mercedes 190 Series	181	677	1,496
Ford Orion	293	641	1,231
Lada/Togliatti Lada 1200/1600	323	604	1,821
B.M.W. 500 Series	716	595	0
Peugeot 405	1,924	41	0
V.W. Polo	722	406	702
Other Makes	4,829	9,545	20,231
TOTAL	67,822	115,097	167,352

OPPLYSNINGSRADET FOR VEITRAFIKKEN

NORWAY - NEW REGISTRATIONS 1986-1988

Small Trucks by Manufacturer

	1988		1987		1986	
	Units	%	Units	%	Units	%
Toyota Hiace	2,440	14.9	3,095	13.2	3,456	10.0
V.W. Transporter	2,377	14.5	3,249	13.8	3,964	11.5
Ford Transit	818	5.0	1,346	5.7	1,492	4.3
Mazda 82000/2600	801	4.9	1,243	5.3	1,362	4.0
Mitsubishi L300	656	4.0	853	3.6	819	2.4
Mitsubishi Space Wagon	472	2.9	661	2.8	1,220	3.5
Subaru 1800 4wd	430	2.6	662	2.8	608	1.8
Toyota Hilux	419	2.6	659	2.8	548	1.6
Mazda 32000/2200	403	2.5	683	2.9	906	2.6
Citroen CX 20/25	387	2.4	512	2.2	383	1.1
Nissan King Cab	385	2.3	673	2.9	1,986	5.8
Mitsubishi Pajero	384	2.3	824	3.5	2,390	6.9
Nissan Prairie	336	2.0	678	2.9	730	2.1
Nissan King Van	325	2.0	233	1.0	-	-
Peugeot 505	304	1.9	312	1.3	723	2.1
Ford Escort Express	281	1.7	556	2.4	758	2.2
Nissan King Vanette	240	1.5	326	1.4	-	-
Volvo 240-Series	234	1.4	478	2.0	597	1.7
Other	4,712	28.7	6,460	27.5	12,470	36.2
TOTAL	16,404	100.0	23,503	100.0	34,412	100.0

Trucks by Manufacturer

Volvo	899	19.1	1,513	24.1	1,839	26.4
Chevrolet	764	16.2	259	4.1	51	0.7
Mercedes	685	14.6	1,031	16.4	1,344	19.3
Scania	625	13.3	864	13.8	1,002	14.4
Ford	248	5.3	346	5.5	477	6.8
Iveco	240	5.1	482	7.7	469	6.7
Nissan	204	4.3	263	4.2	266	3.8
M.A.N	188	4.0	236	3.8	231	3.3
DAF	129	2.7	119	1.9	85	1.2
V.W	122	2.6	238	3.8	298	4.3
Mitsubishi	93	2.0	134	2.1	102	1.5
Toyota	73	1.6	137	2.2	199	2.9
Hino	73	1.6	122	1.9	109	1.6
Mazda	70	1.5	145	2.3	180	2.6
Other	292	6.2	384	6.1	312	4.5
TOTAL	4,705	100.0	6,273	100.0	6,964	100.0

Buses by Manufacturer

V.W. 10 Seat Bus	267	19.0	345	20.1	320	18.4
Volvo	205	14.6	211	12.3	186	10.7
Mercedes Andre	182	12.9	213	12.4	242	13.9
Scania	127	9.0	135	7.9	149	8.6
Mercedes Gelandewagen	111	7.9	224	13.0	384	22.1
Mitsubishi	94	6.7	134	7.8	102	5.9
Chevrolet	83	5.9	86	5.0	35	2.0
Other	339	24.1	370	21.5	309	17.8
TOTAL	1,408	100.0	1,718	100.0	1,727	100.0

OPPLYSNINGSRADET FOR VEITRAFIKKEN

PORTUGAL - ASSEMBLIES 1987-1988

Motor Vehicles by Type and Manufacturer

	Passenger Cars		Light Trucks		Heavy Trucks		TOTAL	
	1987	1988	1987	1988	1987	1988	1987	1988
MULTINATIONAL								
Renault............	47,628	44,005	6,911	7,444	0	0	54,539	51,449
Citroen L..........	16,326	19,159	0	0	0	0	16,326	19,159
General Motors.....	3,411	5,611	8,328	10,579	787	957	12,526	17,147
Ford Lusitana......	953	0	6,114	13,606	0	0	7,067	13,606
TOTAL MULTINATIONAL	68,318	68,775	21,353	31,629	787	957	90,458	101,361
DOMESTIC								
Movauto............	0	0	11,193	11,249	300	250	11,493	11,499
Salvador Caetano...	0	0	11,503	12,363	1,279	1,321	12,782	13,684
Met. D. Ferreira...	0	0	2,239	1,461	1,457	1,427	3,696	2,888
S.C.I.A............	2,512	2,313	1,165	2,355	0	0	3,677	4,668
Movar..............	0	0	1,076	1,127	261	323	1,337	1,450
Proval.............	0	0	0	0	22	0	22	0
Soma...............	0	0	0	0	406	356	406	356
U.T.I.C............	0	0	0	0	26	11	26	11
I.A.M..............	0	0	0	349	0	258	0	607
TOTAL DOMESTIC.....	2,512	2,313	27,176	28,904	3,751	3,946	33,439	35,163
TOTAL..........	70,830	71,088	48,529	60,533	4,538	4,903	123,897	136,524
EXPORTS............	27,652	37,354	11,399	21,081	83	132	39,134	58,567
DOMESTIC SALES.....	43,178	33,734	37,130	39,452	4,455	4,771	84,763	77,957

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - ASSEMBLIES 1987-1988

Commercial Vehicles by Country and Manufacturer

	LIGHT		HEAVY	
	1988	1987	1988	1987
JAPAN	25,620	24,374	4,536	4,008
Toyota..........	12,363	11,503	1,321	1,203
Datsun/Nissan...	4,759	5,440	250	300
Bedford.........	3,249	3,065	957	787
Mitsubishi......	4,122	3,290	1,685	1,457
Mazda...........	1,127	1,076	323	261
FRANCE	12,033	10,905	0	0
Renault.........	7,444	6,911	0	0
Peugeot.........	4,589	3,994	0	0
GERMANY, WEST	7,330	5,263	0	76
Opel............	7,330	5,263	0	0
M.A.N...........	0	0	0	51
M.A.N./V.W......	0	0	0	25
GREAT BRITAIN	13,606	6,114	0	0
Ford............	13,606	6,114	0	0
PORTUGAL	1,944	1,873	11	1
UMM - 4x4.......	1,901	1,759	0	0
Portaro.........	43	114	0	0
Utic............	0	0	11	1
SWEDEN	0	0	356	406
Volvo...........	0	0	356	406
THE NETHERLANDS	0	0	0	47
D.A.F...........	0	0	0	47
TOTAL	60,533	48,529	4,903	4,538

ASSOCIACADO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - ASSEMBLIES 1970-1988

Passenger Cars by Country of Origin

	France	Italy	West Germany	Portugal	United Kingdom	Japan	Other Countries	Total
PASSENGER CARS								
1970.......	13,057	9,026	13,594	0	18,806	6,188	42	60,713
1971.......	12,941	9,853	12,266	0	26,794	12,236	6	74,096
1972.......	14,176	11,872	15,748	0	22,227	21,088	0	85,111
1973.......	16,884	12,500	12,225	0	20,003	22,605	0	84,217
1974.......	19,281	15,036	11,979	0	20,507	22,476	0	89,279
1975.......	21,315	13,705	7,196	0	16,840	15,692	0	74,748
1976.......	23,493	16,811	6,303	0	16,070	10,624	0	73,301
1977.......	27,080	14,925	6,782	0	11,027	12,758	0	72,572
1978.......	17,084	7,542	2,784	0	8,151	5,010	0	40,571
1979.......	13,670	8,731	2,914	0	6,413	2,634	0	34,382
1980.......	21,395	9,348	4,221	0	7,364	3,129	0	45,457
1981.......	38,166	9,199	6,342	0	6,063	1,140	0	60,910
1982.......	44,239	9,479	5,068	70	5,985	0	0	64,841
1983.......	48,533	9,892	3,619	433	3,426	0	0	65,903
1984.......	45,958	10,207	4,568	420	0	0	0	61,153
1985.......	43,936	9,473	7,204	362	0	0	0	60,975
1986.......	54,957	760	5,339	1,046	0	11	0	62,113
1987.......	63,954	0	4,364	2,512	0	0	0	70,830
1988.......	63,164	0	5,611	2,313	0	0	0	71,088

Commercial Vehicles by Country of Origin

	Japan	West Germany	France	United Kingdom	Portugal	Sweden	Holland	Other Countries	Total
COMMERCIAL VEHICLES									
1970.......	1,343	3,495	1,054	5,315	190	572	54	444	12,467
1971.......	1,257	2,428	1,022	4,738	229	542	72	221	10,509
1972.......	991	1,931	1,758	6,389	326	670	124	643	12,832
1973.......	1,366	1,642	1,488	5,325	432	892	112	422	11,679
1974.......	2,025	1,433	1,391	5,351	316	729	88	794	12,127
1975.......	1,811	572	1,693	5,622	278	499	73	616	11,164
1976.......	1,947	385	935	10,837	338	583	21	775	15,821
1977.......	8,025	619	2,975	20,766	308	917	128	1,766	33,504
1978.......	8,425	958	2,164	25,281	449	1,249	147	1,653	38,326
1979.......	9,316	1,858	2,330	24,174	268	1,127	213	2,029	41,313
1980.......	19,014	2,432	2,946	29,965	589	1,204	154	2,093	58,397
1981.......	26,514	3,156	3,355	20,448	514	1,371	244	2,303	57,905
1982.......	25,653	4,406	3,528	16,594	1,549	1,208	118	1,061	54,117
1983.......	13,873	2,730	2,219	7,376	1,303	631	50	948	29,128
1984.......	8,818	5,036	2,585	4,304	1,262	282	314	513	23,114
1985.......	13,246	5,020	4,479	2,078	1,353	221	67	84	26,548
1386.......	18,037	4,288	7,352	2,241	1,491	329	150	5	33,893
1987.......	28,382	5,339	10,905	6,114	1,874	406	47	0	53,067
1988.......	30,156	7,330	12,033	13,606	1,955	356	0	0	65,436

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL - ASSEMBLIES 1986-1988

Passenger Cars by Cylinder Capacity, Price and Fuel Type

	1988		1987		1986	
	Units	%	Units	%	Units	%
CYLINDERS						
Under 1,000...........	24,082	33.88	17,983	25.39	12,744	20.49
1,001 - 1,250.........	34,650	48.74	40,180	56.73	39,014	62.72
1,251 - 1,500.........	10,614	14.93	12,667	17.88	10,417	16.75
1,501 - 1,750.........	1,742	2.45	0	0.00	24	0.04
PRICE CLASS (contos)*						
651 - 750..........	0	0.00	0	0.00	7,181	11.54
751 - 850..........	19,159	26.95	16,962	23.95	1,285	2.06
851 - 1,000..........	2,313	3.25	4,267	6.02	12,768	20.53
1,000 - 1,250.........	12,088	17.00	13,594	19.19	26,461	42.54
1,251 - 1,500.........	21,798	30.67	22,363	31.57	9,557	15.37
1,501 - 1,750.........	8,479	11.93	6,380	9.01	3,264	5.25
Over 1,750............	7,251	10.20	7,264	10.26	1,683	2.71
FUEL						
Gasoline..............	69,346	97.55	70,830	100.00	62,175	99.96
Diesel................	1,742	2.45	0	0.00	24	0.04
TOTAL.................	71,088	100.00	70,830	100.00	62,199	100.00
BY WEIGHT(KG)						
Under 1,500...........	7,800	11.92	1,574	2.97	1,714	5.06
1,501 - 2,500.......	2,062	3.15	1,575	2.97	4,453	13.14
2,501 - 3,490.......	44,739	68.37	38,957	73.41	20,471	60.40
3,491 - 3,500.......	5,932	9.07	6,423	12.10	4,065	11.99
Total Light Vehicles..	60,533	92.51	48,529	91.45	30,703	90.59
3,501 - 6,500.......	1,966	3.00	1,942	3.66	1,453	4.29
6,501 - 8,500.......	1,836	2.81	1,709	3.22	907	2.68
8,501 - 10,500.......	231	0.35	143	0.27	130	0.38
10,501 - 13,500.......	216	0.33	150	0.28	79	0.23
13,501 - 16,000.......	258	0.39	231	0.44	403	1.19
16,001 - 22,000.......	84	0.13	114	0.21	185	0.54
Over 22,000...........	312	0.48	249	0.47	33	0.10
Total Heavy Vehicles..	4,903	7.49	4,538	8.55	3,190	9.41
VEHICLE TYPE						
Vans..................	32,738	50.03	28,294	53.32	18,018	53.16
Light Trucks..........	27,795	42.48	20,235	38.13	12,685	37.43
Heavy Trucks..........	4,637	7.09	4,269	8.04	2,805	8.28
Buses.................	266	0.40	269	0.51	385	1.13
FUEL						
Gasoline..............	8,015	12.25	850	1.60	1,076	3.17
Diesel................	57,421	87.75	52,217	98.40	32,817	96.83
TOTAL.................	65,436	100.00	53,067	100.00	33,893	100.00

* Retail Sales Price.

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL- NEW REGISTRATIONS 1965-1988

Passenger Cars by Country of Origin

	France	West Germany	Italy	Japan	United Kingdom	Other Countries	Total
PASSENGER CARS							
1965........	5,020	12,446	4,061	2	11,881	475	33,885
1966........	5,591	11,912	4,932	12	13,446	427	36,320
1967........	7,342	10,835	5,861	99	13,101	400	37,638
1968........	8,529	10,915	6,657	647	15,226	461	42,435
1969........	9,978	14,121	7,863	3,951	18,358	629	54,900
1970........	11,868	12,281	8,803	6,350	19,699	534	59,535
1971........	12,945	11,983	10,053	12,785	24,179	594	72,539
1972........	12,562	13,162	11,529	19,386	20,449	567	77,655
1973........	12,239	11,418	12,668	21,166	20,998	511	79,000
1974........	15,814	11,980	15,909	23,144	20,847	519	88,213
1975........	20,546	10,004	15,011	17,247	19,985	1,438	84,231
1976........	28.905	10,816	19,639	15,754	20,151	2,648	97,913
1977........	29,631	8,808	13,691	11,627	11,488	1,240	76,485
1978........	16,642	6,228	9,980	9,333	10,152	837	53,172
1979........	20,257	9,214	10,404	4,072	7,178	767	51,892
1980........	24,054	9,587	10,402	4,351	8,971	992	58,357
1981........	35,797	12,836	10,652	9,469	8,940	1,500	79,194
1982........	40,873	14,325	10,976	7,256	9,805	1,959	85,194
1983........	45,563	15,687	12,092	7,487	9,620	1,845	92,294
1984........	39,898	21,444	12,503	7,256	3,055	1,480	85,636
1985........	47,432	26,343	13,241	10,187	5,481	1,511	104,195
1986........	52,545	24,849	14,230	11,231	7,036	4,335	114,226
1987........	61,296	26,499	16,998	10,992	6,942	6,516	129,243
1988........	81,245	65,408	38,031	17,620	9,762	14,998	227,064

Commercial Vehicles by Country of Origin

	Japan	United Kingdom	France	West Germany	Portugal	Italy	Other Countries	Total
COMMERCIAL VEHICLES								
1965........	0	4,509	817	2,712	331	153	800	9,322
1966........	0	5,377	1,385	2,878	344	236	787	11,007
1967........	0	4,902	1,793	2,448	310	451	646	10,550
1968........	73	5,949	1,865	3,777	210	812	626	13,312
1969........	849	6,403	2,024	4,314	187	737	634	15,148
1970........	1,132	6,584	1,969	4,287	180	822	721	15,695
1971........	1,374	6,530	1,569	3,913	207	399	715	14,707
1972........	1,726	7,752	3,470	4,510	303	1,085	912	19,758
1973........	2,740	7,767	7,119	4,179	395	1,372	1,190	24,762
1974........	3,063	7,333	5,164	2,577	291	1,623	1,153	21,204
1975........	2,334	6,712	4,951	2,247	260	843	1,009	18,356
1976........	2,253	12,155	2,202	2,912	343	382	1,232	21,479
1977........	6,075	19,355	3,116	861	344	580	2,451	32,782
1978........	6,499	14,853	2,562	1,276	341	493	2,703	28,727
1979........	9,337	14,074	3,235	2,154	406	888	2,659	32,753
1980........	18,313	17,673	3,701	2,941	472	1,106	2,761	46,967
1981........	25,618	15,871	3,866	3,506	553	946	2,975	53,335
1982........	26,125	13,466	3,754	4,403	1,167	939	2,323	52,177
1983........	13,237	6,071	3,068	1,876	874	657	1,449	27,232
1984........	10,396	4,037	3,635	1,411	904	397	704	21,484
1985........	10,715	4,648	4,379	1,444	692	598	670	23,146
1986........	14,068	6,709	6,374	1,310	859	1,074	1,660	32,054
1987........	23,117	8,715	10,907	1,328	848	1,220	3,538	49,673
1988........	19,770	11,289	13,350	6,160	439	2,376	3,885	57,269

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL - NEW REGISTRATIONS 1987-1988

Passenger Cars by Country and Manufacturer

Country of Origin and Make	1987	1988
FRANCE	61,296	81,245
Renault	45,629	46,992
Peugeot	7,106	18,218
Citroen	8,458	15,924
Talbot	45	48
Simca	22	37
Chrysler-Simca	13	12
Chrysler	22	10
Matra	0	2
Matra-Simca	1	2
GERMANY, WEST	26,499	65,408
Opel	15,462	27,777
Ford	7,460	18,392
Volkswagen	948	13,706
Mercedes-Benz	1,290	1,893
B.M.W.	1,155	1,515
Audi	149	2,076
Porsche	32	49
Auto Union	2	0
N.S.U.	1	0
ITALY	16,998	38,031
Fiat	13,531	29,479
Alfa-Romeo	1,476	4,229
Autobianchi	850	2,091
Lancia	843	1,985
Innocenti	297	111
Maserati	0	76
Iveco	0	45
Ferrari	1	12
Bertone	0	3
JAPAN	10,992	17,620
Toyota	6,915	10,050
Nissan	2,748	4,550
Honda	510	973
Mitsubishi	25	998
Mazda	337	510
Subaru	305	283
Suzuki	51	152
Datsun	82	98
Daihatsu	19	5
Isuzu	0	1
SPAIN	4,619	12,105
Seat	4,404	11,901
Santana	215	179
Ebro	0	21
Suzuki-Santana	0	4
GREAT BRITAIN	6,942	9,762
Rover	4,150	5,498
Austin	2,473	3,482
M.G.	270	347
Bedford	0	289
Mini	4	48
Land-Rover	0	30
Jaguar	17	26
Morgan	7	12
Morris	6	9
Triumph	5	8
Rolls-Royce	0	5
Vauxhall	5	4
Sunbeam	0	2
Panther	0	1
Range-Rover	0	1
Lotus	3	0
Bentley	1	0
Reliant	1	0
SWEDEN	1,640	1,898
Volvo	1,539	1,632
Saab	101	206
PORTUGAL	171	803
U.M.M.	0	547
Mini-Moke	171	247
Portaro	0	9
CZECHOSLOVAKIA	25	77
Skoda	25	77
U.S.A.	30	47
Chevrolet	13	20
Dodge	6	10
Plymouth	4	6
Pontiac	2	4
Oldsmobile	2	3
Buick	1	1
Cadillac	0	1
Jeep	0	1
Lincoln	0	1
Mercury	2	0
U.S.S.R.	17	37
Lada-Vaz	17	37
POLAND	2	2
Polski-Fiat	2	1
Polonez	0	1
OTHERS MAKES	12	29
TOTAL PASSENGER CARS	129,243	227,064

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL- NEW REGISTRATIONS 1987-1988

Commercial Vehicles by Country of Origin and Manufacturer

	1988			1987
	Light	Heavy	Total	Total
JAPAN...............	16,443	3,327	19,770	23,117
Toyota...........	7,001	1,187	8,188	11,413
Nissan...........	5,359	213	5,572	5,581
Mitsubishi.......	3,001	1,598	4,599	4,763
Mazda............	957	328	1,285	1,312
Suzuki...........	82	0	82	10
Datsun...........	16	0	16	13
Daihatsu.........	11	0	11	27
Isuzu............	8	0	8	18
Subaru...........	8	0	8	0
Hino.............	0	1	1	0
UNITED KINGDOM.....	10,220	1,069	11,289	8,715
Ford.............	6,252	241	6,493	4,919
Bedford..........	3,705	827	4,532	3,784
Austin...........	212	0	212	1
Land Rover.......	49	0	49	9
Morris...........	0	1	1	0
Range-Rover......	1	0	1	0
Rover............	1	0	1	0
Dodge............	0	0	0	1
Leyland..........	0	0	0	1
FRANCE.............	12,531	819	13,350	10,907
Renault..........	9,844	809	10,453	7,118
Peugeot..........	2,722	0	2,722	3,778
Citroen..........	162	0	162	9
Berliet..........	0	6	6	1
Saviem...........	2	1	3	1
Unic.............	0	3	3	1
Simca............	0	0	0	1
Talbot...........	1	0	1	0
GERMANY, WEST......	5,179	981	6,160	1,328
Opel.............	3,322	0	3,322	751
Volkswagen.......	1,545	0	1,545	15
Mercedes-Benz....	310	670	980	375
M.A.N............	0	280	280	139
M.A.N./V.W.......	0	20	20	25
Magirus..........	0	11	11	19
Hanomag-Henschel	2	0	2	2
Bussing..........	0	0	0	1
Unimog...........	0	0	0	1
PORTUGAL............	427	12	439	848
U.M.M............	358	0	358	752
Portaro..........	47	0	47	94
Tagus............	22	0	22	0
Utic-Leyland......	0	8	8	0
Utic-A.E.C........	0	2	2	0
Bravia...........	0	2	2	2
ITALY...............	1,318	1,058	2,376	1,220
Iveco............	756	1,022	1,778	970
Fiat.............	561	30	591	246
Iveco/Fiat........	0	5	5	0
O.M..............	1	1	2	4
SWEDEN..............	302	2,255	2,557	1,858
Volvo............	302	1,629	1,931	1,417
Scania...........	0	626	626	441
SPAIN...............	380	104	484	1,235
Seat.............	361	0	361	130
Pegaso...........	0	99	99	73
Ebro.............	11	5	16	1,032
Land Rover/Santana	8	0	8	0
HOLLAND.............	5	811	816	436
D.A.F............	5	811	816	436
U.S.A...............	2	19	21	2
Mack.............	0	15	15	0
Chevrolet........	0	2	2	1
Jeep.............	2	0	2	1
Dodge............	0	1	1	0
International.....	0	1	1	0
GERMANY, EAST.......	2	0	2	2
Wartburg.........	2	0	2	2
ROMANIA.............	0	0	0	1
Dacia............	0	0	0	1
OTHER MAKES.........	2	3	5	4
TOTAL...............	46,811	10,458	57,269	49,673

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL - TOTAL REGISTRATIONS 1965-1988

Motor Vehicles by Type

	Passenger Cars		Commercial Vehicles		
	Units	%	Units	%	Total
1965........	268,000	78.8	72,000	21.2	340,000
1966........	295,500	79.0	78,500	21.0	374,000
1967........	323,500	79.3	84,500	20.7	408,000
1968........	355,000	79.3	92,500	20.7	447,500
1969........	397,500	79.6	102,000	20.4	499,500
1970........	443,500	79.9	111,500	20.1	555,000
1971........	500,000	80.8	119,000	19.2	619,000
1972........	559,500	81.0	131,000	19.0	690,500
1973........	619,000	80.8	147,000	19.2	766,000
1974........	684,500	81.1	159,000	18.9	843,500
1975........	744,000	81.6	167,500	18.4	911,500
1976........	815,000	82.1	178,000	17.9	993,000
1977........	862,000	81.3	198,500	18.7	1,060,500
1978........	888,000	80.5	214,500	19.5	1,102,500
1979........	912,000	79.7	233,000	20.3	1,145,000
1980........	941,000	78.1	264,000	21.9	1,205,000
1981........	990,000	76.9	298,000	23.1	1,288,000
1982........	1,040,000	75.9	331,000	24.1	1,371,000
1983........	1,092,000	76.2	341,000	23.8	1,433,000
1984........	1,136,000	76.7	346,000	23.3	1,482,000
1985........	1,185,000	76.9	356,000	23.1	1,541,000
1986........	1,236,000	77.0	369,000	23.0	1,605,000
1987........	1,290,000	76.6	393,500	23.4	1,683,500
1988........	1,340,000	76.8	405,000	23.2	1,745,000

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

SPAIN - PRODUCTION 1975-1988

Motor Vehicles by Type

	Passenger Cars	Light Commercial	Trucks	Buses	Total
1975.....	696,124	34,716	78,315	5,009	814,164
1976.....	753,125	38,263	71,472	3,380	866,240
1977.....	988,964	53,372	83,950	3,414	1,129,700
1978.....	986,116	69,551	85,291	2,873	1,143,831
1979.....	965,809	74,425	80,234	2,450	1,122,918
1980.....	1,028,813	75,485	74,466	2,895	1,181,659
1981.....	855,325	66,624	62,519	3,006	987,474
1982.....	927,500	81,374	57,656	2,977	1,069,507
1983.....	1,141,581	83,217	61,880	2,043	1,288,721
1984.....	1,176,893	77,622	52,623	1,631	1,308,769
1985.....	1,230,071	114,665	71,113	1,755	1,417,604
1986.....	1,281,899	157,376	91,568	1,780	1,532,623
1987.....	1,402,574	191,223	109,261	1,415	1,704,473
1988.....	1,497,967	224,294	142,845	1,358	1,866,464

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - PRODUCTION 1985-1988

Motor Vehicles by Type and Manufacturer

Manufacturers	1985	1986	1987	1988
PASSENGER CARS				
Citroen...........	73,367	70,156	112,985	110,925
Fasa..............	224,094	231,405	237,736	253,953
Ford..............	254,906	256,873	263,382	286,565
General Motors....	277,101	304,090	294,090	354,208
Seat..............	304,753	318,303	386,421	406,594
Peugeot Talbot....	95,850	101,072	107,960	105,722
Total...........	1,230,071	1,281,899	1,402,574	1,497,967
STATION WAGONS				
Citroen...........	66,794	72,510	75,244	87,696
Fasa..............	21,631	49,362	74,822	85,635
Ford..............	10,978	11,529	13,229	15,161
General Motors....	0	3,342	3,644	7,083
Seat..............	15,262	20,245	19,970	26,888
Peugeot Talbot....	0	388	4,314	1,831
Total...........	114,665	157,376	191,223	224,294
VANS				
Enasa.............	2,851	3,269	2,467	698
Mercedes..........	8,817	8,047	11,061	23,140
Nissan M. Iberica	14,578	24,843	30,227	42,163
Total...........	26,246	36,159	43,755	66,001
UTILITY VEHICLES				
Land Rover........	21,512	26,706	28,662	28,445
Nissan M. Iberica	7,872	9,665	12,966	19,552
Total...........	29,384	36,371	41,628	47,997
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa.............	855	766	1,328	334
Mercedes..........	2,023	1,346	339	0
Nissan M. Iberica	4,458	6,369	8,886	12,227
Total...........	7,336	8,481	10,553	12,561
HEAVY TRUCKS (9 tons & over)				
Enasa.............	2,811	3,707	4,569	6,299
Nissan M. Iberica	588	1,210	1,225	1,614
R.V.I.............	1,455	1,659	2,397	2,559
Total...........	4,854	6,576	8,191	10,472
TRUCK TRACTORS				
Enasa.............	2,153	2,653	3,620	4,466
R.V.I.............	1,140	1,328	1,514	1,348
Total...........	3,293	3,981	5,134	5,814
BUSES				
Enasa.............	1,247	1,275	996	899
Mercedes..........	70	31	37	0
Nissan M. Iberica	61	332	221	346
R.V.I.............	168	142	161	113
Setra.............	209	0	0	0
Total...........	1,755	1,780	1,415	1,358
TOTAL VEHICLES....	1,417,604	1,532,823	1,704,473	1,866,464

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - EXPORTS 1985-1988

Motor Vehicles by Type and Manufacturer

Manufacturers	1985	1986	1987	1988
PASSENGER CARS				
Citroen..........	43,498	30,340	53,418	22,609
Fasa.............	73,995	68,764	28,978	54,811
Ford.............	193,652	166,350	136,767	145,753
General Motors...	231,955	220,730	218,200	266,482
Seat.............	206,923	197,271	241,434	260,608
Peugeot Talbot...	36,789	33,285	27,728	36,532
Total..........	786,812	716,740	706,525	786,795
STATION WAGONS				
Citroen..........	48,358	45,593	44,618	49,145
Fasa.............	1,218	8,954	25,478	29,951
Ford.............	9,660	10,511	11,843	13,626
General Motors...	0	3,327	3,195	6,404
Peugeot Talbot...	0	0	4,113	1,539
Seat.............	0	0	4,532	9,144
Total..........	59,236	68,385	93,779	109,809
VANS				
Enasa............	5	10	1	1
Mercedes.........	811	864	1,517	12,872
Nissan M. Iberica	3,547	8,973	8,587	12,975
Total..........	4,363	9,847	10,105	25,848
UTILITY VEHICLES				
Land Rover.......	7,986	13,380	18,417	16,147
Nissan M. Iberica	3,138	3,497	4,864	8,227
Total..........	11,124	16,877	23,281	24,374
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa............	4	5	0	1
Mercedes.........	356	249	30	0
Nissan M. Iberica	679	363	651	1,167
Total..........	1,039	617	681	1,168
HEAVY TRUCKS (9 tons & over)				
Enasa............	773	652	1,613	2,235
Nissan M. Iberica	22	19	16	63
RVI..............	43	52	24	5
Total..........	838	723	1,653	2,303
TRUCK TRACTORS				
Enasa............	301	354	547	807
RVI..............	0	12	0	0
Total..........	301	366	547	807
BUSES				
Enasa............	148	82	176	45
Mercedes.........	6	2	4	0
Nissan M. Iberica	69	184	106	225
RVI..............	33	0	0	0
Setra............	36	0	0	0
Total..........	292	268	286	270
TOTAL VEHICLES	864,005	813,823	836,857	951,374

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - EXPORTS 1985-1988

Passenger Cars by Country of Destination

	1985	1986	1987	1988	% Change 1988/87
Germany, West......	108,400	84,017	97,418	89,616	-8.0
Belgium............	33,009	35,076	32,994	35,493	7.6
Denmark............	9,579	11,415	4,506	2,932	-34.9
France.............	278,849	249,934	263,058	250,994	-4.6
Greece.............	2,700	8,972	5,857	6,583	12.4
Ireland............	6,540	6,071	5,090	6,796	33.5
Italy..............	114,932	137,128	144,682	133,909	-7.4
The Netherlands....	42,848	35,282	26,712	19,935	-25.4
Portugal...........	0	15,891	26,989	71,342	164.3
United Kingdom.....	106,085	91,411	100,067	130,623	30.5
Total EEC........	702,942	675,197	707,373	748,223	5.8
Austria............	5,223	5,136	4,439	6,482	46.0
Greece.............	0	0	0	0	-
Portugal...........	11,463	0	0	0	-
Switzerland........	13,355	12,439	9,913	10,535	6.3
Others.............	11,286	9,230	10,278	10,906	6.1
Total Europe.......	744,269	702,002	732,003	776,146	6.0
Africa.............	12,732	3,090	6,640	1,144	-82.8
America............	560	949	1,582	617	-61.0
Asia-Oceania.......	16,947	16,901	14,261	20,105	41.0
Other Countries....	1,959	310	2	36	-
TOTAL..............	776,467	723,252	754,488	798,048	5.8

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - IMPORTS 1975-1988

Motor Vehicles by Type

	Passenger Cars	Light Trucks(1)	Trucks(2)	Truck Tractors	Special Vehicles	Buses	Total
1975.....	13,957	819	354	256	569	54	16,009
1976.....	18,274	923	323	278	426	54	20,278
1977.....	18,952	1,084	433	224	203	69	20,965
1978.....	18,494	1,055	590	235	228	67	20,669
1979.....	32,230	1,304	864	205	208	133	34,944
1980.....	60,545	2,827	1,213	375	557	64	65,581
1981.....	59,408	2,595	631	577	233	345	63,789
1982.....	71,608	3,042	1,034	821	306	67	76,878
1983.....	69,584	4,295	1,304	790	225	58	76,256
1984.....	50,731	4,930	1,341	943	324	35	58,304
1985.....	73,289	6,196	2,164	1,309	549	40	83,547
1986.....	140,144	10,744	3,940	2,638	688	111	156,265
1987.....	289,626	21,028	9,337	5,545	1,721	471	327,728
1988.....	392,720	31,666	13,882	15,059	2,617	393	456,337

(1) Under 2 tons GVW and (2) over 2 tons.
NOTE: Includes used vehicles.

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES
Y SUS MOTORES

SPAIN - SALES 1985-1988

Motor Vehicles by Type and Manufacturer

Manufacturer	1985	1986	1987	1988
PASSENGER CARS				
Fasa	161,931	167,039	193,725	209,503
Ford	65,825	84,117	116,382	141,305
General Motors	44,457	68,052	73,541	142,356
Group PSA	30,938	31,223	52,813	196,626
Mercedes	0	0	0	5,696
Nissan	0	0	0	1,029
Peugeot Talbot	71,319	72,672	81,304	0
Seat	105,611	115,551	131,159	179,940
Suzuki	0	0	0	868
Total	480,081	538,654	648,924	877,323
STATION WAGONS				
Fasa	23,196	36,687	47,902	55,021
Ford	1,230	889	1,420	1,411
General Motors			140	2,211
Group PSA	18,896	23,651	30,563	37,300
Peugeot Talbot	12	292	296	0
Seat	16,623	16,728	16,360	14,586
Total	59,957	78,247	96,681	110,529
VANS				
Enasa	3,243	2,781	2,501	1,685
Fasa	0	0	0	2,941
Ford	0	0	0	6,213
Group PSA	0	0	0	5,143
Group Seat	0	0	0	446
Land Rover	0	0	0	605
Mercedes	8,096	7,565	8,512	10,030
Nissan-M. Iberica	10,766	14,549	21,098	28,157
Total	22,105	24,895	32,111	55,220
UTILITY VEHICLES				
Group PSA	0	0	0	101
Land Rover	12,691	10,962	11,145	10,513
Mercedes	0	0	0	4
Nissan-M. Iberica	4,771	5,909	7,912	11,090
Total	17,462	16,871	19,057	21,708
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa	771	736	1,035	1,709
Mercedes	1,515	1,174	562	1,671
Nissan-M. Iberica	3,963	5,550	8,088	10,610
Renault VI	0	0	0	1,246
Total	6,249	7,460	9,685	15,236
HEAVY TRUCKS (9 tons & over)				
Enasa	2,093	2,672	3,814	3,670
Mercedes	0	0	0	1,079
Nissan-M. Iberica	619	1,110	1,200	1,466
R.V.I.	1,469	1,566	2,293	3,292
Total	4,181	5,348	7,307	9,507
TRUCK TRACTORS				
Enasa	1,849	1,971	2,835	3,062
Mercedes	0	0	0	1,092
R.V.I.	1,227	1,311	1,479	1,934
Total	3,076	3,282	4,314	6,088
BUSES				
Enasa	1,007	1,048	888	678
Mercedes	45	34	31	352
Nissan-M. Iberica	59	67	178	38
R.V.I.	161	113	122	117
Setra	179	0	0	0
Total	1,451	1,262	1,219	1,185
TOTAL VEHICLES	594,562	676,019	819,298	1,096,796

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN (CANARY, CEUTA & MELILLA ISLANDS) - SALES 1986-1988

Motor Vehicles by Type and Manufacturer

	1986	1987	1988
PASSENGER CARS			
Fasa	N.A.	N.A.	N.A.
Ford	2,067	3,608	3,653
General Motors	7,178	5,024	10,650
Group PSA	1,203	1,419	4,388
Peugeot Talbot	1,227	1,943	0
Seat	9,443	12,962	14,671
Total	21,118	24,956	33,362
STATION WAGONS			
Citroen	703	695	811
Fasa	N.A.	N.A.	N.A.
Ford	4	4	2
General Motors	0	10	12
Seat	2,051	1,655	1,476
Total	2,758	2,364	2,301
VANS			
Enasa	6	0	0
Group PSA	0	0	168
Group Seat	0	0	212
Mercedes	87	40	127
Nissan-M. Iberica	642	1,116	960
Total	735	1,156	1,467
UTILITY VEHICLES			
Land Rover	772	872	905
Nissan-M. Iberica	224	315	402
Total	996	1,187	1,307
LIGHT TRUCKS (3.5 to 9 tons)			
Enasa	2	7	0
Mercedes	62	28	N.A.
Nissan-M. Iberica	332	342	451
Renault VI	0	0	56
Total	396	377	507
HEAVY TRUCKS (9 tons & over)			
Enasa	125	185	138
Nissan-M. Iberica	79	46	144
R.V.I	41	52	86
Total	245	283	368
TRUCK TRACTORS			
Enasa	44	62	68
R.V.I	22	15	11
Total	66	77	79
BUSES			
Enasa	30	93	33
Mercedes	6	18	N.A.
Nissan-M. Iberica	0	0	2
R.V.I	1	9	3
Total	37	120	38
TOTAL VEHICLES	26,351	30,520	39,429

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - NEW REGISTRATIONS 1987-1988

Passenger Cars by Manufacturer
(Includes Canary Islands)

Manufacturer	1988	1987	Manufacturer	1988	1987
Renault	206,914	201,836	Nissan	2,474	1,879
G.M./Opel	154,793	130,366	Skoda	2,118	1,625
Ford	141,487	136,331	Suzuki	1,303	420
Peugeot	114,908	96,519	Wartburg	1,177	1,019
SEAT (VAG)	108,976	102,918	Porsche	1,165	954
Citroen	80,496	55,145	Saab	979	700
Volkswagen	79,855	52,339	Mitsubishi	882	871
Fiat	51,458	38,324	Honda	749	724
Lancia	11,315	7,768	Mazda	627	472
Alfa Romeo (Fiat)	23,047	22,834	Jaguar	453	356
Mercedes-Benz	16,851	12,337	Subaru	75	68
Rover	14,245	13,755	Daihatsu	12	8
B.M.W	13,269	9,768	Isuzu	8	4
Audi	6,586	4,273	Others	261	1,847
Volvo	4,373	3,323			
Toyota	2,994	1,994			
Lada	2,616	1,983	TOTAL	1,046,466	902,760

Top Thirty Models

Model	1988	1987	Model	1988	1987
Opel Kadett	79,240	62,830	Seat Malaga	19,458	18,586
Seat Ibiza	66,933	60,664	Peugeot 405	17,515	5
Renault R5	65,341	58,764	Alfa Romeo 33	17,229	17,457
Opel Corsa	59,744	52,766	Ford Sierra	15,917	14,445
Renault R11	56,282	57,151	Fiat Regata	15,606	14,824
Renault R 21	54,504	59,954	Renault R9	14,777	16,856
Peugeot 205	53,588	54,547	VW Passat	12,824	11,964
Citroen AX	53,114	23,803	Renault R19	10,425	0
Ford Orion	44,251	42,464	BMW 3 Series	8,904	6,927
Ford Fiesta	43,971	40,780	Mercedes W124	7,938	4,221
Peugeot 309	43,870	32,598	Opel Ascona/Vectra	7,918	9,595
Ford Escort	37,990	35,142	Mercedes 190	7,062	4,302
VW Golf	30,538	14,119	Fiat Tipo	6,777	0
VW Polo	30,346	25,615	Others	90,617	94,482
Citroen BX	27,674	24,243			
Fiat Uno	23,060	20,967			
Seat Marbella	23,055	22,689	TOTAL	1,046,466	902,760

AUTOMOTIVE INDUSTRY DATA, LTD

SPAIN - TOTAL REGISTRATIONS 1972-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Truck Tractors	Total
1972.....	3,254,801	818,144	34,283	8,024	4,115,252
1973.....	3,803,659	887,981	35,916	9,409	4,736,965
1974.....	4,309,511	950,509	37,394	11,367	5,308,781
1975.....	4,806,833	1,001,074	39,028	13,182	5,860,117
1976.....	5,351,363	1,051,604	39,953	15,173	6,458,093
1977.....	5,944,942	1,117,011	40,729	17,825	7,120,507
1978.....	6,530,428	1,189,993	41,569	20,111	7,782,101
1979.....	7,057,521	1,261,187	42,667	22,105	8,383,480
1980.....	7,556,511	1,338,258	42,631	24,166	8,961,566
1981.....	7,943,325	1,396,809	43,303	26,139	9,409,576
1982.....	8,354,050	1,461,946	42,996	28,467	9,887,467
1983.....	8,714,076	1,529,081	43,759	31,198	10,318,114
1984.....	8,874,442	1,444,884	41,161	37,205	10,397,692
1985.....	9,273,710	1,529,311	41,592	39,360	10,883,973
1986.....	9,643,448	1,678,546	41,874	42,119	11,405,987
1987.....	10,218,526	1,821,743	43,002	47,213	12,130,484
1988.....	10,787,424	1,975,817	43,991	53,596	12,860,828

Motor Vehicles Percentage of Distribution by Type

	Passenger Cars	Trucks	Buses	Truck Tractors	Total
1972.....	79.09	19.88	0.83	0.20	100.00
1973.....	80.30	18.74	0.76	0.20	100.00
1974.....	81.18	17.90	0.70	0.22	100.00
1975.....	82.03	17.08	0.67	0.22	100.00
1976.....	82.86	16.28	0.62	0.24	100.00
1977.....	83.49	15.69	0.57	0.25	100.00
1978.....	83.92	15.29	0.53	0.26	100.00
1979.....	84.18	15.05	0.51	0.26	100.00
1980.....	84.32	14.93	0.48	0.27	100.00
1981.....	84.42	14.84	0.46	0.28	100.00
1982.....	84.49	14.79	0.43	0.29	100.00
1983.....	84.45	14.82	0.43	0.30	100.00
1984.....	85.35	13.90	0.39	0.36	100.00
1985.....	85.20	14.05	0.38	0.36	100.00
1986.....	84.55	14.72	0.36	0.37	100.00
1987.....	84.24	15.02	0.35	0.39	100.00
1988.....	83.88	15.36	0.34	0.42	100.00

DIRECCION GENERAL DE TRAFICO

SWEDEN - PRODUCTION 1946-1988

Motor Vehicles by Type

	Passenger Cars	TRUCKS Gasoline	Diesel	Total	Buses*	Total
1946.....	703	5,872	0	5,872	761	7,336
1947.....	2,545	5,442	0	5,442	1,300	9,287
1948.....	2,988	5,003	0	5,003	1,506	9,497
1949.....	5,341	4,371	0	4,371	1,357	11,069
1950.....	9,911	6,315	0	6,315	1,327	17,553
1951.....	13,078	8,240	0	8,240	1,632	22,950
1952.....	10,529	9,256	0	9,256	1,448	21,233
1953.....	19,176	3,416	5,586	9,002	1,249	29,427
1954.....	28,564	7,402	7,167	14,569	1,602	44,735
1955.....	33,140	8,080	7,297	15,377	1,782	50,299
1956.....	37,849	7,786	9,729	17,515	1,910	57,274
1957.....	52,367	8,382	8,957	17,339	1,948	71,654
1958.....	77,182	2,858	8,725	11,583	2,414	91,179
1959.....	96,975	2,339	11,377	13,716	1,703	112,394
1960.....	110,010	2,341	13,881	16,222	2,295	128,527
1961.....	111,619	1,893	16,007	17,900	2,236	131,755
1962.....	130,486	2,901	15,836	18,737	2,345	151,568
1963.....	147,134	2,612	15,926	18,538	2,178	167,850
1964.....	161,957	1,880	18,289	20,169	2,058	184,184
1965.....	181,755	1,756	20,039	21,795	2,167	205,717
1966.....	173,499	1,207	22,884	24,091	2,320	199,910
1967.....	193,976	1,183	17,024	18,207	2,377	214,560
1968.....	223,330	1,366	18,450	19,816	1,640	244,786
1969.....	242,887	1,288	25,277	26,565	1,988	271,440
1970.....	278,971	746	29,030	29,776	2,140	310,887
1971.....	287,398	227	27,259	27,486	2,411	317,295
1972.....	317,962	0	30,299	30,299	2,728	350,989
1973.....	341,503	0	33,648	33,648	2,891	378,042
1974.....	326,743	0	37,675	37,675	3,941	368,359
1975.....	316,350	2,287	42,767	45,054	5,349	366,753
1976.....	317,126	2,096	43,894	45,990	4,664	367,780
1977.....	246,603	1,988	45,200	47,188	4,330	298,121
1978.....	266,620	2,399	44,135	46,534	4,744	317,898
1979.....	315,365	1,848	50,269	52,117	6,163	373,645
1980.....	252,020	822	55,105	55,927	7,153	315,100
1981.....	276,008	0	49,132	49,132	6,286	331,426
1982.....	311,078	0	48,376	48,376	5,898	365,352
1983.....	362,527	0	46,981	46,981	5,014	414,522
1984.....	372,866	0	53,722	53,722	5,264	431,852
1985.....	400,748	0	54,186	54,186	6,138	461,072
1986.....	421,255	0	59,354	59,354	6,543	487,152
1987.....	431,777	0	62,660	62,660	7,385	501,822
1988.....	407,117	0	68,417	68,417	8,090	483,624

* All buses diesel powered after 1953.

BILINDUSTRIFORENINGEN

SWEDEN - PRODUCTION 1946-1988

Motor Vehicles by Type and Manufacturer

	VOLVO				
	Passenger Cars	Vans & Stationwagons	Trucks	Buses	Total
1946........	703	[5,822]			6,525
1947........	2,525	0	4,916	626	8,067
1948........	2,930	0	4,063	862	7,855
1949........	5,341	0	3,293	761	9,395
1950........	8,482	0	5,151	893	14,526
1951........	10,881	0	6,632	975	18,488
1952........	8,236	0	6,700	852	15,788
1953........	15,785	0	6,471	767	23,023
1954........	23,445	0	11,629	904	35,978
1955........	27,822	0	12,024	1,137	40,983
1956........	31,260	0	14,193	1,302	46,755
1957........	41,488	0	14,309	1,082	56,879
1958........	53,360	0	15,448	1,323	70,131
1959........	71,712	0	16,294	1,046	89,052
1960........	72,378	0	18,560	1,196	92,134
1961........	71,719	0	19,780	1,450	92,949
1962........	79,933	0	22,124	1,354	103,411
1963........	89,759	13,814	11,956	1,221	116,750
1964........	96,159	17,628	12,798	1,021	127,606
1965........	111,827	20,086	12,192	1,031	145,136
1966........	108,129	23,024	13,141	968	145,262
1967........	145,447	*	11,041	863	157,351
1968........	170,746	*	11,642	806	183,194
1969........	181,668	*	14,547	1,088	197,303
1970........	204,991	*	16,279	1,118	222,388
1971........	214,438	*	15,390	1,523	231,351
1972........	233,965	*	16,992	1,456	252,413
1973........	252,036	*	18,763	1,833	272,632
1974........	234,189	*	21,080	2,211	257,480
1975........	225,388	*	27,678	3,311	256,377
1976........	221,199	*	27,101	2,757	251,057
1977........	170,105	*	27,296	2,570	199,971
1978........	194,104	*	27,530	2,414	224,048
1979........	231,607	*	29,707	3,792	265,106
1980........	186,266		30,986	4,419	221,671
1981........	209,616	*	26,954	3,333	239,903
1982........	227,521	*	30,196	3,166	260,883
1983........	266,515	*	30,238	3,282	300,035
1984........	270,848	*	31,622	3,220	305,690
1985........	288,935	*	31,457	3,256	323,648
1986........	294,854	*	33,839	3,285	331,978
1987........	297,665	*	35,399	3,929	336,993
1988........	286,555	*	40,491	4,172	331,218

* Included with passenger cars.

BILINDUSTRIFORENINGEN

SWEDEN - PRODUCTION 1946-1988 (continued)

Motor Vehicles by Type and Manufacturer

	SAAB	SCANIA		
	Passenger Cars	Trucks	Buses	Total
1946......	0	582	452	1,034
1947......	0	576	667	1,243
1948......	0	913	668	1,581
1949......	0	1,060	549	1,609
1950......	1,246	1,349	486	3,081
1951......	2,179	1,618	597	4,394
1952......	2,298	2,517	597	5,412
1953......	3,424	2,560	502	6,486
1954......	5,138	2,932	685	8,755
1955......	5,620	3,181	601	9,402
1956......	6,320	3,443	620	10,383
1957......	9,847	3,354	883	14,084
1958......	13,968	3,639	1,058	18,665
1959......	17,836	4,281	723	22,840
1960......	26,066	5,208	1,121	32,395
1961......	33,040	6,410	762	40,212
1962......	35,890	6,399	877	43,166
1963......	40,374	6,810	1,032	48,216
1964......	43,493	7,491	972	51,956
1965......	48,517	9,319	1,081	58,917
1966......	37,009	10,016	1,436	48,461
1967......	45,325	7,820	1,426	54,571
1968......	52,551	8,069	834	61,454
1969......	61,711	11,298	900	73,909
1970......	73,982	12,751	1,022	87,755
1971......	72,960	11,869	888	85,717
1972......	83,997	13,307	1,272	98,576
1973......	89,467	14,885	1,058	105,410
1974......	92,554	16,596	1,730	110,880
1975......	90,962	17,376	2,038	110,376
1976......	95,927	18,889	1,907	116,723
1977......	76,498	19,892	1,760	98,150
1978......	72,516	19,004	2,330	93,850
1979......	83,758	22,410	2,371	108,539
1980......	65,754	24,941	2,734	93,409
1981......	66,392	22,254	2,953	91,599
1982......	83,556	18,180	2,732	104,468
1983......	96,012	16,743	1,732	114,487
1984......	102,018	22,100	2,044	126,162
1985......	111,813	22,729	2,882	137,424
1986......	126,401	25,515	3,258	155,174
1987......	134,112	27,261	3,456	164,829
1988......	120,562	27,926	3,918	152,406

The truck and bus figures for the years 1946-1961 refer to deliveries.

SAAB-SCANIA Scania Division

SWEDEN - EXPORTS 1950-1988

Motor Vehicles by Type

	Passenger Cars	Trucks and Buses	Total	Total Exports to U.S.A.
1950..........	750	2,583	3,333	0
1951..........	1,558	3,478	5,036	0
1952..........	1,237	4,864	6,101	0
1953..........	1,411	3,371	4,782	0
1954..........	2,365	5,785	8,150	2
1955..........	3,039	7,858	10,897	28
1956..........	7,585	9,477	17,062	3,693
1957..........	18,765	9,321	28,086	12,166
1958..........	31,636	10,078	41,714	19,820
1959..........	45,009	9,808	54,817	26,120
1960..........	50,606	11,602	62,208	22,629
1961..........	47,446	13,755	61,201	12,850
1962..........	56,579	13,859	70,438	16,585
1963..........	67,739	12,535	80,274	20,810
1964..........	80,380	15,120	95,500	21,344
1965..........	84,187	13,789	97,976	27,210
1966..........	104,690	16,568	121,258	38,274
1967..........	124,136	15,178	139,314	49,329
1968..........	138,883	15,262	154,145	54,566
1969..........	141,775	17,780	159,555	45,043
1970..........	186,537	22,980	209,517	57,626
1971..........	212,487	22,251	234,738	69,957
1972..........	195,247	22,924	218,171	64,441
1973..........	183,155	24,939	208,094	58,552
1974..........	163,294	29,665	192,959	55,257
1975..........	163,442	31,818	195,260	54,095
1976..........	143,191	32,019	175,210	35,728
1977..........	131,381	30,405	161,786	40,052
1978..........	167,171	34,447	201,618	63,715
1979..........	187,554	39,452	227,006	66,047
1980..........	154,554	38,363	192,917	67,369
1981..........	166,292	36,019	202,311	71,041
1982..........	185,693	35,432	221,125	92,981
1983..........	207,769	29,374	237,143	105,492
1984..........	233,015	37,219	270,234	120,012
1985..........	222,100	35,686	257,786	113,184
1986..........	235,438	38,434	273,872	125,414
1987..........	216,512	29,078	245,590	121,726
1988..........	191,978	22,589	214,567	97,364

NOTE: Excluding used vehicles.

BILINDUSTRIFORENINGEN

SWEDEN - EXPORTS 1988

Motor Vehicles by Country of Destination

	Passenger Cars	Trucks & Buses	Total
Norway..............	5,011	1,093	6,104
Denmark.............	1,531	893	2,424
Iceland.............	213	20	233
Finland.............	5,587	1,168	6,755
U.S.S.R.............	127	0	127
Germany, East.......	37	5	42
Germany, West.......	10,283	284	10,567
Poland..............	60	0	60
The Netherlands.....	2,340	10,159	12,499
Belgium.............	3,932	297	4,229
United Kingdom......	21,094	2,573	23,667
Ireland.............	150	180	330
France..............	4,830	113	4,943
Spain...............	1,622	1,414	3,036
Portugal............	573	424	997
Italy...............	7,359	140	7,499
Switzerland.........	2,993	251	3,244
Austria.............	754	318	1,072
Hungary.............	26	25	51
Yugoslavia..........	0	71	71
Turkey..............	22	0	22
Greece..............	104	176	280
Bahrain.............	202	0	202
Qatar...............	74	0	74
United Arab Emirates	368	27	395
Oman................	79	0	79
Cyprus..............	65	0	65
Syria...............	25	0	25
Lebanon.............	35	0	35
Israel..............	69	141	210
Jordan..............	127	0	127
Saudi Arabia........	615	146	761
Kuwait..............	378	0	378
India...............	0	346	346
Thailand............	2,306	105	2,411
Malaysia............	1,228	20	1,248
Iraq................	0	221	221
Indonesia...........	483	0	483
China...............	32	0	32
Taiwan..............	2,307	380	2,687
Hong Kong...........	1,415	269	1,684
Japan...............	4,163	15	4,178
South Korea.........	88	0	88
Singapore...........	229	173	402
Canada..............	5,440	24	5,464
U.S.A...............	97,288	76	97,364
Guatemala...........	41	0	41
Dominican Rep.......	26	0	26
Jamaica.............	52	0	52
Puerto Rico.........	1,796	0	1,796
Antilles............	20	0	20
Argentina...........	45	0	45
Chile...............	112	56	168
Bolivia.............	0	81	81
Peru................	137	21	158
Ecuador.............	51	0	51
Australia...........	2,965	190	3,155
New Zealand.........	49	43	92
Egypt...............	56	0	56
Libya...............	193	0	193
Morocco.............	0	140	140
Tunisia.............	0	70	70
Nigeria.............	46	0	46
Angola..............	58	38	96
Zimbabwe............	0	20	20
Mozambique..........	32	11	43
Tanzania............	0	34	34
Kenya...............	69	0	69
Ethiopia............	29	27	56
Cape Verde..........	0	9	9
Botswana............	0	8	8
Zambia..............	22	0	22
Other Countries.....	515	294	809
TOTAL...............	191,978	22,589	214,567

OFFICIAL CUSTOMS STATISTICS

SWEDEN - IMPORTS 1950-1988

	Motor Vehicles by Type			Imported from U.S.A.		
	Passenger Cars	Trucks and Buses	Total	Passenger Cars	Trucks and Buses	Total
1950.....	47,814	4,646	52,460	608	503	1,111
1951.....	40,559	5,854	46,413	1,380	1,106	2,486
1952.....	32,886	6,375	39,261	725	448	1,173
1953.....	43,922	5,714	49,636	2,253	180	2,433
1954.....	85,472	5,587	91,059	2,589	297	2,886
1955.....	89,701	3,809	93,510	4,555	220	4,775
1956.....	91,256	3,748	95,004	2,825	228	3,053
1957.....	103,888	5,408	109,296	2,619	297	2,916
1958.....	119,118	6,259	125,377	1,892	267	2,159
1959.....	108,851	6,809	115,660	1,598	413	2,011
1960.....	113,079	6,686	119,765	3,558	376	3,934
1961.....	116,739	8,339	125,078	4,153	554	4,707
1962.....	126,141	7,893	134,034	4,431	311	4,742
1963.....	152,864	8,548	161,412	3,770	310	4,080
1964.....	170,463	9,797	180,260	5,477	297	5,774
1965.....	197,881	11,194	209,075	5,746	483	6,229
1966.....	136,608	9,864	146,472	3,760	310	4,070
1967.....	101,536	8,813	110,349	4,287	350	4,637
1968.....	123,268	8,654	131,922	1,628	178	1,806
1969.....	135,149	11,496	146,645	1,308	322	1,630
1970.....	120,350	8,639	128,989	1,090	280	1,370
1971.....	115,994	9,647	125,641	761	183	944
1972.....	146,240	8,905	155,145	535	223	758
1973.....	144,710	8,469	153,179	541	186	727
1974.....	174,796	10,328	185,124	682	396	1,078
1975.....	198,592	11,866	210,458	1,797	511	2,308
1976.....	232,805	13,983	246,788	1,529	758	2,287
1977.....	172,961	16,785	189,746	549	1,311	1,860
1978.....	128,002	12,519	140,521	198	1,002	1,200
1979.....	157,868	13,985	171,853	688	1,372	2,060
1980.....	138,891	16,198	155,089	581	1,414	1,995
1981.....	129,785	14,273	144,058	156	1,395	1,551
1982.....	158,487	14,997	173,484	85	1,059	1,144
1983.....	163,308	15,815	179,123	36	383	419
1984.....	173,338	16,266	189,604	22	174	196
1985.....	203,754	20,454	224,208	9	138	147
1986.....	206,440	21,945	228,385	122	288	410
1987.....	262,284	28,952	291,236	676	970	1,646
1988.....	280,007	36,856	316,863	5,382	5,066	10,448

NOTE: Excludes used vehicles.

BILINDUSTRIFORENINGEN

SWEDEN - IMPORTS 1987-1988

Motor Vehicles by Country of Origin

	Passenger Cars		Trucks and Buses(1)		Tractors		TOTAL	
	1987	1988	1987	1988	1987	1988	1987	1988
Norway.............	0	134	192	103	13	17	205	254
Denmark............	66	283	169	134	118	133	353	550
Finland............	19,618	14,614	587	530	1,456	1,632	21,661	16,776
U.S.S.R............	2,895	1,023	0	0	65	42	2,960	1,065
Germany, West.....	98,040	103,839	5,669	6,373	1,088	1,327	104,797	111,539
Poland.............	0	0	9	0	0	77	9	77
The Netherlands...	13,873	9,774	173	183	12	11	14,058	9,968
Belgium............	19,945	25,073	3,144	3,800	46	88	23,135	28,961
United Kingdom....	222	956	1,013	1,045	1,276	1,301	2,511	3,302
France.............	18,055	19,457	1,808	1,591	722	862	20,585	21,910
Spain..............	3,370	2,407	0	0	0	0	3,370	2,407
Italy..............	8,381	9,388	1,156	1,174	1,030	565	10,567	11,127
Switzerland.......	0	116	4	0	10	9	14	125
Austria............	30	48	405	354	0	0	435	402
Czechoslovakia....	0	0	0	0	335	114	335	114
Hungary............	0	0	16	7	0	0	16	7
Yugoslavia........	0	0	1,096	1,766	0	0	1,096	1,766
Japan..............	76,600	85,721	10,158	10,761	1,066	1,014	87,824	97,496
Canada.............	329	643	2,129	3,730	0	0	2,458	4,373
U.S.A..............	676	5,382	970	5,066	1,194	2,054	2,840	12,502
Brazil.............	0	0	101	125	0	0	101	125
Other Countries...	184	1,149	153	114	64	60	401	1,323
TOTAL..............	262,284	280,007	28,952	36,856	8,495	9,306	299,731	326,169

[1] Excludes knocked down vehicles for assembly.

BILINDUSTRIFORENINGEN

SWEDEN - NEW REGISTRATIONS 1985-1988

Passenger Cars by Country of Origin

Passenger Cars	Country	1985	1986	1987	1988
Alfa Romeo	ITALY	1,148	1,243	1,302	1,188
Audi	GERMANY W	11,417	10,900	14,319	16,103
Aston Martin	ENGLAND	0	1	0	2
Bentley	ENGLAND	3	2	6	10
BMW	GERMANY W	4,429	4,503	5,739	6,278
Buick	USA	3	4	15	13
Cadillac	USA	2	1	3	9
Chevrolet	USA	13	47	180	430
Chrysler	ENGLAND	1	0	0	0
Chrysler	FRANCE	0	2	0	0
Chrysler	USA	0	4	8	239
Citroen	FRANCE	3,101	2,999	4,355	4,837
Daihatsu	JAPAN	1,498	1,586	1,706	1,298
Ferrari	ITALY	16	19	25	49
Fiat	ITALY	3,918	4,687	5,777	6,255
Ford	GERMANY W	23,615	28,332	34,183	35,533
Ford	USA	2	8	42	119
Ford	SPAIN	60	9	72	269
Ford	BRAZIL	4,894	1,595	2	0
Honda	JAPAN	3,518	3,995	4,099	5,817
Isuzu	JAPAN	3	15	139	518
Jaguar	ENGLAND	35	34	110	190
Jensen	ENGLAND	1	0	0	0
Lada	USSR	1,221	1,734	2,643	1,790
Lamborghini	ITALY	1	2	3	4
Lancia	ITALY	3,274	2,169	1,165	109
Lotus	ENGLAND	10	17	31	18
Mazda	JAPAN	12,018	12,707	13,879	19,909
Mercedes-Benz	GERMANY W	10,271	7,906	7,949	10,091
Mitsubishi	JAPAN	2,485	2,346	3,616	8,339
Morgan	ENGLAND	0	7	6	15
Nissan/Datsun	JAPAN	8,363	15,019	18,059	20,345
Oldsmobile	USA	4	2	4	27
Opel	GERMANY W	24,112	22,141	28,508	26,491
Opel	SPAIN	2,658	2,176	2,569	2,449
Peugeot	FRANCE	3,873	4,503	6,637	10,148
Pontiac	USA	8	8	68	182
Porsche	GERMANY W	455	461	429	267
Renault	FRANCE	2,683	3,484	5,072	4,984
Rolls-Royce	ENGLAND	3	2	7	4
Rover	ENGLAND	3	2	9	2
Saab	ITALY	514	312	24	0
Saab	SWEDEN	26,838	29,278	30,178	27,083
Skoda	CZECHOSLOVAKIA	332	170	98	44
Subaru	JAPAN	1,552	1,497	1,772	1,766
Suzuki	JAPAN	611	1,123	2,428	3,769
Talbot	FRANCE	134	77	9	0
Toyota	JAPAN	12,305	18,080	22,779	26,057
Vaz	USSR	365	55	2	0
Volkswagen	GERMANY W	20,123	20,146	23,381	26,205
Volvo	SWEDEN	60,407	54,851	59,275	65,007
Volvo	NETHERLANDS	10,728	9,779	13,217	9,619
Others		5	30	51	78
TOTAL		263,033	270,070	315,950	343,963

AB BILSTATISTIK

SWEDEN - NEW REGISTRATIONS 1982-1988

Passenger Cars Ranked According to Top 25 Models

	1988	1987		1988	1987
Volvo 700	46,711	42,640	Mazda 323	6,829	7,869
V.W. Golf/Jetta	19,965	18,299	Mercedes 200-300 TE.	5,930	4,197
Volvo 200	18,296	16,635	Opel Rekord/Omega	5,809	7,620
Opel Kadett	15,861	15,318	Toyota Camry	5,713	6,278
Saab 900	13,834	19,608	Audi 80	5,711	5,222
Ford Sierra	13,798	12,942	Ford Scorpio	5,274	4,882
Saab 9000	13,241	9,313	Renault 5	4,799	4,873
Toyota Corolla	12,680	8,624	Peugeot 205	4,774	0
Ford Escort/Orion	11,975	12,206	Ford Fiesta	4,565	3,993
Mazda 626	11,773	5,741	Mitsubishi Colt	4,068	0
Audi 100	9,755	8,451	Opel Ascona	3,960	5,220
Nissan Micra	8,623	7,450	Others	73,742	70,671
Volvo 300	8,216	11,161			
Nissan Sunny	8,061	6,737	TOTAL	343,963	315,950

Motor Vehicles by Type and Country of Origin

PASSENGER CARS	1982	1983	1984	1985	1986	1987	1988
Sweden	77,071	80,785	80,768	87,245	84,129	89,488	92,129
Germany, West	80,960	72,741	73,841	94,422	94,389	114,508	120,968
United Kingdom	27	23	47	56	67	176	244
France	7,963	8,943	9,951	9,791	11,065	16,073	19,969
Italy	5,223	7,288	8,995	8,871	8,432	8,301	7,638
Netherlands	10,440	9,591	10,389	10,728	9,779	13,217	9,620
Czechoslovakia	405	375	286	332	170	98	44
U.S.S.R.	2,948	2,244	1,646	1,586	1,789	2,645	1,790
U.S.A.	182	92	65	32	74	323	1,020
Japan	33,205	33,080	34,567	42,353	56,366	68,477	87,822
Other Countries	4	1,961	10,566	7,617	3,810	2,644	2,719
TOTAL	218,428	217,123	231,121	263,033	270,070	315,950	343,963
TRUCKS							
Sweden	3,321	3,515	3,637	4,239	3,754	4,817	4,619
Germany, West	6,498	5,410	6,177	6,607	7,146	8,097	9,025
United Kingdom	1,191	728	821	891	806	897	834
France	882	1,278	1,738	1,620	1,479	1,922	1,972
Italy	395	537	810	948	891	1,344	1,665
Netherlands	28	32	29	34	63	104	123
U.S.S.R.	2	0	0	0	0	0	0
U.S.A.	939	643	571	416	828	2,652	7,073
Japan	3,136	3,794	4,571	6,273	7,621	8,706	9,769
Other Countries	985	928	928	917	1,022	1,011	935
TOTAL	17,377	16,865	19,282	21,945	23,610	29,550	36,015
BUSES							
Sweden	987	861	765	698	685	556	503
Germany, West	332	329	225	258	301	343	378
United Kingdom	25	1	0	0	0	0	0
France	2	3	4	12	23	13	24
Italy	7	3	1	0	1	0	1
Netherlands	6	3	0	1	2	1	3
U.S.A.	0	0	0	0	0	4	3
Japan	0	1	0	0	0	0	12
Other Countries	25	28	25	19	19	30	35
TOTAL	1,384	1,229	1,020	988	1,031	947	959
TOTAL MOTOR VEHICLES	237,189	235,217	251,423	285,966	294,711	346,447	380,937

AB BILSTATISTIK

SWEDEN - REGISTRATIONS 1972-1988

Motor Vehicle Registrations by Type

	Passenger Cars	Buses	Trucks	Total
NEW REGISTRATIONS				
1972	220,858	2,226	13,314	236,398
1973	225,722	2,220	14,416	242,358
1974	260,129	2,066	15,302	277,497
1975	285,328	1,148	15,533	302,009
1976	312,880	1,063	17,961	331,904
1977	241,374	1,235	18,624	261,233
1978	200,874	1,030	15,753	217,657
1979	215,325	1,060	15,823	232,208
1980	192,588	1,126	18,558	212,272
1981	188,522	1,311	17,502	207,335
1982	218,428	1,384	17,377	237,189
1983	217,123	1,229	16,865	235,217
1984	231,121	1,020	19,282	251,423
1985	263,033	988	21,945	285,966
1986	270,070	1,031	23,610	294,711
1987	315,950	949	29,550	346,449
1988	343,963	959	36,015	380,937
TOTAL REGISTRATIONS				
1972	2,443,282	15,359	145,317	2,603,958
1973	2,502,627	16,160	147,976	2,666,763
1974	2,638,885	16,482	153,798	2,809,165
1975	2,760,264	14,066	156,648	2,930,978
1976	2,881,311	13,209	165,183	3,059,703
1977	2,857,141	12,816	169,129	3,039,086
1978	2,856,178	12,687	172,774	3,041,639
1979	2,868,302	12,644	177,879	3,058,825
1980	2,882,956	12,796	181,571	3,077,323
1981	2,893,242	13,074	186,251	3,092,567
1982	2,935,988	13,277	193,461	3,142,726
1983	3,006,761	13,543	201,716	3,222,020
1984	3,080,981	13,607	209,979	3,304,567
1985	3,151,195	13,664	217,778	3,382,637
1986	3,253,601	13,779	229,917	3,497,297
1987	3,366,570	13,846	245,730	3,626,146
1988	3,482,656	14,106	267,281	3,764,043

AB BILSTATISTIK

SWEDEN

SWEDEN - TOTAL REGISTRATIONS 1988

Motor Vehicles by Type and Manufacturer

PASSENGER CARS	Units
Alfa Romeo.....	8,922
Audi...........	99,555
Austin.........	3,009
Autobianchi....	1,540
BMW............	56,347
Buick..........	714
B.M.C..........	1,226
Chevrolet......	4,783
Chrysler.......	656
Citroen........	32,069
Daf............	4,383
Daihatsu.......	10,481
Datsun/Nissan..	99,167
Dodge..........	919
D.K.W..........	227
Fiat...........	70,032
Ford...........	328,045
Honda..........	42,911
Jaguar.........	1,414
Lancia.........	11,540
Leyland........	906
Mazda..........	124,558
Mercedes-Benz..	124,677
Mitsubishi.....	22,153
Morris.........	712
M.G............	729
Oldsmobile.....	876
Opel...........	309,550
Peugeot........	55,086
Plymouth.......	1,343
Pontiac........	1,059
Porsche........	3,607
Renault........	57,127
Rover..........	726
Saab...........	450,974
Simca..........	8,893
Subaru.........	7,878
Sunbeam........	372
Suzuki.........	7,605
Talbot.........	4,126
Toyota.........	139,897
Triumph........	675
Vauxhall.......	2,664
Vaz............	14,272
Volkswagen.....	328,803
Volvo..........	1,018,557
Others.........	16,891
TOTAL..............	3,482,656

TRUCKS	Units
Bedford.........	2,192
Chevrolet.......	12,547
Datsun/Nissan...	11,961
Dodge...........	4,516
Fiat............	3,767
Ford............	25,168
Hanomag.........	1,618
International...	1,020
Isuzu...........	4,725
Iveco...........	2,823
Jeep............	1,238
Land-Rover......	1,151
Mazda...........	12,220
Mercedes-Benz...	17,158
Opel............	3,103
Peugeot.........	3,838
Renault.........	5,937
Rover...........	1,428
Scania..........	26,875
Simca...........	973
Subaru..........	3,969
Suzuki..........	2,976
Talbot..........	846
Toyota..........	11,698
Volkswagen......	54,575
Volvo...........	42,245
Willys..........	947
Others..........	5,767
TOTAL................	267,281

BUSES	
Ford............	366
Hanomag.........	9
Kassbohrer......	432
Mercedes-Benz...	2,065
Neoplan.........	353
Peugeot.........	15
Scania..........	3,633
Volkswagen......	219
Volvo...........	6,678
Others..........	336
TOTAL..........	14,106

STATISTICS SWEDEN

SWITZERLAND - IMPORTS 1987-1988

Motor Vehicles by Country of Origin

	Passenger Cars		Commercial Vehicles		TOTAL	
	1988	1987	1988	1987	1988	1987
Germany, West.......	103,471	113,332	9,436	8,814	112,907	122,146
Germany, East.......	0	0	20	0	20	0
Austria.............	483	386	587	446	1,070	832
Belgium.............	22,024	16,561	2,228	1,978	24,252	18,539
Brazil..............	376	98	332	79	708	177
Canada..............	494	180	7	4	501	184
Spain...............	10,667	10,404	458	144	11,125	10,548
France..............	39,574	38,061	2,550	1,960	42,124	40,021
United Kingdom......	3,760	3,403	490	487	4,250	3,890
Italy...............	31,682	31,071	2,869	2,638	34,551	33,709
Japan...............	103,955	89,529	10,462	7,644	114,417	97,173
The Netherlands.....	2,493	1,732	204	195	2,697	1,927
Sweden..............	3,362	3,468	1,111	1,119	4,473	4,587
Czechoslovakia......	12	5	1	1	13	6
U.S.S.R.............	326	700	0	0	326	700
U.S.A...............	7,222	3,717	102	45	7,324	3,762
Yugoslavia..........	4	2	142	89	146	91
Other Countries.....	262	148	13	29	275	177
TOTAL...............	330,167	312,797	31,012	25,672	361,179	338,469

CHAMBRE SYNDICALE SUISSE DE L'AUTOMOBILE

SWITZERLAND - NEW REGISTRATIONS 1987-1988

Passenger Cars by Manufacturer

Manufacturer	1987	1988	% Total
Opel..............	37,576	37,843	11.85
V.W...............	33,442	32,267	10.10
Toyota............	26,588	31,337	9.81
Ford..............	21,294	22,222	6.96
Fiat..............	18,787	18,923	5.93
Peugeot...........	15,241	16,647	5.21
Renault...........	16,576	15,786	4.94
Mitsubishi........	11,101	14,638	4.58
B.M.W.............	11,951	13,934	4.36
Nissan............	13,674	12,908	4.04
Subaru............	14,309	12,887	4.03
Audi..............	12,979	12,650	3.96
Mazda.............	8,074	11,332	3.55
Mercedes-Benz....	8,865	9,742	3.05
Honda.............	7,561	8,387	2.63
Citroen...........	9,837	7,881	2.47
Alfa Romeo........	5,783	6,621	2.07
Volvo.............	5,247	5,407	1.69
Lancia............	4,970	5,059	1.58
Suzuki............	4,089	4,748	1.49
Seat..............	3,580	3,372	1.06
General Motors USA	1,685	2,692	0.84
Saab..............	2,050	2,106	0.66
Rover/Land Rover..	1,854	1,924	0.60
Daihatsu..........	1,366	1,791	0.56
Isuzu.............	802	1,450	0.45
AMC/Jeep..........	516	1,270	0.40
Porsche...........	1,121	840	0.26
Jaguar/Daimler....	641	807	0.25
Lada..............	482	527	0.17
Chrysler..........	19	506	0.16
Ferrari...........	269	271	0.09
Maserati..........	133	154	0.05
Puch..............	122	106	0.03
Other Makes.......	718	371	0.12
TOTAL.............	303,302	319,406	100.00

Motor Vehicles by Country of Origin

	Passenger Cars		Buses		Commercial Vehicles		Total	
	1987	1988	1987	1988	1987	1988	1987	1988
Germany.........	127,184	128,550	566	814	9,540	10,064	137,290	139,428
Austria.........	122	106	1	0	188	267	311	373
Spain...........	3,582	3,372	0	0	0	200	3,582	3,572
France..........	41,668	40,323	122	129	2,436	2,672	44,226	43,124
United Kingdom	2,990	3,005	0	1	169	201	3,159	3,207
Italy...........	30,149	31,153	21	39	2,270	2,670	32,440	33,862
Japan...........	87,430	99,333	122	125	8,090	9,049	95,642	108,507
The Netherlands	9	3	5	7	134	190	148	200
Romania.........	0	0	0	0	71	9	71	9
Sweden..........	7,297	7,513	53	58	1,220	1,313	8,570	8,884
Switzerland....	41	61	44	74	135	151	220	286
Czechoslovakia.	51	4	0	0	0	0	51	4
U.S.S.R.........	485	528	0	0	0	0	485	528
U.S.A...........	2,282	5,449	7	7	11	27	2,300	5,483
Other Countries	12	6	11	17	9	8	32	31
TOTAL..........	303,302	319,406	952	1,271	24,273	26,821	328,527	347,498

BUREAU FEDERAL DE STATISTIQUE

SWITZERLAND - NEW REGISTRATIONS 1987-1988

Commercial Vehicles by Manufacturer and Weight Groups

Manufacturer	1987	1988	% of Total
Light Trucks 0-3,500 kgs.			
Toyota	4,366	4,903	21.69
V.W.	4,058	3,997	17.70
Ford	2,041	2,176	9.63
Mercedes-Benz	1,358	1,509	6.68
Mitsubishi	1,226	1,418	6.27
Renault	1,248	1,336	5.91
Mazda	1,036	1,259	5.57
Fiat	1,123	1,187	5.25
Iveco	872	1,174	5.19
Nissan	798	1,028	4.55
Peugeot	688	732	3.24
Isuzu	456	510	2.26
Citroen	423	499	2.21
Opel	198	333	1.47
Land Rover	158	198	0.88
Piaggio	56	109	0.48
Puch	43	55	0.24
Honda	85	48	0.21
Suzuki	44	38	0.17
Daihatsu	58	14	0.06
Chevrolet	5	14	0.06
Other Makes	154	64	0.28
Total	20,492	22,601	100.00
3,501-10,000 kgs.			
Mercedes-Benz	106	99	22.55
Unimog	60	53	12.07
Volvo	41	36	8.20
Iveco	23	31	7.06
Bucher	16	31	7.06
V.W-M.A.N.	19	31	7.06
Mitsubishi	19	30	6.84
Delphi	17	20	4.56
3,501-10,000 kgs. (con't)			
AEBI	11	17	3.87
Boschung	17	12	2.73
Spyksteel	10	12	2.73
Reform	14	10	2.28
V. Meili	10	9	2.05
Renault	7	9	2.05
Other Makes	27	39	8.89
Total	397	439	100.00
10,001-16,000 kgs.			
Mercedes-Benz	790	764	31.94
Volvo	482	446	18.64
Scania	366	415	17.35
M.A.N.	216	226	9.45
Iveco	164	158	6.61
Steyr	95	134	5.60
D.A.F.	80	123	5.14
Renault	53	63	2.63
Mowag	34	36	1.51
Other Makes	38	27	1.13
Total	2,318	2,392	100.00
16,001 kgs. & over			
Mercedes-Benz	432	544	39.16
Scania	186	262	18.86
M.A.N.	159	203	14.61
Volvo	145	154	11.09
Iveco	64	76	5.47
Steyr	33	68	4.90
D.A.F.	28	39	2.81
Renault	10	28	2.02
Other Makes	9	15	1.08
Total	1,066	1,389	100.00

CHAMBRE SYNDICALE SUISSE DE L'AUTOMOBILE

SWITZERLAND - NEW REGISTRATIONS 1987-1988

Passenger Cars Ranked According to Top 30 Models

	1987	1988
Volkswagen Golf	20,837	20,862
GM Opel/Kadett	14,934	15,032
Toyota Corolla	8,281	14,503
Mitsubishi Colt/Lancer	7,191	8,921
Opel Omega	8,147	8,476
Peugeot 205	7,256	8,365
Fiat Uno	8,098	7,998
BMW 3 Series	8,419	7,912
Ford Sierra	7,537	7,841
Opel Ascona/Vectra	7,679	7,339
Audi 80/90	6,585	7,323
Ford Escort	6,386	7,030
Opel Corsa	5,946	5,873
Subaru Justy	6,441	5,637
Mazda 323	5,162	5,354
Subaru Leone	6,755	5,328
Nissan Sunny	5,160	5,023
VW Passat	5,374	4,887
Honda Civic	3,156	4,765
Mercedes W124	3,769	4,514
Renault R5	4,779	4,448
Citroen BX	4,982	4,382
Mazda 626	2,723	4,362
Audi 100/200	4,919	4,326
BMW 5 Series	1,854	4,290
Peugeot 405	739	4,204
Fiat Panda	4,923	3,642
Toyota Camry	4,461	3,302
Mercedes 190	3,408	3,225
Nissan Micra	2,888	3,208

Passenger Cars by Manufacturer

	1987	1988
AMAG	47,542	45,757
V.W	33,442	32,267
Audi	12,979	12,650
Porsche	1,121	840
GENERAL MOTORS	40,063	39,293
Opel	37,576	37,843
G.M.-U.S.A	1,685	0
Isuzu	802	1,450
FIAT AUTO	23,813	23,999
Bertone	55	17
Fiat Italy	18,787	18,923
Lancia	4,970	5,059
Pininfarina	1	0
FORD MOTOR CO.	21,294	22,222
Ford Germany	21,241	21,262
Ford-U.S.A	53	959
Ford-U.K	0	1
STREAG	17,066	15,633
Rover/Land Rover	1,854	1,924
Austin	173	11
Jaguar/Daimler	641	807
M.G.	70	4
Chrysler—U.S.A.	19	0
Subaru	14,309	12,887
PEUGEOT-TALBOT	15,253	16,647
Peugeot	15,241	16,647
Talbot France	12	0
NISSAN MOTOR	13,674	12,908

CHAMBRE SYNDICALE SUISSE DE L'AUTOMOBILE

TURKEY - PRODUCTION 1988

Motor Vehicles by Type and Manufacturer

	Passenger Cars	Pickups	Trucks		Road Tractors	Mini-Buses	Midi-Buses	Buses	Total
			Light	Medium					
Anadolu Otomotiv..	0	0	1,594	0	0	0	209	0	1,803
B.M.C.............	0	1,366	0	2,241	0	154	0	0	3,761
Chrysler..........	0	1,689	75	2,770	0	0	0	0	4,534
Karsan............	0	550	0	0	0	1,939	0	0	2,489
M.A.N.............	0	0	0	201	68	0	0	45	314
Otokar............	0	355	0	0	0	911	79	67	1,412
Otomarsan.........	0	0	267	239	2	0	0	744	1,252
Otosan............	11,592	2,578	0	2,620	0	3,397	0	0	20,187
Otoyol............	0	658	2,721	0	44	0	1,161	0	4,584
Oyak Renault......	49,188	0	0	0	0	0	0	0	49,188
T.O.E.............	0	86	0	38	0	11	0	0	135
Tofas.............	60,016	0	0	0	0	0	0	0	60,016
TOTAL.............	120,796	7,282	4,657	8,109	114	6,412	1,449	856	149,675

AUTOMOTIVE MANUFACTURERS ASSOCIATION

TURKEY - PRODUCTION 1983-1988

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1983	1984	1985	1986	1987	1988
A.O.S.						
Pickup Skoda 1203.............	1,342	1,100	673	288	0	0
Truck Isuzu KS 22.............	0	664	1,343	0	0	0
Truck Isuzu NPR...............	0	0	140	1,280	1,955	1,594
Midibus MD 24.................	0	0	0	0	39	208
Midibus MD 26.................	0	0	0	0	155	1
Total.........................	1,342	1,764	2,158	1,528	2,149	1,803
B.M.C.						
Truck L 140...................	778	702	289	60	8	0
Truck L 1340..................	20	0	0	0	0	0
Truck L 1340 G................	843	729	660	403	180	77
Truck Yavuz 1850..............	0	316	442	397	54	0
Truck Yavuz 2200..............	0	219	875	574	352	13
Truck Fatih 162-22............	0	0	0	297	824	1,676
Truck Fatih 130-14............	0	0	0	69	121	0
Truck Fatih 130-19............	0	0	0	164	57	0
Truck Fatih 145-22............	0	0	0	0	471	405
Pickup L 30...................	289	93	53	55	19	8
Pickup Kapali L 30............	121	297	326	357	442	270
Pickup Duz Kasali L 30........	0	65	709	604	1,028	853
Pickup Kasasiz L 30...........	502	846	0	40	63	29
Pickup Cift Sirali L 30.......	0	69	233	263	290	208
Minibus L 30..................	758	850	512	307	277	154
Farm Tractor L 184............	282	641	483	254	0	0
Total.........................	3,593	4,827	4,562	3,844	4,184	3,691
BURTRAK						
Farm Tractor SD 4000 A........	2,850	160	273	0	0	0
Farm Tractor SD 4000 AO.......	273	595	111	0	0	0
Farm Tractor SD 4000 A Super	0	2,212	0	0	0	0
Farm Tractor Minibora.........	0	401	0	0	0	0
Total.........................	3,123	3,368	384	0	0	0
CHRYSLER						
Truck PD 600..................	3,370	3,721	3,632	10	11	0
Truck PD 350..................	188	131	0	0	0	0
Truck PD 400..................	0	1	166	100	147	75
Truck PD 700..................	0	0	942	1,787	1,266	882
Truck PD 800..................	0	0	0	1,854	39	0
Truck PD 900..................	0	0	0	15	2,182	1,888
Pickup PW 150.................	0	0	0	13	208	146
Pickup D 100..................	312	345	191	198	108	52
Pickup D 200..................	5	0	0	0	0	0
Pickup W 100..................	735	872	363	327	78	17
Pickup PD 250.................	955	1,104	1,341	1,491	1,404	1,474
Total.........................	5,565	6,174	6,635	5,795	5,439	4,534
CUMITAS						
Farm Tractor JD 1040..........	25	0	0	0	0	0
Farm Tractor JD 2040..........	4,164	956	661	327	113	0
Total.........................	4,189	956	661	327	113	0
GENOTO						
Truck SHG.....................	1,300	1,320	1,013	195	0	0
Truck MSLR....................	320	300	2	2	0	0
Truck SHG 6500................	0	0	201	100	0	0
Truck Turbo SHG 6500..........	0	0	2	0	0	0
Truck SHG 3500................	0	0	60	6	0	0
Total.........................	1,620	1,620	1,278	303	0	0

TURKEY - PRODUCTION 1983-1988 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1983	1984	1985	1986	1987	1988
HEMA FARM TRACTOR						
Farm Tractor Ford 3610	1,688	2,305	989	0	12	0
Farm Tractor Ford 6610	750	1,730	1,527	510	0	427
Farm Tractor Ford 3600	917	0	0	0	0	0
Farm Tractor Ford 3610 S.	0	0	84	165	0	0
Farm Tractor Ford 6610 15/30.	0	0	0	0	0	190
Farm Tractor Ford 6610 15/30E	0	0	0	0	0	33
Total	3,355	4,035	2,600	675	12	650
ILTOR						
Farm Tractor Sl	386	449	442	401	450	443
Farm Tractor Goldoni	440	516	306	159	81	67
Total	826	965	748	560	531	510
KARSAN						
Minibus J 9 (10+1)	1,365	430	1,010	0	0	24
Minibus J 9 (14+1)	0	0	0	1,644	2,091	1,915
Midibus J 9	0	1,043	659	0	0	0
Pickup Kapali Kasali	0	209	289	71	0	53
Ambulance	0	78	91	109	155	176
Pickup	0	86	103	201	382	321
Total	1,365	1,846	2,152	2,025	2,628	2,489
M.A.N.						
Truck 19281 F	0	0	0	5	0	0
Truck 22190 HN	966	1,148	349	0	0	0
Truck 16190 H	131		60	0	0	0
Truck 19210 H	0	0	5	26	0	46
Truck 26240 FN	0	0	130	133	36	3
Truck 19210 F	0	0	17	269	37	0
Truck 26210 HN	0	0	147	57	3	2
Truck 26281 DF	0	0	0	221	117	60
Truck 26210 DF	0	0	0	17	18	0
Truck 19240 F	0	0	0	2	37	0
Truck 16210 FAE	0	0	0	0	76	74
Truck 26240 DF	0	0	0	0	6	8
Truck 26281 DFAE	0	0	0	0	0	8
Road Tractor 16190 HS	45	0	1	0	0	0
Road Tractor 26280 DFS	49	0	0	0	0	0
Road Tractor 26281 DFS	426	696	516	175	79	55
Road Tractor 16281 FS	0	0	59	0	0	0
Road Tractor 19210 FS	0	0	1	7	0	0
Road Tractor 19210 HS	0	0	1	0	0	0
Road Tractor 19281 FS	0	0	0	29	22	13
Bus SL 200	307	272	232	192	94	30
Bus SR 240	100	237	139	275	37	12
Bus SG 220	0	0	0	129	101	3
Bus 590 HO	76	0	0	0	0	0
Total	2,100	2,353	1,657	1,537	663	314
OTOKAR						
Midibus M 80 E 5.5	138	213	194	63	20	13
Midibus M 80 E5 Z.Arac	0	24	13	15	18	44
Midibus M 120 E 6	1	55	66	58	49	22
Minibus M 80 S 4.5	724	723	937	863	1,163	900
Minibus M 80 S 4.5 Panel	0	253	20	60	28	11
Truck M 80 P 15	5	0	0	1	71	83
Bus E 113	0	0	5	0	0	0
Bus 131.11.B	0	0	0	97	72	67
Land Rover	0	0	0	0	63	272
Total	868	1,268	1,235	1,157	1,484	1,412

TURKEY - PRODUCTION 1983-1988 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1983	1984	1985	1986	1967	1988
OTOMARSAN						
Bus 02 0302 T	0	0	0	0	0	2
Bus 01 0302 12 Ruh	931	400	376	226	12	16
Bus 02 0302 12 Rst	389	322	179	168	189	156
Bus 06 0302 10 R	26	35	32	7	0	0
Bus 0302 13 Ruh S	134	500	674	719	387	0
Bus 01 0303 15 Ruh	0	0	0	0	243	570
Midibus 0309	135	154	0	0	0	0
Truck 19-22/38K	0	0	0	11	0	29
Truck 26-22/38K	0	0	0	63	202	46
Truck 14-14	0	0	0	4	0	0
Truck Unimog	0	0	0	7	0	267
Truck Arazi Dingilli	0	0	0	7	256	0
Truck 26-22/38.5K	0	0	0	0	0	13
Truck 26-22/48	0	0	0	0	0	151
Road Tractor 19.28 S/35	0	0	0	0	0	1
Road Tractor 26.28 S/32	0	0	0	0	0	1
Total	1,615	1,411	1,261	1,212	1,289	1,252
OTOPAR						
Midibus MD 24	0	0	0	170	0	0
Total	0	0	0	170	0	0
OTOSAN						
Truck D 1210	3,362	0	0	0	0	0
Truck Cargo 1312	985	2,929	3,601	2,328	0	0
Truck Cargo 2517 MT	0	0	0	0	0	11
Truck Cargo 2114 MZ	0	0	0	0	0	38
Truck Cargo 2217 SX	0	0	0	0	826	997
Truck Cargo 2014 4x2	0	0	0	0	103	55
Truck Cargo 2014 6x2	0	0	0	0	432	1,294
Truck Cargo 2517 DS	0	0	0	0	0	167
Truck Cargo 2517 MZ	0	0	0	0	0	58
Truck Cargo 1814	0	0	0	0	550	0
Truck Cargo 2114 D	0	0	0	0	157	0
Truck Cargo 2114 LT	0	0	0	0	2	0
Truck Cargo 2217 DS	0	0	0	0	10	0
Minibus Transit	3,759	5,048	4,728	4,344	4,356	3,397
Pickup Transit	463	763	927	1,143	1,036	1,234
Pickup	2,093	1,302	1,002	550	1,210	1,344
Pass. Car Anadol	301	53	0	0	0	0
Pass. Car Taunus 1.6 GL	0	0	1,014	6,973	9,359	7,477
Pass. Car Taunus 2.0 GL	0	0	0	0	973	4,115
Total	10,963	10,095	11,272	15,338	19,014	20,187
OTOYOL						
Road Tractor F 697	266	256	174	145	33	15
Road Tractor F 169 NT	254	179	62	5	25	0
Road Tractor F 130 NT	0	0	0	35	0	0
Road Tractor 190 NT	0	0	0	20	0	24
Road Tractor 260 N	0	0	0	0	1	0
Road Tractor 330	0	0	0	0	0	5
Truck F 50 NC	3,607	3,874	3,005	2,616	2,814	2,721
Pickup F 35 NC	0	50	1,527	908	996	658
Midibus F 50 NM	1,109	1,261	1,259	371	220	83
Midibus M 23	0	0	0	706	663	735
Midibus M 24	0	0	0	125	270	343
Total	5,236	5,620	6,027	4,931	5,022	4,584
OYAK-RENAULT						
Pass. Car 12 TL	1,200	1,400	1,100	0	0	0
Pass. Car 12 TS	7,925	8,127	0	0	0	0
Pass. Car 12 SW-TSW	9,063	11,566	8,193	11,277	13,914	15,600
Pass. Car 12 GTS	3,368	3,072	0	0	0	0
Pass. Car 12 TX	0	1,931	7,644	10,824	14,442	14,582
Pass. Car R 9 GTL	0	0	12,203	7,616	1,500	526
Pass. Car R 9 GTD	0	0	50	3,226	853	804
Pass. Car R 9 GTC	0	0	0	0	4,928	3,116
Pass. Car R 9 GTE	0	0	0	0	5,500	4,489
Pass. Car R 9 BVA	0	0	0	0	478	443
Pass. Car R 11 GTS	0	0	0	0	1,444	7,957
Pass. Car R 11 Flash	0	0	0	0	0	1,671
Total	21,556	26,098	29,190	32,943	43,057	49,188

TURKEY - PRODUCTION 1983-1988 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1983	1984	1985	1986	1987	1988
T.O.E.						
Minibus	106	156	190	100	111	11
Truck 1830 S 4x2	249	232	272	63	0	0
Truck 1830 S 6x2	107	0	0	40	0	0
Truck 1830 SCO 6x2	63	0	30	15	0	0
Truck 1860	0	0	0	20	14	17
Truck 1860 CO	0	0	0	0	22	21
Pickup D 1230	184	101	25	3	0	0
Pickup 4x4	0	0	0	36	33	86
Bus	0	0	0	0	2	0
Farm Tractor 624-654	530	87	20	0	0	0
Farm Tractor 444	73	34	24	1	0	0
Total	1,312	610	561	278	182	135
TOFAS						
Pass. Car 131 Sahin 1600	10,218	14,990	12,962	17,441	20,552	20,850
Pass. Car 131 Kartal	3,567	4,328	6,816	8,945	11,626	14,923
Pass. Car 131 Dogan	6,694	7,581	9,279	14,081	20,382	21,894
Pass. Car Serce	173	1,784	1,092	1,649	1,236	1,677
Pass. Car 131 Shain Diesel	0	0	0	0	0	517
Pass. Car 131 Kartal Diesel	0	0	0	0	0	155
Total	20,652	28,683	30,149	42,116	53,796	60,016
TURK TRACTOR						
Farm Tractor 480	9,090	10,206	7,173	2,705	0	0
Farm Tractor 480 S	3,312	4,212	3,191	382	0	0
Farm Tractor 640	6,198	3,817	2,655	278	0	0
Farm Tractor 55-46	0	0	0	3,499	5,477	5,258
Farm Tractor 480/54C	0	0	0	498	2,997	2,735
Farm Tractor 65-46	0	0	0	1,886	3,214	2,922
Farm Tractor 65-46 DT	0	0	0	142	314	198
Total	18,600	18,235	13,019	9,390	12,002	11,113
T.Z.D.K.						
Farm Tractor Steyr 768	4,701	1,849	0	0	0	0
Farm Tractor Basak 12	600	375	200	50	0	0
Farm Tractor Steyr 8073	0	2,333	4,167	2,940	3,281	2,279
Farm Tractor Steyr 8053	0	0	0	484	1,016	1,000
Farm Tractor Steyr 8033	0	0	0	394	406	0
Farm Tractor Steyr 8043	0	0	0	6	42	879
Farm Tractor Basak 17	0	0	0	0	19	0
Total	5,301	4,557	4,367	3,874	4,764	4,158
UZEL						
Farm Tractor MF 240	3,792	4,584	6,528	0	8,472	0
Farm Tractor MF 275	1,128	0	0	0	0	0
Farm Tractor MF 285	600	9,320	9,016	3,804	4,620	3,614
Farm Tractor MF 240 S	0	0	0	7,968	0	7,104
Farm Tractor MF 265	0	0	0	1,200	5,472	4,178
Total	5,520	13,904	15,544	12,972	18,564	14,896
TOTAL	118,702	138,387	135,458	140,975	174,893	181,002

AUTOMOTIVE MANUFACTURERS ASSOCIATION

TURKEY - TOTAL REGISTRATIONS 1963-1988

Motor Vehicles by Type

	Passenger Cars	Small Trucks	Trucks	Minibus	Buses	Total
1963......	72,034	30,739	49,956	7,543	11,726	171,998
1964......	79,449	28,658	46,721	9,196	11,216	175,240
1965......	87,584	29,804	49,317	10,476	11,693	188,874
1966......	91,469	31,462	47,931	10,913	12,041	193,816
1967......	112,367	39,927	56,889	16,008	13,332	238,523
1968......	125,375	43,441	62,616	18,967	13,948	264,347
1969......	137,345	48,655	69,478	20,540	15,529	291,547
1970......	137,771	52,152	70,730	20,916	15,980	297,549
1971......	153,676	57,011	73,433	22,380	17,140	323,640
1972......	187,272	62,796	78,920	25,559	18,504	373,051
1973......	240,360	71,043	86,780	30,055	20,011	448,249
1974......	313,160	81,025	95,309	34,122	21,404	545,020
1975......	403,546	98,579	108,381	40,623	23,763	674,892
1976......	488,894	116,861	122,176	46,066	25,388	799,385
1977......	560,424	134,213	138,093	51,999	27,096	911,825
1978......	624,438	144,695	146,551	56,836	28,559	1,001,079
1979......	688,687	155,278	157,095	61,596	30,634	1,093,290
1980......	742,252	165,821	164,893	64,707	32,783	1,170,456
1981......	776,432	172,269	172,372	66,514	33,839	1,221,426
1982......	811,465	178,762	180,772	69,598	35,432	1,276,029
1983......	856,350	186,427	190,277	73,585	38,478	1,345,117
1984......	919,577	198,106	197,721	80,697	43,638	1,439,739
1985......	983,444	212,505	205,496	87,951	47,119	1,536,515
1986......	1,087,234	224,755	217,111	97,917	50,798	1,677,815
1987*.....	1,193,021	233,480	225,872	106,314	53,554	1,812,241
1988*.....	1,309,557	240,718	234,168	112,883	56,172	1,953,498

* Data is provisional.

STATE STATISTICAL INSTITUTE

UNITED KINGDOM - PRODUCTION 1946-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946	219,162	130,967	9,505	359,634
1947	287,000	141,547	12,737	441,284
1948	334,815	160,225	12,568	507,608
1949	412,290	201,842	14,064	628,196
1950	522,515	249,810	11,347	783,672
1951	475,919	246,927	11,037	733,883
1952	448,000	232,925	8,733	689,658
1953	594,808	232,309	7,158	834,275
1954	769,165	260,633	8,081	1,037,879
1955	897,560	329,851	9,657	1,237,068
1956	707,594	286,450	10,500	1,004,544
1957	860,842	275,348	12,905	1,149,095
1958	1,051,551	297,785	15,071	1,364,407
1959	1,189,943	353,105	17,379	1,560,427
1960	1,352,728	438,924	19,048	1,810,700
1961	1,003,967	443,117	17,050	1,464,134
1962	1,249,426	408,514	16,590	1,674,530
1963	1,607,939	385,717	18,064	2,011,720
1964	1,867,640	446,255	18,481	2,332,376
1965	1,722,045	437,242	17,974	2,177,261
1966	1,603,679	414,444	24,231	2,042,354
1967	1,552,013	366,882	18,224	1,937,119
1968	1,815,936	390,649	18,537	2,225,122
1969	1,717,073	442,398	23,322	2,182,793
1970	1,640,966	434,298	23,234	2,098,498
1971	1,741,940	429,688	26,518	2,198,146
1972	1,921,311	377,956	30,163	2,329,430
1973	1,747,316	386,189	30,436	2,163,941
1974	1,534,119	368,899	33,667	1,936,685
1975	1,267,695	345,061	35,643	1,648,399
1976	1,333,449	338,881	33,176	1,705,506
1977	1,327,820	358,787	27,633	1,714,240
1978	1,222,949	361,476	23,042	1,607,467
1979	1,070,452	382,529	25,531	1,478,512
1980	923,744	367,598	21,572	1,312,914
1981	954,650	217,111	12,444	1,184,205
1982	887,679	255,691	13,107	1,156,477
1983	1,044,597	228,898	15,616	1,289,111
1984	908,906	208,326	16,499	1,133,731
1985	1,047,973	249,946	16,027	1,313,946
1986	1,018,962	216,345	12,340	1,247,647
1987	1,143,045	232,732	13,995	1,389,772
1988	1,226,835	301,513	16,500	1,544,848

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - PRODUCTION 1980-1986

Passenger Cars by Manufacturer

	1986	1985	1984	1983	1982	1981	1980
Rover Group							
Austin Rover..............	389,968	450,892	371,427	433,183	369,839	*	*
Range Rover...............	14,486	14,212	11,897	12,181	13,235	*	*
Total Rover Group	404,454	465,104	383,324	445,364	383,074	413,440	395,820
Ford......................	346,267	317,889	273,767	318,674	306,635	342,171	342,767
Vauxhall..................	161,857	152,587	117,114	126,524	112,669	89,932	55,002
Talbot....................	58,426	67,068	95,122	120,503	58,235	117,439	125,314
Carbodies.................	2,231	1,813	1,621	2,171	1,864	0	0
Jaguar/Daimler............	41,437	38,378	33,342	27,977	22,042	*	*
Lotus.....................	704	813	837	642	572	345	384
Reliant...................	269	738	135	105	87	89	582
Rolls Royce...............	2,531	2,588	2,201	1,568	2,489	3,087	3,108
TVR.......................	521	472	397	291	121	164	144
De Lorean.................	0	0	0	0	1,333	7,409	0
Other.....................	822	725	1,046	778	558	574	623
TOTAL.....................	1,019,519	1,047,973	908,906	1,044,597	887,879	954,650	923,744

Commercial Vehicles by Manufacturer

	1986	1985	1984	1983	1982	1981	1980
Rover Group							
Austin Rover..............	18,219	25,028	18,039	25,147	20,995	14,802	31,908
Land Rover................	20,957	31,046	25,604	30,093	39,903	41,060	51,378
Freight Rover.............	18,364	18,879	16,843	18,152	13,767	10,594	23,393
Leyland Vehicles..........	10,996	15,491	12,032	12,810	14,260	16,852	22,953
Total Rover Group.........	68,536	90,444	72,518	86,202	88,925	83,308	129,632
Ford......................	93,805	101,407	94,211	96,843	115,637	85,324	138,373
Vauxhall..................	51,201	63,473	47,007	51,478	51,733	48,311	96,424
Renault Vehicles Industries	4,133	5,022	4,770	4,707	6,395	8,457	16,334
Reliant...................	22	52	178	214	3	0	18
Hestair Dennis............	683	870	978	788	746	835	721
Iveco Ford................	5,802	0	0	0	0	0	0
E.R.F.....................	1,911	1,950	1,876	1,536	1,738	N.A.	1,811 #
Foden.....................	533	472	709	630	746	613	1,340
Seddon Atkinson...........	1,626	1,667	1,845	1,284	1,821	1,353	2,943
MCW.......................	278	435	494	402	375	641	618
Other.....................	155	181	239	450	681	713	956
TOTAL.....................	228,685	265,973	224,825	244,514	268,798	229,555	387,359

* Included in Total Rover Group.

# 9 months data.

SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - PRODUCTION 1987-1988

Motor Vehicles by Type and Manufacturer

Manufacturer	Cars (Including Taxis & Estate Cars)		Commercial (Including Buses & Coaches)	
	1988	1987	1988	1987
Austin Rover	450,666	450,726	23,684	16,813
Range Rover/Land Rover Group..	24,021	20,778	21,928	19,933
Total Rover Group...............	474,687	471,504	45,612	36,746
Peugeot/Talbot..................	82,326	45,549	160	0
IBC.............................	0	0	34,804	0
Ford............................	375,542	386,698	132,833	101,237
Iveco Ford......................	0	0	16,519	14,805
Vauxhall/Bedford................	176,489	183,857	30,211	46,595
Jerguar/Daimler.................	51,939	48,020	0	0
Carbodies.......................	2,332	2,128	0	0
Lotus...........................	1,336	798	0	0
Reliant.........................	206	225	10	8
Rolls Royce.....................	2,968	2,570	0	0
T.V.R...........................	701	550	0	0
Dennis Specialist Vehicles......	0	0	439	409
Dennis Eagle....................	0	0	478	396
Hestair Duple...................	0	0	34	28
Nissan..........................	56,541	0	0	0
E.R.F...........................	0	0	4,258	2,983
Foden...........................	0	0	1,869	829
Renault Vehicle Industries......	0	0	4,585	5,104
Seddon Atkinson.................	0	0	2,430	1,861
M.C.W...........................	909	302	622	664
Aston Martin....................	214	222	0	0
Panther.........................	209	209	0	0
Leyland Bus.....................	0	0	1,196	862
Leyland Daf.....................	0	0	36,077	32,264
A.W.D...........................	0	0	5,979	1,821
Others..........................	416	413	97	115
TOTAL...........................	1,226,835	1,143,045	318,013	246,727

Percent Breakdown of Export Production

	Built Up		Countable KD Set	
	Cars	CV's	Cars	CV's
1st Quarter ended March 1988	98	68	2	32
2nd Quarter ended June 1988	100	72	0	28
3rd Quarter ended September 1988	100	71	0	29
4th Quarter ended December 1988	100	71	0	29
Year ended 1984	58	58	42	42
Year ended 1985	73	60	27	40
Year ended 1986	94	70	6	30
Year ended 1987	97	72	3	28
Year ended 1988	99	70	0	25

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - PRODUCTION 1988

Motor Vehicles by Cylinder Capacity and Weight Groups

	Exports	Domestic	TOTAL
CARS (Incl. Taxis and Estate Cars)			
Exc. - c.c. not exc. 1,000 c.c.	38,572	90,874	129,446
Exc. 1,000 c.c. not exc. 1,600 c.c.	79,864	684,419	764,283
Exc. 1,600 c.c. not exc. 2,800 c.c.	45,155	215,082	260,237
Exc. 2,800 c.c.	50,279	22,590	72,869
TOTAL CARS	213,870	1,012,965	1,226,835
(Estate Cars included in above totals)	(3,907)	(31,622)	(35,529)
LIGHT COMMERCIAL VEHICLES			
Mini buses (8-15 seats)	6,693	7,296	13,989
OTHER LIGHT VANS AND 4X4 VEHICLES			
Exc. - not exc. 1.8 tons	25,961	92,326	118,287
Exc. 1.8 not exc. 2.5 tons	29,286	47,733	77,019
Exc. 2.5 not exc. 3.5 tons	13,707	41,040	54,747
TOTAL	75,647	188,395	264,042
TRUCKS			
2 Axle Rigid, Gross Vehicle Weight			
Exc. 3.5 not exc. 6.0 tons	50	1,221	1,271
Exc. 6.0 not exc. 7.5 tons	1,773	16,688	18,461
Exc. 7.5 not exc. 10.0 tons	2,150	2,566	4,716
Exc. 10.0 not exc. 13.0 tons	2,736	2,877	5,613
Exc. 13.0 not exc. 16.26 tons	734	3,099	3,833
Exc. 16.26 tons	318	4,959	5,277
3 Axle Rigid	331	3,086	3,417
4 Axle Rigid	45	2,156	2,201
TOTAL VANS & RIGID TRUCKS	83,784	225,047	308,831
Motive Units for Articulated Vehicles G.V.W.			
Exc. - not exc. 21.0 tons	5	123	128
Exc. 21.0 not exc. 29.0 tons	4	198	202
Exc. 29.0 not exc. 33.0 tons	-	868	868
Exc. 33.0 not exc. 36.0 tons	3	135	138
Exc. 36.0 not exc. 38.0 tons	26	4,195	4,221
Exc. 38.0 not exc. 42.0 tons	81	923	1,004
Exc. 42.0 tons	109	1	110
TOTAL	228	6,443	6,671
(of which three or more axled units included in the above totals)	(96)	(1,259)	(1,355)
BUSES (Other than 8-15 seat minibuses)			
Single Deck	339	1,508	1,847
Double Deck	81	583	664
TOTAL BUSES	420	2,091	2,511
TOTAL COMMERCIAL VEHICLES	84,432	233,581	318,013

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - EXPORTS 1961-1988

Motor Vehicles by Type

	Passenger Cars	Commercial Vehicles	Total
1961.........	370,744	167,931	538,675
1962.........	544,924	149,870	694,794
1963.........	615,827	159,007	774,834
1964.........	679,383	168,606	847,989
1965.........	627,567	166,189	793,756
1966.........	556,044	165,924	721,968
1967.........	502,596	135,188	637,784
1968.........	676,571	142,036	818,607
1969.........	771,634	181,152	952,786
1970.........	690,339	172,387	862,726
1971.........	721,094	194,747	915,841
1972.........	627,479	139,932	767,411
1973.........	598,816	163,148	761,964
1974.........	564,790	160,722	725,512
1975.........	516,219	179,633	695,852
1976.........	495,796	188,103	683,899
1977.........	474,826	191,887	666,713
1978.........	466,382	141,992	608,374
1979.........	410,118	140,838	550,956
1980.........	359,145	121,882	481,027
1981**.......	155,540	41,044	196,584
1982.........	313,025	90,850	403,875
1983.........	273,616	91,667	365,283
1984.........	219,171	76,502	295,673
1985.........	240,247	51,505	291,752
1986.........	201,411	44,215	245,626
1987.........	244,746	54,815	299,561
1988.........	261,148	70,715	331,863

Motor Vehicle Assemblies by Type

	New Cars and Station Wagons			Commercial Vehicles		
	Assembled	Unassembled	Chassis with Engines	Complete	Chassis	Total Vehicles
1982.....	176,582	136,319	124	75,638	6,681	395,344
1983.....	149,688	123,914	14	76,967	4,139	354,722
1984.....	138,639	80,518	14	62,638	2,748	284,557
1985.....	181,008	59,227	12	36,707	2,081	279,035
1986.....	187,881	13,523	7	34,691	553	236,655
1987.....	240,430	4,189	127	46,055	483	291,284
1988.....	244,141	14,296	1,238	57,620	4,059	321,354

Other Motor Vehicles Exported by Type

	Buses & Coaches Complete	Buses & Coaches Chassis	Road Tractors	Special Purpose	Total Other Vehicles
1982.....	2,446	1,529	1,780	2,776	8,531
1983.....	5,973	1,514	1,464	1,610	10,561
1984.....	6,654	1,821	916	1,725	11,116
1985.....	7,912	2,116	973	1,716	12,717
1986.....	5,475	1,537	404	1,555	8,971
1987.....	5,518	1,188	582	989	8,277
1988.....	724	931	407	6,975	9,037

** 1981 data for first 2 months and last 4 months of 1981 only.

DEPARTMENT OF TRADE AND H.M. CUSTOMS & EXCISE

UNITED KINGDOM - EXPORTS 1950-1988

Motor Vehicles to the U.S.A. by Type

	New Cars		Chassis	Commercial Vehicles		
	Assembled	Unassembled	With Engine	Complete	Chassis	Total
1950.....	19,977	0	3	948	0	20,928
1954.....	26,342	1	4	269	0	26,616
1955.....	20,991	0	1	236	0	21,228
1956.....	35,296	0	2,909	320	1	38,526
1957.....	94,867	0	3	712	5	95,587
1958.....	152,535	6	2	3,404	32	155,979
1959.....	208,102	2	4	6,066	46	214,220
1960.....	131,798	7	3	1,936	107	133,851
1961.....	30,511	7	1	581	121	31,221
1962.....	73,538	116	4	744	93	74,495
1963.....	68,462	45	2	859	22	69,390
1964.....	79,058	54	4	794	42	79,952
1965.....	69,889	38	3	1,216	8	71,154
1966.....	83,666	61	2	747	3	84,479
1967.....	70,647	117	2	466	3	71,235
1968.....	96,986	82	1	357	0	97,426
1969....	103,687	4	0	1,137	1	104,829
1970.....	76,852	39	0	730	4	77,625
1971.....	110,164	43	0	1,310	1	111,518
1972.....	67,794	8	0	992	2	68,796
1973.....	64,676	67	0	1,412	12	66,167
1974.....	72,504	165	0	464	4	73,137
1975.....	67,749	3	0	188	16	67,956
1976.....	79,964	11	0	100	9	80,084
1977.....	53,882	7	0	122	0	54,011
1978.....	55,123	11	0	98	0	55,232
1979.....	46,462	2	0	5	17	46,486
1980.....	31,466	2	0	37	33	31,538
1981**...	8,263	0	0	38		8,301
1982.....	13,814	0	0	60	61	13,895
1983.....	17,338	43	0	32	87	17,500
1984.....	19,941	21	0	22	172	20,156
1985.....	23,219	0	0	232		23,451
1986.....	27,042	0	0	167		27,209
1987.....	50,391	0	0	1,354		51,745
1988	31,791	0	0	983		32,774

** Because of a civil service strike the only export figures available are for the first 2 months and last 4 months of 1981.

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - EXPORTS 1971-1988

Motor Vehicles by Type

	Passenger Cars	Light Vans	Medium & Heavy Vans	4x2 Rigids	Land Rovers	Other Rigids	Artics	Buses [1]	Special Purpose Vehicles	Total Commercial Vehicles	Total All Vehicles
1971.......	741,788	20,664	37,296	90,196	43,077	4,575	2,140	7,620	122	205,690	947,478
1972.......	640,763	8,214	28,912	55,768	37,169	2,757	1,060	6,662	55	140,597	781,360
1973.......	632,090	30,594	47,136	71,960	34,160	3,408	1,257	8,244	67	196,826	828,916
1974.......	568,205	24,658	42,555	69,014	32,505	3,234	1,533	8,085	83	181,647	749,852
1975.......	537,967	20,760	44,175	86,296	41,734	4,531	1,941	10,690	323	210,450	748,417
1976.......	548,185	26,431	56,673	70,585	39,295	3,884	2,249	6,175	297	205,589	753,774
1977.......	590,875	27,075	66,242	67,053	35,915	2,469	1,491	3,349	405	203,999	794,874
1978.......	487,151	11,455	54,532	52,611	39,288	2,144	1,425	5,046	350	166,851	654,002
1979.......	374,673	13,895	53,099	52,537	33,037	2,155	1,130	5,397	73	161,323	535,996
1980.......	314,519	11,725	48,649	48,617	38,025	2,641	1,203	4,040	76	154,976	469,495
1981.......	300,623	12,008	29,943	33,001	36,629	1,798	760	2,750	359	117,248	417,871
1982.......	231,898	7,227	20,152	31,393	31,809	1,611	2,030	873	304	95,399	327,297
1983.......	233,658	3,119	19,100	19,155	19,606	1,499	943	747	195	64,364	298,022
1984.......	201,207	9,530	15,083	14,709	17,130	881	575	1,498	253	59,659	260,866
1985.......	226,471	12,041	17,553	15,050	21,511	1,460	468	1,600	125	69,808	296,279
1986.......	186,158	8,122	9,177	10,612	13,795	899	285	1,081	94	44,065	230,223
1987.......	219,940	13,363	20,428	7,490	11,380	1,381	493	689	24	55,248	275,188
1988.......	212,534	25,838	22,282	7,491	13,630	518	283	621	19	70,682	283,216

NOTE: The above table contains Motor Vehicle exports as counted by the Motor Manufacturers. Differences between the figures of Export Allocation of Production and the export figures collated by Customs and Excise arise from Customs classifying some countable KD sets as "Parts and Accessories", rather than as vehicles, because of difficulties in identifying certain shipments. Also includes categories of unassembled vehicles not counted by the manufacturers.

[1] Prior to 1986 mini-buses were included in buses. From 1986 they are included in medium and heavy vans.

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - EXPORTS 1987-1988

Motor Vehicles by Country of Destination

	Passenger Cars		Commercial Vehicles	
	1988	1987	1988	1987
EUROPE				
Belgium & Luxembourg..	8,329	10,521	1,216	641
Denmark................	567	1,531	445	918
France.................	68,238	46,188	8,821	7,447
Germany West...........	19,472	22,033	3,737	2,930
Greece.................	1,436	4,399	530	110
Irish Republic.........	14,914	11,791	4,759	2,574
Italy..................	24,570	21,140	11,490	6,906
The Netherlands........	9,562	8,889	7,721	8,947
Portugal...............	18,679	10,651	13,699	5,972
Spain..................	17,109	16,528	5,462	1,369
TOTAL EEC..............	180,876	153,661	57,880	35,813
Austria................	726	871	1,009	502
Finland................	410	561	326	625
Iceland................	82	164	9	18
Norway.................	343	445	351	408
Sweden.................	593	387	985	925
Switzerland............	3,799	3,179	358	384
TOTAL EFTA.............	5,953	5,607	3,038	2,880
Albania................	2	0	0	0
Andorra................	11	13	0	0
Bulgaria...............	4	17	0	89
Cyprus.................	979	889	447	250
Czechoslovakia.........	10	13	3	4
Germany East...........	6	3	0	0
Gibraltar..............	406	238	30	13
Hungary................	14	11	43	30
Malta..................	1,343	1,282	321	165
Poland.................	30	28	11	1
Romania................	10	12	0	0
Soviet Union...........	46	33	12	3
Canary Islands.........	846	596	7	3
Turkey.................	273	746	426	7,072
Yugoslavia.............	25	27	0	1
TOTAL EUROPE...........	190,833	183,155	62,218	46,304

	Passenger Cars		Commercial Vehicles	
	1988	1987	1988	1987
AMERICA				
Argentina..............	1	5	0	1
Bahamas................	11	32	15	3
Barbados...............	108	48	8	41
Belize.................	23	6	19	2
Bermuda................	34	[illegible]	7	4
Bolivia................	5	4	0	1
Brazil.................	6	2	6	1
Canada.................	2,539	2,619	92	30
Chile..................	5	6	6	7
Colombia...............	5	8	0	39
Costa Rica.............	3	3	0	0
Cuba...................	4	7	0	1
Curacao................	0	0	0	0
Dominican Republic.....	0	8	0	7
Ecuador................	11	16	0	5
Falkland Islands.......	69	42	25	2
French Guiana..........	4	1	0	0
French West Indies.....	421	513	1	30
Guatemala..............	23	9	0	0
Guyana.................	14	28	28	16
Haiti..................	8	19	0	0
Honduras...............	25	1	22	20
Jamaica................	286	79	141	86
Leeward Islands........	18	28	17	48
Mexico.................	1	4	0	0
Nicaragua..............	36	1	0	0
Panama & Canal Zone....	9	48	14	0
Paraguay...............	20	35	1	0
Peru...................	15	26	0	0
Puerto Rico............	6	13	0	0
St. Pierre & Miquelon	0	0	0	0
Salvador...............	6	0	4	50
Surinam................	4	0	0	5
Trinidad & Tobago......	6	17	1	0
Turks, Caicos & Cayman	9	3	0	0
United States..........	31,791	50,391	983	1,354
Uruguay................	4	6	1	33
Venezuela..............	3,060	3	1	0
Windward Islands.......	13	54	78	46
Other..................	9	2	0	0
TOTAL AMERICA..........	38,602	54,117	1,468	1,832

UNITED KINGDOM - EXPORTS 1987-1988 (continued)

Motor Vehicles by Country of Destination

	Passenger Cars		Commercial Vehicles	
	1988	1987	1988	1987
ASIA				
Abu Dhabi...............	393	413	318	178
Bahrain.................	109	107	35	20
Bangladesh..............	83	34	120	124
Brunei..................	182	40	0	5
China...................	37	13	48	46
Dubai...................	866	888	115	42
Hong Kong...............	600	453	314	492
India...................	65	88	9	17
Indonesia...............	36	154	0	72
Iran....................	2	6	6	0
Iraq....................	22	11	24	14
Israel..................	2,595	4,031	729	479
Japan...................	7,403	5,406	11	5
Jordan..................	402	696	17	83
Kuwait..................	258	185	10	19
Lebanon.................	52	36	0	0
Malaysia................	384	376	70	2
Nepal...................	30	50	2	1
Oman....................	286	233	43	16
Pakistan................	111	91	301	501
Qatar...................	272	305	21	2
Saudi Arabia............	708	741	209	90
Sharjah.................	2	7	0	1
Singapore...............	945	851	49	392
Sri Lanka...............	157	169	66	29
Syria...................	3	10	0	1
Taiwan..................	4,130	2,309	5	7
Thailand................	309	57	20	7
Vietnam.................	1	0	0	0
Yemen South.............	3	1	1	0
Other...................	43	28	25	4
TOTAL ASIA..............	20,469	17,589	2,588	2,649
AFRICA				
Algeria.................	16	29	5	11
Angola..................	48	47	18	5
Benin...................	9	7	2	0
Botswana................	2	13	23	58
Burundi.................	52	44	0	0
Cameroon................	14	45	2	7
Congo (Brazzaville)...	4	11	0	1
Djibuti.................	1	4	0	0
Egypt...................	84	93	20	69

	Passenger Cars		Commercial Vehicles	
	1988	1987	1988	1987
AFRICA (con't)				
Ethiopia................	129	72	19	11
Gabon...................	1	4	17	5
Gambia..................	55	59	114	62
Ghana...................	272	229	259	177
Guinea..................	77	8	5	19
Kenya...................	655	633	221	161
Libya...................	176	74	38	35
Madagascar..............	42	46	13	19
Malawi..................	75	31	57	16
Mali....................	22	80	2	16
Mauritania..............	34	21	2	1
Mauritius...............	221	327	75	21
Morocco.................	30	24	741	614
Mozambique..............	110	56	26	32
Nigeria.................	323	665	301	435
Rwanda..................	11	10	3	0
St. Helena..............	29	84	20	63
Senegal.................	37	13	0	5
Sierra Leone............	80	64	32	30
Somalia.................	14	43	4	16
South Africa............	1,163	511	338	184
Sudan...................	97	115	307	274
Tanzania................	1,168	758	157	112
Tunisia.................	48	106	1	0
Uganda..................	136	213	76	7
Zaire...................	221	122	55	102
Zambia..................	210	178	116	34
Zimbabwe................	247	174	190	118
Other...................	155	66	60	17
TOTAL AFRICA............	6,068	5,077	3,319	2,737
OCEANIA				
Australia...............	3,071	2,299	956	1,108
Fiji....................	0	45	0	0
French Polynesia......	143	275	21	15
New Caledonia...........	498	468	0	1
New Zealand.............	1,589	1,610	165	161
Papua New Guinea......	43	99	0	1
Other...................	30	12	1	7
TOTAL OCEANIA...........	5,374	4,808	1,143	1,293
MISCELLANEOUS...........	0	0	0	0
WORLD TOTAL.............	281,146	244,746	70,716	54,815

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD

UNITED KINGDOM - IMPORTS 1960-1988

Motor Vehicle Imports by Type

	Cars & Station Wagons		Commercial Vehicles (Complete & Chassis)	Total
	Assembled	Unassembled		
1960	52,500	5,809	1,919	60,228
1961	21,893	866	3,649	26,408
1962	28,019	591	4,488	33,098
1963	46,792	1,371	2,924	51,087
1964	55,090	635	3,970	69,695
1965	55,289	269	2,392	57,950
1966	66,789	4	2,683	69,476
1967	92,136	595	3,827	96,558
1968	102,338	38	3,803	106,179
1969	101,894	20	5,517	107,431
1970	157,956	20	10,317	168,293
1971	280,963	74	18,575	299,612
1972	450,231	83	34,855	485,169
1973	504,599	20	36,870	541,489
1974	375,348	73	39,589	415,010
1975	448,613	136	25,563	474,312
1976	521,801	12,100	27,368	561,269
1977	677,726	20,738	36,874	735,338
1978	800,759	13	46,557	847,329
1979	1,060,494	151	67,604	1,128,249
1980	863,049	31	73,730	936,810
1981	805,270	57	46,732	852,059
1982	934,080	61	71,471	1,005,612
1983	1,075,805	29	97,252	1,173,086
1984	1,020,486	8	102,927	1,123,421
1985	1,071,892	0	106,145	1,178,037
1986	1,071,747	0	122,433	1,194,180
1987	1,047,413	0	108,709	1,156,122
1988	1,356,902	0	145,447	1,502,349

Motor Vehicle Imports from U.S.A. by Type

	Cars & Station Wagons		Commercial Vehicles (Complete & Chassis)	Total
	Assembled	Unassembled		
1960	317	9	36	362
1961	228	1	26	255
1962	135	0	38	173
1963	280	26	81	387
1964	299	1	82	382
1965	284	0	64	348
1966	368	0	433	801
1967	479	1	104	584
1968	373	2	49	424
1969	282	0	33	315
1970	313	2	79	394
1971	287	0	79	366
1972	478	73	34	585
1973	966	1	50	1,017
1974	726	0	84	810
1975	862	3	186	1,051
1976	534	31	78	643
1977	817	0	143	960
1978	1,415	0	195	1,610
1979	1,699	27	328	2,054
1980	629	30	228	887
1981	623	57	363	1,043
1982	302	44	225	571
1983	262	0	170	432
1984	335	8	262	605
1985	271	0	397	668
1986	183	0	315	498
1987	0	0	0	-
1988	2,161	0	513	2,674

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - IMPORTS 1988

Motor Vehicles by Country of Origin and Type

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total
Belgium/Luxembourg..	47,497	3.50	3,532	2.43	51,029
Denmark.............	185	0.01	99	0.07	284
France..............	233,637	17.22	38,021	26.14	271,658
Germany, West.......	457,736	33.73	33,764	23.21	491,500
Greece..............	5	0.00	6	0.00	11
Ireland.............	4,438	0.33	2,613	1.80	7,051
Italy...............	89,190	6.57	6,748	4.64	95,938
The Netherlands.....	70,146	5.17	5,598	3.85	75,744
Portugal............	15	0.00	2,120	1.46	2,135
Spain...............	128,867	9.50	10,677	7.34	139,544
EEC.................	1,031,716	76.03	103,178	70.94	1,134,894
Czechoslovakia......	12,580	0.93	1	0.00	12,581
Finland.............	3,838	0.28	53	0.04	3,891
Yugoslavia..........	9,061	0.67	297	0.20	9,358
Poland..............	8,817	0.65	1,187	0.82	10,004
Sweden..............	22,965	1.69	4,950	3.40	27,915
Romania.............	406	0.03	925	0.64	1,331
U.S.S.R.............	37,523	2.77	0	0.00	37,523
Other Countries.....	506	0.04	399	0.27	905
TOTAL EUROPE........	1,127,412	83.09	110,990	76.31	1,238,402
South Korea.........	9,289	0.68	915	0.63	10,204
Japan...............	217,275	16.01	30,161	20.74	247,436
South Africa........	9	0.00	22	0.00	31
U.S.A. & Canada.....	2,421	0.18	582	0.40	3,003
Australia...........	16	0.00	4	0.00	20
Other Countries.....	480	0.04	2,773	1.91	3,253
TOTAL...............	1,356,902	100.00	145,447	100.00	1,502,349

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS LTD

UNITED KINGDOM - NEW REGISTRATIONS 1946-1988

Motor Vehicles by Type

	Passenger Cars		Taxis, Buses & Coaches		Trucks		
	Diesel	Gasoline	Diesel	Gasoline	Diesel	Gasoline	Total
1946.....	0	119,445	2,395	1,464	3,437	96,180	222,921
1947.....	0	145,086	4,723	2,808	4,167	114,864	271,648
1948.....	0	110,634	6,705	2,858	5,071	96,936	222,204
1949.....	0	151,928	7,893	4,162	7,191	97,771	268,945
1950.....	0	132,273	7,633	3,395	7,283	82,303	232,887
1951.....	0	136,188	4,935	2,740	6,634	71,108	221,605
1952.....	0	187,616	3,966	1,350	6,157	74,739	273,828
1953.....	0	295,073	3,545	1,407	10,535	85,853	396,413
1954.....	0	386,386	4,289	1,253	18,584	89,976	500,488
1955.....	0	500,857	4,264	1,268	31,303	121,062	658,754
1956.....	0	399,675	4,130	935	34,823	111,939	551,502
1957.....	597	424,758	4,308	714	35,257	103,634	569,268
1958.....	937	554,360	3,858	1,021	41,826	129,091	731,093
1959.....	852	644,765	3,960	1,113	52,770	137,582	841,042
1960.....	1,427	803,590	5,630	734	68,469	155,676	1,035,526
1961.....	1,316	741,487	5,495	599	66,921	151,667	967,485
1962.....	1,376	783,358	4,991	478	59,148	131,761	981,112
1963.....	1,596	1,007,012	5,868	496	67,078	137,958	1,220,008
1964.....	1,502	1,189,067	5,990	488	78,464	148,946	1,424,457
1965.....	1,270	1,121,206	5,959	868	77,272	150,060	1,356,635
1966.....	1,100	1,064,322	6,063	748	82,625	142,677	1,297,535
1967.....	1,050	1,115,652	5,715	824	77,185	142,890	1,343,316
1968.....	1,035	1,115,859	5,934	1,116	83,693	145,774	1,353,411
1969.....	1,010	987,441	6,115	978	91,995	145,799	1,233,338

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

	Passenger Cars		Taxis, Buses & Coaches		Trucks		
	Diesel	Gasoline	Diesel	Gasoline	Diesel	Gasoline	Total
1970*....	1,451	1,095,763	6,523	1,128	85,992	148,624	1,339,481
1971.....	1,432	1,300,233	8,285	1,230	76,695	156,369	1,544,244
1972.....	1,456	1,661,397	8,550	1,294	77,087	188,369	1,938,153
1973.....	1,160	1,644,395	8,718	1,239	83,861	203,101	1,942,474
1974.....	1,034	1,232,982	7,122	713	67,161	164,930	1,473,942
1975.....	5,841	1,160,954	7,132	710	71,012	144,930	1,390,579
1976.....	6,938	1,248,909	7,994	744	67,170	141,151	1,472,906
1977.....	6,433	1,278,585	8,049	750	72,855	154,849	1,521,521
1978.....	7,077	1,554,383	8,171	971	82,703	180,235	1,833,540
1979.....	9,433	1,666,396	8,083	1,024	92,530	214,404	1,991,870
1980.....	9,651	1,479,364	7,895	869	73,396	191,734	1,762,909
1981.....	13,526	1,455,922	6,795	705	54,640	159,358	1,690,946
1982.....	16,329	1,567,999	6,278	784	61,991	165,146	1,818,527
1983.....	25,827	1,780,225	6,550	721	77,290	152,421	2,043,034
1984.....	45,106	1,714,150	6,464	694	92,268	130,627	1,989,309
1985.....	64,540	1,777,535	6,108	722	121,669	117,232	2,087,806
1986.....	75,108	1,808,046	8,266	658	131,823	106,998	2,130,899
1987.....	90,025	1,926,206	7,988	673	155,764	94,850	2,275,506
1988.....	99,465	2,110,844	8,517	637	193,395	103,073	2,515,931

* 1970-1988 data for Great Britain.

NOTE: From October 1982 all general goods vehicles less than 1525 Kgs. unladen weight are assessed for vehicle excise duty at the same rate as private vehicles. The previous private car & van taxation class has been replaced. The above figure shows for the first time registrations by actual body type. The 1982 figures are not comparable with previous years.

DEPARTMENT OF TRANSPORT

UNITED KINGDOM - NEW REGISTRATIONS 1987-1988

Passenger Cars by Manufacturer

	1988		1987	
	Units	%	Units	%
ALFA ROMEO (Italy)........	3,594	0.16	2,303	0.11
AUDI VOLKSWAGEN...........	120,795	5.45	108,123	5.37
V.W. (Germany)............	120,795	0.00	108,123	0.00
BMW. (W. Germany).........	42,761	1.93	37,525	1.86
CITROEN...................	66,930	3.02	46,014	2.29
Citroen (France)..........	66,026	0.00	43,027	0.00
Citroen (Spain)...........	904	0.00	2,987	0.00
DAIHATSU (Japan)..........	3,838	0.17	4,560	0.23
FIAT......................	75,113	3.39	68,576	3.41
Fiat (Italy)..............	72,896	0.00	66,580	0.00
Fiat (Poland).............	2,217	0.00	1,996	0.00
FORD......................	583,790	26.35	580,119	29.81
Ford (G.B.)...............	334,902	0.00	402,805	0.00
Ford (W. Germany).........	123,753	0.00	89,145	0.00
Ford (Belgium)............	76,534	0.00	41,275	0.00
Ford (Ireland)............	1	0.00	3	0.00
Ford (Spain)..............	48,800	0.00	46,891	0.00
F.S.O. (Polski-Fiat) (Poland)................	5,827	0.26	4,851	0.24
GENERAL MOTORS............	303,565	13.70	270,778	13.45
Vauxhall/Opel (G.B.)......	184,674	0.00	184,576	0.00
Vauxhall/Opel (W. Germany)	56,783	0.00	36,055	0.00
Vauxhall/Opel (Belgium)...	5,171	0.00	7,484	0.00
Vauxhall/Opel (Spain).....	56,937	0.00	42,659	0.00
General Motors (U.S.A.)...	0	0.00	4	0.00
HONDA.....................	26,714	1.21	24,743	1.23
Honda (U.K.)..............	3,329	0	3,516	0.00
Honda (Japan).............	23,385	0	21,227	0.00
INTERNATIONAL MOTORS......	19,796	0.89	16,447	0.82
Hyundai (Korea)...........	11,365	0	9,145	0.00
Isuzu (Japan).............	3,454	0	2,342	0.00
Subaru (Japan)............	4,977	0	4,960	0.00
JAGUAR DAIMLER (G.B)......	14,504	0.65	11,102	0.55
LADA (U.S.S.R.)...........	30,728	1.39	25,294	1.26
LANCIA (Italy)............	4,072	0.18	3,439	0.17
LOTUS (G.B.)..............	572	0.03	471	0.02
MASERATI (Italy)..........	136	0.01	94	-
MAZDA (Japan).............	21,005	0.95	18,817	0.93
MERCEDES-BENZ (W. Germany)	23,896	1.08	21,752	1.08
MITSUBISHI (Japan)........	12,397	0.56	11,826	0.59
NISSAN....................	134,724	6.08	114,243	5.67
Nissan (U.K.).............	39,924	0.00	24,466	0.00
Nissan (Japan)............	94,143	0.00	89,228	0.00
Nissan (Italy)............	0	0.00	1	0.00
Nissan (Spain)............	657	0.00	548	0.00
PEUGEOT/TALBOT............	126,825	5.72	101,264	5.03
Peugeot/Talbot (G.B.).....	53,715	0.00	42,697	0.00
Peugeot/Talbot (France)...	73,110	0.00	58,567	0.00
PORSCHE (W. Germany.......	3,032	0.14	2,793	0.14
RELIANT (G.B.)............	110	0.00	165	0.01
RENAULT (France)..........	85,592	3.86	78,694	3.91
ROLLS-ROYCE BENTLEY (G.B.).................	861	0.04	842	0.04
ROVER GROUP...............	332,607	15.10	301,811	14.99
Austin Rover (G.B.).......	326,432	0.00	296,784	0.00
Range Rover (G.B.)........	6,175	0.00	5,027	0.00
SAAB (Sweden).............	10,681	0.48	10,411	0.52
SEAT (Spain)..............	9,445	0.43	8,065	0.40
SKODA (Czechoslovakia)....	15,798	0.71	14,543	0.72
SUZUKI....................	5,705	0.26	5,612	0.20
Suzuki (Japan)............	4,099	0	4,084	0.00
Suzuki (Spain)............	1,606	0	1,528	0.00
TOYOTA (Japan)............	39,853	1.80	38,269	1.90
VOLVO.....................	80,427	3.63	70,880	3.52
Volvo (Sweden)............	33,008	0.00	29,665	0.00
Volvo (The Netherlands)...	47,419	0.00	41,215	0.00
ZASTAVA (Yugoslavia).....	8,750	0.39	8,458	0.42
OTHER BRITISH.............	685	0.03	411	0.02
OTHER IMPORTS.............	446	0.02	3,179	0.16
GRAND TOTAL...............	2,215,574	100.00	2,013,693	100.00

Passenger Car Penetration by Source

	1988		1987	
	Units	%	Units	%
British...................	965,883	43.60	972,968	48.32
EEC.......................	1,889,886	85.30	1,713,948	85.11
EFTA......................	43,689	1.97	40,076	1.99
Other Western European....	8,750	0.39	8,458	0.42
Comecon...................	54,715	2.47	46,730	2.32
Japan.....................	207,151	9.35	195,315	9.70
Other Countries...........	11,383	0.51	9,166	0.46
TOTAL IMPORTS.............	1,249,691	56.40	1,040,725	51.68
GRAND TOTAL...............	2,215,574	100.00	2,013,893	100.00

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - NEW REGISTRATIONS 1987-1988 (continued)

Commercial Vehicles by Manufacturer

	LIGHT VANS		MEDIUM AND HEAVY VANS		LIGHT 4 X 4 VEHICLES		TRUCKS AND ARTICS		BUSES AND COACHES		TOTAL	
Manufacturers	1988	1987	1988	1987	1988	1987	1988	1987	1988	1987	1988	1987
AWD.................	0	0	0	0	0	0	154	0	0	0	154	0
Citroen.............	3,375	2,677	1,037	320	0	0	0	0	0	0	4,412	2,997
Daihatsu............	538	370	0	0	2,093	2,006	0	0	0	0	2,631	2,376
Dennis..............	0	0	0	0	0	0	527	546	192	47	719	593
ERF.................	0	0	0	0	0	0	3,740	2,507	0	0	3,740	2,507
Fiat................	1,590	1,998	3,507	3,038	0	0	0	0	0	0	5,097	5,036
Foden...............	0	0	0	0	0	0	1,503	696	0	0	1,503	696
Ford................	36,844	33,259	62,994	56,235	0	0	103	882	0	2	99,941	90,378
FSO.................	881	789	0	0	0	0	0	0	0	0	881	789
GM Bedford..........	31,847	26,555	8,192	9,050	282	230	120	1,165	45	263	40,486	37,263
Hestair Duple.......	0	0	0	0	0	0	0	0	25	0	25	0
Honda...............	1,175	1,781	0	0	0	0	0	0	0	0	1,175	1,781
International Motors	1,122	1,143	0	0	2,395	1,719	0	0	0	0	3,517	2,862
Iveco...............	0	0	10	204	0	0	0	308	0	0	10	512
Iveco Ford..........	0	C	135	671	0	0	16,403	12,085	0	0	16,538	12,756
Lada................	214	118	0	0	46	54	0	0	0	0	260	172
Leyland Bus.........	0	0	0	0	0	0	0	0	779	441	779	441
Leyland Daf.........	0	0	17,146	16,836	0	0	15,264	13,003	211	187	32,621	30,026
MAN Volkswagen......	2,534	2,384	7,114	6,444	0	0	2,725	2,567	0	2	12,373	11,397
Mazda...............	0	0	3,539	3,179	0	0	0	0	0	0	3,539	3,179
MCW.................	0	0	0	0	0	0	0	0	570	497	570	497
Mercedes-Benz.......	0	0	8,336	7,022	7	16	10,298	8,350	1	0	18,642	15,388
Mitsubishi..........	0	0	2,270	2,163	340	176	0	0	0	0	2,610	2,339
Nissan..............	1,316	1,139	11,459	8,191	1,025	581	0	0	0	0	13,800	9,911
Peugeot/Talbot......	5,899	5,470	8,382	6,904	0	0	0	0	0	0	14,281	12,374
Renault.............	6,331	5,263	11,864	9,292	0	0	0	0	0	0	18,195	14,555
RTI.................	0	0	14	19	0	0	4,639	5,042	0	0	4,653	5,061
Rover Group.........	19,511	17,647	0	0	6,984	6,243	0	0	0	0	26,495	23,890
Scania..............	0	0	0	0	0	0	3,150	2,836	130	61	3,280	2,897
Seat................	744	0	0	0	0	0	0	0	0	0	744	0
Seddon Atkinson.....	0	0	0	0	0	0	2,234	1,757	0	0	2,234	1,757
Suzuki..............	3,354	2,823	0	0	2,038	1,914	0	0	0	0	5,392	4,737
Toyota..............	0	0	4,216	4,315	2,765	1,994	0	0	0	0	6,981	6,309
Volvo...............	0	0	0	0	0	0	6,843	6,063	591	411	7,434	6,474
Zastava.............	311	217	0	0	0	0	0	0	0	0	311	217
Other British.......	25	35	1	10	0	0	92	105	0	7	118	157
Other Imports.......	51	115	121	26	233	167	125	27	112	71	642	406
TOTAL...............	117,662	103,783	150,339	133,919	18,208	15,100	67,918	57,939	2,656	1,989	356,783	312,730

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - NEW REGISTRATIONS 1985-1988

Ranked According to Top Ten Selling Models

Rank		1988	% Share	Rank		1987	% Share
1	Ford Escort	172,706	7.79	1	Ford Escort	178,001	8.84
2	Ford Sierra	162,684	7.34	2	Ford Fiesta	153,453	7.62
3	Ford Fiesta	144,991	6.54	3	Ford Sierra	139,878	6.95
4	Austin/MG Metro	116,811	5.27	4	Austin/MG Metro	108,223	5.37
5	Vauxhall Astra	98,086	4.43	5	Vauxhall Cavalier	98,490	4.89
6	Vauxhall Cavalier	96,482	4.35	6	Vauxhall Astra	88,637	4.40
7	Ford Orion	67,713	3.07	7	Ford Orion	69,262	3.44
8	Austin/MG Montego	63,649	2.87	8	Austin/MG Montego	56,238	2.79
9	Rover 200 Series	58,890	2.66	9	Rover 200 Series	50,254	2.50
10	Vauxhall Nova	56,937	2.57	10	Peugeot 205	49,127	2.44

Rank		1986	% Share	Rank		1985	% Share
1	Ford Escort	156,895	8.33	1	Ford Escort	157,269	8.58
2	Ford Fiesta	143,712	7.63	2	Vauxhall Cavalier	134,335	7.33
3	Ford Sierra	113,861	6.05	3	Ford Fiesta	124,143	6.77
4	Vauxhall Cavalier	113,475	6.03	4	Austin/Mg Metro	118,817	6.48
5	Austin/MG Metro	109,351	5.81	5	Ford Sierra	101,642	5.55
6	Vauxhall Astra	80,087	4.25	6	Vauxhall Astra	76,553	4.18
7	Austin/MG Montego	62,658	3.33	7	Austin/MG Montego	73,955	4.04
8	Ford Orion	55,255	2.94	8	Ford Orion	65,363	3.57
9	Austin/MG Maestro	51,465	2.73	9	Vauxhall Nova	61,358	3.35
10	Vauxhall Nova	48,465	2.57	10	Austin/MG Maestro	57,527	3.14

SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - TOTAL REGISTRATIONS 1950-1988

Motor Vehicles by Type as of December Census

Census December	Private and Light Goods	Taxis, Buses & Coaches	Trucks & General Haulage Tractors etc.	Total
1950.........	2,307,379	139,609	919,902	3,366,890
1954.........	3,172,869	110,186	1,061,444	4,344,499
1955.........	3,609,400	104,777	1,139,710	4,853,887
1956.........	3,980,511	101,692	1,206,299	5,288,502
1957.........	4,282,438	99,398	1,250,375	5,632,211
1958.........	4,651,021	97,761	1,304,114	6,052,896
1959.........	5,080,510	94,282	1,365,052	6,539,844
1960.........	5,650,461	95,302	1,438,851	7,184,614
1961.........	6,113,764	93,512	1,496,542	7,703,818
1962.........	6,706,159	94,896	1,517,027	8,318,082
1963.........	7,546,650	98,173	1,577,978	9,222,801
1964.........	8,436,193	98,644	1,626,480	10,161,317
1965.........	9,131,075	98,443	1,650,177	10,879,695
1966.........	9,746,887	95,895	1,617,203	11,459,985
1967.........	10,554,193	96,350	1,668,498	12,319,041
1968.........	11,078,000	101,500	1,613,200	12,792,700
1969.........	11,504,300	104,060	1,610,570	13,218,930
1970.........	11,801,868	105,421	1,663,958	13,571,247
1971.........	12,357,777	108,669	1,665,985	14,132,431
1972.........	13,022,764	106,957	1,692,120	14,821,841
1973.........	13,815,000	108,880	1,771,180	15,695,060
1974.........	13,947,934	108,884	1,806,346	15,863,164
1975.........	14,060,973	113,694	1,820,052	15,394,719
1976.........	14,372,834	115,392	1,803,492	16,291,718
1977*........	N.A.	N.A.	N.A.	N.A.
1978.........	14,416,989	112,206	1,742,528	16,271,723
1979.........	14,926,571	112,781	1,827,606	16,866,958
1980.........	15,437,733	112,502	1,807,511	17,357,746
1981.........	15,632,683	112,234	1,777,377	17,522,294
1982.........	17,640,432	99,263	2,411,633	20,151,328
1983.........	18,101,129	99,022	2,467,535	20,667,686
1984.........	18,520,514	100,566	2,588,947	21,210,027
1985.........	18,935,805	97,802	2,648,217	21,681,824
1986.........	19,390,195	97,545	2,720,826	22,208,566
1987.........	20,069,437	98,750	2,849,683	23,017,870
1988.........	20,923,423	100,727	3,573,596	24,597,746

* No census taken.

DEPARTMENT OF THE TRANSPORT

UNITED KINGDOM - TOTAL REGISTRATIONS 1987-1988

Motor Vehicles by Type

Type of Vehicle	1988	1987
PASSENGER CAR (cc capacity)		
0-1000 cc..........	2,552,120	2,461,110
1001-1150 cc..........	1,901,944	1,836,080
1151-1350 cc..........	5,172,078	5,168,160
1351-1550 cc..........	1,413,975	1,299,482
1551-1750 cc..........	4,825,588	4,565,544
1751-1950 cc..........	1,303,451	1,155,729
1951-2150 cc..........	2,110,592	1,962,892
Over 2150 cc..........	1,643,675	1,620,440
Total...............	20,923,423	20,069,437
TRUCKS		
4x4 Utilites..........	268,789	241,732
Vans..................	2,164,013	2,048,321
Trucks 2 Axle.........	408,176	391,081
Trucks 3 Axle.........	36,960	34,100
Trucks 4 Axle.........	28,599	25,673
Articulated...........	116,865	108,776
Agricultural & Others	550,194	541,905
Total...............	3,573,596	3,391,588
Taxis.................	28,794	27,120
Mini Buses............	96,495	93,728
Buses and Coaches		
Single & Half Deck.		
30 Seats..........	5,314	4,477
31-45 Seats......	11,759	12,247
46-52 Seats......	11,642	11,670
Over 53 Seats....	15,891	15,587
Double Deck		
0-59 Seats......	1,564	1,550
60-70 Seats......	5,242	5,540
71-90 Seats......	20,521	20,559
Total Buses and Coaches...........	168,428	165,358
Motorcycles, Scooters and Mopeds.........	1,338,596	1,434,638

DEPARTMENT OF TRANSPORTATION

EASTERN EUROPE

CZECHOSLOVAKIA 260

GERMANY, EAST 262

HUNGARY 263

POLAND 269

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YUGOSLAVIA 273

CZECHOSLOVAKIA - PRODUCTION 1948-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1948.....	17,971	7,221	1,122	26,314
1949.....	20,769	5,733	1,021	27,523
1950.....	24,463	5,984	977	31,424
1951.....	17,064	11,530	988	29,582
1952.....	6,295	10,128	545	16,968
1953.....	7,300	11,443	555	19,298
1954.....	5,375	12,936	1,073	19,384
1955.....	12,530	10,541	1,112	24,183
1956.....	25,068	11,046	1,215	37,329
1957.....	34,561	12,465	1,333	48,359
1958.....	43,439	14,048	1,069	58,556
1959.....	50,605	14,540	1,517	66,662
1960.....	56,211	15,901	1,572	73,684
1961.....	58,840	16,624	1,589	77,053
1962.....	64,325	15,528	1,371	81,224
1963.....	56,477	13,050	1,254	70,781
1964.....	42,115	11,942	1,411	55,468
1965.....	77,705	11,627	1,381	90,713
1966.....	92,717	19,332	1,372	113,421
1967.....	111,718	19,905	1,551	133,174
1968.....	125,517	22,555	2,227	150,299
1969.....	132,409	23,646	2,527	158,582
1970.....	142,856	24,462	2,602	169,920
1971.....	149,018	25,067	2,779	176,862
1972.....	154,454	25,631	2,852	182,937
1973.....	165,878	28,913	3,014	197,805
1974.....	168,701	30,124	2,052	200,877
1975.....	175,411	33,407	2,255	211,073
1976.....	179,100	36,736	*	215,836
1977.....	158,987	38,598	*	197,585
1978.....	175,485	40,129	2,854	218,468
1979.....	182,090	43,247	3,401	228,738
1980.....	183,746	45,688	3,678	233,112
1981.....	180,590	45,908	3,015	229,513
1982.....	173,517	47,270	3,662	224,449
1983.....	177,505	43,194	3,150	223,849
1984.....	180,471	46,872	3,240	230,583
1985.....	183,701	47,956	3,386	235,043
1986.....	185,030	50,199	3,539	238,768
1987.....	172,355	51,194	3,350	226,899
1988.....	163,834	50,498	3,344	217,876

* Included with trucks.

STATISTICKE PREHLEDY

CZECHOSLOVAKIA-
TOTAL REGISTRATIONS 1922-1988

Motor Vehicles by Type

	Passenger Cars	Utilities	Trucks	Special Vehicles	Buses	Total
1922........	4,892	0	1,932	28	123	6,975
1930........	40,639	0	19,025	817	2,516	62,997
1936........	85,439	0	27,311	1,878	3,095	117,723
1948........	118,700	0	71,500	0	4,150	194,350
1955........	139,518	19,788	62,960	14,050	7,855	244,171
1960........	247,092	14,862	74,571	26,533	9,860	372,918
1965........	412,972	14,560	87,081	38,048	13,515	566,176
1970........	825,755	23,802	123,301	51,485	19,806	1,044,149
1975........	1,505,050	47,883	144,807	67,996	24,127	1,789,863
1976........	1,677,493	46,605	156,404	72,359	25,271	1,978,132
1977........	1,827,688	48,939	164,109	76,749	26,416	2,143,901
1978........	1,982,186	54,003	171,388	83,121	27,412	2,318,110
1979........	2,132,561	55,478	181,310	87,998	28,782	2,486,129
1980........	2,273,931	57,218	188,570	94,332	20,282	2,634,333
1981........	2,373,015	60,003	192,628	101,934	31,991	2,759,571
1982........	2,441,472	61,352	193,309	103,207	32,363	2,831,703
1983........	2,511,269	61,859	192,320	108,365	33,072	2,906,885
1984........	2,639,564	61,639	198,272	118,202	34,747	3,052,424
1985........	2,726,325	62,857	201,409	123,894	35,532	3,150,017
1986........	2,639,435	66,297	204,891	129,636	36,786	3,077,045
1987........	2,724,442	65,370	208,576	129,023	36,595	3,164,006
1988........	2,999,987	66,000	212,242	144,729	37,720	3,460,678

N.A. - Not available.

FEDERALNI STATISTICKY URAD PRAHA

GERMANY, EAST - PRODUCTION, REGISTRATION, EXPORTS, IMPORTS 1950-1988

Total Registrations by Type

Year/End	Passenger Cars	Trucks	Special Purpose Vehicles	Road and Farm Tractors	Buses	Total
1950....	75,710	93,454	3,342	11,574	1,925	186,005
1955....	117,072	94,104	5,554	59,148	4,644	280,522
1960....	298,575	117,795	13,943	85,612	9,365	525,290
1965....	661,584	146,679	18,917	150,331	12,254	989,765
1970....	1,159,778	185,888	42,997	194,024	16,686	1,599,373
1971....	1,267,846	197,740	46,248	198,851	17,221	1,727,906
1972....	1,400,390	205,811	49,667	202,713	17,774	1,876,355
1973....	1,539,060	216,250	53,484	204,136	19,068	2,031,998
1974....	1,702,882	225,653	58,638	209,279	19,734	2,214,186
1975....	1,880,478	238,904	61,743	212,343	20,983	2,414,451
1976....	2,052,240	248,616	64,325	212,320	22,844	2,600,345
1977....	2,236,702	262,507	70,064	213,566	23,824	2,806,663
1978....	2,392,284	226,693	100,284	221,430	52,261	2,992,952
1979....	2,532,941	231,228	102,996	226,294	52,670	3,146,129
1980....	2,677,703	234,148	114,262	230,642	51,070	3,307,825
1981....	2,811,976	237,311	119,377	232,367	51,913	3,452,944
1982....	2,921,574	228,368	127,692	233,726	53,041	3,564,401
1983....	3,019,875	223,186	129,611	234,153	53,178	3,660,003
1984....	3,157,077	219,319	136,018	238,052	53,595	3,804,061
1985....	3,306,230	220,640	140,181	240,304	55,698	3,983,053
1986....	3,462,184	219,415	N.A.	N.A.	57,600	3,739,199
1987....	3,600,450	222,843	N.A.	N.A.	59,245	3,882,538

STATISTISCHES JAHRBUCH DER DEUTSCHEN DEMOKRATISCHEN REPUBLIK

Production by Type

Year	Passenger Cars	Trucks	Buses	Total
1970....	127,000	21,613	2,587	151,200
1975....	150,000	33,335	2,465	185,800
1980....	177,000	34,130	2,870	214,000
1981....	180,000	36,359	3,041	219,400
1982....	183,000	36,331	2,469	221,800
1983....	188,000	41,245		229,545
1984....	202,000	43,100	1,600	246,700
1985....	214,000	46,100	1,695	261,795
1986....	217,931	44,887	1,626	264,444
1987....	218,600	45,680	1,626	265,906
1988....	217,900	42,500	1,790	262,190

Exports by Type

	Passenger Cars	Trucks	Buses	Total
1960....	11,515	5,573	N.A.	17,088
1970....	56,178	12,027	249	68,454
1975....	75,903	24,209	462	100,574
1978....	92,183	22,983	506	115,672
1979....	89,056	26,588	730	116,374
1980....	84,824	26,815	487	112,126
1981....	82,418	29,357	493	112,268
1982....	84,902	29,790	1,124	115,816
1983....	72,579	27,266	N.A.	99,845
1984....	63,623	27,128	N.A.	90,751
1985....	N.A.	N.A.	N.A.	N.A.
1986....	71,527	36,263	N.A.	107,790
1987....	73,500	36,260	N.A.	109,760
1988....	72,900	31,200	N.A.	104,100

Imports by Type

	Passenger Cars	Trucks	Buses	Total
1960....	6,231	578	828	7,637
1970....	47,061	7,564	1,816	56,441
1975....	90,117	6,920	1,868	98,905
1978....	94,153	7,618	1,807	103,578
1979....	58,338	7,618	1,443	67,399
1980....	62,339	9,863	1,359	73,561
1981....	48,082	7,665	803	56,550
1982....	32,839	2,755	823	36,417
1983....	10,052	797	851	11,700
1984....	30,831	1,615	812	33,258
1985....	N.A.	N.A.	N.A.	N.A.
1986....	24,946	1,724	1,081	27,751
1987....	22,950	1,750	1,180	25,880
1988....	25,800	1,820	1,190	28,810

HUNGARY - PRODUCTION 1984-1988

Buses and Coaches by Type

	1984	1985	1986	1987	1988
IK - 211	235	82	123	220	189
IK - 238	1	10	31	0	0
IK - 250	1,544	1,221	1,379	1,107	1,367
IK - 256	1,940	1,869	2,465	2,260	2,218
IK - 259	1	2	1	0	50
IK - 260	3,647	3,564	3,277	1,987	1,770
IK - 263	0	0	0	0	1
IK - 266	96	134	251	157	62
IK - 271	3	0	0	0	1
IK - 280/artic/	4,183	4,324	4,567	5,571	5,300
IK - 280 trolley	0	51	13	101	76
IK - 283	0	0	0	0	1
IK - 284	0	0	3	0	0
IK - 286	58	36	12	121	82
IK - 365	0	0	0	9	9
IK - 396	0	0	7	37	63
IK - 415	0	0	0	11	20
IK - 521	0	0	0	1	16
IK - 543	0	2	20	1	7
IK - 548	1	1	0	0	0
IK - 577	2	0	0	0	0
IK - 722	0	0	0	0	42
Others	38	15	10	0	54
CKD-SKD	1,313	1,915	1,427	1,340	1,148
TOTAL	13,062	13,226	13,586	12,923	12,476

MOGURT

HUNGARY - EXPORTS 1984-1988

Commercial Vehicles by Country of Destination

Country	1984	1985	1986	1987	1988
TRUCKS					
Democratic Republic of Germany	0	0	1	0	0
Syria	63	125	0	0	0
Austria	4	0	0	0	0
Vietnam	0	49	101	162	10
China	0	502	780	500	300
Korea	0	0	0	0	530
TOTAL TRUCKS	67	676	882	662	840
ROAD TRACTORS					
Yugoslavia	457	661	545	380	0
Egypt	0	120	0	40	0
New Zealand	25	0	0	0	0
United Arab Emirates	0	0	10	14	0
TOTAL ROAD TRACTORS	482	781	555	434	0
SPECIAL PURPOSE VEHICLES					
Egypt	26	5	0	0	25
U.S.S.R.	111	0	0	0	0
Korea	0	0	0	0	21
Mongolia	6	0	0	0	0
Democratic Republic of Germany	1	0	0	0	0
Lichtenstein	0	0	0	1	0
Federal Republic of Germany	0	0	0	2	4
TOTAL SPECIAL PURPOSE VEHICLES	144	5	0	3	50
TOTAL COMMERCIAL	693	1,462	1,437	1,099	890

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HUNGARY - EXPORTS 1985-1988

Buses by Country of Destination

Country	1984	1985	1986	1987	1988
Bulgaria........................	170	155	153	306	114
Czechoslovakia.................	453	251	263	250	303
Democratic Republic of Germany	797	713	1,027	1,064	1,215
Poland..........................	1,028	1,060	1,901	437	251
U.S.S.R.........................	8,189	7,718	7,790	7,904	7,652
Federal Republic of Germany...	0	0	0	1	17
United Kingdom.................	1	2	32	20	40
Greece..........................	144	52	0	21	7
Sweden..........................	16	7	7	16	7
Lichtenstein....................	0	0	1	0	0
Austria.........................	0	0	0	2	0
Holland.........................	0	0	0	0	7
TOTAL EUROPE....................	10,798	9,958	11,174	10,021	9,613
China...........................	15	385	500	1	430
Iraq............................	66	590	268	0	0
Jordan..........................	5	0	0	0	0
Kuwait..........................	7	5	31	0	0
Korea...........................	30	20	11	10	13
Turkey..........................	0	70	21	0	0
Yemen...........................	7	0	0	0	28
Vietnam.........................	0	0	33	0	0
TOTAL ASIA......................	130	1,070	864	11	471
Canada..........................	0	34	19	128	82
Cuba............................	777	846	309	650	530
United States...................	59	2	0	0	0
Ecuador.........................	0	0	0	0	40
TOTAL AMERICA................	836	882	328	778	652
Kenya...........................	0	0	0	0	50
Egypt...........................	0	2	51	355	352
Angola..........................	100	101	100	0	99
Libya...........................	115	152	0	300	150
Tunisia.........................	8	0	0	0	30
TOTAL AFRICA....................	223	255	151	655	681
TOTAL BUSES.....................	11,987	12,165	12,517	11,465	11,417

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HUNGARY - IMPORTS 1984-1988

Imports of Passenger Cars by Make

	1984	1985	1986	1987	1988
Trabant......................	21,296	20,357	22,300	21,100	21,300
Wartburg.....................	14,000	15,927	15,621	13,851	13,377
Barkas.......................	290	461	283	367	225
Skoda........................	8,965	9,989	10,516	14,406	10,551
Dacia........................	13,000	14,643	25,887	35,866	37,038
Polski Fiat..................	5,256	5,977	11,990	10,787	9,855
V.A.Z........................	26,870	26,060	28,002	40,963	28,788
L.U.A.Z......................	2	0	0	0	0
Volga........................	1,316	751	1,150	2,001	1,001
Moszkvics....................	1,500	400	500	2,317	2,866
Z.A.Z. 968...................	0	0	0	5	2
U.A.Z........................	500	1,297	331	135	291
Mercedes.....................	9	20	34	8	22
Volkswagen...................	24	77	71	150	548
Opel.........................	295	196	303	327	707
Renault......................	0	10	0	2	6
Fiat.........................	165	205	389	188	235
Ford.........................	60	45	47	48	37
Daihatsu.....................	276	102	158	87	45
Mazda........................	10	29	4	7	26
Nissan.......................	170	28	214	112	101
Maruti.......................	0	0	0	505	0
Toyota.......................	33	59	180	106	160
Suzuki.......................	25	8	33	74	82
Zastava, Yugo 55.............	4,554	4,703	3,110	3,693	1,060
Volvo........................	0	0	10	15	4
TOTAL........................	98,616	101,344	121,133	147,120	128,327

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HUNGARY - IMPORTS 1985-1988

Commercial Vehicles by Country of Origin

Country	1985	1986	1987	1988
BUSES AND COACHES				
German Democratic Republic	679	694	708	580
Poland.....................	700	523	692	606
U.S.S.R....................	319	433	474	380
Federal Republic of Germany	0	0	0	2
Total......................	1,698	1,650	1,874	1,568
TRUCKS				
Austria....................	0	0	1	0
Bulgaria...................	0	0	0	150
Czechoslovakia.............	687	1,571	2,045	1,202
France.....................	0	0	0	5
German Democratic Republic	9,092	9,055	9,924	8,897
Poland.....................	4,421	3,941	2,789	3,907
Romania....................	4,088	3,084	1,183	3,207
U.S.S.R....................	3,531	4,384	3,402	3,420
Federal Republic of Germany	0	1	0	2
Total......................	21,819	22,036	19,344	20,790
ROAD TRACTORS				
France.....................	0	56	19	38
Czechoslovakia.............	30	57	79	23
German Democratic Republic	0	20	70	30
U.S.S.R....................	36	45	105	46
Federal Republic of Germany	23	120	17	23
Sweden.....................	17	4	11	3
Italy......................	0	0	39	25
Total......................	106	302	340	188
SPECIAL PURPOSE VEHICLES				
China......................	0	0	0	1
Czechoslovakia.............	79	131	163	215
German Democratic Republic	1,021	778	916	981
Poland.....................	512	357	285	310
U.S.S.R....................	625	401	223	143
Austria....................	1	3	6	1
Federal Republic of Germany	17	35	21	11
Sweden.....................	0	0	6	0
Switzerland................	0	0	1	1
United Kingdom.............	6	10	3	0
U.S.A......................	0	0	1	0
Total......................	2,261	1,715	1,625	1,663
TOTAL VEHICLES.............	25,884	25,703	23,183	24,209

MOGURT

HUNGARY - TOTAL REGISTRATIONS 1988

Passenger Cars by Manufacturer

Make	Units		Units		Units
Alder	32	Honda	534	Simca	832
Alfa Romeo	235	Innocenti	19	Skoda	220,763
ARO	826	Lanica	88	Steyr	493
Audi	1,934	Maruti	493	Sunbeam	24
Austin	358	Mazda	1,074	Suzuki	338
Autobuzul	84	Mercedes	4,079	Tatra	155
Barkas	9,405	Mitsubishi	350	Toyota	1,023
B.M.W.	3,058	Moris	159	Triumph	34
Borgward	76	Moszkvics	39,153	UAZ	7,513
Chevrolet	181	Neckar	29	Vauxhall	173
Chrysler	63	NSUkar	706	VAZ (Lada)	501,804
Citroen	891	Nysa	2,109	VEB-AWZ (Trabant)	349,880
Dacia	154,730	Opel	10,859	Velorex	1,018
DAF	63	Peugeot	1,817	Volkswagen	16,754
Daihatsu	1,187	Plymouth	42	Volvo	1,195
Datsun	1,410	Polski Fiat	117,582	Warsawa	4,306
DKW	308	Porsche	27	Wartburg	234,339
Fiat	18,832	RAF-Latvija	119	Zaporozsec	17,916
Ford	5,526	Renault	4,815	Zastava	24,402
Gaz, Volga	19,861	Saab	32	ZUK	2,882
Glas	46	Seat	39	Others	401
Gutbrod	38				
Hillman	48			TOTAL	1,789,562

SUPERINTENDENCE OF TRANSPORT 1988

POLAND - PRODUCTION 1938-1988

Motor Vehicles by Type (In Thousands)

Year	Passenger Cars	Pass. Cars Special Use	Trucks	Special Vehicles	Buses	Total
1938......	1.9	0.0	1.8	0.0	0.0	3.7
1950......	0.0	0.0	0.8	0.0	0.0	0.8
1955......	4.0	0.0	10.5	1.6	0.4	16.5
1960......	12.2	0.9	19.8	1.1	2.4	36.4
1965......	24.8	0.7	26.9	2.3	5.1	59.8
1970......	64.2	1.0	41.0	2.8	9.0	118.0
1971......	85.1	1.0	46.3	3.4	9.9	145.7
1972......	89.9	1.1				
1973......	113.0	2.4	57.4	6.8	12.8	192.4
1974......	133.0	9.9	62.0	5.9	12.2	223.0
1975......	164.0	9.2	63.8	6.5	13.8	257.3
1976......	216.0	13.1	60.5	7.5	15.0	312.1
1977......	279.0	15.3	54.7	9.6	15.8	374.4
1978......	336.0	14.3	55.3	9.8	13.5	428.9
1979......	350.0	13.4	51.1	7.8	13.5	435.8
1980......	351.0	13.0	47.3	6.4	12.8	430.5
1981......	247.6	N.A.	42.7	6.2	11.5	308.0
1982......	229.0	7.5	37.8	4.7	9.5	288.5
1983......	273.7	3.2	42.9	6.9	9.0	335.7
1984......	281.7	7.9	42.2	9.6	8.3	349.6
1985......	280.6	8.0	43.3	9.8	7.7	349.5
1986......	286.5	8.8	42.2	9.9	8.4	355.8
1987......	302.5	*	43.1	4.4	5.4	355.4
1988......	305.0	*	41.2	4.8	5.5	356.5

* Included with "passenger cars."

DOCUMENTATION OF THE CENTRAL STATISTICAL OFFICE

POLAND - PRODUCTION 1987-1988

Motor Vehicles by Manufacturer and Type

	Units	
	1987	1988
Fabryka Samochodow Osobowych - Warszawa		
FSO 1500/Polski Fiat 125p/	57,654	42,000
Polonez	40,352	58,000
Total	98,006	100,000
Fabryka Samochodow Malolitrazowych - Bielsko Biala		
Polski Fiat 126p	204,510	205,000
Fabryka Samochodow Rolniczych - Poznan		
Tarpan Farmer Pickup	4,693	4,738
Fabryka Samochodow Ciezarowych - Lublin		
Zuk Delivery Vans	21,374	19,832
Fabryka Samochodow Dostawczych - Nysa	12,550	15,000
Fabryka Samochodow Ciezarowych - Starachowice		
Star Trucks	12,098	11,556
Jelczanskie Zaklady Samochodowe - Jelcz		
Jelcz Trucks and Derivatives	4,920	5,050
Jelcz Buses	2,180	2,275
Total	7,100	7,325
Sanocka Fabryka Autobusow - Sanok		
Autosan Buses	3,183	3,228

POLISH MOTOR INDUSTRY CORPORATION

U.S.S.R. - PRODUCTION 1946-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946..........	6,289	94,582	1,300	102,171
1947..........	9,622	121,146	2,200	132,968
1948..........	20,175	173,881	3,000	197,056
1949..........	45,661	226,931	3,400	275,992
1950..........	64,554	294,441	3,900	362,895
1951..........	53,646	229,737	5,300	288,683
1952..........	59,663	243,573	4,700	307,936
1953..........	77,380	270,695	6,100	354,175
1954..........	94,728	300,845	8,300	403,873
1955..........	107,806	328,962	8,500	445,268
1956..........	97,792	357,640	9,200	464,632
1957..........	113,588	371,620	10,200	495,408
1958..........	122,191	388,883	T	511,074
1959..........	124,519	370,475	T	494,994
1960..........	138,822	384,769	T	523,591
1961..........	148,914	406,416	T	555,330
1362..........	165,900	411,600	T	577,500
1963..........	173,122	413,890	T	587,012
1964..........	185,200	417,900	T	603,100
1965..........	201,175	397,630	35,507	634,312
1966..........	230,200	406,900	38,200	675,300
1967..........	251,400	477,400	T	728,800
1968..........	280,300	520,600	T	800,900
1969..........	293,600	550,700	T	844,300
1970..........	344,248	524,507	47,363	916,118
1971..........	529,000	564,300	49,400	1,142,700
1972..........	730,000	597,000	52,000	1,379,000
1973..........	917,000	629,000	56,000	1,602,000
1974..........	1,119,000	666,000	61,000	1,846,000
1975..........	1,201,260	695,802	66,994	1,964,056
1976..........	1,238,931	715,671	70,058	2,024,660
1977..........	1,280,036	733,723	74,610	2,088,369
1978..........	1,311,592	762,006	77,386	2,150,984
1979..........	1,314,000	780,000	79,200	2,173,200
1980..........	1,327,000	787,000	85,200	2,199,200
1981..........	1,324,000	786,600	86,900	2,197,500
1982..........	1,307,000	780,000	85,700	2,172,700
1983..........	1,315,700	776,300	86,000	2,178,000
1984..........	1,327,000	794,000	85,400	2,206,400
1985..........	1,332,000	813,900	86,100	2,232,000
1986..........	1,326,000	816,000	84,000	2,226,000
1987..........	1,329,000	780,000	90,000	2,199,000
1988..........	1,262,000	800,000	85,000	2,147,000

T - Included with trucks.

STATISTICKA ROCENKA U.S.S.R.

U.S.S.R. - PRODUCTION, SALES 1970-1988

Production of Motor Vehicles by Manufacturer and Type

	Lada	Moskvitch	Volga	Zaporoshez	Commercial Vehicles
1970.....	20,000	150,000	100,000	80,000	570,000
1971.....	170,000	180,000	100,000	80,000	612,000
1972.....	335,000	205,000	100,000	90,000	650,000
1973.....	550,000	200,000	75,000	80,000	683,000
1974.....	650,000	260,000	80,000	120,000	750,000
1975.....	690,000	300,000	80,000	130,000	800,000
1976.....	710,000	315,000	95,000	145,000	785,000
1977.....	725,000	310,000	100,000	145,000	200,000
1978.....	740,000	320,000	100,000	140,000	734,000
1979.....	830,000	225,000	115,000	145,000	850,000
1980.....	825,000	230,000	125,000	150,000	865,000
1981.....	830,000	235,000	130,000	150,000	880,000
1982.....	800,000	205,000	130,000	180,000	875,000
1983.....	780,000	200,000	125,000	145,000	870,000
1984.....	785,000	205,000	125,000	150,000	875,000
1985.....	783,000	200,000	127,000	152,000	870,000
1986.....	800,000	205,000	133,000	150,000	875,000
1987.....	724,740	184,800	124,100	168,400	880,000
1988.....	731,455	115,322	128,414	155,036	885,000

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

Sales of Lada Vehicles in European Countries

	1988		1987		1986	
	Units	% Market	Units	% Market	Units	% Market
Austria..........	590	0.2	3,146	1.3	1,962	0.8
Belgium..........	13,599	3.2	16,049	4.0	15,635	4.0
Denmark..........	2,658	3.0	3,977	3.2	4,308	2.5
Finland..........	15,390	9.7	14,560	9.6	12,710	9.2
France...........	21,910	1.0	22,893	1.1	21,132	1.1
Germany, West...	11,172	0.4	10,878	1.2	10,807	0.4
Greece...........	3,971	6.9	3,555	7.0	5,484	8.4
Holland..........	7,198	1.5	12,431	2.2	12,737	2.3
Italy............	2,419	0.1	1,414	0.1	2,054	0.1
Norway...........	1,445	2.1	1,951	1.7	2,766	1.7
Portugal.........	37	0.0	17	0.0	39	0.0
Sweden...........	1,790	0.5	2,643	0.8	1,789	0.7
Switzerland.....	527	0.2	482	0.1	298	0.1
United Kingdom..	30,728	1.4	25,294	1.3	20,312	1.1

VARIOUS OVERSEAS SOURCES

YUGOSLAVIA - PRODUCTION 1955-1988

Motor Vehicles by Type

Year	Cars	Trucks & Special Vehicles	Buses	Total
1955.....	760	2,450	239	3,449
1956.....	990	2,765	426	4,181
1957.....	3,088	3,459	666	7,213
1958.....	2,936	4,089	671	7,696
1959.....	4,431	3,716	511	8,658
1960.....	10,461	4,564	896	15,921
1961.....	14,999	5,426	829	21,254
1962.....	13,125	6,454	2,144	21,723
1963.....	20,923	7,975	1,823	30,721
1964.....	27,854	9,081	2,362	39,297
1965.....	35,880	9,572	2,287	47,739
1966.....	33,698	9,982	1,984	45,664
1967.....	42,338	10,721	2,745	55,804
1968.....	59,962	11,153	2,991	74,106
1969.....	80,698	11,535	2,750	94,983
1970.....	112,160	13,910	4,493	130,563
1971.....	114,477	14,747	3,144	132,368
1972.....	103,733	16,077	6,602	126,412
1973.....	124,993	14,505	4,328	143,826
1974.....	171,283	14,291	4,154	189,728
1975.....	183,182	17,345	5,040	205,567
1976.....	192,801	18,902	4,368	216,071
1977.....	231,117	21,536	5,109	257,762
1978.....	252,075	22,283	5,401	279,759
1979.....	285,262	23,670	6,178	315,110
1980.....	255,228	23,583	4,933	283,744
1981.....	239,554	22,718	4,151	266,423
1982.....	211,372	26,064	3,880	241,316
1983.....	210,059	33,836	4,083	247,978
1984.....	235,994	32,630	3,774	272,398
1985.....	217,755	35,882	4,649	258,286
1986.....	239,841	36,837	5,103	281,781
1987.....	285,269	31,479	4,943	321,691
1988.....	290,048	31,560	4,734	326,342

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - PRODUCTION 1984-1988

Motor Vehicles by Type and Manufacturer

	1984	1985	1986	1987	1988
PASSENGER CARS					
Industrija Motornih Vozil - IMV - Novo Mesto	39,020	41,787	42,033	47,556	53,720
Industrija Delova Automobila IDA - Kikinda	2,453	3,357	2,262	3,094	1,881
Tovarna Avtomobilov CIMOS - Koper	1,660	1,697	1,902	2,377	2,263
Udruzena Metalna Industrija - Pristina	839	513	493	370	376
UNIS-TAS Tvornica Automobila - Sarajevo	17,503	13,740	17,689	20,670	17,452
Zavodi Crvena Zastava - ZCZ - Kragujevac	174,519	156,661	175,462	211,202	214,356
Total Passenger Cars	235,994	217,755	239,841	285,269	290,048
TRUCKS AND SPECIAL VEHICLES					
Avtomontaza - Ljubljana	0	223	82	11	22
FAP-FAMOS Beograd:					
Fabrika Automobila - FAP - Priboj na Limu	3,552	4,011	4,022	3,583	3,089
Tvornica Autobusa (vans)	15	15	20	20	8
Ikarus - Zemun	220	246	307	215	388
Industrija Motornih Vozil - IMV - Novo Mesto	892	1,036	932	785	511
Industrija Delova Automobila - IDA - Kikinda	0	0	65	0	0
Tovarna Avtomobilov in Motorjev - TAM - Maribo	7,377	7,092	7,186	7,195	6,031
Tovarna Avtomobilov CIMOS - Koper	1,444	917	1,267	299	354
UNIS - TAS Tvornica Automobila, Sarajevo	10,211	12,572	13,521	9,713	10,889
Zavodi Crvena Zastava - ZCZ Kragujevac	8,919	9,770	9,435	9,658	10,268
Total Trucks and Special Vehicles	32,630	35,882	36,837	31,479	31,560
BUSES AND COACHES					
Avtomontaza - TAM	0	1,205	1,198	0	168
Avtomontaza - Ljubljana	256	149	197	161	0
Cimos - Tovarna Automobilov - Koper	0	0	0	0	183
FAP-FAMOS Beograd:					
Ivornica Autobusa - TAZ - Zagreb	297	332	287	295	311
Fabrika Autobusa "11.oktomvri" - Skoplje	840	0	0	1,195	1,420
Ikarus - Zemun	474	552	696	529	619
Industrija Motornih Vozil - IMV - Novo Mesto	1	15	331	450	219
Zavodi Crvena Zastava - ZCZ - Kragujevac	164	187	205	297	413
UNIS - TAS Tvornica Automobila, Sarajevo	0	0	0	168	9
UPIM - Udruzena Metalna Industrija - Pristina	0	0	0	5	7
Tovarna Avtomobilov in Motorjev - TAM - Maribo	1,742	2,209	2,189	1,843	1,385
Total Buses and Coaches	3,774	4,649	5,103	4,943	4,734
TOTAL PRODUCTION	272,398	258,286	281,781	321,691	326,342

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - PRODUCTION 1988

Passenger Cars by Engine Displacement (In Cubic Centimeters)

Manufacturer	500-1,000	1,001-1,250	1,251-1,600	1,601-2,000	Over 2,000	TOTAL
Industrija Motornih Vozil IMV - Novo Mesto	1	50,971	1,875	811	62	53,720
Livnica Zeljeza I Tempera -Industrija Delova Automobila IDA - Kikinda	0	35	1,581	257	8	1,881
Tovarna Avtomobilov CIMOS - Koper	0	1,393	842	21	7	2,263
Udruzena Metalna Industrija UPIM - Pristina	0	0	324	50	2	376
UNIS-TAS Tvornica Automobila - Sarajev	0	0	17,384	87	1	17,452
Zavodi Crvena Zastava ZCZ - Kragujevac	58,793	116,178	39,374	11	0	214,356
TOTAL	58,794	168,577	61,380	1,237	80	290,048

Commercial Vehicles by Payload (In Kilograms)

Manufacturer	1,001-1,600	1,601 2,500	2,501-4,000	4,001-6,300	6,301-10,000	Over 10,000	TOTAL
Avtomontaza - Ljubljana	0	0	0	0	0	22	22
FAP-FAMOS - Beograd	0	0	0	0	2,472	625	3,097
IKARUS - Zemun	0	0	0	0	176	212	388
Industrija Motornih Vozil IMV - Novo Mesto	495	16	0	0	0	0	511
Tovarna Avtomobilov CIMOS - Koper	344	10	0	0	0	0	354
Tovarna Avtomobilov in Motorjev - TAM - Maribor	1,143	1,573	0	49	2,534	732	6,031
UNIS-TAS Tvornica Automobila - Sarajev	10,889	0	0	0	0	0	10,889
Zavodi Crvena Zastava ZCZ - Kragujevac	6,135	897	498	2,588	150	0	10,268
TOTAL	19,006	2,496	498	2,637	5,332	1,591	31,560

Buses by Type

Manufacturer	Combi-Vehicles	Mini buses	Medium and big buses	Articulated Urban and Suburban buses	TOTAL
CIMOS - Tovarna Avtomobilov - Koper	150	33	0	0	183
AVTOMONTAZA - Ljubljana	0	0	168	0	168
FAP-FAMOS - Beograd: - FAS "11.OKTOMVRI"- Skoplje	0	0	1,105	315	1,420
FAP-FAMOS - Beograd: -TAZ-Zagreb	0	0	252	59	311
IKARUS - Zemun	0	0	0	619	619
Industrija Motornih Vozil IMV - Novo Mesto	62	157	0	0	219
UPIM - Udruzena Metalna Industria	7	0	0	0	7
UNIS-TAS	0	7	2	0	9
Tovarna Avtomobilov in Motorjev - TAM - Maribor	392	48	555	390	1,385
Zavodi Crvena Zastava ZCZ - Kragujevac	222	191	0	0	413
TOTAL	833	436	2,082	1,383	4,734

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Trucks and Special Vehicles	Auto-buses	Total
AVTOMONTAZA - Ljubljana	0	0	106	106
FAP-FAMOS - Beograd	0	14	1,029	1,043
IKARUS - Zemun	0	0	120	120
IMV Industrija Motornih Vozil - Novo Mesto	37,539	0	0	37,539
CIMOS Tovarna Automobilov - Koper	69	0	0	69
TAM Tovarna Avtomobilov in Motorjev - - Maribor	0	40	207	247
TAZ - Tvornica Autobusa	0	0	7	7
UNIS-TAS Tvornica Automobila - Sarajevo	4,431	10,483	0	14,914
ZCZ Zavodi Crvena Zastava - - Kragujevac	51,612	2,488	0	54,100
TOTAL	93,651	13,025	1,469	108,145

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - EXPORTS 1988

Motor Vehicles by Country of Destination

	Passenger Cars	Trucks & Special Vehicles	Buses	Total
Andorra............	0	15	1	16
Austria............	0	6	16	22
Belgium............	1,414	0	1	1,415
Bolivia............	2	0	0	2
Bulgaria...........	4	0	0	4
Cameroon...........	0	0	2	2
Chile..............	187	1	0	188
China..............	0	0	12	12
Cuba...............	45	0	0	45
Cyprus.............	180	0	0	180
Denmark............	12	0	3	15
Dominica...........	100	6	1	107
Egypt..............	7,682	0	153	7,835
El Salvador.......	100	0	0	100
England............	10,033	1	29	10,063
Finland............	0	0	15	15
France.............	23,188	0	0	23,188
Gambia.............	0	0	10	10
Germany, West......	5,715	10,487	6	16,208
Greece.............	2,671	209	13	2,893
Hungary............	1,066	0	0	1,066
Iraq...............	0	1	1	2
Italy..............	13,993	2,275	0	16,268
Jordan.............	0	0	60	60
Kuwait.............	0	3	0	3
Libya..............	24	0	0	24
Malta..............	448	0	0	448
Netherlands........	168	0	0	168
New Zealand........	60	0	0	60
Nigeria............	0	4	0	4
Norway.............	0	0	1	1
Poland.............	0	3	132	135
Saudi Arabia.......	1	2	960	963
Spain..............	774	0	6	780
Sudan..............	0	3	0	3
Uganda.............	0	9	0	9
U.S.A..............	25,784	0	1	25,785
U.S.S.R............	0	0	46	46
TOTAL..............	93,651	13,025	1,469	108,145

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - TOTAL REGISTRATIONS 1962-1988

Motor Vehicles by Type

Year	Cars	Buses	Trucks	Special Vehicles	Traction Vehicles and Road Tractors	Total
1962.....	97,942	6,143	37,703	4,434	15,887	162,109
1963.....	112,534	6,634	42,574	5,057	16,868	183,667
1964.....	141,792	7,374	48,902	6,021	17,698	221,787
1965.....	187,842	8,227	58,575	6,663	19,160	280,467
1966.....	253,344	9,836	70,115	7,379	21,274	361,948
1967.....	355,875	11,233	85,641	8,124	23,471	484,344
1968.....	439,892	12,339	90,555	8,498	23,868	575,152
1969.....	562,500	13,300	95,300	9,500	26,300	706,900
1970.....	720,900	14,900	107,300	10,100	30,600	883,800
1971.....	875,400	16,400	122,100	11,300	32,200	1,057,400
1972.....	1,001,600	17,700	127,100	12,900	42,100	1,201,400
1973.....	1,140,532	17,838	125,853	14,334	55,440	1,353,997
1974.....	1,330,761	19,628	135,757	15,472	69,086	1,570,704
1975.....	1,536,677	20,180	142,520	16,179	75,414	1,790,970
1976.....	1,732,131	21,029	152,356	17,299	81,258	2,004,073
1977.....	1,923,904	21,857	157,937	20,290	76,562	2,200,550
1978.....	2,132,327	23,174	171,109	21,983	82,798	2,431,391
1979.....	2,259,966	22,861	171,604	23,410	129,970	2,607,811
1980.....	2,433,922	24,424	190,501	27,979	230,839	2,907,665
1981.....	2,567,961	26,349	201,588	29,296	260,877	3,086,071
1982.....	2,702,628	26,311	211,457	30,367	300,745	3,271,508
1983.....	2,770,739	27,688	217,082	33,079	334,039 *	3,382,627
1984.....	2,874,010	28,562	223,449	38,182	361,387 *	3,525,590
1985.....	2,837,670	26,013	192,538	46,042	464,016 *	3,566,279
1986.....	2,972,807	29,009	203,011	51,160	505,599 *	3,761,586
1987.....	3,040,362	29,241	207,283	53,942	541,016 *	3,871,844
1988(1)..	3,200,000	29,500	212,000	56,000	580,000 *	4,077,500

* Including agricultural tractors.

(1) Estimate.

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

OCEANIA

AUSTRALIA 280

NEW ZEALAND 284

AUSTRALIA - PRODUCTION 1983-1989

Motor Vehicles Assembled by Type

Fiscal Year	1984-85	1985-86	1986-87	1987-88	1988-89
Cars.................	309,548	307,790	249,428	253,768	265,406
Station Wagons......	66,264	56,974	52,629	61,107	63,778
Total.............	375,812	364,764	302,057	314,875	329,184
Trucks..............	28,947	25,912	20,462	22,860	30,657
TOTAL VEHICLES......	404,759	390,676	322,519	337,735	359,841
MOTOR BODIES(1)					
Vans					
Refrigerated......	746	414	358	338	385
Other(2)..........	1,946	2,285	1,831	1,788	2,563
Trucks					
Trays.............	13,507	14,193	10,951	11,016	17,524
Tippers...........	2,243	2,154	1,792	1,568	1,783
Concrete Mixers...	318	430	487	466	695
Passenger Buses.....	791	912	796	779	711

NOTE: Data are for fiscal years ending June 30.

(1) Built-up for sale or transfer. Excludes bodies produced by motor vehicle manufacturers for use in their own plants, body panels cabs, and conversions.

(2) Includes dry freight.

AUSTRALIAN BUREAU OF STATISTICS

Motor Vehicles by Manufacturer and Type

	FORD			HOLDEN - BEDFORD		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1983.......	113,000	16,000	129,000	95,000	16,500	111,500
1984.......	135,000	21,500	156,500	100,000	42,100	142,100
1985.......	135,950	13,628	149,578	101,804	42,000	143,804
1986.......	132,242	11,100	143,342	66,164	40,000	106,164
1987.......	110,298	11,130	121,428	66,500	N.A.	66,500
1988.......	95,318	16,581	111,899	72,817	N.A.	72,817

	MITSUBISHI			NISSAN		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1983.......	35,800	1,200	37,000	34,958	0	34,958
1984.......	38,800	1,200	40,000	45,949	0	45,949
1985.......	51,798	0	51,798	42,937	0	42,937
1986.......	51,331	1,815	53,146	28,572	0	28,572
1987.......	44,613	1,276	45,889	37,150	0	37,150
1988.......	48,787	1,622	50,409	46,845	0	46,845

	TOYOTA			OTHERS		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1983.......	36,000	3,500	39,500	0	1,800	1,800
1984.......	48,000	5,000	53,000	0	1,600	1,600
1985.......	50,341	0	50,341	0	1,500	1,500
1986.......	51,391	0	51,391	0	1,100	1,100
1987.......	43,964	0	43,964	0	1,000	1,000
1988.......	55,080	0	55,080	0	0	0

VARIOUS OVERSEAS SOURCES

AUSTRALIA - IMPORTS 1971-1989

Assembled Passenger Cars by Country

Fiscal Year	France	West Germany	Italy	Japan	Sweden	United Kingdom	U.S.A.	Total of all Countries*
1970-71.....	258	2,833	4,125	36,891	2,035	2,244	196	48,617
1971-72.....	321	2,302	2,284	33,906	842	1,742	96	41,992
1972-73.....	764	2,771	1,743	38,262	150	1,095	174	45,259
1973-74.....	738	4,179	3,271	79,116	1,614	1,782	545	91,478
1974-75.....	1,732	5,735	7,923	124,782	4,024	2,450	232	147,855
1975-76.....	904	3,730	5,325	77,622	1,841	3,148	104	93,802
1976-77.....	301	7,651	3,112	88,340	2,724	2,270	143	104,734
1977-78.....	1,005	6,706	4,388	68,277	1,116	2,352	100	83,947
1978-79.....	1,225	8,860	3,095	62,068	2,554	3,234	N.A.	81,509
1979-80.....	478	5,368	3,115	79,355	2,480	2,887	N.A.	94,077
1980-81.....	184	4,796	2,942	98,864	1,829	327	N.A.	109,009
1981-82.....	1,085	6,962	2,669	85,168	2,335	1,501	N.A.	99,961
1982-83.....	1,354	5,727	1,522	83,571	1,329	1,254	N.A.	94,810
1983-84.....	1,955	6,106	1,310	79,463	2,444	1,201	N.A.	93,074
1984-85.....	3,378	8,755	2,679	91,138	1,920	1,716	N.A.	110,651
1985-86.....	2,285	9,370	3,181	74,982	2,133	98	13	92,040
1986-87.....	435	5,339	1,489	31,370	1,729	609	16	48,635
1967-88.....	401	2,849	764	24,102	1,218	822	10	31,805
1988-89.....	355	8,542	1,111	78,539	4,026	2,142	163	106,683

Assembled New Passenger Cars Cleared for Home Consumption by Country

Fiscal Year	France	West Germany	Italy	Japan	Sweden	United Kingdom	U.S.A.	Total of all Countries*
1974-75.....	1,292	5,575	7,610	118,895	3,853	2,193	232	140,594
1975-76.....	1,024	3,568	3,665	75,706	1,502	2,633	155	89,316
1976-77.....	608	7,258	4,475	94,005	2,659	2,664	100	112,009
1977-78.....	899	7,086	3,593	69,095	1,548	2,277	103	84,656
1978-79.....	1,282	7,810	3,934	61,758	2,601	3,025	N.A.	80,833
1979-80.....	269	5,543	2,634	78,705	1,983	1,636	N.A.	91,176
1980-81.....	306	4,979	3,022	95,600	2,267	1,842	N.A.	108,115
1981-82.....	1,140	6,411	2,604	85,206	2,161	1,282	N.A.	99,047
1982-83.....	1,227	5,771	1,819	83,692	1,561	1,458	N.A.	95,596
1983-84.....	1,937	6,166	1,533	79,406	2,508	1,215	N.A.	93,141
1984-85.....	3,148	8,492	2,550	90,619	2,027	1,662	N.A.	109,547
1985-86.....	2,011	9,118	2,919	72,536	2,054	2,736	27	91,401
1986-87.....	612	5,640	1,741	34,898	1,850	859	16	51,021
1987-88.....	385	3,086	547	24,052	1,165	733	15	32,743
1988-89.....	574	8,559	1,161	77,284	3,995	2,067	82	105,142

* Includes countries not shown separately

AUSTRALIAN BUREAU OF STATISTICS

AUSTRALIA - NEW REGISTRATIONS 1987-1988

Passenger Cars by Manufacturer

	1987		1988	
	Units	% of Total	Units	% of Total
Alfa Romeo	1,276	0.3	957	0.2
Audi	182	0.0	294	0.1
BMW	2,268	0.6	2,773	0.7
Cadillac	1	0.0	1	0.0
Chevrolet	5	0.0	4	0.0
Citroen	134	0.0	105	0.0
Daihatsu	2,168	0.6	3,002	0.7
Daimler	63	0.0	81	0.0
Ferrari	61	0.0	54	0.0
Fiat	452	0.1	174	0.0
Ford	111,391	30.2	114,618	27.4
Holden	80,065	21.7	85,558	20.4
Honda	7,716	2.1	13,607	3.2
Hyundai	3,642	1.0	5,289	1.3
Isuzu	3	0.0	1	0.0
Jaguar	926	0.3	962	0.2
Jeep	10	0.0	-	0.0
Lada	447	0.1	1,174	0.3
Land Rover	113	0.0	30	0.0
Leyland	8	0.0	3	0.0
Mazda	9,615	2.6	11,137	2.7
Mercedes-Benz	3,151	0.9	3,432	0.8
Mitsubishi	46,634	12.6	51,695	12.4
Nissan	33,094	9.0	43,783	10.5
Peugeot	485	0.1	500	0.1
Pontiac	4	0.0	5	0.0
Porsche	278	0.0	301	0.1
Renault	214	0.0	144	0.0
Rolls Royce	35	0.0	34	0.0
Rover	796	0.2	911	0.2
Range Rover	582	0.2	643	0.2
Saab	1,646	0.4	2,088	0.5
Subaru	2,536	0.7	3,079	0.7
Suzuki	1,136	0.3	1,083	0.3
Toyota	54,039	14.6	67,238	16.1
Volkswagen	27	0.0	19	0.0
Volvo	3,389	0.9	3,831	0.9
Other	749	0.2	89	0.0
TOTAL	369,341	100.0	418,899	100.0

AUSTRALIAN BUREAU OF STATISTICS

AUSTRALIA - REGISTRATIONS 1965-1989

New Registrations by Type

	Motor Cars and Station Wagons	Utilities	Panel Vans	Trucks		Other Truck Types	Buses	Total
				Rigid	Articulated			
1975-76...	454,637	43,500	38,296	39,574	4,139	474	3,743	584,363
1976-77...	447,103	48,419	39,532	36,051	4,752	2,749	3,205	581,811
1977-78...	432,439	45,946	40,312	35,034	4,000	2,474	3,712	563,917
1978-79...	463,453	41,591	32,068	33,756	4,496	1,891	3,171	580,426
1979-80...	451,950	43,826	30,169	33,541	4,282	1,611	3,045	568,424
1980-81...	462,487	47,474	37,391	36,485	4,269	1,939	4,170	594,215
1981-82...	471,255	52,035	48,009	40,062	3,665	2,218	4,998	622,242
1982-83...	453,523	43,682	52,364	31,514	2,426	1,834	4,680	590,023
1983-84...	461,018	46,140	46,779	33,397	2,581	1,630	12,169	603,714
1984-85...	510,893	54,507	45,582	44,422	3,627	1,952	13,847	674,830
1985-86...	476,488	46,499	33,138	39,033	4,029	2,159	10,868	612,214
1986-87...	376,080	32,485	20,143	28,693	3,149	1,664	6,587	468,801
1987-88...	384,203	29,821	18,292	28,596	2,811	1,602	5,495	470,820

Total Registrations by Type (In Thousands)

	Cars	Commercial Vehicles	Total Vehicles
1965...........	2,871.6	865.1	3,736.7
1966...........	3,028.5	877.0	3,905.5
1967...........	3,201.8	887.2	4,089.0
1968...........	3,396.2	904.8	4,301.0
1969...........	3,619.9	929.9	4,549.8
1970...........	3,834.9	949.0	4,783.9
1971...........	4,057.5	982.4	5,039.9
1972...........	4,259.8	1,020.8	5,280.6
1973...........	4,520.2	1,078.4	5,598.6
1974...........	4,770.5	1,131.5	5,902.0
1975...........	5,015.5	1,198.1	6,213.6
1976...........	5,152.9	1,247.1	6,400.0
1977...........	5,343.8	1,317.8	6,661.6
1978...........	5,543.5	1,383.1	6,926.6
1979...........	5,682.9	1,430.1	7,113.0
1980...........	5,800.6	1,462.5	7,263.1
1981...........	6,021.1	1,544.8	7,565.9
1982...........	6,308.1	1,661.1	7,969.2
1983...........	6,469.6	1,718.3	8,187.9
1984...........	6,636.2	1,798.2	8,434.4
1985...........	6,842.5	1,886.6	8,729.1
1986...........	6,985.4	1,930.7	8,916.0
1987...........	7,072.8	1,949.9	9,022.7
1988...........	7,243.6	1,977.5	9,221.1

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS

NEW ZEALAND

IMPORT

NEW ZEALAND - IMPORTS, NEW REGISTRATIONS 1946-1988

	Motor Vehicle Imports by Type			New Registrations by Type		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1946.....	7,091	3,136	10,227	4,860	3,298	8,158
1950.....	16,499	8,619	25,118	16,213	7,893	24,106
1955.....	46,178	14,269	60,447	44,240	12,849	57,089
1960.....	32,409	8,549	40,958	32,219	8,333	40,552
1961.....	35,361	12,229	47,590	34,689	9,328	44,017
1962.....	37,861	10,856	48,717	38,779	8,441	47,220
1963.....	59,111	9,173	68,284	55,228	9,519	64,747
1964.....	64,288	8,951	73,239	62,573	10,400	72,973
1965.....	65,986	9,802	75,788	63,528	9,552	73,080
1966.....	60,258	14,037	74,295	59,457	11,681	71,138
1967.....	52,772	8,189	60,961	52,016	9,467	61,483
1968.....	47,937	5,164	53,101	45,570	7,863	53,433
1969.....	54,531	13,298	67,829	53,154	11,836	64,990
1970.....	67,707	20,539	88,246	66,546	17,232	83,778
1971.....	80,655	24,271	104,926	70,242	19,303	89,545
1972.....	87,860	13,543	101,403	87,063	15,639	102,702
1973.....	95,586	13,872	109,458	99,025	15,958	114,983
1974.....	103,512	19,163	122,675	94,811	14,878	109,689
1975.....	55,559	13,598	69,157	80,043	15,825	95,868
1976.....	69,815	16,474	86,289	71,151	16,963	88,114
1977.....	61,218	19,583	80,801	60,526	16,372	76,898
1978.....	49,108	14,271	63,379	66,497	16,571	83,068
1979.....	76,218	18,561	94,779	68,152	19,079	87,231
1980.....	74,969	20,119	95,088	75,666	20,733	96,399
1981.....	99,966	22,724	122,690	89,453	25,389	114,842
1982.....	99,105	27,289	126,394	83,657	30,510	114,167
1983.....	56,745	15,120	71,865	74,077	24,809	98,886
1984.....	99,656	25,936	125,592	96,398	26,849	123,247
1985.....	99,825	25,669	125,494	81,516	23,062	104,578
1986.....	67,226	13,080	80,306	76,076	18,167	94,243
1987.....	97,432	12,726	110,158	77,499	15,215	92,714
1988.....	81,254	13,208	94,462	71,212	14,731	85,943

NEW ZEALAND MOTOR TRADE FEDERATION

NEW ZEALAND - IMPORTS 1929-1988

Passenger Cars by Country of Origin and Type

	GREAT BRITAIN			NORTH AMERICA			JAPAN		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929.........	0	0	4,064	0	0	19,269			
1930.........	0	0	3,411	0	0	10,889			
1935.........	7,612	2,056	9,668	3,667	4,481	8,148	Figures for Japan included in Other Countries prior to 1970		
1940.........	64	4,764	4,828	7	203	210			
1950.........	2,526	13,840	16,366	119	1	120			
1955.........	11,971	27,696	39,667	1,034	2,149	3,183			
1960.........	1,274	24,762	26,036	122	926	1,048			
1965.........	3,732	41,498	45,230	142	1,214	1,356			
1967.........	3,035	25,587	28,622	184	885	1,069			
1968.........	2,339	27,501	29,840	110	169	279			
1969.........	1,651	34,768	36,419	171	8	179			
1970.........	4,156	34,322	38,478	168	208	376	1,200	3,277	4,477
1971.........	3,114	42,441	45,555	88	0	88	2,488	3,553	6,041
1972.........	3,854	31,463	35,317	123	3	126	6,293	8,461	14,754
1973.........	2,094	32,125	34,219	120	1	121	6,345	14,380	20,725
1974.........	12,213	37,069	49,282	164	1	165	7,789	12,976	20,765
1975.........	2,134	23,919	26,053	79	1	80	2,252	14,716	16,968
1976.........	940	30,720	31,660	46	0	46	1,460	27,225	28,685
1977.........	577	20,923	21,500	64	2	66	1,107	30,798	31,905
1978.........	338	21,993	22,331	66	49	115	1,053	16,522	17,575
1979.........	217	22,406	22,623	86	1	87	1,065	36,704	37,769
1980.........	127	14,586	14,713	75	0	75	1,710	47,624	49,334
1981.........	102	8,942	9,044	68	0	68	1,675	74,800	76,475
1982.........	128	9,782	9,910	77	7	84	1,984	69,589	71,573
1983.........	206	1,471	1,677	72	1	73	1,884	41,623	43,507
1984.........	346	3,096	3,442	87	24	111	1,864	75,883	77,747
1985.........	906	4,102	5,008	126	0	126	3,448	72,065	75,513
1986.........	530	1,594	2,124	62	0	62	1,084	53,333	54,417
1987.........	3,848	3,067	6,915	1,154	1	1,155	8,159	45,477	53,636
1988.........	1,645	1,161	2,806	255	3	258	24,191	36,883	61,074

	AUSTRALIA			OTHERS			TOTAL		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929.........	Figures for Australia included in Other Countries prior to 1960			0	0	28	0	0	23,361
1930.........				0	0	13	0	0	14,313
1935.........				0	0	0	11,279	6,537	17,816
1940.........				2	0	2	73	4,967	5,040
1950.........				13	0	13	2,658	13,841	16,499
1955.........				2,418	910	3,328	15,423	30,755	46,178
1960.........	354	2,328	2,682	839	1,804	2,643	2,589	29,820	32,409
1965.........	3,075	12,302	15,377	964	3,059	4,023	7,913	58,073	65,986
1967.........	1,922	13,629	15,551	583	6,947	7,530	5,724	47,048	52,772
1968.........	948	12,154	13,102	924	3,792	4,716	4,321	43,616	47,937
1969.........	937	9,080	10,017	1,108	6,808	7,916	3,867	50,664	54,531
1970.........	6,726	11,602	18,328	1,646	4,402	6,048	13,896	53,811	67,707
1971.........	7,561	15,722	23,283	1,485	4,203	5,688	14,736	65,919	80,655
1972.........	8,286	26,051	34,337	1,627	1,699	3,326	20,183	67,677	87,860
1973.........	7,168	30,214	37,382	2,212	927	3,139	17,939	77,647	95,586
1974.........	5,463	22,324	27,787	4,281	1,232	5,513	29,910	73,602	103,512
1975.........	857	7,080	7,937	1,422	3,099	4,521	6,744	48,815	55,559
1976.........	967	5,945	6,912	689	1,823	2,512	4,102	65,713	69,815
1977.........	674	4,409	5,083	797	1,867	2,664	3,219	57,999	61,218
1978.........	657	6,017	6,674	1,828	585	2,413	3,942	45,166	49,108
1979.........	1,831	11,234	13,065	2,000	674	2,674	5,199	71,019	76,218
1980.........	1,229	8,002	9,231	1,040	576	1,616	4,181	70,788	74,969
1981.........	781	11,530	12,311	2,065	3	2,068	4,691	95,275	99,966
1982.........	924	13,683	14,607	2,715	216	2,931	5,828	93,277	99,105
1983.........	1,344	7,865	9,209	2,231	48	2,279	5,737	51,008	56,745
1984.........	1,286	13,286	14,572	3,781	3	3,784	7,364	92,292	99,656
1985.........	2,259	12,840	15,099	4,076	3	4,079	10,815	89,010	99,825
1986.........	1,288	6,279	7,567	3,056	0	3,056	6,020	61,206	67,226
1987.........	10,335	14,265	24,600	11,126	0	11,126	34,822	62,810	97,432
1988.........	1,484	8,674	10,158	6,958	0	6,958	34,533	46,721	81,254

REPORTS ON TRADE AND SHIPPING OF THE DOMINION OF NEW ZEALAND

NEW ZEALAND - IMPORTS 1929-1988 (continued)

Commercial Vehicles by Country of Origin and Type

	GREAT BRITAIN			NORTH AMERICA			JAPAN		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929	0	0	519	0	0	5,288	Figures for Japan included in Other Countries prior to 1970.		
1930	0	0	272	0	0	2,768			
1935	24	896	920	16	2,090	2,106			
1940	3	274	277	4	830	834			
1946	12	764	776	194	2,166	2,360			
1950	411	8,002	8,413	130	72	202			
1955	3,203	8,193	11,396	666	857	1,523			
1960	479	6,920	7,399	12	28	40			
1965	63	8,664	8,727	7	102	109			
1967	79	7,126	7,205	20	52	72			
1968	59	4,729	4,788	3	43	46			
1969	33	9,337	9,370	4	31	35			
1970	108	12,437	12,545	12	36	48	82	1,951	2,033
1971	72	15,244	15,316	28	18	46	438	3,489	3,927
1972	50	6,338	6,388	27	14	41	344	3,173	3,517
1973	81	5,698	5,779	38	78	116	191	4,359	4,550
1974	679	7,245	7,924	71	68	139	2,503	5,625	8,128
1975	651	4,757	5,408	33	81	114	544	5,010	5,554
1976	189	6,602	6,791	31	139	170	51	6,543	6,594
1977	102	7,898	8,000	40	162	202	482	8,110	8,592
1978	89	6,500	6,589	25	81	106	295	4,465	4,760
1979	47	6,067	6,114	17	300	317	40	8,038	8,078
1980	31	4,957	4,988	33	192	225	53	11,917	11,970
1981	9	738	747	24	93	117	218	19,285	19,503
1982	10	1,327	1,337	21	204	225	659	21,963	22,622
1983	18	682	700	31	167	198	418	12,496	12,914
1984	26	1,061	1,087	21	81	102	2,513	20,446	22,959
1985	65	483	548	15	131	146	2,550	21,632	24,182
1986	81	249	330	10	88	98	414	11,769	12,183
1987	30	200	230	47	145	192	173	11,578	11,751
1988	58	108	166	169	53	222	1,276	10,872	12,148

	AUSTRALIA			OTHERS			TOTAL		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929	Figures for Australia included in Other Countries prior to 1960.			0	0	8	0	0	5,795
1930				0	0	9	0	0	3,049
1935				0	0	0	40	2,986	3,026
1940				0	0	0	7	1,104	1,111
1946				0	0	0	206	2,930	3,136
1950				4	0	4	545	8,074	8,619
1955				256	1,094	1,350	4,125	10,144	14,269
1960	93	763	856	49	205	254	633	7,916	8,549
1965	57	470	527	1	438	439	128	9,674	9,802
1967	66	410	476	121	315	436	286	7,903	8,189
1968	38	129	167	73	90	163	173	4,991	5,164
1969	31	2,359	2,390	19	1,484	1,503	87	13,211	13,298
1970	39	4,660	4,699	142	892	1,034	383	19,976	20,359
1971	10	4,519	4.529	13	440	453	561	23,710	24,271
1972	75	3,337	3,412	5	180	185	501	13,042	13,543
1973	50	3,075	3,125	8	294	302	368	13,504	13,872
1974	16	2,181	2,197	115	660	775	3,384	15,779	19,163
1975	74	2,165	2,239	45	238	283	1,347	12,251	13,598
1976	451	2,225	2,676	15	228	243	737	15,737	16,474
1977	451	2,018	2,469	25	295	320	1,100	18,483	19,583
1978	469	2,254	2,723	13	80	93	891	13,380	14,271
1979	404	3,433	3,837	140	75	215	648	17,913	18,561
1980	414	2,235	2,649	225	62	287	756	19,363	20,119
1981	402	1,806	2,208	80	69	149	733	21,991	22,724
1982	182	2,809	2,991	26	88	114	898	26,391	27,289
1983	407	667	1,074	158	76	234	1,032	14,088	15,120
1984	161	1,308	1,469	141	178	319	2,862	23,074	25,936
1985	136	399	535	57	201	258	2,823	22,846	25,669
1986	93	121	214	48	207	255	646	12,434	13,080
1987	73	248	321	60	172	232	383	12,343	12,726
1988	414	73	487	17	168	185	1,934	11,274	13,208

REPORTS ON TRADE AND SHIPPING OF THE DOMINION OF NEW ZEALAND

NEW ZEALAND - NEW REGISTRATIONS 1975-1988

Passenger Cars by Manufacturer

	1975	1980	1984	1985	1986	1987	1988
Alfa Romeo..........	0	144	92	128	392	414	326
Audi................	0	63	169	211	288	321	258
Austin/Morris.......	11,825	3,692	2	68	182	614	398
BMW.................	0	49	211	512	909	877	625
Chrysler............	1,970	560	0	0	0	0	0
Citroen.............	129	49	68	103	204	195	170
Daihatsu............	136	192	1,550	1,098	998	937	838
Fiat................	501	169	560	250	810	1,332	981
Ford................	15,374	15,144	20,730	17,260	15,345	14,472	13,145
Hillman.............	8,946	1,480	0	0	0	0	0
Holden..............	7,576	6,882	10,162	9,969	8,873	13,308	8,436
Honda...............	841	7,675	10,598	9,943	7,476	6,475	6,001
Hyundai.............	0	0	576	187	984	1,616	1,582
Isuzu...............	0	71	100	0	47	120	231
Jaguar/Daimler......	293	11	43	98	129	202	150
Lada................	0	203	593	210	424	960	1,387
Lancia..............	0	0	99	76	57	52	73
Mazda...............	3,864	4,510	7,151	4,904	5,171	3,855	4,255
M.G.................	23	8	0	0	0	0	0
Mercedes-Benz.......	137	68	78	229	458	306	179
Mitsubishi..........	1,425	13,820	15,235	13,273	10,528	10,095	9,864
Nissan..............	6,778	5,613	9,421	6,157	5,997	6,319	5,803
Opel................	0	0	0	0	126	48	70
Peugeot.............	479	82	131	49	68	183	470
Porsche.............	0	0	33	39	44	25	29
Renault.............	539	58	150	243	338	389	188
Rolls/Bentley.......	0	0	0	0	7	11	4
Rover...............	199	253	219	119	211	286	195
Saab................	0	0	29	47	43	88	40
Skoda...............	808	124	0	0	0	63	64
Subaru..............	154	1,264	2,334	2,320	2,443	2,215	1,276
Suzuki..............	43	95	910	1,450	1,464	925	785
Talbot..............	0	0	64	0	0	0	0
Toyota..............	6,858	12,174	14,945	12,364	11,668	10,087	12,426
Triumph.............	3,865	0	0	0	0	0	0
Vauxhall............	5,413	1,404	0	0	0	0	0
Volkswagen..........	662	22	16	21	36	37	51
Volvo...............	0	62	104	170	320	272	141
Yugo................	0	0	0	0	26	180	100
Others..............	862	25	25	20	30	240	671
TOTAL...............	79,701	75,786	98,398	81,516	76,076	77,499	71,212

NOTE: In many instances earlier figures were included in Others.

REGISTRAR OF MOTOR VEHICLES

NEW ZEALAND - NEW REGISTRATIONS 1975-1988

Commercial Vehicles by Manufacturer

	1975	1980	1985	1986	1987	1988
Austin/Morris	755	478	0	0	0	37
Bedford	3,160	1,680	76	84	58	41
Bristol	0	35	0	0	0	0
Chevrolet	0	0	30	44	16	21
Commer/Chrysler	888	285	0	0	0	0
Daihatsu	0	363	1,283	804	594	386
Dodge	149	141	0	0	0	0
E.R.F.	31	29	36	27	26	28
Fiat	55	20	3	5	5	6
Foden	0	0	45	22	32	49
Ford	3,662	3,858	3,764	3,000	2,863	3,027
Hino	108	39	329	423	330	275
Holden	1,233	1,389	665	497	135	4
Honda	0	41	11	68	20	23
Hyundai	0	0	0	13	20	9
International	328	243	104	103	105	108
Isuzu	191	199	1,301	1,034	1,045	818
Jeep	0	97	0	2	4	0
Kenworth	0	60	9	23	19	40
Lada	0	0	20	38	38	22
Landrover	300	260	337	237	79	26
Leyland	186	113	38	21	19	13
Mack	0	73	88	102	100	98
M.A.N.	0	0	23	53	58	51
Mazda	1,465	1,498	1,132	1,075	966	823
Mercedes-Benz	141	58	162	116	151	119
Mitsubishi	161	1,719	4,697	3,259	2,893	3,192
Nissan	1,003	2,378	2,139	1,911	1,187	1,073
Renault	0	0	5	14	8	6
Scammell	0	0	38	21	22	7
Scania	0	18	104	79	80	84
Seddon/Atkinson	0	24	0	0	0	0
Subaru	0	481	321	241	125	73
Suzuki	0	760	940	735	548	389
Toyota	1,766	3,865	5,225	4,032	3,554	3,801
Vauxhall	0	322	0	0	0	0
Volkswagen	10	91	2	0	0	6
Volvo	0	80	98	70	59	36
Others	233	36	37	14	56	40
TOTAL	15,825	20,733	23,062	18,167	15,215	14,731

NOTE: In many instances, early figures included in "Others."

REGISTRAR OF MOTOR VEHICLES

NEW ZEALAND - NEW REGISTRATIONS 1988

Passenger Cars by Cylinder Capacity (In Cubic Centimeters)

	0-850	851-1,000	1,001-1,200	1,201-1,300	1,301-1,400	1,401-1,500	1,501-1,600	1,601-1,800
Alfa Romeo	0	0	0	0	0	168	0	112
Austin/Morris	0	0	193	0	0	0	0	0
Audi	0	0	0	0	0	0	30	60
BMW	0	0	0	0	0	0	7	120
Citroen	1	0	27	0	0	0	15	0
Daihatsu	190	616	0	30	0	0	0	0
Fiat	5	383	167	0	341	16	19	0
Ford	0	0	0	2,065	0	1,156	722	0
F.S.M.	18	0	0	0	0	0	0	0
F.S.O.	0	0	0	0	0	52	0	0
Holden	0	0	0	0	979	582	0	0
Honda	0	0	0	1,218	935	2,281	0	0
Hyundai	0	0	0	218	0	943	144	0
Isuzu	0	0	0	0	0	0	0	0
Jaguar/Daimler	0	0	0	0	0	0	0	0
Lada	0	0	0	2	0	903	482	0
Lancia	0	0	2	0	0	0	23	0
Mazda	0	0	164	447	0	1,193	209	184
Mercedes-Benz	0	0	0	0	0	0	0	0
Mitsubishi	20	0	0	1,461	0	2,205	531	1,375
Nissan	0	0	0	1,729	0	25	1,696	0
Opel	0	0	0	0	0	0	0	10
Peugeot	0	0	0	30	0	0	137	136
Pontiac	0	0	0	0	0	495	0	0
Porsche	0	0	0	0	0	0	0	0
Proton	0	0	0	33	0	57	0	0
Renault	0	0	0	0	0	79	0	19
Rolls/Bentley	0	0	0	0	0	0	0	0
Rover	0	0	0	0	0	0	0	0
Saab	0	0	0	0	0	0	0	0
Seat	0	0	0	40	0	40	0	0
Skoda	0	0	64	0	0	0	0	0
Subaru	0	26	195	0	0	0	98	957
Suzuki	284	77	0	0	374	0	50	0
Toyota	0	746	0	5,545	0	21	3,917	0
Volkswagen	0	0	0	10	0	0	17	24
Volvo	0	0	0	0	0	3	0	10
Yugo	0	79	21	0	0	0	0	0
Other	0	0	5	0	0	28	1	0
TOTAL	518	1,927	838	12,828	2,629	10,247	8,098	3,007

	1,801-2,000	2,001-2,500	2,501-3,000	3,001-3,500	3,501-4,000	4,001-4,500	4,501-5,000	Over 5,000	TOTAL
Alfa Romeo	22	10	14	0	0	0	0	0	326
Austin/Morris	205	0	0	0	0	0	0	0	398
Audi	45	123	0	0	0	0	0	0	258
BMW	156	135	94	101	0	0	12	0	625
Citroen	118	9	0	0	0	0	0	0	170
Daihatsu	0	2	0	0	0	0	0	0	838
Fiat	50	0	0	0	0	0	0	0	981
Ford	4,954	1	6	7	2,245	1,988	1	0	13,145
F.S.M.	0	0	0	0	0	0	0	0	18
F.S.O.	0	0	0	0	0	0	0	0	52
Holden	3,482	0	3,186	0	1	0	0	206	8,436
Honda	1,532	35	0	0	0	0	0	0	6,001
Hyundai	277	0	0	0	0	0	0	0	1,582
Isuzu	0	65	166	0	0	0	0	0	231
Jaguar/Daimler	0	0	13	0	99	15	0	23	150
Lada	0	0	0	0	0	0	0	0	1,387
Lancia	30	18	0	0	0	0	0	0	73
Mazda	1,805	0	41	12	0	0	0	0	4,055
Mercedes-Benz	39	38	81	0	0	11	3	7	179
Mitsubishi	2,036	18	2,218	0	0	0	0	0	9,864
Nissan	2,019	0	334	0	0	0	0	0	5,803
Opel	51	0	9	0	0	0	0	0	70
Peugeot	106	39	22	0	0	0	0	0	470
Pontiac	0	2	0	0	0	0	0	0	497
Porsche	2	13	5	0	0	0	9	0	29
Proton	0	0	0	0	0	0	0	0	90
Renault	38	38	14	0	0	0	0	0	188
Rolls/Bentley	0	0	0	0	0	0	0	4	4
Rover	40	20	20	115	0	0	0	0	195
Saab	40	0	0	0	0	0	0	0	40
Seat	0	0	0	0	0	0	0	0	80
Skoda	0	0	0	0	0	0	0	0	64
Subaru	0	0	0	0	0	0	0	0	1,276
Suzuki	0	0	0	0	0	0	0	0	785
Toyota	2,022	0	174	0	1	0	0	0	12,426
Volkswagen	0	0	0	0	0	0	0	0	51
Volvo	73	35	28	0	0	0	0	0	148
Yugo	0	0	0	0	0	0	0	0	100
Other	26	8	0	38	20	0	0	0	126
TOTAL	19,168	609	6,425	273	2,366	2,014	25	240	71,212

REGISTRAR OF MOTOR VEHICLES

NEW ZEALAND - TOTAL REGISTRATIONS 1930-1986

Motor Vehicles by Type

	1930	1940	1950	1960	1970	1975
Cars	154,634	212,199	247,664	515,173	892,122	1,151,332
Light Trucks (1)	30,967	26,090	44,966	49,755	106,747	132,462
Heavy Trucks (2)	0	20,995	36,858	71,841	69,533	70,960
Passenger Trucks	0	1,487	2,090	1,682	0	0
Omnibuses	0	740	1,556	2,241	2,650	2,611
Taxis	1,308	1,519	2,097	2,438	2,892	3,032
Rental Cars	0	558	1,383	2,377	3,688	5,660
Private Hire Cars	0	188	276	158	0	0
Service Coaches	0	581	725	581	462	549
Trailers (Non-Exempt)	0	11,963	33,879	84,653	184,880	290,455
Exempt Vehicles etc	0	5,774	32,727	60,060	106,824	126,203
Government Vehicles	0	4,582	10,618	16,935	0	0
Motor Cycles	0	16,916	19,558	26,388	28,453	91,925
Power Cycles	37,404	0	0	9,847	18,691	3,805
Contact Vehicles	0	0	0	0	1,155	1,168
Private Taxicabs	0	0	0	0	157	120
Other	2,810	0	0	0	0	0
TOTAL	227,123	303,602	434,397	844,129	1,418,254	1,880,282

	1980	1982	1983	1984	1985	1986
Cars	1,293,446	1,366,518	1,400,624	1,453,385	1,480,411	1,537,948
Light Trucks (1)	180,250	198,754	207,841	218,027	217,552	225,240
Heavy Trucks (2)	75,522	77,560	75,777	77,000	79,816	87,868
Passenger Trucks	0	0	0	0	0	0
Omnibuses	2,532	2,715	3,013	3,136	3,368	3,434
Taxis	2,924	2,627	2,565	2,562	2,649	2,673
Rental Cars	6,545	6,880	7,604	9,739	11,452	11,993
Private Hire Cars	0	0	0	0	0	0
Service Coaches	950	1,048	1,100	1,471	1,621	1,657
Trailers (Non-Exempt)	345,058	352,027	356,236	358,681	360,976	398,319
Exempt Vehicles etc	97,001	87,095	81,909	67,467	60,132	64,725
Government Vehicles	0	0	0	0	0	0
Motor Cycles	123,798	131,388	128,937	124,813	121,805	141,843
Power Cycles	1,579	1,282	1,211	1,328	693	1,060
Contact Vehicles	1,273	852	706	0	0	0
Private Taxicabs	173	218	397	372	364	374
Other	0	0	0	0	0	0
TOTAL	2,131,051	2,228,984	2,267,920	2,317,981	2,340,837	2,477,132

(1) Trucks 2 tons and under laden weight.

(2) Trucks over 2 tons laden weight.

NOTE: Data for 1987 and 1988 are not available.

NEW ZEALAND MOTOR TRADE FEDERATION

WESTERN HEMISPHERE

ARGENTINA 292

BRAZIL 301

CANADA 309

LAFTA COUNTRIES 320

MEXICO 321

PERU 335

UNITED STATES 340

VENEZUELA 351

ARGENTINA - PRODUCTION 1960-1988

Motor Vehicles by Manufacturer

	Passenger Cars	Station Wagons	Pickups	1/4 Ton Pickups	Vans	Trucks	Total
1960	30,335	9,809	26,878	4,952	1,776	15,588	89,338
1961	71,993	6,281	29,258	3,297	2,153	23,206	136,188
1962	78,667	11,981	21,394	1,615	2,028	14,195	129,880
1963	68,111	7,227	18,795	1,365	959	8,442	104,899
1964	104,549	10,068	34,869	1,238	2,517	13,242	166,483
1965	119,782	13,952	41,119	1,352	1,496	16,835	194,536
1966	123,937	9,875	30,721	943	1,438	12,539	179,453
1967	124,587	5,719	31,173	452	1,207	12,180	175,318
1968	120,224	7,741	36,391	780	2,386	13,454	180,976
1969	147,512	6,373	42,156	441	3,574	18,534	218,590
1970	163,391	4,653	32,788	479	2,634	15,654	219,599
1971	189,155	4,230	39,901	265	2,873	17,216	253,640
1972*	203,421	4,202	46,031	267	5,252	19,049	278,222
1973*	223,397	10,263	53,891	280	5,066	18,717	311,614
1974*	232,752	11,884	55,685	420	4,588	17,081	322,410
1975*	185,663	7,894	38,414	384	3,068	15,703	251,126
1976*	146,597	7,051	30,953	19	3,065	19,263	206,948
1977*	176,656	9,657	41,506	162	3,933	24,667	256,581
1978*	137,408	9,316	29,471	46	2,381	16,065	194,687
1979*	187,840	13,833	42,249	0	2,700	19,622	266,244
1980*	204,425	18,265	45,025	0	587	20,615	288,917
1981*	130,911	10,759	23,394	0	118	10,269	175,451
1982*	99,382	8,436	16,483	0	3,159	5,875	133,335
1983*	120,365	9,643	22,295	0	1,803	6,905	161,011
1984*	132,405	7,588	18,111	0	3,296	9,600	171,000
1985*	111,144	4,981	12,793	0	2,825	9,147	140,890
1986*	134,293	6,562	19,159	0	5,308	9,542	174,864
1987*	150,871	7,872	19,877	0	4,429	10,450	193,499
1988*	131,367	4,409	16,509	0	3,569	8,416	164,270

* Including CKD - Exports.

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - PRODUCTION 1980-1988

Motor Vehicles by Manufacturer

	1980	1981	1982	1983	1984	1985	1986	1987	1988
Autolatina*...	0	0	0	0	0	0	0	53,248	47,708
Volkswagen....	31,610	18,528	12,855	18,110	25,497	20,059	23,117	0	0
Decaroli......	0	0	0	0	0	30	65	43	17
Detalle.......	0	0	0	0	0	0	0	65	180
Deutz.........	119	58	26	50	68	5	0	0	0
Fiat..........	753	231	211	404	916	806	1,004	1,175	1,155
Ford Motor....	112,592	75,566	50,390	56,047	49,554	29,441	32,908	0	0
I.M.E.........	2,041	0	0	0	0	0	0	0	0
Mercedes-Benz.	9,797	5,941	4,173	3,851	4,281	3,344	4,958	5,525	4,193
Renault.......	58,304	44,422	34,278	41,603	43,165	41,294	48,180	57,193	45,886
Saab-Scania...	788	391	388	675	918	865	945	1,274	886
Sal Lari......	0	0	0	0	0	0	0	2,566	1,848
Sevel.........	65,665	27,213	29,796	39,136	42,924	41,831	59,313	72,226	62,289
TOTAL.........	281,669	172,350	132,117	159,876	167,323	137,675	170,490	193,315	164,162

* Ford Motor Co. and Volkswagen.

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - PRODUCTION 1987-1988

Motor Vehicles by Manufacturer and Type

Make and Model	1988	1987
AUTOLATINA ARGENTINA S.A.	47,708	53,246
Sierra GL	4,639	6,405
Sierra Ghia	2,697	3,933
Sierra XR4	1,007	1,184
Sierra Rural Ghia	445	833
Ford Escort	6,483	31
Falcon GL	3,023	4,169
Falcon Deluxe	0	1,061
Falcon Ghia	1,088	1,092
Falcon Rural GL	222	357
Falcon Rural Deluxe	0	178
VW 1500/1500 Basic	6,754	8,273
VW Rural	0	301
VW Gacel GL/GS	7,869	8,770
VW Carat CD	1,428	1,677
Total Passenger Cars	35,655	38,264
Falcon Ranchero Pickup	799	1,160
Total Utility	799	1,160
Total Section A	36,454	39,424
F-100 6 cil.	4,430	6,121
F-100 8 cil.	233	468
F-100 Diesel	3,875	3,349
F-150 Gas 2x4	22	448
F-150 Gas 4x4	357	163
Total Pickup	8,917	10,549
VW Van	417	918
VW Microbus	43	173
Total Utilities	460	1,091
Total Section B	9,377	11,640
F-250 Gas	0	44
F-250 Diesel	77	167
F-350 Gas	0	18
F-350 Diesel	816	732
F-400 Gas	49	26
F-400 Diesel	498	431
F-6000 Diesel	31	32
F-7000 Diesel	406	734
Total Truck Chassis	1,877	2,184
Total Section C	1,877	2,184
FIAT VEHICULOS INDUSTRIALES S.A.	1,155	1,175
150 N 4x2	186	235
150 T 4x2	20	20
619 NI 4x2	610	536
619 TI 4x2	119	121
619 TI 6x2	13	6
697 N 4x2	60	87
697 T 4x2	15	29
Total Truck Chassis	1,023	1,034

Make and Model	1988	1987
FIAT [con't]		
130 AU	132	141
Total Bus Chassis	132	141
Total Section C	1,155	1,175
MERCEDES-BENZ ARGENTINA S.A.	4,193	5,525
L 608	292	574
L 1114	1,013	1,330
LA 1114	23	64
L 1518	433	475
L 1526	64	102
LS 1526	37	112
Total Truck Chassis	1,862	2,657
LO 608 SPT	45	34
LO 1114	697	1,958
OF 1214	717	608
OH 1314	660	65
OH 1318	33	13
OH 1418	73	7
OH 1419	24	155
OH 1526	82	8
Total Bus Chassis	2,249	2,860
Total Section C	4,111	5,517
A.Y L. DECAROLI S.A.	17	43
SL 661	0	1
SL 663	1	0
SL 751/2	16	36
SL 752/2	0	6
Total Bus Chassis	17	42
Total Section C	17	42
RENAULT ARGENTINA S.A.	45,886	57,193
9	3,817	1,854
11	9,375	13,051
12	17,378	23,354
18	9,820	13,845
18 Diesel	1,266	0
Fuego	1,313	2,116
Total Passenger Cars	42,969	54,220
4 F 4 Van	0	13
4 Pickup	0	18
Total Utilities	0	31
Total Section A	42,969	54,251
Trafic Van.	1,805	2,942
Trafic Van Diesel	1,112	0
Total Utilities	2,917	2,942
Total Section B	2,917	2,942

ARGENTINA - PRODUCTION 1987-1988 (continued)

Motor Vehicles by Manufacturer and Type

Make and Model	1988	1987
SAAB-SCANIA ARGENTINA S.A.	886	1,274
T 112 H 4x2	388	428
T 112 E 6x4	20	54
R 112 H 4x2	235	270
R 112 H 6x2	9	30
Total Truck Chassis	652	782
K 112 C31AA	39	81
K 112 CM52AA	0	1
K 112 C83KK	51	81
K 112 T31AA	144	329
Total Bus Chassis	234	492
Total Section C	886	1,274
INDUSTRIAS EDUARDO SAL-LARI S.A.	1,848	2,586
IES America	0	836
IES Safari	0	14
IES Super America	1,473	1,332
Total Passenger Cars	1,473	2,182
IES Cargo	0	229
IES Cargo Super	164	155
IES Pickup	183	0
IES Van	28	0
Total Utility	375	384
Total Section A	1,848	2,586
SEVEL ARGENTINA S.A.	82,289	72,228
Fiat Brio	4,136	3,705
Fiat Uno	284	0
Spazio TR	7,343	7,246
Spazio TRD	3,613	1,898
Spazio TR Deluxe	1,092	1,279
Super Europa CL	5,917	8,571
Super Europa TR	731	1,978
Super Europa 1.5	0	7
Duna S	2,439	499
Duna SC	1,821	187
Duna SCV	864	189
Duna SD	3,036	296
Regatta S	1,388	3,058
Regatta SC	1,568	4,983
Regatta 100 S	0	859
Regatta 2000	479	169
Regatta Week-end	356	1,724
504 SR	6,967	9,219
504 SRD	6,956	7,833
505 SR Injection	633	
505 SR	5,011	
505 SRD	883	
505 SR	417	
505 SRD	145	
Total Passenger Cars	55,679	
504 Gas Pickup	598	
504 Diesel Pickup	4,299	
Total Utility	4,897	
Total Section A	80,576	
C-10 Custom	640	
C-10 Custom Diesel Turbo	708	
C-10 Silverado	365	
Total Pickup	1,713	
Total Section B	1,713	
CARROCERIAS EL DETALLE S.A.	180	
OA 101 Hearse	180	
Total Bus Chassis	180	
Total Section C	180	

SUMMAR

	1988	1987
Passenger Cars	135,776	158,743
Utilities	6,071	7,410
Total Section A	141,847	166,153
Pickup	10,630	12,863
Utilities	3,377	4,033
Total Section B	14,007	16,896
Truck Chassis	5,414	6,657
Bus Chassis	2,894	3,609
Total Section C	8,308	10,266
TOTAL	164,162	193,315

ARGENTINA
EXPORT

ARGENTINA - EXPORTS 1959-1988

Motor Vehicles by Type

	Passenger Cars & Chassis	Trucks & Chassis	Buses & Chassis	Total
1959.....	0	1	0	1
1960.....	0	1	0	1
1961.....	2	0	0	2
1962.....	8	0	0	8
1963.....	27	6	0	33
1964.....	61	25	0	86
1965.....	71	17	0	88
1966.....	21	13	1	35
1967.....	30	27	1	58
1968.....	35	41	0	76
1969.....	308	114	37	459
1970.....	618	159	72	849
1971.....	1,145	664	23	1,832

INDEC

	Passenger Cars	Commercial*	Total
1972.....	1,676	1,817	3,493
1973.....	3,304	7,910	11,214
1974.....	7,157	8,286	15,443
1975.....	10,396	3,345	13,741
1976.....	10,599	2,843	13,442
1977.....	4,263	3,750	8,013
1978.....	1,060	2,928	3,988
1979.....	1,668	594	2,262
1980.....	3,438	169	3,607
1981.....	39	246	285
1982.....	2,243	991	3,234
1983.....	4,907	295	5,202
1984.....	2,955	1,288	4,243
1985.....	16	758	774
1986.....	99	258	357
1987.....	44	386	430
1988.....	991	663	1,654

* After 1971 buses included with trucks.

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - IMPORTS 1960-1988

Passenger Cars by Country of Origin

	United States	Germany	France	Italy	United Kingdom	Japan	Other Countries	Total
1960........	844	1,928	104	49	39	0	287	3,251
1965........	257	174	18	9	29	0	16	503
1966........	185	218	25	9	10	0	15	462
1967........	209	197	22	3	19	0	10	460
1968........	273	145	17	6	10	0	4	455
1969........	204	137	13	5	15	0	8	382
1970........	93	94	7	3	12	0	2	211
1971........	128	99	10	6	7	0	3	253
1972........	88	155	9	7	20	0	65	344
1973........	26	38	3	9	3	0	49	128
1974........	64	85	13	11	7	0	13	193
1975........	37	86	5	17	8	0	12	165
1976........	43	143	10	23	6	0	9	234
1977........	59	148	13	26	7	0	12	265
1978........	78	205	13	38	11	0	8	353
1979........	1,604	1,290	2,663	951	89	2,883	257	9,737
1980........	1,290	3,665	7,781	1,274	524	21,180	3,954	39,668
1981........	1,086	6,630	4,165	370	120	18,662	5,381	36,414
1982........	34	387	515	15	0	2,881	341	4,173
1983........	7	62	92	5	0	319	19	504
1984........	3	0	5	1	0	0	2	11
1985........	11	0	7	2	0	0	167	187
1986........	1	153	3	4	0	5	526	692
1987........	39	99	8	3	0	4	953	1,106
1988........	26	9	5	0	0	2	775	817
Commercial Vehicles by Country of Origin								
1960........	1,189	49	0	7	144	0	79	1,468
1965........	10	119	0	14	16	0	314	473
1966*.......	92	94	4	208	2	0	470	870
1967*.......	63	319	6	188	41	0	564	1,181
1968*.......	126	201	1	32	10	0	109	479
1969*.......	105	140	12	96	12	0	170	535
1970*.......	74	75	5	4	5	0	85	248
1971*.......	86	49	3	43	22	0	22	225
1972*.......	24	4	3	0	2	0	11	44
1973*.......	12	2	1	2	0	0	72	89
1974*.......	13	0	0	0	0	0	33	46
1975*.......	57	0	1	2	1	0	230	291
1976*.......	12	10	0	0	6	0	36	64
1977*.......	38	3	5	0	19	0	8	73
1978*.......	41	15	0	10	15	0	24	105
1979*.......	506	11	3	11	28	771	206	1,536
1980*.......	11,085	12	30	213	249	13,695	3,096	28,380
1981*.......	5,777	47	26	86	64	13,147	4,329	23,476
1982*.......	88	3	2	1	0	870	68	1,032
1983*.......	64	4	4	1	0	212	47	332
1984*.......	16	0	4	0	0	220	143	383
1985*.......	184	2	1	13	0	0	243	443
1986*.......	13	4	0	0	0	0	209	226
1987*.......	22	60	2	0	0	2	151	237
1988*.......	26	18	0	1	0	0	468	513

NOTE: Includes chassis.
* Includes special vehicles.

INDEC

ARGENTINA - IMPORTS 1960-1988

Motor Vehicles by Type

	PASSENGER CARS				TRUCKS				BUSES			
Year	Under 1,000 kgs.	1,001- 1,500 kgs.	1,501- 1,800 kgs.	Total	Under 4 ton	Over 4 ton "No Identification"	Chassis	Total*	Complete	Chassis	Total	TOTAL
1966..........	106	19	337	462	24	759	32	870	1	183	184	1,516
1967..........	46	20	394	460	11	1,052	27	1,181	0	352	352	1,993
1968..........	28	103	324	455	9	353	7	479	0	151	151	1,085
1969..........	23	20	339	382	4	300	22	535	0	162	162	1,079
1970..........	10	0	201	211	1	138	1	248	0	89	89	548
1971..........	16	2	235	253	3	120	1	225	2	161	163	641
1972..........	11	1	332	344	6	23	0	44	0	12	12	400
1973..........	1	4	123	128	1	34	0	89	0	1	1	218
1974..........	9	2	182	193	0	5	0	46	1	0	1	240
1975..........	2	2	161	165	0	218	0	291	0	0	0	456
1976..........	2	0	232	234	13	2	0	64	0	1	1	299
1977..........	1	0	264	265	0	0	0	73	0	0	0	338
1978..........	0	0	353	353	0	38	0	105	0	0	0	458
1979..........	85	47	9,605	9,737	1,146	105	1	1,536	6	0	6	11,279
1980..........	1,996	212	37,460	39,668	27,501	318	1	28,380	262	51	313	68,361
1981..........	1,908	44	34,462	36,414	23,080	412	4	23,476	194	42	236	60,126
1982..........	2	2	4,169	4,173	955	77	0	1,032	131	3	134	5,339
1983..........	0	0	504	504	0	238	6	332	151	0	151	987
1984..........	0	0	11	11	0	302	0	383	44	0	44	438
1985..........	2	0	185	187	0	390	1	443	65	0	65	695
1986..........	0	0	692	692	0	215	11	226	131	0	131	1,049
1987..........	1	0	1,105	1,106	73	45	0	237	68	0	68	1,411
1988..........	1	0	816	817	1	500	12	513	45	4	49	1,379

* Includes special vehicles.
INDEC

Buses by Country of Origin

Year	United States	Germany	France	Italy	United Kingdom	Sweden	Japan	Other Countries	Total
1960........	26	75	0	3	34	230	0	20	388
1965........	0	5	0	0	62	53	0	11	131
1966........	0	10	0	0	47	103	0	24	184
1967........	2	27	0	19	61	132	0	111	352
1968........	0	27	0	17	64	34	0	9	151
1969........	0	4	0	23	0	88	0	47	162
1970........	0	0	0	0	3	17	0	64	84
1971........	0	1	1	16	5	140	0	0	163
1972........	0	6	0	0	2	0	0	4	12
1973........	0	0	0	0	0	0	0	1	1
1974........	0	0	0	0	0	0	0	1	1
1975........	0	0	0	0	0	0	0	0	0
1976........	0	0	0	0	0	0	0	1	1
1977........	0	0	0	0	0	0	0	0	0
1978........	0	0	0	0	0	0	0	0	0
1979........	1	0	0	0	0	0	5	0	6
1980........	32	13	0	0	7	0	215	46	313
1981........	49	5	0	0	0	24	135	23	236
1982........	1	0	0	0	0	2	119	12	134
1983........	0	0	0	0	0	0	150	1	151
1984........	2	0	0	0	0	0	25	17	44
1985........	55	0	0	0	0	0	10	0	65
1986........	0	0	0	0	0	0	90	41	131
1987........	12	0	1	0	0	0	48	7	68
1988........	8	0	0	0	0	2	37	2	49

NOTE: Includes chassis.

ARGENTINA - RETAIL SALES 1960-1988

Motor Vehicles by Type

Year	Passenger Cars	Commercial Vehicles	Total
1960.........	39,844	47,878	87,722
1961.........	78,909	56,015	134,924
1962.........	86,076	38,363	124,439
1963.........	76,325	29,808	106,133
1964.........	114,860	52,592	167,452
1965.........	134,675	56,022	190,697
1966.........	130,235	47,104	177,339
1967.........	129,365	48,154	177,519
1968.........	131,972	53,371	185,343
1969.........	148,223	62,921	211,144
1970.........	165,933	54,813	220,746
1971.........	193,506	60,217	253,723
1972.........	198,403	63,393	261,796
1973.........	219,304	65,996	285,300
1974.........	204,382	66,877	271,259
1975.........	174,583	52,248	226,831
1976.........	129,877	47,839	177,716
1977.........	151,607	60,694	212,301
1978.........	144,631	45,928	190,559
1979.........	187,885	61,784	249,669
1980.........	215,177	59,881	275,058
1981.........	143,550	35,298	178,848
1982.........	106,452	25,353	131,805
1983.........	120,395	30,170	150,565
1984.........	135,163	29,896	165,059
1985.........	121,203	24,321	145,524
1986.........	134,269	31,306	165,575
1987.........	156,274	34,553	190,827
1988.........	135,667	26,850	162,517

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - TOTAL REGISTRATIONS 1946-1988

Motor Vehicles by Type and Population

	Passenger Cars	Commercial Vehicles	Buses	Total	Population as of Dec. 31	Persons Per Vehicles
1946.........	269,792	140,702	9,945	420,439	15,787,174	37.5
1947.........	272,648	181,244	9,829	463,721	16,099,975	34.7
1948.........	304,445	194,591	9,620	508,656	16,521,060	32.5
1949.........	290,237	222,736	10,882	523,855	16,897,600	32.3
1950.........	318,124	227,957	11,389	557,470	17,275,000	31.0
1951.........	329,424	232,948	11,930	574,302	17,669,000	30.8
1952.........	336,086	238,614	12,332	587,032	18,030,000	30.7
1953.........	329,272	243,121	11,519	583,912	18,373,000	31.5
1954.........	312,098	240,305	11,685	564,088	18,718,000	33.2
1955.........	336,228	252,951	12,502	601,681	19,071,000	31.7
1956.........	346,895	264,019	13,218	624,132	19,432,000	31.1
1957.........	364,458	292,671	13,853	670,982	19,796,000	29.5
1958.........	389,624	313,878	13,811	717,313	20,152,000	28.1
1959.........	430,754	344,459	13,329	788,542	20,587,000	26.1
1960.........	473,517	377,722	14,297	865,536	20,010,539	23.1
1961.........	534,940	423,617	14,202	972,759	20,315,000	20.9
1962.........	624,328	469,975	15,626	1,109,929	20,625,000	18.6
1963.........	696,848	502,491	16,800	1,216,139	20,940,000	17.2
1964.........	805,694	553,452	19,050	1,378,196	21,260,000	15.4
1965.........	914,578	553,542	19,828	1,487,948	21,580,000	14.5
1966.........	1,030,698	599,341	21,780	1,651,819	21,910,000	13.3
1967.........	1,138,636	638,735	22,380	1,799,751	22,250,000	12.4
1968.........	1,271,533	678,617	28,755	1,978,905	22,600,000	11.4
1969.........	1,400,962	722,200	30,122	2,153,284	22,980,000	10.7
1970.........	1,481,947	761,576	25,894	2,269,417	23,364,431	10.3
1971.........	1,673,096	783,861	29,401	2,486,358	23,780,000	9.6
1972.........	1,860,080	847,000	31,748	2,738,828	24,205,000	8.8
1973.........	1,913,646	806,090	29,343	2,749,079	24,655,000	9.0
1974.........	2,140,453	892,535	31,967	3,064,955	25,120,000	8.2
1975.........	2,310,820	952,004	33,571	3,296,395	25,590,000	7.8
1976.........	2,473,860	993,197	35,370	3,502,427	26,050,000	7.4
1977.........	2,603,036	1,046,111	38,512	3,687,659	26,500,000	7.2
1978.........	2,790,686	1,064,588	41,824	3,897,098	26,980,000	6.9
1979.........	2,880,006	1,098,740	43,319	4,022,065	27,460,000	6.8
1980.........	3,112,065	1,169,705	47,123	4,328,893	27,947,446	6.5
1981.........	3,319,243	1,240,764	51,790	4,611,797	28,390,000	6.2
1982.........	3,516,728	1,302,546	54,662	4,873,936	28,840,000	5.9
1983.........	3,620,194	1,321,501	55,096	4,996,791	29,295,000	5.9
1984.........	3,759,323	1,352,581	56,758	5,168,662	29,760,000	5.8
1985.........	3,878,249	1,374,187	57,833	5,310,269	30,230,000	5.7
1986.........	4,035,356	1,401,209	60,356	5,496,921	30,570,000	5.6
1987.........	4,143,502	1,425,896	61,822	5,631,220	31,200,000	5.5
1988.........	4,186,440	1,431,090	62,470	5,680,000	31,700,000	5.6

ASOCIACION DE FABRICAS DE AUTOMOTORES

BRAZIL - PRODUCTION 1957-1988

Motor Vehicles by Type

	Passenger Cars	Station Wagons	Vans	Utilities	Pickups	Trucks Light	Trucks Heavy	Buses	TOTAL
1957	0	1,166	490	9,164	1,217	13,185	3,074	2,246	30,542
1958	2,189	1,642	7,504	14,273	4,703	22,613	4,385	3,674	60,983
1959	11,963	2,532	15,793	18,083	8,083	33,372	3,285	3,003	96,114
1960	37,818	4,801	19,195	19,514	10,026	33,590	4,220	3,877	133,041
1961	54,978	5,227	24,439	17,621	12,826	23,957	2,934	3,602	145,584
1962	75,102	8,774	25,969	22,247	19,432	33,542	2,632	3,496	191,194
1963	87,474	7,290	27,449	13,432	14,516	19,081	2,475	2,474	174,191
1964	98,420	6,290	27,441	11,853	15,209	19,442	2,348	2,704	183,707
1965	108,573	5,199	24,323	9,496	12,637	19,207	2,621	3,131	185,187
1966	122,101	6,720	28,607	14,426	17,702	27,900	3,198	3,955	224,609
1967	132,185	7,075	30,272	8,140	16,009	25,616	1,525	4,665	225,487
1968	161,500	3,545	36,594	7,328	23,062	38,397	2,245	7,044	279,715
1969	237,733	6,646	34,567	5,193	23,313	37,886	2,683	5,679	353,700
1970	249,913	57,002	35,518	4,723	26,487	35,998	2,390	4,058	416,089
1971	342,646	57,217	37,054	5,663	31,123	35,956	2,912	4,393	516,964
1972	415,164	55,891	43,316	5,534	43,479	50,338	3,219	5,230	622,171
1973	467,575	96,427	47,354	6,563	56,893	65,065	4,137	6,362	750,376
1974	531,844	159,106	53,009	7,510	66,776	72,711	6,702	8,262	905,920
1975	524,204	188,322	54,450	7,346	67,099	70,284	8,404	10,126	930,235
1976	526,944	236,347	57,687	7,010	60,673	73,869	10,022	12,059	986,611
1977	464,505	267,855	37,627	3,019	32,991	91,412	9,956	13,828	921,193
1978	492,488	378,682	41,514	5,321	45,400	78,691	7,578	14,340	1,064,014
1979	483,444	428,574	41,002	5,770	63,293	85,777	7,274	12,832	1,127,966
1980	470,266	462,886	34,360	5,631	75,549	92,672	9,345	14,465	1,165,174
1981	343,208	242,626	17,096	2,856	85,354	66,788	9,562	13,393	780,883
1982	357,792	314,797	23,214	3,100	103,883	41,032	5,666	9,820	859,304
1983	425,866	322,505	14,306	1,636	90,456	30,903	4,584	6,206	896,462
1984	381,273	298,113	15,497	1,107	112,826	42,603	5,894	7,340	864,653
1985	444,628	314,513	16,331	1,512	116,570	56,188	8,581	8,385	966,708
1986	478,293	336,859	14,235	2,867	128,316	72,809	11,735	11,218	1,056,332
1987	396,315	287,065	13,395	3,134	132,318	62,368	11,837	13,639	920,071
1988	394,641	387,770	21,095	2,747	172,266	59,321	12,489	18,427	1,068,756

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEHICULOS AUTOMOTORES

Motor Vehicles by Manufacturer

	1981	1982	1983	1984	1985	1986	1987	1988
Agrale	0	200	298	568	790	1,674	1,322	1,510
Engesa	0	0	0	0	0	485	610	294
Farus	75	163	66	41	0	0	0	0
Fiat S.A.	130,381	163,449	146,213	138,207	150,981	167,389	213,647	213,649
Fiat Diesel	3,803	892	456	419	112	0	0	0
Ford	125,855	144,431	166,101	179,643	189,073	188,914	131,599	176,302
General Motors	155,539	180,083	207,544	197,362	222,801	251,178	193,306	242,785
Gurgel	1,145	1,148	1,181	917	1,372	2,158	2,014	1,622
Mercedes-Benz	48,899	32,669	22,255	29,311	33,012	43,444	43,479	45,791
Puma Veiculos & Motores	823	502	241	119	0	0	0	0
Scania	3,585	3,327	2,289	3,373	4,373	5,394	5,092	5,602
Santa Matilde	57	48	44	62	81	207	25	6
Toyota	4,070	2,706	2,500	3,290	2,585	3,493	3,696	5,007
Volkswagen	295,303	324,142	341,354	302,697	357,969	387,936	320,801	371,600
Volkswagen Caminhoes	9,657	3,618	4,077	6,660	0	0	0	0
Volvo	1,691	1,926	1,843	1,984	3,559	4,060	4,480	4,588
TOTAL	780,883	859,304	896,462	864,653	966,708	1,056,332	920,071	1,068,756

SECRETARIA TECNICA DO GEIA

BRAZIL - PRODUCTION 1988

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1988 Units
AGRALE	1,510
Light Trucks	
TX1600 Diesel	1,333
TX1800 Diesel	177
ENGESA	294
Utility Trucks	
Engesa 4 Alcohol	197
Engesa 4 Diesel	1
Engesa 4 Gasoline	96
FIAT	213,849
Passenger Cars	36,595
Premio Alcohol	17,363
Duna Diesel	69
Premio Gasoline	1,953
Duna Gasoline	4,250
Duna KD	240
Premio KG	12,720
Hatchback	114,249
Uno Alcohol	34,835
Elba Alcohol	5,847
Duna Weekend Diesel	428
Uno Gasoline	39,867
Elba Gasoline	704
Duna Weekend Gasoline	2,344
Duna Weekend KD	286
Uno KG	12,144
147 C KG	5,280
Spazio KG	12,912
Small Trucks	62,805
Fiat Pickup Alcohol	1,514
Fiorino Alcohol	722
Uno Pickup Alcohol	5,542
Uno Fiorino Alcohol	3,047
Uno Furgao Alcohol	1,169
Fiat Pickup Diesel	128
Fiorino Diesel	908
Penny Diesel	2,690
Uno Pickup Diesel	2,792
Uno Fiorino Diesel	20,467
Fiat Pickup Gasoline	551
Fiorino Gasoline	1,845
Penny Gasoline	717
Uno Pickup Gasoline	2,685
Uno Fiorino Gasoline	17,805
Uno Furgao Gasoline	79
Fiat Pickup KD	144
FORD	176,302
Passenger Cars	25,900
Del Rey Alcohol	25,247
Del Rey Gasoline	653
FORD (con't)	
Hatchback	98,783
Escort Alcohol	67,986
Del Rey Belina Alcohol	18,553
Escort Gasoline	2,325
Del Rey Belina Gasoline	766
Escort KG	9,153
Small Trucks	33,185
Pampa Alcohol	16,327
F 1000 Alcohol	735
F 1000 Diesel	15,718
Pampa Gasoline	405
Light Trucks	6,045
F 4000 Diesel	6,045
Medium Trucks	10,541
F 11000 Diesel	1,609
Cargo Diesel	8,932
Medium-Heavy Trucks	1,848
F 14000 Diesel	1,625
F 22000 Diesel	223
GENERAL MOTORS	242,785
Passenger Cars	172,449
Chevette Alcohol	40,366
Opala Alcohol	2,999
Comodoro Alcohol	8,397
Diplomata Alcohol	7,005
Monza Alcohol	55,530
Opala Gasoline	360
Comodoro Gasoline	1,858
Diplomata Gasoline	2,293
Monza Gasoline	16,109
Chevette Gasoline	11,764
Chevette KG	18,076
Monza KG	7,692
Hatchbacks	20,405
Monza Hatch Alcohol	395
Marajo Alcohol	5,821
Caravan Alcohol	1,072
Caravan Comodoro Alcohol	6,160
Caravan Diplomata Alcohol	1,516
Veraneio Alcohol	563
Marajo Gasoline	1,457
Caravan Gasoline	121
Caravan Comodoro Gasoline	1,444
Caravan Diplomata Gasoline	617
Veraneio Gasoline	111
Monza Hatch KG	1,128

BRAZIL - PRODUCTION 1988 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1988 Units
GENERAL MOTORS [con't]	
Special Trucks	2,043
Caravan Ambulance Alcohol....	1,521
Veraneio Ambulance Alcohol...	224
Caravan Ambulance Gasoline...	254
Veraneio Ambulance Gasoline..	44
Small Trucks	43,183
Chevy 500 Alcohol............	6,948
143 A10 Alcohol..............	4
144 A10 Alcohol..............	1,408
142 A10 Alcohol..............	121
243 A20 Alcohol..............	18
244 A20 Alcohol..............	1,314
252 A20 Alcohol..............	107
253 A20 Alcohol..............	84
254 A20 Alcohol..............	228
258 A20 Alcohol..............	505
243 D20 Diesel...............	46
244 D20 Diesel...............	12,985
253 D20 Diesel...............	107
254 D20 Diesel...............	733
258 D20 Diesel...............	1,854
242 D20 Diesel...............	226
252 D20 Diesel...............	171
Chevy 500 Gasoline...........	8,159
144 C10 Gasoline.............	698
142 C10 Gasoline.............	91
243 C20 Gasoline.............	2
244 C20 Gasoline.............	3,088
252 C20 Gasoline.............	120
253 C20 Gasoline.............	9
254 C20 Gasoline.............	2,205
258 C20 Gasoline.............	1,547
143 C10 Gasoline.............	1
D20 KD.......................	260
Chevy 500 KG................	144
Light Trucks	2,016
443 Alcohol..................	31
443 Diesel...................	1,881
443 Gasoline.................	74
D40 KD.......................	30
Medium Trucks	2,631
753 13000 Alcohol............	1
653 11000 Alcohol............	28
683 11000 Alcohol............	54
783 13000 Alcohol............	7
653 11000 Diesel.............	244
643 1100 Diesel..............	16
683 11000 Diesel.............	1,395
743 13000 Diesel.............	9
753 13000 Diesel.............	132
783 13000 Diesel.............	660
653 11000 Gasoline...........	2
683 11000 Gasoline...........	70
753 13000 Gasoline...........	13
GENERAL MOTORS [con't]	
Medium-Heavy Trucks	58
993 22000 Diesel.............	58
GURGEL	1,622
Passenger Cars	66
BR 800 Gasoline..............	66
Utilities	1,505
X 12 Lona Alcohol............	8
X 12 TR Alcohol..............	130
X 15 TR Carajas Alcohol......	39
X 12 Tocantins Alcohol.......	256
X 15 TR Carajas Diesel.......	110
X 12 Tocantins Gasoline......	164
X 12 Lona Gasoline...........	268
X 12 TR Gasoline.............	323
X 12 Caribe Gasoline.........	2
X 15 TR Carajas Gasoline.....	205
Small Trucks	51
G 800 CD 3P Alcohol..........	4
G 800 Pickup CS Gasoline.....	12
G 800 CD 3P Gasoline.........	33
G 800 Furgao Gasoline........	2
MERCEDES-BENZ	45,791
Light Trucks	5,649
709 Diesel...................	428
L 708 Diesel.................	4,548
912 Diesel...................	482
L 708 KD.....................	148
912 KD.......................	36
709 KD.......................	7
Medium Trucks	4,480
L 1114 Diesel................	2,837
LK 1114 Diesel...............	348
L 1118 Diesel................	675
LK 1118 Diesel...............	56
L 1117 KD....................	564
Medium-Heavy Trucks	15,340
L 1318 Diesel................	4,145
LK 1318 Diesel...............	154
L 1518 Diesel................	4,213
LK 1518 Diesel...............	564
L 2014 Diesel................	594
L 2214 Diesel................	205
LK 2214 Diesel...............	79
L 2217 Diesel................	637
LK 2217 Diesel...............	156
LB 2217 Diesel...............	88
L 1314 Diesel................	881
L 1514 Diesel................	744
LK 1314 Diesel...............	399
LK 1514 Diesel...............	415

BRAZIL - PRODUCTION 1988 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1988 Units
MERCEDES-BENZ (con't)	
Medium-Heavy Trucks (con't)	
LA 1317 Diesel	333
LAK 1317 Diesel	54
L 1319 Diesel	1
L 319 KD	612
LP 1419 KD	464
L 1318 KD	208
L 1314 KD	240
LK 1514 KD	90
LP 1219 KD	32
LG 1314 KD	32
Heavy Trucks	4,831
L 1519 Diesel	2
LS 1525 Diesel	657
L 2220 Diesel	765
LK 2200 Diesel	227
LB 2220 Diesel	415
LS 1933 Leito Diesel	1,913
L 1520 Diesel	245
LS 1520 Diesel	16
LK 1520 Diesel	244
LS 1934 Leito Diesel	324
LS 1525 KD	23
Buses	2,758
O 365 Diesel	1,022
O 371 Rural Diesel	782
O 371 RS Diesel	517
O 371 RSD Diesel	115
O 371 U Diesel	284
O 371 TR Diesel	1
O 371 UP Diesel	37
Chassis	12,149
LO 812 Diesel	118
OH 1316 Diesel	2
LO 708 Diesel	1,680
OF 1114 Diesel	227
OH 1518 Diesel	26
L 1114 MC Diesel	71
OH 1420 Diesel	138
OF 1315 Diesel	5,916
OF 1115 Diesel	1,550
OH 1315 Diesel	83
OF 1114 Diesel	4
L 1318 MC Diesel	4
OF 1318 Diesel	252
OH 1318 Diesel	3
OF 1113 KD	705
OH 1316 KD	72
OF 1313 KD	150
OH 1113 KD	846
OH 1420 KD	1
OH 1318 KD	176
OH 1315 KD	20

Manufacturers, Makes and Models	1988 Units
MERCEDES-BENZ (con't)	
Chassis (con't)	
OF 1315 KD	96
OF 1318 KD	8
LO 812 KD	1
Platform	584
Platform O 371 R Diesel	192
Platform O 371 RS Diesel	329
Platform O 371 RSD Diesel	57
Platform O 371 UP Diesel	6
SAAB-SCANIA	5,602
Heavy Trucks	3,719
T 112 HS 6x2 IC Diesel	2
R 112 HS 6x2 IC Diesel	26
T 112 HS 4x2 IC Diesel	1,342
T 142 HS 4x2 IC Diesel	504
R 112 HS 4x2 IC Diesel	224
T 112 HS 4x2 Diesel	1,373
R 142 HS 4x2 IC Diesel	32
R 112 HS 4x2 Diesel	105
T 112 HS 4x2 IC KD	8
R 112 HS 4x2 IC KD	16
T 112 HS 4x2 KD	84
T 112 HS 6x2 IC KD	3
Extra-Heavy Trucks	418
T 112 ES 6x4 Diesel	343
T 112 ES 6x4 IC Diesel	14
T 142 ES 6x4 IC Diesel	33
R 112 ES 6x4 Diesel	8
R 142 ES 6x4 IC Diesel	1
R 112 ES 6x4 IC Diesel	1
T 112 E 6x4 KD	18
Buses	1,465
K 112 TL Diesel	141
S 112 CL Diesel	376
K 112 CL Diesel	918
F 112 HL/S Diesel	30
SANTA MATILDE	6
Passenger Cars	6
SM 4.1 Alcohol	1
SM 4.1 Gasoline	5
TOYOTA	5,007
Hatchback	210
OJ 50 LV8 Diesel	210
Utilities	948
OJ 50L Diesel	329
OJ 50LV Diesel	619

BRAZIL - PRODUCTION 1988 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1988 Units
TOYOTA (con't)	
Pickup	3,849
OJ 55LPB Diesel	555
OJ 55LPB3 Diesel	198
OJ 55LPBL Diesel	476
OJ 55 LPBL3 Diesel	1,943
OJ 55 LP2BL Diesel	665
OJ 55 LP2BL3 Diesel	12
VOLKSWAGEN	371,600
Passenger Cars	159,625
Voyage Alcohol	34,646
Passat 2/4P Alcohol	5,142
Santana Alcohol	25,945
Voyage Gasoline	64,019
Passat 2/4P Gasoline	7,554
Santana Gasoline	8,711
Voyage KG	12,168
Passat 2/4P KG	360
Santana KG	1,080
Hatchback	154,333
Gol Alcohol	90,724
Parati Alcohol	25,069
Quantum Alcohol	11,985
Gol Gasoline	9,552
Parati Gasoline	12,344
Quantum Gasoline	3,387
Gol KG	1,032
Parati KG	216
Quantum KG	24
Station Wagons	18,534
Kombi Alcohol	12,895
Kombi Gasoline	4,871
Kombi KG	768
Special Vehicles	308
Kombi Ambulance Alcohol	274
Kombi Ambulance Gasoline	34
Pickup	29,193
Gol Furgao Alcohol	4,029
Saveiro Alcohol	11,133
Kombi Furgao Alcohol	4,156
Kombi Pickup Alcohol	1,563
Kombi Furgao Gasoline	2,135
Saveiro Gasoline	4,634
Gol Furgao Gasoline	202
Kombi Pickup Gasoline	621
Kombi Furgao KG	720

Manufacturers, Makes and Models	1988 Units
VOLKSWAGEN (con't)	
Light Trucks	4,526
7.90 Diesel	2,601
7.110 Diesel	1,852
7.140 Gasoline	73
Medium Trucks	1,112
11.140 Diesel	960
12.140 Diesel	152
Medium-Heavy Trucks	3,623
13.210 Diesel	1,026
14.140 Diesel	1,029
22.210 Diesel	324
22.140 Diesel	152
14.210 Diesel	913
14.170 Diesel	2
16.170 Diesel	4
16.210 Diesel	173
Bus Chassis	346
7.90 CO Diesel	346
VOLVO	4,588
Heavy Trucks	2,758
N 10 TII 4x2 Diesel	589
N 10 ICII 4x2 Diesel	1,810
N 12 TII 4x2 Diesel	3
N 12 ICII 4x2 Diesel	191
N 10 T 4x2 KD	80
N 10 TC 4x2 KD	85
Extra-Heavy Trucks	705
N 10 TII 6x4 Diesel	451
N 10 ICII 6x4 Diesel	50
N 12 TII 6x4 Diesel	30
N 12 ICII 6x4 Diesel	24
N 12 T 6x4 KD	35
N 12 IC 6x4 KD	65
N 10 IC 6x4 KD	50
Bus Chassis	1,125
B 58 ROD 4x2 Diesel	90
B 58 Urban Diesel	231
B 58 Articulated Diesel	116
B 10 M 4x2 Diesel	280
B 10 M 6x2 Diesel	88
B 58 Urban KD	300
B 10 M 4x2 KD	20

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

BRAZIL - EXPORTS 1970-1988

Motor Vehicles by Type

	Passenger Cars	Light Trucks			Heavy Trucks	Total Trucks	Buses	Total Vehicles
		Vans	Utilities	Pickups				
1970..........	52	57	75	69	122	323	34	409
1971..........	858	318	8	276	384	984	32	1,652
1972..........	6,611	598	84	2,167	3,136	5,985	932	13,528
1973..........	13,891	1,490	144	3,028	5,754	10,416	199	24,506
1974..........	47,591	3,301	14	5,980	6,896	16,171	916	64,678
1975..........	52,829	4,744	333	6,090	7,988	19,135	1,337	73,101
1976..........	62,079	3,006	10	5,265	9,032	17,313	1,015	80,407
1977..........	56,636	1,917	12	1,403	8,347	11,679	1,711	70,026
1978..........	77,388	2,880	1,212	2,931	10,129	17,152	1,632	96,172
1979..........	76,486	4,761	2,101	6,012	14,270	27,144	2,018	105,848
1980..........	115,482	8,407	1,568	10,260	18,977	39,212	2,391	157,085
1981..........	157,228	7,655	1,223	23,783	18,662	51,323	4,135	212,686
1982..........	120,305	8,883	597	37,101	5,400	51,981	1,065	173,351
1983..........	132,804	4,108	244	27,551	3,660	35,[illegible]	307	168,674
1984..........	151,982	417	70	34,989	7,024	42,500	2,053	196,515
1985..........	160,626	3,744	83	32,804	8,945	45,576	1,438	207,640
1986..........	138,241	711	46	30,898	11,769	43,424	1,614	183,279
1987..........	279,530	1,031	130	43,409	17,342	61,912	4,113	345,555
1988..........	226,380	1,435	87	71,132	15,948	88,602	5,514	320,476

Motor Vehicles by Manufacturer, 1988

	Passenger Cars	Light Trucks			Heavy Trucks	Total Trucks	Buses	Total Vehicles
		Vans	Utilities	Pickups				
Agrale..........	0	0	0	0	54	54	0	54
Fiat............	87,936	0	0	50,280	0	50,280	0	138,216
Ford............	11,068	0	0	645	6,173	6,818	0	17,886
General Motors	31,298	121	0	15,447	738	16,306	0	47,604
Gurgel..........	0	0	55	7	0	62	0	62
Mercedes-Benz..	0	0	0	0	5,485	5,485	4,766	10,251
Saab-Scania....	0	0	0	0	610	610	152	762
Toyota..........	0	34	32	225	0	291	0	291
Volvo...........	0	0	0	0	1,059	1,059	377	1,436
Volkswagen.....	96,058	1,280	0	4,528	1,849	7,657	199	103,914
TOTAL..........	226,380	1,435	87	71,132	15,948	88,802	5,514	320,476

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

BRAZIL - EXPORTS 1987-1988

Motor Vehicles by Country of Destination

	Passenger Cars		Light Commercial		Heavy Commercial		Total	
Country	1987	1988	1987	1988	1987	1988	1987	1988
SOUTH AMERICA								
Argentina........	29,919	44,987	961	867	160	5	31,040	45,859
Bolivia..........	245	300	404	415	1,241	867	1,890	1,382
Chile............	4,756	7,700	5,295	7,022	3,233	5,173	13,284	19,895
Colombia.........	7,584	7,410	54	18	1	277	7,639	7,705
Ecuador..........	3,161	3,282	1	40	442	200	3,804	3,522
Paraguay.........	905	515	382	699	364	658	1,651	1,872
Peru.............	2,769	948	57	244	1,314	842	4,140	2,034
Suriname.........	3	11	7	22	1	15	11	48
Uruguay..........	13,901	7,841	978	912	561	826	15,440	9,579
Venezuela........	35,793	30,140	1	49	0	8	35,794	30,197
Other............	2	5	170	124	4	19	176	148
Total............	99,038	103,139	8,310	10,412	7,321	8,690	114,669	122,241
CENTRAL AMERICA	3,295	3,551	4,540	3,307	1,181	819	9,016	7,677
Total............	3,295	3,551	4,540	3,307	1,181	819	9,016	7,677
NORTH AMERICA								
Canada...........	21,122	8,783	0	0	603	840	21,725	9,623
Mexico...........	0	0	0	0	0	1	0	1
U.S.A............	52,819	58,222	56	21	9,255	7,265	62,130	65,508
Total............	73,941	67,005	56	21	9,858	8,106	83,855	75,132
EUROPE								
Belgium..........	0	0	557	789	0	0	557	789
Denmark..........	1,123	242	0	4	0	0	1,123	246
France...........	0	10	3,272	6,910	0	0	3,272	6,920
Island...........	438	294	16	25	0	0	454	319
Italy............	69,119	41,681	16,168	23,680	31	0	85,318	65,361
The Netherlands..	0	0	458	1,019	0	0	458	1,019
Portugal.........	177	0	0	0	0	0	177	0
Sweden...........	0	0	0	198	188	12	188	210
Switzerland......	289	1,065	1,992	1,844	0	0	2,281	2,909
West Germany.....	1	21	1,803	5,738	0	3	1,804	5,762
Other............	731	90	2,179	4,078	0	0	2,910	4,168
Total............	71,878	43,403	26,445	44,285	219	15	98,542	87,703
AFRICA								
Algeria..........	758	822	0	48	0	0	758	870
Angola...........	108	270	135	88	432	320	675	678
Canary Isl.......	0	46	0	0	0	0	0	46
Egypt............	2	1	6	11	0	0	8	12
Liberia..........	81	120	17	28	6	16	104	164
Libya............	2	40	0	0	0	2	2	42
Mozambique.......	0	0	0	0	1	15	1	15
Nigeria..........	445	555	543	427	32	488	1,020	1,470
Zaire............	0	31	2	35	8	32	10	98
Other............	132	138	218	585	285	473	635	1,196
Total............	1,528	2,023	921	1,222	764	1,346	3,213	4,591
ASIA								
China............	854	219	13	1,008	211	2	1,078	1,229
Indonesia........	0	0	0	0	1,474	1,480	1,474	1,480
Iran.............	0	4	0	1	0	0	0	5
Iraq.............	28,885	6,891	0	0	1	61	28,886	6,952
Kuwait...........	28	0	425	787	16	93	469	880
Lebanon..........	0	7	4	6	4	0	8	13
Malaysia.........	0	0	0	0	210	527	210	527
Oman.............	0	0	0	108	0	5	0	113
Saudi Arabia.....	3	0	1,346	2,932	1	177	1,350	3,109
Taiwan...........	0	0	1,645	6,912	0	0	1,645	6,912
Other............	80	110	885	1,575	123	44	1,088	1,729
Total............	28,850	7,231	4,298	13,329	2,040	2,389	36,188	22,949
OCEANIA								
Australia........	0	0	0	0	60	97	60	97
New Zealand......	0	0	0	74	12	0	12	74
Other............	0	8	0	4	0	0	0	12
Total............	0	8	0	78	72	97	72	183
GRAND TOTAL......	279,530	226,360	44,570	72,654	21,455	21,462	345,555	320,476

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

BRAZIL - RETAIL SALES 1960-1988

Total Domestic Vehicle Sales

	Passenger Cars	Vans	Utilities	Pickups	Heavy Truck	Buses	Total Vehicles
1960.......	40,980	19,021	19,574	9,922	38,053	3,949	131,499
1961.......	60,132	24,505	18,041	12,780	26,299	3,050	144,797
1962.......	83,541	25,937	21,751	19,380	36,194	3,349	190,152
1963.......	94,619	27,393	13,532	14,259	21,536	2,420	173,759
1964.......	103,427	27,093	11,642	14,945	21,174	2,624	180,905
1965.......	114,882	24,767	9,806	13,192	22,451	2,956	188,054
1966.......	127,865	28,101	14,039	17,392	30,547	3,632	221,576
1967.......	139,211	30,572	8,488	16,244	27,609	4,788	226,912
1968.......	164,341	36,530	7,257	23,027	40,458	7,002	278,615
1969.......	241,542	34,528	5,176	23,187	39,433	5,627	349,493
1970.......	308,024	35,581	4,697	26,112	38,167	4,123	416,704
1971.......	395,266	35,981	5,445	30,952	37,643	4,336	509,623
1972.......	457,124	42,843	5,550	41,339	50,342	4,222	601,420
1973.......	557,692	45,560	6,439	54,319	64,818	6,400	735,228
1974.......	639,668	49,273	7,299	60,253	71,433	7,167	835,093
1975.......	661,332	50,024	7,103	61,187	69,901	8,931	858,478
1976.......	695,207	54,203	6,840	53,928	74,971	10,986	896,135
1977.......	678,824	36,231	2,680	32,950	90,247	12,038	852,970
1978.......	797,942	37,870	3,767	42,031	78,891	11,861	972,362
1979.......	828,733	34,948	3,665	57,344	78,706	11,529	1,014,925
1980.......	793,028	25,185	4,027	64,556	81,933	11,532	980,261
1981.......	447,608	11,622	1,876	54,502	55,938	9,179	580,725
1982.......	556,229	13,352	2,653	69,758	41,257	8,045	691,294
1983.......	608,499	11,572	1,439	65,074	34,573	6,575	727,732
1984.......	532,235	15,134	1,048	79,784	42,884	5,997	677,082
1985.......	602,069	12,324	1,430	84,552	55,664	7,141	763,180
1986.......	672,384	13,719	2,777	97,506	71,854	8,488	866,728
1987.......	410,260	12,537	3,042	87,793	56,385	10,068	580,085
1988.......	556,744	18,635	2,623	101,834	54,912	12,968	747,716

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

CANADA - PRODUCTION 1951-1988

Motor Vehicles by Type

	Passenger Cars	Trucks and Buses	Total
1951	282,714	132,706	415,420
1952	283,275	150,827	434,102
1953	364,970	121,079	486,049
1954	283,945	68,164	352,109
1955	374,602	77,512	452,114
1956	374,727	96,623	471,350
1957	340,381	73,196	413,577
1958	297,373	59,045	356,418
1959	301,435	66,504	367,939
1960	325,785	71,954	397,739
1961	323,638	63,285	386,923
1962	424,581	80,606	505,187
1963	532,243	99,113	631,356
1964	559,603	111,387	670,990
1965	706,810	139,799	846,609
1966	684,547	187,667	872,214
1967	708,281	211,227	919,508
1968	889,386	260,832	1,150,218
1969	1,025,994	300,484	1,326,478
1970	923,437	236,067	1,159,504
1971	1,083,201	263,564	1,346,765
1972	1,135,702	294,382	1,430,084
1973	1,216,508	331,799	1,548,307
1974	1,171,730	353,852	1,525,582
1975	1,027,242	357,895	1,385,137
1976	1,119,005	408,847	1,527,852
1977	1,120,157	570,927	1,691,084
1978	1,107,874	634,092	1,741,966
1979	960,614	625,624	1,586,238
1980	820,114	503,885	1,323,999
1981	796,378	492,853	1,289,231
1982	807,645	468,395	1,276,040
1983	970,933	554,327	1,525,260
1984	1,180,085	649,299	1,829,384
1985*	1,077,935	855,446	1,933,381
1986*	1,061,365	792,760	1,854,125
1987*	809,827	825,187	1,635,014
1988*	1,024,807	924,451	1,949,258

* MVMA data.

STATISTICS CANADA

CANADA

CANADA - PRODUCTION 1980-1988

Motor Vehicles by Manufacturer

	1981	1982	1983	1984	1985	1986	1987	1988
PASSENGER CARS								
American Motors........	37,491	30,341	29,448	22,992	11,316	4,444	**	**
Chrysler Corp..........	69,148	149,434	105,853	0	0	0	12,538	59,016
Ford Motor Co..........	209,494	283,059	284,549	442,049	493,560	517,478	433,976	499,616
General Motors Corp....	478,389	334,646	538,639	546,009	562,981	529,055	339,746	409,951
Honda Motors...........	0	0	0	0	0	0	15,685	50,058
Volvo..................	8,594	10,165	10,378	10,486	10,078	10,388	7,882	6,166
TOTAL PASSENGER CARS....	803,117	807,645	968,867	1,021,536	1,077,935	1,061,365	809,827	1,024,807
TRUCKS								
Chrysler Corp..........	80,005	95,317	139,189	364,377	390,120	404,789	410,253	429,809
Ford Motor Co..........	145,310	132,531	144,147	151,729	163,556	148,099	152,990	153,497
Freightliner...........	2,191	637	661	2,194	2,354	4,102	3,403	3,178
General Motors Corp....	277,698	227,277	263,567	274,055	281,111	190,315	238,951	312,762
JEEP...................	0	0	0	0	0	27,696	**	**
Mack...................	2,311	596	835	2,998	3,289	3,719	3,213	4,602
Navistar...............	12,148	10,947	5,667	8,047	10,702	9,480	9,968	12,782
PACCAR (Kenworth)......	0	661	844	2,028	2,057	2,280	3,981	5,103
Western Star...........	0	841	596	2,319	2,257	2,280	2,428	2,718
TOTAL TRUCKS...........	519,663	468,807	555,546	807,747	855,446	792,760	825,187	924,451
TOTAL MOTOR VEHICLES....	1,322,780	1,276,452	1,524,413	1,829,283	1,933,381	1,854,125	1,635,014	1,949,258

** American Motors purchased by Chrysler Corporation in 1987.

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - PRODUCTION 1987-1988

Motor Vehicles by Manufacturer and Type

Manufacturer/ Division	Make	1987	1988
Jeep Eagle	Eagle....................	5,251	0
	Jeep.....................	36,123	52,691
	Premier..................	7,287	59,016
Dodge	Caravan..................	133,899	143,239
Plymouth	Voyager..................	124,618	123,452
Chrysler	Mini Ram Van............	13,469	11,612
	Ram Van..................	71,678	72,202
	Ram Wagon................	30,466	26,613
Honda	Accord...................	15,685	12,629
	Civic....................	0	37,429
Ford	Escort...................	44,402	0
	Crown Victoria..........	126,286	128,164
Mercury	Lynx.....................	2,039	0
	Grand Marquis...........	126,434	131,538
Ford	Tempo....................	96,414	170,509
Mercury	Topaz....................	38,401	69,405
Ford	Light Duty Trucks......	152,990	153,497
Freightliner	Extra Heavy Duty Trucks	3,403	3,178
Buick	Regal....................	35,447	138,981
Pontiac	Grand Prix..............	4,456	0
Oldsmobile	Cutlass Ciera...........	158,700	221,293
	Cutlass Supreme........	13,319	0
Chevrolet	Celebrity...............	50,323	20,285
Pontiac	6000.....................	77,501	29,392
General Motors	Van/Vandura.............	89,482	91,114
	Light Duty Trucks......	149,469	221,648
Navistar	Heavy Duty..............	9,968	12,782
Mack	Extra Heavy Duty.......	3,213	4,602
Kenworth	Extra Heavy Duty.......	3,981	5,103
Volvo	240 Series..............	7,882	6,166
Western Star	Extra Heavy Duty.......	2,428	2,718
TOTAL PASSENGER CARS..................		809,827	1,024,807
TOTAL TRUCKS...........................		825,187	924,451
TOTAL MOTOR VEHICLES..................		1,635,014	1,949,258

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - EXPORTS 1953-1988

Motor Vehicles by Type

				EXPORTS TO U.S.A.		
	Passenger Cars	Motor Trucks*	Total	Passenger Cars New	Motor Trucks	Total
1953..........	27,977	17,245	45,222	27	157	184
1954..........	7,321	3,672	10,993	8	124	132
1955..........	11,933	6,498	18,431	5	131	136
1956..........	14,122	4,912	19,034	27	3	30
1957..........	16,244	3,876	20,120	39	69	108
1958..........	13,409	3,025	16,434	52	4	56
1959..........	9,761	2,002	11,763	87	25	112
1960..........	17,184	3,436	20,620	179	8	187
1961..........	9,495	2,945	12,440	175	18	193
1962..........	11,874	3,592	15,466	150	986	1,136
1963..........	15,514	7,269	22,783	319	3,185	3,504
1964..........	38,277	13,632	51,909	10,950	8,144	19,094
1965..........	77,879	25,568	103,447	31,692	19,454	51,146
1966..........	189,549	108,317	297,866	146,794	96,412	243,206
1967..........	342,404	201,426	543,830	310,974	185,930	496,904
1968..........	522,123	280,850	802,973	472,508	258,947	731,455
1969..........	714,551	409,729	1,124,280	676,137	389,810	1,065,947
1970**........	733,218	195,625	928,843	696,630	164,036	860,666
1971..........	822,265	198,146	1,020,411	758,530	163,642	922,172
1972..........	874,512	227,952	1,102,464	843,192	207,407	1,050,599
1973..........	892,330	230,481	1,122,811	874,226	218,144	1,092,370
1974..........	840,803	222,494	1,063,297	810,039	197,738	1,007,777
1975..........	777,374	228,266	1,005,640	723,083	196,354	919,437
1976..........	877,645	310,415	1,188,060	812,831	271,540	1,084,371
1977..........	918,441	398,501	1,316,942	834,747	355,002	1,189,749
1978..........	873,701	452,676	1,326,377	783,755	413,608	1,197,363
1979..........	650,894	392,729	1,043,623	590,242	371,704	961,946
1980..........	613,365	325,129	938,494	549,974	295,922	845,896
1981..........	565,842	331,688	897,530	523,831	316,819	840,650
1982..........	703,689	400,887	1,104,576	684,493	387,648	1,072,141
1983..........	866,604	410,501	1,277,105	854,456	400,171	1,254,627
1984..........	1,103,304	465,406	1,568,710	1,085,789	458,086	1,543,875
1985..........	1,165,909	446,189	1,612,098	1,159,894	438,463	1,598,357
1986..........	1,206,505	371,943	1,578,448	1,201,827	366,285	1,568,112
1987..........	956,151	408,634	1,364,785	951,608	401,699	1,353,307
1988..........	1,202,263	441,041	1,643,304	1,191,400	436,342	1,627,742

* Includes new motor trucks, motor omnibuses, and other motor vehicles.

** Export data revised in 1970 to exclude snowmobiles.

STATISTICS CANADA

CANADA
EXPORT

CANADA - EXPORTS 1987-1988

Motor Vehicles by Country of Destination

Countries	Passenger Cars 1987	Passenger Cars 1988	Commercial Vehicles 1987	Commercial Vehicles 1988
EUROPE				
Belgium & Luxembourg	156	810	36	30
Denmark.............	2	3	4	39
France..............	28	20	15	143
Germany, West.......	419	592	582	65
Greece..............	5	2	54	1
Ireland.............	0	4	0	0
Italy...............	8	31	13	7
Netherlands.........	161	278	736	108
Portugal............	10	9	3	0
Spain...............	0	4	3	15
United Kingdom......	15	85	128	81
TOTAL EEC...........	804	1,838	1,574	489
Austria.............	36	37	308	22
Finland.............	18	64	865	774
Iceland.............	187	119	65	11
Norway..............	248	127	958	606
Sweden..............	257	642	1,855	1,989
Switzerland.........	116	312	70	51
TOTAL EFTA..........	862	1,301	4,121	3,453
Turkey..............	0	0	6	0
U.S.S.R.............	2	2	0	0
Yugoslavia..........	2	0	2	0
Others..............	1	28	1	2
TOTAL EUROPE........	1,671	3,169	5,704	3,944
AMERICA				
Aruba...............	6	0	0	0
Bahamas.............	20	75	0	3
Barbados............	2	0	1	0
Chile...............	1	8	21	18
Colombia............	0	50	20	1
Costa Rica..........	0	3	12	6
Dominican Republic..	2	0	1	20
Guyana..............	3	2	11	0
Haiti...............	2	3	12	0
Jamaica.............	5	1	30	1
Leeward Islands.....	0	0	15	0
Mexico..............	0	150	71	6
AMERICA (con't)				
Peru................	2	0	10	6
Puerto Rico.........	822	1,882	138	122
St. Pierre & Miquelon	33	14	59	24
U.S.A...............	951,808	1,191,400	401,899	436,342
Others..............	15	124	30	91
TOTAL AMERICA.......	952,521	1,193,492	402,130	436,640
ASIA				
Bahrain.............	5	38	0	0
China & Mongolia....	25	8	4	0
Israel..............	50	2	26	43
Japan...............	113	145	403	4
Kuwait..............	292	329	0	0
Oman................	51	83	0	0
Qatar...............	15	155	0	17
Saudi Arabia........	362	1,056	14	38
Taiwan..............	819	3,081	1	100
United Arab Emirates	100	215	0	5
Others..............	4	46	28	80
TOTAL ASIA..........	1,836	5,158	476	288
AFRICA				
Egypt...............	0	4	8	2
Guinea..............	0	0	1	5
Kenya...............	0	0	5	0
South Africa........	1	5	4	5
Zambia..............	1	0	153	0
Others..............	6	236	7	24
TOTAL AFRICA........	8	245	178	36
OCEANIA				
Australia...........	30	18	102	114
New Zealand.........	10	6	41	8
U.S. Oceania........	75	0	3	0
Others..............	0	175	0	11
TOTAL OCEANIA.......	115	199	146	133
WORLD TOTAL.........	956,151	1,202,283	408,634	441,041

STATISTICS CANADA - International Trade Division

CANADA - IMPORTS 1953-1988

Motor Vehicles by Type

				IMPORTS FROM U.S.A.		
	Passenger Cars	Motor Trucks	Total	Passenger Cars	Motor Trucks	Total
1953.....	53,179	6,877	60,056	23,501	4,124	27,625
1954.....	38,509	6,663	45,172	17,954	4,086	22,040
1955.....	48,546	11,410	59,956	27,392	7,707	35,099
1956.....	76,200	15,038	91,238	38,799	10,572	49,371
1957.....	70,796	10,834	81,630	17,374	6,321	23,695
1958.....	104,195	11,029	115,224	17,761	5,991	23,752
1959.....	153,932	14,263	168,195	24,533	6,996	31,529
1960.....	170,653	11,907	182,560	27,841	5,843	33,684
1961.....	106,865	12,304	119,169	16,574	7,540	24,114
1962.....	94,655	8,397	103,052	17,878	5,622	23,500
1963.....	59,634	6,462	66,096	7,372	4,428	11,800
1964.....	92,490	4,851	97,341	15,138	3,331	18,469
1965.....	136,496	8,884	145,380	46,108	7,547	53,655
1966.....	188,667	18,274	206,941	114,748	16,834	131,582
1967.....	313,692	40,305	353,997	238,628	38,128	276,756
1968.....	436,964	66,067	503,031	308,359	57,277	365,636
1969.....	457,670	90,975	548,645	291,359	78,716	370,075
1970.....	404,863	66,251	471,114	252,378	56,712	309,090
1971.....	579,595	85,891	665,486	355,130	72,072	427,202
1972.....	629,198	123,500	752,698	395,319	101,764	497,083
1973.....	630,180	143,790	773,970	474,841	127,070	601,911
1974.....	664,841	203,451	868,292	495,075	179,934	675,009
1975.....	679,193	158,793	837,986	551,965	144,950	696,915
1976.....	747,162	157,071	904,233	568,675	141,790	710,465
1977.....	754,206	158,092	912,298	584,217	142,159	726,376
1978.....	742,044	156,634	898,678	549,755	139,812	689,567
1979.....	707,120	180,573	887,693	589,384	167,138	756,522
1980.....	701,838	111,819	813,657	495,130	86,864	581,994
1981.....	724,158	143,541	867,699	472,741	88,763	561,504
1982.....	542,220	141,491	683,711	333,552	67,390	400,942
1983.....	744,262	200,977	945,239	532,364	84,567	616,931
1984.....	862,638	272,067	1,134,705	600,561	121,879	722,440
1985.....	1,067,399	254,719	1,322,118	694,123	148,854	842,977
1986.....	1,073,237	282,583	1,355,820	686,504	170,376	856,880
1987.....	1,002,559	258,697	1,261,256	634,218	194,401	828,619
1988.....	1,049,947	235,997	1,285,944	685,921	183,671	869,592

STATISTICS CANADA

CANADA - SALES 1955-1988

New Motor Vehicles by Type and Country of Origin

	PASSENGER CARS					COMMERCIAL VEHICLES			
Year	Manufactured in North America	Manufactured in Japan	Manufactured in Other Off-shore Countries	Sub-total All Off-shore	Total Passenger Cars	Manufactured in North America	Manufactured in Off-shore Countries	Total Commercial Vehicles	Total Units
1955........	364,797	N.A.	N.A.	22,165	386,962	76,250	2,446	78,716	465,678
1956........	374,064	N.A.	N.A.	34,169	408,233	87,843	3,845	91,688	499,921
1957........	332,590	N.A.	N.A.	49,433	382,023	71,909	4,367	76,276	458,299
1958........	299,557	N.A.	N.A.	77,166	376,723	61,349	6,697	68,046	444,769
1959........	310,920	N.A.	N.A.	114,118	425,038	69,366	8,222	77,588	502,626
1960........	321,804	N.A.	N.A.	125,967	447,771	68,324	7,093	75,417	523,188
1961........	336,122	N.A.	N.A.	101,197	437,319	68,149	6,011	74,160	511,479
1962........	427,127	N.A.	N.A.	75,438	502,565	78,674	3,971	82,645	585,210
1963........	506,311	N.A.	N.A.	51,476	557,787	94,323	2,879	97,202	654,989
1964........	550,823	N.A.	N.A.	65,936	616,759	106,754	2,366	109,120	725,879
1965........	633,641	N.A.	N.A.	75,075	708,716	120,205	2,074	122,279	830,995
1966........	626,986	N.A.	N.A.	67,834	694,820	130,629	1,982	132,611	827,431
1967........	605,049	N.A.	N.A.	74,386	679,435	133,330	2,542	135,872	815,307
1968........	637,393	N.A.	N.A.	104,522	741,915	142,241	5,297	147,538	889,453
1969........	638,270	N.A.	N.A.	122,533	760,803	149,597	7,105	156,702	917,505
1970........	497,185	N.A.	N.A.	143,175	640,360	124,664	9,217	133,881	774,241
1971........	592,319	N.A.	N.A.	188,443	780,762	147,001	12,569	159,570	940,332
1972........	653,933	N.A.	N.A.	205,026	858,959	189,577	17,085	206,662	1,065,621
1973........	782,914	111,467	76,447	187,914	970,828	235,449	20,421	255,870	1,226,698
1974........	796,840	87,609	58,348	145,957	942,797	287,686	18,821	306,507	1,249,304
1975........	835,679	95,772	57,829	153,601	989,280	310,590	16,759	327,349	1,316,629
1976........	793,201	101,558	51,729	153,287	946,488	331,027	13,948	344,975	1,291,463
1977........	797,752	134,900	58,746	193,646	991,398	337,914	15,647	353,561	1,344,959
1978........	815,994	113,166	59,730	172,896	988,890	364,241	13,413	377,654	1,366,544
1979........	863,554	79,879	59,575	139,454	1,003,008	381,562	11,832	393,394	1,396,402
1980........	740,767	138,107	53,186	191,293	932,060	310,273	21,474	331,747	1,263,807
1981........	646,942	207,639	49,614	257,253	904,195	250,775	35,912	286,687	1,190,882
1982........	489,435	178,174	45,872	224,046	713,481	166,986	40,435	207,421	920,902
1983........	625,088	176,525	41,705	218,230	843,318	192,609	45,161	237,770	1,081,088
1984........	724,932	171,204	75,074	246,278	971,210	273,604	38,688	312,292	1,283,502
1985........	794,965	199,221	143,030	342,251	1,137,216	344,871	48,323	393,194	1,530,410
1986........	761,169	203,304	130,840	334,144	1,095,313	368,423	52,184	420,607	1,515,920
1987........	700,930	243,288	120,875	364,163	1,065,093	417,189	51,355	468,544	1,533,637
1988........	724,733	243,835	87,742	331,577	1,056,310	459,777	49,414	509,191	1,565,501
% 1988/1987	+3.4	+0.2	-27.4	-8.9	-0.8	+10.2	-3.8	+8.7	+2.1

N.A. - Not Available.

STATISTICS CANADA

CANADA - SALES 1955-1988

Passenger Car Retail Sales by Months

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	TOTAL
1955......	17,810	22,084	30,937	46,002	52,279	45,923	40,000	33,450	24,939	28,135	23,594	23,809	388,962
1956......	16,864	23,290	36,556	49,757	53,870	48,054	42,227	34,229	25,899	25,853	25,266	25,368	408,233
1957......	26,694	28,579	38,570	46,315	45,353	38,275	35,593	31,863	26,303	20,973	22,345	23,160	382,023
1958......	26,490	27,462	34,901	43,063	39,832	38,699	34,984	25,585	21,869	27,902	26,752	29,204	376,723
1959......	27,548	31,382	41,327	50,560	47,711	46,598	38,483	30,987	25,555	32,400	29,010	23,518	425,038
1960......	27,279	34,257	43,348	50,125	50,789	50,747	33,920	29,265	28,173	33,473	38,603	31,792	447,771
1961......	27,505	30,277	38,916	44,210	50,438	46,040	39,492	31,139	23,552	31,550	42,574	31,626	437,319
1962......	36,295	33,497	50,572	54,995	65,275	52,162	38,881	28,312	19,348	40,912	43,339	36,997	502,585
1963......	36,904	39,143	47,817	63,538	64,047	58,754	41,124	29,142	26,121	50,160	54,822	46,415	557,787
1964......	44,721	46,713	60,512	68,102	70,455	63,360	50,266	37,415	38,332	51,433	46,428	39,022	616,759
1965......	43,922	47,203	65,954	75,765	76,897	73,914	55,368	47,777	36,927	59,925	64,703	60,341	706,716
1966......	47,767	51,066	79,882	66,184	83,520	65,408	51,038	51,419	44,443	58,213	59,897	55,983	694,820
1967......	45,475	45,276	68,381	65,852	81,259	75,157	47,889	45,882	43,556	55,609	55,065	50,034	679,435
1968......	48,928	50,165	67,145	68,549	81,060	70,326	61,478	53,728	47,382	73,528	64,119	57,509	741,915
1969......	51,137	57,465	71,277	77,176	78,168	72,407	56,258	45,768	62,185	73,314	64,470	51,178	760,803
1970......	40,480	41,762	58,808	64,517	67,217	68,093	53,491	43,912	48,295	68,811	47,646	38,930	640,360
1971......	34,626	46,263	69,277	81,273	84,888	78,487	61,205	50,504	66,639	81,466	69,927	56,207	780,782
1972......	46,028	54,519	73,862	77,971	103,483	90,342	65,538	57,657	62,264	90,972	78,166	58,159	858,959
1973......	58,462	67,292	104,081	104,782	104,071	98,697	72,366	86,943	86,004	90,965	78,259	57,906	970,828
1974......	66,167	66,651	79,274	94,013	115,752	97,908	84,788	77,473	63,862	84,176	62,694	50,039	942,797
1975......	53,848	70,235	75,334	91,616	99,483	98,609	84,330	73,110	65,202	103,824	86,908	66,781	989,280
1976......	50,065	58,469	82,240	101,420	102,769	103,478	78,933	68,955	54,181	101,450	75,879	68,649	946,488
1977......	68,426	71,022	94,144	96,467	104,740	101,434	79,562	78,093	63,470	97,826	79,052	57,162	991,398
1978......	59,843	70,420	88,426	101,004	109,738	106,788	82,822	77,998	60,067	91,567	68,311	51,806	988,890
1979......	62,341	70,483	98,828	97,117	110,793	103,702	92,258	75,725	67,878	94,399	72,042	57,442	1,003,008
1980......	63,253	76,744	89,609	90,833	83,912	82,617	82,185	74,477	67,755	90,063	73,382	57,230	932,060
1981......	61,004	68,162	93,034	99,790	91,446	88,281	74,484	65,244	67,535	67,103	80,835	47,297	904,196
1982......	38,729	50,437	66,711	72,394	74,053	78,968	51,581	57,218	60,133	53,864	57,405	51,996	713,481
1983......	40,931	48,740	81,206	88,354	87,881	88,519	64,963	68,586	61,382	78,223	78,514	56,039	843,316
1984......	57,353	70,090	96,351	93,085	107,927	102,250	80,247	74,579	62,945	92,028	74,280	60,097	971,210
1985......	66,242	72,857	103,429	119,909	119,527	116,760	91,711	91,875	80,946	106,427	93,176	72,537	1,137,218
1986......	69,111	80,573	97,529	119,899	114,497	105,068	99,999	86,555	86,879	92,301	75,381	87,501	1,095,313
1987......	56,399	70,038	105,459	121,112	104,921	114,333	85,468	84,897	79,472	94,333	82,042	86,819	1,085,093
1988......	59,449	69,830	109,769	108,080	116,756	102,817	83,422	67,860	79,312	88,240	81,721	88,654	1,056,310

STATISTICS CANADA

CANADA - SALES 1987-1988

New Passenger Car Retail Sales by Manufacturer

	1988	1987	% Change 88 vs 87	% of Market	
				1988	1987
General Motors......	383,376	379,149	+ 1.1	36.4	35.7
Ford................	207,529	193,834	+ 7.1	19.7	18.2
Chrysler............	158,660	157,209	+ 0.9	15.1	14.8
Hyundai.............	31,013	50,646	- 38.8	2.9	4.8
Honda...............	75,044	72,976	+ 2.8	7.1	6.9
Toyota..............	70,400	68,753	+ 2.4	6.7	6.5
Volkswagen/Audi.....	35,672	41,839	- 14.7	3.4	3.9
Nissan..............	29,812	36,416	- 18.1	2.8	3.4
Mazda...............	27,655	26,635	+ 3.8	2.6	2.5
Subaru..............	7,759	8,447	- 8.1	0.7	0.8
Volvo...............	6,176	7,415	- 16.7	0.6	0.7
B.M.W...............	5,016	4,864	+ 3.1	0.5	0.5
Mercedes-Benz.......	4,221	4,403	- 4.1	0.4	0.4
Jaguar..............	2,154	2,660	- 19.0	0.2	0.3
Lada................	970	1,065	- 8.9	0.1	0.1
Saab................	1,369	1,639	- 16.5	0.1	0.2
Suzuki..............	6,588	3,810	+ 72.9	0.6	0.4
Others..............	662	625	+ 5.9	0.1	0.1
TOTAL...............	1,054,076	1,062,385	- 0.8	100.0	100.0

Trucks by Manufacturer

General Motors......	179,265	158,204	+ 13.3	35.2	34.1
Ford................	148,332	142,738	+ 3.9	29.2	30.8
Chrysler............	114,996	97,727	+ 17.7	22.6	21.1
Others..............	66,001	64,719	+ 2.0	13.0	14.0
TOTAL...............	508,594	463,388	+ 9.8	100.0	100.0

WARD'S AUTOMOTIVE YEARBOOK, 1989

CANADA - NEW REGISTRATIONS 1953-1988

Motor Vehicles by Type

	Passenger Cars	Motor Trucks	Total
1953.......	362,409	101,252	463,661
1954.......	307,651	69,955	377,606
1955.......	381,782	73,689	455,471
1956.......	404,604	85,692	490,296
1957.......	391,661	76,782	468,443
1958.......	381,591	66,034	447,625
1959.......	427,274	74,824	502,098
1960.......	450,840	73,682	524,522
1961.......	440,377	74,738	515,115
1962.......	501,030	81,495	582,525
1963.......	541,942	90,608	632,550
1964.......	607,503	104,175	711,678
1965.......	686,828	115,660	802,488
1966.......	683,639	128,506	812,145
1967.......	667,814	130,964	798,778
1968.......	737,605	142,201	879,806
1969.......	756,015	153,277	909,292
1970.......	636,206	129,359	765,565
1971.......	745,026	138,876	883,902
1972.......	812,753	180,748	993,501
1973.......	935,533	234,683	1,170,216
1974.......	901,097	287,619	1,188,716
1975	839,942	265,015	1,104,957
1976.......	898,253	305,606	1,203,859
1977.......	953,078	333,551	1,286,629
1978.......	958,414	349,294	1,307,708
1979.......	998,004	382,074	1,380,078
1980.......	948,967	335,827	1,284,794
1981.......	891,558	281,536	1,173,094
1982.......	727,097	204,794	931,891
1983.......	630,457	223,917	1,054,374
1984.......	914,679	292,273	1,206,952
1985.......	958,358	351,488	1,309,846
1986.......	1,065,143	406,905	1,472,048
1987.......	1,028,501	450,014	1,478,515
1988	1,043,127	500,502	1,543,629

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - TOTAL REGISTRATIONS 1950-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950.....	1,913,355	633,240	10,004	2,556,599
1951.....	2,105,869	711,272	12,090	2,829,231
1952.....	2,306,374	795,344	12,021	3,113,739
1953.....	2,527,461	850,872	12,162	3,390,495
1954.....	2,706,025	888,207	12,692	3,606,924
1955.....	2,960,874	939,088	12,437	3,912,399
1956.....	3,222,484	994,244	13,129	4,229,857
1957.....	3,429,390	1,018,688	14,103	4,462,181
1958.....	3,631,381	1,043,385	15,186	4,689,952
1959.....	3,886,436	1,079,181	17,902	4,983,519
1960.....	4,104,415	1,038,567	17,562	5,160,544
1961.....	4,325,682	1,059,640	19,549	5,404,871
1962.....	4,531,384	1,093,919	21,301	5,646,604
1963.....	4,788,896	1,121,624	22,592	5,933,112
1964.....	5,037,861	1,162,692	24,189	6,224,742
1965.....	5,279,373	1,204,957	26,740	6,511,070
1966.....	5,499,527	1,266,024	32,674	6,798,225
1967.....	5,865,738	1,277,024	35,669	7,178,431
1968.....	6,159,573	1,340,980	38,614	7,539,167
1969.....	6,433,283	1,421,816	39,755	7,894,854
1970.....	6,602,176	1,440,079	41,118	8,083,373
1971.....	6,967,247	1,514,976	41,581	8,523,804
1972.....	7,407,275	1,639,175	42,802	9,089,252
1973.....	7,866,084	1,799,042	44,265	9,709,391
1974.....	8,472,224	1,980,106	47,459	10,499,789
1975.....	8,870,307	2,111,945	45,859	11,028,111
1976.....	9,016,258	2,266,383	50,437	11,333,076
1977.....	9,554,290	2,442,342	52,003	12,048,635
1978.....	9,744,994	2,717,832	52,966	12,515,792
1979.....	9,985,146	2,854,217	52,927	12,892,290
1980.....	10,255,511	2,902,730	52,569	13,210,810
1981.....	10,199,388	3,137,987	54,210	13,391,585
1982.....	10,530,355	3,239,341	54,065	13,823,761
1983.....	10,731,520	3,307,746	55,226	14,094,492
1984.....	10,780,667	3,046,889	52,169	13,879,725
1985.....	11,118,071	3,095,243	53,285	14,266,599
1986.....	11,585,622	3,156,387	56,476	14,798,485
1987.....	11,772,506	3,508,497	59,266	15,340,269
1988*....	11,900,000	3,900,000	60,000	15,860,000

* Estimated.
STATISTICS CANADA

LAFTA COUNTRIES - PRODUCTION / ASSEMBLIES 1960-1988

Motor Vehicles by Country

	Production			Assemblies			
	Argentina	Brazil	Mexico	Colombia	Chile	Peru	Venezuela
1960.....	89,338	133,041	49,807	0	2,317	0	10,334
1961.....	136,188	145,584	62,563	0	3,939	0	11,787
1962.....	129,880	191,194	66,637	0	6,615	0	11,666
1963.....	104,899	174,191	69,135	0	7,939	0	24,052
1964.....	166,483	183,707	90,752	0	7,797	0	44,974
1965.....	194,536	185,187	97,395	0	8,570	2,824	58,392
1966.....	179,453	224,574	114,521	1,604	7,096	13,170	60,502
1967.....	175,318	225,362	126,991	2,407	13,157	17,414	58,049
1968.....	180,976	279,564	146,781	4,124	18,042	10,119	62,868
1969.....	218,590	353,694	165,811	9,546	22,069	16,860	73,061
1970.....	219,599	416,040	189,986	17,652	24,591	14,456	69,976
1971.....	253,640	516,067	211,393	22,806	23,470	16,639	79,608
1972.....	278,222	609,470	229,791	24,015	26,228	23,796	88,674
1973.....	311,596	729,386	285,625	28,900	17,015	31,741	96,951
1974.....	322,410	858,479	350,947	36,195	13,852	29,719	118,152
1975.....	251,126	929,805	356,624	29,574	7,597	34,274	144,301
1976.....	206,948	985,469	324,979	36,617	7,403	34,344	162,732
1977.....	256,581	919,242	280,813	36,966	13,089	25,222	163,296
1978.....	194,687	1,064,014	384,127	44,468	20,048	11,243	182,678
1979.....	266,244	1,127,966	444,426	48,677	20,151	10,745	157,895
1980.....	288,917	1,165,174	490,006	42,727	29,259	18,699	155,087
1981.....	175,451	780,883	597,118	35,558	25,893	21,984	154,471
1982.....	133,335	859,295	472,637	35,567	10,255	21,977	155,108
1983.....	161,011	896,462	285,485	28,149	4,511	9,626	112,248
1984.....	171,000	864,663	357,998	45,157	6,747	8,263	104,567
1985.....	140,890	966,708	458,680	39,086	8,145	9,163	115,518
1986.....	174,864	1,056,332	341,052	43,656	4,752	12,691	143,576
1987.....	193,499	920,071	395,258	51,687	7,231	13,088	115,049
1988.....	164,270	1,068,756	512,776	61,035	10,468	6,938	113,915

OVERSEAS SOURCES

MEXICO - PRODUCTION 1970-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1970.....	133,218	55,821	947	189,986
1971.....	153,412	56,995	986	211,393
1972.....	163,005	65,810	976	229,791
1973.....	200,147	84,207	1,214	285,568
1974.....	248,574	101,010	1,363	350,947
1975.....	237,118	117,799	1,707	356,624
1976.....	212,549	110,935	1,495	324,979
1977.....	187,637	91,828	1,348	280,813
1978.....	242,519	140,057	1,551	384,127
1979.....	280,049	162,470	1,907	444,426
1980.....	303,056	185,275	1,675	490,006
1981.....	355,497	240,180	1,441	597,118
1982.....	300,579	170,735	1,323	472,637
1983.....	207,137	77,992	356	285,485
1984.....	244,704	112,173	1,121	357,998
1985.....	297,064	159,965	1,651	458,680
1986.....	208,469	131,360	1,223	341,052
1987.....	277,408	117,641	209	395,258
1988.....	353,900	158,273	603	512,776

NOTE: Includes export units.

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - PRODUCTION 1987-1988

Motor Vehicles by Manufacturer and Type

Manufacturer and Model	1988	1987
PASSENGER CARS AND TRUCKS		
CHRYSLER	80,084	39,239
Passenger Car Total	48,800	23,174
Dart 2 door	2,908	3,087
Dart 4 door	9,017	4,308
Dart St. Wagon	2,488	2,450
Shadow 2 door	8,769	0
Shadow 4 door	6,259	0
Volare 2 door	3,161	3,245
Volare 4 door	10,028	3,080
Phatom 2 door	3,191	4,324
LeBaron 2 door	0	121
LeBaron 4 door	0	233
LeBaron St. Wagon	0	199
New Yorker 4 door	2,160	1,423
Magnum 2 door	819	704
Truck Total	31,284	16,065
D-150	10,938	6,725
W-150	0	0
D-250	6,299	2,086
W-250	545	311
AD-150	4,755	2,625
AW-150	626	592
D-350	7,190	3,726
WM-300	931	0
DIESEL NACIONAL	2,227	2,948
330	377	177
333	281	341
531-K	42	107
5311-G	109	1,224
541	632	0
631-K	47	304
641	180	0
661 G2	3	39
661 G3	34	47
741	10	0
532-J	12	66
5322-M	200	643
542	300	0
FABRICA DE AUTOTRANSPORTES	2,017	1,118
S-1834 152"	0	45
S-1834 206" Chassis Cab	0	456
S-1954 206" Chassis Cab	1	33
F-1300	1,307	323
F-1500	425	107
S-1833 236" Chassis Cowl	0	54
Boxer 236" Chassis Cowl	0	10
F-1300 C/B	284	90

Manufacturer and Model	1988	1987
FORD MOTOR	62,392	32,898
Passenger Car Total	32,454	15,805
Topaz 2 door	5,901	4,558
Topaz 4 door	13,611	5,453
Taurus 4 door	5,145	0
Taurus St. Wagon	1,829	0
Cougar 2 door	2,919	3,885
Thunderbird 2 door	3,049	1,909
Truck Total	29,938	17,093
F-150	4,971	2,567
F-200	14,235	8,485
B-200	1,537	741
F-350	9,195	5,300
GENERAL MOTORS	47,550	36,645
Passenger Car Total	15,089	11,518
Celebrity 2 door	156	635
Celebrity 4 door	3,908	2,164
Cutlass 2 door	3,003	3,047
Cutlass 4 door	6,006	3,953
Century 2 door	0	92
Century 4 door	2,016	1,627
Truck Total	32,461	25,127
C-15	4,712	4,162
C-20	15,543	10,979
Suburban	5,303	4,332
C-35	4,622	4,021
Panel 30	2,281	1,633
NISSAN	82,269	69,325
Passenger Car Total	60,076	48,286
Tsuru 2 door	13,874	9,720
Tsuru 4 door	35,356	27,911
Tsuru St. Wagon	6,742	5,736
Tsuru Hatch Back	4,104	4,919
Truck Total	22,193	21,039
Pickup	10,998	8,416
TX-A Chassis	8,041	5,499
TX-B Stake	1,495	1,850
ICHI Van	1,659	5,274
TRAILERS DE MONTERREY	19	19
R-20T	19	19

MEXICO - PRODUCTION 1987-1988 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturer and Model	1988	1987
VOLKSWAGEN	58,661	48,722
Passenger Car Total	52,362	43,653
Atlantic 4 door	0	3
Caribe 2 door	0	4
Caribe 4 door	0	1
Golf 2 door	9,187	7,320
Golf 4 door	8,213	6,422
Jetta 2 door	3,568	135
Jetta 4 door	9,311	6,558
Sedan 2 door	19,008	17,168
Corsar 4 door	2,298	4,336
Corsar St. Wagon	797	1,708
Truck Total	6,299	5,069
Volkswagen Combi	1,548	1,641
Volkswagen Panel	4,751	3,428
TOTAL PASSENGER CARS AND TRUCKS	335,219	230,914
TRUCK TRACTORS		
DIESEL NACIONAL	696	349
861-K 196"	696	349
FABRICA DE AUTOMOTRANSPORTES	249	172
SF-2574 192"	25	53
SF-2575 186"	224	119
KENWORTH	1,174	810
W-924	99	802
L-700	8	8
C-500	2	0
T-800	1,065	0
TRAILERS DE MONTERREY	67	51
R-22	67	51
VICTOR PATRON	12	10
WTD-4964	12	10
TOTAL TRUCK TRACTORS	2,198	1,392

Manufacturer and Model	1988	1987
BUSES		
DIESEL NACIONAL	585	137
330-G 236"	0	103
350-G 236"	585	34
MEXICANA DE AUTOBUSES	18	72
2030	18	67
500 Urban	0	5
TOTAL BUSES	603	209
TOTAL VEHICLES	338,020	232,515

SUMMARY

	1988	%	1987	%
Passenger Cars	208,781	61.77	142,436	61.26
Trucks	126,438	37.40	88,478	38.05
Truck Tractors	2,198	0.65	1,392	0.60
Integral Buses	603	0.18	209	0.09
TOTAL	338,020	100.00	232,515	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - EXPORTS 1980-1988

Motor Vehicles by Manufacturer and Model

	1980	1981	1982	1983	1984	1985	1986	1987	1988
CHRYSLER	489	607	748	2,384	6,755	18,456	43,689	62,811	50,392
Passenger Cars									
Volare K	0	0	34	793	3,469	7,189	7,863	11,656	8,733
Dart K 2 door	0	0	65	255	2,223	135	4,150	9,557	6,960
Dart K 4 door	0	0	247	813	730	5,876	3,204	327	8
Dart K St. Wagon	0	0	79	337	264	334	239	189	5
LeBaron St. Wagon	0	0	79	0	0	0	0	0	0
Phantom	0	0	0	0	0	0	0	1	4,587
New Yorker	0	0	0	0	0	0	43	19,307	2
Shadow 2 door	0	0	0	0	0	0	0	0	3,980
Sundance 2 door	0	0	0	0	0	0	0	0	4,220
Trucks									
D-150	0	0	0	0	4	4,905	28,190	21,774	21,897
D-350 135"	0	1	0	0	0	0	0	0	0
D-600 157"	0	1	0	0	0	0	0	0	0
D-600 197" Cab E.D.	6	1	0	0	0	0	0	0	0
PD-600 157" Cab Diesel	18	55	4	0	0	0	0	0	0
PD-600 197" Cab Diesel	78	138	0	0	0	0	0	0	0
PD-600 240" Cowl Diesel	24	26	0	0	0	0	0	0	0
ACD-900 Puller Bus	50	0	0	0	0	0	0	0	0
Series 600	313	385	240	186	65	17	0	0	0
DIESEL NACIONAL	158	0	3	3	100	16	351	25	544
Trucks Dina									
D-1000	0	0	0	1	0	0	0	0	0
D-3000	0	0	0	1	0	0	0	0	0
531 K Cab	0	0	0	0	0	0	0	5	151
532 J Cowl	0	0	3	0	0	0	0	0	1
5322 M	0	0	0	0	0	15	0	0	27
533 G Cowl	8	0	0	0	0	0	0	0	0
604 L Cowl	150	0	0	0	100	0	0	0	0
631 K Cab	0	0	0	1	0	0	351	2	40
661 Cab	0	0	0	0	0	1	0	0	61
5311-G	0	0	0	0	0	0	0	18	259
333	0	0	0	0	0	0	0	0	5
Truck Tractor									
861-G	0	0	0	0	0	1	0	0	0
Buses									
321	0	0	0	0	0	0	0	0	0
FABRICA DE AUTOTRANSPORTES	0	0	50	0	0	0	0	0	0
Trucks FAMSA									
1833 236"	0	0	1	0	0	0	0	0	0
1834 152"	0	0	18	0	0	0	0	0	0
1834 193"	0	0	9	0	0	0	0	0	0
Truck Tractors									
SF-2574	0	0	19	0	0	0	0	0	0
SF-2575	0	0	3	0	0	0	0	0	0
FORD MOTOR CO.	0	0	0	0	0	0	0	51,773	66,361
Passenger Cars									
Tracer 2 door	0	0	0	0	0	0	0	24,137	26,960
Tracer 4 door	0	0	0	0	0	0	0	21,895	29,546
Tracer St. Wagon	0	0	0	0	0	0	0	5,741	9,855
GENERAL MOTORS	0	0	0	4	7,897	29,466	18,672	32,272	36,506
Passenger Cars									
El Camino	0	0	0	0	6,967	26,204	16,799	10,249	0
Caballero	0	0	0	0	930	3,013	1,873	1,313	0
Celebrity 4 door	0	0	0	0	0	130	0	20,710	36,386
Cutlass	0	0	0	0	0	0	0	0	3
Trucks									
C-15	0	0	0	0	0	119	0	0	0
C-35	0	0	0	4	0	0	0	0	0
Suburban	0	0	0	0	0	0	0	0	117

MEXICO - EXPORTS 1980-1988 (continued)

Motor Vehicles by Manufacturer and Model

	1980	1981	1982	1983	1984	1985	1986	1987	1988
MEXICANA DE AUTOBUSES	48	63	21	0	1	0	0	0	0
Integral Buses									
1502	0	58	0	0	0	0	0	0	0
2301	8	5	0	0	0	0	0	0	0
5000	25	0	21	0	0	0	0	0	0
2030	15	0	0	0	1	0	0	0	0
NISSAN	4,252	4,370	1,103	1,107	2,560	6,012	9,124	16,107	18,871
Passenger Cars									
Sedan 2 door	0	0	0	10	0	0	0	0	0
Sedan 4 door	1	0	0	63	483	2,427	4,003	8,663	10,452
Sedan St. Wagon	0	0	0	9	141	1,139	1,574	1,277	1,137
Hatch Back Samurai	0	0	0	1	68	243	388	385	730
Hard Top Sakura	0	0	1	2	0	0	0	0	0
Trucks									
Pickup	4,251	4,370	1,102	1,016	1,844	2,190	3,111	5,501	5,737
Stake	0	0	0	6	9	3	0	5,501	0
Chassis	0	0	0	0	15	10	48	0	0
Ichi Van	0	0	0	0	0	0	0	281	815
RENAULT	156	92	55	30	716	871	182	0	0
Passenger Cars									
R-12	117	58	0	0	0	0	0	0	0
R-12 Routier	12	20	0	30	0	0	0	0	0
R-12 Guayin Routier	27	14	0	0	0	0	0	0	0
R-18	0	0	55	0	0	0	0	0	0
Trucks Jeap									
CJ-10 Pickup	0	0	0	0	716	871	182	0	0
VOLKSWAGEN	13,142	9,296	13,695	18,690	15,171	3,248	84	85	473
Passenger Cars									
Sedan 2 door	13,121	9,202	13,578	16,753	15,119	3,150	78	61	51
Safari 4 door	14	0	0	1	0	0	0	0	0
Brasilia 2 door	0	0	1	0	0	0	0	0	0
Caribe 2 door	1	0	0	1	0	1	1	0	0
Caribe 4 door	0	1	2	567	1	0	0	0	0
Atlantic 2 door	0	0	0	10	0	12	0	0	0
Atlantic 4 door	0	1	1	1,123	2	3	1	2	0
Jetta 4 door	0	0	0	0	0	0	0	11	24
Corsar 4 door	0	0	0	0	0	0	0	2	75
Golf 4 door	0	0	0	0	0	0	0	0	286
Trucks									
Combi	6	92	91	121	22	30	4	9	31
Panel	0	0	22	114	27	52	0	2	6
VEHICULOS AUTOMOTORES	0	0	4	0	0	0	0	0	0
Trucks									
C-J7	0	0	1	0	0	0	0	0	0
J-164	0	0	1	0	0	0	0	0	0
J-100	0	0	1	0	0	0	0	0	0
J-364	0	0	1	0	0	0	0	0	0
KENWORTH	0	0	137	238	435	353	327	0	0
Truck Tractors									
LCF	0	0	105	183	433	338	308	0	0
W-924	0	0	27	55	2	15	19	0	0
K-524	0	0	5	0	0	0	0	0	0
VICTOR PATRON	0	0	3	0	0	0	0	0	0
Truck Tractors									
WTD-4964	0	0	3	0	0	0	0	0	0
TOTAL EXPORTS	18,245	14,428	15,819	22,456	33,635	58,423	72,429	163,073	173,147

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - EXPORTS 1980-1988

Motor Vehicle Export Summary by Manufacturer

	1980		1981		1982	
	Units	%	Units	%	Units	%
Chrysler	489	-54.7	607	24.1	748	23.2
Dina	158	146.9	0	-100.0	3	100.0
F.A.M.S.A.	0	0.0	0	0.0	50	100.0
Ford	0	0.0	0	0.0	0	0.0
General Motors	0	0.0	0	0.0	0	0.0
M.A.S.A.	48	860.0	63	31.2	21	-66.7
Nissan	4,252	-5.7	4,370	2.8	1,103	-74.8
Renault	156	100.0	92	-41.0	55	-40.2
Volkswagen	13,142	-31.2	9,296	-29.3	13,695	47.3
V.A.M.	0	0.0	0	0.0	4	100.0
Kenworth	0	0.0	0	0.0	137	100.0
Victor Patron	0	0.0	0	0.0	3	100.0
TOTAL	18,245	-26.3	14,428	-20.9	15,819	9.6

	1983		1984		1985	
	Units	%	Units	%	Units	%
Chrysler	2,384	218.7	6,755	183.3	18,456	173.2
Dina	3	0.0	100	0.0	17	0
F.A.M.S.A.	0	-100.0	0	0.0	0	0
Ford	0	0.0	0	0.0	0	0
General Motors	4	100.0	7,897	0.0	29,466	273.1
M.A.S.A.	0	-100.0	1	100.0	0	-100.0
Nissan	1,107	0.4	2,560	131.3	6,012	134.8
Renault	30	-45.4	716	0.0	871	21.6
Volkswagen	18,690	36.5	15,171	-18.8	3,248	-78.6
V.A.M.	0	-100.0	0	0.0	0	0
Kenworth	238	73.7	435	82.8	353	-18.8
Victor Patron	0	-100.0	0	0.0	0	0
TOTAL	22,456	41.8	33,635	49.8	58,423	73.7

	1986		1987		1988	
	Units	%	Units	%	Units	%
Chrysler	43,689	136.7	62,811	43.8	50,392	-19.8
Dina	351	0	25	-92.9	544	2,076.0
F.A.M.S.A.	0	0	0	0.0	0	0.0
Ford	0	0	51,773	0.0	66,361	28.2
General Motors	18,672	-36.6	32,272	72.8	36,506	13.1
M.A.S.A.	0	0.0	0	0.0	0	0.0
Nissan	9,124	51.8	16,107	76.5	18,871	17.2
Renault	182	-79.1	0	0.0	0	0.0
Volkswagen	84	-97.4	85	1.2	473	456.5
V.A.M.	0	0.0	0	0.0	0.0	0.0
Kenworth	327	-7.4	0	0.0	0.0	0.0
Victor Patron	0	0.0	0	0.0	0.0	0.0
TOTAL	72,429	24.0	163,073	125.1	173,147	6.2

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - EXPORTS 1987-1988

Motor Vehicles by Manufacturer and Country of Destination

	1988							1987						
	Chrysler	Dina	Ford	G.M.	Nissan	V.W.	Total	Chrysler	Dina	Ford	G.M.	Nissan	V.W.	Total
AMERICA	50,308	544	66,361	36,506	18,580	441	172,740	62,420	23	51,773	32,272	15,807	31	162,326
North	50,249	0	66,361	36,389	0	41	153,040	61,606	0	51,773	32,272	0	7	145,658
U.S.	46,655	0	64,932	36,389	0	41	148,017	57,129	0	51,233	32,272	0	7	140,641
Canada	3,594	0	1,429	0	0	0	5,023	4,477	0	540	0	0	0	5,017
Central	59	294	0	0	10,445	389	11,187	814	23	0	0	11,760	24	12,621
Bahamas	12	0	0	0	1,595	0	1,607	148	0	0	0	1,241	0	1,389
Belize	0	0	0	0	12	0	12	0	0	0	0	0	0	0
Costa Rica	0	0	0	0	799	0	799	0	0	0	0	670	0	670
Cuba	0	0	0	0	205	42	247	0	0	0	0	0	0	0
Curacao	28	0	0	0	589	0	617	44	0	0	0	458	17	519
Dominican Republic	0	0	0	0	1,240	0	1,240	133	5	0	0	2,119	1	2,258
El Salvador	0	260	0	0	946	4	1,210	0	11	0	0	695	0	706
Guatemala	2	33	0	0	889	342	1,266	75	6	0	0	1,053	4	1,138
Haiti	4	0	0	0	255	0	259	26	0	0	0	195	0	221
Honduras	1	1	0	0	429	1	432	8	0	0	0	739	0	747
Nicaragua	0	0	0	0	0	0	0	0	0	0	0	0	2	2
St. Thomas	1	0	0	0	0	0	1	7	0	0	0	0	0	7
Panama	0	0	0	0	297	0	297	1	0	0	0	2,286	0	2,287
Cayman Islands	0	0	0	0	320	0	320	0	0	0	0	270	0	270
Puerto Rico	11	0	0	0	2,284	0	2,295	371	1	0	0	1,774	0	2,146
Aruba	0	0	0	0	585	0	585	0	0	0	0	167	0	167
St. Croix	0	0	0	0	0	0	0	1	0	0	0	0	0	1
San Martin	0	0	0	0	0	0	0	0	0	0	0	93	0	93
South	0	250	0	117	8,135	11	8,513	0	0	0	0	4,047	0	4,047
Uruguay	0	0	0	0	118	1	119	0	0	0	0	148	0	148
Chile	0	0	0	117	7,400	3	7,520	0	0	0	0	3,825	0	3,825
Ecuador	0	0	0	0	0	3	3	0	0	0	0	0	0	0
Peru	0	250	0	0	0	2	252	0	0	0	0	0	0	0
Bolivia	0	0	0	0	452	0	452	0	0	0	0	74	0	74
Brazil	0	0	0	0	0	2	2	0	0	0	0	0	0	0
Paraguay	0	0	0	0	165	0	165	0	0	0	0	0	0	0
AFRICA	0	0	0	0	80	12	92	0	0	0	0	0	0	0
Egypt	0	0	0	0	0	1	1	0	0	0	0	0	0	0
Liberia	0	0	0	0	0	10	10	0	0	0	0	0	0	0
Ghana	0	0	0	0	0	1	1	0	0	0	0	0	0	0
Nigeria	0	0	0	0	80	0	80	0	0	0	0	0	0	0
ASIA	0	0	0	0	1	3	4	75	2	0	0	300	0	377
Kuwait	0	0	0	0	0	0	0	26	0	0	0	0	0	26
Japan	0	0	0	0	1	0	1	5	2	0	0	0	0	7
Qatar	0	0	0	0	0	0	0	15	0	0	0	0	0	15
China	0	0	0	0	0	3	3	0	0	0	0	0	0	0
Guam Island	0	0	0	0	0	0	0	29	0	0	0	300	0	329
EUROPE	84	0	0	0	210	17	311	316	0	0	0	0	54	370
Germany, West	0	0	0	0	0	8	8	0	0	0	0	0	26	26
Belgium	17	0	0	0	0	0	17	72	0	0	0	0	0	72
Austria	0	0	0	0	0	0	0	0	0	0	0	0	1	1
Spain	0	0	0	0	210	0	210	0	0	0	0	0	0	0
Finland	0	0	0	0	0	0	0	0	0	0	0	0	25	25
Iceland	62	0	0	0	0	0	62	211	0	0	0	0	0	211
Holland	0	0	0	0	0	0	0	26	0	0	0	0	0	26
Norway	5	0	0	0	0	0	5	7	0	0	0	0	0	7
Poland	0	0	0	0	0	2	2	0	0	0	0	0	1	1
Hungary	0	0	0	0	0	1	1	0	0	0	0	0	1	1
U.S.S.R	0	0	0	0	0	6	6							
TOTAL	50,392	544	66,361	36,506	18,871	473	173,147	62,811	25	51,773	32,272	16,107	85	163,073

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1979-1988

Passenger Car Sales by Type

Product Groups	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988
Regular......	133,779	152,480	179,852	179,928	124,741	132,974	135,489	93,446	92,939	110,053
Compacts.....	95,024	92,937	109,506	78,669	38,590	57,480	74,028	51,197	45,237	78,916
Deluxe.......	28,371	28,727	37,410	20,088	19,740	18,731	23,549	11,567	13,230	17,209
Sport........	9,732	11,897	13,595	8,076	8,981	8,465	9,121	4,460	2,746	3,888
Total......	266,906	286,041	340,363	286,761	192,052	217,650	242,187	160,670	154,152	210,066

Product Group Shares (Percentage)

	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988
Regular......	50.12	53.31	52.84	62.74	64.95	61.10	55.94	58.16	60.29	52.39
Compacts.....	35.60	32.49	32.17	27.43	20.09	26.41	30.57	31.86	29.35	37.57
Deluxe.......	10.63	10.04	10.99	7.01	10.28	8.61	9.72	7.20	8.58	8.19
Sport........	3.65	4.16	4.00	2.82	4.68	3.88	3.77	2.78	1.78	1.85
Total......	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00

Product Group Evolution (1979 = 100)

	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988
Regular......	100.00	113.98	134.44	134.50	93.24	99.40	101.28	69.85	69.47	82.26
Compacts.....	100.00	97.80	115.24	82.79	40.61	60.49	77.90	53.88	47.61	83.05
Deluxe.......	100.00	101.25	131.86	70.80	69.58	66.02	83.00	40.76	46.63	60.66
Sport........	100.00	122.25	139.69	82.98	92.28	86.98	93.72	45.83	28.22	39.95
Total......	100.00	107.17	127.52	107.44	71.95	81.55	90.74	60.20	57.76	78.70

Percent Change Over Previous Year

	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988
Regular......	-	13.98	17.95	0.04	-30.67	6.60	1.89	-31.03	-0.54	18.41
Compacts.....	-	-2.20	17.83	-28.16	-50.95	48.95	28.79	-30.84	-11.64	74.45
Deluxe.......	-	1.25	30.23	-46.30	-1.73	-5.11	25.72	-50.89	14.40	30.08
Sport........	-	22.25	14.27	-40.60	11.21	-5.75	7.75	-51.10	-38.43	41.59
Total......	-	7.17	18.99	-15.75	-33.03	13.33	11.27	-33.66	-4.06	36.27

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1979-1988 (continued)

Commercial Vehicles by Type

Product Group	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988
Trucks	151,998	170,331	220,886	174,861	80,037	110,195	144,038	95,847	92,071	129,102
Commercial	90,860	101,800	139,233	120,100	57,513	78,353	101,396	72,733	72,150	100,575
Light	32,491	28,111	35,192	30,738	13,100	17,609	25,805	18,044	15,702	24,167
Medium	187	0	0	0	0	0	546	373	549	669
Heavy	23,186	34,267	41,319	20,344	7,031	10,526	13,902	3,582	2,807	2,877
Chassis	5,274	6,153	5,142	3,679	2,393	3,707	2,589	915	863	814
Tractors	4,375	6,671	8,002	3,611	451	1,376	3,600	1,298	1,504	2,143
Buses	1,953	1,368	1,762	1,430	275	1,066	1,824	1,220	217	608
Total	158,326	178,370	230,650	179,902	80,763	112,637	149,462	98,165	93,792	131,853

Product Group Shares (Percentage)

Trucks	96.00	95.49	95.77	97.20	99.10	97.83	96.37	97.43	98.17	97.91
Commercial	57.39	57.07	60.37	66.76	71.21	69.56	67.84	74.09	76.93	76.28
Light	20.52	15.76	15.26	17.09	16.22	15.63	17.13	18.38	16.74	18.33
Medium	0.12	0.00	0.00	0.00	0.00	0.00	0.37	0.38	0.59	0.51
Heavy	14.64	19,21	17.91	11.31	8.71	9.35	9.30	3.65	2.99	2.18
Chassis	3.33	3,45	2.23	2.05	2.96	3.29	1.73	0.93	0.92	0.62
Tractors	2.76	3.74	3.47	2.01	0.56	1.22	2.41	1.32	1.60	1.63
Buses	1.23	0.77	0.76	0.79	0.34	0.95	1.22	1.24	0.23	0.46
Total	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00

Product Group Evolution (1979 = 100)

Trucks	100.00	112.06	145.32	115.04	52.66	72.50	94.76	62.93	60.57	84.94
Commercial	100.00	112.04	153.24	132.18	63.30	86.23	111.60	80.05	79.41	110.69
Light	100.00	86.52	108.31	94.60	40.32	54.20	78.81	55.54	48.33	74.38
Medium	100.00	0.00	0.00	0.00	0.00	0.00	291.98	199.47	293.58	357.75
Heavy	100.00	147.79	178.21	87.74	30.32	45.40	59.96	15.45	12.11	12.41
Chassis	100.00	116.67	97.50	69.76	45,37	70.29	49.09	17.35	16.36	15.43
Tractors	100.00	152.48	182.90	82.54	10.31	31.45	82.29	29.67	34.38	48.98
Buses	100.00	70.05	90.22	73.22	14.08	54.58	93.39	62.47	11.11	31.13
Total	100.00	112.66	145.68	113.63	51.01	71.14	94.40	62.00	59.24	83.28

Percent Change Over Previous Year

Trucks	-	12.06	29.68	-20.84	-54.23	37.68	30.71	-33.60	-3.74	40.22
Commercial	-	12.04	36.77	-13.74	-52.11	36.24	29.41	-28.27	-0.80	39.40
Light	-	-13.48	25.19	-12.66	-57.38	34.42	45.41	-29.53	-12.98	53.91
Medium	-	-100.00	0.00	0.00	0.00	0.00	100.00	31.68	47.18	21.86
Heavy	-	47.79	20.58	-50.78	-65.44	49.71	32.07	-74.23	-21.64	2.49
Chassis	-	16.67	-16.43	-28.45	-34.96	54.91	-30.16	-64.66	-5.68	-5.68
Tractors	-	52.48	19.95	-54.87	-87.51	205.10	161.63	-63.94	15.87	42.49
Buses	-	-29.95	28.80	-18.84	-80.77	287.64	71.11	-33.11	-82.21	180.18
Total	-	12.66	29.31	-22.00	-55.11	39.47	32.69	-34.32	-4.45	40.58

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1987-1988

Passenger Cars by Manufacturer and Type

Makes and Models	1988	1987
NISSAN	60,247	49,064
Sakura Hard Top	0	3
Tsuru 2 door	13,918	9,725
Tsuru 4 door	35,353	27,461
Tsuru St. Wagon	6,741	6,525
Tsuru Hatch Back	4,235	5,350
RENAULT	0	25
Alliance 2 door	0	3
Alliance 4 door	0	9
Encore 2 door	0	3
Encore 4 door	0	1
Renault-18 4 door	0	7
Renault-18 St. Wagon	0	2
VOLKSWAGEN	49,806	43,850
Atlantic 2 door	80	121
Atlantic 4 door	466	4,549
Caribe 2 door	269	1,617
Caribe 4 door	362	1,163
Golf 2 door	8,630	6,686
Golf 4 door	8,358	5,923
Jetta 2 door	3,364	113
Jetta 4 door	8,929	6,146
Sedan 2 door	19,348	17,532
TOTAL STANDARD CARS	110,053	92,939
	COMPACT CARS	
CHRYSLER	42,570	16,215
Dart K 2 door	2,909	3,087
Dart K 4 door	9,009	4,343
Dart K St. Wagon	2,488	2,454
Shadow 2 door	8,746	0
Shadow 4 door	6,259	0
Volare K 2 door	3,161	3,249
Volare K 4 door	9,998	3,082
FORD MOTOR	19,116	10,589
Topaz 2 door	5,826	4,923
Topaz 4 door	13,290	5,666
GENERAL MOTORS	13,234	11,652
Celebrity 2 door	216	1,269
Celebrity 4 door	3,864	2,496
Citation 2 door	0	7
Citation 4 door	2	310
Cutlass 2 door	3,068	3,497
Cutlass 4 door	6,084	4,073
VOLKSWAGEN	3,996	6,781
Corsar 4 door	2,771	4,739
Corsar St. Wagon Variant	1,225	2,042
TOTAL COMPACT CARS	78,916	45,237

MEXICO - SALES 1987-1988 (continued)

Passenger Cars by Manufacturer and Type

	1988	1987
LUXURY CARS		
CHRYSLER	5,343	6,484
Phantom 2 door	3,191	4,421
LeBaron K 2 door	0	175
LeBaron K 4 door	0	248
LeBaron K St. Wagon	0	215
New Yorker 4 door	2,152	1,425
FORD MOTOR	9,816	3,954
Taurus 4 door	5,053	0
Taurus St. Wagon	1,802	0
Cougar 2 door	2,961	3,954
GENERAL MOTORS	2,050	2,792
Century 2 door	0	448
Century 4 door	2,050	2,344
TOTAL LUXURY CARS	17,209	13,230
SPORT CARS		
CHRYSLER	819	765
Magnum K 2 door	819	765
FORD MOTOR	3,069	1,981
Thunderbird 2 door	3,069	1,981
TOTAL SPORT CARS	3,888	2,746
TOTAL PASSENGER CARS	210,066	154,152

SALES SUMMARY

	1988		1987	
	Units	%	Units	%
Standard Cars	110,053	52.38	154,152	62016.00
Compact Cars	78,916	37.56	92,071	37013.00
Luxury Cars	17,209	8.19	1,504	0.60
Sport Cars	3,888	1.85	217	0.09
TOTAL	210,066	100.00	247,944	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1987-1988

Motor Vehicles by Type and Manufacturer

Makes and Models	1988	1987
SECTION A CARS AND TRUCKS		
CHRYSLER..................	80,062	39,999
Passenger Cars		
Dart..................	14,406	9,884
Shadow.................	15,005	0
Volare.................	13,159	6,331
Phantom................	3,191	4,421
LeBaron................	0	638
New Yorker.............	2,152	1,425
Magnum.................	819	765
Trucks		
Dodge..................	31,330	16,535
DIESEL NACIONAL............	2,268	3,047
Trucks..................	2,268	3,047
FABRICA DE AUTOTRANSPORTES	2,073	1,149
Trucks..................	2,073	1,149
FORD MOTOR.................	61,718	33,972
Passenger Cars		
Topaz..................	19,116	10,589
Taurus.................	6,855	0
Cougar.................	2,961	3,954
Thunderbird............	3,069	1,981
Trucks		
Ford...................	29,717	17,448
GENERAL MOTORS.............	47,725	40,904
Passenger Cars		
Celebrity..............	4,080	3,765
Citation...............	2	317
Cutlass................	9,152	7,570
Century................	2,050	2,792
Trucks		
Chevrolet..............	32,441	26,460
NISSAN.....................	84,598	70,227
Passenger Cars		
Sakura.................	0	3
Tsuru..................	60,247	49,061
Trucks		
Nissan.................	24,351	21,163
RENAULT....................	0	295
Passenger Cars		
Renault Alliance......	0	12
Renault Encore........	0	4
Renault-18............	0	9

Makes and Models	1988	1987
RENAULT (con't)		
Trucks		
Renault................	0	270
TRAILERS DE MONTERREY......	19	19
Trucks	19	19
VOLKSWAGEN.................	60,705	56,611
Passenger Cars		
Atlantic...............	546	4,670
Caribe.................	631	2,780
Golf...................	16,988	12,609
Jetta..................	12,293	6,259
Sedan..................	19,348	17,532
Corsar.................	3,996	6,781
Trucks...................	6,903	5,980
TOTAL SECTION A............	339,168	246,223
SECTION B DIESEL TRUCK-TRACTORS		
Diesel Nacional............	696	363
Fabrica De Autotransportes	254	200
Kenworth...................	1,114	880
Trailers De Monterrey......	67	51
Victor Patron..............	12	10
TOTAL SECTION B............	2,143	1,504
SECTION C INTEGRAL BUSES		
Diesel Nacional............	589	139
Mexicana de Autobuses......	19	78
TOTAL SECTION C............	608	217
TOTAL VEHICLES.............	341,919	247,944

SUMMARY

	1988		1987	
	Units	%	Units	%
Passenger Cars	210,066	61.44	154,152	62.17
Trucks........	129,102	37.76	92,071	37.13
Truck Tractors	2,143	0.63	1,504	0.61
Integral Buses	608	0.18	217	0.09
Total.........	341,919	100.00	247,944	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1987-1988

Commercial Vehicles by Manufacturer and Type

	KGS.	1988	1987
SMALL COMMERCIAL			
CHRYSLER		23,199	12,664
D-150 115" Pickup	(2,994)	10,867	6,535
D-150 133" Pickup	(2,994)	87	217
W-150 115" Pickup	(2,767)	0	29
D-250 115" Pickup	(3,013)	5,454	1,784
D-250 133" Pickup	(3,013)	865	371
W-250 115" Pickup	(2,786)	544	407
W-250 133" Pickup	(2,786)	0	25
AD-150 106" Ram Charger	(3,016)	4,755	2,659
AW-150 106" Ram Charger 4X4	(3,016)	627	637
FORD MOTOR COMPANY		20,589	11,857
F-150 117" Pickup	(2,995)	4,923	2,560
F-200 117" Pickup	(3,247)	14,128	8,530
B-200 117" Chassis Cab	(3,247)	1,538	787
GENERAL MOTORS		25,533	20,216
C-15 117" Pickup	(2,747)	4,717	4,702
C-20 117" Pickup	(3,045)	15,546	11,166
Suburban 129.5"	(3,084)	5,270	4,348
NISSAN		24,351	21,163
Pickup Short	(2,146)	4,792	2,898
Pickup Long	(2,186)	2,649	2,633
Pickup Double Cab	(2,205)	3,522	3,170
Pickup Van Truck	(2,165)	0	386
TX-A Chassis Short	(2,021)	2,601	2,063
TX-A Chassis Long	(2,051)	5,477	4,541
TX-B Estate Short	(2,236)	504	1,002
TX-B Estate Long	(2,296)	989	1,567
Ichi Van	(1,979)	2,499	1,885
Ichi Panel	(2,056)	1,318	1,018
RENAULT		0	270
CJ-7 213" JEEP 4X4	(1,882)	0	1
J-164 276" Wagoneer 4X4	(2,735)	0	269
VOLKSWAGEN		6,903	5,980
Combi	(2,300)	1,887	2,543
Panel	(2,500)	5,016	3,437
TOTAL SMALL COMMERCIAL		100,575	72,150
LIGHT			
CHRYSLER		8,131	3,871
D-350 135" Stake R.D.	(4,987)	7,200	3,846
WM-300 115" Pickup	(4,100)	931	25
FORD MOTOR COMPANY		9,128	5,591
F-350 137" Chassis Cab	(5,000)	6,197	2,795
F-350 137" Stake	(5,000)	2,931	2,796
GENERAL MOTORS		6,908	6,240
C-35 135" Cab R.D.	(5,200)	4,626	4,344
Panel 30 133" Chassis R.S.	(4,082)	0	380
Panel 30 133" Chassis R.D.	(4,536)	2,282	1,516
TOTAL LIGHT TRUCKS		24,167	15,702
MEDIUM			
DIESEL NACIONAL		669	549
D-330 153"	(6,811)	377	175
D-333 153" Midibus	(6,811)	292	374
HEAVY			
DIESEL NACIONAL		1,084	1,775
531-K 196" Chassis Cab	(11,807)	62	121
5311-G 196" Chassis Cab	(11,807)	109	1,256
541 206" Chassis Cab	(12,927)	632	0
631-K 196" Chassis Cab	(15,422)	51	314
641 218" Chassis Cab	(19,504)	152	0
641 218" Chassis Cab	(20,909)	28	0
661 G2 214" Chassis Cab	(20,865)	5	37
661 G3 214" Chassis Cab	(22,880)	35	47
741 216" Chassis Cab	(25,399)	10	0
FABRICA DE AUTOTRANSPORTES		1,774	1,009
S-1834 152" Cowl	(11,590)	0	55
S-1834 206" Chassis Cab	(12,954)	0	516
S-1954 206" Chassis Cab	(15,454)	2	41
F-1300 Chassis Cab	(12,955)	1,329	299
F-1500 Chassis Cab	(15,454)	443	98
GENERAL MOTORS		0	4
C-65 149" Chassis Cab	(11,566)	0	1
C-65 189" Chassis Cab	(11,113)	0	3
TRAILERS DE MONTERREY		19	19
R-20T	(25,500)	19	19
TOTAL HEAVY TRUCKS		2,877	2,807
CHASSIS COWL			
DIESEL NACIONAL		515	723
532-J 236"	(11,794)	12	66
5322-M 236"	(11,794)	200	654
542 236"	(12,927)	300	0
604-L 227"	(15,422)	3	3
FABRICA DE AUTOTRANSPORTES		299	140
S-1833 236"	(11,590)	0	53
Boxer 236"	(12,950)	1	11
F-1300	(12,955)	298	73
TOTAL CHASSIS COWL		814	863
TRUCK TRACTORS			
DIESEL NACIONAL		696	363
861-K 196"		696	363
FABRICA DE AUTOTRANSPORTES		254	200
SF-2574 192"		24	55
SF-2575 186"		230	145
KENWORTH		1,114	880
W-924		107	0
L-700		8	872
C-500		2	8
T-800		997	0
TRAILERS DE MONTERREY		67	51
R-22		67	51
VICTOR PATRON		12	10
WTD-4984		12	10
TOTAL TRUCK TRACTORS		2,143	1,504
INTEGRAL BUSES			
DIESEL NACIONAL		589	139
323-G 236"		3	107
350-G 236"		586	32
MEXICANA DE AUTOBUSES		19	78
2030		19	67
500 Urban		0	11
501-T		0	0
503-M		0	0
TOTAL INTEGRAL BUSES		608	217
TOTAL VEHICLES		131,853	93,792

SUMMARY

	1988		1987	
	Units	%	Units	%
Small Commercial	100,575	76.27	72,150	76.92
Light	24,167	18.32	15,702	16.74
Medium	669	0.50	549	0.58
Heavy	2,877	2.18	2,807	2.99
Chassis Cowl	814	0.61	863	0.92
Truck Tractors	2,143	1.62	1,504	1.60
Integral Buses	608	0.46	217	0.23
TOTAL	131,853	100.00	93,792	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - TOTAL REGISTRATIONS 1970-1988

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1970....	1,233,824	524,985	33,059	1,791,868
1971....	1,342,231	560,262	34,953	1,937,446
1972....	1,520,144	592,772	35,723	2,148,639
1973....	1,766,504	645,323	37,043	2,448,870
1974....	2,053,241	728,965	41,053	2,823,259
1975....	2,400,930	887,912	50,762	3,339,604
1976....	2,580,426	987,995	52,693	3,621,114
1977....	2,829,110	1,057,144	61,631	3,947,885
1978....	3,359,973	1,278,419	73,772	4,712,164
1979....	3,818,548	1,433,050	80,734	5,332,332
1980....	4,254,880	1,489,143	83,800	5,827,823
1981....	4,746,508	1,719,438	79,041	6,544,987
1982....	4,957,526	1,821,766	97,174	6,876,466
1983....	4,870,145	1,969,399	79,139	6,918,683
1984....	5,028,604	2,097,530	69,470	7,195,604
1985....	5,282,209	2,115,160	78,246	7,475,615
1986....	5,202,922	2,213,025	83,373	7,499,320
1987....	5,402,567	2,298,744	84,588	7,785,899
1988 Est	5,410,000	2,300,000	85,000	7,795,000

INSTITUTO NACIONAL DE ESTADISTICA

PERU - ASSEMBLIES 1980-1988

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	1971/ 1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	TOTAL
INDUSTRIA AUTOMOTRIZ BETA	72,409	3,773	4,428	1,237	0	0	0	326	1,019	497	83,689
Passenger Cars & Station Wagons											
Hillman	15,846	0	0	0	0	0	0	0	0	0	15,846
Dodge	9,360	0	0	0	0	0	0	0	0	0	9,360
Commercial Vehicles											
International	0	0	0	0	0	0	0	0	0	40	40
Dodge D100 6c. Pickup	8,403	384	526	122	0	0	0	0	0	0	9,435
Dodge D100 8c. Pickup	3,340	0	0	0	0	0	0	0	0	0	3,340
Dodge D300 8c. Chassis/Cab	18,812	1,101	1,478	487	0	0	0	0	0	0	21,878
Dodge D300 Chassis/Cab Diesel	624	624	548	160	0	0	0	0	0	0	1,956
Dodge P300 Chassis Diesel	1,056	0	0	0	0	0	0	0	0	0	1,056
Dodge D500 8c. Chassis/Cab	9,963	0	0	0	0	0	0	0	0	0	9,963
Dodge P500 Chassis Diesel	71	0	0	0	0	0	0	0	0	0	71
Dodge PP500 Chassis Diesel	432	192	132	60	0	0	0	22	833	457	2,128
Dodge DP500 Chassis/Cab Diesel	1,080	512	544	192	0	0	0	144	0	0	2,472
Dodge DN800 8c. Chassis/Cab	1,886	0	0	0	0	0	0	0	0	0	1,886
Dodge DN800 Chassis/Cab Diesel	1,074	576	840	96	0	0	0	160	128	0	2,874
Dodge W100 Pickup 4x4	462	384	360	120	0	0	0	0	0	0	1,326
Dodge 24/L27 Diesel	0	0	0	0	0	0	0	0	58	0	58
MOTOR PERU	55,476	4,338	5,174	5,857	1,505	1,178	965	2,035	1,602	1,284	79,414
Passenger Cars & Station Wagons											
Volkswagen 1200 Sedan	880	0	0	0	0	0	0	0	0	0	880
Volkswagen 1300 Sedan	51,621	4,337	5,174	5,857	1,505	1,178	685	707	696	0	71,760
Volkswagen Amazon 1600 Sedan	0	0	0	0	0	0	280	1,016	594	954	2,844
Volkswagen Gol 1600	0	0	0	0	0	0	0	312	312	330	954
Commercial Vehicles											
Volkswagen Panel 211	756	0	0	0	0	0	0	0	0	0	756
Volkswagen Kombi 231	2,004	0	0	0	0	0	0	0	0	0	2,004
Volkswagen EA489 Chassis	215	1	0	0	0	0	0	0	0	0	216
NISSAN MOTOR	39,767	5,880	6,830	9,450	4,050	3,880	4,480	4,700	4,253	1,989	85,279
Passenger Cars & Station Wagons											
Datsun L510 Sedan	5,620	0	0	0	0	0	0	0	0	0	5,620
Datsun WL510 St. Wagon	2,140	0	0	0	0	0	0	0	0	0	2,140
Datsun GNL710 Sedan	10,680	0	0	0	0	0	0	0	0	0	10,680
Datsun NLA10 Sedan	1,520	1,520	2,200	2,240	0	0	0	0	0	0	7,480
Datsun WNLA10 St. Wagon	680	1,240	1,440	1,360	0	0	0	0	0	0	4,720
Nissan Sunny Sedan Standard	0	0	0	1,120	1,360	720	920	1,080	440	0	5,640
Nissan Sunny Sedan Automatic	0	0	0	0	80	100	140	200	100	0	620
Nissan Sunny Coupe Standard	0	0	0	0	120	240	80	160	120	0	720
Nissan Sunny Coupe 1600	0	0	0	0	0	0	0	0	0	20	20
Nissan Sunny St. Wagon Standard	0	0	0	160	760	320	490	760	480	0	2,960
Nissan Sunny St. Wagon Automatic	0	0	0	0	40	100	100	180	80	0	500
Nissan Sunny Sedan Standard 1600	0	0	0	0	0	0	0	0	200	122	322
Nissan Sunny Sedan Automatic 1600	0	0	0	0	0	0	0	0	20	60	80
Nissan Sunny St. Wagon Standard 1600	0	0	0	0	0	0	0	0	80	160	240
Nissan Sunny St. Wagon Automatic 1600	0	0	0	0	0	0	0	0	40	20	60
Commercial Vehicles											
Datsun NL520;BLG/20 Pickup	1,777	0	0	0	0	0	0	0	0	0	1,777
Datsun GNL620 Pickup	17,350	2,010	0	0	0	0	0	0	0	0	19,360
Datsun BLG720 Pickup	0	1,110	1,650	0	0	0	0	0	0	0	2,760
Datsun LGN720 Pickup	0	0	1,540	4,010	1,130	0	0	0	0	0	6,680
Datsun LG720T Pickup	0	0	0	0	200	1,880	1,720	960	0	0	4,760
Datsun ULG720T Pickup Diesel Cab	0	0	0	560	360	520	680	480	0	0	2,600
Datsun Pickup 4x4	0	0	0	0	0	0	200	240	0	0	440
Datsun Pickup 4x4 Diesel/Cab	0	0	0	0	0	0	160	160	0	0	320
Nissan Fiera 2000 4x2	0	0	0	0	0	0	0	320	1,240	480	2,040
Nissan Fiera 2000 4x2 Diesel Cab	0	0	0	0	0	0	0	120	893	507	1,520
Nissan Fiera 2000 4x4	0	0	0	0	0	0	0	20	220	260	500
Nissan Fiera 2000 4x4 Diesel Cab	0	0	0	0	0	0	0	20	340	360	720

PERU - ASSEMBLIES 1980-1988 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	1971/ 1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	TOTAL
TOYOTA	41,872	3,604	4,282	5,003	4,024	2,934	3,275	4,842	3,904	1,762	75,501
Passenger Cars & Station Wagons											
Daihatsu	864	0	0	0	0	0	0	0	0	0	864
Toyota RT40:RT84-Sedan	13,355	0	0	0	0	0	0	0	0	0	13,355
Toyota RT120 Sedan	11,000	0	0	0	0	0	0	0	0	0	11,000
Toyota RT177 St. Wagon	1,140	0	0	0	0	0	0	0	0	0	1,140
Toyota RT104 Sedan	11,220	0	0	0	0	0	0	0	0	0	11,220
Toyota RT188 St. Wagon	3,580	0	0	0	0	0	0	0	0	0	3,580
Toyota RT132-2000 Sedan	460	2,608	2,981	2,851	0	0	0	0	0	0	8,900
Toyota RT132-2000 St. Wagon	243	996	1,301	1,221	0	0	0	0	0	0	3,760
Toyota Corona 1800 Standard Sedan	0	0	0	620	2,298	1,556	1,968	0	0	0	6,440
Toyota Corona 1800 Automatic Sedan	0	0	0	0	500	647	513	0	0	0	1,660
Toyota Corona 1800 Standard St. Wagon	0	0	0	311	1,228	731	750	0	0	0	3,020
Toyota Corona 2000 Standard Sedan	0	0	0	0	0	0	1	1,589	964	373	2,927
Toyota Corona 2000 Sedan Automatic	0	0	0	0	0	0	0	420	329	210	959
Toyota Corona 2000 St. Wagon Standard	0	0	0	0	0	0	0	630	255	85	970
Commercial Vehicles											
Toyota Pickup 101	10	0	0	0	0	0	0	0	0	0	10
Toyota HiLux Pickup 4x2	0	0	0	0	0	0	40	1,746	1,428	606	3,820
Toyota HiLux Pickup 4x4 Double Cab	0	0	0	0	0	0	3	397	569	276	1,245
Toyota HiLux Pickup 4x4	0	0	0	0	0	0	0	20	220	101	341
Toyota HiLux Pickup 4x4 Double Cab	0	0	0	0	0	0	0	40	139	111	290
VOLVO	8,199	1,105	1,270	430	47	271	443	543	882	715	13,905
Commercial Vehicles											
Volvo B857:B58 Chassis/Bus	1,685	368	200	41	32	40	0	0	0	0	2,346
Volvo B10M Bus Chassis	0	0	0	0	0	145	155	10	15	36	361
Volvo B7 F60 Bus/Chassis	0	0	0	0	0	10	20	30	67	42	169
Volvo 86 Chassis/Cab	474	0	0	0	0	0	0	0	0	0	474
Volvo 88 Chassis/Cab 4x2	1,090	0	0	0	0	0	0	0	0	0	1,090
Volvo 88 Chassis Cab 6x2	382	0	0	0	0	0	0	0	0	0	382
Volvo 88 Chassis/Cab 6x4	68	0	0	0	0	0	0	0	0	0	68
Volvo N7S Chassis/Cab 4x2	0	0	0	0	0	0	10	108	83	59	260
Volvo N7 Chassis/Cab 4x2	657	41	32	15	9	3	3	0	0	0	765
Volvo N10 Chassis/Cab 4x2	2,404	330	414	217	1	35	125	221	369	231	4,347
Volvo N10 Chassis/Cab Intercooler	0	0	0	0	0	0	0	0	0	29	29
Volvo N10 Chassis/Cab 6x2	485	0	0	0	0	0	0	0	0	0	485
Volvo N10 Chassis/Cab 6x4	295	60	0	0	0	0	0	0	0	0	355
Volvo N12 Chassis/Cab 4x2	278	90	172	96	4	0	0	0	0	0	640
Volvo N12 Chassis Cab 6x4	401	216	452	61	1	33	130	174	293	180	1,941
Volvo N12 Intercooler Chassis/Cab	0	0	0	0	0	0	0	0	55	138	193
SCANIA VABIS	0	0	0	0	0	0	0	0	22	37	59
Commercial Vehicles											
Scania T112	0	0	0	0	0	0	0	0	22	37	59
C.I.A. INVERSION CAMENA	0	0	0	0	0	0	0	245	1,406	654	2,305
Commercial Vehicles											
Mitsubishi	0	0	0	0	0	0	0	245	1,406	654	2,305
SUMMARY											
Industria Automotriz Beta	72,409	3,773	4,428	1,237	0	0	0	328	1,019	497	83,689
Motor Peru	55,476	4,338	5,174	5,857	1,505	1,178	985	2,035	1,602	1,284	79,414
Nissan Motor	39,767	5,880	6,830	9,450	4,050	3,880	4,480	4,700	4,253	1,989	85,279
Toyota	41,872	3,604	4,282	5,003	4,024	2,934	3,275	4,842	3,904	1,762	75,502
Volvo	8,199	1,105	1,270	430	47	271	443	543	882	715	13,905
C.I.A. Inversion Camena	0	0	0	0	0	0	0	245	1,406	654	2,305
Scania Vabis	0	0	0	0	0	0	0	0	22	37	59
TOTAL MANUFACTURERS	217,723	16,700	21,984	21,977	9,626	8,263	9,183	12,891	13,088	6,938	340,153

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

PERU - ASSEMBLIES, SALES 1986-1988

Motor Vehicles by Manufacturer and Model

	1986			1987			1988		
	Assemblies	Factory Sales	Retail Sales	Assemblies	Factory Sales	Retail Sales	Assemblies	Factory Sales	Retail Sales
INDUSTRIA AUTOMOTRIZ BETA S.A..........	326	326	326	1,019	1,019	1,019	497	342	342
Dodge DP500..........................	144	144	144	0	0	0	0	0	0
Dodge DN800..........................	160	160	160	128	128	128	0	0	0
ARO 10 4x4...........................	22	22	22	833	833	833	457	302	302
ARO 27 4x4...........................	0	0	0	58	58	58	0	0	0
International Chassis/Cab............	0	0	0	0	0	0	40	40	40
MOTOR PERU S.A.........................	2,035	1,869	1,852	1,602	1,776	1,816	1,284	1,102	1,104
Volkswagen Sedan 1300................	707	708	735	696	693	694	0	3	3
Volkswagen Amazon 1600...............	1,016	889	854	594	731	768	954	808	803
Volkswagen Gol 305...................	312	272	263	312	352	354	330	291	298
NISSAN MOTOR DEL PERU S.A..............	4,700	4,467	4,332	4,253	4,350	4,438	1,989	1,944	1,846
Nissan Sunny Sedan Standard..........	1,080	1,074	1,024	440	450	567	0	0	0
Nissan Sunny Sedan Automatic.........	200	195	164	100	104	80	0	0	0
Nissan Sunny Coupe Standard..........	160	162	136	120	119	134	0	0	0
Nissan Sunny St. Wagon Standard......	760	760	752	480	481	550	0	0	0
Nissan Sunny St. Wagon Automatic.....	180	181	163	80	81	71	0	0	0
Nissan Sunny Sedan Standard 1600.....	0	0	0	200	122	122	122	201	195
Nissan Sunny Sedan Automatic 1600....	0	0	0	20	2	2	60	78	74
Nissan Sunny St. Wagon Standard 1600.	0	0	0	80	79	79	160	123	103
Nissan Sunny St. Wagon Automatic 1600	0	0	0	40	21	21	20	31	28
Nissan Sunny Coupe Automatic 1600....	0	0	0	0	0	0	20	20	15
Datsun Pickup TLG720T................	960	1,026	971	0	0	0	0	0	0
Datsun Pickup UTLG720T Double Cab....	480	485	492	0	0	0	0	0	0
Datsun Pickup MLGY720T...............	240	239	252	0	0	0	0	0	0
Datsun Pickup UMLGY720T 4x4 D/Cab....	160	161	157	0	0	0	0	0	0
Nissan Fiera 2000 Pickup 4x2	320	103	147	1,240	1,379	1,333	480	414	395
Nissan Fiera 2000 Pickup 4x2 D/Cab...	120	80	73	893	914	885	507	491	460
Nissan Fiera 2000 Pickup 4x4.........	20	0	0	220	239	237	260	227	224
Nissan Fiera 2000 Pickup 4x4 D/Cab...	20	1	1	340	359	357	360	359	352
TOYOTA DEL PERU S.A....................	4,842	4,860	4,883	3,904	3,878	3,800	1,762	1,725	1,751
Toyota Corona 1800 Sedan Standard....	0	0	36	0	0	0	0	0	0
Toyota Corona 1800 Sedan Automatic...	0	0	1	0	0	0	0	0	0
Toyota Corona 1800 St. Wagon Standard	0	0	20	0	0	0	0	0	0
Toyota Corona 2000 Sedan Standard....	1,589	1,590	1,578	984	984	961	373	351	343
Toyota Corona 2000 Sedan Automatic...	420	420	418	329	321	310	210	195	236
Toyota Corona 2000 St. Wagon Standard	630	630	627	255	253	242	85	87	87
HiLux Pickup 4x2 Standard............	1,746	1,766	1,751	1,428	1,419	1,395	606	609	612
HiLux Pickup 4x2 Double Cab..........	397	400	398	568	567	542	276	277	269
HiLux Pickup 4x4 Standard............	20	17	17	220	216	213	101	99	97
HiLux Pickup 4x4 Double Cab..........	40	37	37	139	138	137	111	107	107
VOLVO DEL PERU S.A.....................	543	567	567	882	882	882	715	679	679
Volvo B7F60 Bus Chassis..............	30	30	30	67	67	67	42	38	38
Volvo B10M-OC Bus Chassis MTC........	10	34	34	15	15	15	36	32	32
Volvo N7S'Cab Chassis 4x2............	108	108	108	83	83	83	59	51	51
Volvo N10 Cab Chassis 4x2............	221	221	221	369	369	369	231	230	230
Volvo N12 Cab Chassis 4x2............	0	0	0	0	0	0	29	24	24
Volvo N12 Cab Chassis 6x4............	174	174	174	293	293	293	180	180	180
Volvo N12 6x4........................	0	0	0	55	55	55	138	124	124
CIA. INVERSIONES CAMENA S.A............	245	245	245	1,406	1,406	1,406	654	654	654
Mitsubishi Fuso FM515................	0	0	0	0	0	0	56	56	56
Mitsubishi Fuso FM515 Chassis........	0	0	0	0	0	0	6	6	6
Mitsubishi Canter FE 214.............	245	245	245	1,406	1,406	1,406	592	592	592
SCANIA VABIS DEL PERU S.A..............	0	0	0	22	18	18	37	37	36
Scania T112..........................	0	0	0	22	18	18	37	37	36
TOTAL..................................	12,691	12,334	12,205	13,088	13,329	13,379	6,938	6,483	6,412
% Change...............................	+39%	+30%	+26%	+3%	+8%	+10%	-47%	-51%	-52%

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

PERU - IMPORTS 1988

Motor Vehicles by Manufacturer and Type

	Passenger Cars & Station Wagons	Commercial Vehicles	Total
AMC	52	0	52
Alfo Romeo	1	0	1
Audi	1	0	1
BMW	51	0	51
Blue Bird	0	1	1
Cadillac	1	1	2
Chevrolet	18	262	280
DAF	0	50	50
Dina	0	171	171
Dodge	3	1	4
Ebro	0	1	1
Fiat	2	0	2
Ford	63	53	116
GMC	0	3	3
Honda	6	0	6
Hyundai	0	1	1
International	0	2	2
Isuzu	0	10	10
Iveco	0	1	1
Land Rover	4	2	6
Mack	0	2	2
Magirus Deutz	0	1	1
Marca NE	42	15	57
Marco Polo	0	1	1
Mazda	5	0	5
Mercedes Benz	64	33	97
Mercury	1	0	1
Mitsubishi	24	1	25
Nissan	32	81	113
Opel	1	0	1
Packard	1	0	1
Peugeot	13	0	13
Pontiac	1	0	1
Seat	1	0	1
Subaru	2	1	3
Suzuki	5	4	9
Toyota	182	201	383
VAZ	7	0	7
Volkswagen	119	29	148
Volvo	141	54	195
TOTAL	843	982	1,825

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

PERU - TOTAL REGISTRATIONS 1961-1988

Passenger Cars

	Total Registrations as of Jan. 1	New Registrations	Sub-Total	Scrappage	Total Registrations as of Dec. 31
1961.........	74,739	10,345	85,084	1,115	83,609
1962.........	83,609	12,471	96,080	1,254	94,826
1963.........	94,826	14,939	109,765	1,422	108,343
1964.........	108,343	15,109	123,452	1,625	121,827
1965.........	121,827	17,354	139,181	1,827	137,354
1966.........	137,354	25,069	162,423	2,060	160,363
1967.........	160,363	22,250	182,613	2,405	180,208
1968.........	180,208	13,761	193,969	2,703	191,266
1969.........	191,266	14,349	205,615	2,868	202,747
1970.........	202,747	13,145	215,892	3,041	212,851
1971.........	212,851	11,916	224,767	3,192	221,575
1972.........	221,575	16,129	237,704	3,323	234,381
1973.........	234,381	19,532	253,913	3,515	250,398
1974.........	250,398	20,267	270,665	3,755	266,910
1975.........	266,910	22,865	289,775	4,537	285,238
1976.........	285,238	21,369	306,607	5,704	300,903
1977.........	300,903	18,933	319,836	7,522	312,314
1978.........	312,314	8,349	320,663	9,623	311,040
1979.........	311,040	7,143	318,183	6,220	311,963
1980.........	311,963	13,024	324,987	6,240	318,747
1981.........	318,747	32,840	351,587	6,374	345,213
1982.........	345,213	32,538	377,751	7,578	370,173
1983.........	370,173	14,245	384,418	7,408	377,010
1984.........	377,010	8,219	385,229	3,772	381,457
1985.........	381,457	7,598	389,055	3,814	385,241
1986.........	385,241	7,399	392,640	3,852	388,788
1987.........	388,788	5,619	394,407	3,887	390,520
1988.........	390,520	3,324	393,844	3,905	389,939

Commercial Vehicles

	Total Registrations as of Jan. 1	New Registrations	Sub-Total	Scrappage	Total Registrations as of Dec. 31
1961.........	60,778	5,294	66,072	1,823	64,249
1962.........	64,249	5,247	69,496	1,927	67,569
1963.........	67,569	6,300	73,869	2,027	71,842
1964.........	71,842	7,232	79,074	2,155	76,919
1965.........	76,919	9,879	86,798	2,307	84,491
1966.........	84,491	13,524	98,015	2,534	95,481
1967.........	95,481	12,255	107,736	2,864	104,872
1968.........	104,872	5,737	110,609	3,146	107,463
1969.........	107,463	7,692	115,155	3,223	111,932
1970.........	111,932	7,171	119,103	3,357	115,746
1971.........	115,746	6,818	122,564	3,472	119,092
1972.........	119,092	8,316	127,408	3,572	123,836
1973.........	123,836	11,954	135,790	3,715	132,075
1974.........	132,075	11,837	143,912	3,962	139,950
1975.........	139,950	13,164	153,114	4,478	148,636
1976.........	148,636	12,043	160,679	5,202	155,477
1977.........	155,477	9,119	164,596	6,219	158,377
1978.........	158,377	5,098	163,475	4,903	158,572
1979.........	158,572	5,274	163,846	3,175	160,671
1980.........	160,671	12,407	173,078	3,216	169,862
1981.........	169,862	17,299	187,161	3,396	183,765
1982.........	183,765	15,219	198,984	4,160	194,824
1983.........	194,824	7,835	202,659	3,907	198,752
1984.........	198,752	7,500	206,252	1,991	204,261
1985.........	204,261	7,136	211,397	2,042	209,355
1986.........	209,355	7,601	216,956	2,093	214,863
1987.........	214,863	9,888	224,751	2,148	222,603
1988.........	222,603	5,482	228,085	2,226	225,859

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

UNITED STATES - PRODUCTION 1984-1988

Passenger Cars by Manufacturer

Manufacturer and Make	1984	1985	1986	1987	1988
AMERICAN MOTORS CORPORATION	192,196	109,919	49,503	*	*
CHRYSLER CORPORATION					
Plymouth..................	378,275	369,487	422,619	321,585	313,700
Dodge.....................	465,851	482,388	506,370	414,684	511,133
Chrysler..................	403,659	414,193	368,591	357,148	248,012
Eagle.....................	0	0	0	16,004	0
Total Chrysler Corp........	1,247,785	1,266,068	1,297,580	1,109,421	1,072,845
FORD MOTOR COMPANY					
Ford......................	1,145,144	1,098,627	1,221,871	1,317,786	1,304,819
Mercury...................	461,409	374,446	359,332	328,432	293,766
Lincoln...................	168,704	163,077	183,032	184,158	207,156
Total Ford Motor Co........	1,775,257	1,636,150	1,764,235	1,830,376	1,805,741
GENERAL MOTORS CORPORATION					
Chevrolet.................	1,456,733	1,691,254	1,499,230	1,515,571	1,381,967
Pontiac...................	506,099	702,617	794,737	657,281	806,356
Oldsmobile................	1,065,528	1,168,982	927,173	601,774	562,920
Buick.....................	987,833	1,001,461	775,966	552,567	484,851
Cadillac..................	328,544	322,765	319,037	275,881	265,030
Total General Motors Corp..	4,344,737	4,887,079	4,316,143	3,603,074	3,501,124
DIAMOND STAR	0	0	0	0	2,409
HONDA	138,572	145,337	238,159	324,065	366,354
MAZDA	0	0	0	4,200	163,289
NISSAN	0	43,810	65,117	117,334	109,897
TOYOTA	0	0	13,649	43,744	55,480
VOLKSWAGEN OF AMERICA	74,785	96,458	84,397	66,696	35,998
TOTAL PASSENGER CARS	7,773,332	8,184,821	7,828,783	7,098,910	7,113,137

Commercial Vehicles by Manufacturer

Manufacturer	1984	1985	1986	1987	1988
Chevrolet..................	1,008,231	1,181,941	1,152,263	1,152,400	1,259,648
Chrysler Dodge/Plymouth....	213,115	213,930	152,304	330,555	389,561
Chrysler—Jeep..............	176,220	236,277	193,288	222,889	255,873
Ford.......................	1,183,293	1,217,427	1,396,281	1,482,015	1,523,355
GMC........................	322,080	356,485	359,577	373,859	386,528
Navistar...................	74,448	71,925	73,061	75,972	85,155
Mack.......................	26,479	24,279	15,898	18,535	22,668
Mercedes—Benz..............	4,350	4,516	4,340	4,192	3,221
Nissan.....................	100,510	107,422	108,048	102,718	95,919
Others.....................	56,990	53,720	50,932	62,641	78,622
TOTAL TRUCKS & BUSES	3,165,716	3,467,922	3,505,992	3,825,776	4,100,550
TOTAL PASSENGER CARS	7,773,332	8,184,821	7,828,783	7,098,910	7,113,137
TOTAL MOTOR VEHICLES	10,939,048	11,652,743	11,334,775	10,924,686	11,213,887

* American Motors Corporation purchased by Chrysler Corporation.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC. and WARD'S AUTOMOTIVE REPORTS

UNITED STATES - FACTORY SALES 1967-1988

Factory Sales of Commercial Vehicles by Gross Vehicle Weight Groups (In Pounds)

U.S. TOTAL	6,000 & Less	6,001-10,000	10,001-14,000	14,001-16,000	16,001-19,500	19,501-26,000	26,001-33,000	33,001 & Over	TOTAL
1967.........	899,986	289,835	5,207	16,499	88,213	123,934	37,960	77,828	1,539,462
1968.........	1,136,059	385,803	4,846	17,495	79,436	141,264	41,814	89,561	1,896,078
1969.........	1,121,222	405,106	7,161	13,491	78,105	147,405	33,304	117,383	1,923,179
1970.........	950,252	401,592	7,353	9,979	59,205	124,554	38,451	101,054	1,692,440
1971.........	1,196,544	486,388	17,928	14,871	58,042	132,197	36,441	110,735	2,053,146
1972.........	1,414,551	584,612	44,221	9,945	28,080	182,058	42,213	141,127	2,446,807
1973.........	1,735,645	761,481	44,724	7,477	16,941	203,300	42,200	165,920	2,979,688
1974.........	1,536,778	731,529	9,094	4,318	13,071	224,499	34,432	173,592	2,727,313
1975.........	982,511	962,967	14,342	1,129	10,516	174,284	27,310	99,081	2,272,160
1976.........	1,248,034	1,389,707	22,444	70	11,416	164,796	24,961	118,048	2,979,476
1977.........	1,326,132	1,723,426	20,288	1,221	7,888	174,256	30,602	157,708	3,441,521
1978.........	1,317,658	1,945,464	33,922	5,989	5,476	178,992	41,151	177,587	3,706,239
1979.........	1,014,016	1,594,060	19,163	2,399	4,611	163,304	46,264	192,889	3,036,706
1980.........	592,339	794,184	5,661	362	2,948	91,119	58,846	121,826	1,667,283
1981.........	629,030	816,373	311	591	2,764	85,000	52,264	114,575	1,700,908
1982.........	917,908	803,639	280	58	1,556	47,330	58,498	77,186	1,906,455
1983.........	1,370,395	849,498	223	2	1,252	47,848	59,026	85,653	2,413,897
1984.........	1,707,301	1,061,974	1,631	4	5,713	60,457	87,396	150,849	3,075,325
1985.........	1,988,434	1,057,556	19,463	0	5,345	53,471	98,406	134,230	3,356,905
1986.........	2,130,874	997,272	0	0	5,931	45,333	96,998	116,477	3,392,885
1987.........	2,475,402	1,052,958	0	386	6,085	46,473	103,188	136,938	3,821,410
1988.........	2,704,891	1,105,069	0	182	5,618	55,840	97,771	151,203	4,120,574
U.S. DOMESTIC									
1967.........	836,512	269,273	4,850	14,236	76,874	107,972	33,911	70,810	1,414,438
1968.........	1,069,422	365,785	4,338	14,690	67,381	123,059	37,882	82,534	1,765,091
1969.........	1,052,057	379,492	6,525	11,272	68,617	125,910	30,858	106,446	1,781,177
1970.........	895,238	373,595	6,510	8,357	52,466	103,318	34,751	91,434	1,565,669
1971.........	1,133,911	453,981	17,796	12,802	52,038	110,587	32,795	100,598	1,914,308
1972.........	1,339,226	549,523	43,898	8,661	24,826	163,266	37,727	127,244	2,294,371
1973.........	1,639,663	713,210	44,272	6,443	15,543	180,345	37,834	149,503	2,786,813
1974.........	1,409,586	660,312	8,911	3,220	10,271	197,450	29,091	150,785	2,469,626
1975.........	897,292	853,310	13,914	917	5,652	139,835	21,555	70,283	2,002,758
1976.........	1,181,906	1,267,518	21,942	67	7,982	135,202	19,947	99,533	2,734,097
1977.........	1,253,835	1,580,898	20,015	1,221	4,950	149,027	27,205	141,869	3,179,020
1978.........	1,246,650	1,779,565	33,473	5,959	3,736	150,412	37,386	158,487	3,415,648
1979.........	961,345	1,413,229	17,366	2,361	3,140	135,189	42,393	166,058	2,741,081
1980.........	547,426	679,532	4,803	24	1,761	76,208	51,900	102,154	1,463,808
1981.........	583,341	716,556	248	15	1,843	68,757	45,917	96,919	1,513,596
1982.........	870,054	745,208	0	10	1,333	40,165	53,244	69,182	1,779,196
1983.........	1,296,644	787,611	1	2	1,143	41,328	53,620	79,837	2,260,186
1984.........	1,610,835	997,626	1	4	5,502	52,053	76,977	139,135	2,884,133
1985.........	1,854,901	989,633	19,397	0	5,123	46,340	88,784	121,996	3,126,174
1986.........	1,964,832	927,482	0	0	5,749	40,353	87,831	103,980	3,130,217
1987.........	2,270,950	976,573	0	322	5,841	40,502	93,044	121,859	3,509,091
1988.........	2,496,648	1,020,515	0	86	5,238	49,670	87,994	135,163	3,795,314

NOTE: Data includes diesel trucks.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC.

UNITED STATES - EXPORTS 1955-1988

Motor Vehicles by Type (Including Canada)

Year	Passenger Cars	Trucks	Buses	Total
1955.....	211,422	168,851	6,509	386,782
1960.....	117,126	198,903	6,497	322,526
1961.....	104,453	149,997	4,525	258,975
1962.....	126,969	100,745	4,263	231,977
1963.....	144,493	118,276	5,012	267,781
1964.....	166,314	148,736	5,119	320,169
1965.....	106,036	57,279	4,407	167,724
1966.....	177,580	74,751	4,198	256,529
1967.....	280,582	78,635	3,948	363,165
1968.....	330,460	87,848	4,323	422,629
1969.....	333,453	101,473	2,876	437,802
1970.....	285,038	90,551	3,500	379,089
1971.....	386,641	96,341	3,798	486,780
1972.....	410,247	117,977	2,785	531,009
1973.....	509,190	149,461	2,355	661,006
1974.....	600,902	211,543	3,062	815,507
1975.....	640,301	218,696	5,053	864,050
1976.....	680,458	197,237	3,083	880,778
1977.....	697,205	197,971	3,940	899,116
1978.....	706,447	243,168	4,994	954,609
1979.....	792,797	250,775	4,372	1,047,944
1980.....	616,895	185,774	4,500	807,169
1981.....	548,381	165,830	4,215	718,426
1982.....	378,877	123,654	4,128	506,659
1983.....	553,690	131,645	2,440	637,775
1984.....	616,228	152,070	3,925	772,223
1985.....	703,519	183,280	3,809	890,608
1986.....	672,994	205,713	2,876	881,583
1987.....	633,250	222,581	5,191	861,022
1988.....	781,171	230,014	5,557	1,016,742

Motor Vehicles by Type to Canada

Year	Passenger Cars	Trucks	Buses	Total
1955.....	27,522	8,031	427	35,980
1960.....	26,822	4,253	401	31,476
1961.....	15,613	6,150	261	22,024
1962.....	17,673	2,573	208	20,464
1963.....	7,780	2,168	60	10,008
1964.....	15,641	2,250	64	17,955
1965.....	43,802	8,634	105	52,541
1966.....	114,322	20,369	107	134,798
1967.....	236,638	33,342	182	270,162
1968.....	286,784	47,960	121	334,865
1969.....	292,110	60,968	119	353,197
1970.....	245,616	54,425	106	300,147
1971.....	348,404	65,087	352	413,843
1972.....	376,231	90,034	1,000	467,265
1973.....	452,370	111,007	970	564,347
1974.....	516,588	159,495	1,247	677,330
1975.....	550,808	128,755	951	680,514
1976.....	573,470	120,189	561	694,220
1977.....	591,509	115,650	648	707,807
1978.....	542,341	120,127	580	663,048
1979.....	600,786	144,525	1,263	746,574
1980.....	509,666	77,455	2,075	589,196
1981.....	471,416	80,144	2,066	553,626
1982.....	334,395	67,647	1,245	403,287
1983.....	524,271	98,725	1,313	624,309
1984.....	589,666	130,318	3,085	723,069
1985.....	677,878	166,799	3,438	848,115
1986.....	640,011	190,661	2,577	833,249
1987.....	562,078	199,493	4,654	766,225
1988.....	618,647	190,959	4,603	814,209

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

UNITED STATES
EXPORT

UNITED STATES - EXPORTS 1988

Motor Vehicles by Country of Destination

Country	Passenger Cars		Trucks*		Busses		Total Motor Vehicles	
	Units	Value (000)	Units	Value (000)	Units	Value (000)	Units	Value (000)
Arab Emirates....	4,084	$ 63,073	385	$ 7,803	7	$ 147	4,476	$ 71,023
Canada............	618,647	6,263,548	190,959	2,482,954	4,603	107,920	814,209	8,854,422
Colombia..........	236	2,325	181	9,419	21	229	438	11,973
Dominican Republic	615	6,033	480	11,200	33	462	1,128	17,695
Ecuador...........	288	3,406	542	12,164	20	641	850	16,211
France............	5,713	87,850	142	1,790	24	659	5,879	90,299
Germany, West.....	19,110	243,351	2,485	28,539	20	388	21,615	272,278
Italy.............	21,725	271,437	1,049	10,999	64	1,295	22,838	283,731
Japan.............	10,522	157,530	2,671	42,302	14	290	13,207	200,122
Kuwait............	692	8,423	805	14,784	19	380	1,516	23,587
Mexico............	211	2,690	201	3,723	7	176	419	6,589
Peru..............	1,257	21,163	549	8,642	7	139	1,813	29,944
Qatar.............	19,670	299,043	9,836	161,580	40	821	29,546	461,444
Saudi Arabia......	2,818	42,089	3,375	41,861	25	354	6,218	84,304
Switzerland.......	5,729	85,772	1,070	7,659	17	360	6,816	93,791
Taiwan............	46,622	486,866	425	13,468	95	1,429	47,142	501,763
Venezuela.........	148	1,336	893	36,366	111	1,617	1,152	39,319
Others............	23,084	271,665	13,966	308,097	430	14,677	37,480	594,439
TOTAL.............	781,171	$ 8,317,600	230,014	$ 3,203,352	5,557	$ 131,984	1,016,742	$ 11,652,934

* Excludes off-highway trucks.

COMPILED BY THE MOTOR VEHICLE MANUFACTURERS ASSOCIATION FROM U.S. DEPARTMENT OF COMMERCE,
BUREAU OF THE CENSUS, FT410

UNITED STATES - IMPORTS 1955-1988

Total Imports (Including Canada)

Year	Passenger Cars*	Trucks and Buses	Total
1955.....	57,115	1,310	58,425
1960.....	444,474	23,838	468,312
1965.....	563,673	30,893	594,566
1970.....	2,013,420	153,671	2,167,091
1971.....	2,587,484	238,937	2,826,421
1972.....	2,485,901	250,149	2,736,050
1973.....	2,437,345	189,584	2,626,929
1974.....	2,572,557	146,759	2,719,316
1975.....	2,074,653	125,256	2,199,909
1976.....	2,536,749	164,543	2,701,292
1977.....	2,790,144	226,684	3,016,828
1978.....	3,024,982	373,543	3,398,525
1979.....	3,005,523	275,564	3,281,087
1980.....	3,116,448	343,352	3,459,800
1981.....	2,856,286	738,710 **	3,594,996
1982.....	2,926,407	698,516	3,624,923
1983.....	3,133,836	784,814	3,918,650
1984.....	3,559,427	1,025,333	4,584,760
1985.....	4,397,679	1,253,186	5,650,865
1986.....	4,691,297	1,351,341	6,042,638
1987.....	4,589,010	1,176,638	5,765,648
1988.....	4,450,213	937,753	5,387,966

Imports from Canada

Year	Passenger Cars	Trucks and Buses	Total
1955.....	80	322	402
1960.....	389	134	523
1965.....	33,378	18,784	52,162
1970.....	692,783	115,941	808,724
1971.....	802,281	135,640	937,921
1972.....	842,300	141,208	983,508
1973.....	871,557	113,161	984,718
1974.....	817,559	122,675	940,234
1975.....	733,766	122,192	855,958
1976.....	825,590	163,928	989,518
1977.....	849,814	226,099	1,075,913
1978.....	833,061	367,310	1,200,371
1979.....	677,008	267,732	944,740
1980.....	594,770	239,917	834,687
1981.....	563,943	280,910	844,853
1982.....	702,495	340,831	1,043,326
1983.....	835,665	352,764	1,188,429
1984.....	1,073,425	451,406	1,524,831
1985.....	1,144,805	422,218	1,567,023
1986.....	1,162,226	356,302	1,518,528
1987.....	926,927	392,854	1,319,781
1988.....	1,191,357	394,252	1,585,609

* Excludes estimated quantity of passenger cars assembled in U.S. Foreign Trade Zones for 1980-1988.

** Not comparable to previous data due to a change in classification of lightweight truck chassis by U.S. customs.

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

UNITED STATES - PASSENGER CAR IMPORTS 1964-1988

New Passenger Car Imports by Principal Sources*

	Other Principal Sources						
	Japan	West Germany	Italy	United Kingdom	Sweden	Belgium	France
1964	16,023	364,683	10,843	77,548	18,562	7	39,532
1965	25,538	376,950	9,509	66,565	26,010	332	24,941
1966	56,050	527,137	14,110	81,870	34,632	117	33,122
1967	70,304	472,360	16,928	67,928	43,371	356	25,454
1968	169,849	707,972	33,843	96,787	52,515	18,816	39,551
1969	260,005	642,157	41,569	104,050	41,008	42,036	24,457
1970	381,338	674,945	42,523	76,257	57,844	50,602	37,114
1971	703,672	770,807	51,469	106,710	61,925	67,250	23,316
1972	697,788	676,967	64,614	72,038	64,541	52,912	14,713
1973	624,805	677,465	56,102	64,140	58,626	71,484	8,219
1974	791,791	619,757	107,071	72,512	60,817	76,544	21,331
1975	695,573	370,012	102,344	67,106	51,993	38,176	15,647
1976	1,128,936	349,804	82,500	77,190	37,466	12,894	21,916
1977	1,341,530	423,492	55,437	56,889	39,370	3,510	19,215
1978	1,563,047	416,231	69,689	54,478	56,140	1,530	28,502
1979	1,617,328	495,565	72,456	46,911	65,907	85	27,887
1980	1,991,502	338,711	46,899	32,517	61,496	38	47,386
1981	1,911,525	234,052	21,635	12,728	68,042	66	42,477
1982	1,801,185	259,385	9,402	13,023	89,231	825	50,032
1983	1,871,192	239,807	5,442	17,261	114,726	5,230	40,823
1984	1,948,714	335,032	8,582	19,833	114,854	8,359	37,788
1985	2,527,467	473,110	8,689	24,474	142,640	9,718	42,882
1986	2,618,711	451,699	11,829	27,506	148,700	9,302	10,869
1987	2,417,509	377,542	8,648	50,059	138,565	17,284	26,707
1988	2,123,051	264,249	6,053	31,636	108,006	16,391	15,990

	Canada					
	APTA(1)	Non-APTA	Total	Total Principal Sources	All Other	Total
1964	0	9,201	9,201	536,399	326	536,725
1965	33,378	0	33,378	563,223	450	563,673
1966	152,043	290	152,333	899,371	524	899,895
1967	323,555	83	323,638	1,020,204	414	1,020,618
1968	500,653	228	500,881	1,620,214	238	1,620,452
1969	690,294	852	691,146	1,846,428	289	1,846,717
1970	690,913	1,870	692,783	2,013,406	14	2,013,420
1971	800,176	2,105	802,281	2,587,430	54	2,587,484
1972	841,966	334	842,300	2,485,873	28	2,485,901
1973	870,355	1,202	871,557	2,432,398	4,947	2,437,345
1974	817,540	19	817,559	2,567,382	5,175	2,572,557
1975	726,739	7,027	733,766	2,074,617	36	2,074,653
1976	820,893	4,697	825,590	2,536,296	453	2,536,749
1977	847,226	2,588	849,814	2,789,257	887	2,790,144
1978	828,786	4,275	833,061	3,022,678	2,304	3,024,982
1979	674,913	2,095	677,008	3,003,147	2,376	3,005,523
1980	591,107	3,663	594,770	3,113,319	3,129	3,116,448
1981	561,409	2,534	563,943	2,854,468	1,818	2,856,286
1982	700,094	2,401	702,495	2,925,578	829	2,926,407
1983	833,303	2,362	835,665	3,130,146	3,690	3,133,836
1984	1,071,296	2,129	1,073,425	3,546,587	12,840	3,559,427
1985	1,140,267	4,538	1,144,805	4,373,785	23,894	4,397,679
1986	1,157,451	4,775	1,162,226	4,440,842	250,455	4,691,297
1987	925,880	1,047	926,927	3,963,241	625,769	4,589,010
1988	1,190,412	945	1,191,357	3,756,733	693,480(2)	4,450,213

* Excludes passenger cars assembled in U.S. Foreign Trade Zones.

(1) Automotive Products Trade Act of 1965 (APTA).

(2) Includes 455,741 units from Korea and 28,431 units from Yugoslavia.

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

UNITED STATES - SALES 1988

Retail Sales of Trucks by Weight Groups (In Pounds)

	6,000 & less	6,001-10,000	10,001-14,000	14,001-16,000	16,001-19,500	19,501-26,000	26,001-33,000	33,001 & over	Total
DOMESTIC(1)									
Chrysler Corporation................	596,679	101,683	3,803	0	0	0	0	0	702,165
Chrysler - Jeep......................	238,751	14,703	0	0	0	0	0	0	253,454
Ford Motor Company................	770,909	671,480	0	19,698	0	10,833	31,771	14,858	1,519,549
Freightliner Corporation............	0	0	0	0	0	0	0	24,164	24,164
General Motors Corporation..........	1,138,683	546,235	0	0	5,342	19,075	23,366	1,363	1,734,064
Kenworth Truck Company..............	0	0	0	0	0	0	0	16,700	16,700
Mack Trucks, Inc....................	0	0	0	0	0	0	0	21,846	21,846
Navistar Int'l Transporation Corp...	0	0	0	273	0	18,060	31,983	33,808	84,124
Nissan Motor Mfg. Corp., USA........	116,717	0	0	0	0	0	0	0	116,717
Peterbilt Motors Company............	0	0	0	0	0	0	0	16,154	16,154
Volvo-White Truck Corporation.......	0	0	0	0	0	0	0	16,763	16,763
Western Star Trucks...........	0	0	0	0	0	0	0	1,440	1,440
Other Domestic Manufacturers........	0	0	0	0	0	32	111	776	919
T O T A L...........................	2,862,739	1,333,101	3,803	19,971	5,342	48,000	87,231	147,872	4,508,059
IMPORTS									
American Isuzu Motors, Inc..........	90,405	0	0	0	0	0	0	0	90,405
Chrysler Corporation................	61,144	0	0	0	0	0	0	0	61,144
Ford Motor Company..................	0	0	0	0	0	0	3,666	0	3,666
General Motors Corporation..........	2,145	0	2,343	0	254	384	1,475	0	6,601
Hino Motors (USA), Inc..............	0	0	6	0	603	482	1,032	0	2,123
Isuzu Truck of America, Inc.........	0	0	4,785	505	137	774	486	0	6,687
Iveco Trucks of North America, Inc..	0	0	1,598	705	359	154	0	0	2,816
Kenworth Truck Company..............	0	0	0	0	0	0	504	0	504
Mack Trucks, Inc....................	0	0	0	0	0	2,078	2,807	0	4,885
Mazda Motors of America, Inc........	93,287	0	0	0	0	0	0	0	93,287
Mercedes-Benz of North America, Inc.	0	0	0	0	0	1,124	1,882	0	3,006
Mitsubishi Fuso Truck of America....	0	0	1,624	0	530	234	613	0	3,001
Mitsubishi Motor Sales, Inc.........	41,139	0	0	0	0	0	0	0	41,139
Navistar Int'l Transporation Corp...	0	0	0	0	304	82	399	0	785
Nissan Diesel Motor Co..............	0	0	69	0	739	287	948	0	2,043
Nissan Motor Corporation............	11,921	0	0	0	0	0	0	0	11,921
Peterbilt Motors Company............	0	0	0	0	0	0	547	0	547
Saab-Scania of America, Inc.........	0	0	0	0	0	0	0	163	163
Suzuki of America...................	57,327	0	0	0	0	0	0	0	57,327
Toyota Motor Sales, U.S.A., Inc.....	247,077	0	0	0	0	0	0	0	247,077
Volvo-White Truck Corporation.......	0	0	0	0	0	0	1,452	326	1,778
Total Imports.......................	604,445	0	10,425	1,210	2,926	5,599	15,811	489	640,905
Total Trucks(2).....................	3,467,184	1,333,101	14,228	21,181	8,268	53,599	103,042	148,361	5,148,964

NOTE: Includes school bus chassis.

(1) Units produced in the United States, Canada and Mexico.

(2) Incomplete. Sales data for several manufacturers are not available.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC. AND WARD'S AUTOMOTIVE YEARBOOK

UNITED STATES - SALES 1986-1988

Passenger Car Retail Sales by Manufacturer and Model

	1988	1987	1986
Eagle	0	0	7,239
Renault Alliance	0	0	51,294
Renault Encore	0	0	14,320
Total American Motors*	0	0	72,853
Turismo (TC3)	1,115	16,991	44,742
Horizon 4 door	61,142	46,460	111,092
Sundance	89,218	72,853	20,340
Reliant	109,858	105,919	130,043
Acclaim	3,508	0	0
Caravelle	12,903	36,077	39,138
Gran Fury	13,315	7,782	17,443
Total Plymouth	291,059	286,082	362,798
LeBaron	20,113	54,746	93,761
LeBaron GTS	15,169	30,939	66,984
LeBaron Coupe	99,833	87,802	831
Fifth Avenue (Chrysler)	35,987	58,270	106,897
New Yorker/E Class	14,550	50,479	57,653
New Yorker C/Landau	83,622	8,581	0
Laser	0	4,308	27,762
Total Chrysler-Plymouth	560,313	581,207	716,686
Charger (024)	1,022	18,032	50,196
Omni 4 door	59,664	37,726	97,634
Shadow	91,090	77,086	20,140
Aries	102,489	99,039	108,051
Spirit	3,950	0	0
Daytona	72,171	41,776	35,768
Dodge 600/400 2 door	11,943	36,346	62,336
Lancer	10,032	22,422	47,996
Diplomat	20,414	12,775	34,656
Dynasty	83,012	3,092	0
Total Dodge	455,787	346,294	456,777
Eagle	1,392	4,564	0
Renault Alliance	4,418	22,608	0
Renault Encore	0	2,162	0
Premier	40,872	192	0
Total Eagle*	46,682	29,526	0
Total Chrysler Corporation	1,062,782	959,027	1,173,463
Crown Victoria	114,212	118,034	134,129
Thunderbird	117,866	132,623	140,713
LTD	0	0	23,587
Taurus	374,627	354,971	263,450
Tempo	285,141	219,296	265,382
Escort	387,815	392,360	402,181
Mustang	170,080	172,602	167,699
Probe	77,763	0	0
Total Ford	1,527,504	1,389,886	1,397,141
Grand Marquis	114,385	116,482	123,096
Cougar/XR7	100,961	110,722	114,270
Marquis	0	0	10,180
Sable	119,218	104,518	98,593
Topaz	92,723	63,200	67,499
Tracer/Lynx	58,921	68,938	65,497
Capri	0	0	12,647
Town Car	121,674	126,009	133,175
Mark	22,526	27,119	23,780
Continental	47,424	12,909	20,629
Total Lincoln-Mercury	677,832	629,897	669,366
Total Ford Motor Company	2,205,336	2,019,783	2,066,507

UNITED STATES - SALES 1986-1988 (continued)

Passenger Car Retail Sales by Manufacturer and Model

	1988	1987	1986
Prizma/Nova	96,868	134,956	170,507
Chevette	205	16,967	74,389
Cavalier	306,267	307,028	357,120
Citation	0	0	1,025
Camaro	101,665	117,324	163,204
Beretta-Corsica	380,301	214,074	12,879
Celebrity	252,861	306,480	408,946
Monte Carlo	28,740	63,577	111,247
Chevrolet	172,993	177,344	226,132
Corvette	23,281	25,437	33,027
Total Chevrolet	1,363,181	1,363,187	1,558,476
1000	154	4,826	18,329
Sunbird/2000	85,573	79,014	104,216
Fiero	24,121	41,830	68,340
Firebird	58,493	73,190	94,241
Grand AM	232,010	211,192	205,254
6000	97,826	120,373	199,443
Grand Prix/Bonneville	210,195	118,760	89,434
Pontiac	6,647	10,077	62,184
Total Pontiac	715,119	659,262	841,441
Firenza	9,148	17,626	34,113
Calais	106,117	101,861	116,018
Ciera	237,386	244,607	329,930
Supreme	116,179	92,779	191,937
Delta 88	158,205	168,853	261,260
Oldsmobile 98	73,348	72,001	109,370
Toronado	14,887	16,667	16,762
Total Oldsmobile	715,270	714,394	1,059,390
Skyhawk	26,056	38,651	74,906
Skylark/Somerset	58,346	67,078	111,744
Century	131,994	147,797	240,747
Regal	122,871	63,853	78,340
LeSabre	141,440	141,126	132,406
Electra	84,453	82,719	107,999
Riviera	11,750	16,187	23,292
Reatta	4,514	0	0
Total Buick	581,424	557,411	769,434
Cimarron	5,884	12,295	23,435
Cadillac	203,961	203,487	235,206
Eldorado	31,199	21,470	24,266
Seville	22,439	21,515	21,150
Allante	3,065	2,517	0
Total Cadillac	266,548	261,284	304,057
Total General Motors Corporation	3,641,542	3,555,538	4,532,798
Honda Motor Company [1]	375,625	316,618	235,247
Mazda [1]	31,331	1,671	0
Nissan Motor Corporation [1]	112,125	119,678	52,602
Toyota Motor Company [1]	72,354	44,853	7,281
Volkswagen of America [1]	24,943	60,660	74,146
TOTAL DOMESTIC	7,526,038	7,080,858	8,214,897
TOTAL IMPORTS	3,099,467	3,195,701	3,244,621
TOTAL PASSENGER CARS	10,625,505	10,276,559	11,459,518

[1] Sales of Honda, Mazda, Nissan, Toyota and Volkswagen are U.S. built units only.

* American Motors Corporation was purchased by Chrysler Corporation in 1987.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC.

UNITED STATES - SALES 1984-1988

Imported Passenger Car Retail Sales by Manufacturer

	1988	1987	1986	1985	1984
Acura	128,238	109,470	52,869	0	0
Alfa Romeo	4,476	6,320	8,201	4,502	3,702
Audi	22,943	41,322	59,797	74,061	71,237
B.M.W.	73,359	87,839	96,759	87,832	70,897
Chevrolet	116,435	137,211	160,363	84,860	13,004
Chevrolet Spectrum	68,347	76,852	99,380	53,593	2,077
Chevrolet Sprint	48,088	60,359	60,983	31,267	10,927
Chrysler Mitsubishi	128,512	120,337	135,528	105,213	91,718
Ferrari	N.A.	1,054	771	N.A.	N.A.
Fiat	0	0	0	N.A.	316
Ford Festiva	69,167	26,750	0	0	0
Honda	265,132	312,218	405,399	406,413	374,819
Hyundai	264,282	263,610	168,882	0	0
Isuzu	24,520	39,587	38,910	26,953	17,233
Jaguar	20,727	22,919	24,464	20,528	18,044
Maserati	733	920	1,334	1,190	2,023
Mazda	219,002	206,354	222,676	211,093	169,666
Mercedes-Benz	83,627	89,918	99,314	89,098	78,522
Merkur	15,261	14,301	14,315	8,974	0
Mitsubishi	70,075	67,954	49,436	49,734	39,104
Nissan	360,745	405,996	494,294	535,372	485,298
Peugeot	6,712	9,422	14,336	15,636	20,007
Pontiac LeMans	64,037	35,564	0	0	0
Porsche	15,737	23,632	30,471	25,306	19,611
Renault	0	13,991	4,152	7,205	12,243
Rolls Royce	1,214	1,208	1,155	1,110	1,083
Saab	37,986	45,106	48,246	39,068	33,631
Subaru	155,944	175,864	179,100	178,175	157,385
Toyota	616,529	583,809	633,914	620,047	557,981
Volkswagen	143,857	130,641	143,319	140,505	103,402
Volvo	98,497	106,539	113,267	104,267	99,454
Yugo	31,546	48,812	35,959	3,895	0
Others	21,746	15,374	1,812	26	1,333
TOTAL	3,061,039	3,144,042	3,239,043	2,841,063	2,441,713

AUTOMOTIVE NEWS

UNITED STATES - REGISTRATIONS 1960-1988

New Motor Vehicle Registrations by Type (In Thousands)

	PASSENGER CARS				TRUCKS				
			IMPORTS				IMPORTS		
	Total	Domestic	Number	%	Total	Domestic	Number	%	Total
1960.....	6,577	6,078	499	7.6	943	906	37	0.4	7,520
1961.....	5,855	5,476	379	6.5	919	890	29	0.3	6,774
1962.....	6,939	6,600	339	4.9	1,069	1,037	32	3.0	8,008
1963.....	7,557	7,171	386	5.1	1,244	1,204	40	3.2	8,801
1964.....	8,065	7,581	484	6.0	1,362	1,320	42	3.1	9,427
1965.....	9,315	8,746	569	6.1	1,529	1,515	14	0.9	10,844
1966.....	9,008	8,350	658	7.3	1,610	1,593	17	1.1	10,618
1967.....	8,357	7,578	779	9.3	1,518	1,497	21	1.4	9,875
1968.....	9,404	8,418	986	10.5	1,776	1,752	24	1.4	11,180
1969*....	9,447	8,385	1,062	11.2	1,889	1,848	41	2.2	11,336
1970*....	8,388	7,157	1,231	14.7	1,790	1,717	73	4.1	10,178
1971*....	9,831	8,343	1,487	15.1	1,993	1,898	95	4.8	11,824
1972*....	10,488	8,959	1,529	14.6	2,514	2,367	147	5.8	13,002
1973*....	11,351	9,631	1,720	15.2	3,029	2,782	247	8.2	14,380
1974*....	8,701	7,332	1,369	15.7	2,657	2,466	191	7.2	11,358
1975*....	8,262	6,761	1,501	18.2	2,397	2,160	237	9.9	10,659
1976*....	9,751	8,305	1,447	14.8	3,058	2,822	236	7.7	12,809
1977*....	10,826	8,850	1,976	18.3	3,509	3,197	312	8.9	14,335
1978*....	10,946	9,000	1,946	17.8	3,963	3,620	344	8.7	14,909
1979*....	10,357	8,006	2,351	22.7	3,472	2,990	482	13.9	13,829
1980*....	8,761	6,292	2,469	28.2	2,477	1,954	523	21.1	11,238
1981*....	8,444	6,012	2,432	28.8	2,185	1,699	486	22.2	10,629
1982*....	7,754	5,486	2,268	29.3	2,431	1,991	440	18.1	10,185
1983*....	8,924	6,467	2,457	27.5	2,977	2,481	496	16.6	11,901
1984*....	10,129	7,605	2,524	24.9	4,049	3,305	744	18.4	14,178
1985.....	10,889	7,877	3,011	27.6	4,675	3,722	953	20.4	15,564
1986.....	11,140	7,696	3,444	30.9	4,801	3,759	1,042	21.7	15,941
1987.....	10,166	6,512	3,654	35.9	4,964	3,907	1,057	21.2	15,130
1988.....	10,478	6,769	3,709	35.4	5,209	4,357	852	16.4	15,687

* Beginning in April 1969 through 1984, registrations for Oklahoma are not included.
R.L. POLK & COMPANY (Permission for further use must be obtained from R.L. POLK)

Total Motor Vehicle Registrations by Type

	Passenger Cars	Trucks	Buses	Total
1960.........	61,671,390	11,914,249	272,129	73,857,768
1961.........	63,420,580	12,261,189	279,668	75,961,437
1962.........	66,085,289	12,779,828	285,219	79,150,336
1963.........	69,038,443	13,360,425	297,864	82,696,732
1964.........	71,994,795	14,013,112	305,355	86,313,262
1965.........	75,257,588	14,785,795	314,284	90,357,667
1966.........	78,124,688	15,502,994	322,170	93,949,852
1967.........	80,398,967	16,168,989	337,920	96,905,876
1968.........	83,604,514	16,941,802	351,758	100,898,074
1969.........	86,857,794	17,874,362	364,213	105,096,369
1970.........	89,243,557	18,797,078	377,562	108,418,197
1971.........	92,718,395	19,870,872	397,075	112,986,342
1972.........	97,082,060	21,307,745	406,866	118,796,671
1973.........	101,985,442	23,243,572	424,920	125,653,934
1974.........	104,856,341	24,630,157	447,048	129,933,546
1975.........	106,705,934	25,780,619	462,156	132,948,709
1976.........	110,188,640	27,875,925	478,339	138,542,904
1977.........	112,287,522	29,314,285	490,761	142,092,568
1978.........	116,573,394	31,335,864	505,354	148,414,612
1979.........	118,428,730	32,913,804	526,765	151,869,299
1980.........	121,600,843	33,666,587	528,789	155,796,219
1981.........	123,098,411	34,644,110	543,894	158,286,415
1982.........	123,701,665	35,382,375	559,200	159,643,240
1983.........	126,443,782	36,722,815	582,884	163,749,281
1984.........	128,157,682	37,507,463	583,671	166,248,816
1995.........	131,864,029	39,196,161	593,485	171,653,875
1986.........	135,431,112	40,166,499	593,728	176,191,339
1987.........	137,323,632	41,118,762	602,055	179,044,449
1988.........	141,251,695	42,529,368	615,669	184,396,732

U.S. FEDERAL HIGHWAY ADMINISTRATION

VENEZUELA - PRODUCTION 1978-1988

Motor Vehicles by Manufacturer

	1979	1980	1981	1982	1983
Tocars	8,944	11,027	11,658	14,243	9,481
Chrysler	6,676	0	0	0	0
C.I.F	2,143	2,885	275	2,552	2,677
Ford Motor	61,427	48,593	44,486	47,093	33,391
General Motors	50,432	60,179	69,053	64,052	42,926
Industria Maquinaria	591	380	473	365	81
Mack	1,794	1,398	1,044	845	3,006
Ensamblaje Superior	1,570	782	510	408	90
Desarrollo Industrial Auto	288	301	0	0	0
Pegaso De Venezuela	0	0	274	170	107
Volkswagen	5,026	5,367	1,849	0	0
Jeep de Venezuela	6,537	9,958	11,438	7,042	3,162
Talleres Gago	50	0	0	0	55
Ensamblaje de Carrocerias Valencia	254	230	341	298	65
Fiat Automoviles	5,937	6,998	7,183	9,460	8,091
Venezolana de Produccion Renault	6,226	6,989	5,887	7,931	6,287
Fiav	0	0	0	240	135
Ebro Venezolana	0	0	0	409	281
TOTAL	157,895	155,087	154,471	155,108	109,835

	1984	1985	1986	1987	1988
Tocars	9,440	10,269	16,873	14,661	17,479
Chrysler	0	0	0	0	0
C.I.F	3,524	3,408	967	1,312	512
Ford Motor	29,778	30,875	41,368	29,069	28,026
General Motors	43,671	44,992	45,251	36,219	29,743
Industria Maquinaria	50	0	0	0	0
Mack	2,737	2,352	5,184	3,434	3,043
Ensamblaje Superior	130	39	0	0	0
Pegaso De Venezuela	99	196	381	536	816
Volkswagen	0	0	0	0	0
Jeep de Venezuela	5,449	6,632	10,375	8,237	8,133
Talleres Gago	0	59	60	61	105
Ensamblaje de Carrocerias Valencia	60	244	485	453	714
Fiat Automoviles	9,147	10,749	14,258	15,417	18,402
Venezolana de Produccion Renault	5,707	5,555	8,234	5,460	6,792
Fiav	39	37	0	0	0
Ebro Venezolana	125	111	140	190	150
TOTAL	109,956	115,518	143,576	115,049	113,915

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